

# QUARTERLY REPORT September 30 2016

Your investments & "NAFA" grow together



FULLERTON FUND MANAGEMENT

Joint - Venture Partners

## MISSION STATEMENT

To rank in the top quartile

in performance of

## NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

| FUND'S INFORMATION   | 03 |
|--|----|
| DIRECTORS' REPORT  | 05 |
| CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES            | 09 |
| CONDENSED INTERIM INCOME STATEMENT                               | 10 |
| CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME              | 11 |
| CONDENSED INTERIM DISTRIBUTION STATEMENT                         | 12 |
| CONDENSED INTERIM STATEMENT OF MOVEMENT IN<br>UNIT HOLDERS' FUND | 13 |
| CONDENSED INTERIM CASH FLOW STATEMENT                            | 14 |
| NOTES TO THE CONDENSED INTERIM FINANCIAL<br>STATEMENTS           | 15 |

Page 02

#### FUND'S INFORMATION

#### Management Company

#### NBP Fullerton Asset Management Limited - Management Company

#### Board of Directors of the Management Company

Mr. Nausherwan Adil Dr. Amjad Waheed Mr. Aamir Sattar Mr. Abdul Hadi Palekar Mr. Koh Boon San Mr. Lui Mang Yin (Martin Lui) Mr. Kamal Amir Chinoy Mr. Shehryar Faruque Mr. Saiyed Hashim Ishaque Chairman Chief Executive Officer Director Director Director Director Director Director Director

#### Company Secretary & COO

Mr. Muhammad Murtaza Ali

#### Chief Financial Officer

#### Mr. Khalid Mehmood

#### Audit & Risk Committee

| Mr. Shehryar Faruque | Chairman |
|----------------------|----------|
| Mr. Koh Boon San     | Member   |
| Mr. Aamir Sattar     | Member   |

#### Human Resource and Remuneration Committee

| Mr. Kamal Amir Chinoy         | Chairman |
|-------------------------------|----------|
| Mr. Lui Mang Yin (Martin Lui) | Member   |
| Mr. Abdul Hadi Palekar        | Member   |

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

#### Bankers to the Fund

Summit Bank Limited Bank Alfalah Limited Habib Bank Limited National Bank of Pakistan NIB Bank Limited Silk Bank Limited Burj Bank Limited Bankslami Pakistan Limited Meezan Bank Limited Sindh Bank Limited Bank Al Habib Limited Dubai Islamic Bank Pakistan Limited

#### Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

#### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

#### Head Office:

7th Floor Clifton Diamond Vuilding, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

#### Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

#### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

## **DIRECTORS' REPORT**

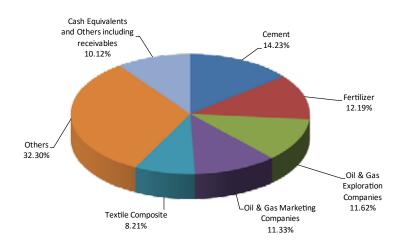
The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Islamic Stock Fund (NISF) for the quarter ended September 30, 2016.

#### Fund's Performance

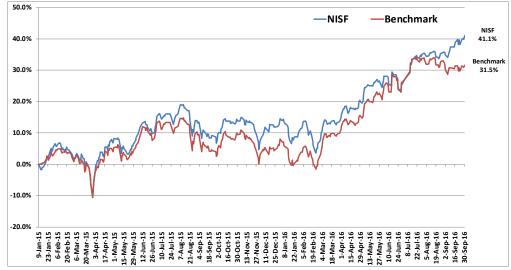
The Fund size of NAFA Islamic Stock Fund (NISF) at the end of the period stood at Rs.3,175 million, 81% higher compared to the previous quarter. During the first quarter the unit price of NISF has increased from Rs. 11.4401 on June 30, 2016 to Rs. 12.8350 on September 30, 2016, thus showing an increase of 12.19%. The Benchmark (KMI-30 Index) for the same period increased by 4.23%. Thus, the Fund has outperformed its Benchmark by 7.96% during the period under review. Since inception (January 09, 2015), the unit price of the Fund has shown a growth of 41.07% as compared to 31.49% increase in its Benchmark. Thus, the Fund has outperformed its Benchmark by 9.58%. This performance is net of management fee and all other expenses.

During Q1FY17, the stock market extended the rally that started from the lows hit at the end of February 2016, delivering a return of about 4.2%. Positives like improving economic prospects as captured in an all-time high foreign exchange reserves of US\$23.6bn, multi-year low inflation & interest rates, and pick-up in economic growth, albeit from low levels; attractive stock market valuations; and tepid returns on alternate investment avenues buoyed local investors' interest in the market. Better than expected corporate results announcements for the period ending June 30, 2016 provided the much needed confidence to the market participants. However, foreign investors remained sellers with outflows of US\$ 39.7 million recorded during the quarter. Automobile Assembler, Automobile Parts & Accessories, Engineering, and Textile Composite sectors performed better than the market whereas Cement and Fertilizer sectors lagged behind.

The Fund has earned total income of Rs.364.54 million during the period. After deducting expenses of Rs.19.53 million, the net income is Rs.345.01 million. The below chart presents the asset allocation of NISF.



