

QUARTERLY REPORT September 30 2017

Your investments & "NAFA" grow together



Joint - Venture Partners

MISSION STATEMENT

To rank in the top quartile

in performance of

NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

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FUND'S INFORMATION

Management Company

NBP Fullerton Asset Management Limited - Management Company

Board of Directors of the Management Company

Mr. Mudassir Husain Khan	Chairman
Dr. Amjad Waheed	Chief Executive Officer
Mr. Tariq Jamali	Director
Mr. Abdul Hadi Palekar	Director
Mr. Kamal Amir Chinoy	Director
Mr. Shehryar Faruque	Director
Dr. Foo Chiah Shiung (Kelvin Foo)	Director
Mr. Lui Mang Yin (Martin Lui)	Director
Mr Humayun Bashir	Director

Company Secretary & COO

Mr. Muhammad Murtaza Ali

Chief Financial Officer

Mr. Khalid Mehmood

Audit & Risk Committee

Mr. Shehryar Faruque	Chairman
Mr. Tariq Jamali	Member
Dr. Foo Chiah Shiung (Kelvin Foo)	Member

Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy	Chairman
Mr. Abdul Hadi Palekar	Member
Mr. Lui Mang Yin (Martin Lui)	Member

Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

Bankers to the Fund

Askari Bank Limited Bank Alfalah Limited National Bank of Pakistan Favsal Bank Limited Habib Metropolitan Bank Limited MCB Bank Limited Habib Bank Limited Bank Al Habib Limited Allied Bank Limited United Bank Limited Summit Bank Limited Sindh Bank Limited Samba Bank Limited Zarai Taragiati Bank Limited **IS Bank Limited**

Auditors

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal Karachi-75350 Pakistan

Legal Advisor

Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

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DIRECTORS' REPORT

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Money Market Fund (NMMF) for the quarter ended September 30, 2017.

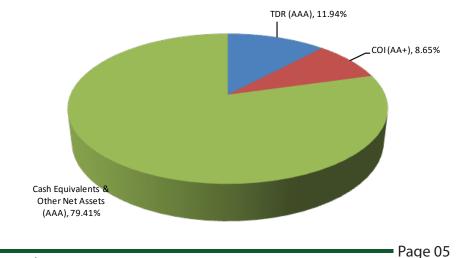
Fund's Performance

The size of NAFA Money Market Fund has increased from Rs. 14,845 million to Rs. 23,121 million during the quarter, i.e. a considerable growth of 56%. During the period under review, the unit price of the Fund has increased from Rs. 9.8513 (ex-Div) on June 30, 2017 to Rs. 9.9865 on September 30, 2017; thus posting a return of 5.5% as compared to its Benchmark return of 5.2%. The performance of the Fund is net of management fee and all other expenses.

NMMF's stability rating awarded by PACRA is 'AA (f)', which denotes a very strong capacity to maintain relative stability in returns and very low exposure to risks. Being a money market scheme, the Fund has stringent investment guidelines. The authorized investments of the Fund include T-Bills, Bank Deposits and Money Market instruments. Minimum rating requirement is AA, while the Fund is not allowed to invest in any security exceeding six months maturity. The weighted average time to maturity of the Fund cannot exceed 90 days.

During the period, State Bank of Pakistan (SBP) maintained the policy rate at 5.75%. SBP cited that macroeconomic environment remains conducive to growth without impacting headline inflation. Average CPI inflation eased to 3.4% in Jul-Sep FY18 compared to 3.9% during the same period last year. Given potential risks to inflation and interest rates from deteriorating Balance of Payment (BoP) position, investors' preference tilted towards short-term government securities as indicated by heavy participation in 03 month T-bills. T-bill yields remained almost unchanged during the quarter.

The Fund has earned total income of Rs.311.73 million during the period. After accounting for expenses of Rs.46.39 million, the net income is Rs.265.34 million. The chart below presents the asset allocation and the weighted average credit rating of each of the sub-asset classes of NMMF.



Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: October 27, 2017 Place: Karachi.

