

# ANNUAL REPORT 2016



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Joint - Venture Partners

## MISSION STATEMENT

To rank in the top quartile in performance of

#### **NAFA FUNDS**

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors.

#### **FUND'S INFORMATION**

#### Management Company

#### NBP Fullerton Asset Management Limited - Management Company

#### Board of Directors of the Management Company

Mr. Nausherwan Adil Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Nigel Poh Cheng Director
Mr. Koh Boon San Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Mr. Aamir Sattar Director
Mr. Abdul Hadi Palekar Director

#### Company Secretary & COO

Mr. Muhammad Murtaza Ali

#### **Chief Financial Officer**

Mr. Khalid Mehmood

#### **Audit & Risk Committee**

Mr. Shehryar FaruqueChairmanMr. Koh Boon SanMemberMr. Aamir SattarMember

#### **Human Resource and Remuneration Committee**

Mr. Nausherwan Adil Chairman
Mr. Nigel Poh Cheng Member
Mr. Kamal Amir Chinoy Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

#### Bankers to the Fund

Allied Bank Limited

Bank Alfalah Limited
Habib Bank Limited
United Bank Limited
National Bank of Pakistan
Meezan Bank Limited
Sindh Bank Limited
Habib Metropolitan Bank Limited
Bank Al Habib Limited
Soneri Bank Limited

#### **Auditors**

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

#### **Legal Advisor**

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

#### **Head Office:**

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001,

Fax: (021) 35825329 Website: www.nafafunds.com

#### **Lahore Office:**

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

#### Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa)

Fax: 091-5703202

#### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204

Fax No: 061-4502203

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## **Board of Directors**



Mr. Nausherwan Adil Chairman



Dr. Amjad Waheed, CFA Chief Executive Officer



Mr. Kamal Amir Chinoy **Director** 



Mr. Koh Boon San **Director** 



Mr. Aamir Sattar **Director** 



Mr. Shehryar Faruque **Director** 



Mr. Nigel Poh Cheng **Director** 



Mr. Abdul Hadi Palekar **Director** 

# **Senior Management**



Dr. Amjad Waheed, CFA Chief Executive Officer



Mr. Sajjad Anwar, CFA Chief Investment Officer



Mr. M. Murtaza Ali Chief Operating Officer & Company Secretary



Mr. Khalid Mehmood Chief Financial Officer



Mr. Samiuddin Ahmed Country Head Corporate Marketing



Mr. Ozair Khan Chief Technology Officer



Syed Suleman Akhtar CFA Head of Research



Mr. Muhammad Ali, CFA, FRM Head of Fixed Income



Mr. Asim Wahab Khan, CFA Head of Equity



Mr. Salman Ahmed Head of Risk Management



Mr. Raheel Rehman ACA, CICA Senior Manager Compliance

#### **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the Third Annual Report of NAFA Islamic Principal Protected Fund - I for the year ended June 30, 2016.

NAFA launched its first open-end Islamic capital protected fund on March 05, 2014, namely NAFA Islamic Principal Protected Fund (NIPPF-I). The aim of the Fund is to provide growth to the investment of Unit holders over the long-term in approved Shariah compliant equities and money market instruments while protecting initial investment value at Initial Maturity date, which is two years from launch date. The Fund is presently closed for new subscription.

Fund's Performance

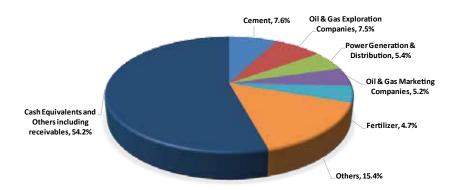
The stock market started FY2015-16 on a lackluster note in sync with the regional and global markets, driven by a rout in commodities and concerns on global growth led by China. But in the aftermath of a strong rally in the second half of the year, the local bourse closed the year with a 9.8% return. During the first half of the year, the market remained under pressure led by Oil & Gas Sector amid sharp decline in crude oil prices and unabated foreign selling. However, the market more than made up for the losses in the second half as recovery in crude oil prices led to strong returns from the large cap energy stocks, and news of Pakistan's re-entry in the MSCI EM Index from next year. NBFCs, Individuals, and Mutual Funds remained net buyers, absorbing majority of the foreign selling. After a volatile FY2015-16, Pakistan equities are well poised to post stronger returns this fiscal year due to inclusion in MSCI Emerging Markets Index, relatively reasonable valuations, and improving growth prospects driven by government focus on infrastructure spending coupled with implementation of CPEC projects.