#### NISF Performance versus Benchmark (Since Inception



#### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: October 28, 2016 Place: Karachi.

Page 06

# ڈائربکٹرز رپورٹ

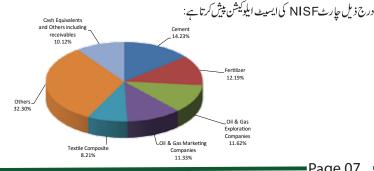
NBP فلرٹن ایسیٹ منج من کمیٹڈ، بورڈ آف ڈائر یکٹرز بصد مسرت 30 تتمبر 2016ء کوختم ہونے والی سہ ماہی کے لیے NAFA اسلامک اسٹاک فنڈ (NISF) کے غیر آڈٹ شدہ مالیاتی گوشوارے پیش کرتا ہے۔

فنڈ کی کار کردگی

NAFA اسلامک اسٹاک فنڈ (NISF) کا فنڈ سائز اس مدت کے اختیام یر3,175 ملین روپے ہے جو گزشتہ سہ ماہی کے مقابلے میں %81 زیادہ ہے ۔ پہلی سہ ماہی کے دوران NAFA اسلامک اسٹاک فنڈ کے یونٹ کی قیمت 0 3 جون 6 1 0 2 کو1 0 4 4 . 1 1 روپے سے سڑھ کر 30 ستبر2016 2018 رویے ہوچکی ہے۔ لہذا 12.19 اضافہ ہوا ہے۔ اس مدت کے دوران بینچ مارک (KMI-30 انڈ کیس ) میں 23%. 4اضافہ ہوا تھا،لہٰذا فنڈ نے زیر جائزہ مدت کے دوران نیخ مارک سے 1.96% ہبتر کارکردگی دکھائی۔

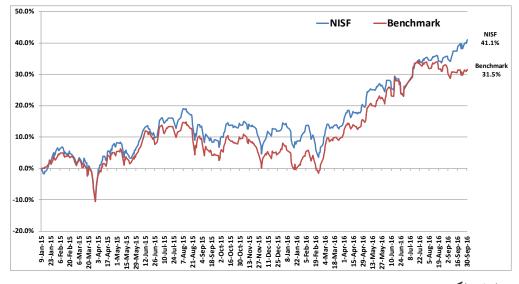
اینے قیام (9 جنوری2015) سے اب تک فنڈ کے یونٹ کی قیمت نے اپنے بنچ مارک میں %31.49 اضافے کے مقالمے میں %41.07 نمود کھائی ہے۔اس طرح فنڈ کی کارکردگیا بنے بیخ مارک کے مقابلے میں 85.8 بہتر رہی۔ بدکارکردگی منجنٹ فیس اورد گیرتما م اخراجات کے بعد خالص ہے۔ مالی سال2017 کی پہلی سہ ماہی کے دوران اسٹاک مارکیٹ نے تیزی کاوہ رجحان آگے بڑھایا جس کا آغاز فرور کے 2016 کے اختتام پریت سطح سے ہوا تھااور 2%۔ 4 منافع پیش کیا۔ مثبت عوامل مثلاً بہتر ہوتے اقتصادی امکانات ،جن کی نشاند ہی 6۔23 ارب امریکی ڈالر مِشتمل ملکی تاریخ کے سب سے بلند ز رِمادلہ کے ذخائر سے ہوتی ہے، کٹی سال برمحیط کم تر افراط زرادرشرح سود،ادرمعا ثی نمومیں تیزی،اسٹاک مارکیٹ میں پُرکشش آیدن ادرسر مار کار کی کے متبادل ذرائع سے بہتر نتائج کے باعث مقامی سرمار پرکاروں کی طرف سے اسٹاک مارکیٹ میں دل چیپی میں اضافہ ہوا۔30 جون2016 کوختم ہونے والی مدت کے لیےتو قع سے بہتر کاروباری نتائج کے اعلانات نے مارکیٹ کے شرکاءکو درکارا نتہائی ضروری اعتاد فراہم کیا۔ تاہم غیرمکلی سرمایہ کاروں کی طرف ے فروخت کا سلسلہ جاری رہا جس کے بنتیج میں سہ ماہی کے دوران7.39 ملین ڈالر کا اخراج ریکارڈ کیا گیا۔آٹو موہیل اسمبلر ز،آٹو موہیل پارٹس اور اسیسر بز، انجنیئر انگ اور ٹیکسٹائل کمیوزٹ سیکٹرز نے مارکیٹ کے مقالمے میں بہتر کارکردگی کا مظاہرہ کہا جب کہ سیمنٹ اورفر ٹیلائزر سیکٹرز کیہماندگی کا شکار رے۔

اس مدت کے دوران فنڈ نے364.54 ملین روپے کی مجموعی آمدنی کمائی ۔اخراجات کی مد میں19.53 ملین روپے منہا کرنے کے بعد خالص آمدنی 345.01 ملين رويے۔



Page 07

NISF كى كاركردگى بىقابلەن چمارك (قيام سےاب تك)