ڈائر *یکٹرزر پور*ٹ

این بی پی فلرٹن ایسیٹ مینجنٹ کمیٹڈ کے بورڈ آف ڈائر کیٹرز NAFA منی مارکیٹ فنڈ (NMMF) کے غیر آ ڈٹ شدہ مالیاتی گوشوارے برائے مختتمہ سہ ماہی 30 تتمبر 2017 پیش کرتے ہوئے اظہار مسرت کرتے ہیں۔

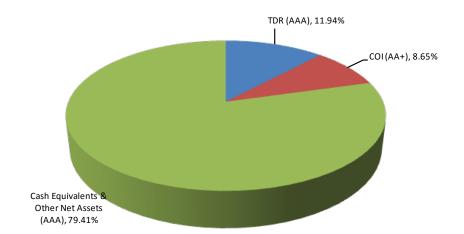
فنڈ کی کارکردگی

اس سہ ماہی کے دوران، نفع منی مارکیٹ فنڈ کا حجم 14,84 روپے سے بڑھ کرا 23,12 ملین روپے ہو گیا ہو کہ ایک 56 فیصد کی قابل ذکر نمو کو ظاہر کرتا ہے۔جائزہ مدت کے دوران، فنڈ کے کے یونٹ کی قیمت 30 جون 2017 کو 85138 (Ex-Div) روپے سے بڑھ کر 30 تتمبر 2017 کو 9.9865 روپے ہوگی، لہذا 5.2 فیصدینیخ مارک منافع کے مقابلے میں 5.5 منافع ہوا۔فنڈ کی بیکار کردگی انتظامیہ کے معادضہ اور دیگر تمام اخراجات نکالنے کے بعد ہے۔

PACRA نے NMMF کو''(f) AA'' کی متحکم درجہ بندی سے نوازا ہے جس سے واضح طور پر پتا چلتا ہے کہ منافع میں اضافی ایتحکام کی بہت مضبوط گنجائش ہےاوراں میں خطرات بہت کم ہیں۔بازارزرکی اسمیم ہونے کے ناتے ،فنڈ سخت سرما یہ کاری شرائط کے تابع ہے۔فنڈ کی مجاز سرما یہ کاریوں میں T-Bills ، بینک میں جع شدہ رقومات اور بازارزرکی مصنوعات شامل ہیں۔کم از کم درجہ بندی AA ہے جبکہ فنڈ کو چھاہ سے زیادہ میچور ٹی والے تنہ کات میں سرما یہ کاری کی اجازت نہیں ہے۔فنڈ کی اوسطاً اوزانی میچور ٹی کا دورانیہ 90 دن سے زیادہ نہیں ہوسکتا۔

اس مدت کے دوران، اسٹیٹ بینک آف پاکستان نے اپنے پالیسی نرخ %5.75 پر برقر ارر کھے۔ SBP نے بڑے معاشی معاملات کوتر قی کے لئے موزوں قرار دیا اس بات کی پرواہ کئے بغیر کدا فراط زر کے کیا اثر ات مرتب ہو نگے۔ جولائی سے متبر مالی سال 2018 کے دوران در میانی CPI افراط زرمیں قدر کے کمی آئی جو کہ 3.4 فیصدر ہی جبکہ پیچھلے سال اس مدت کے دوران 3.9 فیصد تھی۔ توازن ادائیگی کی بگر تی ہوئی صورتحال کے پیش نظرا فراط زر اور سودی نرخوں میں متوقع اضافے کی دجہ سے 8 ماہ کی مدت کی قلیل المیعاد حکومتی تمہ کات کی طرف سر مایہ داروں کا ربحان رہا جس کی نشاند ہی سہ ماہی T-Bills میں بھاری سرمایہ کاری سے ہوتی ہے۔ اس سہ ماہی کے دوران SBP پر منافع تقریبا غیر متزلزل رہا۔

فنڈ کواس مدت کے دوران11.73 ملین روپے کی کل آمد نی ہوئی۔46.39 ملین روپے کے اخراجات منہا کرنے کے بعد خالص آمد نی 265.34 ملین روپے ہوگئی۔مندرجہذیل چارٹNMMF کے اثاثوں کی تخصیص اور ذیلی اثاثوں کی اوسط اوز انہ کریڈٹ درجہ بندی کو خاہر کرتا ہے۔



