



NBP Fullerton Asset Management Ltd.

A Subsidiary of National Bank of Pakistan

NAFA MULTI ASSET FUND

QUARTERLY REPORT September 30 2017



Your investments & "NAFA" grow together



MISSION STATEMENT

To rank in the top quartile in performance of

NAFA FUNDS

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors.

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FUND'S INFORMATION

Management Company

NBP Fullerton Asset Management Limited - Management Company

Board of Directors of the Management Company

Mr. Mudassir Husain Khan Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Tariq Jamali Director
Mr. Abdul Hadi Palekar Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Dr. Foo Chiah Shiung (Kelvin Foo) Director
Mr. Lui Mang Yin (Martin Lui) Director
Mr Humayun Bashir Director

Company Secretary & COO

Mr. Muhammad Murtaza Ali

Chief Financial Officer

Mr. Khalid Mehmood

Audit & Risk Committee

Mr. Shehryar Faruque Chairman Mr. Tariq Jamali Member Dr. Foo Chiah Shiung (Kelvin Foo) Member

Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy Chairman Mr. Abdul Hadi Palekar Member Mr. Lui Mang Yin (Martin Lui) Member

Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

Bankers to the Fund

Allied Bank Limited Askari Bank Limited Summit Bank Limited Bank Alfalah Limited Bank Al-Habib Limited

Faysal Bank Limited Habib Bank Limited

Habib Metropolitan Bank Limited

MCB Bank Limited National Bank of Pakistan

Silk Bank Limited Soneri Bank Limited The Bank of Punjab

United Bank Limited Sindh Bank Limited

Zarai Taraqiati Bank Limited

Auditors

KPMG Taseer Hadi & Co. Chartered Accountants Sheikh Sultan Trust Building No.02 Beaumont Road, Karachi - 75530, Pakistan.

Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001,

Fax: (021) 35825329 Website: www.nafafunds.com

Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204

Fax No: 061-4502203

DIRECTORS' REPORT

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Multi Asset Fund (NMF) for the quarter ended September 30, 2017.

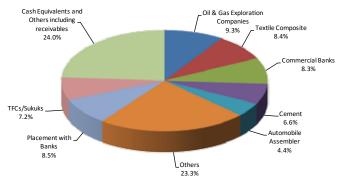
Fund's Performance

During the first quarter, the unit price of NAFA Multi Asset Fund has decreased from Rs.19.1899 (Ex-Div) on June 30, 2017 to Rs.18.1034 on September 30, 2017, thus showing a decrease of 5.7%. The Benchmark, daily weighted return of KSE-30 Total Return Index & 6-month KIBOR based on Fund's actual allocation, decreased by 5.2%. Thus, the Fund has underperformed its Benchmark by 0.5% during the period under review. Since inception (January 19, 2007), the unit price of the Fund has shown a growth of 379.7% as compared to 152.6% increase in its Benchmark. Thus, the Fund has outperformed its Benchmark by 227.1%. This performance is net of management fee and all other expenses. The Fund size of NMF at the end of the period stood at Rs.1,767 million, 4.3% lower compared to the previous quarter.

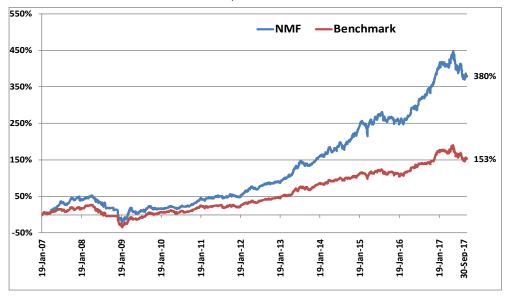
The market started FY18 on a frail note as non-materialization of highly anticipated net foreign inflows in June, post up-gradation of PSX into MSCI Emerging Index from Frontier Market, sapped investor's sentiments. Deteriorating Balance of Payment (BoP) position and its associated impact on other macro-economic indicators dampened investors' confidence in the market. Adding to the investor worries was elevated political incertitude. The growing tensions in the Pak-US relations also impacted the stock market. Resultantly, the benchmark KSE 100 Index declined by 8.9% during the period under review. Looking at the sector-wise performance, Oil & Gas Exploration, Oil & Gas Marketing Companies, Fertilizer, Power Generation & Distribution, and Banking sectors fared better than the market. Cement sector was a major index drag with under-performance of around 18.6%.

After sizeable net outflow of USD652mn in FY17, foreigners continued to remain net sellers during 1QFY18, as they offloaded equity stakes worth USD90mn. Other than foreigners, Mutual Funds during the quarter also remained net sellers with a net outflow of USD38mn. Their counterparts were Insurance Companies and Banks/DFIs with net inflow of USD49mn and USD34mn, respectively.

During the period, State Bank of Pakistan (SBP) maintained the policy rate at 5.75%. SBP cited that macroeconomic environment remains conducive to growth without impacting headline inflation. Average CPI inflation eased to 3.4% in Jul-Sep FY18 compared to 3.9% during the same period last year. Given potential risks to inflation and interest rates from deteriorating Balance of Payment (BoP) position, investors' preference tilted towards short-term government securities as indicated by heavy participation in 03 month T-bills. During the quarter, T-bill yields remained almost unchanged however, PIB yields increased by 45 bps, 56 bps and 13 bps for the 3 year, 5 year and 10 year tenors, respectively. With pickup in private sector investment activity we have seen increased issuance of corporate debt securities. Trading activity in corporate TFCs/Sukuks increased slightly with a cumulative trade value of around Rs. 2.5 billion as compared to Rs. 15. billion during 1QFY17 with Banking sector making up the lion's share. The Fund has incurred loss of Rs.95.17 million during the period. After accounting for expenses of Rs.12.62 million, the net loss is Rs.107.79 million. The asset allocation of the Fund as on September 30, 2017 is as follows:



NMF Performance versus Benchmark (Since Inception)



Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: October 27, 2017

Place: Karachi.

