

QUARTERLY REPORT September 30 2016

Your investments & "NAFA" grow together



FULLERTON FUND MANAGEMENT

Joint - Venture Partners

MISSION STATEMENT

To rank in the top quartile

in performance of

NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

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FUND'S INFORMATION

Management Company

NBP Fullerton Asset Management Limited - Management Company

Board of Directors of the Management Company

- Mr. Nausherwan Adil Dr. Amjad Waheed Mr. Aamir Sattar Mr. Abdul Hadi Palekar Mr. Koh Boon San Mr. Lui Mang Yin (Martin Lui) Mr. Kamal Amir Chinoy Mr. Shehryar Faruque Mr. Saiyed Hashim Ishaque
- Chairman Chief Executive Officer Director Director Director Director Director Director Director

Company Secretary & COO

Mr. Muhammad Murtaza Ali

Chief Financial Officer

Mr. Khalid Mehmood

Audit & Risk Committee

Mr. Shehryar Faruque	Chairman
Mr. Koh Boon San	Member
Mr. Aamir Sattar	Member

Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy	Chairman
Mr. Lui Mang Yin (Martin Lui)	Member
Mr. Abdul Hadi Palekar	Member

Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

Bankers to the Fund

Askari Bank Limited Bank Alfalah Limited National Bank of Pakistan Faysal Bank Limited NIB Bank Limited Habib Metropolitan Bank Limited MCB Bank Limited Habib Bank Limited Bank Al Habib Limited Allied Bank Limited Summit Bank Limited Sindh Bank Limited Samba Bank Limited Zarai Taraqiati Bank Limited

Quarterly Report

Auditors

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal Karachi-75350 Pakistan

Legal Advisor

Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi. Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

DIRECTORS' REPORT

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Money Market Fund (NMMF) for the quarter ended September 30, 2016.

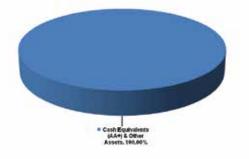
Fund's Performance

The size of NAFA Money Market Fund has increased from Rs. 7,110 million to Rs. 9,832 million during the quarter, i.e. an increase of 38%. During the period under review, the unit price of the Fund has increased from Rs. 9.8346(Ex-dividend) on June 30, 2016 to Rs. 9.9856 on September 30, 2016 thus posting a return of 6.09% as compared to its Benchmark (70% 3-Month PKRV & 30% average 3-Month deposit rates of three AA rated banks as selected by MUFAP) return of 4.60%. The performance of the Fund is net of management fee and all other expenses.

NMMF's stability rating awarded by PACRA is 'AA (f)', which denotes a very strong capacity to maintain relative stability in returns and very low exposure to risks. Being a money market scheme, the Fund has stringent investment guidelines. The authorized investments of the Fund include T-Bills, Bank Deposits and Money Market instruments. Minimum rating requirement is AA, while the Fund is not allowed to invest in any security exceeding six months maturity. The weighted average time to maturity of the Fund cannot exceed 90 days.

During the period under review, State Bank of Pakistan (SBP) in its bi-monthly monetary policy announcements in July and September 2016 maintained the policy rate owing to YoY increase in monetary aggregates (M2), comfortable liquidity conditions coupled with record-high foreign exchange reserves and CPEC related projects gathering momentum. Besides, SBP also highlighted that the expected pick up in domestic demand, improvements in current & expected economic conditions and rise in consumer confidence are the main drivers for determining inflation during FY17. However, uncertain global oil price continues to remain a major risk along with challenged exports outlook, heavy scheduled foreign loan payments during FY17 and possible currency devaluation. We see pickup in inflation to 5.0% by year-end due to partial recovery in commodity prices, expected devaluation, and uptick in private sector borrowing.

The Fund has earned total income of Rs149.68 million during the period. After deducting expenses of Rs.17.43 million, the net income is Rs.132.25 million. The chart below presents the asset allocation and the weighted average credit rating of each of the sub-asset classes of NMMF.



Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: October 28, 2016 Place: Karachi.