اعمتراف اس موقع پر بورڈاپ نمام یونٹ ہولڈرز کاشکر گزار ہے جنہوں نے انتظامی سمپنی پراپ بھر وے اوراعتماد کا اظہار کیااور ہمیں اپنی خدمت کا موقع دیا۔ بورڈ اپنی مخلصا نہ ستائش سکیو رشیزاینڈ ایکچینی کمیشن آف پا کہتان اوراسٹیٹ بینک کوان کی سر پر تقی اور ہنمائی پر پیش کرتا ہے۔ بورڈ بخوشی اس بات کا اعتراف کرتا ہے کہ ملاز مین اورٹرسٹیز نے انتخاب محنت ، جدو جہدا ورککن سے کا م کیا۔

ازطرف بورڈ اين بي بي فلرڻن ايسديٺ مينجهنٽ لمبير ژ

ڈائر یکٹر

چیف ایگزیکٹو بتاریخ: اکتوبر2017،27 بمقام کراچی

CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2017

	Note	(Un- Audited) September 30' 2017	Audited June 30, 2017	
ASSETS		(Rupee	s in '000)	
Balance with banks Investment Mark-up accrued Receivable against transfer of units Deposit and prepayment	4 5 6	19,098,122 4,100,000 18,068 23,659 206	13,618,825 1,400,000 1,716 1,896 278	
Total assets		23,240,055	15,022,715	
LIABILITIES				
Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against redemption of units Accrued expenses and other liabilities	6	27,664 1,469 3,686 6,026 80,065	19,310 1,037 8,623 4,695 143,592	
Total liabilities		118,910	177,257	
NET ASSETS		23,121,145	14,845,458	
UNIT HOLDERS' FUNDS (AS PER STATEMENT ATTACHED)		23,121,145	14,845,458	
CONTINGENCIES AND COMMITMENTS	9	Num	ber of units	
NUMBER OF UNITS IN ISSUE		2,315,243,541	1,505,846,441	
		(Rupees)		
NET ASSET VALUE PER UNIT		9.9865	9.8585	

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Financial Officer

Chief Executive Officer

Director

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CONDENSED INTERIM INCOME STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (Un-audited)

	Note	(Un- Audited) Quarter Ended September 30' 2017	Quarter Ended September 30, 2016
INCOME		(Rupees in '	000)
Net (loss) on sale of investment Income from investment in government securities Income from term deposits receipt Income from certificates of investment Profit on bank deposits		(72) 10,663 8,102 5,822 287,219	- - - 133,561
Total income		311,734	133,561
EXPENSES Remuneration of the Management Company's remuneration Accounting and operational Charges to the Management Company Remuneration of Central Depository Company of Pakistan Limited - Trustee Sindh Sales Tax on Remuneration of CDCPL - Trustee Annual fee to the Securities and Exchange Commission of Pakistan Bank charges Annual listing fee Auditors' remuneration Amortisation of preliminary expenses and floatation costs Legal and professional charges Printing charges Rating fee Total expenses		24,654 3,205 4,915 3,516 457 3,686 245 11 194 - - 8 - - 8 - - 8 - - 8 - - 8 - - 8 - - 8 - - 8 - - 8 - - 8 - - - 8 - - - 8 -	10,465 1,360 1,920 1,629 212 1,440 68 13 141 58 3 3 82 17,429
Net income from operating activities		270,754	116,132
Element of income and capital gains included in the prices of units issued less those in units redeemed - net Net income for the period		270,754	<u> </u>
Provision for Sindh Workers' Welfare Fund	6.1	(5,415)	-
Net income for the period before taxation Taxation	7	265,339	132,253
Net income for the period after taxation		265,339	132,253
Earnings per unit	9	-	-
Allocation of Net income for the period:			
Income already paid on units redeemed		(39,366)	-
Accounting income available for distribution: - Relating to Capital Gains - Excluding Capital Gains		(61) 226,034	- -
Accounting Income available for Distribution		225,973	132,253

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited

(Management Company)

	Chief	Finan	cial Officer
• F	Page	10	

Chief Executive Officer

Director

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (Un-audited)