اظھارِ تشکر بورڈاس موقع کا فائد ہاتھاتے ہوئے پنچنٹ کمپنی پراعتاد ،اعتبار اور خدمت کا موقع فراہم کرنے پراپنے قابلِ قدر یونٹ ہولڈرز کا شکر بیادا کرتا ہے۔ یہ سیکیو رٹیز اینڈ ایکیچنی کمیشن آف پاکستان اور اسٹیٹ بینک آف پاکستان سے بھی ان کی سر پر تی اور رہنمائی کے لیے پُر خلوص اظہار یشکر کرتا ہے۔ بورڈ اپنے اسٹاف اورٹر ٹی کی طرف سے محنت بگن اورعز م کے مظاہر بے پراپنا خراج محسین بھی ریکارڈ پرلا ناچاہتا ہے۔

ڈائر بکٹر

منحانب بورڈ آف ڈائر یکٹرز NBP فلرٹن ایسیٹ نیجمنٹ کمیٹڈ

حیف ایگزیکٹیو

بتاريخ 28اكتوبر2016 مقام:كراچي

Page 08

## CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2016

|   | Note | Un-Audited<br>September 30,<br>2016                            | Audited<br>June 30,<br>2016                                       |
|---|------|--|---|
| ASSETS  |      | (Rupees in   | '000)   |
| Balances with banks<br>Investments<br>Receivable against issue of units<br>Dividend and profit receivable<br>Advances and deposits<br><b>Total assets</b>   | 4    | 338,958<br>2,853,897<br>7,099<br>29,587<br>2,840<br>3,232,381  | 240,619<br>1,875,064<br>5,460<br>3,803<br>2,633<br>2,127,579      |
| LIABILITIES<br>Payable to NBP Fullerton Asset Management Limited - Management Company<br>Payable to the Central Depository Company of Pakistan Limited - Trustee<br>Payable to the Securities and Exchange Commission of Pakistan<br>Payable against purchase of investment<br>Payable against redemption of units<br>Dividend payable<br>Accrued expenses and other liabilities<br>Total liabilities | 6    | 20,472<br>374<br>658<br>25,457<br>241<br>-<br>10,076<br>57,278 | 16,136<br>293<br>1,568<br>-<br>336,673<br>14<br>20,508<br>375,192 |
| NET ASSETS  |      | 3,175,103  | 1,752,387   |
| UNIT HOLDERS' FUNDS (AS PER STATEMENT ATTACHED)   |      | 3,175,103  | 1,752,387   |
| CONTINGENCIES AND COMMITMENTS   | 7    |  |   |
| Number of units in issue  |      | 247,379,112  | 153,179,092   |
| NET ASSET VALUE PER UNIT  |      | 12.8350  | 11.4401   |
|   |      |  |   |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

Page 09

## CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

|   | Note | Quarter Ended<br>September<br>30, 2016  | Quarter Ended<br>September<br>30, 2015  |
|---|------|---|---|
| INCOME  |      | (Rupee  | s in '000)  |
| Net gain on sale of investments<br>Dividend Income<br>Profit on bank deposits<br>Net unrealised (diminution) on re-measurement<br>as 'financial assets at fair value through profit or loss'<br><b>Total Income / loss</b>  |      | 11,831<br>27,529<br>5,414<br>267,251<br>312,025   | 6,801<br>17,927<br>1,812<br>(62,414)<br>(35,874)  |
| EXPENSES  |      |   |   |
| Remuneration of NBP Fullerton Asset Management Limited<br>Management Company<br>Sindh sales tax on remuneration of the Management Company<br>FED on remuneration of the Management Company<br>Accounting and operational expenses<br>Remuneration to Central Depository Company of Pakistan Limited- Trustee<br>Sindh sales tax on remuneration of Trustee<br>Annual fee - Securities and Exchange Commission of Pakistan<br>Securities transaction cost<br>Settlement and bank charges<br>Annual listing fee<br>Auditors' remuneration<br>Shariah advisor fee<br>Printing charges<br><b>Total Expenses</b> |      | 13,845<br>1,800<br>-<br>692<br>944<br>123<br>658<br>1,072<br>165<br>10<br>120<br>76<br>27<br>19,532 | 10,282<br>1,670<br>1,645<br>-<br>594<br>83<br>326<br>1,190<br>281<br>10<br>281<br>10<br>101<br>25<br>16,207 |
| Net Income / loss from operating activities   |      | 292,493   | (52,081)  |
| Net element of income/(loss) and capital gains/(losses) included<br>'in prices of units issued less those in units redeemed   |      | 52,517  | 9,347   |
| Provision for Workers' Welfare Fund   | 8    | -   | -   |
| Net Income / loss for the period before taxation  |      | 345,010   | (42,734)  |
| Taxation  | 9    | -   | -   |
| Net Income / loss for the period after taxation   |      | 345,010   | (42,734)  |
| Earnings per unit   | 10   |   |   |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Page 10

Director

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

|  | Quarter Ended<br>September<br>30, 2016 | Quarter Ended<br>September<br>30, 2015 |
|--|--|--|
|  | (Rupee                                 | s in '000)                             |
| Net Income / loss for the period after taxation  | 345,010                                | (42,734)                               |
| Other Comprehensive Income                       | -                                      | -                                      |
| Total comprehensive Income / loss for the period | 345,010                                | (42,734)                               |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

