

AFA NBP Fullerton Asset Management Ltd. A Substituty of National Bank of Pakistan

## NAFA PENSION FUND

# QUARTERLY REPORT March 31 2017

Your investments & "NAFA" grow together



Joint - Venture Partners

## MISSION STATEMENT

To rank in the top quartile in performance of

## NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

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### FUND'S INFORMATION

#### Management Company

#### NBP Fullerton Asset Management Limited - Management Company

#### Board of Directors of the Management Company

Mr. Nausherwan Adil
Dr. Amjad Waheed
Mr. Aamir Sattar
Mr. Abdul Hadi Palekar
Mr. Foo Chiah Shiung (Kelvin Foo)
Mr. Lui Mang Yin (Martin Lui)
Mr. Kamal Amir Chinoy
Mr. Shehryar Faruque
Mr. Humayun Bashir

#### Chairman Chief Executive Officer Director Director Director Director Director Director Director

### Company Secretary & COO

Mr. Muhammad Murtaza Ali

## **Chief Financial Officer**

#### Mr. Khalid Mehmood

#### Audit & Risk Committee

Mr. Shehryar Faruque	Chairman
Mr. Foo Chiah Shiung (Kelvin Foo)	Member
Mr. Aamir Sattar	Member

### Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy	Chairman
Mr. Lui Mang Yin (Martin Lui)	Member
Mr. Abdul Hadi Palekar	Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

### Bankers to the Fund

Allied Bank Limited Bank Alfalah Limited Habib Bank Limited Sindh Bank Limited JS Bank Limited NIB Bank Limited The Bank of Punjab BankAlHabib Limited Zarai Taraqiati Bank Limited Soneri Bank Limited United Bank Limited Bankislami (Pakistan) Limited HabibMetro Bank Limited

### Auditors

KPMG Taseer Hadi & Co. Chartered Accountants Sheikh Sultan Trust Building No.02 Beaumont Road, Karachi - 75530, Pakistan.

### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

### Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

#### Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

## DIRECTORS' REPORT

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Pension Fund (NPF) for the period ended March 31, 2017.

#### Fund's Performance

This is the third quarterly report of NAFA Pension Fund (NPF) for the financial year 2016-17.

	Fund Size (Rs. in mln)	(Pc)		Annualized Return Since Launch July 02, 2013		
NPF-Equity Sub-fund	1002.9	100.9836	331.4664	37.3%		
NPF-Debt Sub-fund	396.7	101.1781	139.8971	9.0%		
NPF-Money Market Sub-fund	389.3	101.2023	127.044	6.3%		
Net of a second for the second s						

Net of management fee & all other expenses

After lackluster stock market performance in FY16, the stock market bounced back sharply in 9MFY17, delivering impressive return of 27.5%. It is however worthwhile to note that most of the gains were made during 1HFY17 in which the benchmark KSE-100 index surged by 26.5%. Favorable macroeconomic indicators such as modest inflation, record low interest rates, all time high forex reserves coupled with reclassification of Pakistan Stock Exchange into MSCI emerging market index from frontier market underpinned the strong run-up in the market during 1HFY17. Though the market carried on its momentum entering into 3QEY17 as KSE-100 index crested at all time high level of 50,192 on 26th January, the market remained quite jittery in the subsequent period. Rising political uncertainty unnerved the investors, triggering panic sell-off by the investors. Rising risks to the external account from widening current account deficit and stagnating foreign remittances further soured the investors' sentiments.

Engineering, Chemicals, Autos, Oil & Gas Marketing Companies and Textiles delivered superior returns during 9MFY17, while Fertilizers, E&Ps, Pharmaceuticals and Power sector underperformed the market during the period. Foreign investors remained large net sellers with outflows of USD483 million during the aforesaid period. On the local side, Mutual Funds remained the main net buyers taking fresh equity exposure worth USD419 million absorbing most of the foreign selling. Other than Mutual Funds, Insurance and other Companies also remained net buyers investing USD152 million and USD131 million, respectively. Amongst the local investors, Banks/DFIs significantly liquidated their equity position worth USD181 million.

During the period under review, State Bank of Pakistan (SBP) maintained the discount rate and policy rate at 6.25% and 5.75% respectively. The improved interbank liquidity conditions (due to net government retirement and increase in bank deposits) were well calibrated through the open market operations – keeping the weighted average overnight repo rate close to the policy rate. However, long-term sovereign yields witnessed an average increase of around 45-60 basis points, indicating investors' demand for higher term premium. CPI on year-on-year basis was recorded at 4.01% in 9MFY17 as compared to 2.64% in corresponding period last year.

Overall trading activity in corporate debt securities was recorded at Rs. 7.8 billion. The trades were primarily concentrated in Banking sector TFCs. The asset allocation of the Funds as on March 31, 2017 is as follows:

Asset Allocation (% of Net Assets)	
Equity Sub-fund	31-Mar-17
Equity	94.11%
Cash Equivalents - Net	5.89%
Total	100.00%
Debt Sub-fund	31-Mar-17
Cash Equivalents - Net	43.30%
T-Bills	40.29%
TFCs/Sukuks	12.89%
PIBs	3.52%
Total	100.00%
Money Market Sub-fund	31-Mar-17
Cash Equivalents - Net	80.93%
Placements with Banks & DFIs	19.07%
Total	100.00%

### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Pension Fund Manager, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: April 28, 2017 Place: Karachi.

ڈائریکٹرز رپورٹ

NBP فلرٹن ایسیٹ میچنٹ لمیٹٹر کے بورڈ آف ڈائر کیٹرز بصدِ مسرت 31 ماری 2017ء کو ختم ہونے والی مدّت کے لیے NAFA پنشن فنڈ (NPF) کے غیر آ ڈٹ شدہ مالیاتی گوشوارے پیش کرتے ہیں۔ فنڈ کی کار کردگی

یہNAFA پنشن فنڈ (NP F) کی مالی سال17-2016 کی تیسر ی رپورٹ ہے۔

	فنڈکا فحجم (ملینروپ)	NAV فی یونٹ(روپے) 02جولائی 2013	NAV في يونٹ(روپے) 31مارچ 2017	02 جولائی 2013 کولاچ سے اب تک کارکردگی
NPF يكويڻ سب فنڈ	1,002.9	100.9836	331.4664	37.3%
NPF-ڈیٹ سب فنڈ	396.7	101.1781	139.8971	9.0%
NPF منی مارکیٹ سب فنڈ	389.3	101.2023	127.044	6.3%
سالا نه بنیاد پرمنافع	منيجمن فيساور ديكرز	نمام اخراجات کے بعد خا <sup>لص</sup>		

مالی سال2016ء میں اسٹاک مارکیٹ کی بے یقینی کی کیفیت کے بعد مالی سال2017ء کے نوماہ میں اسٹاک مارکیٹ میں خاطر خواہ تیزی آئی، اور منافع میں 50. 27 کا متاثر کن اضافہ حاصل ہوا۔ تاہم یہ بات قابل قدر ہے کہ زیادہ اضافہ مالی سال2017ء کی پہلی ششماہی میں ہوا جس میں 1000ء انڈیک کی معاری سطح میں 100 اضافہ ہوا۔ کلیاتی معیشت کے مثبت اشارے، جیسے معتدل افراط زر، شرح سود میں ریکارڈ کی، اس وقت تک کے سب سے زیادہ زرمبادلہ کے ذخائر مع پاک سلح 11 اسٹاک ایکی پینے کی INSC ایر جنگ مارکیٹ انڈیکس میں دوبارہ شولیت کی برولت مالی سال2010ء کی پہلی ششماہی میں موا 12 میں ایک چینے کی INSC ایر جنگ مارکیٹ انڈیکس میں دوبارہ شولیت کی برولت مالی سال2017ء کی پہلی ششماہی میں مارکیٹ میں ایک متکلم تیزی آنے سے تقویت 20 مال ہو کی۔ اگر چہ مالی سال 2017ء کی تیسری سماہی کے تعاز میں مارکیٹ کی آگر بڑھ صف کی رفتار برقر ارد ہیں جو کی جنوبی 20 میں ایک متکلم تیزی 20 مال ہو کی۔ اگر چہ مالی سال 2017ء کی تعمری سے ماہی کے تعاز میں مارکیٹ کی آگر بڑھ صف کی رفتار برقر ارد ہیں جی جنوبی کی معراد کے ذخائر مع پاک 20 میں ہو کی۔ اگر چہ مالی سال 2017ء کی تعدیس میں دوبارہ شولیت کی برولت مالی سال 2017ء کی پہلی ششماہی میں مارکیٹ میں ایک متکلم تیزی آنے سے تقویت 20 میں ہو کی۔ اگر چہ مالی سال 2017ء کی تعدر کی سر مارکیٹ کی آگر بڑ ھنے کی رفتار بر ارد ہی سیلی مارکیٹ کی 20 میں ک