On the corporate debt sphere, trading activity in Sukuks remained skewed towards high quality issues with total trade value touching around Rs 8 billion. The trades were mainly concentrated in the Banking sector, making up 43% share. During the period under review (FY16), due to further abatement in inflationary pressures (average inflation of 2.9%), State Bank of Pakistan (SBP) reduced the policy rate by a cumulative 75 bps following a cumulative 300 bps reduction in FY15. SBP in its policy statement highlighted (i) improvement in the macroeconomic conditions, (ii) better law and order situation; and (iii) positive growth prospects underpinned by investment under China Pakistan Economic Corridor (CPEC). During the period under review, sovereign yields responded accordingly to policy rate cut of 75 bps. We see pickup in inflation to 6% by FY17 year-end due to partial recovery in commodity prices, measured PKR devaluation, and uptick in private sector borrowing.

During the period, the unit price of NAFA Islamic Principal Protected Fund - I has increased from Rs. 107.2386 (Ex-Div) on June 30, 2015 to Rs. 111.7228 on June 30, 2016, thus showing an increase of 4.18%. The benchmark (Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Funds' actual allocation) return during the same period was 7.68%. Thus, the Fund underperformed its benchmark by 3.50% during the period under review. Since inception (March 05, 2014), NIPPF-I has risen by 29.74%, whereas the Benchmark (Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Funds' actual allocation) has increased by 23.82%, thus to date out-performance is 5.92%.

This performance is net of management fee and all other expenses. The size of NAFA Islamic Principal Protected Fund-I is Rs.687 million as of June 30, 2016.

The Fund has earned a total income of Rs.69.60 million during the year. After deducting total expenses of Rs.42.38 million, the net income is Rs.27.22 million. The asset allocation of NAFA Islamic Principal Protected Fund - I as on June 30, 2016 is as follows:



#### **Income Distribution**

The Board of Directors of the Management Company has approved interim bonus dividend of 7.69% of opening Ex-NAV (9.21% of the par value) and interim cash dividend of 2.74% of opening Ex-NAV (3.28% of the par value) for the year.

#### **Taxation**

As the above cash dividend is more than 90% of the income earned during the period, excluding realized and unrealized capital gains on investments, the Fund is not subject to tax under Clause 99 of the Part I of the Second Schedule of the Income Tax Ordinance, 2001.

#### **Auditors**

The present auditors, Messrs A.F.Ferguson & Co., Chartered Accountants, retire and, being eligible, offer themselves for re-appointment for the year ending June 30, 2017.

#### Directors' Statement in Compliance with Code of Corporate Governance

- 1. The financial statements, prepared by the management company, present fairly the state of affairs of the Fund, the result of its operations, cash flows and statement of movement in unit holders' funds.
- 2. Proper books of account of the Fund have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of financial statements. Accounting estimates are based on reasonable and prudent judgment.
- 4. International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.
- 5. The system of internal control is sound in design and has been effectively implemented and monitored.
- 6. There are no significant doubts upon the Fund's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of Corporate Governance, as detailed in the listing regulations.
- 8. A performance table/ key financial data is given in this annual report.
- 9. Outstanding statutory payments on account of taxes, duties, levies and charges, if any, have been fully disclosed in the financial statements.
- 10. The Board of Directors of the Management Company held six meetings during the year. The attendance of all directors is disclosed in the note 22 to these financial statements.
- 11. The detailed pattern of unit holding is disclosed in the note 21 to these financial statements.
- 12. All trades in the units of the Fund, carried out by directors, CEO, CFO, Company Secretary and their spouses and minor children are disclosed in note 18 to these financial statements.

#### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: September 23, 2016

Place: Karachi.

#### ڈائریکٹرز رپورٹ

NBP فلرٹن ایسبیٹ منجمنٹ لمیٹیڈ کابورڈ آف ڈائر کیٹرز بصدمسرت 30 جون 2016 ء کوختم ہونے والےسال کے لیے NAFA اسلامک پرٹسپل پروٹیکیڈ فنڈ-1 کی تیسری سالانەر يورٹ پیش کرتاہے۔

NAFA نے 50 مارچ 2014 کواسلا مک پرنسیل پروٹیکوٹر فنڈ-ا(NIPPF) کے نام سے اپنا پہلا ااوپن اینڈ اسلا مک کیپیٹل پروٹیکوٹر فنڈ لانچ کیا۔اس فنڈ کا مقصد یونٹ ہولڈر کی سر مابیکاری کومنظور شدہ شریعہ کمپلائنٹ ایکویٹیز اورمنی مارکیٹ انسٹر ومنٹس میں طویل مدتی مواقع فرا ہم کرنا ، جب کہان کی ابتدائی سر مابیکاری کوابتدائی میچورٹی کی تاریخ تک تحفظ فراہم کرنا ہے، جولانچ کی تاریخ سے دوسال ہے۔ پیفٹر فی الوقت نئے اندراج کے لیے بند ہے۔