ڈائریکٹرز رپورٹ

NBP فکرٹن ایسیٹ منیجنٹ کمیٹڈ بورڈ آف ڈائر یکٹرز بصد مسرت 30 ستمبر 2016ء کوختم ہونے والی سہ ماہی کے لیے NAFA منی مارکیٹ فنڈ (NMMF) کے غیرآ ڈٹ شدہ مالیاتی گوشوارے پیش کرتا ہے۔

فنڈ کی کارکردگی

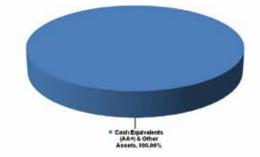
NAFA منی مارکیٹ فنڈ کا سائزاس سہ ماہی کے دوران100, 7 ملین روپ سے بڑھ کر9,832 کلین روپ ہوگیا، یعنی %38 اضافہ۔ اس مدت کے دوران فنڈ کے یونٹ کی قیمت30 جون2016 کو9,8346 روپ (Ex-Div) سے بڑھ کر300 ستبر 2016 کو9,9856 روپ تک پہنچ چکی ہے،الہذااس مدت کے لیےا پنچ خیارک منافع (%70، 80 ہو)PKR اور %MUFAP کے منتخب کردہ تین AAر یڈ بیکوں 30 ماہ کے اوسط ڈ پازٹ ریٹس)%4.60 کے مقابلے میں %6.09 منافع درج کرایا۔فنڈ کا منافع منچون فیس اور دیگر اخراجات کے بعد خاکص ہے۔

NMMF کو PACRA کی طرف سے (AA(f) کی انٹیپلیٹی ریڈنگ دی گئی ہے جو منافع جات میں متعلقہ ایحکام برقر ارر کھنے کی زبر دست اہلیت اور خطرات کی ز دمیں آنے کے بہت معمولی امکانات کی نشان دہی کرتی ہے۔ ایک منی مارکیٹ اسکیم کی حیثیت سے فنڈ سرمایہ کاری کی انتہائی سخت مدایات رکھتا ہے۔ فنڈ کی منظور شدہ انویسٹمنٹ میں ٹی بلز، بینک ڈ پازٹس اور منی مارکیٹ انسٹر ومنٹس شامل ہیں۔ ریڈنگ کا کم از کم تقاضا AA ہے، جب کہ فنڈ کو چھ ماہ سے زائد میچور ٹی والی کسی سیکے رٹی میں انویسٹ کرنے کی اجازت نہیں ہے۔ فنڈ کی بی تی اور طرمہ میں 20 دن سے زائد نہیں ہو کہتی۔

ز بر جائزہ مدت کے دوران، اسٹیٹ بینک آف پاکستان نے اپنے جولائی اور متمبر 2016 کے دوماہی مالیاتی پالیسی بیانات میں پالیسی ریٹ %5.75 برقر اردکھا، لیکویڈیٹی کی باسہولت صورتِ حال کے ساتھ ز رِ مبادلد کے ریکارڈ بلند ذخائر اور سی پیک سے متعلق منصوبوں کی رفتار میں اضافے کے مثبت پہلوؤں کی بدولت تیل کی غیریقینی عالمی قیتوں ، برآمدات سے متعلق چینچ آمیز امکانات ، مالی سال 2017 میں اور اس کے بعد شیڈول غیر ملکی قرضوں کی بھاری والیسی کے اثرات بیلنس میں رہنے کی توقع ہے۔ ہم اشیائے صرف کی قیتوں میں جز وی بحالی ، روپے کی قدر میں نی تی میں اور نی میں کی قرضوں کی سے قرضوں میں اضافے کی وجہ سے سال کے اختتام متک افراطِ ز رمیں %5 تک معتدل اضافہ دیکھر ہے ہیں۔

فنڈنے اس مدت کے دوران 149.68 ملین روپے کی مجموعی آمدنی کمائی ہے۔9.82 ملین روپے کے اخراجات منہا کرنے کے بعد خالص آمدنی 138.24 ملین روپے رہی۔ فنڈنے سال کے دوران 103.16 ملین روپے کی مجموعی آمدنی کمائی ہے۔17.43 ملین روپے کے مجموعی اخراجات منہا کرنے کے بعد خالص آمدنی 132.25 ملین روپے ہے۔