ڈائر یکٹرزر پورٹ

این بی پی فلرٹن ایسیٹ مینجنٹ لمیٹیڈ کے بورڈ آ ف ڈائر بکٹرز NAFA ملٹی ایسٹ فنڈ(NMF) کے غیر آ ڈٹ شدہ مالیاتی گوشوارے برائے مختتمہ سہ ماہی 30 ستبر201 میٹین کرتے ہوئے اظہار مسرت کرتے ہیں۔

فنڈ کی کارکردگی

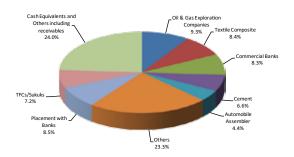
پہلی سہ ماہی کے دوران، NAFA ملٹی ایسٹ فنٹر کے یونٹ کی قیت 30 جون 2017 کو Ex-Div) 19.1899 روپے سے کم ہوکر 30 متمبر 2017 کو 8.1034 روپے ہوگئی، جو کہ 7.7 فیصد کمی کی نشاندہ می کرتا ہے۔ بینچ مارک 8.51-30 ٹوٹل ریٹرن انڈیکس کے اور ششاہی کہ 18.1034 ہوگئی دوران فنڈ کی کارکرد گی بینچ مارک سے 5.5 فیصد کم رہ می بنیاد فنڈ کی اصل تخصیص ہے، بیس 5.2 فیصد کی ہوئی ۔ لہذا زیرِ جائزہ مدت کے دوران فنڈ کی کارکرد گی بینچ مارک سے 5.5 فیصد اضافہ ہوا جبکہ اس کے بینچ مارک میں 152.6 فیصد اضافہ ہوا۔ لہذا فنڈ کی کارکرد گی بینچ مارک سے 2007ء) سے یونٹ کی قیت میں 7.75 فیصد کا اضافہ ہوا جبکہ اس کے بینچ مارک میں 20.7 فیصد میں میں 17.76 فیصد کی انتظام پر 3.76 میں میں 20.7 فیصد کی انتظام پر 3.76 میں کہ تھی کی تقدیم کی میں 3.76 میں کہ تھی کہ ہوگئی میں 3.76 فیصد کم ہے۔

مالی سال 2018 میں مارکیٹ ایک نازک موڑ سے شروع ہوئی جس کی وجہ جون میں متوقع ہیرونی ترسیلات کی عدم حصولی ہے جس نے فرنئیئر مارکیٹ میں PSX کی MSCI کی MSCI کی MSCI کی اسلام ایٹر جنگ انڈیکس میں اپ گریڈیٹ کے باوجود سرمایہ کا روں کے جذبات مجروح کئے ۔ توازن ادائیگی کے بگرتی ہوئی صور تحال اور کلی معاشی اعداد و شارکے متعلقہ اثر ات نے مارکیٹ میں سرمایہ داروں کے اعتباد پر برااثر ڈالا ۔ غیر مشتکم سیاسی صور تحال نے سرمایہ کاروں کی پریشانی میں مزید اضافہ کردیا ۔ پاک – امریکہ تعلقات میں تناؤ کی وجہ سے بھی اسٹاک مارکیٹ متاثر ہوئی ۔ جس کے بتیجے میں بینچ مارک 8 اسلام زیر جائزہ مدت کے دوران 1. 9 فیصد گرگیا ۔ اگر ہم صنعت وارکار کردگی کا جائزہ لیس تو تیل و گیس کی تلاش، گیس و تیل کی کمپنیاں ، کھا د، توانائی پیدا کرنے اور تقسیم کرنے والے اداروں اور بینکنگ سیکٹرز کی کارکردگی کی جائزہ لیس تو تیل و گیس میں شدید مندی کار بھان میں 18.4 فیصد کی دیکھی گئی ۔

مالی سال2017 میں یوالیس ڈالر652 ملین کا بھاری مقدار میں بیرونی بہاؤ ہوا،غیر ملکیوں نے خصوصی طور پر مالی سال2018 کی پہلی سہ ماہی میں یوالیس ڈالر90 ملین کے ایکو پٹی سر مابیکو مارکیٹ سے باہر نکالا ۔غیر ملکیوں کے علاوہ ،میوچل فنڈ نے بھی اس سہ ماہی میں یوالیس ڈالر38 ملین کا بھی سر مابیہ باہر نکالا ۔جبکہ اس کے برخلاف انشورٹس کمپنیاں اور مینک/ ڈی ایف آئیز نے بالتر تنیب یوالیس ڈالر49 ملین اور یوالیس ڈالر34 ملین کی سر مابیکاری کی ۔