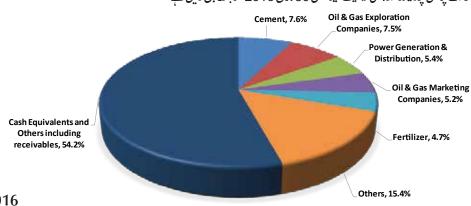
#### فنڈ کی پرفارمنس

اسٹاک مارکیٹ نے کموڈیٹیز میں زبردست مندی اور چین کی زبر قیادت عالمی نمو پر خدشات کے زبر اثر علاقائی اور عالمی مارکیٹس کے مطابق غیرمتاثر کارکردگی سے مالی سال 16-2015 کا آغاز کیا۔لیکن سال کے دوسر بے نصف میں ایک زبروست بحالی کے نتیجے میں مقامی اسٹاک ایجیجیجے سال کے آخر میں 9.8 فی صدمنافع کے ساتھ بند ہوئے ۔ سال کے پہلے نصف کے دوران مارکیٹ آئل اینڈ گیس سیٹر میں خام تیل کی قیمتوں میں تیزی سے کمی اور غیرملکی سرمایہ کاروں کی طرف سے بےروک ٹوک حصص کی فروخت کے نتیجے میں پرد ہاؤمیں رہی۔ تاہم مارکیٹ نے دوسرے نصف میں خساروں سے کہیں زیادہ ازالہ کرلیا، جبیبا کہ خام تیل کی قیمتوں کی بحالی کا نتیجہ بھاری سرمائے والے انرجی اسٹاکس کی طرف سے زبر دست منافع جات کی صورت میں برآ مد ہوا اور پاکستان کی آئندہ سال سے MSCI EM میں دوبارہ شمولیت کی خبر سامنے آئی۔ NBFCs،انفرادی اورمیوچل فنڈ زخالصتاً خریدار ہے اورانہوں نے غیرملکی سرمابیکاروں کی طرف سے قصص کی فروخت کے بڑے جھے کوجذب کرلیا۔اتار چڑھاؤ سے بھر پور مالی سال 16-2015 کے بعد MSCI بمر جنگ مارکیٹس انڈیکس میں شمولیت، قیمتوں کے محقول تعین اور حکومت کی طرف سے CPEC پر جیکٹس کے نفاذ کے ساتھ انفرااسٹر کچر برخرچ پرتوجہ مرکوز کرنے کی وجہ سے پاکتانی ایکویٹیز زبر دست منافع جات پیش کرنے کے لیےعمدہ یوزیشن میں ہیں۔

کاروباری قرض کے حلقے میں TFCs/سکوک میں تجارتی سرگرمیوں کے اعلیٰ کوالٹی اجرا کی کارروائیوں کی طرف جھکا ؤ کے ساتھ مجموعی تجارتی حجم نے تقریباً 8ارب رویے کی سطع تک پہنچ گیا۔لین دین کااصل ارتکاز بینکاری کے شعبے میں رباجس کا حصہ %43 بنتا ہے۔زیرِ جائزہ مدت(مالی سال 2016) کے دوران ،افراطِ ذر کے دیاؤمیں مزید کی کے ساتھ (اوسط افراط زر 2.9%)،اسٹیٹ بینک آف پاکستان نے مالی سال 2015 میں یالیسی ریٹ میں 300 بنیادی یوائنٹس کی مجموع کی کے بعد 75 بنیادی یوائٹ مجموعی طور پرمز پرکم کردیے۔SBP نے اپنے پالیسی بیان میں درج زیل کی نشان دہی کی ہے(i) مجموعی معاشی حالات میں بہتری(ii)امن وامان کی بہتر صورت پے حال اور (iii) چین یا کتان اقتصادی راہداری(CPEC) کے تحت سر ماہیکاری کی بدولت نمو کے مثبت امکانات۔زیرجائزہ مدت کے دوران آ زادانہ منافع جات نے پالیسی ریٹ میں 75 بنیادی پوائٹ کی کمی کےمطابق رقبمل دکھایا۔ہم مالی سال 2017 کے آخر تک اشیائے صرف کی قیمتوں کی جزوی بحالی، پاکتانی رویے کی قدر میں محدود کمی اورنجی شعبے کے قرضوں میں اضافے کی وجہ سے افراطِ زرکو %6 تک بڑھتاد مکھرے ہیں۔