دری ذیل چارٹ NMMF کی ایسیٹ ایلوکیشن اوراس کے ذیلی ا ثاثوں کے تمام درجوں کی پیائش شدہ اوسط کریڈٹ ریٹنگ پیش کرتا ہے:۔



اظھارِ تشکر بورڈ اس موقع کا فائدہ اٹھاتے ہوئے منیجنٹ کمپنی پر اعتماد، اعتبار اور خدمت کا موقع فراہم کرنے پر اپنے قابلِ قدریونٹ ہولڈرز کاشکریداد اکرتا ہے۔ بیر سیکیو رٹیز ایڈ ایپچینے کمیشن آف پاکستان اور اسٹیٹ بینک آف پاکستان ہے بھی ان کی سر پر تی اور رہنمائی کے لیے پُرخلوص اظہارِ تشکر کرتا ہے۔

ڈائر بکٹر

بورڈاپنے اسٹاف اورٹرشی کی طرف سے محنت بگن اورعز م کے مظاہرے پرا پناخراج بخسین بھی ریکارڈ پر لانا چاہتا ہے۔

منجانب بورد آف د ائر یکٹر ز NBP فلرٹن ایسیٹ بیجمنٹ کم بیٹر

چیف ایگزیکٹیہ

بتاریخ 28اکتوبر2016 مقام:کراچی

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CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2016

	Note	Un-Audited September 30, 2016	Audited June 30, 2016
100770		(Rupees in	000)
ASSETS			
Bank balances	4	9,983,367	4,603,574
Receivable against transfer of units Profit receivable	5	- 957	2,650,539 1,248
Deposits and Prepayments	5	224	263
Preliminary expenses and floatation costs		93	151
Total assets		9,984,641	7,255,775
LIABILITIES			
Payable to the Management Company		53,866	50,190
Payable to the Central Depository Company of Pakistan Limited - Trustee		695	425
Payable to the Securities and Exchange Commission of Pakistan Payable against redemption of units		1,440 2,615	3,450
Accrued expenses and other liabilities	6	94,513	91,974
Total liabilities		153,129	146,046
NET ASSETS		9,831,512	7,109,729
UNIT HOLDERS' FUNDS (AS PER STATEMENT ATTACHED)		9,831,512	7,109,729
CONTINGENCIES AND COMMITMENTS	9		
NUMBER OF UNITS IN ISSUE		984,566,883	722,706,464
NET ASSET VALUE PER UNIT		9,9856	9.8377
		5.5050	5.0377

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

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CONDENSED INTERIM INCOME STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2016 (Un-audited)

	Note	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
INCOME		(Rupee	s in '000)
Net gain on sale of investment Income from investment in government securities Income from letters of placement Income from certificates of investment Profit on bank deposits		133,561	3,409 38,990 24 12,175 28,117
Total income		133,561	82,715
EXPENSES			
Remuneration of the Management Company Sindh Sales Tax on Management Company's remuneration Federal Excise Duty on Management Company's remuneration Accounting and operational charges to the Management Company Remuneration of Central Depository Company of Pakistan Limited - Trustee Sindh Sales Tax on Remuneration of CDCPL - Trustee Annual fee to the Securities and Exchange Commission of Pakistan Securities transaction cost Bank charges Annual listing fee Auditors' remuneration Amortisation of preliminary expenses and floatation costs Legal and professional charges Printing charges Rating fee Total expenses		10,465 1,360 - 1,629 212 1,440 - 68 13 141 58 3 38 82 17,429	10,432 1,694 1,669 - 971 100 782 132 96 10 185 57 - 38 77 16,243
Net income from operating activities		116,132	66,472
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net		16,121	(83,473)
Provision for Workers' Welfare Fund	6.1	-	-
Net income / (loss) for the period before taxation Taxation	7	132,253	(17,001)
Net income / (loss) for the period after taxation		132,253	(17,001)
Earnings per unit	9		

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

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Director

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2016 (Un-audited)

