

# HALF YEARLY REPORT December



Your investments & "NAFA" grow together



# **MISSION STATEMENT**

To rank in the top quartile in performance of

## **NAFA FUNDS**

relative to the competition, and to consistently offer Superior risk-adjusted returns to investors.

# Contents

FUND'S INFORMATION	03
DIRECTORS' REPORT	05
REPORT OF THE TRUSTEE TO THE UNITHOLDERS	09
AUDITORS' REVIEW REPORT TO THE UNITHOLDERS	10
CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES	11
CONDENSED INTERIM INCOME STATEMENT	12
CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME	13
CONDENSED INTERIM DISTRIBUTION STATEMENT	14
CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND	15
CONDENSED INTERIM CASH FLOW STATEMENT	16
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS	17

#### **FUND'S INFORMATION**

## Management Company

NBP Fullerton Asset Management Limited - Management Company

## Board of Directors of the Management Company

Mr. Nausherwan Adil Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Aamir Sattar Director
Mr. Abdul Hadi Palekar Director
Mr. Foo Chiah Shiung (Kelvin Foo) Director
Mr. Lui Mang Yin (Martin Lui) Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Mr. Saiyed Hashim Ishaque Director

## Company Secretary & COO

Mr. Muhammad Murtaza Ali

#### Chief Financial Officer

Mr. Khalid Mehmood

## **Audit & Risk Committee**

Mr. Shehryar Faruque Chairman Mr. Foo Chiah Shiung (Kelvin Foo) Member Mr. Aamir Sattar Member

## Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy Chairman Mr. Lui Mang Yin (Martin Lui) Member Mr. Abdul Hadi Palekar Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

## Bankers to the Fund

Askari Bank Limited Bank Alfalah Limited National Bank of Pakistan Faysal Bank Limited NIB Bank Limited Habib Metropolitan Bank Limited MCB Bank Limited

Habib Bank Limited Bank Al Habib Limited Allied Bank Limited

United Bank Limited Summit Bank Limited

Sindh Bank Limited Samba Bank Limited

Zarai Taragiati Bank Limited

#### Auditors

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal Karachi-75350 Pakistan

## Legal Advisor

Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

## Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

Website: www.nafafunds.com

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

## Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

## Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan.

Phone No: 061-4502204 Fax No: 061-4502203

## **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the reviewed financial statements of NAFA Money Market Fund (NMMF) for the half year ended December 31, 2016.

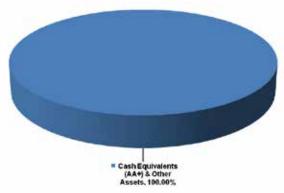
## Fund's Performance

The size of NAFA Money Market Fund has increased significantly from Rs. 7,110 million to Rs. 12,233 million during the period, an extraordinary growth of 72%. During the period, the unit price of the Fund has increased from Rs. 9.8346 (Ex-Div) on June 30, 2016 to Rs. 10.1270 on December 31, 2016, thus showing a return of 5.9% as compared to the benchmark return of 4.9% for the same period. The performance of the Fund is net of management fee and all other expenses.

NMMF's stability rating awarded by PACRA is 'AA (f)', which denotes a very strong capacity to maintain relative stability in returns and very low exposure to risks. Being a Money Market scheme, the Fund has strict investment guidelines. The authorized investments of the Fund include T-Bills, Bank Deposits and Money Market instruments. Minimum rating requirement is 'AA', while the Fund is not allowed to invest in any security exceeding six months maturity. The weighted average time to maturity of the Fund cannot exceed 90 days.

State Bank of Pakistan (SBP) maintained discount rate and policy rate at 6.25% and 5.75% respectively during the period under review. SBP cited improvement in macroeconomic stability, comfortable liquidity conditions coupled with healthy reserve accumulation, manageable inflationary backdrop, and CPEC related projects gathering momentum being balanced against latent risks to external accounts/factors. However, there are risks to the external account emanating from expected increase in commodity/global oil prices, confluence of declining remittances, challenged exports outlook and mounting external debt levels that may imperil the medium-term sustainability of the Balance of Payments position and warrant decisive policy action. Long-term sovereign yields witnessed an average increase of around 50 basis points, reflecting an uptick in inflation and interest rates.

The Fund has earned total income of Rs 393.79 million during the period. After deducting expenses of Rs.40.57 million, the net income is Rs.353.22 million. The chart below presents the asset allocation and the weighted average credit rating of each of the sub-asset classes of NMMF.



## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: February 28, 2017

Place: Karachi.