اسلامک بر پیل بروٹیکٹ فنڈ-(NIPPF-I) کے بوٹ کی قیمت 30 جون 2015 بر 107.2386 روپے (ex-Div) سے 30 جون 2016 کو رویے تک بڑھ چکی ہے، لہذا %4.18 اضافہ د کھایا ہے۔ اس مدت کے دوران بینج مارک ( 30-KMI نڈیکس کا پومیہ میزان اور فنڈ زکی اصل ایلوکیشن پر پنی اسلا مک بینک ڈپازٹس ) منافع %ex-Div)7.68 کی مظاہرہ کیا۔ اینے قیام (05مارچ2014) سے اب تکIPPF- میں %29.74 اضافہ ہوا ہے، جب کہ بینچ مارک ( 30-KMI نڈیکس کا یومیہ میزان اور فنڈ زکی اصل ایلوکیشن پرمبنی اسلا مک بینک ڈیازٹس)% 23.82 بڑھا ہے،لہٰذا تا حال فنڈ کو % 5.92 برتری حاصل ہے۔ مہنچمنٹ فیس اور دیگرتمام اخراجات کے بعد خالص نتیجہ ہے۔ا-NIPPF کا حجم بمطابق 30 جون 2016، 687 ملین رویے ہے۔

فنڈ نے سال کے دوران 69.60 ملین رویے کی مجموعی آمدنی کمائی ہے۔ 42.38 ملین رویے کے مجموعی اخراجات منہا کرنے کے بعد خالص آمدنی 27.22 ملین رویے ہے۔ NAFA اسلامک پیشیل پروٹیکیاڈ فنڈا کی ایسیٹ ایلوکیشن 30 جون 2016 کو بمطابق ذیل ہے:



#### آمدنی کی تقسیم

منجنٹ کمپنی کے بورڈ آف ڈائر کیٹرز نے سال کے دوران ابتدائی ex-NAV کا%7.69 (ویلیو کے مساوی %9.21) بونس ڈیویڈنڈ اورابتدائی ex-NAV کا%2.74 (ویلیو کے مساوی %3.28) بونس ڈیویڈنڈ اورابتدائی ex-NAV کا%6.71 (ویلیو کے مساوی %3.28) کیش ڈیویڈنڈ منظور کیا ہے۔

#### ٹیکسیشن

جیسا کہ مندرجہ بالاکیش ڈیویڈنڈ،انوسٹمنٹس کے تصرف شدہ اورغیر نصرف شدہ (realized and unrealize) مالیاتی منافع جات کے علاوہ،انوسٹمنٹس پرسال کے دوران کمائی گئی آمدنی کے %99سے زائد ہے،انکم ٹیکس آرڈیننس 200 کے دوسرے شیڈول کے حصہ اکی شق99 کے تحق فنڈ پرٹیکس لا گونہیں ہے۔

#### آڈیٹرز

موجودہ آڈیٹرزاےابیف فرگون اینڈ کمپنی ، چارٹرڈ ا کاوئٹٹش ،ریٹائز ہوئے ہیں اور بر بنائے اہلیت ،خودکوئٹتمہ سال30 جون2017 کے لیے دوبارہ تقرری کے لیے پیش کرتے ہیں۔

### کوڈ آف کارپوریٹ گوررننس کی پیروی میں ڈائریکٹرز اسٹیٹمنٹ

1- منجمنٹ کمپنی کی طرف سے تیار کر دہ مالیاتی گوشوار بے فنڈ کے معاملات کی کیفیت ،اس کی کاروباری سرگرمیوں کے نتائج ،کیش فلوزاور یونٹ ہولڈرز فنڈ میں تبدیلی کی منصفانہ عکاسی کرتے ہیں۔

2- فنڈ کے اکاؤنٹس کے کھاتے درست انداز میں رکھے ہوئے ہیں۔

3-مالیاتی گوشواروں کی تیاری میں اکا و نتنگ کی مناسب پالیسیوں کی سلسل پیروی کی گئی ہے۔شاریاتی تنجینے مناسب اورمعقول نظریات یبنی ہیں۔

4-ان مالیاتی گوشواروں کی تیاری میں مالیاتی رپورٹنگ کے بین الاقوا می معیاروں، جہاں تک وہ یا کتان میں قابل اطلاق ہیں، کی پیروی کی گئی ہے۔

5-انٹرنل کنٹرول کا نظام مشحکم اورمؤ ژطریقے سے نافذہے اوراس کی سلسل مگرانی کی جاتی ہے۔