انجئیر تگ، کیمیکز، آلوز، آئل اینڈیکس مارکیٹنگ کمپنیوں اور ٹیکسٹائل کے شعبہ نے مالی سال 2017ء کے نوماہ میں بہترین منافع دیا جب کہ اس عرصہ میں فرط ئیز رز، تلاش اور پیداوار کی کمپنیوں، فارماسیوٹیکز اور پاور کے شعبہ کی کارکردگی معمول سے بھی کم رہی۔ فدکورہ مدّت میں غیر ملکی سرمایہ کار بڑے فروخت کنندہ رہے اور 483US ملین کی رقم پیرون ملک چلی گئی ملکی سطح پرمیوچوک فنڈ زے 419US ملین کے صحص کے خریدار رہے جس نے غیر ملکی سرمایہ کاروں کی جانب سے کی گئی فروخت کے اثر کو زائل کیا۔ میوچوک فنڈ زے علادہ انشورنس اور دیگر کمپنیاں بھی خالص خریداروں میں شامل رہیں اور انہوں نے بالتر تیب 152 ملین یوالیں ڈالر کی سرمایہ کاری کی ۔ مقامی سرمایہ کاروں میں بینک DFIS ملین میں صحص کی فروخت کی ۔

زېر جائزه مدّت ميں اسٹيٹ بينک آف پاکستان(SBP) نے ڈسکاؤنٹ ريٺ اور پاليسی ريٺ بالترتيب%6.25 اور%5.75 کی شرح پر برقر اررکھا۔ بہترانٹر بينک سياليت کی صورتحال (نيٹ گورنمنٹ ريٹائرمنٹ اور بينک ڈپازٹس ميں اضافہ سے سبب ) کی قدرو قيمت کااو پن مارکيٹ آپريشنز کے ذريعہ بترتعين کيا گيا - جبکہ ريپو کے راتوں

رات ریٹ کی شرح کی قدرکو پالیسی ریٹ سے قریب تر رکھا گیا۔ تاہم طویل المعیا دبہترین تنائج میں تقریباً 60 بنیادی پوائنٹس کا اوسط اضافہ ہوا، جس سے سرما بیکاروں کی زیادہ مدّت کے پرئیم کی طلب کا مظاہرہ ہوا۔ مالی سال 2017ء کے نوماہ میں سال بدسال بنیاد پا 4.01% ایکارڈ کیا گیا جوگز شتہ سال اسی مدّت میں 2.64 تھا۔ مجموعی طور پرکار پوریٹ ڈیٹ سیکور شیز کی تجارتی سرگرمیاں 7.8 بلین روپ دہیں ۔ تجارت میں ابتدائی توجہ بیکنگ کے شعبہ TFC پر دہی۔ فنڈ کی ایسیٹ ایلوکیشن 31 مارچ 2017ء کو برطابق ذیل ہے:

شن ( نړیدایسیٹس کا% )	ايسيث ايكوين
31ارچ 2017	ا يکو پڻ سب فنڈ
94.11%	ا يکو چی
5.89%	ا بکویٹی کیش کے مساوی
100.00%	ئۇئل
	ڈیٹ سب فنڈ
43.30%	ڈیٹ سب فنڈ کیش کے مساوی T_ ملز
40.29%	Τ_بلز
12.89%	TFCs/سكوك/
3.52%	PIBs
100.00%	ئۇش
	منی مار کیٹ سب فنڈ
80.93%	کیش کے مساوی
19.07%	بىيىك پلىسىمىڭ
100.00%	ئۈتل

اظهار تشكر

بورڈاس موقع کافا کدہ اٹھاتے ہوئے بیجنٹ کمپنی پراعتاد،اعتباراور خدمت کا موقع فراہم کرنے پراپنے قابلِ قدریونٹ ہولڈرز کا شکر بیادا کرتا ہے۔ بیسکیو رٹیزاینڈ ایکچینی کمیشن آف پاکستان اوراسٹیٹ بینک آف پاکستان سے بھی ان کی سر پر تق اورر ہنمائی کے لیے پُر خلوص اظہارِ تفکر کر تا ہے۔ بورڈ اپنے اسٹاف اورٹر ٹی کی طرف سے محنت بگن اورعزم کے مظاہرے پر اپنا خراج شخصین بھی ریکارڈ پر لانا چاہتا ہے۔ منجانب بورڈ آف ڈائر مکٹرز

ڈائر بکٹر

NBP فلرٹن ایسد منجمنٹ لمبیٹر

چیف ایگزیکٹیو

بتاريخ 28اپریل2017ء مقام: كرا چي

## Quarterly Report

## CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2017

			March 31, 2017 (Un-audited)					J	une 30, 2016 (Au	dited)	
	Note	Equity Sub-Fund	Debt Sub-Fund	Money Market Sub-Fund	Others	Total	Equity Sub-Fur	Debt d Sub-Fund	Money Market Sub-Fund	Others	Total
				Rupees					Rupees		
ASSETS											
Bank balances Investments Dividend and profit receivable Receivable against sale of investments Advance, deposit and other receivables	4	59,686,394 943,805,881 4,711,127 3,350,932 3,053,708	170,638,328 224,888,786 3,886,419 443,244	74,247,129	2,195,524 - - -	549,499,869 1,242,941,796 9,661,830 3,350,932 3,596,988	35,484,99 531,571,29 1,294,16 - 112,15	323,879,164	3 60,690,068 7 915,858	2,533,728	364,361,354 916,140,532 5,406,029 - 312,150
Total assets		1,014,608,042	399,856,777	392,391,072	2,195,524	1,809,051,415	568,462,60	3 380,919,134	334,304,595	2,533,728	1,286,220,065
LIABILITIES Payable to NBP Fullerton Asset Management Limited - Pension Fund Manager Payable to the Central Depository Company of Pakistan Limited - Trustee		3,267,185 141,493	1,970,490	1,665,329 53,149	2,132,971	9,035,975 250,733	2,658,61		, ,	2,467,659	8,644,333 174,642
Payable to the Securities and Exchange Commission of Pakistan		195,597	96,644	89,021	-	381,262	154,46	4 114,434	4 88,422	-	357,320
Payable against redemption of units Accrued expenses and other liabilities		8,075,261	1,062,430	1,262,816	62,553	10,463,060	2,626,95	3 1,034,044	4 547,518	66,069	4,274,584
Total liabilities NET ASSETS		11,679,536 1,002,928,506	3,185,655 396,671,122	3,070,315 389,320,757	2,195,524	20,131,030 1,788,920,385	5,519,10 562,943,50			2,533,728	13,450,879 1,272,769,186
PARTICIPANTS' SUB-FUNDS (as per statement attached)		1,002,928,506	396,671,122	389,320,757	-	1,788,920,385	562,943,50	2 377,792,68	5 332,032,998	-	1,272,769,186
Number of units in issue	8	3,025,732	2,835,449	3,064,455			2,333,51	3 2,789,212	7 2,699,800		
Net asset value per unit		331.4664	139.8971	127.0440			241.242	135.447	5 122.9843		
Contingencies and commitments	6										

