



NBP Fullerton
Asset Management Ltd.

A Subsidiary of

National Bank of Pakistan

# **NAFA RIBA FREE SAVINGS FUND**

# QUARTERLY REPORT September 30

Your investments & "NAFA" grow together



# MISSION STATEMENT

To rank in the top quartile in performance of

### **NAFA FUNDS**

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors.

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### **FUND'S INFORMATION**

### Management Company

### NBP Fullerton Asset Management Limited - Management Company

### Board of Directors of the Management Company

Mr. Mudassir Husain Khan Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Tariq Jamali Director
Mr. Abdul Hadi Palekar Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Dr. Foo Chiah Shiung (Kelvin Foo) Director
Mr. Lui Mang Yin (Martin Lui) Director
Mr Humayun Bashir Director

### Company Secretary & COO

Mr. Muhammad Murtaza Ali

### Chief Financial Officer

Mr. Khalid Mehmood

### Audit & Risk Committee

Mr. Shehryar Faruque Chairman Mr. Tariq Jamali Member Dr. Foo Chiah Shiung (Kelvin Foo) Member

### **Human Resource and Remuneration Committee**

Mr. Kamal Amir Chinoy Chairmai Mr. Abdul Hadi Palekar Member Mr. Lui Mang Yin (Martin Lui) Member

### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal. Karachi.

### Bankers to the Fund

Al-Baraka Islamic Bank Limited

Bank Alfalah Limited

Habib Bank Limited

Meezan Bank Limited

United Bank Limited

Summit Bank Limited

BankIslami Pakistan Limited

MCB Bank Limited

Silk Bank Limited

Dubai Islamic Bank Pakistan Limited

National Bank of Pakistan

Allied Bank Limited

Sindh Bank Limited

Bank Al Habib Limited

Habib Metropolitan Bank Limited

### Auditors

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal Karachi-75350 Pakistan

### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

### Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

### Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

### **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Riba Free Savings Fund (NRFSF) for the quarter ended September 30, 2017.

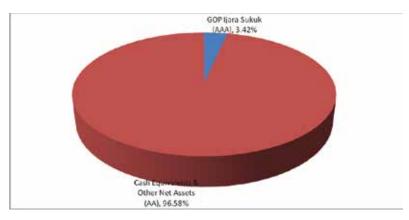
### Fund's Performance

The size of NAFA Riba Free Savings Fund has increased from Rs. 2,127 million to Rs. 2,948 million during the quarter, i.e. a notable growth of 39%. During the period under review, the unit price of the Fund has increased from Rs. 10.1882 on June 30, 2017 to Rs. 10.3094 on September 30, 2017; thus posting a return of 4.8% as compared to its Benchmark return of 2.3%. The performance of the Fund is net of management fee and all other expenses.

NRFSF is an Islamic Income Scheme with no direct or indirect exposure to stock market. The stability rating of the Fund by PACRA is A (f), which denotes a strong capacity to maintain relative stability in returns and very low exposure to risks. The Fund aims to consistently provide better returns than profit rates offered by Islamic Banks/Islamic windows of commercial banks, while also providing easy liquidity along with a good quality credit profile. The maturity of any single instrument except GOP Ijarah Sukuks cannot exceed six months.

During the period, State Bank of Pakistan (SBP) maintained the policy rate at 5.75%. SBP cited that macroeconomic environment remains conducive to growth without impacting headline inflation. Average CPI inflation eased to 3.4% in Jul-Sep FY18 compared to 3.9% during the same period last year. Given potential risks to inflation and interest rates from deteriorating Balance of Payment (BoP) position, investors' preference tilted towards short-term government securities as indicated by heavy participation in 03 month T-bills. During the quarter, T-bill yields remained almost unchanged however, PIB yields increased by 45 bps, 56 bps and 13 bps for the 3 year, 5 year and 10 year tenors, respectively. With pickup in private sector investment activity we have seen increased issuance of corporate debt securities. Trading activity in corporate TFCs/Sukuks increased slightly with a cumulative trade value of around Rs. 2.5 billion as compared to Rs. 1.5 billion during 1QFY17 with Banking sector making up the lion's share.