# ڈائریکٹرز رپورٹ

NBP فلرٹن ایسیٹ منچمٹ کمیٹڈ کے بورڈ آف ڈائر یکٹرز بصد مسرت 31 دیمبر 2016ء کوختم ہونے والی ششماہی کے لیے NAFA منی مارکیٹ فنڈ (NMMF) کے جانچ شدہ مالیاتی گوشوار سے پیش کرتے ہیں۔

## فنڈ کی کارکردگی

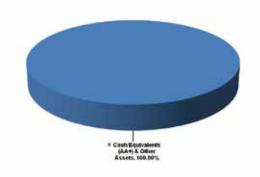
NAFA منی مارکیٹ فنڈ کا سائز اششما ہی کے دوران 7,110 ملین روپے سے بہت زیادہ بڑھ کر12,233 ملین روپے ہو گیا، یعنی %77 کا غیر معمولی اضافہ۔ اس مدت کے دوران فنڈ کے بینٹ کی قیمت 0 3 جون 10 0 2 کو 6 4 8 8 . 9روپے (Ex-Div) سے بڑھ کر 31 درج کرایا 31 ورج کرایا 5.2 کی ہے ، الہذا اسی مدت کے لیے اپنے بیٹی مارک منافع %4.9 کے مقابلے میں %5.9 منافع درج کرایا ۔ فنڈ کا منافع منجمنٹ فیس اورد مگر اخراجات کے بعد خالص ہے۔

NMMF کو PACRA کی AA(ف سے(f) AA کی اسٹیمیلیٹی ریٹنگ دی گئی ہے جومنافع جات میں متعلقہ اسٹیکام برقر ارر کھنے کی زبر دست اہلیت اور خطرات کی زد میں آنے کے بہت معمولی امکانات کی نشان دہی کرتی ہے۔ایک منی مارکیٹ اسٹیم کی حیثیت سے فنڈ سرمایہ کاری کی انتہائی سخت ہدایات رکھتا ہے۔ فنڈ کی منظور شدہ انو کسٹمنٹس میں ٹی بلز ، بینک ڈپازٹس اور منی مارکیٹ انسٹر ومنٹس شامل ہیں۔ریٹنگ کا کم از کم تقاضا AA ہے، جب کہ فنڈ کو چھا ماہ سے ذا کہ میچور ٹی والی کس سیکیور ٹی میں انو بیٹ کرنے کی اجازت نہیں ہے۔ فنڈ کی میچور ٹی کی نی تلی اور سط مدت 90 دن سے زا کہ نہیں ہو کتی۔

اسٹیٹ بینک آف پاکستان (SBP) نے ندکورہ بالامدّ ت کے دوران ڈسکاؤنٹ ریٹ اور پالیسی ریٹ بالترتیب %6.25 اور 5.75 برقرار رکھی۔SBP کے مئوقف کے مطابق متحکم کلیاتی معیشت، کیکویڈیٹی کی باسہولت صورتِ حال کے ساتھ زیمبادلہ کے ذخیرہ میں خاطرخواہ اضافہ بحد دوا فراطِ زراور SBP سے متعلقہ منصوبے بیرونی اکاؤنٹ اورعوامل کے پوشیدہ خطرات سے نبرد آذما ہونے کے لئے برسر پیکار ہیں۔ تاہم ہیرونی اکاؤنٹ کوعالمی تیل اوراشیاء صرف کی قیمتوں میں متوقع اضافہ گرتی ہوئی ترسیلات، برآمدات سے متعلق چیلنجیز اور بڑھتی ہوئی ہیرونی قرض کی سطح سے خطرات لائق ہیں جو کہ ادا میگی کے توازن کو وسط مدتی دورانیہ میں متاثر کرسکتا ہے جس کے لئے منصوبہ سازی کی ضرورت ہوگی۔طویل المیعاد خود مختار منافع میں تقریباً 50 ہیسس پوائٹ کا اوسط اضافہ دیکھا گیا، جوافراطِ زراورسود کی شرح میں معتدل اضافے کی عکاسی کرتا ہے۔

فنڈ نے اس مدت کے دوران 393.79 ملین روپے کی مجموعی آمدنی کمائی ہے۔40.57 ملین روپے کے اخراجات منہا کرنے کے بعد خالص آمدنی 353.22 ملین روپے رہی۔

درج ذیل چپارٹ NMMF کی ایسیٹ ایلوکیشن اوراس کے ذیلی اثاثوں کے تمام درجوں کی پیائش شدہ اوسط کریڈٹ ریٹنگ پیش کرتا ہے:۔



## اظهار تشكر

بورڈ اس موقع کا فاکدہ اٹھاتے ہوئے منچمنٹ کمپنی پراعتاد،اعتبار اور خدمت کا موقع فراہم کرنے پراپنے قابلِ قدر یونٹ ہولڈرز کاشکریہا واکرتا ہے۔ یہ سکیو رٹیز اینڈ ایجینے کمیشن آف پاکستان اوراسٹیٹ بینک آف پاکستان ہے بھی ان کی سر پرسی اور رہنمائی کے لیے پُرخلوص اظہار تِشکر کرتا ہے۔

بورڈ اپنے اشاف اورٹرش کی طرف سے محنت ہگن اورعزم کے مظاہرے پر اپنا خراج تحسین بھی ریکارڈ پر لانا چاہتا ہے۔

منجانب بوردُ آف ڈائر یکٹرز NBP فلرٹن ایسیٹ منجمنٹ لمیٹٹر

**ڈائریکٹ**ر

چيف ايگزيکڻيو

بتاریخ 28 فروری2017ء مقام:کراچی

## TRUSTEE REPORT TO THE UNIT HOLDERS

Report of the Trustee pursuant to Regulation 41 (h) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of NAFA Money Market Fund (the Fund) are of the opinion that NBP Fullerton Asset Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the six months period ended December 31, 2016 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan Chief Executive Officer Central Depository Company of Pakistan Limited