6-فنڈ کی رواں دواں رہنے کی صلاحیت کے بارے میں کوئی شکوک وشبہات نہیں ہیں۔

7۔لسٹنگ ریگولیشنز میں تفصیلاً درج کاریوریٹ گوورننس کی اعلیٰ ترین روایات ہے کوئی پہلوتہی نہیں کی گئی۔

8- پر فارمنس ٹیبل /اہم مالیاتی ڈیٹااس سالا نہ رپورٹ میں شامل ہے۔

9- ٹیکسوں، ڈیوٹیز مجھولات اور چار جز کی مدمیں واجب الا داسر کاری ادائیگیاں مالیاتی گوشواروں میں پوری طرح ظاہر کردی گئی ہیں۔

10-اس مت کے دوران منچنٹ کمپنی کے بورڈ آف ڈائر بکٹرز کے چیا جلاس منعقد ہوئے۔ تمام ڈائر بکٹرز کی حاضری ان مالیاتی گوشواروں کے نوٹ 22 میں ظاہر کی گئی ہے۔

11- یونٹ ہولڈنگ کا تفصیلی پیٹرن مالیاتی گوشواروں کے نوٹ 21 میں ظاہر کیا گیا ہے۔

12-ڈائر کیٹرز،CFO،CEO، کمپنی سیکرٹری اور ان کی ہیو یوں اور کم عمر بچوں کی طرف سے کی جانے والی فنڈ کے بیٹش کی تمام خرید وفروخت ان مالیاتی گوشواروں کے نوٹ18 میں ظاہر کی گئی ہے۔

#### اعتراف

بورڈ اس موقع کا فاکدہ اٹھاتے ہوئے منجمنٹ کمپنی پراعتاد ،اعتبار اور خدمت کا موقع فراہم کرنے پراپنے قابلِ قدریونٹ ہولڈرز کاشکرییادا کرتا ہے۔ یہ سیکیو رٹیز اینڈ ایجیجنج کمیشن آف پاکتان اوراسٹیٹ بینک آف پاکستان ہے بھی ان کی سر پرتق اور دہنمائی کے لیے پُرخلوص اظہارِ شکر کرتا ہے۔ بورڈ اپنے اسٹاف اورٹرش کی طرف ہے محنت ،گئن اورغزم کے مظاہرے برایناخراج تحسین بھی ریکارڈ برلا ناجا ہتا ہے۔

> منجانب بوردْ آف دْائر يكٹرز NBP فلرٹن ايسيٹ منچمن لميٹٹر

> ہتاریخ 23 ستمبر2016 مقام: کراچی

# TRUSTEE REPORT TO THE UNIT HOLDERS NAFA ISLAMIC PRINCIPAL PROTECTED FUND - I

Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of NAFA Islamic Principal Protected Fund – I (the Fund) are of the opinion that NBP Fullerton Asset Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2016 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

#### Muhammad Hanif Jakhura

Chief Executive Officer Central Depository Company of Pakistan Limited

Karachi: September 30, 2016

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2016

This statement is being presented by the Board of Directors (the Board) of NBP Fullerton Asset Management Limited (the Company), the Management Company of NAFA Islamic Principal Protected Fund - I (the Fund) to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19 of the Rule Book of the Pakistan Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company, though an un-listed Public Limited Company complies with the CCG as the Fund under its management is listed on Pakistan Stock Exchange Limited.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive directors on its Board. The Company, being an un-listed company, does not have any minority interest. As at June 30, 2016, the Board included:

| Category                | Names   |
|-------------------------|---|
| Independent Directors   | 1. Mr. Kamal Amir Chinoy<br>2. Mr. Shehryar Faruque   |
| Executive Directors     | Dr. Amjad Waheed (Chief<br>Exectuive Officer)   |
| Non-Executive Directors | <ol> <li>Mr. Nausherwan Adil (Chairman)</li> <li>Mr. Aamir Sattar</li> <li>Mr. Abdul Hadi Palekar</li> <li>Mr. Nigel Poh Cheng</li> <li>Mr. Koh Boon San</li> </ol> |

The independent directors meets the criteria of independence under clause 5.19.1(b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director of more than seven listed companies, including this Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. No casual vacancy occurred during the year.
- 5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.

