

# QUARTERLY REPORT September 30 2016

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FULLERTON FUND MANAGEMENT

Joint - Venture Partners

# MISSION STATEMENT

To rank in the top quartile

in performance of

### NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

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Quarterly Report

#### FUND'S INFORMATION

### Management Company

NBP Fullerton Asset Management Limited - Management Company

#### Board of Directors of the Management Company

- Mr. Nausherwan Adil Dr. Amjad Waheed Mr. Aamir Sattar Mr. Abdul Hadi Palekar Mr. Koh Boon San Mr. Lui Mang Yin (Martin Lui) Mr. Kamal Amir Chinoy Mr. Shehryar Faruque Mr. Saiyed Hashim Ishaque
- Chairman Chief Executive Officer Director Director Director Director Director Director Director

#### Company Secretary & COO

Mr. Muhammad Murtaza Ali

### Chief Financial Officer

#### Mr. Khalid Mehmood

### Audit & Risk Committee

Mr. Shehryar Faruque	Chairman
Mr. Koh Boon San	Member
Mr. Aamir Sattar	Member

### Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy	Chairman
Mr. Lui Mang Yin (Martin Lui)	Member
Mr. Abdul Hadi Palekar	Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

### Bankers to the Fund

Bank Alfalah Limited Habib Bank Limited United Bank Limited Meezan Bank Limited Sindh Bank Limited Bank Al Habib Limited Soneri Bank Limited Allied Bank Limited

#### Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

#### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

### Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-11-632 Phone: 051-2514987 Fax: 051-4859031

#### Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

### **DIRECTORS' REPORT**

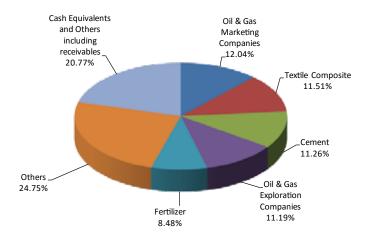
The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Islamic Principal Protected Fund – II (NIPPF – II) for the quarter ended September 30, 2016.

### Fund's Performance

The size of NAFA Islamic Principal Protected Fund-II is Rs.928 million. During the period, the unit price of NAFA Islamic Principal Protected Fund-II has increased from Rs. 112.1953 on June 30, 2016 to Rs. 121.3392 on September 30, 2016, thus showing an increase of 8.15%. The Benchmark (Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Funds' actual allocation) increased by 2.41%. Thus, the Fund has outperformed its Benchmark by 5.74% during the period under review. Since Inception the NAV of Fund has increased from Rs. 89.5955 (Ex-Div) on June 27, 2014 to Rs. 121.3392 on September 30, 2016, thus showing an increase of 35.43%. The Benchmark return during the same period was 25.52%. Thus, the Fund has outperformed its Benchmark fee and all other expenses.

During Q1FY17, the stock market extended the rally that started from the lows hit at the end of February 2016, delivering a return of about 4.2%. Positives like improving economic prospects as captured in an all-time high foreign exchange reserves of US\$23.6hn, multi-year low inflation & interest rates, and pick-up in economic growth, albeit from low levels; attractive stock market valuations; and tepid returns on alternate investment avenues buoyed local investors' interest in the market. Better than expected corporate results announcements for the period ending June 30, 2016 provided the much needed confidence to the market participants. However, foreign investors remained sellers with outflows of US\$ 39.7 million recorded during the quarter. Automobile Assembler, Automobile Parts & Accessories, Engineering, and Textile Composite sectors performed better than the market whereas Cement and Fertilizer sectors lagged behind.

On the corporate debt sphere, trading activity in Sukuks remained skewed towards high quality issues with total traded value recorded at around Rs 1.5 billion during the quarter. The trades were mainly concentrated in the Banking sector, making up 64% share. State Bank of Pakistan (SBP) in its bi-monthly monetary policy announcements in July and September 2016 maintained the policy rate at 5.75% citing positives such as comfortable liquidity conditions coupled with record-high foreign exchange reserves and CPEC related projects gathering momentum being balanced against uncertain global oil prices, challenged exports outlook, and heavy scheduled foreign loan payments during FY17, and beyond. We see modest pickup in inflation to 5.0% by the year-end due to partial recovery in commodity prices, expected devaluation, and uptick in private sector borrowing. The Fund has earned total income of Rs.77.01 million during the period. After accounting for expenses of Rs.7.06 million, the net income is Rs.69.95 million. The asset allocation of the Fund as on September 30, 2016 is as follows:



### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: October 28, 2016 Place: Karachi.