	Note	(Un- Audited) Quarter Ended September 30' 2017	Quarter Ended September 30, 2016
		(Rupees in	'000)
Accounting income available for distribution:		225,973	132,253
Other comprehensive income for the period		-	-
Total comprehensive income for the period		225,973	132,253

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Financial Officer

Chief Executive Officer

Director

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CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (Un-audited)

	Note	(Un- Audited) Quarter Ended September 30' 2017	Quarter Ended September 30, 2016
		(Rupees	in '000)
Net assets at the beginning of the period		14,845,458	7,109,729
lssue of 1,622,827,998 units (Sep 2016: lssued : 994,626,148 units) Redemption of 813,430,898 units (Sep 2016: 732,765,729 units)		16,105,756 (8,078,447) 8,027,309	9,860,535 (7,251,998) 2,608,537
Element of (loss) and capital (losses) included in the prices of units issued less those in units redeemed - net - Transferred to Income Statement		6,027,309	(16,121)
Accounting income for the period Income already paid on units redeemed		225,973 39,365	132,253
Final Distribution			
- Re 0.0073 per unit distribution for the year ended June 30, 2017 (2016: 0.00	031)	(16,961)	(2,886)
Net assets at the end of the period		23,121,145	9,831,512
Net Assets value per unit as at beginning of the period		9.8585	9.8377
Net Assets value per unit as at end of the period		9.9865	9.9856
Distribution during for the period:			
Undistributed income brought forward comprises of: - Realised Gain - Unrealised Gain		114,918	81,775
Accounting income available for distribution:		114,918	81,775
-Relating to capital gains -Excluding capital gains		(61) <u>226,034</u> 225,973	132,253
Final Distributions during the period:			
- Re 0.0073 per unit distribution for the year ended June 30, 2017 (2016: 0.00	031)	(16,961)	(2,886)
Undistributed income carried forward		323,930	211,141
Undistributed income carried forward comprises of: -Excluding capital gains		<u>323,930</u> 323,930	<u>211,141</u> 211,141

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Financial Officer

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Chief Executive Officer

Director

CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (Un-audited)

	Note	(Un- Audited) Quarter Ended September 30' 2017	Quarter Ended September 30, 2016
		(Rupees in	'000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income for the period		265,339	132,253
 Adjustments for: Element of (income) and capital (gains) included in prices of units issued less those in units redeemed - net Amortisation of preliminary expenses and floatation costs (Increase) / Decrease in assets Investments Profit receivable Deposits & prepayments Increase / (decrease) in liabilities Payable to the Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities 		265,339 (2,700,000) (16,352) 72 (2,716,280) 8,354 432 (4,937) (63,527) (59,678)	$(16,121) \\ 58 \\ 116,190 \\ \hline 291 \\ 39 \\ 330 \\ \hline 3,676 \\ 270 \\ (2,010) \\ 2,539 \\ 4,475 \\ \hline $
Net cash (used) / generated from operating activities		(2,510,619)	120,995
CASH FLOWS FROM FINANCING ACTIVITIES Amount received on issuance of Units Amount paid on redemption of Units Distributions Paid Net cash generated from financing activities Net increase in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the period		16,083,993 (8,077,116) (16,961) 7,989,916 5,479,297 13,618,825	12,511,074 (7,249,390) (2,886) 5,258,798 5,379,793 4,603,574
Cash and cash equivalents at the end of the period	4	19,098,122	9,983,367

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Financial Officer

Chief Executive Officer

Director

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NOTES TO AND FORMING PART OF THESE CONDENSED INTERIM FINANCIAL INFORMATION (UN- AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (Un-audited)

1. LEGAL STATUS AND NATURE OF BUSINESS

NAFA Money Market Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on May 4, 2011 and was approved by Securities and Exchange Commission of Pakistan (SECP) on April 14, 2011 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules).

The Management Company of the Fund has been licensed to act as an asset management company under the NBFC rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi.

The Fund is an open-ended mutual fund categorised as "money market scheme" and its units are listed on Pakistan Stock Exchange Limited. Units of the Fund are offered for public subscription on a continuous basis. The units of the Fund are transferable and can be redeemed by surrendering them to the Fund.

The objective of the Fund is to generate optimal return with minimum risk, to provide easy liquidity and reasonable income to its unit holders by investing primarily in short-term government securities.