	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015	
	(Rupees in '000)		
Net income / (loss) for the period after taxation	132,253	(17,001)	
Other comprehensive income for the period	-	-	
Total comprehensive income/ (loss) for the period	132,253	(17,001)	

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

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CONDENSED INTERIM DISTRIBUTION STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2016 (Un-audited)

	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
	(Rupee	s in '000)
Undistributed income brought forward comprising : Realised income	<u>81,775</u> 81,775	<u>139,765</u> 139,765
Net income / (loss) for the period	132,253	(17,001)
Distribution: - Re 0.0031 per unit distribution for the year ended June 30, 2016 (2015: 0.5711) - Cash Distribution	(2,886)	(67,705)
Undistributed income carried forward	211,141	55,059
Undistributed income comprising: - Realised income	<u>211,141</u> 211,141	<u>55,059</u> 55,059

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE QUARTER ENDED SEPTEMBER 30, 2016 (Un-audited)

	Quarter Ended September 30, 2016 (Rupee	Quarter Ended September 30, 2015 s in '000)
	· •	
Net assets at the beginning of the period	7,109,729	2,958,693
lssue of 994,626,148 units (Sep 2015: lssued : 758,801,714 units) Redemption of 732,765,729 units (Sep 2015: 570,925,254 units)	9,860,535 (7,251,998) 2,608,537	7,612,974 (5,850,711) 1,762,263
Element of income / (loss) and capital gains included in the prices of units issued less those in units redeemed - net	2,000,557	1,762,263
transferred to income statement	(16,121)	83,473
Net capital gain/ (loss) on sale of investment Other income (net of expenses)	- 132,253 132,253	3,409 (20,410) (17,001)
Distribution of bonus units during the period Interim Distribution	-	-
- Re 0.0031 per unit distribution for the year ended June 30, 2016 (2015: 0.5711) - Cash distribution	(2,886)	(67,705)
Net assets at the end of the period	9,831,512	4,719,722

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

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CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2016 (Un-audited)

	Note	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
		(Rupee	s in '000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income / (loss) for the period		132,253	(17,001)
Adjustments for: Element of (income) / loss and capital losses / (gains) included in prices of units issued less those in units redeemed - net Amortisation of preliminary expenses and floatation costs Decrease / (Increase) in assets		(16,121) 58 116,190	83,473 57 66,529
Investments Profit receivable Deposits & prepayments		291 39 330	550,000 10,933 47 560,980
Increase / (decrease) in liabilities Payable to the Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities		3,676 270 (2,010) 2,539 4,475	(4,438) (331) (9,398) (25,758) (39,925)
Net cash generated from operating activities		120,996	587,584
CASH FLOWS FROM FINANCING ACTIVITIES			
Receipts from issue of units Payments on redemption of units Distribution Paid Net cash generated / (used in) from financing activities		12,511,074 (7,249,390) (2,886) 5,258,797	7,664,321 (8,882,387) (67,705) (1,285,771)
Net increase / (decrease) in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the period		5,379,793 4,603,574	(698,187) 5,144,234
Cash and cash equivalents at the end of the period	4	9,983,367	4,446,047

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

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Director

NOTES TO AND FORMING PART OF THESE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016 (Un-audited)

1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Money Market Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) as the Management Company and the Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on May 4, 2011 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on May 18, 2011 under the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC rules through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block 4, Scheme No. 5, Clifton, Karachi. Due to a fire incident in the month of June 2016 at the registered office of the Management Company, it's office has been temporarily shifted to 2nd floor, Ex - NDFC Building, Tariq Road, Karachi. The Management Company is a member of the Mutual Funds Association of Pakistan (MUEAP).

The Fund is an open-ended mutual fund and is listed on the Pakistan Stock Exchange Limited. The units of the Fund are offered for public subscription on a continuous basis and are transferable and redeemable by surrendering them to the Fund. The Fund is categorised as an Open-End "Money Market Scheme" as per the criteria laid down by the Securities and Exchange Commission of Pakistan (SECP) for categorisation of Collective Investment Schemes (CIS).

