



NBP Fullerton Asset Management Ltd.

A Subsidiary of National Bank of Pakistan

# **NAFA ISLAMIC STOCK FUND**

# QUARTERLY REPORT September 30 2017



Your investments & "NAFA" grow together



# **MISSION STATEMENT**

To rank in the top quartile in performance of

### **NAFA FUNDS**

relative to the competition, and to consistently offer

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### **FUND'S INFORMATION**

### Management Company

NBP Fullerton Asset Management Limited - Management Company

### Board of Directors of the Management Company

Mr. Mudassir Husain Khan Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Tariq Jamali Director
Mr. Abdul Hadi Palekar Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Dr. Foo Chiah Shiung (Kelvin Foo) Director
Mr. Lui Mang Yin (Martin Lui) Director
Mr Humayun Bashir Director

### Company Secretary & COO

Mr. Muhammad Murtaza Ali

### Chief Financial Officer

Mr. Khalid Mehmood

#### Audit & Risk Committee

Mr. Shehryar Faruque Chairman Mr. Tariq Jamali Member Dr. Foo Chiah Shiung (Kelvin Foo) Member

### **Human Resource and Remuneration Committee**

Mr. Kamal Amir Chinoy Chairman Mr. Abdul Hadi Palekar Member Mr. Lui Mang Yin (Martin Lui) Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S.,

Main Shahra-e-Faisal, Karachi.

### Bankers to the Fund

Summit Bank Limited
Bank Alfalah Limited
Habib Bank Limited
National Bank of Pakistan
Silk Bank Limited
United Bank Limited
Al Baraka Bank Limited
Bankslami Pakistan Limited
Bankslami Pakistan Limited
Meezan Bank Limited
Sindh Bank Limited
Bank Al Habib Limited
Dubai Islamic Bank Pakistan Limited
Habib Metropolitan Bank Limited
Allied Bank Limited
MCB Bank Limited

JS Bank Limited

#### Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

### Head Office:

7th Floor Clifton Diamond Vuilding, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

### Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

### **DIRECTORS' REPORT**

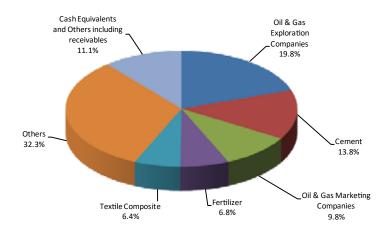
The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of **NAFA Islamic Stock Fund** (NISF) for the guarter ended September 30, 2017.

#### Fund's Performance

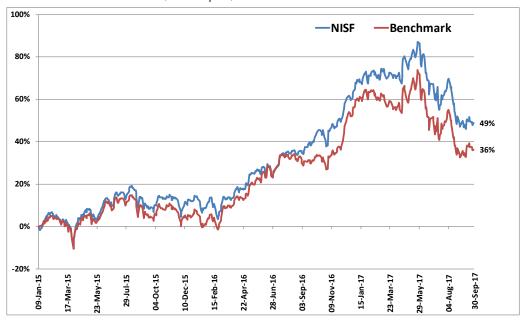
During the first quarter the unit price of NAFA Islamic Stock Fund (NISF) has decreased from Rs. 13.0678 (Ex-Div) on June 30, 2017 to Rs. 11.6690 on September 30, 2017, thus showing a decrease of 10.7%. The Benchmark (KMI-30 Index) for the same period increased by 9.1%. Thus, the Fund has underperformed its Benchmark by 1.6% during the period under review. Since inception (January 09, 2015), the unit price of the Fund has shown a growth of 48.7% as compared to 36.2% increase in its Benchmark. Thus, the Fund has outperformed its Benchmark by 12.5%. This performance is net of management fee and all other expenses. The Fund size of NISF at the end of the period stood at Rs.7,394 million, 10.8% lower compared to the previous quarter.

The market started FY18 on a frail note as non-materialization of highly anticipated net foreign inflows in June, post up-gradation of PSX into MSCI Emerging Index from Frontier Market, sapped investor's sentiments. Deteriorating Balance of Payment (BoP) position and its associated impact on other macro-economic indicators dampened investors' confidence in the market. Adding to the investor worries was elevated political incertitude. The growing tensions in the Pak-US relations also impacted the stock market. Resultantly, the benchmark KMI 30 Index declined by 9.1% during the period under review. Looking at the sector-wise performance, Oil & Gas Exploration, Oil & Gas Marketing Companies, Fertilizer, Power Generation & Distribution, and Banking sectors fared better than the market. Cement sector was a major index drag with under-performance of around 18.4%.