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

#### For NBP Fullerton Asset Management Limited (Pension Fund Manager)

**Chief Executive** 

Director

## CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

		Nine months ended March 31, 2017				Ni	ne months end	ed March 31, 2	016
	Note	Equity Sub-Fund		Money Market Sub-Fund	Total	Equity Sub-Fund	Debt I Sub-Fund	Money Market Sub-Fund	Total
INCOME			Ruj	pees			Rup	ees	
Dividend income Gain / (loss) on sale of investments - net Markup on bank deposits Income from term deposits reciepts Income from debt securities Income from government securities Net unrealised appreciation / (diminution) on re-measurement of investments classified as 'financial assets at fair value through profit or loss' Reversal of provision for Workers' Welfare Fund		25,815,910 43,470,639 1,912,277 - -	(85,575 4,919,299 2,665,892 11,222,964	11,912,045 3,580,369 1,841,381	25,815,910 43,370,773 18,743,621 3,580,369 2,665,892 13,064,345	18,872,204 3,398,410 1,822,911 - - -	602,282 1,603,166 1,258,245 16,502,739	104,417 7,388,943 1,022,363 5,139,869	18,872,204 4,105,109 10,815,020 1,022,363 1,258,245 21,642,608
classified as 'financial assets at fair value through profit or loss' Reversal of provision for Workers' Welfare Fund		179,047,135 2,346,729	(390,131 809,223	351,954	178,657,004 3,507,906	(3,307,791		-	(3,404,559)
Total income		252,592,690	19,141,672	17,671,458	289,405,820	20,785,734	19,869,664	13,655,592	54,310,990
EXPENSES									
Remuneration of NBP Fullerton Asset Management Limited - Pension Fund Manager Sindh sales tax on remuneration of the Pension Fund Manager Rederal Excise Duty on remuneration of the Pension Fund Manager Remuneration to the Central Depository Company of Pakistan Limited - Trustee Sindh Sales Tax on remuneration of Trustee Annual fee - Securities and Exchange Commission of Pakistan Auditors' remuneration Amortization of preliminary expenses and floatation cost Securities' transaction costs Settlement and bank charges Legal and professional charges Others Provision for Sindh Workers' Welfare Fund- previous years <b>Total Expenses</b>		8,890,757 1,155,798 889,068 115,579 195,597 106,486 617,584 115,141 22,468 11,234 2,127,000 14,246,712	4,392,890 571,076 439,289 57,108 96,644 106,486 50,190 22,194 11,234 507,000 6,255,007	526,031 404,639 52,603 404,639 52,603 409,021 5106,486 325 110,300 422,468 11,234 1,234 3356,000	17,330,037 2,252,904 1,732,996 225,290 381,262 319,458 618,807 275,631 67,130 33,702 2,990,000 26,227,217	4,994,993 811,18 799,199 69,261 109,800 101,733 8,611 111,014 72,839 112,245 - 8,105,290	382,841 53,057 84,225 101,733 8,611 23,847 63,736 13,828	2,826,137 458,964 452,182 282,614 39,181 62,175 101,733 8,611 680 77,064 11,245 4,320,586	$\begin{array}{c} 11,649,537\\ 1,891,885\\ 1,863,926\\ 1,164,954\\ 161,499\\ 256,290\\ 305,199\\ 25,833\\ 540,346\\ 251,834\\ 72,839\\ 36,318\\ 18,220,440\\ \end{array}$
Net income from operating activities		238,345,978	12,886,665	5 11,945,962	263,178,603	12,680,444	14,075,100	9,335,006	36,090,550
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - net		40,218,770	(12,720	) 748,831	40,954,882	1,021,142	1,262,109	2,512,344	4,795,595
Provision for Sindh Workers' Welfare Fund	5	(5,571,284)	(257,480	) (253,900)	(6,082,664)	-	-	-	-
Net income for the period before taxation		272,993,464	12,616,465	5 12,440,893	298,050,821	13,701,586	15,337,209	11,847,350	40,886,145
Taxation		-	-	-	-	-	-	-	-
Net income for the period after taxation		272,993,464	12,616,465	5 12,440,893	298,050,821	13,701,586	15,337,209	11,847,350	40,886,145
						-			

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited

(Pension Fund Manager)

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**Chief Executive** 

## CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2017

	Three months ended March 31, 2017				TI	Three months ended March 31, 2016				
INCOME	Equity Sub-Fund	Sub-Fund	Money Market Sub-Fund	Total		d Sub-Fund	Money Market Sub-Fund	Total		
Dividend income Gain / (loss) on sale of investments - net Markup on bank deposits Income from term deposits recircipts Income from debt securities Income from government securities Income from government securities Net unrealised appreciation / (diminution) on re-measurement of investments Cassified as 'linancial assets at fair value through profit or loss' Reversal of provision for Workers' Welfare Fund Total income	7,491,273 13,330,372 566,603 - - 7,376,903 2,346,729 31,111,880	(975 1,830,941 938,795 3,449,520 42,949 809,223 7,070,453	) (7,194) 2,895,988 1,311,774 1,651,370 9,550 351,954	7,491,273 13,322,203 5,293,532 1,311,774 938,795 5,100,890 7,429,402 3,507,906 44,395,775	7,453,78 (3,863,21) 570,622 - 4,486,292 8,647,492	(27,562 677,369 682,537 5,353,801 (151,116	4,309,432 872,671	7,453,781 (3,890,776) 5,557,430 872,671 682,537 5,353,801 4,335,181 20,364,625		
EXPENSES										
Remuneration of NBP Fullerton Asset Management Limited - Pension Fund Manager Sindh sales tax on remuneration of the Pension Fund Manager Federal Excise Duty on remuneration of the Pension Fund Manager Remuneration to the Central Depository Company of Pakistan Limited - Trustee Sindh Sales Tax on remuneration of Trustee Annual fee - Securities and Exchange Commission of Pakistan Auditors' remuneration Amortization of preliminary expenses and floatation cost Securities' transaction costs Settlement and bank charges Legal and professional Charges Others Provision for Sindh Workers' Welfare Fund- previous years	3,546,898 461,096 354,682 46,109 78,032 14,670 177,950 32,475 7,380 3,690 2,127,000	1,445,263 187,884 - 144,526 18,789 31,796 14,670 - - 898 16,518 7,290 3,690 3,690	179,506 138,081 17,950 30,378 14,670 325 30,135 7,380 3,691	6,372,970 828,485 637,289 82,848 140,206 44,010 179,173 79,128 22,050 11,071 2,990,000	1,793,25: 291,22: 286,921 179,32: 25,100 39,45: 31,39 (56: 115,49) 38,533 - 3,722	220,598 217,337 135,836 19,017 29,884 31,395 (563 5,398 23,706	168,889 105,556 14,778 23,222 31,395 (563) 	4,207,167 683,244 673,146 420,717 58,901 92,558 94,185 (1,689) 120,893 89,629 11,162		
Total Expenses	6,849,982	2,378,322	2,158,924	11,387,230	2,803,86	2,044,685	1,601,365	6,449,913		
Net income from operating activities	24,261,898	4,692,131	4,054,518	33,008,545	5,843,63	4,490,344	3,580,738	13,914,712		
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - net	30,492,502	181,344	401,452	31,075,299	(680,62	) 554,444	1,880,188	1,754,006		
Provision for Sindh Workers' Welfare Fund	(5,571,284)	(257,480	) (253,900)	(6,082,664)	-	-	-	-		
Net income for the period before taxation	49,183,116	4,615,995	4,202,070	58,001,180	5,163,004	5,044,788	5,460,926	15,668,718		
Taxation	-	-	-	-	-	-	-	-		
Net income for the period after taxation	49,183,116	4,615,995	4,202,070	58,001,180	5,163,004	5,044,788	5,460,926	15,668,718		

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

Chief Executive

For NBP Fullerton Asset Management Limited

(Pension Fund Manager)

## Quarterly Report

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

	Nine months ended March 31, 2017				Nine months ended March 31, 2016					
	Equity Sub-Fund	Debt Sub-Fund	Money Marke Sub-Fund	t Total		Equity Sub-Fund		Money Market Sub-Fund	Total	
		Ru	pees				Ruj	bees		
Net income for the period after taxation	272,993,464	12,616,465	12,440,893	298,050,822		13,701,586	15,337,209	11,847,350	40,886,145	
Other comprehensive income for the period	-	-	-	-		-	-	-	-	
Total comprehensive income for the period	272,993,464	12,616,465	12,440,893	298,050,822		13,701,586	15,337,209	11,847,350	40,886,145	

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Pension Fund Manager)

**Chief Executive** 

Director

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2017

	Three months ended March 31, 2017				Thre	ee months er	nded March 31,	2016
	Equity Sub-Fund	Debt Sub-Fund	Money Market Sub-Fund	Total	Equity Sub-Fund	Debt Sub-Fund	Money Market Sub-Fund	Total
		Ru	pees		 	Ruj	oees	
Net income for the period after taxation	49,183,116	4,615,995	4,202,070	58,001,181	5,163,004	5,044,788	5,460,926	15,668,718
Other comprehensive income for the period	-	-		-	-	-		-
Total comprehensive income for the period	49,183,116	4,615,995	4,202,070	58,001,181	5,163,004	5,044,788	5,460,926	15,668,718

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Pension Fund Manager)

**Chief Executive** 

## CONDENSED INTERIM STATEMENT OF MOVEMENT IN PARTICIPANTS' SUB FUNDS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