اس مدت کے دوران، اسٹیٹ بینک آف پاکستان نے اپنی برخ 5.75% پر برقرار رکھے۔ SBP نے بڑے معاثی معاملات کوتر تی کے لئے موزوں قرار دیا اس بات کی پرواہ کئے لیغیر کہ افراط زر کے کیا اثرات مرتب ہو نگے۔ جولائی سے متمبر مالی سال 2018 کے دوران درمیانی CPI فراط زر سے کیا اثرات مرتب ہو نگے۔ جولائی سے متمبر مالی سال 2018 کے دوران درمیانی CPI فراط زر دریاں قدر سے کی آئی جو کہ 4. 3 فیصد رہی جبکہ پچھلے سال اس مدت کے دوران 3. 4 فیصد تھی۔ توان ادا یکی گیر تی ہوئی صور تحال کے پیش نظر افراط زر اور سودی نرخوں میں متوقع اضافے کی وجہ سے 3 ماہ کی مدت کی قلیل المیعاد حکوثتی تنسکات کی طرف سر مابید داروں کا ربحان رہا جس کی نشاندہ ہی سے ماہی T-Bills کی تین سالہ، پانچ سالہ اور 10 کیا اللہ میں سرمار میکاری کی سرگر میوں میں سالہ میں اس مار میکاری کی سرگر میوں میں اضافہ ہوا۔ پرائیو پیٹ کیکٹر میں سرمار میکاری کی سرگر میوں میں اضافہ ہوا۔ سرکار پوریٹ TFC کیکٹر میں معمولی اضافہ ہوا انصافہ ہوا۔ سے کار پوریٹ TFC کیکٹر میں معمولی اضافہ ہوا

جس کے باعث 2.5 بلین روپے مالیت کے مجموعی سودے ہوئے جبکہ مالی سال 2017 کی کہلی سہ ماہی میں 1.5 بلین تھے۔ ندکورہ بالا سہ ماہی میں بیئنگ سینٹر کا ایک بہت بڑا حصہ ہے۔ فنڈ کواس مدت کے دوران 5.1 کو ملین روپے کا خسارہ ہوا۔12.62 ملین روپے کے اخراجات کے بعد خالص خسار 107.79 ملین روپے ہوگیا۔30 متبر 2017ء کوفنڈ کے اٹا ثوں کی تخصیص نیچے درج ذیل ہے:



اعتراف

اس موقع پر بورڈ اپنے تمام یونٹ ہولڈرز کاشکر گزار ہے جنہوں نے انظامی کمپنی پر اپنے بھرو سے اوراعتاد کا اظہار کیااور ہمیں اپنی خدمت کا موقع دیا۔ بورڈ اپنی مخلصانہ ستائش سیکیو رٹیز انیڈ ایجیجئے کمیشن آف پاکستان اوراسٹیٹ بینک کوان کی سر پرتتی اور رہنمائی پرپیش کرتا ہے۔ بورڈ بخوشی اس بات کا اعتراف کرتا ہے کم ملاز مین اورٹر سٹیز نے انتقاب محنت ، جدوجہداور لگن سے کام کیا۔

ازطرف بورڈ

بمقام كراجي

این بی بی فلرٹن ایسیٹ مینجمنٹ لمیٹڈ

ڈائر یکٹر

چیف ایگزیکٹو بتاریخ: اکتوبر2017،27

CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2017

	Note	(Un- Audited) Audited September 30' June 30, 2017 2017	
ASSETS		(Rupees in '000)	
Balances with banks Investments Dividend and profit receivable Advances, deposits, prepayments and other receivables Total assets	4 5	469,442 730,941 1,342,801 1,175,430 9,883 2,967 3,752 3,732 1,825,878 1,913,070	
LIABILITIES			
Payable to the Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Dividend payable Accrued expenses and other liabilities Total liabilities	6	5,586 5,231 260 404 392 1,417 2,669 28,244 49,577 30,660 58,484 65,956	
NET ASSETS		1,767,394 1,847,114	
UNIT HOLDERS' FUND (AS PER STATEMENT ATTACHED)		1,767,394 1,847,114	
CONTINGENCIES AND COMMITMENTS	13	Number of units	
Number of units in issue		97,627,512 95,850,273	
		(Rupees)	
NET ASSET VALUE PER UNIT		<u>18.1034</u> <u>19.2708</u>	

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

CONDENSED INTERIM INCOME STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (UN-AUDITED)

	Note	Quarter Ended September 30' 2017	Quarter Ended September 30, 2016
INCOME			s in '000)
Capital (loss) / gain on sale of investments - net Income from term finance certificates and sukuk bonds Income from government securities Dividend income Profit on bank deposits and Term deposits Unrealised (diminution) / appreciation in the value of investments 'at fair valu through profit or loss' - net Total (loss)/Income	e	(4,884) 2,305 3,319 8,246 6,608 (110,760) (95,166)	20,562 2,687 1,063 10,506 5,255 100,525 140,598
EXPENSES			
Remuneration of the Management Company Sales tax on Remuneration of the Management Company Accounting and operational charges to the Management Company Remuneration of the Trustee Sales tax on Remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Securities transaction cost Settlement and bank charges Annual listing fee Auditors' remuneration Legal & professional charges Printing Expenses Fund's rating fee Total Expenses		9,213 1,198 461 713 93 392 169 112 8 190 13 19 45	7,054 917 353 605 79 300 204 292 10 138 - - 47 9,999
Net (loss)/ income from operating activities		(107,792)	130,599
Element of Income and capital losses included in prices of Units issued less those in Units redeemed - net		-	358
Provision for Sindh Workers' Welfare Fund	7	-	-
Net (loss)/income for the period before taxation		(107,792)	130,957
Taxation	8	-	-
Net (loss)/income for the period after taxation		(107,792)	130,957
Earnings per unit	9	-	-
Allocation of Net income for the period:			
Income already paid on units redeemed		(23)	-
Accounting income available for distribution: - Relating to Capital Gains - Excluding Capital Gains Accounting Income available for Distribution		(107.915)	120 057
Accounting Income available for Distribution		(107,815)	130,957