The Fund has incurred loss of Rs.904.97 million during the period. After accounting for expenses of Rs.64.54 million, the net loss is Rs.969.51 million. The below chart presents the asset allocation of NISF.



### NISF Performance versus Benchmark (Since Inception)



### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: October 27, 2017 Place: Karachi.

# ڈائز یکٹرزر بورٹ

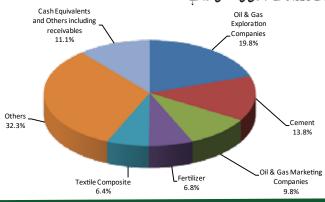
این بی پی فلرٹن ایسیٹ مینجنٹ لمیٹڈ کے بورڈ آف ڈائر کیٹرز NAFA اسلامک اسٹاک فنڈ (NISF) کے غیر آ ڈٹ شدہ مالیاتی گوشوارے برائے مختتمہ سے ماہی 30 ستمبر 2017 پیش کرتے ہوئے اظہار مسرت کرتے ہیں۔

# فنڈ کی کارکردگی

پہلی سہ ماہی کے دوران، NAFA اسلامک اسٹاک فنڈ کے یونٹ کی قیمت 30 جون 2017 کو 13.0678 روپ (Ex-Div) سے کم ہوکر 30 متبر 2017 کو 11.6690 اوپ (Ex-Div) سے کم ہوکر 30 متبر 2017 کو 11.6690 روپ ہوگئ، جو کہ 10.7 فیصد کی کنشا ندہی کرتا ہے۔ اس مدت کے دوران بینٹی مارک (KMI-30) میں 9.1 فیصد کو اضافہ ہوا۔ لہذا زیر جائزہ مدت کے دوران فنڈ کی کارکرد گی بینٹی مارک سے 36.2 فیصد کا اضافہ ہوا جبکہ اس کے بینٹی مارک میں 36.2 فیصد اضافہ ہوا۔ لہذا فنڈ کی کارکرد گی بینٹی مارک سے 12.5 فیصد بہتر رہی ۔ بیکارکرد گی انتظامیہ کے معاوضہ اورد یگر تمام اخراجات نکا لئے کے بعد ہے۔ مدت کے اختتا م پر 7,394 میں روپ دہا، جو کہ گزشتہ سہ ماہی کے مقابلے میں 10.8 فیصد کم ہے۔

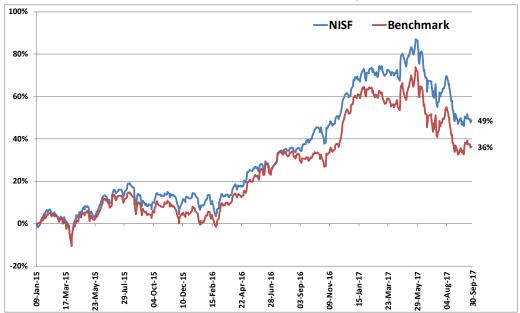
مالی سال 2018 میں مارکیٹ ایک نازک موڑ سے شروع ہوئی اسکی وجہ جون میں متوقع ہیرونی ترسیلات کی عدم حصولی ہے۔جس سے فرنڈیئر مارکیٹ میں PSX کی MSCI کی MSCI کی اسٹر جنگ انڈیکس میں اپ گریڈیشن کے باوجود سرماییکاروں کے جذبات مجروح کئے۔توازن ادائیگی کے بگڑتی ہوئی صور تحال اور کلی معاشی اعدادو شارکے متعلقہ اثرات نے مارکیٹ میں سرماییداروں کے اعتاد پر برااثر ڈالا۔غیر شخکم سیاسی صور تحال نے سرماییکاروں کی پریشانی میں مزید اضافہ کردیا۔ پاک – امریکہ تعلقات میں تناو کی وجہ ہے بھی اسٹاک مارکیٹ متاثر ہوئی۔جس کے نتیج میں بینچ مارک دیا۔ اگر ہم صنعت وارکارکردگی کا جائزہ لیں تو تیل کی تلاش، گیس و تیل کی اشتہاری کمپنیاں، کھا وہ تو انائی بیدا کرنے اور تقسیم کرنے والے اداروں اور بینکنگ سیکٹر زبہتر رہی۔البتہ سیمنٹ سیکٹر کے انڈیکس میں شدید مندی کار بھان رہا جس میں 20 میکھی کی۔