Note   Equity Sub-Fund   Debt Sub-Fund   Money Market Sub-Fund   Total   Equity Sub-Fund   Debt Sub-Fund   Money Market Sub-Fund   Total     Net assets at the beginning of the period   562,943,502   377,792,686   332,032,998   1,272,769,186   354,428,030   291,260,630   200,526,574   846,215,224     Amount received on issuance of units Amount paid on redemption of units Effect of reallocation   9   285,546,993 (78,336,683) 207,210,310   102,448,547 (78,336,683) 207,210,310   143,620,879 (96,199,296) (96,199,296) (96,199,296)   136,64.19 (98,025,182) (22,561,161) (22,957,161)   163,891,176 (29,497,51)   127,023,892 (22,561,161) (17,692,039) (22,501,161)   12,920 (95,335,520   114,720,532 (33,96,646   149,320,879 (95,335,520   114,720,532 (33,96,646   313,96,646     Element of (income/ / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - net   (40,218,77) (19,047,135 (139,01,41)   (1,221,142)   (1,262,109)   (2,51,234)   (4,955,59)     Gain / (loss) on sale of investments - net the turnealised (diminution) / appreciation on re-measurement of investments classified as financial assets at fair value through pro tor loss'   14,477,639 (39,01,211)   17,90,47,135 (39,00,217)   17,865,704 (12,451,843,70,739)   3,398,410 (96,768) (11,72,92,93,464)   662,7282 (14,43			Nine	months ender	d March 31, 20	17	N	ine months er	ded March 31, 2	016
Net assets at the beginning of the period562,943,502377,792,668332,032,9981,272,79,186 $354,428,030$ $291,260,630$ $200,526,574$ $846,215,234$ Amount received on issuance of units9 $285,546,933$ (78,336,683) $024,48,547$ (96,199,296) $143,620,879$ (96,199,296) $153,616,161$ (96,199,296) $163,891,176$ (92,9477,161) $27,023,892$ (17,69,033) $118,407,851$ (40,996,333) $49,322,219$ (96,333) $49,322,219$ (96,333,520 $114,720,532$ (17,69,033) $114,720,532$ (17,69,033) $114,720,532$ (17,69,033) $114,720,532$ (17,69,033) $114,720,532$ (17,69,033) $114,720,532$ (17,69,033) $114,720,532$ (17,69,039) $114,720,532$ (17,69,059) $114,720,532$ (17,69,059) $114,720,532$ (17,69,059) $114,720,532$ (17,60,646) $114,931,695$ (17,60,646) $114,931,695$ (17,60,646) $114,931,695$ (17,60,23,045) $114,921,933$ (17,60,23,045) $114,921,933$ (17,60,23,045) $114,921,933$ (17,60,23,045) $114,921,933$ (17,60,23,045) $114,921,933$ (17,60,23,045) $114,921,933$ 		Note	• /		,	Total	1,		,	Total
Amount received on issuance of units Amount paid on redemption of units Effect of reallocation 9 285,546,993 (78,336,683) 102,448,547 (96,199,296) 143,620,879 (96,251,82) 531,616,419 (22,25,161,161) 127,023,892 (24,88,773) 118,407,851 (40,996,333) 409,322,919 (95,362,273)   Effect of reallocation 207,210,310 6,249,251 45,559,607 259,055,258 130,904,594 68,335,520 114,720,532 313,960,646   Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - net (40,218,770) 12,720 (748,831) (40,954,882) (1,021,142) (1,221,040) 313,960,646   Casified as financial asset at fair value through pro t or loss' classified as financial asset at fair value through pro t or loss' 30,904,75690 130,902,171 12,455,184 3,396,410 602,282 104,417 4,105,109 40,405,599   Other net income for the period 179,047,155 (390,131) 12,616,465 12,440,893 298,050,822 13,701,586 13,701,586 11,742,933 40,885,195   Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - amount representing income / (loss) that form part of unit holders' fund - net 1,61,645 12,440,893 298,050,822 13,701,586 </th <th></th> <th></th> <th></th> <th>Rupe</th> <th>es</th> <th></th> <th></th> <th>Rı</th> <th>pees</th> <th></th>				Rupe	es			Rı	pees	
Amount paid on redemption of units [78,336,683] [96,199,296] (98,025,182) [27,2561,161] [29,477,161] [40,996,333] [24,888,779] [95,362,273]   Effect of reallocation 207,210,101 6,249,251 45,595,697 259,055,288 [10,996,333] [24,888,779] [95,362,273]   Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - net (40,218,770) 12,720 (748,831) (40,954,882) (1,021,142) (1,22,109) (2,512,344) (4,795,595)   Gain / (loss) on sale of investments - net classified as financial assets at fair value through pro t or loss' (3,307,791) (3,404,759) (3,307,791) (3,610,967) (1,421) (4,31,605,675) (1,421,431,605,676,676,676,676,676,766) (1,421,431,695,676,766,766,7	Net assets at the beginning of the period		562,943,502	377,792,686	332,032,998	1,272,769,186	354,428,03	0 291,260,63	0 200,526,574	846,215,234
in prices of units issued less those in units redeemed - net $(40,218,770)$ $12,720$ $(748,81)$ $(40,954,882)$ $(1,021,142)$ $(1,262,109)$ $(2,512,344)$ $(4,795,595)$ Gain / (loss) on sale of investments - net Net unrealised (diminution) / appreciation on re-measurement of investments classified as financial assets at fair value through pro to loss' Other net income for the period Total comprehensive income for the period Total comprehensive income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - amount representing income / (loss) that form part of unit holders' fund - net	Amount paid on redemption of units	9	(78,336,683)	(96,199,296)	(98,025,182)	(272,561,161)	(29,477,1) (3,509,42	(40,996,3 (17,692,0	3) (24,888,779) 9) 21,201,460	(95,362,273)
Net unrealised (diminution) / appreciation on re-measurement of investments classified as financial assets at fair value through pro t or loss' 179,047,135 (390,131) 178,657,004 (3,307,791) (96,768) (3,404,59)   Other net income for the period 50,475,690 13,092,171 12,455,184 76,023,045 13,610,967 14,831,695 11,742,933 40,885,595   Total comprehensive income for the period 272,993,464 12,616,465 12,440,893 298,050,822 13,701,586 15,337,209 11,847,350 40,886,145   Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - amount representing income / (loss) that form part of unit holders' fund - net - - - - - - -			(40,218,770)	12,720	(748,831)	(40,954,882)	(1,021,14	2) (1,262,10	(2,512,344)	(4,795,595)
in prices of units issued less those in units redeemed - amount representing income / (loss) that form part of unit holders' fund - net	Net unrealised (diminution) / appreciation on re-measurement of investments classified as financial assets at fair value through pro t or loss' Other net income for the period		179,047,135 50,475,690	(390,131) 13,092,171	12,455,184	178,657,004 76,023,045	(3,307,79 13,610,9	(96,76 7 14,831,69	i8) 5 11,742,933	(3,404,559) 40,185,595
Net assets at the end of the period 1,002,928,506 396,671,122 389,320,757 1,788,920,385 498,013,068 373,671,250 324,582,112 1,196,266,430	in prices of units issued less those in units redeemed - amount		-		-					-
	Net assets at the end of the period		1,002,928,506	396,671,122	389,320,757	1,788,920,385	498,013,0	8 373,671,2	i0 324,582,112	1,196,266,430

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Pension Fund Manager)

**Chief Executive** 

## CONDENSED INTERIM STATEMENT OF MOVEMENT IN PARTICIPANTS' SUB FUNDS (UN-AUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2017

	Three months ended March 31, 2017	Three months ended March 31, 2016
	Equity Debt Money Market Sub-Fund Sub-Fund Sub-Fund	Equity Debt Money Market Sub-Fund Sub-Fund Sub-Fund
	RupeesRupees	RupeesRupeesRupees
Net assets at the beginning of the period	874,236,414 385,412,247 373,596,176 1,633,244,837	472,867,507 353,261,110 263,653,360 1,089,781,977
Amount received on issuance of units Amount paid on redemption of units Effect of reallocation	165,568,980   43,186,155   75,166,101   283,921,236     (37,206,082)   (59,863,939)   (58,101,550)   (155,171,571)     110,001,478   6,824,224   11,923,963   128,749,665	43,650,351   43,199,211   47,477,192   134,326,754     (8,643,815)   (15,943,799)   (13,466,557)   (38,054,171)     (15,704,605)   (11,335,616)   23,337,917   (37,02,842)     19,301,931   15,919,796   57,348,014   92,569,741
Net element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed	(30,492,502) (181,344) (401,452) (31,075,299)	680,626 (554,444) (1,880,188) (1,754,006)
Gain / (loss) on sale of investments - net Net unrealised (diminution) / appreciation on re-measurement of investments classified as financial assets at fair value through profit or loss' Other net income for the period Total comprehensive income for the period	13,330,372   (975)   (7,194)   13,322,203     7,376,903   42,949   9,550   7,429,402     28,475,841   4,574,021   4,22495   7,249,576     49,183,116   4,615,995   4,202,070   56,001,181	(3,863,214)   (27,562)   -   (3,890,776)     4,486,297   (151,116)   -   4,335,181     5,163,004   5,044,788   5,460,926   15,668,718
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - amount representing income / (loss) that form part of unit holders' fund - net		
Net assets at the end of the period	1,002,928,506 396,671,122 389,320,757 1,788,920,385	498,013,068 373,671,250 324,582,112 1,196,266,430