The investment objective of the Fund is to generate stable income stream for its unit holders while ensuring capital preservation by investing in AA and above rated banks and money market instruments.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM1' to the Management Company and a stability rating of 'AA(f)' to the Fund.

Title to the assets of the Fund is held in the name of the Central Depository Company of Pakistan Limited (CDC) as the Trustee of the Fund.

2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984, Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) and Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations). Whenever the requirements of the NBFC Rules, the NBFC Regulations or provisions of and directives issued under the Companies Ordinance, 1984 differ with the requirements of IFRS, the requirements of the NBFC Regulations or the provisions of and directives issued under the Companies Ordinance, 1984 differ with the requirements of IFRS, the requirements of the NBFC Rules, the NBFC Regulations or the provisions of and directives issued under the Companies Ordinance, 1984 differ with the requirements of IFRS, the requirements of the NBFC Rules, the NBFC R

The disclosure made in these condensened interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34: Interim Financial Reporting'.

The directors of the asset management company declare that these condensed interim financial statements give a true and fair view of the fund

3 SUMMARY OF SIGNIFICANT ACCOUTING POLICIES

The accounting policies adopted for the preparation of the condensed financial statements for the quarter ended September 30, 2017 are same as those applied in the preparation of annual audited financial statements for the year ended June 30, 2017 except for element of income. Pursuant to SRO 756(I)/2017, management has changed its accounting policy whereby element of income / loss and capital gains / losses in prices of units issued less those in units redeemed' during the year, previously transferred to the 'income statement' has now been taken to unit holders' fund. The above change has been applied from July 01, 2017 as clarified by MUFAP, therefore the comparative information have not been restated.

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4	BANK BALANCES	Note	(Un-Audited) September 30, 2017 Rupees	Audited June 30, 2017 in '000
	Current accounts		10,016,353	15,548
	Savings accounts	4.1	8,420,769	13,603,277
	Term Deposits with original maturity of less than three months	4.2	661,000	
			19,098,122	13,618,825

4.1 These accounts carry rate of return ranging from 3.75% to 6.77% per annum (2016: 3.75% to 7.43% p.a).

4.2 This represents term deposit receipts of Rs. 161 million with Zarai Taraqiati Bank Limited & Rs. 500 million with Allied Bank Limted respectively. They carry interest at th rate of 6.55% and 6.25% will mature on Dec 27, 2017 & October 07, 2017 respectively.

5	INVESTMENTS	Note	(Un-Audited) September 30, 2017 Rupees in	Audited June 30, 2017 n '000
	At fair value through profit or loss - held for trading Government securities - Market Treasury Bills	5.1		
	Loans & Receivable			
	Term Deposits	5.2	2,100,000	-
	Certificate of Investments	5.3	2,000,000	-
			4,100,000	-

5.1 Investment in government securities - 'at fair value through profit or loss'

	Tenor	Face value						
Issue date		As at July 01, 2017	Purchases during the year	Sales / matured during the year	As at September 30, 2017	Market value as at September 30, 2017	Market value as a percentage of net assets	Market value as a percentage of total investments
		•			I	Rupees in '000-	•	•
2-Mar-17	06 Months	-	500,000	500,000	-	-	-	-
31-Aug-17	03 Months	-	4,600,000	4,600,000	-	-	-	-

- 5.2 This represents term deposit receipts of Rs 2,100 million with Zarai Taraqiati Bank Limited. They carry interest at the rate of 6.55% and will mature on Dec 14, 2017 respectively.
- 5.3 This represents Certificate of Investments of Rs 2,000 million with Pak Brunei Investment Company Limited. They carry interest at the rate of 6.25% and will mature on Dec 14, 2017 respectively.

	Note	(Un-Audited) September 30, 2017 Rupees in	Audited June 30, 2017 1 '000
6 PROFIT RECEIVABLE			
Mark-up accrued on bank balances		5,582	1,477
Mark-up accrued on term deposits		6,664	239
Mark-up accrued on Certificate of Investments		5,822	-
		18,068	1,716
7 ACCRUED EXPENSES AND OTHER LIABILITIES Auditors' remuneration payable Provision for Sindh Workers' Welfare Fund Federal Excise Duty on Management Company's remuneration Withholding Tax Capital Gain Tax Legal and professional charges Bank charges Printing charges Dividend payable Others	7.1	651 10,590 44,146 19,143 2,902 16 104 162 291 2,060	456 5,175 44,146 14,288 77,113 8 18 162 164 2,062
		80,065	143,592

7.1 As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but were pass through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF.