فنڈ کو اس مدت کے دوران904.97 ملین روپے کا خسارہ ہوا۔64.54 ملین روپے کے اخراجات کے بعد خالص خسارہ 969.5 ملین روپ ہوگیا۔مندرجہذیل چارٹNISFکا اٹا ثوں کی تخصیص کرتا ہے:



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### NISF كى كاركردگى بمقابلة نخ مارك ( قيام سے اب تك )



### اعتراف

اس موقع پر بورڈ اپنے تمام یونٹ ہولڈرز کاشکر گزار ہے جنہوں نے انتظامی کمپنی پراپنے بھروسے اوراعتاد کااظہار کیااور ہمیں اپنی خدمت کا موقع دیا۔ بورڈ اپنی مخلصانہ ستائش سکیورٹیز اینڈ ایکیچینچ کمیشن آف پاکستان اوراسٹیٹ بینک کوان کی سر برستی اور رہنمائی پر پیش کرتا ہے۔

بورڈ بخوشی اس بات کااعتر اف کرتا ہے کہ ملاز مین اورٹرسٹیز نے انتقک محنت، جدو جہداورگئن سے کام کیا۔

از طرف بورڈ این بی پی فلرٹن ایسیٹ مینجمنٹ کمیٹرٹر

ڈائر یکٹر

چیف ایگزیکٹو بتاریخ: اکتوبر2017،27

بمقام کراچی

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2017

	Note	(Un- Audited) September 30' 2017	Audited June 30, 2017
ASSETS		(Rupees	in '000)
ASSLIS			
Balances with banks Investments Receivable against issue of units Receivable against sale of investments Dividend and profit receivable	4 5	937,308 6,576,791 2,778 61,358 44,808	1,014,592 7,508,122 8,042 28,893 23,286
Advances and deposits Total assets		7,627,148	4,091 8,587,026
LIABILITIES			
Payable to NBP Fullerton Asset Management Limited - Management Company Payable to the Central Depository Company of Pakistan Limited - Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against redemption of units Dividend payable Accrued expenses and other liabilities  Total liabilities	6	65,396 782 1,913 6,770 1,643 156,721 233,225	48,112 886 5,370 57,347 10,050 172,568 294,333
NET ASSETS		7,393,923	8,292,693
UNIT HOLDERS' FUNDS (AS PER STATEMENT ATTACHED)		7,393,923	8,292,693
CONTINGENCIES AND COMMITMENTS	7	Numb	er of units
Number of units in issue		633,639,856	632,814,636
		(Ru	ipees)
NET ASSET VALUE PER UNIT		11.6690	13.1045
The construction of the 15 ferms on internal control there are described interior for	: . 1	-4-44-	

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2017

Note Quarter Ended

**Quarter Ended** 

	Note	September 30'	September 30,
		2017 (Rupees in	2016
INCOME			,
Net (loss) / gain on sale of investments Dividend Income Profit on bank deposits Net unrealised (diminution) / appreciation on re-measurement as 'financial assets at fair value through profit or loss' Total (loss) / Income		(129,049) 42,048 13,009 (830,982) (904,974)	11,831 27,529 5,414 267,251 312,025
EXPENSES			
Remuneration of NBP Fullerton Asset Management Limited Management Company Sindh sales tax on remuneration of the Management Company Accounting and operational expenses Selling and marketing expense Remuneration to Central Depository Company of Pakistan Limited-Trustee Sindh sales tax on remuneration of Trustee Annual fee - Securities and Exchange Commission of Pakistan Securities transaction cost Settlement and bank charges Annual listing fee Auditors' remuneration Shariah advisor fee Fund rating fee Printing charges Total Expenses	12	40,275 5,236 2,014 8,054 2,266 295 1,913 3,859 286 12 167 106 46 9	13,845 1,800 692 944 123 658 1,072 165 10 120 76 27
Net (loss) / Income from operating activities		(969,512)	292,493
Net element of income and capital gains included 'in prices of units issued less those in units redeemed		-	52,517
Provision for Sindh Workers' Welfare Fund	8	-	-
Net (loss) / Income for the period before taxation		(969,512)	345,010
Taxation	9	-	-
Net (loss) / Income for the period after taxation		(969,512)	345,010
Earnings per unit	10	-	-
Allocation of Net income for the period:			
Income already paid on units redeemed		(2,586)	-
Accounting income available for distribution: - Relating to Capital Gains - Excluding Capital Gains		(972,098)	345,010
The annexed notes 1 to 15 form an integral part of these condensed interim fi	nancial		313,010

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2017

	Quarter Ended September 30' 2017	Quarter Ended September 30, 2016
	(Rupees i	n '000)
Accounting (loss) / income available for distribution	(972,098)	345,010
Other Comprehensive Income	-	-
Total comprehensive (loss) / Income for the period	(972,098)	345,010