Karachi: February 27, 2017

# AUDITORS' REPORT TO THE UNIT HOLDERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

#### Introduction

We have reviewed the accompanying condensed interim statement of assets and liabilities of NAFA Money Market Fund (the Fund) as at December 31, 2016, and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement of movement in unit holders' fund, condensed interim cash flow statement and notes to the accounts for the half year ended December 31, 2016 (here-in-after referred to as the 'condensed interim financial information'). NBP Fullerton Asset Management Limited (the Management Company) is responsible for the preparation and presentation of this condensed interim financial information in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review. The figures in the condensed interim financial information for the quarter ended December 31, 2016 have not been reviewed by us, as we are required to review only the cumulative figures for the half year ended December 31, 2016.

## Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the half year ended December 31, 2016 is not prepared, in all material respects, in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting.

## Other matter

The condensed interim financial information of the Fund for the half year ended December 31, 2015 and the annual financial statements of the Fund for the year ended June 30, 2016 were reviewed and audited respectively by another firm of Chartered Accountants who through their report dated February 29, 2016 and September 30, 2016 expressed an unqualified conclusion and opinion respectively thereon.

Deloitte Yousuf Adil Chartered Accountants

Engagement Partner Naresh Kumar

Date: February 28, 2017

Place: Karachi

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT DECEMBER 31, 2016

(Un-audited)

Audited

	Note	(Un-audited) December 31, 2016	June 30, 2016
		(Rupees	in '000)
ASSETS			
Balance with banks Mark-up accrued Receivable against transfer of units Preliminary expenses and floatation cost Deposit and prepayments Total assets	4	12,379,610 1,740 - 36 128 12,381,514	4,603,574 1,248 2,650,539 151 263 7,255,775
Total assets		12,301,311	7,233,773
LIABILITIES			
Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against transfer of units Accrued expenses and other liabilities Total liabilities NET ASSETS  UNIT HOLDERS' FUND (AS PER STATEMENT ATTACHED)  Contingencies and commitments	y 5 6 7 8	55,143 914 3,461 - 88,574 148,092 12,233,422 12,233,422	50,190 425 3,450 7 91,974 146,046 7,109,729 7,109,729
		1 tallis	er or arms
Number of units in issue		1,207,999,700	722,706,464
		(Ru	pees)
Net asset value per unit		10.1270	9.8377

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

# CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2016

Half year ended

Quarter ended

		пан у	nan year ended		er ended	
			1, December 31,	December 31	. December 31.	
	Note	2016	2015	2016	2015	
			Rupees	ın '000		
INCOME						
Return / mark-up on:						
- bank balances		306,813	87,606	173,252	59,489	
		300,013		173,232		
- government securities		-	47,148	-	8,158	
- letters of placement		-	24	-	-	
- certificates of investment		-	19,459	-	7,284	
Net gain / (loss) on sale of investments		_	3,066	_	(343)	
Total income		306.813	157,303	173,252	74,588	
Total income		300,013	137,303	1/3,232	74,300	
EVDENICEC						
EXPENSES						
Remuneration of NBP Fullerton Asset Management Limited						
- Management Company	5.1	24,007	19,886	13,542	9,454	
management company	٥	2 .,007	,	1 .5,5 .2	37.5.	
Sindly Salas Tay on remuneration of the Management Company	5.2	2 121	3,230	1 761	1,536	
Sindh Sales Tax on remuneration of the Management Company		3,121		1,761		
Federal Excise Duty on remuneration of the Management Company	5.3	-	3,182	-	1,513	
Reimbursement of operational expenses to the Management Company	5.4	4,615	398	2,695	398	
Remuneration of Central Depository Company of Pakistan Limited - Trustee		3,805	1,964	2,176	993	
Sindh Sales Tax on remuneration of the Trustee	6.2	494	275	282	175	
Annual fee to the Securities and Exchange Commission of Pakistan		3,461	1,587	2,021	805	
Allitudi lee to the securities and Exchange Commission of Pakistan	7.1	3,401		2,021		
Securities transaction cost		-	208	-	76	
Bank charges		288	119	220	23	
Auditors' remuneration		439	395	295	210	
Fund rating fee		163	151	81	74	
Annual listing fee		27	20	14	10	
Printing charges		38	76	1	38	
		115	115	57	58	
Amortisation of preliminary expenses and floatation costs						
Total expenses		40,573_	31,606	23,144	15,363	
Net income from operating activities		266,240	125,697	150,108	59,225	
Net element of income / (loss) and capital gains / (losses) included	in					
prices of units issued less those in units redeemed		86,982	(1,306)	70,861	(12,676)	
prices of drifts issued less those in drifts redeemed		00,302	(1,300)	70,001	(12,070)	
No Construction of the Con		252.222	124 201	220.066	46.540	
Net income for the period before taxation		353,222	124,391	220,969	46,549	
Taxation	11	-	-	-	-	
Net income for the period after taxation		353,222	124,391	220,969	46,549	