- 6. The Board has developed a vision / mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive have been taken by the Board. There is no other executive-director of the Company besides Chief Executive Officer (CEO).
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The directors are conversant of the relevant laws applicable to the Company, its policies and provisions of memorandum and articles of association and are aware of their duties and responsibilities. As of 30 June 2016, three directors of the Company had acquired the director's training certificate as required under the Code. The Company plans to arrange a Director's Training Program in future, for the remaining directors.
- 10. The Board has approved the appointment of Chief Financial Officer (CFO) of the Company with their remuneration and terms and conditions of employment. There has been no new appointment of the Company Secretary and Head of Internal Audit during the year.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by CEO and CFO before approval of the Board.
- 13. The Directors, CEO and executives do not hold any interest in the units of the Fund other than that disclosed in note 18 to the financial statements "Transactions with Connected Persons".
- 14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The Board has formed an Audit Committee. It comprises of three members, of whom all are non-executive directors and the chairman of the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Fund and as required by the CCG. The committee has formed the terms of reference for compliance.
- 17. The Board has formed a Human Resource and Remuneration Committee. It comprises of three members. All the members are non-executive directors including an independent director and the chairman of the committee is non-executive director.

- 18. The Board has set up an effective internal audit function.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. Since there is no practical implication of closed period on the announcement of interim and final results of open end Fund. Therefore, there was no 'closed period' prior to the announcement of interim / final results.
- 22. Material / price sensitive information has been disseminated amongst all market participants at once through stock exchange.
- 23. We confirm that all other material principles enshrined in the CCG have been complied with expect the following:
  - As per the Code, the mechanism was required to put in place for an annual evaluation of the Board within two years of coming into effect of the Code i.e. April 2014. The mechanism is in place and the Company is in the process of completion of annual evaluation of the Board.

For and behalf of the Board

Karachi September 23, 2016 Dr. Amjad Waheed Chief Executive Officer

#### **FUND MANAGER REPORT**

#### NAFA Islamic Principal Protected Fund-I

NAFA Islamic Principal Protected Fund-I is an Open-ended Shariah Compliant Capital Protected Fund.

#### Investment Objective of the Fund

The objective of NAFA Islamic Principal Protected Fund-I is to earn a potentially high return through dynamic asset allocation between shariah compliant Equities and Money Market investment avenues, while providing principal protection.

#### **Benchmark**

The Benchmark of the Fund is daily weighted return of KMI-30 index & Islamic Bank Deposits based on Fund's actual allocation.

#### Fund performance review

This is the third annual report of the Fund. During the period, the unit price of NAFA Islamic Principal Protected Fund - I has increased from Rs. 107.2386 (Ex-Div) on June 30, 2015 to Rs. 111.7228 (Ex-Div) on June 30, 2016, thus showing an increase of 4.18%. The benchmark (Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Funds' actual allocation) return during the same period was 7.68%. Thus, the Fund underperformed its benchmark by 3.50% during the period under review. Since inception (March 05, 2014), NIPPF-I has risen by 29.74%, whereas the Benchmark (Daily weighted return of KMI-30 index & Islamic Bank Deposits based on Funds' actual allocation) has increased by 23.82%, thus to date out-performance is 5.92%. This performance is net of management fee and all other expenses. The size of NAFA Islamic Principal Protected Fund-I is Rs.687 million as of June 30,2016.

The Fund has gradually built its position in equities and its current stock exposure stands at around 45.8%. Key holdings of the Fund belong to Oil & Gas Exploration Companies, Oil & Gas Marketing Companies, Power Generation & Distribution, Cement and Fertilizer sectors. The Fund can invest up to 50% in equities.

The stock market started FY2015-16 on a lackluster note in sync with the regional and global markets, driven by a rout in commodities and concerns on global growth led by China. But in the aftermath of a strong rally in the second half of the year, the local bourse closed the year with 9.8% return. During the first half of the year, the market remained under pressure led by Oil & Gas Sector amid sharp decline in crude oil prices and unabated foreign selling. However, the market more than made up for the losses in the second half as recovery in crude oil prices led to strong returns from the heavy eight energy stocks and Pakistan's re-entry in MSCI EM Index from next year boosted general investor sentiment. NBFCs, Individuals, and Mutual Funds remained net buyers, absorbing majority of the foreign selling. After a volatile FY2015-16, Pakistan equities are well poised to post stronger return this year as inclusion in MSCI Emerging Markets Index, relatively reasonable valuations, and improving growth prospects driven by government focus on infrastructure spending coupled with implementation of CPEC projects will keep local & foreign investors' interest strong in the market.