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Financial Officer Chief Executive Officer Director

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# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2017

	Quarter Ended September 30' 2017 (Rupees in	Quarter Ended September 30, 2016 '000)
Net assets at the beginning of the period	8,292,693	1,752,387
Issue of 170,214,305 units (2016: 114,719,356 units)	2,173,243	1,381,588
Redemption of 169,389,087 units(2016: 20,519,336 units)	(2,081,522)	(251,365)
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed	91,721	1,130,223 (52,517)
Accounting (loss) / Income for the period Income already paid on units redeemed	(972,098) 2,586	345,010
Final distribution for the year ended June 30, 2017: 0.0332 per unit (2016 : Nil) - Cash Distribution	(20,979)	-
Net assets at the end of the period	7,393,923	3,175,103
Net Assets value per unit as at beginning of the period	13.1045	11.4401
Net Assets value per unit as at end of the period	11.6690	12.8350
Distribution during for the period:		
Accumulated income brought forward - Realised income - Unrealised income  Accounting income available for distribution for the period:	681,555 557,174 1,238,729	27,642 157,860 185,502
- Relating to Capital Gains - Excluding Capital Gains	- 	<u> </u>
Final Distributions during the period:	(972,098)	345,010
Final distribution for the year ended June 30, 2017: 0.0332 per unit (2016 : Nil) - Cash Distribution	(20,979)	-
Undistributed income carried forward	245,652	530,512
Undistributed income carried forward comprises of: - Realised Gain - Unrealised (loss)	1,076,634 (830,982) 245,652	263,261 267,251 530,512

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2017

	Quarter Ended September 30' 2017 (Rupees in	Quarter Ended September 30, 2016 '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Net (loss) / Income for the period	(969,512)	345,010
Adjustments Element of income and capital gains included in prices of units issued less those in units redeemed - net	-	(52,517)
Net unrealised diminution on re-measurement as 'financial assets at fair value through profit or loss'	830,982 (138,530)	<u>(267,251)</u> 25,242
Decrease / (Increase) in assets	(130,330)	25,242
Investments	100,349	(711,582)
Dividend and profit receivable	(21,522)	(25,784)
Receivable against sale of investments	(32,465)	- 1
Advances and deposits	(14)	(207)
	46,348	(737,573)
(Decrease) / Increase in liabilities Payable to the Management Company Payable to the Trustee Payable to the Securities and Exchange Commission of Pakistan Dividend payable Payable against purchase of investment Accrued expenses and other liabilities	17,284 (104) (3,457) (8,407) - (15,847) (10,531)	4,336 81 (910) (14) 25,457 (10,432) 18,518
Net cash (used in) operating activities	(102,713)	(693,813)
CASH FLOW FROM FINANCING ACTIVITIES		
Net receipts from issue of units	2,178,507	1,379,949
Net payments on redemption of units	(2,132,099)	(587,797)
Distributions made	(20,979)	-
Net cash generated from financing activities	25,429	792,152
Net (decrease) / increase in cash and cash equivalents during the period	(77,284)	98,339
Cash and cash equivalents at the beginning of the period	1,014,592	240,619
Cash and cash equivalents at the end of the period	937,308	338,958

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

### NOTES TO AND FORMING PART OF THESE CONDENSED INTERIM FINANCIAL STATEMENTS (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2017

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Islamic Stock Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on November 18, 2014 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on November 21, 2014. under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The principal office of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is a member of the Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund and is listed on the Pakistan Stock Exchange. The units of the Fund are transferable and can be redeemed by surrendering them to the Fund. The units are listed on the Pakistan Stock Exchange. The Fund is categorized as an Open-End "Shariah Compliant Equity Scheme" as per the criteria laid down by the Securities and Exchange Commission of Pakistan for categorization of Collective Investment Schemes (CIS).

The objective of NAFA Islamic Stock Fund is to provide with long term capital growth from an actively managed portfolio of Shariah Compliant listed equities.

The Pakistan Credit Rating Agency (PACRA) has assigned an asset manager rating of AM1 to the Management Company.

Title of the assets of the Fund is held in the name of Central Depository Company of pakistan limited (CDC) as trustee of the Fund.

### 2 BASIS OF PREPARATION

### 2.1 Statement of Compliance

This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'.

The directors of the Management Company hereby declare that these condensed interim financial statements gives a true and fair view of the state of the Fund's affairs.