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

12

**Chief Executive** 

Director

Earnings per unit

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2016

	Half yea	Half year ended		r ended
	December 31 2016	2015	December 31 2016 in '000	, December 31, 2015
Net income for the period after taxation	353.222	124.391	220.969	46.549
Other comprehensive income	-	-	-	
Total comprehensive income for the period	353,222	124,391	220,969	46,549

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

## CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2016

	December 3	1, December 31	December 31	, December 31,
	2016	2015	2016	2015
		Rupees	in '000	
Undistributed income brought forward comprising of:				
- realised income	81,775	139,765	211,142	149,902
- unrealised income	81,775	139,765	211,142	149,902
Net income for the period	353,222	124,391	220,969	46,549
Final distribution for the year ended June 30, 2016:				
- cash distribution at Rs. 0.0031 per unit declared on September 23, 2016 (2015: cash distribution at Rs. 0.5711 per unit declared on July 16, 2015)	(2,886)	(67,705)	-	_
Undistributed income carried forward	432,111	196,451	432,111	196,451
Undistributed income carried forward comprising of:				
- realised income	432,111	196,451	432,111	196,451

432.111

196,451

432.111

196,451

Half year ended

Quarter ended

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

unrealised income

# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2016

	Half y	ear ended	Quar	ter ended
	2016	2015	2016	31, December 31, 2015
		Rupe	es in '000	
Net assets at the beginning of the period [Rs. 9.8377 per unit (June 30, 2015: Rs. 10.3953 per unit)]	7,109,729	2,958,693	9,831,512	4,719,723
Issuance of 2,284,959,336 units (December 31, 2015: 885,067,535 units) Redemption of 1,799,666,100 units (December 31, 2015: 760,796,570 units)	22,851,804 (17,991,465) 4,860,339	8,883,781 (7,759,064) 1,124,717	12,991,269 (10,739,507) 2,251,802	1,270,807 (1,908,353) (637,546)
Net element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed	(86,982)	1,306	(70,861)	12,676
Total comprehensive income for the period	353,222	124,391	220,969	46,549
Distributions during the period				
Final distribution for the year ended June 30, 2016:				
- cash distribution at Rs. 0.0031 per unit declared on September 23, 2016 (2015: cash distribution at Rs. 0.5711 per unit declared on July 16, 20		(67,705)	-	-
"Net assets at the end of the period [Rs. 10.1270 per unit (December 31, 2015: Rs. 10.1284 per unit)]"	12,233,422	4,141,402	12,233,422	4,141,402

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2016

		Half year ended December 31, December 31,		Quarter ended		
Not						
		2016	2015 Rup		2016 in '000	2015
CASH FLOWS FROM OPERATING ACTIVITIES						
Net income for the period before taxation	35	3,222	124,39	91	220,969	46,549
Adjustments:						
Return / mark-up on bank balances Amortisation of preliminary expenses and floatation costs	(30	6,813)	(87,60 11		(306,813) 57	(59,489) 58
Net element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed	(8	6,982)	1,30	06	(70,861)	12,676
	(4	0,458)	38,20	)6	(156,648)	(206)
Decrease in assets						
Investments Deposit and prepayments		- 135 135	550,00 13 550,13	31	- 96 96	- 84 84
Increase / (decrease) in liabilities						
Payable to the Management Company Payable to the Trustee Payable to the Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities		4,953 489 11 (3,400) 2,053	(5,71 (37 (8,59 (28,12 (42,80	76) 93) 20)	1,277 219 2,021 (5,939) (2,422)	(1,275) (45) 805 (2,362) (2,877)
Mark-up on bank balances received	30	6,321	98,37	76	306,030	59,326
Net cash generated from operating activities	26	8,051	643,91	1	147,056	56,327
CASH FLOWS FROM INVESTING ACTIVITIES						
Net cash generated from investing activities		-	-	-	-	-
CASH FLOWS FROM FINANCING ACTIVITIES						
Amounts received on issuance of units Amounts paid on redemption of units Distributions paid Net cash generated from / (used) in financing activities Net increase / (decrease) in cash and cash equivalents during the period	(17,99 (7,50	2,343 1,472) 2,886) 7,985 6,036	8,867,42 (10,801,24 (1,933,82 (1,289,91	(16) (23)	12,991,269 10,742,082) - 2,249,187 2,396,243	1,270,807 (1,918,859) - (648,052) (591,725)
Cash and cash equivalents at the beginning of the period	4,60	3,574	5,144,23	34	9,983,367	4,446,047
Cash and cash equivalents at the end of the period 4	12,37	9,610	3,854,32	22 =	12,379,610	3,854,322

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

# NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2016

## 1. LEGAL STATUS AND NATURE OF BUSINESS

NAFA Money Market Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on May 4, 2011 and was approved by Securities and Exchange Commission of Pakistan (SECP) on April 14, 2011 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules).

The Management Company of the Fund has been licensed to act as an asset management company under the NBFC rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi.