Quarterly Report

Page 11

## CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

|   | Quarter Ended<br>September<br>30, 2016<br>(Rupee | Quarter Ended<br>September<br>30, 2015<br>es in '000) |
|---|--|---|
| Undistributed income brought forward  |  |   |
| Realised income   | 27,642   | 31,811  |
| Unrealised income   | <u>    157,860</u><br>185,502                    | <u>84,170</u><br>115,981                              |
| Net income / loss for the period after taxation   | 345,010  | (42,734)  |
| Final distribution for the year ended June 30, 2016: Nil (2015 : 1.369%)<br>- Cash distribution | -  | (15,574)  |
| Undistributed Income carried forward  | 530,512  | 57,673  |
| Undistributed Income carried forward  |  |   |
| Undistributed income comprising of:   |  |   |
| Realised income   | 263,261  | 120,087   |
| Unrealised income / loss  | 267,251  | (62,414)  |
|   | 530,512  | 57,673  |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Page 12

Director

## CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

|   | Quarter Ended<br>September<br>30, 2016<br>(Rupee             | Quarter Ended<br>September<br>30, 2015<br>s in '000)   |
|---|--|--|
| Net assets at the beginning of the period<br>Issue of 114,719,356 units (2015: 61,648,668 units)<br>Redemption of 20,519,336 units(2015: 54,234,971 units)<br>Element of income / (loss) and capital gains / (losses) included in the prices of units<br>issued less those in units redeemed                            | 1,752,387<br>1,381,588<br>(251,365)<br>1,130,223<br>(52,517) | 1,251,505<br>690,696<br>(600,655)<br>90,041<br>(9,347) |
| Net unrealised appreciation / (diminution) on re-measurement<br>as 'financial assets at fair value through profit or loss'<br>Capital gain on sale of investments - net<br>Other income (net of expenses) for period<br>Final distribution for the year ended June 30, 2016: Nil (2015 : 1.369%)<br>- Cash Distribution | 267,251<br>11,831<br>65,928<br>345,010                       | (62,414)<br>6,801<br>12,879<br>(42,734)<br>(15,574)    |
| Net assets at the end of the period   | 3,175,103  | 1,273,891  |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

Page 13

## CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

|  | Quarter Ended<br>September<br>30, 2016<br>(Rupees            | Quarter Ended<br>September<br>30, 2015<br>s in '000)   |
|--|--|--|
| CASH FLOW FROM OPERATING ACTIVITIES  |  |  |
| Net Income / loss for the period before taxation   | 345,010  | (42,734)   |
| Adjustments<br>Element of income and capital gains included in prices of units<br>issued less those in units redeemed - net  | (52,517)   | (9,347)  |
| Net unrealised diminution on re-measurement<br>as 'financial assets at fair value through profit or loss'  | (267,251)  | <u>62,414</u><br>10,333                                |
| (Increase) / decrease in assets<br>Investments<br>Dividend and profit receivable<br>Receivable against sale of investments<br>Advances and deposits  | (711,582)<br>(25,784)<br>(207)<br>(737,573)                  | (115,291)<br>(14,040)<br>(25,253)<br>(52)<br>(154,636) |
| Increase / (decrease) in liabilities<br>Payable to the Management Company<br>Payable to the Trustee<br>Payable to the Securities and Exchange Commission of Pakistan<br>Dividend payable<br>Payable against purchase of investment<br>Accrued expenses and other liabilities | 4,336<br>81<br>(910)<br>(14)<br>25,457<br>(10,432)<br>18,518 | 4,401<br>34<br>(72)<br>-<br>(3,428)<br>935             |
| Net cash (used in) operating activities  | (693,813)  | (143,368)  |
| CASH FLOW FROM FINANCING ACTIVITIES<br>Net receipts from issue of units<br>Net payments on redemption of units<br>Distributions made<br>Net cash generated from financing activities   | 1,379,949<br>(587,797)<br>-<br>792,152                       | 788,302<br>(627,912)<br>(15,574)<br>144,816            |
| Net increase in cash and cash equivalents during the period<br>Cash and cash equivalents at the beginning of the period  | 98,339<br>240,619  | 1,448<br>133,821                                       |
| Cash and cash equivalents at the end of the period   | 338,958  | 135,269  |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Page 14

Director

## NOTES TO AND FORMING PART OF THESE FINANCIAL STATEMENTS (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

## 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Islamic Stock Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on November 18, 2014 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on November 21, 2014. under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The principal office of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is a member of the Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund and is listed on the Pakistan Stock Exchange. The units of the Fund are transferable and can be redeemed by surrendering them to the Fund. The units are listed on the Pakistan Stock Exchange. The Fund is categorized as an Open-End "Shariah Compliant Equity Scheme" as per the criteria laid down by the Securities and Exchange Commission of Pakistan for categorization of Collective Investment Schemes (CIS).