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed financial statements for the quarter ended September 30, 2017 are same as those applied in the preparation of annual audited financial statements for the year ended June 30, 2017 except for element of income. Pursuant to SRO 756(I)/2017, management has changed its accounting policy whereby element of income / loss and capital gains / losses in prices of units issued less those in units redeemed during the year, previously transferred to the 'income statement' has now been taken to unit holders' fund. The above change has been applied from July 01, 2017 as clarified by MUFAP, therefore the comparative information have not been restated.

4	INVESTMENTS	Note	September 30, 2017 Rupees i	June 30, 2017 n '000
	Financial assets 'at fair value through profit or loss'			
	- Listed equity securities	4.1	6,576,791	7,508,122

### 4.1 Investments in shares of listed companies at fair value through profit or loss

Name of the investee company	As at July 1, 2017	Purchases during the period	Bonus / right shares	Sales during the period	As at September 30, 2017	2017	Market value as a percentage of net assets	Market value as a percentage of total investment	Paid up capital of investee company held
			- Number of sh	ares		(Rupees in		%	
OIL & GAS MARKETING COMPANIES						1000)			
Attock Petroleum Limited	111,850	20,400	-	-	132,250	82,753	1.12	1.26	0.16
Pakistan State Oil Company Limited	624,300	340,500	-	299,900	664,900	293,726	3.97	4.47	0.20
Shell Pakistan Limited	267,600	2,400	-	1,450	268,550	111,679	1.51	1.70	0.25
Hascol Petroleum Limited	2,648	-	-	-	2,648	744	0.01	0.01	0.00
Sui Northern Gas Pipelines Limited	1,567,500	695,500	-	693,000	1,570,000	210,160	2.84	3.20	0.25
Sui Southern Gas Company Limited	2,124,500	197,500		1,637,500	684,500	24,799	0.34	0.38	0.08
OIL & GAS EXPLORATION COMPANIES									
Pakistan Oilfields Limited	741,000	237,000	-	55,100	922,900	491,020	6.64	7.47	0.39
Pakistan Petroleum Limited	2,333,800	350,000	-	363,800	2,320,000	405,281	5.48	6.16	0.12
Mari Petroleum Company Limited	243,270	-	-	57,400	185,870	279,736	3.78	4.25	0.17
Oil and Gas Development Company Limited	2,066,600	222,600	-	331,800	1,957,400	290,948	3.93	4.42	0.05
OIL REFINERY									
Attock Refinery Limited	176,500	153,300	-	145,000	184,800	76,361	1.03	1.16	0.22
CHEMICALS									
Engro Polymer and Chemicals Limited	3,666,000	1,330,500		3,339,000	1,657,500	55,377	0.75	0.84	0.25
FERTILIZERS									
Engro Fertilizers Limited	2,730,000	1,337,000	-	1,577,500	2,489,500	156,614	2.12	2.38	0.19
Engro Corporation Limited	649,400	655,100	-	303,600	1,000,900	303,363	4.10	4.61	0.19
Dawood Hercules Corporation Limited	330,000	-	-	-	330,000	40,709	0.55	0.62	0.07
CEMENT									
D.G. Khan Cement Company Limited	1.193.900	556.500	_	533,100	1.217.300	178,773	2.42	2.72	0.28
Kohat Cement Limited	537,700	85,900	_	-	623,600	93,515	1.26	1.42	0.40
Lucky Cement Limited	497,900	37,500	_	109.800	425,600	240.541	3.25	3.66	0.13
Maple Leaf Cement Factory Limited	809,200	-	55.088	756,000	108,288	5,449	0.07	0.08	0.02
Pioneer Cement Limited	988,900	193,400	_	266,700	915,600	82,349	1.11	1.25	0.40
Attock Cement (Pakistan) Limited	625,300	76,900	-	-	702,200	141,837	1.92	2.16	0.61
Fauji Cement Company Limited	3,144,000	764,000	-	1,894,500	2,013,500	65,479	0.89	1.00	0.15
Cherat Cement Company Limited	1,460,600	289,100		-	1,749,700	209,929	2.84	3.19	0.99
GENERAL INDUSTRIES									
Ecopack Limited	172,000	-	-	170,275	1,725	45	0.00	0.00	0.01
Synthetic Products Enterprises Limited	1,738,600	15.000	_	_	1,753,600	115,738	1.57	1.76	2.06

(Up audited)