The objective of the Fund is to generate optimal return with minimum risk, to provide easy liquidity and reasonable income to its unit holders by investing primarily in short-term government securities.

The Pakistan Credit Rating Agency (PACRA) has assigned Management Quality Rating of 'AM2++' to the Management Company as at June 8, 2016 and Fund stability rating of 'AA(f)' to the Fund as at December 31, 2015.

Title to the assets of the Fund is held in the name of the Central Depository Company of Pakistan Limited (CDC) as the Trustee of the Fund.

2 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. The approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the SECP prevail.

The disclosure made in these condensened interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34: Interim Financial Reporting'.

The directors of the asset management company declare that these condensed interim financial statements give a true and fair view of the fund

3 SUMMARY OF SIGNIFICANT ACCOUTING POLICIES

The principal accounting policies applied in preparation of the financial statements for the quarter ended September 30, 2016 are same as those applied in the preparation of annual audited financial statements for the year ended June 30, 2016.

4	BANK BALANCES	Note	(Un-Audited) September 30, 2016 (Rupees	(Audited) June 30, 2016 s in '000)
	Current accounts		12,739	9,364
	Savings accounts	4.1	9,970,628	4,594,210
			9,983,367	4,603,574

4.1 These accounts carry rate of return ranging from 3.75% to 6.77% per annum (2016:3.50% to 6.75% p.a).

		Note	(Un-audited) September 30, 2016	(Audited) June 30, 2016
			(Rupees i	n '000)
5	PROFIT RECEIVABLE Profit on savings deposits		957	1,248 1,248
6	ACCRUED EXPENSES AND OTHER LIABILITIES Auditors' remuneration payable Provision for Workers' Welfare Fund Printing charges Withholding tax payable Legal and professional charges Bank charges Other payable	6.1	597 69,380 240 22,239 16 10 2,032 94,513	456 69,380 202 19,830 13 24 2,069 91,974

6.1 The Finance Act, 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the de nition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015. Accordingly no further provision of WWF has been recorded subsequent to June 30, 2015.

However, without prejudice to the above and owing to the fact that the decision of Sindh High Court on the applicability of WWF (till June 30, 2015) to the CISs is currently pending for adjudication, the Management Company has decided to record and retain provision of WWF in financial statements for the quarter ended September 30, 2016 which aggregates to Rs. 69.38 million. Had the same not been made the net asset value per unit / return of the Fund would have been higher by Rs.0.0705 per unit respectively (June 2016: Re 0.096 per unit)

TAXATION

7

The income of the Fund is exempt from income tax under Clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders. The Fund has not recorded provision for taxation as the Management Company intends to distribute, subsequent to the year end, ninety percent of the Fund's accounting income for the year as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders.

8 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 0.90% p.a. including 0.15% representing government levies on collective Investment scheme such as Sales tax, Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the period.

9 EARNING PER UNIT

Earning per unit (EPU) for the quarter ended September 30, 2016 has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

10 TRANSACTIONS WITH CONNECTED PERSONS

Quarterly Report

Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan, and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company, entities having common directorship with the Management Company, retirement funds of group of companies, directors and officers of the Management Company and any person or company beneficially owns directly or indirectly 10% or more of the units in issue / net assets of the Fund.

- **10.1** The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- **10.2** Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