In view of the above developments regarding the applicability of SWWF on CISs / mutual funds, MUFAP on January 12, 2017 recommended all its members that as a matter of abundant caution the provision in respect of SWWF should be made on a prudent basis with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from May 21, 2015).

Had the provision not being made, the net asset value per unit as at September 30, 2017 would have been higher by Rs.0.0046 per unit (June 2017: Re 0.0034 per unit).

8 TAXATION

The income of the Fund is exempt from income tax as per clause 99 of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders as cash dividend. The management intends to distribute 90 percent of the Fund's net accounting income earned by the year end as cash dividend to the unit holders. Accordingly, no provision in respect of taxation has been made in this condensed interim financial information.

The Fund is also exempt from the provision of Section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

9 TOTAL EXPENSE RATIO

Total Expense Ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 0.94 % per annum including 0.26 % representing government levies on collective investment scheme such as sales tax, worker's welfare fund and Securities and Exchange Commission of Pakistan fee for the period.

10 EARNING PER UNIT

Earning per unit (EPU) for the quarter ended September 30, 2017 has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

11 TRANSACTIONS WITH CONNECTED PERSONS

Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan, and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company, entities having common directorship with the Management Company, retirement funds of group of companies, directors and officers of the Management Company and any person or company beneficially owns directly or indirectly 10% or more of the units in issue / net assets of the Fund.

- 11.1 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 11.2 Remuneration of the Management Company is determined in accordance with the provisions of the NBFC Regulations.
- **11.3** Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

		'Quarter Ended Sep 30, 2017 Un - Audited	'Quarter Ended Sep 30, 2016 Un - Audited
		(Rupees i	n '000)
11.4	Details of the transactions with connected persons are as follows:		
	NBP Fullerton Asset Management Limited - Management Company		
	Remuneration for the period	24,654	10,465
	Sindh Sales Tax on Management Company's remuneration	3,205	1,360
	Front-end load paid to the Management Company	-	-
	Accounting & Operational charges payable to Management Company	4,915	1,920
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration for the period	3,516	1,629
	Sindh Sales Tax on Trustee's remuneration	457	212
	National Bank of Pakistan - Sponsor		
	Bank Profit - Saving A/c	19	12
	**Askari Bank Limited (Common Directorship with the Management Company)		
	Bank Profit - Saving A/c	61	-
	Employee of the Management Company		
	Issue of 22,696 units (2016: 77,825 units)	9,906	770
	Redemption of 648,811 units (2016: 23,677 units)	6,423	234
	Chief Financial Officer		
	Issue of Nil units (2016: 100,177 units)	-	1,000
	**Humayun Bashir (Director of Management Company)		
	Issue of 135 units (2016: Nil units)	1	-
	Redemption of 408,834 units (2016: Nil units)	4,054	-
	National Fullerton Asset Management Employee Provident Fund		
	(Provident Fund of the parent of the Management Company)		
	Units held: 562,812 units (2016: Nil units)	5,593	-
	Redemption of 189,635 units (2016: Nil units)	1,875	-