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Pension Fund Manager)

**Chief Executive** 

## CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

		Nine m	onths ended Ma	rch 31, 2017			Nine	months ended M	arch 31, 201	6
		Debt Sub-Fund	Money Market Sub-Fund Rupees	Others	Total		Debt Sub-Fund	Money Market Sub-Fund Rupees	Others	Total
CASH FLOWS FROM OPERATING ACTIVITIES			Kupees					Kupees		
Net income for the period before taxation	272,993,464	12,616,465	5 12,440,893	-	298,050,822	13,701,586	15,337,209	11,847,350	-	40,886,145
Adjustments Net unrealised appreciation / Diminution on re-measurement of investments classified as 'financial assets at fair value through profit or loss'	(179,047,135)	390,131	I -	-	(178,657,004)	3,307,791	96,768	-	-	3,404,559
(Gain)/ loss on sale of investments-net	(43,470,639)	85,575	5 14,291	-	(43,370,773)	(3,398,410)	(602,282	) (104,417)	-	(4,105,109)
Net element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - net Amortization of preliminary expenses and floatation cost	(40,218,770)	12,720	. (748,831)	-	(40,954,882)	(1,021,142) 8,611	(1,262,109 8,611		-	(4,795,595) 25,833
Decrease / (increase) in assets	10,256,920	13,104,891	11,706,353	-	35,068,163	12,598,436	13,578,197	9,239,200	-	35,415,833
Investments - net Dividend receivable Profit receivable Receivable against sale of investments Security deposit and other receivables	(189,716,811) (3,217,494) (199,469) (3,350,932) (2,941,558) (199,426,264)	98,514,676 (690,412 (343,244 97,481,020	2) (148,426)		(104,773,487) (3,217,494) (1,038,307) (3,350,932) (3,284,838) (115,665,058)	(165,495,945) (5,038,113) (252,830) 10,807,627 (99,162) (160,078,423)	(92,739,237 (3,116,683 9,713,971 (86,141,949	) (506,880) 10,420,277		(187,169,694) (5,038,113) (3,876,393) 10,807,627 20,035,086 (165,241,487)
(Decrease) / increase in Liabilities Payable to NBP Fullerion Asset Management Limited - Pension Fund Manager Payable to the Central Depository Company of Pakistan Limited Payable to the Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities Net cash (used in) / generated from operating activities	608,572 62,417 41,133 5,448,308 6,160,430 (183,008,914)	43,274 5,337 (17,790 28,387 59,208 110,645,118	7 8,337 599 7 715,298 3 798,718	(334,688) (3,516) (338,204) (338,204)	391,642 76,091 23,942 6,188,477 6,680,152 (73,916,742)	1,044,059 29,634 39,964 (17,959,920) (16,846,263) (164,326,250)	750,739 18,249 27,467 821,264 1,617,719 (70,946,033	21,380 11,799 (126,232) 538,229	(111,780) - (506,517) (618,297) (618,297)	2,314,300 69,263 79,230 (17,771,405) (15,308,612) (145,134,266)
CASH FLOWS FROM FINANCING ACTIVITIES										
Amount received on issue of units Amount paid on redemption of units Effect of reallocation	285,546,993 (78,336,683) -		7 143,620,879 5) (98,025,182)	-	531,616,419 (272,561,161) -	163,891,176 (29,477,161) (3,509,421)	(40,996,333		-	409,322,919 (95,362,273) -
Net cash from financing activities	207,210,310	6,249,251	45,595,697	-	259,055,258	130,904,594	68,335,520	114,720,532	-	313,960,646
Net (decrease) / increase in cash and cash equivalents	24,201,396	116,894,369	44,380,955	(338,204)	185,138,516	(33,421,656)	(2,610,513	) 205,476,846	(618,297)	168,826,380
Cash and cash equivalents at the beginning of the period	35,484,998	53,743,959	272,598,669	2,533,728	364,361,354	51,840,466	27,231,232	69,368,137	2,744,595	151,184,430
Cash and cash equivalents at the end of the period	59,686,394	170,638,328	3 316,979,624	2,195,524	549,499,870	18,418,810	24,620,719	274,844,983	2,126,298	320,010,810
The annexed notes 1 to 12 form an integral part of these condensed interim financia	al statements									

ed notes 1 to 12 form an integral part of these condensed interim financial statements

### For NBP Fullerton Asset Management Limited (Pension Fund Manager)

Director

## Quarterly Report

Page 16

**Chief Executive** 

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2017

## 1. LEGAL STATUS AND NATURE OF BUSINESS

NAFA Pension Fund ("the Fund") was established under a Trust Deed, dated October 12, 2012, between NBP Fullerton Asset Management Limited as the Pension Fund Manager and Central Depository Company of Pakistan Limited (CDC) as the trustee. The Fund was authorised by the Securities and Exchange Commission of Pakistan (SECP) as a pension fund on November 16, 2012.

The Pension Fund Manager has been licensed to act as a Pension Fund Manager under the Voluntary Pension System Rules, 2005 (VPS Rules) through a certificate of registration issued by SECP. The registered office of the Pension Fund Manager is situated at 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi.

The Fund is an unlisted open end pension scheme and offers units for public subscription on a continuous basis. The units are non-transferable except in the circumstances mentioned in VPS Rules and can be redeemed by surrendering to the Fund. Further, as per the offering document, no distribution of income or dividend is allowed from any of the sub-funds.

The objective of the Fund is to provide individuals with a portable, individualised, funded (based on defined contribution), flexible pension scheme, assisting and facilitating them to plan and provide for their retirement.

The Fund consists of three sub-funds namely, NAFA Pension Fund Equity Sub-Fund ("Equity Sub-Fund"), NAFA Pension Fund Debt Sub-Fund ("Debt Sub-Fund") and NAFA Pension Fund Money Market Sub-Fund ("Money Market Sub-Fund") (collectively the "Sub-Funds"). The Investment policy for each of the sub-funds are as follows:

- The Equity sub-fund consists of a minimum 90% of net assets invested in listed equity securities, investment in a single company is restricted to lower of 10% of Net Asset Value (NAV) of equity sub-fund or paid-up capital of the investee company. Investment in a single stock exchange sector is restricted to the higher of 30% of NAV of equity sub-fund or index weight, subject to a maximum of 35% of NAV of equity sub-fund. Remaining assets of the equity sub-fund may be invested in government treasury bills or government securities having less than one year time to maturity, or be deposited with scheduled commercial banks having at least A rating.
- The Debt Sub-Fund consist of tradable debt securities with weighted average duration of the investment portfolio of the Sub-Fund not exceeding five years. At least twenty five percent (25%) of the net assets of debt sub-fund shall be invested in securities issued by the Federal Government. Upto twenty five percent (25%) may be deposited with banks having not less than "AA Plus" rating with a stable outlook. Exposure to securities issued by companies of a single sector shall not exceed 20% except for banking sector for which the exposure limit shall be upto 30% of net assets of a debt sub-fund. Deposit in a single bank shall not exceed 10% of net asset of the debt sub-fund. Composition of the remaining portion of the investments shall be according to the criteria mentioned in the offering document.
- The Money Market sub-fund consists of short term debt instruments with weighted average time to maturity not exceeding ninety days. There is no restriction on the amount of investment in securities issued by the Federal Government and deposit with commercial banks having 'A Plus' or higher rating. Investment in securities issued by provincial or city government, government corporate entities with 'A' or higher rating or a government corporations with 'A plus' or higher rating shall be in proportion as defined in offering document.

The Fund offers five types of allocation schemes, as prescribed by the SECP under VPS Rules, to the contributors of the Fund namely High Volatility, Medium Volatility, Low Volatility, Lower Volatility & Life Cycle Allocation. The participants of the Fund voluntarily determine the contribution amount, subject to the minimum limit fixed by the Pension Fund Manager. The Participant has the option to select any one from the Allocation Schemes or products being offered by the Pension Fund Manager at the date of opening his / her Individual Pension Account. The Participant may change the Allocation Scheme not more than twice a year thereafter. The contribution amount may be paid by the contributor on a periodic basis such as annual, semi annual, quarterly or monthly basis or with any other frequency.

Pakistan Credit Rating Agency (PACRA) has assigned management quality rating of 'AM1' w.e.f April 21, 2017 to the Pension Fund Manager while the Fund is currently not rated.

Title to the assets of the Fund are held in the name of CDC as the trustee of the Fund.