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

CONDENSED STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (UN-AUDITED)

Quarter Ended September 30' 2017

Quarter Ended September 30, 2016

(Rupees in '000)

Accounting (loss)/income available for distirbution

Total comprehensive (loss)/ income for the period

(107, 815)

130,957

Other comprehensive income:

(107,815) 130,957

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Financial Officer

Chief Executive Officer

Director

CONDENSED STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (UN-AUDITED)

Note	Quarter Ended September 30' 2017	Quarter Ended September 30, 2016
	(Rupees	s in '000)
Net assets at the beginning of the period	1,847,114	1,327,842
Issue of 6,169,121 units (2016:1,488,924 units)	116,653	24,705
Redemption of 4,391,882 units (2016: 1,411,865 units)	(81,079) 35,574	(23,143) 1,562
Net element of loss and capital losses included in prices of units issued less those in units redeemed - transferred to Income statement	-	(358)
Final ditribution for the year ended June 30 , $2017 \hbox{:}\ 0.0765$ per unit (2016 Nil) Cash Distribution	(7,502)	-
Accounting (loss)/income available for the period	(107,815)	130,957
Income already paid on units redeemed -net	(107,792)	130,957
Net assets at the end of the period	1,767,394	1,460,003
Net Assets value per unit as at beginning of the period	19.2708	15.6377
Net Assets value per unit as at end of the period	18.1034	17.1786
Distribution during for the period:		
Undistributed income brought forward comprises of:		
- Realised Gain - Unrealised Gain	528,024 242,029	357,355 64,465
Accounting income available for distribution:	770,053	421,820
-Relating to capital gains -Excluding capital gains	(107,815)	130,957
Final ditribution during the Period:	(107,613)	130,937
Final ditribution for the year ended June 30 , 2017: 0.0765 per unit (2016 Nil) Cash Distribution	(7,502)	-
Undistributed income carried forward	669,740	552,777
Undistributed income carried forward comprises of:		
- Realised Gain - Unrealised (loss)/Gain	780,500 (110,760) 669,740	452,252 100,525 552,777

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (UN-AUDITED)

	Quarter Ended September 30' 2017 (Rupees	Quarter Ended September 30, 2016 in '000)
CASH FLOWS FROM OPERATING ACTIVITIES		
Net (loss) / income for the period before taxation	(107,792)	130,957
Adjustments Unrealised (appreciation) / diminution in the value of investments 'at fair value through profit or loss' - net Capital loss / (gain) on sale of investments - net Element of Income and capital losses included in prices of Units issued less those in Units redeemed -net	110,760 4,884 - 115,644	(100,525) (20,562) (358) (121,445)
Decrease / (increase) in assets Investments Dividend and profit receivable Advances, deposits, prepayments and other receivables	7,852 (283,015) (6,916) (20) (289,951)	9,512 58,105 (10,166) (2,877) 45,062
Increase / (Decrease) in liabilities Payable to the Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Payable against purchase of investment Accrued expenses and other liabilities	355 (144) (1,025) - 18,917 18,103	465 2 300 - (2,228) (1,461)
Net cash (used in)/ generated from operating activities	(263,996)	53,113
CASH FLOWS FROM FINANCING ACTIVITIES		
Receipts from issue of units Payments on redemption of units Distributions paid Net cash generated/ (used in) from financing activities	116,327 (80,753) (33,077) 2,497	24,705 (23,143) (33,441) (31,879)
Net (decrease) in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the period	(261,499) 730,941	21,234 350,744
Cash and cash equivalents at the end of the period	469,442	371,978

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (UN-AUDITED)

1 LEGAL STATUS AND NATURE OF BUSINESS

The NAFA Multi Asset Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited, a company incorporated under the Companies Ordinance, 1984, as Management Company and Central Depository Company of Pakistan Limited (CDC), also incorporated under the Companies Ordinance, 1984, as Trustee. The Trust Deed was executed on December 6, 2006 and was authorised by the Securities and Exchange Commission of Pakistan (SECP) on December 20, 2006 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The registered office of the Management Company was situated at 9th Floor, Adamjee House, I.I. Chundrigar Road, Karachi. From 4 February 2013, the registered office of the Management Company is shifted to 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is also the member of MUFAP.

The Fund is an open-ended mutual fund classified as a balanced scheme by the Management Company and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. These units are transferable and can be redeemed by surrendering them to the Fund.

The core objective of the Fund is to provide its investors with a combination of capital growth and income. The Fund aims to achieve attractive returns at moderate levels of risk by investing in a variety of asset classes such as stocks, bonds, money market instruments etc.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM1' to the Management Company. Long term and short term performance ranking of '4 star' to the fund.

Title of the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as Trustee of the Fund.

2 STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2007 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Regulation or directives issued by SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP prevail.

The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'.

The directors of the asset management company declare that condensed inerim financial statements give a true and fair view of the fund.

3 ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed financial statements for the quarter ended September 30, 2017 are same as those applied in the preparation of annual audited financial statements for the year ended June 30, 2017 except for element of income. Pursuant to SRO 756(I)/2017, management has changed its accounting policy whereby element of income / loss and capital gains / losses in prices of units issued less those in units redeemed' during the year, previously transferred to the 'income statement' has now been taken to unit holders' fund. The above change has been applied from July 01, 2017 as clarified by MUFAP, therefore the comparative information have not been restated.