The Fund is an open-ended mutual fund categorised as "money market scheme" and its units are listed on Pakistan Stock Exchange Limited. Units of the Fund are offered for public subscription on a continuous basis. The units of the Fund are transferable and can be redeemed by surrendering them to the Fund.

The investment objective of the Fund is to generate stable income stream for its unit holders while ensuring capital preservation by investing in AA and above rated banks and money market instruments.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM2++' to the Management Company and a stability rating of 'AA(f)' to the Fund.

Title to the assets of the Fund are held in the name of CDC as a trustee of the Fund.

## 2. BASIS OF PREPARATION

## 2.1 Statement of compliance

This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Accounting Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and SECP). Wherever the requirements of NBFC Rules, the NBFC Regulations or directives issued by SECP differ with the requirements of the IFRS the requirements of NBFC Rules, the NBFC Regulations or the directives issued by SECP shall prevail.

The disclosures made in this condensed interim financial information have, however, been limited based on the requirements of International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information does not include all the information and disclosures required in a full set of financial statements and should be read in conjunction with the annual financial statements of the Fund for the year ended June 30, 2016.

In compliance with Schedule V of the NBFC regulations, the directors of the Management Company hereby declare that this condensed interim financial information give a true and fair view of the state of the Fund's affairs as at December 31, 2016.

## 2.2 Basis of Measurement

This condensed interim financial information has been prepared under the historical cost convention, except for the investments which are stated at fair value.

## 2.3 Functional and presentation currency

This condensed interim financial information has been presented in Pak Rupees, which is the functional and presentation currency of the Fund.

## 2.4 Estimates and judgments

The preparation of this condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. In preparing this condensed interim financial information, significant judgments made by management in applying accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended June 30, 2016.

## 2.5 Financial risk management

The Fund's risk management objectives and policies are consistent with those objectives and policies which were disclosed in the financial statements of the Fund as at and for the year ended June 30, 2016.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied for the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements of the Fund as at and for the year ended June 30, 2016.

4	BALANCE WITH BANKS	Note	(Un-audited) December 31, 2016 Rupees in	Audited June 30, 2016 n '000
	Current accounts Saving accounts	4.1 & 4.2 4.1, 4.3 & 4.4	12,038 12,367,572	9,364 4,594,210
			12,379,610	4,603,574

- 4.1 This includes Rs. 147.78 million pertaining to amounts from other collective investment schemes being managed by the Management Company in respect of units issued to various unit holders based on their request for transfer of units from other collective investment scheme to the Fund which have been cleared subsequent to the period end.
- 4.2 These include bank balances of Rs. 0.165 million and Rs. 11.873 million (June 30, 2016: Rs. 0.165 million and Rs. 9.199 million), maintained with National Bank of Pakistan and Summit Bank Limited (related parties) respectively.
- 4.3 These saving accounts carry mark-up at rates ranging from 3.75% to 7.43% per annum (June 30, 2016: 3.50% to 6.75%) per annum.
- 4.4 These include a bank balance of Rs. 0.973 million (June 30, 2016: Rs. 2.098 million), which is maintained with National Bank of Pakistan, a related party, and carries mark-up at the rate of 3.75% (June 30, 2016: 4.00%) per annum.

	Note	(Un-audited) December 31, 2016	Audited June 30, 2016
5 PAYABLE TO NBP FULLERTON ASSET MANAGEMENT LIMITED - MANAGEMENT COMPANY		Rupees ii	
Remuneration of the Management Company	5.1	5,198	2,179
Sindh Sales Tax on remuneration of the Management Company	5.2	676	354
Federal Excise Duty on remuneration of the Management Company	5.3	44,146	44,146
Operational expenses	5.4	4,615	2,882
Sales load		205	285
Sindh Sales Tax and Federal Excise Duty on sales load		303	344
		55,143	50,190

5.1 Under the provisions of the NBFC Regulations, the Management Company of the Fund was entitled to a remuneration during the first five years of the Fund, of an amount not exceeding three percent of the average annual net assets of the Fund and thereafter of an amount equal to two percent of such assets provided that Management Company may charge performance based or fixed fee or a combination of both which shall not exceed the limit prescribed in the NBFC Regulations and such fee structure shall be disclosed in the offering document.

On November 25, 2015, SECP made certain amendments in the NBFC Regulations through S.R.O 1160(1)/2015. As per the provision of amended NBFC Regulations, the applicable rate has been changed from 2% to 1%.

The Management Company has charged management remuneration at the rate of 1% per annum until December 6, 2015. Thereafter from December 7, 2015, the Management Company has revised their policy for charging management remuneration as per the table given below:

Management remuneration (as % of net income *)  Minimum management remuneration (as % of average net asset value)	Maximum management remuneration (as % of average net asset value)
---	---

8.00% 0.50% 1.00%

\* Net income = Gross income - all expenses of the Fund excluding Management remuneration and related Sales Tax and Federal Excise Duty thereon.

Management remuneration is paid on a monthly basis in arrears.