# ڈائریکٹرز رپورٹ

NBP فلرٹن ایسید منتجزئ کمیٹڈ ، بورڈ آف ڈائر کیٹرز بصد مسرت 30 ستمبر 2016 ء کو ختم ہونے والی سہ ماہی کے لیے NAFA اسلامک پر نیل پروٹیکڈ فنڈ II (NIPPF-II) کے غیرآ ڈٹ شدہ مالیاتی گوشوارے پیش کرتا ہے۔ **فنڈ کی کار کر دگی** 

NAFAاسلا مک پرلیپل پروٹیکٹڈ فنڈ-ال(NIPF-II) کا فنڈ سائز 928 ملین روپ ہے۔اس مدت کے دوران NAFAاسلا مک پرلیپل پروٹیکٹڈ فنڈ-II کے یونٹ کی قیمت 30 جون 2016 کو112.1953 روپے سے بڑھ کر 30 تقبر2016 پر2039 روپے ہوچکی ہے۔ لہذا 8.15%اضافہ ہواہے۔اس مدت کے دوران بینچ مارک (KMI-30 انڈیکس کے یومیہ میزان کا منافع اور اسلا مک بینکس کے اصل سرما یہ کاری پر بنی ڈپازٹ ریٹس).2.41% بڑھا،لہذا فنڈنے زیر جائزہ مدت کے دوران نیچ مارک سے 5.74% ہتر کارکردگی دکھائی۔

فنڈ کی 27،NAV جون2014 کو اپنے قیام پر 89.5955 (Ex-Div) سے بڑھ کر 30 تمبر2016 پر2013 روپے ہوچکی ہے ، الہٰذا%35.43 اضافہ سامنے آیا۔ اس مدت کے دوران نیٹی ارک %25.52 تھا، اس طرح فنڈ کی کا رکردگی اپنے نیٹی ارک کے مقابلے میں %9.91 بہتر رہی۔ بیکار کردگی بیجندفیس اور دیگر تمام اخراجات کے بعد خالص ہے۔

مالی سال 2017 کی پہلی سہ ماہی کے دوران اسٹاک مارکیٹ نے تیزی کا وہ ربحان آگے بڑھایا جس کا آغاز فروری 2016 کے اختتام پر پست سطح ہے ہوا تھااور 24.4 منافع پیش کیا۔ مثبت عوامل مثلاً بہتر ہوتے اقتصادی امکانات، جن کی نشاند ہی 23.6 ارب امریکی ڈالر پر مشتل ملکی تاریخ کے سب سے بلند ز رِمبادلہ کے ذخائر سے ہوتی ہے، بگی سال پر محیط کم تر افراط زر اور شرح سود، اور محافی نمو میں تیزی، اسٹاک مارکیٹ میں پر کشتل ملکی تاریخ کے سب سے بلند متبادل ذرائع سے بہتر زمان کی کے باعث مقامی سر ما بیکاروں کی طرف سے اسٹاک مارکیٹ میں پر کس کی میں آر میں اسٹاری ک مذہب در التح سے بہتر زمان کی کے باعث مقامی سر ما بیکاروں کی طرف سے اسٹاک مارکیٹ میں دل چنھی میں اضافہ ہوا۔ 30 جون 2016 کو ختم ہونے وال مذہب در التح سے بہتر زمان کی کے باعث مقامی سر ما بیکاروں کی طرف سے اسٹاک مارکیٹ میں دل چنوں میں اضافہ ہوا۔ 30 جون مدت کے لیے تو قع سے بہتر کاروباری زمان کی کے اعلانات نے مارکیٹ نے شرکاء کو درکار انہائی ضروری اعتاد فراہم کیا۔ تاہم غیر ملکی سرما بیکاروں کی طرف سے فروخت کا سلسلہ جاری رہا جس کے نیتیج میں سہ ماہی کے دوران 3.37 مال کا اخراج ریکارڈ کیا گیا ۔ آلو موئیل اسمبلر ز، آلو موئیل پارٹ اور اسیسر یز ، انجنیئر نگار واری رہا کی میں سہ ماہی کے دوران 3.39 ملین ڈالر کا اخراج ریکارڈ کیا گیا ۔ آلو موئیل اسمبلر ز، آلو موئیل پارٹ اور اسیسر یز ، انجنیئر نگا کی موز خسیلٹرز نے مارکیٹ کے مقال بھیں بہتر کار کر دگی کا مظاہرہ کیا جب کہ میں اور فریل کر رسیل کر زر آلو موئیل اسمبلر زر مالو کی طرف رہیں ایک میں مارکی میں میکر نے مارکیٹ کے مقال بھی مہتر کار کر دگی کا مظاہرہ کیا جب کہ سے ساخہ اور فریل کر رسیلر کی ماندگی کا شکار