	Note	Un-audited As at September 30, 2017	Audited As at June 30, 2017
INVESTMENTS		(Rupees in	(000
At fair value through profit or loss - held for trading			
Equity securities - listed Term Finance certificate - un listed	4.1 4.3.2	1,065,521 127,280 1,192,801	1,134,395 41,035 1,175,430
Loans and receiveables		, ,	
Term deposit receipt	4.6	150,000	-
		1,342,801	1,175,430

Listed equity securities - at fair value through profit or loss

4.1

		Nu	mber of sl	nares			Investmen	t as a perce	entage of
Name of the investee company	As at July 01, 2017	Purchases during the period	Bonus / Right Issue	Sales during the period	As at Sep 30, 2017	Market value as at Sep 30, 2017	Net assets	Market value of total investments	Paid up capital of the invested compan
						Rupees in '000		%	
Oil & Gas Exploration Companies	22.222					=0.44=			0.01
Mari Petroleum Limited	33,300	-	-	-	33,300	50,117	2.84	3.73	0.0
Oil and Gas Development Company Limited	173,096		-	-	173,096	25,729	1.46	1.92	0.0
Pakistan Oilfields Limited	78,569	10,400	-	-	88,969	47,335	2.68	3.53	0.0
Pakistan Petroleum Limited	210,083	27,000	-	-	237,083	41,416	2.34	3.08	0.0
	495,048	37,400	-	-	532,448	164,597	9.31	12.26	0.0
Oil & Gas Marketing Companies									
Attock Petroleum Limited	18,951		-	-	18,951	11,858	0.67	0.88	0.0
Hascol Petroleum Limited	565		-	-	565	159	0.01	0.01	0.0
Pakistan State Oil Company Limited	79,152		-	-	79,152	34,966	1.98	2.60	0.0
Shell Pakistan Limited	62,300	-	-		62,300	25,908	1.47	1.93	0.0
	160,968	-	-	-	160,968	72,891	4.12	5.43	0.1
n #	•								
Refinery	20.100				20.100	12.024	0.60	0.00	0.0
Attock Refinery Limited	29,100				29,100 29,100	12,024	0.68	0.90	0.0
Fertilizers									
Dawood Hercules Corporation Limited	9,000	-	-	-	9,000	1,110	0.06	0.08	0.0
Engro Fertilizers Limited	547,000	-	-	160,000	387,000	24,346	1.38	1.81	0.0
Engro Corporation Limited	142,217		-	-	142,217	43,105	2.44	3.21	0.0
Fauji Fertilizer Bin Qasim Limited	299,000	-	-	261,500	37,500	1,344	0.08	0.10	0.0
	997,217	-	-	421,500	575,717	69,905	3.96	5.21	0.0
Chemicals							_		_
Akzo Nobel Pakistan Limited	27,800		-	-	27,800	5,521	0.31	0.41	0.0
Engro Polymer & Chemicals Limited	938,000		-	530,000	408,000	13,631	0.77	1.02	0.0
,	965,800	-	-	530,000	435,800	19,152	1.08	1.43	0.1
Cement									
Attock Cement Pakistan Limited	109,700	24,700	-		134,400	27,147	1.54	2.02	0.1
D.G. Khan Cement Pakistan Limited	112,500	23,500	-		136,000	19,973	1.13	1.49	0.0
auji Cement Company Limited	50,500	-	-		50,500	1,642	0.09	0.12	0.0
ucky Cement Limited	51,664	-	-	6,000	45,664	25,808	1.46	1.92	0.0
Cherat Cement Co. Ltd.	-	139,800	-	-	139,800	16,773	0.95	1.25	0.0
Kohat Cement Co. Ltd.		35,000	-		35,000	5,249	0.30	0.39	0.
Maple Leaf Cement Cement Factory Limited	61,000	16,000	-		77,000	6,638	0.38	0.49	0.0
Pioneer Cement Limited	140,500	-	-		140,500	12,637	0.72	0.94	0.0
	525,864	239,000		6,000	758,864	115,867	6.56	8.63	0.3