		'Quarter Ended Sep 30, 2017 Un - Audited (Rupees in	'Quarter Ended Sep 30, 2016 Un - Audited '000)
	Byco Oil Pakistan Limited- Employee Provident Fund	-	
	Issue of 1095 units (2016: Nil units)	11	-
	Redemption of Nil units (2016: 141,602 units)	-	1,395
	Byco Petroleum Pakistan Limited- Employee Provident Fund	2	
	Issue of 188 units (2016: Nil units)	2	-
	Redemption of Nil units (2016: 451,395 units)	-	4,446
	**Management Association of Pakistan (Common Directorship with the Management Company) Issue of 236,154 units (2016: Nil units)	2,347	-
	Redemption of 124,001 units (2016: Nil units)	1,228	-
	**Gul Ahmed Textile Mills Limited Provident Fund (Portfolio managed by the Management Company) Issue of 5,551 units (2016: 35,423,478 units)	55	-
	Honda Atlas Cars (Pakistan) Limited		
	(Unit holder of 10% or more of units of CIS)		
	Issue of 137,403 units (2016: Nil units)	1,369	-
		(Un-audited) September 30 2017	
11.5	Amounts / balances outstanding as at period end:		s in '000
	NBP Fullerton Asset Management Limited (Management Company) Remuneration payable	9,323	6,326
	Sindh sales tax payable on remuneration of the Management Company	1,212	822
	Operational expenses	16,413	11,498
	Sales Load	389	343
	Sindh Sales Tax & Federal Excise Duty on Sales load	327	321
	Central Depository Company of Pakistan Limited (Trustee)		
	Remuneration payable	1,300	918
	Sindh sales tax remuneration payable	169	119
	Security deposit	100	100
	National Bank of Pakistan Bank balances		
	- in saving accounts	2,719	3,812
	- in current accounts	165	165
	Summit Bank Limited (Common Directorship with the Management Company) Bank balances in current accounts	16,178	15,383
	bank balances in current accounts	10,170	15,505
	Askari Bank Limited (Common Directorship with the Management Company) Bank balances in saving account	4,604	4,602
	Employees of the Management Company Units held: 3,260,788 units (2017: 2,910,174 units)	32,564	28,690
	Humayun Bashir (Director of Management Company) Units held: Nil units (2017: 408,699 units)	-	4,029

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	(Un-audited) September 30, 2017 Rupees i	Audited June 30, 2017 n '000
* Nausherwan Adil (Director of Management Company) Units held: Nil units (2017: 163,734 units)	-	1,614
National Fullerton Asset Management Employee Provident Fund (Provident Fund of the parent of the Management Company) Units held: 1,001,213 units (2017: 628,036 units)	9,999	6,191
* Thal Limited (Portfolio managed by the Management Company) Units held Nil : (2017: 89,189,188 units)	-	879,272
Management Association of Pakistan (Common Directorship with the Management Company) Units held: 439,701 (2017: 327,548 units)	4,391	3,229
Honda Atlas Cars (Pakistan) Limited (Unit holder of 10% or more of units of CIS) Units held: 250,208,340 (2017: 250,070,937 units)	2,498,706	2,465,324
* Liberty Mills Limited (Unit holder of 10% or more of units of CIS) Units held: Nil (2017: 224,327,443 units)	-	2,211,532
Byco Petroleum Pakistan Limited Employees' Provident Fund (Portfolio managed by the Management Company) Units held: 1,994,738 units (2017: 1,993,643 units)	19,920	19,654
Pakistan Mobile Communications Limited Provident Fund (Portfolio managed by the Management Company) Units held: 256,767 units (2017: 256,579 units)	2,564	2,529
Gul Ahmed Textile Mills Limited Provident Fund (Portfolio managed by the Management Company) Units held: 7,583,092 units (2017: 7,577,540 units)	75,729	74,703
Amount receivable against issue / transfer of units from: NAFA Stock Fund	-	1,896
Amount payable against redemption / transfer of units to: NAFA Islamic Asset Allocation Fund NAFA Stock Fund	-	4,345 30

* Current balances with these parties have not been disclosed as they did not remain connected persons and the related parties as at period end.

** Comparative balances with these parties have not been disclosed as these parties were not related parties in last period.

12 CONTIGENCIES & COMMITMENTS

There were no contingencies and commitments outstanding as at September 30, 2017 or June 30, 2017.

13 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on October 27' 2017.

14 GENERAL

- 14.1 Figures have been rounded off to the nearest thousand rupees.
- 14.2 Corresponding figures have been rearranged or reclassified, where necessary for the purpose of better presentation.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Financial Officer

Chief Executive Officer

Director



Head Office

7th Floor, Clifton Diamond Building, Block No.4, Scheme No.5, Clifton, Karachi. UAN: 021-111-111-632 Toll Free: 0800-20002 Sms: NAFA INVEST to 9995 Fax: 021-35825335 Email: info@nafafunds.com Website: www.nafafunds.com f/nafafunds