The Fund has earned total income of Rs.35.48 million during the period. After deducting expenses of Rs.6.80 million, the net income is Rs.28.68 million. The below chart presents the asset allocation and the weighted average credit rating of each of the sub-asset classes of NRFSF.



### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: October 27, 2017

Place: Karachi.

# ڈائر بکٹرزر بورٹ

این بی پی فلرٹن ایسٹ مینجنٹ کمیٹٹر کے بورڈ آف ڈائر میکٹرز NAFAر بافری سیونگز فنٹر(NRFSF) کے غیر آ ڈٹ شدہ مالیاتی گوشوارے برائے مختتبہ سہ ماہی 30 متبر 2017 پیش کرتے ہوئے اظہار مسرت کرتے ہیں۔

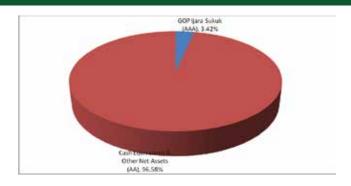
# فنڈ کی کارکردگی

اس سہ ماہی کے دوران ،NAFA ریافری سیونگزفنڈ کا جم 2,127 روپ سے بڑھ کر2,948 ملین روپے ہوگیا جو کہ 39 فیصد کی ایک قابل و کرنموکو ظاہر کرتا ہے۔جائزہ مدت کے دوران ، فنڈ کے بونٹ کی قیمت 30 جون 2017 کو10.1882 روپ سے بڑھ کر 30 ستبر 2017 کو 10.3094 روپ ہوگئی ، کہذا 2. فیصد بینچ مارک منافع کے مقابلے میں 4.8 منافع ہوا۔فنڈ کی بیکارکرد گی انتظامیہ کے معاوضہ اوردیگرتمام اخراجات نکالنے کے بعد ہے۔

NRFSF ایک اسلامی آمدنی اسکیم ہے جس کا بالواسطہ یا بلاواسطہ بازار قصص سے کوئی تعلق نہیں ہے۔ PACRA کی جانب سے فنڈ کو مشخکم درجہ بندی'' AA (f)'' دی گئی ہے جس سے واضح طور پر پتا چاتا ہے کہ منافع میں اضافی اسٹوکام کی بہت مضبوط گھجائش ہےاوراس میں خطرات بہت کم ہیں۔ فنڈ کاعزم ہے کہ اسلامی بینکول/تجارتی بینکوں کی اسلامک ونڈوز کی بہنبت تسلسل کے ساتھ منافع کے بہتر نرخ پیش کرے اور آسان روانی کے ساتھ ساتھ اعلیٰ معیار ک کریڈٹ پروفائل فراہم کرے۔ سواے GOP اجار مسلکس کے کئی بھی تنہا مصنوعات کی میچور ٹی چھ ماہ سے زیادہ نہیں ہوسکتی۔

اس مدت کے دوران، اسٹیٹ بینک آف پاکستان نے اپنے پالیسی نرخ %5.75 پر برقر ارر کھے۔ SBP نے بڑے معاشی معاملات کوتر تی کے لئے موزوں قرار دیا اس بات کی پرواہ کئے بغیر کدا فراط زر کے کیا اثرات مرتب ہو نگے۔ جولائی سے تبر مالی سال 2018 کے دوران درمیانی POI فراط زر کے کیا اثرات مرتب ہو نگے۔ جولائی سے تبر مالی سال 2018 کے دوران درمیانی المحافر افراط زر کے کیا اثرات مرتب ہو نگے۔ جولائی سے تبر مالی سال 2018 کے پیش نظر افراط زر کے کیا اثرات مرتب ہو نگے۔ جولائی سے تبر مالی سال 2018 کے پیش نظر افراط زر کور سے دوران 2018 کی جوزی سے 2018 کی سے مائی المحاد کی طرف سرمایہ داروں کا رجحان رہا جس کی نشاندہ میں سے مائی سے 10 المحاد کی طرف سرمایہ دوروں کا درجمان رہا جس کی نشاندہ میں سے 10 المحاد کی سے 10 المحاد کی سے 2018 کی سے 10 کی 10 کی سے 10 ک