		Nu	mber of sl	nares			Investmen	as a percentage of	
Name of the investee company	As at July 01, 2017	Purchases during the period	Bonus / Right Issue	Sales during the period	As at Sep 30, 2017	Market value as at Sep 30, 2017	Net assets	Market value of total investments	Paid up capital of the investee company
Automobile Book & Assessed						Rupees in '000		%	
Automobile Parts & Accessories Thal Limited	34,636			8,850	25,786	14,211	0.80	1.06	0.03
That Ellinted	34,636			8,850	25,786	14,211	0.80	1.06	0.03
	31,030			0,030	23,700	,	0.00	1.00	0.03
Textile Composite									
Azgard Nine Limited (Non-voting shares)	807,000	-	-	-	807,000	5,649	0.32	0.42	14.61
Crescent Textile Mills Limited	233,500	-	-	-	233,500	9,219	0.52	0.69	0.29
Kohinoor Textile Mills Limited	560,275	-	-	-	560,275	50,330	2.85	3.75	0.20
Nishat (Chunian) Limited	364,000	273,000	-	-	637,000	34,729	1.96	2.59	0.27
Nishat Mills Limited	330,700	-	-	-	330,700	47,985	2.72	3.57	0.09
	2,295,475	273,000	-	-	2,568,475	147,912	8.37	11.02	15.46
Fransport									
Pakistan National Shipping Corporation	32,000			_	32,000	4,154	0.24	0.31	0.02
	32,000			-	32,000	4,154	0.24	0.31	0.02
ngineering Post Steels Limited	1,300,000				1,300,000	16,055	0.91	1.20	0.41
nternational Industries Limited	84,500	-	-	-	84,500	24,522	1.39	1.83	0.41
mreli Steels Ltd	-	164,100	-	-	164,100	16,733	0.95	1.05	0.06
nternational Steels Limited	160,000	104,100		37,500	122,500	14,838	0.84	1.11	0.03
terrational steels Limited	1,544,500	164,100		37,500	1,671,100	72,148	4.08	5.37	0.57
ower Generation & Distirbution									
ot Addu Power Company Limited	286,000	-	-	60,000	226,000	17,185	0.97	1.28	0.03
aif Power Limited	130,000	-	-	-	130,000	3,931	0.22	0.29	0.03
he Hub Power Company Limited	164,748 580,748	55,500 55,500		60,000	220,248 576,248	24,626 45,742	1.39 2.59	1.83 3.41	0.02
	300,740	33,300		00,000	370,240	43,742	2.33	3.71	0.00
ommercial Banks									
Ilied Bank Limited	304,300	15,000	-	-	319,300	27,936	1.58	2.08	0.03
ank Al-falah Limited	-	-	-	-	-	-	-	-	-
ank Al-Habib Limited	317,900	-	-	95,000	222,900	12,839	0.73	0.96	0.02
aysal Bank Limited	257,715	413,500	-	-	671,215	15,035	0.85	1.12	0.05
labib Bank Limited	115,980	50,000	-	100	165,880	29,984	1.70	2.23	0.01
ICB Bank Limited	164,400	-	-	-	164,400	34,360	1.94	2.56	0.01
leezan Bank Limited	617	-	-	-	617	46	0.00	0.00	0.00
Inited Bank Limited	1,296,603	478,500		95,100	135,691	25,804 146,004	1.46 8.26	1.92	0.01
	1,296,603	470,300	_	95,100	1,000,003	146,004	0.20	10.67	0.14
able and Electrical Goods				-					
akistan Elektron Limited	220,500	-	-	-	220,500	16,747	0.95	1.25	0.04
	220,500	-	-	-	220,500	16,747	0.95	1.25	0.04
lass and Ceramics				-					
habbir Tiles & Ceramics Limited	1,243,000	_	_		1,243,000	16,271	0.92	1.21	0.52
ariq Glass Industries Limited	319,500	_			319,500	33,592	1.90	2.50	0.43
	1,562,500	-		-	1,562,500	49,863	2.82	3.71	0.95
				-					
aper & Board	250.000	13.000		-	272.000	10.040	1.00	1.20	0.10
entury Paper & Board Mills Limited	259,000 259,000	13,900 13,900		-	272,900 272,900	18,243 18,243	1.03	1.36	0.19
	259,000	13,900	_	-	2/2,900	18,243	1.03	1.36	0.19
utomobile Assembler									
ndus Motor Company Limited	22,420	-	-	-	22,420	38,581	2.18	2.87	0.03
Aillat Tractors Limited	31,650	-	-	500	31,150	38,884	2.20	2.90	0.07
	54,070	-	-	500	53,570	77,465	4.38	5.77	0.10

		Nu	mber of sl		Investmen	t as a perce	ntage of		
Name of the investee company	As at July 01, 2017	Purchases during the period	Bonus / Right Issue	Sales during the period	As at Sep 30, 2017	Market value as at Sep 30, 2017	Net assets	Market value of total investments	Paid up capital of the investee company
						Rupees in '000		%	
Pharmaceuticals									
Abbott Lab (Pakistan) Limited.	10,300	-	-	-	10,300	8,128	0.46	0.61	0.01
GlaxoSmithKline (Pakistan) Limited	34,500	-	-	-	34,500	6,349	0.36	0.47	0.01
	44,800	-	-	-	44,800	14,477	0.82	1.08	0.02
Inv. Banks / Inv. Cos. / Securities Cos.		-		-					
Pakistan Stock Exchange Limited	173,454	-	-	-	173,454	3,954	0.22	0.29	0.02
	173,454	-	-	-	173,454	3,954	0.22	0.29	0.02
Miscellaneous									
Synthetic Products Ltd XD	-	2,500	-	-	2,500	165	0.01	0.01	0.00
	-	2,500	-	-	2,500	165	0.01	0.01	0.00
	11,272,283	1,263,900	-	1,159,450	11,376,733	1,065,521	60.29	79.35	
Carrying value as at Sep 30, 2017						1,177,026			

- 4.1.1 All shares have a nominal face value of Rs. 10 each except for shares of Thal Limited which have a face value of Rs. 5 each and K-Electric which have a face value of Rs. 3.5 each.
- 4.1.2 Investments include shares with market value of Rs. 36.97 million (June 30, 2017: Rs. 43.03 million) which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with circular no.11 dated October 23, 2007 issued by the SECP.
- 4.3 Term finance certificates at fair value through profit or loss held for trading
- 4.3.1 Term finance certificates listed

All term finance certificates have a face value of Rs 5,000 each unless stated otherwise

		Number o	f certificates /	bonds		Investment	as a perce	ntage of
Name of the investee company	As at July 01, 2017	Purchas es during the period	Sales during the period	As at Sep 30, 2017	Market value as at Sep 30, 2017	value as 30, 2017 Net assets		Issue size
		-			Rupees in '000		%	
Saudi Pak Leasing Company Limited (note 4.3.1.1)	10,000	-	-	10,000	-		-	6.67
	10,000	-	-	10,000		-	-	
Carrying value as at September 30, 2017					27,547			
Provision for impairment loss as at September 30, 2017					27,547			