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فنڈ کی ایسیٹ ایلوکیشن 30 ستمبر 2016 کو بسطابق ذیل ہے: Cash Equivalents Oil & Gas and Others Marketing including Companies receivables \_12.04% 20.77% Textile Composite 11.51% Cement 11.26% Others Oil & Gas 24.75% Exploration Companies Fertilizer 11.19% 8.48%

**اظھارِ تشکر** بورڈ اس موقع کا فائدہ اٹھاتے ہوئے نیچنٹ کمپنی پر اعتماد، اعتبار اور خدمت کا موقع فراہم کرنے پر اپنے قابلِ قدریونٹ ہولڈرز کا شکریہ ادا کرتا ہے۔ یہ سیکیو رٹیز اینڈ ایکچینے کمیٹن آف پاکستان اور اسٹیٹ بینک آف پاکستان ہے بھی ان کی سر پر تق اور رہنمائی کے لیے پُر خلوص اظہارِ تشکر کرتا ہے۔ بورڈ اپنے اسٹاف اورٹر ٹی کی طرف ہے محنت ہگن اور عزم کے مظاہرے پر اپنا خراری<sup>ے تو</sup>سین بھی ریکارڈ پر لا ناچا ہتا ہے۔

منجانب بوردْ آف دْ ابْرَ يَكْبُرْز NBP فلرٹن ایسیٹ بیجمنٹ کم بیٹر

چيف ايگزيکڻيو

بتاريخ 28اكتوبر2016 مقام:كراچي

ڈائر بکٹر

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### CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2016

	Note	Un-Audited September 30, 2016	Audited June 30, 2016
ASSETS		(Rupees in '00	0)
Bank balances Investments Dividend and profit receivable Advances, deposits and prepayments Total assets	4 5	205,949 735,393 9,685 2,696 953,723	523,450 595,581 2,951 2,600 1,124,582
LIABILITIES			
Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited -Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against redemption of units Accrued expenses and other liabilities <b>Total liabilities</b>	6	13,809 116 191 1,048 10,382 25,546	13,987 141 927 16,579 9,444 41,078
NET ASSETS		928,177	1,083,504
UNIT HOLDERS' FUND (AS PER STATEMENT ATTACHED)		928,177	1,083,504
CONTINGENCIES AND COMMITMENTS	8	Number of u	nits
NUMBER OF UNITS IN ISSSUE		7,649,440	9,657,301
		Rupees-	
NET ASSET VALUE PER UNIT		121.3392	112.1953