The objective of NAFA Islamic Stock Fund is to provide with long term capital growth from an actively managed portfolio of Shariah Compliant listed equities.

The Pakistan Credit Rating Agency (PACRA) has assigned an asset manager rating of AM2++ to the Management Company.

Title of the assets of the Fund is held in the name of Central Depository Company of pakistan limited (CDC) as trustee of the Fund.

## 2 BASIS OF PREPARATION

### 2.1 Statement of Compliance

This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Rul

The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'.

The directors of the Management Company hereby declare that these condensed interim financial statements gives a true and fair view of the state of the Fund's affairs as at September 30, 2016

## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Principal accounting policies adopted for the preparation of these condensed interim financial statements for the quarter ended September 30, 2016 are the same as those applied in the preparation of the annual audited financial statements of the Fund for the year ended June 30, 2016.

(Un-Audited) (Audited) Note September 30, June 30, 2016 2016 (Rupees in '000)

### 4 INVESTMENTS

Financial assets 'at fair value through profit or loss'

- Listed equity securities

| 4.1 2,853,897 1,875,064 |
|-------------------------|
|-------------------------|

#### 4.1 Investments in shares of listed companies at fair value through profit or loss

| Name of the investee company  | As at July 1,<br>2016   | Purchases<br>during the<br>period         | Bonus / right<br>shares | Sales during<br>the period            | As at<br>September<br>30, 2016   | Market value<br>as at<br>September<br>30, 2016                               | Market<br>value as a<br>percentage of<br>net assets          | Market<br>value as a<br>percentage<br>of total investment    | Paid up<br>capital<br>of investee<br>company held                                    |
|---|---|---|-------------------------|---------------------------------------|--|--|--|--|--|
| OIL AND GAS MARKETING COMPANIE<br>Attock Petroleum Limited<br>Pakistan State Oil Company Limited<br>Shell Pakistan Limited<br>Hascol Petroleum Limited<br>Sui Northern Gas Pipelines Limited<br>Sui Southern Gas Company Limited              | 5<br>51,100<br>235,100<br>150,500<br>1,248  | 212,600<br>50,900<br>1,200,000<br>857,500 | -<br>-<br>-             | 57,200<br>-<br>125,000                | 51,100<br>390,500<br>201,400<br>1,248<br>1,075,000<br>857,500                          | (Rupees in '000)<br>26,572<br>161,722<br>82,586<br>275<br>53,879<br>34,763   | 0.84<br>5.09<br>2.60<br>0.01<br>1.70<br>1.09                 | 0.93<br>5.67<br>2.89<br>0.01<br>1.89<br>1.22                 | 0.06<br>0.14<br>0.19<br>0.00<br>0.17   |
| OIL AND GAS EXPLORATION COMPANI<br>Pakistan Oilfields Limited<br>Pakistan Petroleum Limited<br>Mari Petroleum Company Limited<br>Oil and Gas Development Company Limited  | 226,400<br>432,100<br>127,550   | 137,300<br>221,900<br>17,300              | -                       | 83,300<br>74,500<br>9,500<br>64,000   | 280,400<br>579,500<br>135,350<br>229,000   | 112,527<br>94,847<br>129,196<br>32,342                                       | 3.54<br>2.99<br>4.07<br>1.02                                 | 3.94<br>3.32<br>4.53<br>1.13                                 | 0.12<br>0.03<br>0.12<br>0.01   |
| <b>REFINERY</b><br>Attock Refinery Limited<br>National Refinery Limited   | 92,400<br>49,800  | 63,000                                    | -                       | 21,300<br>25,300                      | 134,100<br>24,500  | 43,701<br>13,857   | 1.38<br>0.44   | 1.53<br>0.49   | 0.16<br>0.03   |
| CHEMICALS<br>Ittehad Chemical Limited   | 469,500   | -   | -                       | 220,500                               | 249,000  | 10,789   | 0.34   | 0.38   | 0.38   |