4.3.1.1 This represents investment in term finance certificates with original term of nine years. On October 13, 2011 the investee company defaulted on its obligation on account of principal and profit payment. The investee company rescheduled its term on December 26, 2011 with a new maturity in March 2017. The said TFCs complied with repayment terms since and had been reclassified as performing as per criteria defined in circular no. 1 of 2009. However, the investee company again defaulted on its obligation on account of principal and profit payment for the month of April 2014 and was therefore declared as Non-performing since April 30, 2014. The amount of provision as per circular no. 1 of 2009 and circular no. 33 of 2012 has been maintained by valuing the investment in terms of the said circular.

4.3.2 Term finance certificates - un-listed

All term finance certificates have a face value of Rs 5,000 each unless stated otherwise

		Number o	f certificates /	bonds		Investment	as a perce	ntage of
Name of the investee company	As at July 01, 2017	Purchas es during the period	Sales during the period	As at Sep 30, 2017	Market value as at Sep 30, 2017	Net assets	Market value of total investments	Issue size
					Rupees in '000		%	
Jehangir Siddiqui and Company Limited (24-06-2016 to 24-06-2021)	8,000	-	-	8,000	40,562	2.30	3.02	5.33
Jehangir Siddiqui and Company Limited (18-07-2017 to 18-07-2022)		17,100	-	17,100	86,718	4.91	6.46	5.70
	8,000	17,100		25,100	127,280	7.20	9.48	
Carrying value as at September 30, 2017		•	•		126,535			

Term finance certificates and Sukuk bonds - available for sale

		Number o	f certificates /	bonds		Investment	as a perce	ntage of
Name of investee company	As at July 01, 2017	Purchas es during the period	Sales during the period	As at Sep 30, 2017	Market value as at Sep 30, 2017	Net assets	Market value of total investments	Issue size
	•	•	•	•	Rupees in '000		%	
Term finance certificate - unlisted								
Sukuk bonds								
New Allied Electronics Industries (Private)								
Limited (note 4.5.1)	32,000		-	32,000	-	-	-	1.33
Eden Housing Limited (note 4.5.2)	10,000	-	-	10,000	-	-	-	6.85
				42,000	-			
	42,000	-	-	42,000	-	-	-	8.17
Carrying value as at September 30, 2017					19,844			
Provision for impairment loss as at September 30, 2017					19,844			

- 4.5 All term finance certificates have a face value of Rs 5,000 each except sukuk bonds of New Allied Electronics Industries (Private) Limited which have a face value of Rs 312.50 each.
- 4.5.1 This represents investment in privately placed sukuks with a term of five years. The investee company had defaulted on its obligation on account of principal and profit payment and accordingly has been classified as NPA by MUFAP since January 9, 2009. The amount of provision as per circular 1 of 2009 and circular no. 33 of 2012 has been maintained by valuing the investment in terms of the said circular.
- 4.5.2 This represents investment in privately placed sukuk bonds with a term of five years. On May 06, 2011, the issuer defaulted on payment of principal and profit to certain sukuk holders due to which it was classified as NPA by MUFAP. The amount of provision as per circular no 1 of 2009 and circular 33 of 2012 has been maintained by valuing the investment in terms of the said circular.

4.6 This represents TDR placed with JS Bank Limited carrying mark-up at the rate of 6.6% per annum and matures on 27 December 2017.

	Un-audited As at September 30, 2017	Audited As at June 30, 2017
	(Rupees in	(000)
DIVIDEND AND PROFIT RECEIVABLE Profit receivables on savings accounts Dividend receivables Accrued Markup on Term finance certificates and sukuks Less: Income suspended over non-performing debt securities	366 7,346 11,359 (9,188) 2,171 9,883	16 2,891 24,024 (23,964) 60 2,967
ACCRUED EXPENSES AND OTHER LIABILITIES		
Provision for Sindh Workers' Welfare Fund Federal Excise Duty on management remuneration Federal Excise Duty on sales load Dividend payable Auditors' remuneration Brokerage fee Settlement charges Withholding tax Legal fee Mutual fund rating fee Others	12,213 11,587 818 493 617 216 242 3,954 36 136 428	12,213 11,587 818 493 426 656 128 3,839 22 90 388
Payable against redemption of units	<u>18,837</u> 49,577	30,660

7 PROVISION FOR SINDH WORKERS' WELFARE FUND

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but were pass through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF.

In view of the above developments regarding the applicability of SWWF on CISs / mutual funds, MUFAP on January 12, 2017 recommended all its members that as a matter of abundant caution the provision in respect of SWWF should be made on a prudent basis with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from May 21, 2015).

Had the provision for SWWF not been recorded in the financial statements of the Fund, the net asset value of the Fund as at September 30, 2017 would have been higher by Re 0.1251 per unit.

8 TAXATION

5

The income of the Fund is exempt from income tax as per clause 99 of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders as cash dividend. The management intends to distribute 90 percent of the Fund's net accounting income earned by the year end as cash dividend to the unit holders. Accordingly, no provision in respect of taxation has been made in this condensed interim financial information.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

9 EARNINGS PER UNIT

Earnings per unit (EPU) for the period ended September 30, 2014 has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

10 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 2.74% p.a. including 0.36% representing government levies on collective Investment scheme such as Sales tax, Sindh Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the period.