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

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### CONDENSED INTERIM INCOME STATEMENT (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Note	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
INCOME		(Rupee	s in '000)
Capital gain on sale of investments - net Profit on bank deposits Dividend income Unrealised appreciation / (diminution) on re-measurement of investments cla financial assets 'at fair value through profit or loss' - net <b>Total Income / (loss)</b>	ssified as	6,918 4,850 8,739 66,838 87,345	10,026 5,981 13,785 (57,224) (27,432)
EXPENSES			
Remuneration of NBP Fullerton Asset Management Limited - Management Cor Sindh sales tax on Management Company's remuneration Federal Excise Duty on Management Company's remuneration Accounting and operational charges to the Management Company Remuneration of the Central Depository Company of Pakistan Limited - Truste Sindh sales tax on Trustee remuneration Annual fee - Securities and Exchange Commission of Pakistan Amortisation of preliminary expenses and floatation costs Adultors' remuneration Annual listing fee Printing charges Legal and professional charges Settlement and bank charges Securities transaction cost Shariah advisor fee <b>Total Expenses</b>	. ,	5,081 661 - 254 330 43 191 - 97 10 25 31 97 10 25 31 92 155 90 7,060	6,610 1,074 1,058 - 430 60 248 290 109 10 - - 109 10 - - 141 403 - - 10,433
Net income / (loss) from operating activities		80,285	(37,865)
Element of (loss)/ income and capital (losses)/ gains included in the prices of units issued less those in units redeemed - net		(10,339)	(89)
Provision for Workers' Welfare Fund	7	-	-
Net income / (loss) for the period before taxation		69,946	(37,954)
Taxation	9	-	-
Net income / (loss) for the period after taxation		69,946	(37,954)
Earnings per unit	10		

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

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Director

### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
	(Rupee	s in '000)
Net income / (loss) for the period after taxation	69,946	(37,954)
Other comprehensive income for the period	-	-
Total comprehensive income / (loss) for the period	69,946	(37,954)

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

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### CONDENSED INTERIM DISTRIBUTION STATEMENT (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
	(Rupees	s in '000)
Undistrubuted income brought forward		
Realised gain Unrealised gain	108,079 <u>31,479</u> 139,558	64,964 <u>143,577</u> 208,541
Net income / (loss) for the period after taxation	69,946	(37,954)
Final Distributions made during the period		
Cash distribution - Rs Nil (2015 : Re 0.2192 per unit)	-	(2,402)
Undistributed income carried forward	209,504	168,185
Undistributed income comprising of :		
Realised gain Unrealised gain / (loss)	142,666 66,838	225,409 (57,224)
	209,504	168,185

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

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Director

### CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarter Ended September 30, 2016 (Rupee	Quarter Ended September 30, 2015 s in '000)
Net assets at the beginning of the period	1,083,504	1,308,075
Issue of Nil units: (September 30, 2015: 18,303 units) Redemption of 2,007,861 units: (September 30, 2015: 130,824 units) Net element of loss/ (income) and capital losses/ (gains) included in the prices of units issued less those in units redeemed transferred to income statement	(235,612) (235,612) 10,339	2,249 (15,704) (13,455) 89
Unrealised appreciation / (diminution) on re-measurement of investments classified as 'financial assets' 'at fair value through profit or loss' - net Capital gain on sale of investments - net Other net (loss)/ income for the period Net income / (loss) for the period	66,838 6,918 (3,810) 69,946	(57,224) 10,026 9,244 (37,954)
Final Distribution made during the period		
Cash distribution - Rs Nil (2015 : Re 0.2192 per unit)	-	(2,402)
Net assets at the end of the period	928,177	1,254,353

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

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### CONDENSED INTERIM CASH FLOW STATEMENT (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarter Ended September 30, 2016 (Rupee	Quarter Ended September 30, 2015 s in '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Net income / (loss) for the period before taxation	69,946	(37,954)
Adjustments Unrealised (appreciation) / diminution on re-measurement of investments classified as 'financial assets 'at fair value through profit or loss' - net Amortisation of preliminary expenses and floatation costs Element of (income) / loss and capital (gains) / losses included in the prices of units issued less those in units redeemed - net	(66,838) - - - 10,339 13,447	57,224 290 <u>89</u> 19,649
(Increase) / decrease in assets Investments Receivables against sale of investments Dividend and profit receivable Advances, deposits and prepayments	(72,974) - (6,734) (96) (79,804)	169,802 (41,737) (10,884) (60) 117,121
Increase / (decrease) in liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited -Trustee Payable to the Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities	(178) (25) (736) 938 (1)	940 14 (731) (1,257) (1,034)
Net cash (used in) /generated from operating activities	(66,358)	135,736
CASH FLOW FROM FINANCING ACTIVITIES		
Receipts from issue of units Payments on redemption of units Cash dividend Net cash (used in) from financing activities	(251,143)	2,249 (14,588) (2,402) (14,741)
Net (decrease) / increase in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the period	(317,501) 523,450	120,995 372,463
Cash and cash equivalents at the end of the period	205,949	493,458