| FERTILIZERS<br>Engro Fertilizers Limited<br>Engro Corporation Limited<br>Davood Hercules Corporation Limited<br>Fauji Fertilizer Bin Qasim Limited  | 512,000<br>358,400<br>464,400<br>624,000  | 855,000<br>191,600<br>126,000<br>773,000  | -                       | 26,000                                | 1,367,000<br>524,000<br>590,400<br>1,397,000   | 84,289<br>152,615<br>78,500<br>71,778  | 2.65<br>4.81<br>2.47<br>2.26                                 | 2.95<br>5.35<br>2.75<br>2.52                                 | 0.10<br>0.10<br>0.12<br>0.15   |
| CEMENT<br>D.G. Khan Cement Limited<br>Kohat Cement Limited<br>Lucky Cement Limited<br>Maple Lead Cement Factory Limited<br>Pioneer Cement Limited<br>Attock Cement [Pakistan] Limited<br>Fecto Cement Limited<br>Fauji Cement Company Limited | 244,600<br>39,400<br>163,000<br>280,500<br>344,000<br>307,700<br>256,500<br>1,723,000 | 62,000<br>61,500<br>                      |                         | 20,900<br>27,500<br>12,800<br>242,000 | 306,600<br>100,900<br>142,100<br>333,000<br>396,400<br>396,100<br>243,700<br>1,962,500 | 56,991<br>25,949<br>96,239<br>31,901<br>41,896<br>99,473<br>30,138<br>69,217 | 1.79<br>0.82<br>3.03<br>1.00<br>1.32<br>3.13<br>0.95<br>2.18 | 2.00<br>0.91<br>3.37<br>1.12<br>1.47<br>3.49<br>1.06<br>2.43 | $\begin{array}{c} 0.07\\ 0.07\\ 0.04\\ 0.06\\ 0.17\\ 0.35\\ 0.49\\ 0.14 \end{array}$ |
| GENERAL INDUSTRIES<br>Ecopack Limited<br>Synthetic Products Enterprises Limited   | 328,500<br>246,500  | 274,000                                   | -                       | 190,500                               | 138,000<br>520,500   | 5,343<br>36,706  | 0.17<br>1.16   | 0.19<br>1.29   | 0.48<br>0.67   |
| AUTOMOBILE PARTS & ACCESSORIES<br>Thal Limited<br>Agriautos Industries Limited  | 83,800  | 115,200                                   | -                       | 10,400                                | 73,400<br>115,200  | 29,775<br>33,423   | 0.94<br>1.05   | 1.04<br>1.17   | 0.09<br>0.40   |
| AUTOMOBILES ASSEMBLER<br>Baluchistan Wheels Limited<br>Indus Motor Company Limited<br>Sazgar Engineering Works Limited<br>Honda Atlas Cars (Pakistan) Limited<br>Millat Tractors Limited  | 10,000<br>67,350<br>159,000<br>95,000   | 2,100<br>84,900<br>49,000                 |                         | -                                     | 10,000<br>69,450<br>159,000<br>179,900<br>49,000                                       | 1,422<br>104,201<br>9,225<br>110,066<br>33,270                               | 0.04<br>3.28<br>0.29<br>3.47<br>1.05                         | 0.05<br>3.65<br>0.32<br>3.86<br>1.17                         | 0.07<br>0.09<br>0.88<br>0.13<br>0.11   |
| GLASS AND CERAMICS<br>Tariq Glass Industries Limited  | 677,500   | -   |                         |                                       | 677,500  | 64,884   | 2.04   | 2.27   | 0.92   |
| CABLE AND ELECTRIC GOODS<br>Pak Elektron Limited  | 452,750   | 369,000                                   |                         | 80,000                                | 741,750  | 52,494   | 1.65   | 1.84   | 0.15   |
| ENGINEERING<br>Mughal Iron and Steel Industries Limited<br>Amreli Steels Ltd.   | 378,325   | 92,000<br>589,500                         | :                       | 56,000                                | 470,325<br>533,500   | 40,218<br>38,033   | 1.27<br>1.20   | 1.41<br>1.33   | 0.37<br>0.18   |
| TEXTILE COMPOSITE<br>Kohinoor Textile Mills Limited<br>Nishat Mills Limited<br>Dawood Lawrancepur Limited   | 673,225<br>734,500  | 273,000<br>449,000<br>119,500             | -                       | 81,000                                | 946,225<br>1,102,500<br>119,500  | 80,429<br>155,342<br>24,856  | 2.53<br>4.89<br>0.78   | 2.82<br>5.44<br>0.87   | 0.34<br>0.31<br>0.20   |
| LEATHER & TANNERIES<br>Service Industries Limited   | 10,150  | -   |                         | -                                     | 10,150   | 12,975   | 0.41   | 0.45   | 0.08   |
| PHARMACEUTICALS<br>Ferozsons Laboratories Limited<br>Abbot Laboatories (Pakistan) Limited<br>The Searle Company Limited   | 15,450<br>950<br>39,226   | -   | -                       | -<br>-                                | 15,450<br>950<br>39,226  | 13,449<br>806<br>22,496  | 0.42<br>0.03<br>0.71   | 0.47<br>0.03<br>0.79   | 0.05<br>0.00<br>0.03   |