- 5.2 This represents amount payable in respect of Sindh Sales Tax at the rate of 13% (June 30, 2016: 14%) on the remuneration of the Management Company through the Sindh Sales Tax on Services Act, 2011.
- 5.3 As per the requirement of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16% on the remuneration of the Management Company has been applied effective from June 13, 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Funds Association of Pakistan with the Sindh High Court (SHC).

While disposing the above petition through order dated July 16, 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from July 01, 2011. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

Further, the Finance Act 2016, also introduced an amendment to the Federal Excise Act, 2005 whereby FED was withdrawn on services of different industries including Non-Banking Financial Institutions, which are already subject to provisional sales tax.

However, since the appeal is pending in the Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, is carrying provision for FED aggregating to Rs. 44.146 million as at December 31, 2016.

Had the provision not being made, the net asset value per unit as at December 31, 2016 would have been higher by Rs. 0.0365 per unit (June 30, 2016: Rs. 0.0611 per unit).

5.4 This represents reimbursement of certain expenses to the Management Company. As per regulation 60(3)(s) of the NBFC Regulations, fee and expenses pertaining to registrar services, accounting, operation and valuation services related to Collective Investment Scheme (CIS) are chargeable to the scheme, maximum up to 0.1% of the average annual net assets or the actual cost whichever is lower. Accordingly, the Management Company has charged 0.1% of the average annual net assets, being the lower amount, to the Fund.

		Note	December 31, 2016 Rupees in	June 30, 2016 1 '000
6	PAYABLE TO CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIM	MITED - TRUSTEE		
	Remuneration of the Trustee	6.1	809	373
	Sindh Sales Tax on remuneration of the Trustee	6.2	105	52
			914	425

Audited

(Un-audited)

The Trustee is entitled to a monthly remuneration for services rendered to the Fund, based on the net assets of the Fund. The remuneration is payable to the Trustee monthly in arrears.

Tariff structure applicable to the Fund as at December 31, 2016 is as follows:

Net asset value	Tariff per annum
Upto Rs 1,000 million	0.15% per annum of net asset value
On an amount exceeding Rs. 1,000 million to $10,000 \text{ million}$	Rs 1.5 million plus 0.075% per annum of net asset value exceeding Rs 1,000 million
On an amount exceeding Rs. 10,000 million	Rs 8.25 million plus 0.06% per annum of net asset value exceeding Rs 10,000 million.

6.2 This represents amount payable in respect of Sindh Sales Tax at the rate of 13% (June 30, 2016: 14%) on remuneration of the Trustee through the Sindh Sales Tax on Services Act, 2011.

## 7 PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

7.1 Under the provisions of the NBFC Regulations, a collective investment scheme categorised as an "money market scheme" is required to pay as annual fee to the Securities and Exchange Commission of Pakistan, an amount equal to 0.075 percent of the average annual net assets of the Fund. The fee is paid annually in arrears.

8 ACCRUED EXPENSES AND OTHER LIABILITIES	Note	(Un-audited) December 31, 2016 Rupees in	Audited June 30, 2016 1 '000
Auditors' remuneration Provision for Workers' Welfare Fund Withholding tax Capital gain tax Legal and professional charges Bank charges Printing charges Others	10	401 69,380 155 16,343 - 66 169 2,060 88,574	456 69,380 1,289 18,541 13 24 202 2,069 91,974

## 9 CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments as at December 31, 2016 and June 30, 2016.

## 10 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act, 2008 introduced amendments to the Workers' Welfare Fund Ordinance, 1971 whereby the definition of industrial establishment was extended. The amendments were challenged at various levels and conflicting judgments were rendered by the Lahore High Court, Sindh High Court and Peshawar High Court. The Honourable Supreme Court of Pakistan vide its judgment dated November 10, 2016, has upheld the view of Lahore High Court and decided that Workers Welfare Fund (WWF) is not a tax and hence the amendments introduced through Finance Act, 2008 are ultra-vires to the Constitution. The Federal Board of Revenue has filed Civil Review Petitions in respect of above judgment with the prayer that the judgment dated November 10, 2016 passed in the Civil Appeal may kindly be reviewed in the interest of justice.

Furthermore, the Sindh Revenue Board (SRB) had written to few mutual funds in January 2016 to register and pay Sindh Workers Welfare Fund (SWWF) for the accounting year closing on or after December 31, 2013. MUFAP reviewed the issue and based on an opinion decided that SWWF is not applicable on mutual funds as they are not financial institutions as required by SWWF Act, 2014. MUFAP wrote to SRB that mutual funds are not establishments and are pass through vehicles hence, they do not have any worker and no SWWF is payable by them. SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, therefore SWWF is applicable on mutual funds. MUFAP has taken up this matter before the Sindh Finance Ministry to exclude mutual funds from SWWF.

In view of the above developments regarding the applicability of WWF and SWWF on mutual funds and considering the legal opinion obtained on these matters, MUFAP has recommended the following to all its members on January 12, 2017:

- The entire provision against the Federal WWF held by the mutual funds till June 30, 2015, to be reversed on January 12, 2017; and
- The provision in respect of Sindh WWF should be made on a prudent basis on January 12, 2017 with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from May 21, 2015).

Accordingly, the provision for Sindh WWF is being made on a daily basis going forward.