Audited

Name of the investee company	As at July 1, 2017	Purchases during the period	Bonus / right shares	Sales during the period	As at September 30, 2017	2017	Market value as a percentage of net assets	Market value as a percentage of total investment	Paid up capital of investee company held
			- Number of sh	ares		(Rupees in		·····%	
AUTOMOBILE PARTS & ACCESSORIES									
Fhal Limited*	73,400	-	-	-	73,400	40,451	0.55	0.62	0.09
Agriautos Industries Limited	112,600	-	-	-	112,600	35,469	0.48	0.54	0.39
AUTOMOBILES ASSEMBLER									
Baluchistan Wheels Limited	10,000	-	-	-	10,000	1,220	0.02	0.02	0.07
ndus Motor Company Limited	74,550	-	-	-	74,550	128,287	1.74	1.95	0.09
azgar Engineering Works Limited Honda Atlas Cars (Pakistan) Limited	98,500 195,800	-	-	98,100 47,050	400 148.750	65 80,249	0.00 1.09	0.00	0.00
Aillat Tractors Limited	157,950	_	_	28,100	129,850	162,091	2.19	2.46	0.29
Pak Suzuki Motor Company Limited	111,500	-		-	111,500	51,030	0.69	0.78	0.14
GLASS AND CERAMICS									
Tarig Glass Industries Limited	1.227.100			_	1.227.100	129.017	1.74	1.96	1.67
Shabbir Tiles and Ceramics Limited	6,928,000	-		2,053,000	, ,	63,814	0.86	0.97	2.04
ABLE AND ELECTRIC GOODS ak Elektron Limited	1.475.750	77,000	_	644.900	907,850	68,951	0.93	1.05	0.18
ak Elektron Elinited	1,473,730	77,000		044,300	307,030	00,551	0.55	1.03	0.10
NGINEERING									
Aughal Iron and Steel Industries Limited	739,408	736,000	-	-	1,475,408	84,423	1.14	1.28	0.59
Amreli Steels Ltd. nternational Steels Limited	1,888,500 710,500	146,000 375,000	-	203,000 312,000		186,758 93,694	2.53 1.27	1.42	0.62
ttefaq Iron Industries Limited	2,500,000	- 37 3,000	-	832,000		41,517	0.56	0.63	1.27
EXTILE COMPOSITE Cohinoor Textile Mills Limited	1,719,225	17,400	104,198		1,840,823	156,002	2.11	2.37	0.65
Vishat Mills Limited	1,334,700	1,101,100	104,196	474,000	1,961,800	284,657	3.85	4.33	0.56
Dawood Lawrancepur Limited	174,900	-		-	174,900	34,114	0.46	0.52	0.30
EATHER & TANNERIES service Industries Limited	9,830	-	_	-	9,830	8,965	0.12	0.14	0.08
HARMACEUTICALS									
erozsons Laboratories Limited	186.500				186.500	56.172	0.76	0.85	0.62
Abbot Laboatories (Pakistan) Limited	62,250	_	_	_	62,250	49,115	0.66	0.75	0.06
he Searle Company Limited	49,189	-		-	49,189	19,869	0.27	0.30	0.03
GlaxoSmithKline (Pakistan) Limited	289,500	-		-	289,500	53,265	0.72	0.81	0.09
ECHNOLOGY AND COMMUNICATION									
Avanceon Limited	748,625	-	-	124,000	624,625	26,640	0.36	0.41	0.47
NetSol Technologies Limited	593,500	135,000	-	89,000	639,500	42,207	0.57	0.64	0.71
akistan Telecommunication Company Limite		-	-	-	4,500	66	0.00	0.00	0.00
ystems Limited	572,500	484,500	-	-	1,057,000	81,960	1.11	1.25	0.95
OWER GENERATION AND DISTRIBUTION									
lub Power Company Limited	2,658,000	842,200	-	959,200	2,541,000	284,109	3.84	4.32	0.22
ot Addu Power Company Limited -Electric Limited*	773,000 3,810,000	18,407,000		110,000 8,165,000	663,000 14,052,000	50,415 98,926	0.68 1.34	0.77 1.50	0.08
akgen Power Limited	500	18,407,000		6,165,000	500	98,926	0.00	0.00	0.00
_									
COMMERCIAL BANKS Meezan Bank Limited	442,500	-	26,550.00	-	469,050	33,466	0.45	0.51	0.05
NDUSTRIAL METALS AND MINING									
rescent Steel & Allied Products Limited	170,500	-	-	107,000	63,500	10,045	0.14	0.15	0.08
OOD AND PERSONAL CARE PRODUCTS									
I-Shaheer Corporation Limited	1,547,338	-		323,000	1,224,338	38,714	0.52	0.59	0.86
RANSPORT akistan National Shipping Corporation Limite	( 150,000	_		-	150,000	19,472	0.26	0.30	0.11
					,	,	5.20	2.30	0.11
PAPER & BOARD Century Paper and Board Mills Limited	489.000	439.500			928.500	62.070	0.84	0.94	0.63
entury Paper and Board Mills Limited.	202,600	439,500	27,351	-	928,500 229,951	62,070 42,571	0.84	0.94	0.63
0.0	,		,						
					64,524,495	6,576,791	88.95	100.00	