On the corporate debt sphere, trading activity in Sukuks remained skewed towards high quality issues with total trade value touching around Rs 8 billion. The trades were mainly concentrated in the Banking sector, making up 43% share. Due to further abatement in inflationary pressures as captured in FY16 average inflation of 2.9%, State Bank of Pakistan (SBP) reduced the policy rate by a cumulative 75 bps in FY16 up on the heels of a cumulative 300 bps reduction in FY15. SBP in its policy statement highlighted (i) improvement in the macroeconomic conditions, (ii) better law and order situation; and (iii) positive growth prospects underpinned by investment under China Pakistan Economic Corridor (CPEC). During the period under review, sovereign yields responded accordingly to policy rate cut of 75 bps. We see pickup in inflation to 5.5% by year-end due to partial recovery in commodity prices, measured PKR devaluation, and uptick in private sector borrowing.

#### Asset Allocation of the Fund (% of NAV)

| Particulars           | 30-Jun-16 | 30-Jun-15 |
|-----------------------|-----------|-----------|
| Equities / Stocks     | 45.82%    | 47.83%    |
| Sukuk                 | -         | 3.27%     |
| Cash Equivalents      | 58.67%    | 50.00%    |
| Other Net Liabilities | -4.49%    | -1.10%    |
| Total                 | 100.00%   | 100.00%   |

#### Distribution for the Financial Year 2016

| Interim / Final            | Dividend as a % of<br>Par Value (Rs.100) | Cum Dividend Price<br>Per Unit (Rs.) | Ex- Dividend Price Per<br>Unit (Rs.) |
|----------------------------|--|--------------------------------------|--------------------------------------|
| Interim bonus distribution | 9.2066%                                  | 117.3268                             | 108.1202                             |
| Interim cash distribution  | 3.2760%                                  | 114.9004                             | 111.6244                             |

#### Unit Holding Pattern of NAFA Islamic Principal Protection Fund-I as on June 30, 2016

| Size of Unit | Holding (Units) | No. of Unit Holders |
|--------------|-----------------|---------------------|
| 1            | 1,000           | 43                  |
| 1,001        | 5,000           | 76                  |
| 5,001        | 10,000          | 31                  |
| 10,001       | 50,000          | 49                  |
| 50,001       | 100,000         | 10                  |
| 100,001      | 500,000         | 20                  |
| 500,001      | 1,000,000       | 1                   |

Total 230

#### During the period under question:

- There have been no significant changes in the state of affairs of the Fund
- The Management Company or its delegates did not receive any soft commission (i.e. goods and services) from its broker(s)/dealer(s) by virtue of transactions conducted by the Fund.

#### Workers' Welfare Fund (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of 7.552 million. If the same were not made, the NAV per unit/last one year return of scheme would have been higher by Rs 1.2280 / 1.12%. For details, investors are advised to read the Note 16 of the Financial Statements of the Scheme for the year ended June 30, 2016.

#### STATEMENT OF COMPLIANCE WITH THE SHARI'AH PRINCIPLES

NAFA Islamic Principal Protected Fund - I (the Fund) has fully complied with the Shari'ah principles specified in the Trust Deed and in the guidelines issued by the Shari'ah Advisor for its operations, investments and placements made during the year ended June 30, 2016. This has been duly confirmed by the Shari'ah Supervisory Board of the Fund.

For and behalf of the board

Date: September 23, 2016

Karachi.

Dr. Amjad Waheed, CFA Chief Executive Officer

#### Report of the Shari'ah Supervisory Board – NAFA Islamic Principal Protected Fund – I

September 20, 2016/Dhu al-Hijjah 17, 1437

Alhamdulillah, the period from July 1, 2015 to June 30, 2016 was the third year of the operations of NAFA Islamic Principal Protected Fund (NIPPF – I). This report is being issued in accordance with clause 4.7.1 of the Offering Document of the Fund. The scope of the report is to express an opinion on the Shari'ah Compliance of the Fund's activity.

We have prescribed six criteria for Shari'ah compliance of equity investments which relate to (i) Nature of business, (ii) Debt to total assets, (iii) Investment in Shari'ah Non-Compliant activities (iv) Shari'ah Non-Income from Non-Compliant Investments, (v) Illiquid assets to total assets, and (vi) Net liquid assets per share vs. share price.

It is the responsibility of the management company of the fund to establish and maintain a system of internal controls to ensure Shari'ah compliance in line with the Shari'ah guidelines. Our responsibility is to express an opinion, based on our review, to the extent where such compliance can be objectively verified. A review is limited primarily to inquiries from the management company's personnel and review of various documents prepared by the management company to comply with the prescribed criteria.

- i. On the basis of information provided by the management and the provisions of the Scheme, investments in equities made on account of NIPPF I are Shari'ah Compliant and in accordance with the criteria established by us.
- ii. There are investments made by NIPPF I where Investee companies have earned a part of their income from non-compliant sources (e.g. interest income received on bank deposits and etc). In such cases, the management company has been directed to set aside such proportion of the income from Investee companies as charity in order to purify the earnings of the Fund.