### 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, the Voluntary Pension Rules, 2005 (the VPS Rules), and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the VPS Rules or directives issued by the SECP differ with the requirements of the IFRS, the requirements of the VPS Rules or the directives issued by the SECP shall prevail.

**2.2** The condensed interim financial information does not include all the information and disclosures required in the annual financial statements and should therefore be read in conjunction with the financial statements of the Fund for the year ended 30 June 2016.

### 2.3 Functional and presentation currency

This condensed interim nancial information is presented in Pak Rupees, which is the Fund's functional and presentation currency. All finnancial information presented in Pak Rupees has been rounded off to the nearest of rupee one except otherwise stated.

## **3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the annual published financial statements of the Fund for the period ended 30 June 2016.

### 4 INVESTMENTS - NET

			March 31, 2	017 (Un-audited)			June 30, 20	16 (Audited)	
	Note	Equity Sub Fund	Debt Sub Fund	Money Market Sub Fund	Total	Equity Sub Fund	Debt Sub Fund	Money Market Sub Fund	Total
			R	upees			Rup	ees	
At fair value through profit or loss - held for tra	ling								
Equity securities - listed	4.1	943,805,881	-	-	943,805,881	531,571,296	-	-	531,571,296
Government of Pakistan - Treasury Bills Government securities - Pakistan	4.2	-	159,814,481	-	159,814,481	-	232,486,725	-	232,486,725
Investment Bonds	4.3	-	13,957,352	-	13,957,352	-	46,547,791	-	46,547,791
Term Finance Certificates	4.4	-	51,116,953	-	51,116,953	-	44,844,652	-	44,844,652
Loans and receivables									
Term deposits reciept	4.5	-	-	74,247,129	74,247,129	-	-	60,690,068	60,690,068
		943,805,881	224,888,786	74,247,129	1,242,941,796	531,571,296	323,879,168	60,690,068	916,140,532

## 4.1 Listed equity securities - at fair value through profit or loss - held for trading - Equity Sub-Fund

All shares have a nominal face value of Rs. 10 each unless stated otherwise.

Name of the investee company	As at July 1, 2016	Purchases during the period	Bonus / Right during the period	Sales during the period	As at March 31, 2017	Market value	Market value as a % of net assets of the Sub-Fund	Market value as a % of paid- up capital of the investee company
Automobile and Parts		Number of s	hares		Rupe	es		%
Honda Atlas Cars (Pakistan) Limited	19,400	10,000			29,400	22,106,448	2.20	0.02
Sazgar Engineering Works Limited	226,000	36,000	-	188,000	74,000	6,842,040	0.68	0.41
Pak Suzuki Motor company Limited	-	14,000	-	14,000	-		-	-
Baluchistan Wheels Limited	68,000		-		68,000	7,830,200	0.78	0.51
Indus Motor Company Limited	8,150		-	-	10,650	16,950,114	1.69	0.01
Millat Tractors Limited	-	18,400	-	-	18,400	24,221,944	2.42	0.04
Pharma and Bio Tech								
Abbott Laboratories (Pakistan) Limited	7,400	13,300	-	6,050	14,650	13,764,261	1.37	0.01
The Searle Company Limited *	18,403	-	4,675	-	23,078	14,583,368	1.45	0.02
GlaxoSmithKline (Pakistan) Limited	20,860	-	-	-	20,860	4,706,433	0.47	0.01
Glaxo Healthcare Pakistan Limited	6,258	-	-	-	6,258	544,610	0.05	0.01
Ferozsons Laboratories Limited	2,550	14,600	-	-	17,150	9,656,822	0.96	0.06
Highnoon Laboratories Limited	40	-	-	-	40	26,054	0.00	0.00
Construction and Materials (Cement)								
Pioneer Cement Company	82,000	63,000	-	17,000	128,000	18,304,000	1.83	0.06
Fauji Cement Company Limited	407,000	-	-	104,000	303,000	12,932,040	1.29	0.02
Maple Leaf Cement Factory	45,500	16,500	-	-	62,000	7,691,720	0.77	0.01
Lucky Cement Limited	32,600	16,400	-	1,600	47,400	39,692,286	3.96	0.01
D G Khan Cement Company Limited	64,900	59,000	-	-	123,900	28,794,360	2.87	0.03
Fecto Cement Limited	50,000		-	100	49,900	6,237,001	0.62	0.10
Attock Cement (Pakistan) Limited	26,200		-	-	68,200	23,188,000	2.31	0.06
Shabbir Tiles Limited	-	851,000	-	175,000	676,000	10,903,880	1.09	0.41
Chemicals								
Engro Fertilizer Limited	98,500	230,500	-	70,500	258,500	16,197,610	1.62	0.02
Engro Corporation Limited	106,000	11,000	-	-	117,000	43,058,340	4.29	0.02
Fauji Fertilizer Bin Qasim Limited	102,500	355,000	-	101,500	356,000	18,593,880	1.85	0.04
Dawood Hercules Corporation Limited	82,000	18,000	-	-	100,000	13,251,000	1.32	0.02
Ittehad Chemical Limited Engro Polymer Chemical Limited	127,400	50,500 1,526,500	-	177,900 1,526,500	-	-	-	-
General Industrials								
Thal Limited (Face value of Rs. 5 each)	15.200	100		10.800	4.500	2,385,000	0.24	0.01
Ecopack Limited	452,500	-	-	452,500	4,300	- 2,383,000	- 0.24	-
Commercial Banks								
United Bank Limited	104,460	16,500	-	-	120.960	27.534.125	2.75	0.01
Allied Bank Lminted	62,100	85,700	-	-	147,800	13,893,200	1.39	0.01
HabibMetro Bank Limited		28,500	-	28,500	-		-	-
Habib Bank Limited	109,428	50,500	-	-	159,928	43,118,188	4.30	0.01
Favsal Bank Limited	3,550	-	355	-	3,905	78,100	0.01	0.00
Bank Alfalah Limited	221,500	-	-	121,000	100,500	3,632,070	0.36	0.01
Bank ALHabib Limited	134,150	-	-	-	134,150	7,183,733	0.72	0.01
Meezan Bank Limited	53,500	-	-	53,500	-	-	-	-
MCB Bank Limited	48,700	102,400	-	-	151,100	34,360,140	3.43	0.01
Insurance								
IGI Insurance Limited Pak Reinsurance Company Limited	-	192,500	-	43,000	149,500	7,699,250	0.77	0.05
Tautile Community								
Textile Composite Nishat Chunian Limited	-	145,000	-	-	145,000	8,782,650	0.88	0.06
Crescent Textile Mills Limited	-	246,000	-	68,000	178,000	6,491,660	0.65	0.22
Dawood Lawrencepur Limited.	-	40,900	-	-	40,900	8,997,591	0.90	0.07
Forestry								
Century Paper and Board Mills Limited	-	208,500	-	-	208,500	14,970,300	1.49	0.14
Electricity The Hub Power Company Limited	135.100	106.000		45.500	195.600	25.635.336	2.56	0.02
Kot Addu Power Company Limited	186,000	130,500	-	45,500 80,000	236,500	18,969,665	1.89	0.02
Personal Goods (Textile)								
Nishat Mills Limited	219,500	-	-	35,300	184,200	30,429,840	3.03	0.05
Kohinoor Textile Mills Limited	179,975	500	-	-	180,475	20,211,395	2.02	0.06
Sapphire Fibres Mills Limited	6,200	-	-	-	6,200	6,234,100	0.62	0.03
Hira Textile Mills Limited	-	60,000	-	60,000	-	-	-	-