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

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Director

### NOTES TO AND FORMING PART OF THIS CONDENSED INTERIM FINANCIAL INFORMATION (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Islamic Principal Protected Fund-II (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as Management Company and the Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on May 07, 2014 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on May 15, 2014 under the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block 4, Scheme No. 5, Clifton, Karachi. Due to a fire incident in the month of June 2016 at the registered office of the Management Company, it's office has been temporarily shifted to 2nd floor, Ex - NDFC Building, Tariq Road, Karachi. The Management Company is a member of the Mutual Funds Association of Pakistan (MUFAP).

The Fund has been categorised as an Open-End "Shariah Compliant Capital Protected Fund Scheme" as per the criteria laid down by the Securities and Exchange Commission of Pakistan for categorisation of Collective Investment Schemes (CIS) and is listed on the Pakistan Stock Exchange Limited.

The objective of NAFA Islamic Principal Protected Fund-II is to earn a potentially high return through dynamic asset allocation between shariah compliant equities and Money Market investment avenues, while providing principal protection. Principal protection means that the net realisable value of the Fund shall not fall below the initial investment value (adjusted for distributions / redemptions during the life of the Fund), provided that the units are held till the completion of the initial maturity of the Fund.

The Pakistan Credit Rating Agency (PACRA) has assigned an asset manager rating of AM2++ to the Management Company as at August 04, 2016. The Fund has not yet been rated.

The title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited (CDC) as Trustee of the Fund.

The Fund commenced its operations from June 28, 2014. As per the offering document, the nature of the Fund is perpetual and the initial maturity of the fund is two years from the date of commencement. Principal protection will not be available if units are encashed before the expiry of initial maturity term.

### 2 BASIS OF PREPARATION

#### 2.1 Statement of Compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Rules, the NBFC Rules, the NBFC Rules, or the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Rules, the NBFC Rules, the NBFC Rules, or the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Ru

The directors of the Asset Management Company declare that these condensed interim financial statements give a true and fair view of the Fund.

#### 3 Accounting Policies

The accounting policies adopted for the preparation of the condesed interim financial statements for the quarter ended September 30, 2016 are same as those applied in the preparation of annual audited financial statements for the year ended June 30, 2016.

4	INVESTMENTS	Note	(Un-Audited) September 30, 2016 Rupees i	Audited June 30, 2016 n '000
	Financial assets classified as 'at fair value through profit or loss' Listed equity securities	4.1	735,393	595,581

#### 4.1 Listed equity securities - at fair value through profit or loss

All shares have a nominal face value of Rs.10 each except for the shares of Thal Limited which have a face value of Rs.5 and K-Electric Limited which have a face value of Rs. 3.5 each.