فنڈ کواس مدت کے دوران84.48 ملین روپے کی کل آمدنی ہوئی۔6.80 ملین روپے کے اخراجات منہا کرنے کے بعد خالص آمدنی80.68 ملین روپے ہوگئ۔مندرجہ ذیل چارٹNRFSFکے اٹا ثوں کی شخصیص اور ذیلی اٹا ثوں کی اوسط اوز اندیکریڈٹ درجہ بندی کوظا ہر کرتا ہے۔



### اعتراف

اس موقع پر بورڈ اپنے تمام یونٹ ہولڈرز کاشکر گزار ہے جنہوں نے انتظامی کمپنی پراپنے بھرو سے اوراعتاد کا اظہار کیا اور ہمیں اپنی خدمت کا موقع دیا۔ بورڈ اپنی مخلصانہ ستائش سکیو رٹیز اینڈ ایکیچنج کمیشن آف پاکستان اوراسٹیٹ بینک کوان کی سر پریتی اور رہنمائی پرمیش کرتا ہے۔

بورڈ بخوشی اس بات کااعتراف کرتا ہے کہ ملاز مین اورٹرسٹیز نے انتقک محنت، جدوجہداورلگن سے کام کیا۔

ازطرف بور ڈ این بی پی فلرٹن ایسیٹ مینجمنٹ لمیٹٹر

چیف ایگزیکٹو ہتاریخ: اکتوبر2017،27 بمقام کراچی

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2017

	Note	(Un- Audited) September 30' 2017	Audited June 30, 2017
ASSETS		(Rupees in	(000' 1
Balances with banks Investments Profit receivable Deposits, prepayments and other receivables Receivable against issue of units Total assets	4 5	2,854,667 100,740 15,909 309 17,453 2,989,078	2,048,337 101,990 10,356 1,171 - 2,161,854
LIABILITIES			
Payable to the Management Company Payable to the Centeral Depository Company of Pakistan Limited -Trustee Payable to the Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities Total Liabilities	6	3,586 307 458 36,600 40,951	2,975 242 1,075 30,413 34,705
NET ASSETS		2,948,127	2,127,149
UNITHOLDERS' FUND (AS PER STATEMENT ATTACHED)		2,948,127	2,127,149
CONTINGENCIES AND COMMITMENTS	7	Number of units	
NUMBER OF UNITS IN ISSUE			208,784,704
NET ASSET VALUE PER UNIT		10.3094	10.1882

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM INCOME STATEMENT (UN Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2017

INCOME	Note	For the Quarter Ended September 30' 2017 (Rupee	For the Quarter Ended September 30, 2016 es in '000)
INCOME		(	
Profit on bank deposits Income on GOP Ijara Sukuks Unrealised (diminution) / appreciation in the value of investments at fair value		35,343 1,389	15,866 1,375
'through profit or loss' - net Total income		(1,250) 35,482	290 17,531
EXPENSES			
Remuneration of the Management Company Sindh Sale Tax on Management Company's remuneration Reimbursement of operational expenses to the Management Company Remuneration of the Central Depository Company of Pakistan Ltd Trustee Sindh Sale Tax on remuneration of trustee Annual fee - Securities and Exchange Commission of Pakistan Auditors' remuneration Annual listing fee Fund's rating fee Fund's rating fee Legal and professional charges Shariah advisor fee Settlement & Bank charges Total expenses		3,375 439 610 733 95 458 164 6 90 14 105 132	1,598 208 266 441 57 200 230 14 82 15 92 166 3,369
Net income from operating activities		29,261	14,162
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - net		-	(534)
Provision for Sindh Workers' Welfare Fund	8	(585)	-
Net income for the period before taxation		28,676	13,628
Taxation	9		
Net income for the period after taxation		28,676	13,628
Earning per unit	10	-	-
Allocation of Net income for the period:			
Income already paid on units redeemed		(3,016)	-
Accounting income available for distribution:			
- Relating to Capital Gains - Excluding Capital Gains		(1,119) 26,779	
Accounting Income available for Distribution		25,660	13,628