<sup>\*</sup> All shares have a nominal face value of Rs 10 each except for shares of Thal Limited and K-Electric Limited which have a face value of Rs 5 and Rs. 3.5 each respectively.

7,407,773

**4.1.1** Investments include shares with market value of Rs 182.7936 million which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular number 11 dated October 23, 2007 issued by the SECP.

		(Un-audited) September 30, 2017	Audited June 30, 2017
5	DIVIDEND AND PROFIT RECEIVABLE	Rupees i	
	Accrued profit on profit and loss sharing accounts	4,799	3,997
	Dividend receivable	40,009	19,289
		44,808	23,286
6	ACCRUED EXPENSES AND OTHER LIABILITIES		<u> </u>
	Auditors' remuneration	458	291
	Provision against Sindh Workers' Welfare Fund	44,440	44,440
	Brokerage payable	345	4,031
	Settlement charges	34	13
	Bank charges	2	4
	Withholding tax on dividend	98,903	96,387
	Capital gains tax	403	19,285
	Withholding tax others	7,384	3,862
	Haram portion of dividend	4,007	3,671
	Other payables	745_	584
		156,721	172,568

#### 7 CONTINGENCIES AND COMMITMENTS

There were no contingencies outstanding as at September 30, 2017 and June 30, 2017.

### 8 PROVISION FOR SINDH WORKERS' WELFARE FUND

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but were pass through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF.

In view of the above developments regarding the applicability of SWWF on CISs / mutual funds, MUFAP on January 12, 2017 recommended all its members that as a matter of abundant caution the provision in respect of SWWF should be made on a prudent basis with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from May 21, 2015).

Had the provision for SWWF not been recorded in the financial statements of the Fund, the net asset value of the Fund as at September 30, 2017 would have been higher by Re 0.0701 per unit.

### 9 TAXATION

The income of the Fund is exempt from income tax as per clause 99 of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders as cash dividend. The management intends to distribute 90 percent of the Fund's net accounting income earned by the year end as cash dividend to the unit holders. Accordingly, no provision in respect of taxation has been made in this condensed interim financial information.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

### 10 EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 11 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 3.20% p.a. including 0.37% representing government levies on collective Investment scheme such as Sales tax, Sindh Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the period.

### 12 SELLING AND MARKETING EXPENSES

In pursuance to Regulation 60(3)(V), selling and marketing expense is being charged to the fund having compliance with the conditions laid down by the regulator.

### 13 TRANSACTIONS WITH CONNECTED PERSONS

- 13.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, NAFA provident Trust Fund being the employee contribution plan of the Management Company, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 13.3 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates
- 13.4 Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- 13.5 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC regulation and the Trust Deed.

Un-audited

For the Quarter

ended September

Un-audited

For the Quarter

ended September

		30, 2017	30, 2016
		(Rupees in '000)	
13.6	Details of the transactions with connected persons are as follows:		
	NBP Fullerton Asset Management Limited - Management Company		
	Remuneration of the Management Company	40,275	13,845
	Sindh sales tax on remuneration of the Management Company	5,236	1,800
	Accounting and operational expenses	2,014	692
	Selling and marketing expense	8,054	-
	Units issued / transferred in 10,120 (2016: Nil units)	119	-
	Units redeemed / transferred out 2,876,981 (2016: Nil units)	33,691	-
	NAFA Islamic Principal Preservation Fund		
	Units issued / transferred In 2,196 (2016: 6,177,180 units)	26	74,875
	Employees of the Management Company		
	Units issued / transferred In 3,057,794 (2016: 2,867,030 units)	38,203	35,644
	Units redeemed / transferred out 3,953,211 (2016: 2,948,766 units)	48,848	36,311
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration	2,266	944
	Sindh sales tax on remuneration of Trustee	295	123
	Security Papers Limited*		
	Units issued / transferred In Nil (2016: 34,223,986 units)	-	406,533
	Taurus Securities Limited (Common Directorship)		
	Brokerage	248	52
	Muhammad Murtaza Ali - Company Secretary / Chief Operating Officer		
	Units issued / transferred In 190 (2016: Nil units)	2	-
	Units redeemed / transferred out 59,608 (2016: Nil units)	700	-
	Bank Islami Pakistan Limited**		
	Profit on bank deposits	10,661	-
	Cherat Cement Company Limited**		
	Purchase of 289,100 shares	47,141	-
	International Steel Limited**		
	Purchase of 375,000 shares	47,631	
	Sale of 312,000 shares	37,227	
	NBP Fullerton Asset Management Limited - Employees Provident Fund		
	Units issued / transferred In 190,779 (2016: Nil units)	2,519	-
	Units redeemed / transferred out 831,208 (2016: Nil units)	10,065	-
	Akhuwat**		
	Units issued / transferred In 2,076 (2016: Nil units)	24	-
	Units redeemed / transferred out 94,059 (2016: Nil units)	1,200	-