		Nun	ber of shares					ment as a ntage of	Holding as a percentage
Name of the investee company	As at July 01, 2016	Purchases during the period	Bonus / Right Issues	Sales during the period	As at September 30, 2016	Market value as at September 30, 2016	Net assets	Market value of total investments	of paid up capital of the investee company
						Rupees in '000		%	
Refinery Attock Refinery Limited National Refinery Limited	21,200	37,000	Ē	6,200 11,600	30,800 9,600	10,037 5,430 15,467	1.08 0.58 1.67	1.36 0.74 2.10	0.04 0.01
Oil & Gas Exploration Companies Attock Petroleum Limited Hascol Petroleum Limited Pakistan Oilfields Limited Pakistan Petroleum Limited Mari Petroleum Company Limited Mari Petroleum Company Limited Oil and Gas Development Company Limited	64,050 876 98,000 168,400 93,600 11,850	- 14,000 32,000 28,000 10,600 75,000	-	19,300 12,000 6,500	44,750 876 100,000 193,900 121,600 22,450 75,000	23,270 193 40,131 31,736 50,359 21,429 10,592	2.51 0.02 4.32 3.42 5.43 2.31 1.14	3.16 0.03 5.46 4.32 6.85 2.91 1.44	0.05 0.00 0.04 0.01 0.04 0.02 0.02
Shell Pakistan Limited	74,000	18,500	-	-	92,500	37,931 215,641	4.09	29.32	0.09
Fertilizer Engro Fertilizers Company Limited Engro Corporation Limited Fauji Fertilizer Bin Qasim Limited	251,500 137,400 120,000	120,000 16,000 97,000	-	-	371,500 153,400 217,000	22,907 44,678 11,149 78,734	2.47 4.81 1.20 8.48	3.11 6.08 1.52 10.71	0.03 0.03 0.02
Cement D.G. Khan Cement Company Limited Lucky Cement Limited Maple Leaf Cement Factory Limited Attock Cement (Pakistan) Limited Fauji Cement Company Limited Pioneer Cement Limited	102,700 42,500 71,500 92,600 392,000 83,500	21,000	-	2,100	102,700 40,400 71,500 113,600 392,000 83,500	19,090 27,361 6,850 28,528 13,826 8,825	2.06 2.95 0.74 3.07 1.49 0.95	2.60 3.72 0.93 3.88 1.88 1.20	0.02 0.01 0.01 0.10 0.03 0.04
Automobile Parts & Accessories Thal Limited	78,600	-	-	20,100	58,500	104,480 23,731	11.26 2.56	14.21 3.23	0.07
Automobile Assembler Indus Motor Company Limited	25,830	2,250	-	1,900	26,180	39,280	4.23	5.34	0.03
Electrical Goods Pak Elektron Limited	179,875	82,500	-	25,000	237,375	16,799	1.81	2.28	0.05
Engineering Mughal Iron & Steel Industries Limited Crescent Steel & Allied Products Limited	329,975 48,500	30,000	-	80,000	249,975 78,500	21,375 9,892 31,267	2.30 1.07 3.37	2.91 1.35 4.25	0.20 0.10
Textile Composite Kohinoor Textile Mills Limited Nishat Mills Limited	526,225 347,600	93,000	Ē	-	526,225 440,600	44,729 62,081 106,810	4.82 6.69 11.51	6.08 8.44 14.52	0.19
Pharmaceuticals The Searle Company Limited Ferozsons Laboratories Limited	24,000 3,000	-	-	-	24,000 3,000	13,764 2,611	1.48 0.28	1.87 0.36	0.02
Technology & Communication Pakistan Telecommunication Company	227.000				227.000	16,375	1.76	2.23	7 0.01
Limited Avanceon Limited NetSol Technologies Limited	337,000 227,500 45,000	-	-	-	337,000 227,500 45,000	6,160 7,396 2,725	0.66 0.80 0.29	0.84 1.01 0.37	0.01 0.22 0.05
Power Generation & Distribution The Hub Power Company Limited Kot Addu Power Company Limited Lalpir Power Limited	205,300 272,000 337,500	59,500	-	-	205,300 331,500 337,500	16,282 24,466 27,743 <u>7,482</u> 50,601	1.75 2.64 2.99 0.81	2.21 3.33 3.77 1.02 8.13	0.02 0.04 0.09
Commercial Banks Meezan Bank Limited	237,500	-	-	40,500	197,000	59,691 10,837	6.43 1.17	8.12 1.47	0.02
						735,393	79.22	100.00	_
Carrying value as at September 30, 2016						668,555			_

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Investments include shares with market value of Rs 72.361 million (June 30, 2016: Rs 66.642 million) which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular number 11 dated October 23, 2007 issued by the SECP.