The above decisions were communicated to the SECP and the Pakistan Stock Exchange Limited on January 12, 2017 and the SECP vide its letter dated February 1, 2017 has advised MUFAP that the adjustments relating to the above should be prospective and supported by adequate disclosures in the financial statements of the mutual funds. Accordingly, the Fund has recorded these adjustments in its books on January 12, 2017.

The net effect of the above two adjustments if these had been made on December 31, 2016 would have resulted in an increase in the net asset value per unit of the Fund by Rs. 0.0508.

#### 11 TAXATION

The Fund's income is exempt from income tax as per clause 99 of Part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders (excluding distribution made by issuance of bonus units). Furthermore, as per regulation 63 of the NBFC Regulations, the Fund is required to distribute ninety percent of accounting income other than capital gains whether realised or unrealised to the unit holders. The Fund intends to distribute such accounting income for the year ending June 30, 2017 to its unit holders. Accordingly, no provision in respect of taxation has been made in the current period.

The Fund is also exempt from the provision of Section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

## 12 EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of management, the determination of the cumulative weighted average number of outstanding units for calculating EPU is not practicable.

## 13 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by average net assets for the period) is 0.87% per annum including 0.15% representing government levies on collective Investment scheme such as Sales tax and Securities and Exchange Commission of Pakistan fee for the period.

## 14 TRANSACTIONS WITH CONNECTED PERSONS AND RELATED PARTIES

14.1 Connected persons and related parties include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan being the Parent of the Management Company and Alexandra Fund Management Pte. Limited being the sponsor of the Management Company. It also includes associated companies of Management Company due to common directorship, post employment benefit funds of the Management Company its parent and sponsor. It also includes associated companies of Management Company, its parent and sponsor. It also includes subsidiaries and associated companies of the Parent of the Management Company and other collective investment schemes (CIS) managed by the Management Company, directors and key management personnel of the Management Company and any person or company beneficially owning directly or indirectly 10% or more of the units in issue / net assets of the Fund.

- 14.2 The transactions with connected persons and related parties are carried out in the normal course of business, at contracted rates and terms determined in accordance with the market norms.
- 14.3 Remuneration of the Management Company is determined in accordance with the provisions of the NBFC Regulations.
- 14.4 Remuneration of the Trustee is determined in accordance with the rates agreed between the Management Company and the Trustee.

(Unaudited)			
Half year ended		Quarter ended	
December 31,	December 31,	December 31,	December 31,
2016	2015	2016	2015
(Rupees in '000)			

14.5 Details of transactions with connected persons and related parties are as follows:

NBP Fullerton Asset Management Limited (Management Company)				
Remuneration of the Management Company	24,007	19,886	13,542	9,454
Sindh Sales Tax on remuneration of the Management Company	3,121	3,230	1,761	1,536
Federal Excise Duty on remuneration of the Management Company	-	3,182	, <u>-</u>	1,513
Reimbursement of operational expenses to the Management Company	4,615	398	2,695	398
Sales load and related Sindh Sales Tax and Federal Excise Duty	-	-	-	-
Units issued / transferred in 7,445,266 units (Dec 2015: Nil)	75,000	-	75,000	-
Units redeemed / transferred out 7,428,636 units (Dec 2015: Nil)	75,000	-	75,000	-
Central Depository Company of Pakistan Limited (Trustee)				
Remuneration of the Trustee	3,805	1,964	2,176	993
Sindh Sales Tax on remuneration of the Trustee	494	275	282	175
Employees of the Management Company				
Units issued / transferred in 140,989 units (2015: 209,895 units)	1,405	2,112	635	600
Units redeemed / transferred out 114,918 units (2015: 191,197 units)	1,152	1,933	918	497
National Bank of Pakistan (Parent of the Management Company)				
Mark-up on bank balances	25	34	13	27
Honda Atlas Cars (Pakistan) Limited (Unit holder of 10% or more of units of the Fund)				
Units issued / transferred in 149,866,589 units (2015: Nil)	1,500,000	-	-	-
Units redeemed / transferred out 61,130,011 units (2015: Nil)	604,985	-	-	-
Chief Operating Officer / Company Secretary of the Management Company				
Units issued / transferred in Nil (2015: 4,968 units)	_	49	_	_
Units redeemed / transferred out Nil (2015: 255,777 units)	-	2,618	-	-
Chief Financial Officer of the Management Company				
Units issued / transferred in 100,177 units (2015: Nil)	1,000	_	_	_
Units redeemed / transferred out 100,177 units (2015: 123,495 units)	1,004	-	1,004	-
	-,		-,	