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Financial Officer Chief Executive Officer Director

For the

# CONDENSED INTERIM STATEMENT OF COMREHENSIVE INCOME (Un Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2017

For the

Quarter Ended

For the

**Quarter Ended** 

	2017	2016
	(Rupees	s in '000)
Accounting income available for distribution:	25,660	13,628
Other comprehensive income for the period	-	-
Total comprehensive income for the period	25,660	13,628

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Financial Officer Chief Executive Officer Director

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# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (Un Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2017

	Note	For the Quarter Ended September 30' 2017 (Rupees	For the Quarter Ended September 30, 2016 s in '000)
Net assets at the beginning of the year Issue of 164,808,073 units (2016: 15,354,267 units) Redemption of 87,629,134 units (2016: 30,076,949 units) Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - net Total Comprehensive income Income already paid on units redeemed		2,127,149  1,689,017 (896,715) 792,302  - 25,660 3,016	1,160,226  157,185 (307,438) (150,253)  534  13,628
Net assets at the end of the period  Net Assets value per unit as at beginning of the period		28,676 2,948,127 10.1882	13,628 1,024,135 10.1693
Net Assets value per unit as at end of the period  Distribution during for the period:  Accumulated income brought forward  - Realised Gain  - Unrealised Gain		10.3094 17,383 1,200	10.3065 13,899 790
Accounting income available for distribution: -Relating to capital gains -Excluding capital gains  Undistributed income carried forward		18,583 (1,119) 26,779 25,660 44,243	14,689 - - - - - - - - - - - - - - - - - - -
Undistributed income carried forward comprises of: - Realised Gain - Unrealised Gain		45,493 (1,250) 44,243	28,027 290 28,317

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM CASH FLOW STATEMENT (Un Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2017

For the

For the

	Quarter Ended September 30' 2017 (Rupees	Quarter Ended September 30, 2016 in '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Net income for the period before taxation	28,676	13,628
Adjustments Unrealised (appreciation)/diminution in the value of investments 'at fair value through profit or loss' - net	1,250	(290)
Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - net	-	534
	29,926	13,872
(Increase) / decrease in assets Receiveable against issue of units Deposits, prepayments and other receivables Profit receivable	(17,453) 862 (5,553) (22,144)	(35) 195 (1,766) (1,606)
Increase / (decrease) in liabilities Payable to the Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities	611 65 (617) 6,187 6,246	226 (17) (803) (45,538) (46,132)
Net cash generated/ (used in) from operating activities	14,028	(33,866)
CASH FLOW FROM FINANCING ACTIVITIES Receipts from issue of units Payments on redemption of units	1,689,017 (896,715)	157,185 (307,438)
Net cash generated/(used in) financing activities	792,302	(150,253)
Net decrease in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the period	806,330 2,048,337	(184,119) 1,130,634
Cash and cash equivalents at the end of the period	2,854,667	946,515

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2017

### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Riba Free Savings Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on June 29, 2010 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on July 14, 2010 in accordance with the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

On January 11, 2013, MCB Financial Services Limited (MCB-FSL) was appointed as the new Trustee of the Fund, after CDC retired on the prior day. The appointment of the new Trustee was made as per clause 21 of the Trust Deed and Regulation 42(3) of the NBFC Regulations. The supplemental Trust Deed of the Fund was signed on November 16, 2012. Thereafter, on September 4, 2013, CDC was re-appointed as the new Trustee of the Fund, after MCB-FSL retired on the prior day and the supplemental Trust Deed was signed on July 29, 2013.