	September 30, 2016 (Un-audited)	June 30, 2016 (Audited)	
	Rupees in '000		
5 DIVIDEND AND PROFIT RECEIVABLE			
Profit accrued on saving deposits	1,172	931	
Dividend receivable	8,513	2,020	
	9,685	2,951	
6 ACCRUED EXPENSES AND OTHER LIABILITIES			
Auditors' remuneration	380	283	
Provision for Workers' Welfare Fund	5,070	5,070	
Brokerage	-	297	
Settlement charges	15	58	
Bank charges	8	84	
Printing charges	153	128	
Withholding tax and capital gains tax on dividend	3,257	2,256	
Charity payable	1,068	958	
Legal fee	163	131	
Shariah advisor fee	268	179	
	10,382	9,444	

### 7 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015. Accordingly no further provision for WWF has recorded subsequent to June 30, 2015.

However, without prejudice to the above and owing to the fact that the decision of Sindh High Court on the applicability of WWF (till June 30, 2015) to the CISs is currently pending for adjudication, the Management Company has decided to record and retain provision of WWF in financial statements for the quarter ended September 30, 2016 which aggregates to Rs. 5.070 million. Had the same not been made the net asset value per unit / return of the Fund would have been higher by 0.6628 per unit respectively.

### 8 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at the September 30, 2016 and June 30, 2016.

### 9 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded a tax liability in respect of income relating to the current period as the management company has decided to distribute at least 90 percent of the Fund's accounting income for the period as reduced by capital gains (whether realised or unrealised) to its unit holders.

#### 10 EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 11 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 2.79% p.a. including 0.36% representing government levies on collective Investment scheme such as Sales tax, Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the period.

### 12 TRANSACTIONS WITH CONNECTED PERSONS

- 12.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, the Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan, and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company and the directors and the key management personnel of the Management Company. These also include any person or company beneficially owning directly or indirectly 10% or more of the units in issue / net assets of the Fund.
- 12.2 The transactions with connected persons are in the normal course of business, at contracted rates and the terms determined in accordance with the market rates.
- 12.3 Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- 12.4 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.
- 12.5 Details of the transactions with connected persons are as follows:

	Un-audited Quarter ended September 30, 2016 (Rupe	
NBP Fullerton Asset Management Limited - Management Company Remuneration for the period Sindh Sales Tax on remuneration of management company Federal Excise Duty on remuneration of the Management Company Accounting and operational charges to the Management Company	5,081 661 - 254	6,610 1,074 1,058
Central Depository Company of Pakistan Limited - Trustee Remuneration for the period Sindh Sales Tax on remuneration of Trustee CDS charges	330 43 46	430 60 96
PTCL Employees General Provident Fund Dividend re-investment Nil units: (September 30, 2015: 7,267 units)	-	893
Taurus Securities Limited Brokerage expense	1	7

	Un-audited September 30, 2016 (Rupee	Audited June 30, 2016 s in '000)
12.6 Amounts outstanding as at period end		
NBP Fullerton Asset Management Limited - Management Company Management fee payable Sindh Sales Tax payable on remuneration of the Management Company Federal Excise Duty payable on remuneration of the Management Company Federal Excise Duty payable on sales load	1,586 206 8,151 2,899	1,913 311 8,151 2,899
Accounting and operational charges payable to the Management Company Central Depository Company of Pakistan Limited - Trustee Remuneration payable Sindh Sales Tax payable on remuneration of Trustee CDS charges payable Security deposit	967 103 13 15 100	713 124 17 58 100
PTCL Employees General Provident Fund Units held: 4,463,705 units (June 30, 2016: 4,080,242 units) Employees of the Management Company	541,622	500,807
Units held: 1,669 units (June 30, 2016: 1,669 Units) <b>Taurus Securities Limited</b> Brokerage payable	- 203	187 47
Amount payable against redemption of units to: NAFA Islamic Energy Fund NAFA Islamic Active Allocation Fund - I (Plan - III) NAFA Islamic Active Allocation Fund - I (Plan - IV)	- 765	416 16,163 -

### 13 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on October 28, 2016.

### 14 GENERAL

14.1 Figures have been rounded off to the nearest thousand rupees.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director



# Head Office

7th Floor, Clifton Diamond Building, Block No.4, Scheme No.5, Clifton, Karachi. UAN: 021-111-111-632 Toll Free: 0800-20002 Sms: NAFA INVEST to 8080 Fax: 021-35825335 Email: info@nafafunds.com Website: www.nafafunds.com f]/nafafunds