		Un-audited As at September 30, 2017	Audited As at June 30, 2017
13.7	Amounts outstanding as at period end	(Rupees	n '000)
	NBP Fullerton Asset Management Limited - Management Company		
	Remuneration payable to the Management Company	12,203	14,039
	Sindh sales tax payable on remuneration of Management Company	1,586	1,825
	Federal excise duty payable on remuneration of Management Company	8,209	8,209
	Accounting and operational charges	7,666	5,653
	Selling and marketing expense	18,965	10,910
	Sales load payable	12,693	5,129
	Sindh sales tax payable on sale load	1,727	-
	Federal excise duty payable on sales load	2,327	2,327
	Other payable	20	20
	Units held: 1,238,434 units (2017: 4,105,294 units)	14,451	53,798
	NAFA Islamic Principal Preservation Fund		
	Units held 781,826 (June 30, 2017		
	779,630 units)	9,123	10,217
	Employees of the Management Company		
	Units held 3,096,647 (June 30, 2017	04.40	=0.044
	3,992,064 units)	36,135	52,314
	NBP Fullerton Asset Management Limited - Employees Provident Fund Units held: 670,151 units (June 30,2017		
	1,310,579 units)	7,820	17,174
	Central Depository Company of Pakistan Limited - Trustee		
	Trustee fee	692	784
	Security deposit	103	102
	Sindh Sales Tax on remuneration of Trustee	90	103
	Muhammad Murtaza Ali - Company Secretary / Chief Operating Officer		
	Units held: 17,816 units (2017: 77,233 units)	208	1,012
	Akhuwat		
	Units held: 738,898 units (2017: 830,882 units)	8,622	10,888
	Bank Islami Pakistan Limited	40.4.500	605.000
	Bank balances	494,599	695,088
	Profit receivable	3,699	3,619
	Cherat Packaging Limited		
	Shares held: 229,951	42,571	48,174
	Cherat Cement Company Limited		
	Shares held: 1,749,700	209,929	261,126
	International Steel Limited		
	Shares held: 773,500	93,694	90,866
	Dividend income receivable	-	2,349
	Taurus Securities Limited	23	269
	National Bank of Pakistan - Sponsor		
	Bank Balances	2,506	4,210

	Un-audited As at September 30, 2017 (Rupees ir	Audited As at June 30, 2017
Summit Bank Limited (Common Directorship)		
Bank Balances	8,453	10,783
Amount receivable against issue of units from:		
NAFA Stock Fund	-	47
NAFA Islamic Income Fund	-	7,995
NAFA Financial Sector Income Fund	-	-
NAFA Islamic Energy Fund	-	-
NAFA Islamic Principal Preservation Fund	-	-
NAFA Islamic Principal Protected Fund II	-	-
Amount payable against redemption of units to:		
NAFA Government Securities Liquid Fund	-	65
NAFA Income Opportunity Fund	-	3,212
NAFA Stock Fund	-	_
NAFA Islamic Asset Allocation Fund	-	-
NAFA Islamic Income Fund	-	2,439
NAFA Asset Allocation Fund	-	-
NAFA Asset Allocation Plan Fund II- Plan VII	-	207

<sup>\*</sup> Current balances with these parties have not been disclosed as they did not remain connected persons and the related parties as at period end.

### 14 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on October 27, 2017.

### 15 GENERAL

15.1 Figures have been rounded off to the nearest thousand rupees.

For NBP Fullerton Asset Management Limited (Management Company)

<sup>\*\*</sup> Comparative balances with these parties have not been disclosed as these parties were not related parties in last period.



NBP Fullerton
Asset Management Ltd.

A Subsidiary of
National Bank of Pakistan

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