The Management Company of the Fund has been licensed to act as an Asset Management Company under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. Due to the fire incident at the registered office of the Management Company in the month of June 2016, its office has been temporarily shifted to 2nd floor, Ex - NDFC Building, Tariq Road, Karachi. The Management Company is a member of the Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund and classified as an Islamic "income scheme" by the Management Company and is listed on the Pakistan Stock Exchange (formerly Lahore Stock Exchange). Units are offered for public subscription on a continuous basis. The units of the Fund are transferable and can be redeemed by surrendering them to the Fund.

The objective of the Fund is to provide preservation of capital and earn a reasonable rate of return along with a high degree of liquidity by investing in Shariah compliant banks and money market / debt securities.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of "AM1" to the Management Company and a stability rating of 'A(f)' to the Fund.

Title of the assets of the Fund is held in the name of CDC as trustee of the Fund.

### 2 STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2007 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulation or directives issued by SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP prevail. The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'.

The directors of the asset management company declare that these condensed interim financial statements give a true and fair view of the Fund.

### 3 ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed financial statements for the quarter ended September 30, 2017 are same as those applied in the preparation of annual audited financial statements for the year ended June 30, 2017 except for element of income. Pursuant to SRO 756(I)/2017, management has changed its accounting policy whereby element of income / loss and capital gains / losses in prices of units issued less those in units redeemed' during the year, previously transferred to the 'income statement' has now been taken to unit holders' fund. The above change has been applied from July 01, 2017 as clarified by MUFAP, therefore the comparative information have not been restated.

		Note	Un-audited As at September 30, 2017	Audited As at June 30, 2017	
4	INVESTMENTS		(Rupees in	s in '000)	
	At fair value through profit or loss' - held for trading Government of Pakistan Ijara Sukuks	4.1	100,740 100.740	101,990 101,990	

Investment as percentage of

Market

### 4.1 Fair value through profit or loss - held for trading

All certificates have a face value of Rs.100,000 each.

	Name of Investee Company	Issue Date	As at July 01, 2017	Purchases during the period	Sales during the period	As at September 30, 2017	Value as at September 30, 2017	Net assets	Market value of total investments	Issue size
						R	upees in '000			
(	GoP Ijara Sukuk XIV	18-Dec-2015 to 18-Dec-2018	1,000	-	-	1,000	100,740	3.42%	100.00%	4.87%

Number of certificates

100,740 101,990 Carrying value as at September 30, 2017

As	Un-audited at September 30, 2017	Audited As at June 30, 2017		
5 PROFIT RECEIVABLE	(Rupees in '000)		(Rupees in '000)	
Profit accrued on savings deposits	14,324	10,160		
Profit accrued on GOP Ijara Sukuks & Sukuk Certificate	1,585	196		
6 ACCRUED EXPENSES AND OTHER LIABILITIES	15,909	10,356		
Auditors' remuneration	598	434		
Provision for Sindh Workers' Welfare Fund	2,195	1,610		
Federal Excise Duty on remuneration of the Management Company	10,657	10,657		
Settlement charges	31	12		
Withholding tax	3,974	4,071		
Capital gain tax	3	1,986		
Legal and professional charges	29	15		
Bank charges	3	12		
Payable against redemption of units	18,110	11,081		
Printing charges	101	75		
Dividend payable	36	37		
Others	863	423		
- -	36,600	30,413		

### CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at June 30, 2017 and September 30, 2017.

### 8 PROVISION FOR SINDH WORKERS' WELFARE FUND

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but were pass through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF.

In view of the above developments regarding the applicability of SWWF on CISs / mutual funds, MUFAP on January 12, 2017 recommended all its members that as a matter of abundant caution the provision in respect of SWWF should be made on a prudent basis with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from May 21, 2015).

Had the provision for SWWF not been recorded in the financial statements of the Fund, the net asset value of the Fund as at September 30, 2017 would have been higher by Re 0.0077 per unit.