Page 16

| Name of the investee company  | As at July 1,<br>2016                         | Purchases<br>during the<br>period | Bonus / right<br>shares | Sales during<br>the period  | As at<br>September<br>30, 2016         | Market value<br>as at<br>September<br>30, 2016 | Market<br>value as a<br>percentage of<br>net assets | Market<br>value as a<br>percentage<br>of total investment | Paid up<br>capital<br>of investee<br>company held |
|---|---|-----------------------------------|-------------------------|-----------------------------|--|--|---|---|---|
| TECHNOLOGY AND COMMUNICATIO<br>Avanceon Limited<br>NetSol Technologies Limited  | N<br>1,032,000<br>208,000                     | -                                 | -                       | -                           | 1,032,000<br>208,000                   | (Rupees in '000)<br>33,550<br>12,597           | 1.06<br>0.40  | %<br>1.18<br>0.44   | 0.98<br>0.23                                      |
| COMMERCIAL BANKS<br>Meezan Bank Limited   | 309,500                                       | -                                 | -                       | -                           | 309,500                                | 17,026   | 0.54  | 0.60  | 0.03  |
| POWER GENERATION AND DISTRIBUT<br>Hub Power Company Limited<br>Kot Addu Power Company Limited<br>K-Electric Limited<br>Pakgen Power Limited | 1ON<br>446,000<br>461,500<br>2,478,500<br>500 | 339,000<br>1,034,500<br>-         | -<br>-<br>-             | 70,000<br>-<br>320,000<br>- | 376,000<br>800,500<br>3,193,000<br>500 | 44,808<br>66,994<br>29,408<br>12               | 1.41<br>2.11<br>0.93<br>0.00                        | 1.57<br>2.35<br>1.03<br>0.00                              | 0.03<br>0.09<br>0.14<br>0.00                      |
| BEVERAGES<br>Shezan International Limited   | 20,700  | -                                 | -                       | -                           | 20,700                                 | 10,408   | 0.33  | 0.36  | 0.26  |
| FOOD AND PERSONAL CARE PRODUC<br>Al-Shaheer Corporation Limited   | 872,250                                       | 214,000                           | -                       | -                           | 1,086,250                              | 69,292   | 2.18  | 2.43  | 0.76  |
| INDUSTRIAL METALS AND MINING<br>Crescent Steel & Allied Products Limited  | 310,400                                       | -                                 | -                       | -                           | 310,400                                | 39,114   | 1.23  | 1.37  | 0.40  |
| TRANSPORT<br>Pakistan National Shipping Corporation Limite  | d 224,000                                     | -                                 | -                       | -                           | 224,000                                | 25,236<br>2,853,897                            | 0.79  | 0.88  | 0.17  |
| Carrying value as at September 30, 2016   | i   |                                   |                         |                             |  | 2,586,646                                      |   |   |   |

\* All shares have a nominal face value of Rs 10 each except for shares of Thal Limited and K-Electric Limited which have a face value of Rs 5 and Rs. 3.5 each respectively.

**4.1** Investments include shares with market value of Rs 80.67 million which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular number 11 dated October 23, 2007 issued by the SECP.

|     |   | (Un-audited)<br>September 30,<br>2016 | (Audited)<br>June 30,<br>2016 |
|-----|---|---------------------------------------|-------------------------------|
|     |   | (Rupees in '000)                      |                               |
| 5 D | IVIDEND AND PROFIT RECEIVABLE                     |                                       |                               |
| A   | ccrued profit on profit and loss sharing accounts | 2,415                                 | 828                           |
|     | lividend receivable                               | 27,172                                | 2,953                         |
| 0   | Other receivables                                 | 29,587                                | 22 3,803                      |
|     |   | 29,307                                | 3,003                         |
| 6 A | CCRUED EXPENSES AND OTHER LIABILITIES             |                                       |                               |
| А   | uditors' remuneration                             | 430                                   | 310                           |
|     | rovision for Workers' Welfare Fund                | 2,403                                 | 2,403                         |
|     | rokerage payable                                  | 369                                   | 872                           |
|     | ettlement charges                                 | 20                                    | 69                            |
|     | ank charges                                       | 4                                     | 5                             |
|     | Vithholding tax and capital gain tax              | 4,863                                 | 15,231                        |
|     | laram portion of dividend                         | 1,630                                 | 1,323                         |
|     | hariah advisor fee                                | 254<br>103                            | - 295                         |
| 0   | Other payables                                    | 10,076                                | 295                           |
|     |   | 10,076                                | 20,508                        |

#### 7 CONTINGENCIES AND COMMITMENTS

There were no contingencies outstanding as at September 30, 2016 and June 30, 2016.

### 8 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015. Accordingly no further provision for WWF has recorded subsequent to June 30, 2015.

However, without prejudice to the above and owing to the fact that the decision of Sindh High Court on the applicability of WWF (till June 30, 2015) to the CISs is currently pending for adjudication, the Management Company has decided to record and retain provision of WWF in financial statements for the quarter ended September 30, 2016 which aggregates to Rs. 2.403 million. Had the same not been made the net asset value per unit of the Fund would have been higher by 0.0097 per unit respectively.

### 9 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded a tax liability in respect of income relating to the current year as the Management company has decided to distribute the required minimum percentage of the Fund's accounting income for the year as reduced by capital gains (whether realised or unrealised) to its unit holders.

### 10 EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 11 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 2.81% p.a. including 0.37% representing government levies on collective Investment scheme such as Sales tax, Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the period.

### 12 TRANSACTIONS WITH CONNECTED PERSONS

- 12.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, NAFA provident Trust Fund being the employee contribution plan of the Management Company, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- **12.2** On March 31, 2010, NIB sold out its shareholding of NAFA to NBP. Accordingly, thereafter NIB is no longer a connected person for the Fund.
- **12.3** The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- **12.4** Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- **12.5** Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC regulation and the Trust Deed.