11 NON - COMPLIANCE WITH THE INVESTMENT CRITERIA AS SPECIFIED BY THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

The Securities and Exchange Commission of Pakistan (SECP) vide circular no. 7 of 2009 dated March 6, 2009 required all Asset Management Companies to classify funds under their management on the basis of categorisation criteria laid down in the circular. The Board has approved the category of the fund as 'Balanced Scheme'.

The SECP vide circular no. 16 dated July 07, 2010, prescribed specific disclosures for the scheme holding investments that are non - compliant either with the minimum investment criteria specified for the category assigned to such schemes or with investment requirements of their constitutive documents.

Following is the detail of non - compliant investments:

Type of investment	Name of non-compliant investment	Value of investment before provision	Provision held, if any	Value of investment after provision	Percentage of net assets	Percentage of gross assets
Term finance certificates	New Allied Electronic Industries (Private) Limited	10,000	(10,000)	-	0.00%	0.00%
Sukuk Bonds	Eden Housing Limited Saudi Pak Leasing Company	9,844 27,547	(9,844) (27,547)	-	0.00% 0.00%	0.00% 0.00%

12 TRANSACTIONS WITH CONNECTED PERSONS

- 12.1 Connected persons include NBP Fullerton Asset Management Limited, being the Management Company, Central Depository Company of Pakistan Limited, being the Trustee, National Bank of Pakistan (NBP) and Alexandra Fund Management Pte. Limited, being the sponsors of the Fund / Management Company, other collective investment schemes managed by the Management Company, directors and officers of the Management Company and employee benefit funds of the Management Company.
- 12.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 12.3 Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.
- 12.4 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

		Un-audited Quarter ended September 30, 2017	Un-audited Quarter ended September 30, 2016
12.5	Details of the transactions with connected persons are as follows:	(Kupe	es in '000)
	NIRD Full-ston Asset Management Limited Management Community		
	NBP Fullerton Asset Management Limited - Management Company Management fee expense for the year	9,213	7,054
	Sales Tax on remuneration of the management company	1,198	917
	Front end load	585	95
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration	713	605
	Sales tax on Remuneration of the Trustee CDS charges	93 28	79 13
	CD3 Clarges	20	13
	Employees of Management Company		
	Units Issued / Transferred in Nil units (30 Sep, 2016: Nil units) Units Redeemed / Transferred out 4370 units (30 Sep, 2016:Nil units)	80	-
	one redeemed, maistered out 1570 and (50 sep, 2010). Virginia	00	
	Mr. Humayun Bashir - Director	6	
	Dividend Re-invest Issued 315 units (30 Sep, 2016: Nil units)	6	-
	NBP Employees Pension Fund - Releated Party		
	Dividend Re-invest Issued 111,079 units (30 Sep, 2016: Nil units)	2,016	-
	BYCO Petroleum Pakistan Ltd. Employees Provident Fund		
	Dividend Re-invest Issued 3,293 units (30 Sep, 2016: Nil units)	60	-
	International Steel Limited		
	Shares sold: 37,500 (30 Sep, 2016: 538,500 shares)	4,616	14
	Cherat Cement Company Limited		
	Shares Purchased: 139,800 (30 Sep, 2016: Nil shares)	20,211	25,679
	Taurus Securities Limited		
	Brokerage paid	33	-
		September 30,	June 30,
		2017	2017
		(Rupees in '000)	
12.6	Amounts outstanding as at year end are as follows:		
	NBP Fullerton Asset Management Limited - Management Company		
	Management remuneration payable	2,919	3,105
	Sindh Sales Tax payable	380	404
	Allocation of expenses related to registrar services, accounting, operation and valuation services	2,128	1,668
	Sales load payable & sale tax on sale load payable	159	54
	Employees of the Management Company		
	Units held: 12,340 units (30 June 2017: 16,706 units)	223	322
	Central Depository Company of Pakistan Limited - Trustee Remuneration payable	231	240
	Sindh Sales Tax payable	29	31
	Settlement charges payable	154	131
	Security deposit	100	100
		_	

	Un-audited September 30, 2017 (Rupees	Audited June 30, 2017 in '000)
Mr. Humayun Bashir - Director Units held: 85,779 units (30 June 2017: 85,464 units)	1,553	1,647
National Bank of Pakistan Bank Balance in current account	3,766	4,139
NBP Employees Pension Fund Units held: 26,464,902 units (30 June 2017: 26,353,824 units)	479,105	507,859
Byco Petroleum Pakistan Limited - Employee Provident Fund Units held: 1,045,171 units (30 June 2017: 1,041,877)	18,921	20,078
Karachi Electric Provident Fund (10% holding) Units held: 34,224,720 units (30 June 2017: 34,224,720 units)	619,584	659,538
Summit Bank Bank Balance in current account	2,883	3,177
International Steel Limited Ordinary shares held: 122,500 (June 2017: 160,000 shares)	14,838	20,462
International Industries Limited Ordinary shares held: 84,500 (June 2017: 84,500 shares)	24,522	31,144
Cherat Cement Company Limited Ordinary shares held: 139,800 (June 2017: Nil shares)	16,773	-

13 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments as on September 30, 2017 and June 30, 2017

14 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on 27 October, 2017

15 GENERAL

15.1 Figures have been rounded off to the nearest thousand rupees.

For NBP Fullerton Asset Management Limited (Management Company)



NBP Fullerton
Asset Management Ltd.

A Subsidiary of
National Bank of Pakistan

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