	nust Deed.		Quarter Ended Quarter Ended September 30, September 30,	
10.3	Details of the transactions with connected persons are as follows:	(Rupees i		
	NBP Fullerton Asset Management Limited - Management Company Remuneration for the period Sindh Sales Tax on Management Company's remuneration Federal Excise Duty on Management Company's remuneration Front-end load paid to the Management Company Accounting & Operational charges payable to Management Company	10,465 1,360 1,920	10,432 1,694 1,669 -	
	Central Depository Company of Pakistan Limited - Trustee Remuneration for the period Sindh Sales Tax on Trustee's remuneration	1,629 212	971 100	
	National Bank of Pakistan - Sponsor Bank Profit - Saving A/c	12	7	
	Employee of the Management Company Issue of 77,825 units (2015: 149,980 units) Redemption of 23,677 units (2015: 141,747 units)	770 234	1,512 1,436	
	Chief Executive Officer Issue of Nil units (2015: 455 units)	-	49	
	Chief Operating Officer & Company Secretary Issue of NII units (2015: 4,968 units) Redemption of NII units (2015: 255,777 units)	-	49 2,618	
	Chief Financial Officer Issue of 100,177 units (2015: Nil units)	1,000	-	
	NAFA Government Securities Liquid Fund - NGSLF T.bills purchased from NGSLF	-	900,000	
	Byco Oil Pakistan Limited- Employee Provident Fund Issue of Nil units (2015: 2,607,028 units) Redemption of 141,602 units (2015: 1,347,383 units)	1,395	25,889 13,730	
	Byco Petroleum Pakistan Limited- Employee Provident Fund Issue of Nil units (2015: 2,384,486 units) Redemption of 451,395 units (2015: 416,863 units)	4,446	23,686 4,139	
	Thall Limted - Treasury Division Issue of 35,423,478 units (2015: Nil units)	350,000	-	
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	As at September 30, 2016 (Un-Audited)	As at June 30, 2016 (Audited)
10.4 Amounts / balances outstanding as at period end:	(Rupees in '000)	
NBP Fullerton Asset Management Limited (Management Company)		
Remuneration payable	3,912	2,179
Sindh sales tax payable on remuneration of the Management Company	509	354
Federal Excise Duty payable on remuneration of the Management Company	44,146	44,146
Front end load and transfer load payable to Management Company Accounting & Operational charges payable to Management Company	497 4,802	629 2,882
Central Depository Company of Pakistan Limited (Trustee)		
Remuneration payable	615	373
Sindh sales tax remuneration payable	80	52
Security deposit	100	100
National Bank of Pakistan Bank balances		
- in saving accounts	1,083	2,095
- in current accounts	165	165
Getz Pharma (Private) Limited (Ten percent or more unit holding) Units held June 2016 : 106,716,312 units	-	1,049,843
FWQ Enterprises (Private) Limited (Ten percent or more unit holding) Units held June 2016: 119,347,396 units	-	1,174,008
SUNRAYS TEXTILE MILLS LIMITED (Ten percent or more unit holding) Units held: 100,593,316 units	1,004,485	-
Summit Bank Limited (Common directorship) Bank balance		
- in current accounts	12,574	9,198
Mr. Khalid Mehmood - Chief Financial Officer Units held: 100,177 units (2015: Nil units)	1,000	-
Employees of the Management Company Units held: 123,327 units (2016: 69,144 units)	1,231	680
Thall Limited - Treasury Divison (Common directorship) Units held: 35,431,736 units (2016: Nil units)	353,807	-
Discretionary portfolio managed by the Management Company:	-	
Byco Oil Pakistan Limited - Employees' Provident Fund Units held: 10 units (2016: 141,612 units)	-	1,393
Byco Petroleum Pakistan Limited - Employees' Provident Fund Units held: Nil units (2016: 451,395 units)		4,441

	30, 2016 (Un-Audited)	30, 2016 (Audited)
	(Rupees i	n '000)
Amount receivable against issue / transfer of units from:		
NAFA Government Securities Savings Fund	-	8,944
NAFA Government Securities Liquid Fund	-	567,928
NAFA Income Opportunity Fund	-	2,070,744
NAFA Riba Free Savings Fund	-	1,345
NAFA Islamic Energy Fund	-	509
NAFA Stock Fund	-	1,069
Amount payable against redemption / transfer of units to:		
NAFA Asset Allocation Fund	-	7

* Current period figures have not been presented as the entity was not classified as a connected person of the Fund as at Sep 30, 2016 on account of having less than 10% of the unit holding of the Fund.

11 CONTIGENCIES & COMMITMENTS

There were no contingencies and commitments outstanding as at September 30, 2016 or June 30, 2016.

12 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on October 28' 2016.

13 GENERAL

- 13.1 Figures have been rounded off to the nearest thousand rupees.
- 13.2 Corresponding figures have been rearranged or reclassified, where necessary for the purpose of better presentation.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

As at September As at June



Head Office

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