	(Unaudited)				
	Half ye	ar ended		Quarter ended	
	December 31, 2016	2015	December 31, 2016 in '000)	2015	
NAFA Employee Provident Fund (Provident Fund of the Management Company)					
Units issued / transferred in 164,705 units (2015: 126,973 units)	1,650	1,280	-	1,280	
NAFA Government Securities Liquid Fund (CIS managed by the Management Company)					
Purchase of market treasury bills	-	900,000	-	-	
Sale of market treasury bills	-	250,000	-	250,000	
*Cherat Packaging Limited (Unit holder of 10% or more of units of the CIS)					
Units redeemed / transferred out Nil (2015: 4,944,816 units)	-	50,000	-	50,000	
*Getz Pharma (Private) Limited (Unit holder of 10% or more of units of the CIS)					
Units issued / transferred in Nil (2015: 167,482,699 units)	-	1,699,097	-	200,000	
Units redeemed / transferred out Nil (2015: 119,144,806 units)	-	1,223,401	-	224,012	
Thal Limited - Employee Provident Fund (Portfolio managed by the Management Company)					
Units issued / transferred in 60,390,803 units (2015: Nil)	600,082	-	250,082	-	
Units redeemed / transferred out 14,869,152 units (2015: Nil)	150,000	-	150,000	-	
Byco Oil Pakistan Limited - Employee Provident Fund (Portfolio managed by the Management Company)					
Units issued / transferred in 270,038 units (2015: 4,101,730 units)	2,708	40,921	2,708	15,032	
Units redeemed / transferred out 141,602 units (2015: 1,982,808 units	s) 1,395	20,096	-	6,366	
Byco Petroleum Pakistan Limited - Employee Provident Fund (Portfolio managed by the Management Company)					
Units issued / transferred in1,369,140 units (2015: 3,529,898 units)	13,729	35,217	13,729	11,531	
Units redeemed / transferred out 451,395 units (2015: 1,552,647 units	4,446	15,517	-	11,378	

<sup>\*</sup> Current period transactions with these parties have not been disclosed as they did not remain connected persons and related parties during the period.

ó	Amounts outstanding as at period / year end are as follows:	(Un-audited) December 31, 2016Rupees in	Audited June 30, 2016
	NBP Fullerton Asset Management Limited (Management Company)		
	Remuneration of the Management Company Sindh Sales Tax on remuneration of the Management Company Federal Excise Duty on remuneration of the Management Company Operational expenses Sales load Sindh Sales Tax and Federal Excise Duty on sales load Investment held in the Fund: 16,630 units (2016: Nil)	5,198 676 44,146 4,615 205 303 168	2,179 354 44,146 2,882 285 344
	Central Depository Company of Pakistan Limited (Trustee)		
	Remuneration of the Trustee Sindh Sales Tax on remuneration of the Trustee Security deposit	809 105 100	373 52 100
	National Bank of Pakistan (Parent of the Management Company)		
	Bank balance	1,138	2,260
	Summit Bank Limited (Common directorship with the Management Company)		
	Bank balance	11,873	9,198
	Employees of the Management Company		
	Investment held in the Fund: 95,215 units (2016: 69,144 units)	964	680
	NAFA Employee Provident Fund (Provident Fund of the Management Company)		
	Investment held in the Fund: 164,705 units (2016: Nil)	1,668	-
	Honda Atlas Cars (Pakistan) Limited (Unit holder of 10% or more of units of the CIS)		
	Investment held in the Fund: 149,866,589 units (2016: Nil)	1,517,699	-
	*Getz Pharma (Private) Limited (Unit holder of 10% or more of units of the CIS)		
	Investment held in the Fund: Nil (2016: 106,716,312 units)	-	1,049,843
	* FWQ Enterprises (Private) Limited (Unit holder of 10% or more of units of the CIS)		
	Investment held in the Fund: Nil (2016: 119,347,396 units)	-	1,174,008
	Thal Limited - Employee Provident Fund (Portfolio managed by the Management Company)		
	Investment held in the Fund: 45,521,651 units (2016: Nil)	460,998	-

14.6

Byco Oil Pakistan Limited - Employee Provident Fund (Portfolio managed by the Management Company)	(Un-audited) December 31, 2016 Rupees in	2016
Investment held in the Fund: 270,048 units (2016: 141,612 units)	2,735	1,393
Byco Petroleum Pakistan Limited - Employee Provident Fund (Portfolio managed by the Management Company)		
Investment held in the Fund: 1,369,140 units (2016: 451,395 units)	13,865	4,441
Net amount receivable / (payable) against transfer of units from / to:		
NAFA Government Securities Savings Fund NAFA Government Securities Liquid Fund NAFA Income Opportunity Fund NAFA Riba Free Savings Fund NAFA Islamic Energy Fund NAFA Stock Fund	- - - - -	8,944 567,928 2,070,744 1,345 509 1,069
NAFA Asset Allocation Fund	-	(7)

<sup>\*</sup> Current balances with these parties have not been disclosed as they did not remain connected persons and realted parties as at period end.

### 15 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Fair value hierarchy:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

Underlying the definition of fair value is the presumption that the fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The Fund has not disclosed the fair values for other financial assets and financial liabilities, as these are either short term in nature or repriced frequently. Therefore, their carrying amounts are reasonable approximation of fair value.

## 16 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on February 28, 2017 by the Board of Directors of the Management Company.

## 17 GENERAL

- 17.1 Figures have been rounded off to the nearest thousand rupees unless otherwise specified.
- 17.2 Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of better presentation.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director



NBP Fullerton
Asset Management Ltd.

A Subsidiary of
National Bank of Pakistan

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