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## Quarterly Report

Name of the investee company	As at July 1, 2016	Purchases during the period	Bonus / Right during the period	Sales during the period	As at March 31, 2017	Market value	Market value as a % of net assets of the Sub-Fund	Market value as a % of paid- up capital of the investee company
Oil and Gas		Number of s	hares		Rup	ees		%
Attock Petroleum Limited	7.800				7,800	4,951,362	0.49	0.01
Pakistan State Oil Company Limited	61,230			20.600	71,730	30,379,090	3.03	
Pakistan Petroleum Limited	137,778			16,600	156,978	24,317,462	2.42	
Pakistan Oilfields Limited	57,000		-	3,000	58,000	25,812,900	2.42	
Oil & Gas Development Company Limited	106,800			5,000	132,800	19,695,568	1.96	
Hascol Petroleum Limited	300		-		300	89,970	0.01	0.00
Shell Pakistan Limited	19.000		-	-	29.000	18,915,250	1.89	
Attock Refinery Limited	17,900		-	11,600	11,300	5,071,553	0.51	
Mari Petroleum Company Limited	28,800		-	2,100	30,000	45,614,100	4.55	
			-		30,000	45,614,100		0.03
Sui Southern Gas Company Limited	-	202,000	-	202,000	-	-	-	-
Sugar & Allied Industries Faran Sugar Mills Limited	41,500	26,000	-	-	67,500	9,423,675	0.94	0.27
Engineering								
Mughal Iron and Steel Industries Limited (note 7.1.2)	77.800			23.500	54,300	7,657,929	0.76	0.04
Amreli Steels Ltd.	57,000			35,500	222,500	21,126,375	2.11	0.18
Crescent Steel and Allied Products Limited	-	45,000	-	-	45,000	11,263,500	1.12	0.06
Industrial Transportation								
Pakistan National Shipping Corporation Limited	63,400	-	-	63,400	-	-	-	-
Fixed Line Telecommunication								
Pakistan Telecommunication Company Limited	360,000	-	-	-	360,000	5,821,200	0.58	0.01
Food Producers								
Rafhan Maize Products Limited	20	-	-	-	20	148,000	0.01	0.00
Al-Shaheer Corporation Limited (note 7.1.2)	181,350	-	27,203	-	208,553	9,760,257	0.97	0.17
Household Goods								
Tariq Glass Limited	154,500	-	-	23,000	131,500	15,538,040	1.55	0.18
Technology Hardware and Equipment								
Pak Elektron Limited	85,250	152,000	-	11,000	226,250	20,837,625	2.08	0.06
NetSol Technologies Limited	80,000		-	80,000			-	-
Systems Limited	181,500		-	99,000	211,500	17,670,825	1.76	0.19
Miscellaneous								
Tri-Pack Films Limited	63	-	-	63	-	-	-	-
Synthetic Products Enterprises Limited	98,000		11,750	13,500		9,028,328	0.90	0.17
	5,350,515	5,668,500		3,985,113	7,265,885	943,805,881	94.10	-
Comming Value as at March 21, 2017						764 759 745		-
Carrying Value as at March 31, 2017						764,758,745		

## 4.2 Government securities - at fair value through profit or loss - held for trading

## 4.2.1 Treasury Bills - Debt Sub-Fund

ssue date	Tenor	As at July 1, 2016	Purchases during the period	Matured/ Sold during the period	As at March 31, 2017	Market value	Market value as a % of net assets of the Sub-Fund
			Face value (Rupee	s)		Rupees	
20 August 2015	12 Months	166,000,000	-	166,000,000	-	-	-
21 January 2016	12 Months	70,000,000	-	70,000,000	-	-	-
17 March 2016	12 Months	-	71,000,000	71,000,000	-	-	-
11 July 2016	3 Months	-	166,000,000	166,000,000	-	-	-
18 August 2016	3 Months	-	166,000,000	166,000,000	-	-	-
10 November 2016	3 Months	-	165,000,000	165,000,000	-	-	-
01 September 2016	6 Months	-	71,000,000	71,000,000	-	-	-
02 February 2017	3 Months	-	165,000,000	75,000,000	90,000,000	89,606,841	8.93
16 March 2017	3 Months	-	71,000,000	-	71,000,000	70,207,640	7.00
		236,000,000	875,000,000	950,000,000	161,000,000	159,814,481	15.93
Carrying Value as at March 31, 2017						159,848,000	

## 4.2.2 Treasury Bills - Money Market Sub-Fund

Issue date	Tenor	As at July 1, 2016	Purchases during the period	Matured/ Sold during the period	As at March 31, 2017	Market value	Market value as a % of ne assets of the Sub-Fund
			Face value (F	Rupees)		Rupees	
March 17, 2016	12 Months	-	72,000,000	72,000,000	-	-	-
November 10, 2016	3 Months	-	66,000,000	66,000,000	-	-	-
April 14, 2016	12 Months	-	150,000,000	150,000,000	-	-	
September 1, 2016	6 Months		72,000,000	72,000,000	-	-	-
February 2, 2017	3 Months	-	66,000,000	66,000,000	-	-	-
March 16, 2017	3 Months	-	72,000,000	72,000,000	-	-	-
	-	-	498,000,000	498,000,000	-	-	-
Carrying Value as at March 31, 2017 Pakistan Investment Bond	s - Debt Sub-Fund						
Carrying Value as at March 31, 2017 Pakistan Investment Bonds Issue date	s - Debt Sub-Fund	As at July 1, 2016	Purchases during the period	Matured/ Sold during the period	As at March 31, 2017	- Market value	Market val as a % of n assets of th Sub-Fund
Pakistan Investment Bond	Tenor	July 1, 2016	during the period	Sold during the period Rupees)	March 31, 2017	value	as a % of n assets of th Sub-Fund
Pakistan Investment Bond	Tenor	July 1, 2016	during the period	Sold during the period	March 31, 2017	value	as a % of n assets of th Sub-Fund

12.800.000

Carrying Value as at March 31, 2017

**13,957,352** 14,467,828 3.52

12,800,000

## 4.4 Term Finance Certificates - at fair value through profit or loss - held for trading

## 4.4.1 Debt Sub-Fund

All term finance certificates have a face value of Rs. 5,000 each.

ame of the investee ompany	As at July 1, 2016	Purchases during the period	Sales / matured during the period	As at March 31, 2017	Market Value	Net Assets	Investment as % of Market value of total investments
		Number	of certificates-		Rupees		%
Faysal Bank Limited - III	300	-	-	300	754,103	0.19	0.34
Jahangir Siddiqui Company Limited II	5,000	-	-	5,000	17,555,510	4.43	7.81
Standard Chartered Bank Limited - IV	470	-	-	470	2,351,175	0.59	1.05
Askari Commercial Bank Limited	3,600	-	-	3,600	18,323,658	4.62	8.15
Jahangir Siddiqui Company Limited III	600	-	-	600	3,078,048	0.78	1.37
JS Bank Limited	-	1,800	-	1,800	9,054,459		
	9,970	1,800	-	11,770	51,116,953	11	19

**4.4.2** The Term Finance Certificates held by the fund are generally secured against hypothecation of stocks and receivables and mortgage of fixed assets of the issuer.

## 5 PROVISION FOR SINDH WORKERS' WELFARE FUND

The Finance Act, 2008 introduced amendments to the Workers' Welfare Fund (WWF) Ordinance, 1971 whereby the definition of industrial establishment was extended. The amendments were challenged at various levels and conflicting judgments were rendered by the Lahore High Court, Sindh High Court and Peshawar High Court. The Honourable Supreme Court of Pakistan vide its judgment dated 10 November 2016, has upheld the view of Lahore High Court and decided that WWF is not a tax and hence the amendments introduced through Finance Act, 2008 are ultra-vires to the Constitution. The Federal Board of Revenue has filed Civil Review Petitions in respect of above judgment with the prayer that the judgment dated 10 November 2016 passed in the Civil Appeal may kindly be reviewed in the interest of justice.

Furthermore, the Sindh Revenue Board (SRB) had written to few mutual funds in January 2016 to register and pay Sindh Workers Welfare Fund (SWWF) for the accounting year closing on or after December 31, 2013. The MUFAP reviewed the issue and based on an opinion decided that SWWF is not applicable on mutual funds as they are not nancial institutions as required by SWWF Act, 2014. The MUFAP wrote to the SRB that mutual funds are not establishments and are pass through vehicles hence, they do not have any worker and no SWWF is payable by them. The SRB responded back that as mutual funds are included in de nition of nancial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, therefore SWWF is applicable on mutual funds. The MUFAP has taken up this matter before the Sindh Finance Ministry to exclude mutual funds from SWWF.

In view of the above developments regarding the applicability of Federal and Sindh WWF on Mutual Funds, the MUFAP has recommended the following to all its members on January 12, 2017:

- based on legal opinion, the entire provision against the Federal WWF held by the CISs till June 30, 2015, to be reversed on January 12, 2017; and
- the provision in respect of Sindh WWF should be made on January 12, 2017 with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from May 21, 2015).

Accordingly, the provision for SWWF is being made on a daily basis going forward.

The above decisions were communicated to the SECP and the Pakistan Stock Exchange Limited on January 12, 2017 and the SECP vide its letter dated February 1, 2017 has advised MUFAP that the adjustments relating to the above should be prospective and supported by adequate disclosures in the financial statements of the CISs/ mutual funds. Accordingly, the Fund has recorded these adjustments in its books on January 12, 2017.

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 7,698,283/- (Equity Sub Fund), Rs 764,480/- (Debt Sub Fund), and Rs 609,899/- (Money Market Sub Fund). If the same were not been made, the NAV per unit of the Equity Sub Fund, Debt Sub Fund, and Money Market Sub Fund would have been higher by Rs 2.5443, Rs.0.2696, and Rs.0.1990 respectively.