### 9 TAXATION

The income of the Fund is exempt from income tax as per clause 99 of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders as cash dividend. The management intends to distribute 90 percent of the Fund's net accounting income earned by the year end as cash dividend to the unit holders. Accordingly, no provision in respect of taxation has been made in this condensed interim financial information.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

### 10 EARNING PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 11 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 1.11% p.a. including 0.26% representing government levies on collective Investment scheme such as Sales tax, Sindh Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the period.

### 12 TRANSACTIONS WITH CONNECTED PERSONS

- 12.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 12.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 12.3 Remuneration to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.
- 12.4 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

		Un-audited For the Quarter ended September 30, 2017	Un-audited For the Quarter ended September 30, 2016
12.5	Details of the transactions with connected persons are as follows:		pees in '000)
	NBP Fullerton Asset Management Limited - Management Company		
	Remuneration for the period Sindh Sales Tax on Management Company's remuneration Reimbursement of operational expenses to the Management Company Sale Load for the period	3,375 439 610 79	1,598 208 266 29
	•	, ,	29
	Central Depository Company of Pakistan Limited - Trustee Remuneration for the period Sindh Sale Tax on remuneration of trustee	733 95	441 57
	NBP FULLERTON ASSET MANAGEMENT LTD- EMP. PROVIDENT FUND		
	Issue of units 1,209,675 units (30 Sep, 2016: Nil units) Redemption of 312,977 units (30 Sep, 2016: Nil units)	12,373 3,200	-
	Employees of the Management Company		
	Issue of units 517,922 units (30 Sep, 2016: 5,837 units) Redemption of 527,602 units (30 Sep, 2016: 18,142 units)	5,303 5,409	600 186
12.6	Amounts outstanding as at period end	Un-audited September 30, 2017	Audited June 30, 2017
12.0	Amounts outstanding as at period end		ees in '000)
	NBP Fullerton Asset Management Limited (Management Company) Remuneration of the Management Company Sindh Sales Tax on remuneration of the Management Company Operational expenses Sales load Sindh Sales Tax on sales load	1,330 174 2,043 34 5	1,055 138 1,433 13 336
	Central Depository Company of Pakistan Limited (Trustee)		
	Remuneration of the Trustee	272	215
	Sindh sales tax on remuneration of the Trustee CDS charges Security deposit	35 31 200	27 12 200
	National Bank of Pakistan (Parent of the Management Company)		
	Bank balance	5189	4,190
	Summit Bank Limited (Common Directorship with the Management Company)		
	Bank balance	3,311	2,787
	*Bank Islami Pakistan Limited (Common Directorship with the Management Company)		
	Bank balance Markup accrued	627,414 2,836	39,033 62
	Employees of the Management Company		
	Investment held in the Fund 338,059 Units (30 June 2017: 347,738 units)	3,485	3,543

	Un-audited September 30, 2017 (Rupe	Audited June 30, 2017 es in '000)
NBP Fullerton Asset Management Employee Provident Fund (Provident Fund of the Management Company)		
Investment held in the Fund 1,124,096 Units (30,June 2017: 227,398)	11,589	2,317
Pakistan Telecommunication Company Limited Employees General Provident (Unit holder of 10% or more of units of the CIS)	Fund	
Investment held in the Fund 41,925,648 units (30 June 2017: 36,688,200)	432228	373,787
Net amount receivable / (payable) against transfer of units from / to:		
NAFA Islamic Asset Allocation Fund NAFA Islamic Stock Fund NAFA Stock Fund NAFA Financial Sector Income Fund NAFA Money Market Fund NAFA Islamic Active Allocation Plan - III NAFA Islamic Energy Fund	- - - - - -	75 (10,800) 669 - - - - 50
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### 13 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on October 27, 2017.

### 14 GENERAL

14.1 Figures have been rounded off to the nearest thousand Rupees.

For NBP Fullerton Asset Management Limited (Management Company)



NBP Fullerton
Asset Management Ltd.

A Subsidiary of
National Bank of Pakistan

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