Page 18

|      |  | Un-audited<br>For the<br>Quarter ended<br>September 30,<br>2016<br>(Rupee | Un-audited<br>For the<br>Quarter ended<br>September 30,<br>2015<br>es in '000) |
|------|--|---|--|
| 12.6 | Details of the transactions with connected persons are as follows:   |   |  |
|      | NBP Fullerton Asset Management Limited - Management Company<br>Remuneration of the Management Company<br>Sindh sales tax on remuneration of the Management Company<br>Accounting and operational expenses<br>FED on remuneration of the Management Company   | 13,845<br>1,800<br>692  | 10,282<br>1,670<br>-<br>1,645  |
|      | NBP Fullerton Asset Management Limited - Management Company<br>Units issued / transferred in Nil (2015: 109,794 units)   | -   | 1,245  |
|      | NAFA Islamic Principal Preservation Fund<br>Units issued / transferred In 6,177,180 (2015: 11,199,563 units)<br>Units redeemed / transferred out 2,162,883 (2015: 14,883,441 units)  | 74,875<br>26,463  | 127,211<br>160,638   |
|      | Employees of the Management Company<br>Units issued / transferred In 2,867,030 (2015: 1,273,066 units)<br>Units redeemed / transferred out 2,948,766 (2015: 1,010,222 units)<br>Cash distribution for the period   | 35,644<br>36,311<br>-   | 14,091<br>11,237<br>112  |
|      | <b>Central Depository Company of Pakistan Limited - Trustee</b><br>Remuneration<br>Sindh sales tax on remuneration of Trustee  | 944<br>123  | 594<br>83  |
|      | Security Papers Limited<br>Units issued / transferred In 34,223,986 (2015: Nil units)  | 406,533   | -  |
|      | <b>Taurus Securities Limited (Common Directorship)</b><br>Brokerage  | 52  | 105  |
|      |  | Un-audited<br>As at<br>September 30,<br>2016                              | Un-audited<br>As at<br>September 30,<br>2015                                   |
| 12.7 | Amounts outstanding as at period end   | (Rupees in '000)  |  |
|      | NBP Fullerton Asset Management Limited - Management Company<br>Payable to the Management Company<br>Sindh Sales Tax on remuneration of Management Company<br>Federal Excise Duty on remuneration of Management Company<br>Accounting and operational charges<br>Front-end load payable<br>Sindh Sales Tax and FED payable on sales load<br>Other Payable<br>NAFA Islamic Principal Preservation Fund | 4,969<br>646<br>8,209<br>1,769<br>2,141<br>2,718<br>20                    | 3,493<br>567<br>8,209<br>1,077<br>2,770<br>-<br>20                             |
|      | Units held 27,935,994 (June 30, 2016<br>23,921,697 units)  | 358,558   | 273,667  |

|  | Un-audited<br>As at<br>September 30,<br>2016 | Un-audited<br>As at<br>September 30,<br>2015 |
|--|--|--|
| NBP Fullerton Asset Management Limited - Management Company<br>Units held 3,608,882 (June 30, 2016<br>3,608,882 units)"  | 46,320                                       | es in '000)<br>41,286                        |
| Employees of the Management Company<br>Units held 1,866,373 (June 30, 2016<br>1,948,110 units)"  | 23,955                                       | 22,287                                       |
| NBP Fullerton Asset Management Limited - Employees Provident Fund<br>Units held: 1,443,123 units (June 30,2016<br>1,443,122 units)"  | 18,522                                       | 16,509                                       |
| <b>Central Depository Company of Pakistan Limited - Trustee</b><br>Trustee fee<br>Security deposit<br>Sindh Sales Tax on remuneration of Trustee   | 331<br>103<br>43                             | 257<br>103<br>36                             |
| Security Papers Limited<br>Units held: 34,223,986 units (June 30,2016: Nil)  | 439,265                                      | -  |
| National Bank of Pakistan - Sponsor<br>Bank Balances   | 724  | 980  |
| Summit Bank Limited (Common Directorship)<br>Bank Balances   | 1,631  | 3,121  |
| Amount receivable against issue of units from:<br>NAFA Income Opportunity Fund<br>NAFA Islamic Aggressive Income Fund<br>NAFA Financial Sector Income Fund<br>NAFA Islamic Energy Fund<br>NAFA Islamic Principal Preservation Fund<br>NAFA Islamic Principal Protected Fund II     | 4,600<br>2,499<br>-<br>-                     | 2,521<br>2,139<br>208<br>592                 |
| Amount payable against redemption of units to:<br>NAFA Islamic Energy Fund<br>NAFA Income Opportunity Fund<br>NAFA Government Securities Liquid Fund<br>NAFA Stock Fund<br>NAFA Islamic Asset Allocation Fund<br>NAFA Islamic Aggressive Income Fund<br>NAFA Asset Allocation Fund | 70<br>99<br>20<br>-<br>-<br>-                | 24<br>2,740<br>261,074<br>71,917<br>677      |

### 13 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on October 28, 2016.

## 14 GENERAL

14.1 Figures have been rounded off to the nearest thousand rupees.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Page 20

Director



## Head Office

7th Floor, Clifton Diamond Building, Block No.4, Scheme No.5, Clifton, Karachi. UAN: 021-111-111-632 Toll Free: 0800-20002 Sms: NAFA INVEST to 8080 Fax: 021-35825335 Email: info@nafafunds.com Website: www.nafafunds.com f]/nafafunds