### 6 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at March 31, 2017 and June 30, 2016.

### 7 TAXATION

No provision for taxation for the period ended March 31, 2016 has been made in the view of exemption available under clause 57(3) (viii) of Part I of the second Schedule to the Income Tax Ordinance, 2010.

### 8 NUMBER OF UNITS IN ISSUE

	March	31, 2017 (Un-a	udited)		June 30, 2	016 (Audited)
	Equity Sub Fund	Debt Sub Fund	Money Market Sub Fund	Equity Sub Fund	Debt Sub Fund	Money Market Sub Fund
		Number of units			-Number of uni	ts
Total units in issue at the beginning of the period	2,333,518	2,789,217	2,699,800	1,686,922	2,269,709	1,709,814
Add: Issue of units during the period	968,912	745,597	1,147,724	973,547	1,197,189	1,466,195
Less: Units redeemed during the period	(276,698)	(699,365)	(783,069)	(168,670)	(677,651)	(777,209)
Reallocation effect	-	-	-	(158,281)	(30)	301,000
Total units in issue at the end of the period	3,025,732	2,835,449	3,064,455	2,333,518	2,789,217	2,699,800

## 9 CONTRIBUTION TABLE

Individuals

			For the nine	months ended N	1arch 31, 2017	(Un-audited)		
	Equity S	ub Fund	Debt S	ub Fund	Money Mar	ket Sub Fund	To	otal
	Units	Rupees	Units	Rupees	Units	Rupees	Units	Rupees
Individuals	968,912	285,546,993	745,597	102,448,547	1,147,724	143,620,879	2,862,233	531,616,419
	968,912	285,546,993	745,597	102,448,547	1,147,724	143,620,879	2,862,233	531,616,419
			,	nded 30 June 20	16 (Audited)			

Equity Sub Fund		Debt S	ub Fund	Money Mar	ket Sub Fund	Total		
Units	Rupees	Units	Rupees	Units	Rupees	Units	Rupees	
973,547	211,119,845	1,197,189	157,547,612	1,466,195	176,811,815	3,636,931	545,479,272	
973,547	211,119,845	1,197,189	157,547,612	1,466,195	176,811,815	3,636,931	545,479,272	

### 10 TRANSACTIONS WITH CONNETED PERSONS

- 10.1 Connected persons include NBP Fullerton Asset Management Limited, being the Pension Fund manager, Central Depository Company of Pakistan Limited (being the Trustee), National Bank of Pakistan (NBP) and Alexandra Fund Management Pte. Limited, being the sponsors of the Fund / Pension Fund Manager and other collective investment schemes managed by the NBP Fullerton Asset Management Limited , directors and officers of the NBP Fullerton Asset Management Limited and employee benefit funds of the NBP Fullerton Asset Management Limited.
- **10.2** The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- **10.3** Remuneration payable to the Pension Fund manager and Trustee is determined in accordance with the provisions of the VPS Rules and the Trust Deed.

### 10.4 Details of the transactions with connected persons are as follows:

	N	Nine months ended March 31, 2017 (Un-audited)				Nine months ended March 31, 2016 (Un-audited)				
	Equity Sub Fund	Debt Sub Fund	Money Market Sub Fund	Total	Equity Sub Fund	Debt Sub Fund	Money Market Sub Fund	Total		
		Rupees				Rupe	es			
NBP Fullerton Asset Management Limited - P	ension Fund Manage	er								
Remuneration of Pension Fund Manager	8,890,757	4,392,890	4,046,390	17,330,037	4,994,993	3,828,407	2,826,137	11,649,537		
Sales tax on remuneration of										
Pension Fund Manager	1,155,798	571,076	526,031	2,252,904	811,187	621,734	458,964	1,891,885		
FED on remuneration of										
Pension Fund Manager	-	-	-	-	799,199	612,545	452,182	1,863,926		
Number of units issued	89,594	71,598	23,902	185,093	-	-	-	-		
Amount of units issued	25,538,904	9,809,117	2,988,026	38,336,048	-	-	-	-		
Number of units redeemed	90,981	288,047	224,602	603,631	-	-	-	-		
Amount of units redeemed	25,891,659	39,650,739	27,943,994	93,486,391	-	-	-	-		
Employees of the Company										
Number of units issued	19,886	-	-	19,886	9,353	1,148	1,408	11,909		
Amount of units issued	4,985,076	-	-	4,985,076	1,997,624	150,000	170,000	2,317,624		
Number of units redeemed	33,542	36,767	-	70,308	-	8,838	1,425	10,263		
Amount of units redeemed	8,838,479	4,985,076	-	13,823,555	-	1,145,577	172,191	1,317,767		

	Nine months ended March 31, 2017 (Un-audited)				Nine months ended March 31, 2016 (Un-audited)			
	Equity Sub Fund	Debt Sub Fund	Money Market Sub Fund	Total	Equity Sub Fund	Debt Sub Fund	Money Market Sub Fund	Total
		Rupees				Rup	ees	
Central Depository Company of Pakistan Limited	d - Trustee							
Remuneration of the Trustee	889,068	439,289	404,639	1,732,996	499,499	382,841	282,614	1,164,954
Sindh Sales Tax on remuneration of Trustee	115,579	57,108	52,603	225,290	69,261	53,057	39,181	161,499
Amjad Waheed - Chief Executive - CEO								
Number of units issued	43,031			43,031	49,961	-		49,961
Amount of units issued	11,200,000	-	-	11,200,000	10,699,475	-	-	10,699,475
Khalid Mehmood- Chief Financial Ofcer - CFO								
Number of units issued	4,781	-	-	4,781	-	-	-	-
Amount of units issued	2,152,288	-	-	2,152,288	-	-	-	-
Taurus Securities Limited								
Brokerage charges	41,070	-	-	41,070	29,488	-	-	29,488

## 10.5 Amounts outstanding as at period end

	March 31, 2017 (un-audited)				June 30 2016 (audited)				
	Equity Sub Fund	Debt Sub Fund	Money Market Sub Fund	Total	Equity Sub Fund	Debt Sub Fund	Money Market Sub Fund	Total	
NBP Fullerton Asset Management Limited - Pensi		Rupees- er				Rup	ees		
Management fee payable	1,258,158	501,195	473,748	2,233,101	699,541	449,996	396,467	1,546,004	
Sindh Sales tax payable on management fee	163,564	65,150	61,589	290,303	113,609	73,075	64,386	251,070	
FED payable on management fee	1,770,463	1,329,145	1,054,992	4,154,600	1,770,463	1,329,145	1,054,992	4,154,600	
Preliminary expenses and floatation cost payable	75,000	75,000	75,000	225,000	75,000	75,000	75,000	225,000	
Number of units held (seed capital)	117,949	-	37,463	155,412	119,336	216,449	238,164	573,949	
Amount of units held	39,096,192	-	4,759,465	43,855,657	28,789,018	29,317,560	29,290,427	87,397,005	
Alexandra Fund Management Pte. Limited - Spon	sor								
Number of units held	79,558	144,300	158,776	382,633	79,558	144,299	158,776	382,633	
Amount of units held	26,370,688	20,187,101	20,171,534	66,729,323	19,192,679	19,545,040	19,526,951	58,264,670	
Employees of the Company									
Number of units held	10,093	-	-	10,093	23,748	36,767	-	60,515	
Amount of units held	3,345,394	-	-	3,345,394	5,728,988	4,979,994	-	10,708,982	
Amjad Waheed - Chief Executive - CEO									
Number of units held	303,779	-	-	303,779	260,747	-	-	260,747	
Amount of units held	100,692,539	-	-	100,692,539	62,903,375	-	-	62,903,375	
Khalid Mehmood- Chief Financial Ofcer - CFO									
Number of units held	8,097	-	-	8,097	-	-	-	-	
Amount of units held	2,684,044	-	-	2,684,044	-	-	-	-	
Central Depository Company of Pakistan Limited	- Trustee								
Trustee Fee payable Sindh Sales Tax payable	125,807 15,686	50,116 5,975	47,374 5,775	223,297 27,436	69,952 9,124	44,995 5,759	39,647 5,165	154,594 20,048	
Taurus Securities Limited									
Brokerage charges	8,996	-	-	8,996	-	-	-	-	

## 11 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on 28th April 2017 by the Board of Directors of the Pension Fund Manager.

### 12 GENERAL

12.1 Figures have been rounded off to the nearest rupee, unless otherwise specified.

For NBP Fullerton Asset Management Limited (Pension Fund Manager)

**Chief Executive** 



## Head Office

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