In light of the above, we hereby certify that nothing has come to our attention which causes to believe that the overall operations of NIPPF – I for the year ended June 30, 2016 are not in compliance with the Shari'ah principles.

During the year a provision of Rupees 608,484/- was created and an amount of Rupees 487,215/- was available for disbursement into charity as of June 30, 2016. However, the provisional amount will be adjusted after the availability of the respective annual financial statements.

May Allah bless us with best Tawfeeq to accomplish our cherished tasks, make us successful in this world and in the Hereafter, and forgive our mistakes.

For and on behalf of Meezan Bank Limited Shar'iah Technical Services & Support Provider

Mufti Muhammad Naveed Alam Member Shariah Supervisory Board Mufti Ehsan Waquar Shariah Advisor & MemberShariah Shariah Supervisory Board **Dr. Imran Ashraf Usmani** *Chairman Shariah Supervisory Board* 

# REVIEW REPORT TO THE UNIT HOLDERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of NBP Fullerton Asset Management Limited, the Management Company of **NAFA Islamic Principal Protected Fund I** (the Fund) for the year ended June 30, 2016 to comply with clause 5.19 of the Pakistan Stock Exchange Limited Regulations where the Fund is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Management Company (NBP Fullerton Asset Management Limited) of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Fund's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval of the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length prices and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Management Company's compliance for and on behalf of the Fund, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Fund for the year ended June 30, 2016.

Further, we highlight below the instances of non-compliance with the requirements of the Code as reflected in the paragraph references where these have been stated in the Statement of Compliance:

| Paragraph<br>reference | Description  |
|------------------------|--|
| 21                     | No closed period was determined prior to the announcement of interim / final results.  |
| 23                     | A mechanism for an evaluation of the Board's own performance is in place. However, the Management Company is in the process of completion of the annual evaluation of the Board. |

A.F. Ferguson & Co. Chartered Accountants Dated: September 30, 2016

Karachi

# INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS Report on the Financial Statements

We have audited the accompanying financial statements of NAFA Islamic Principal Protected Fund - I (hereinafter referred to as the 'Fund'), which comprise the statement of assets and liabilities as at June 30, 2016, and the related income statement, statement of comprehensive income, distribution statement, statement of movement in unit holders' fund and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management Company's responsibility for the financial statements

The Management Company (NBP Fullerton Asset Management Limited) of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with approved accounting standards as applicable in Pakistan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of the financial position of the Fund as at June 30, 2016 and of its financial performance, its cash flows and transactions for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

#### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the financial statements have been prepared in all material respects in accordance with the relevant provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

A.F. Ferguson & Co. Chartered Accountants Engagement Partner: **Shahbaz Akbar** Dated: September 30, 2016 Karachi

# STATEMENT OF ASSETS AND LIABILITIES AS AT JUNE 30, 2016

|   | Note                  | 2016<br>Rupees                                       | 2015<br>in '000  |
|---|-----------------------|--|--|
| ASSETS  |                       |  |  |
| Balances with banks Investments Dividend and profit receivable Advances, deposits and other receivables Preliminary expenses and floatation costs Total assets  | 4<br>5<br>6<br>7<br>8 | 403,489<br>314,827<br>2,736<br>2,666<br>-<br>723,718 | 856,369<br>872,464<br>6,259<br>2,600<br>789<br>1,738,481 |
| LIABILITIES   |                       |  |  |
| Payable to NBP Fullerton Asset Management Limited - Management Company Payable to the Central Depository Company of Pakistan Limited - Trustee Payable to the Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities Payable against redemption of units Total liabilities | 9<br>10<br>11<br>12   | 18,923<br>88<br>1,012<br>11,476<br>5,147<br>36,646   | 15,893<br>184<br>1,261<br>13,868<br>-<br>31,206          |
| NET ASSETS  |                       | 687,072  | 1,707,275  |
| UNIT HOLDERS' FUNDS (AS PER STATEMENT ATTACHED)   |                       | 687,072  | 1,707,275  |
| CONTINGENCIES AND COMMITMENTS   | 13                    | Number o   | of units   |
| NUMBER OF UNITS IN ISSUE  | 14                    | 6,149,790  | 14,216,154   |
|   |                       | Rupe   | es   |
| NET ASSET VALUE PER UNIT  | 3.12                  | 111.7228   | 120.0940   |

The annexed notes 1 to 28 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# INCOME STATEMENT FOR THE YEAR ENDED JUNE 30, 2016

|  | Note  | 2016<br>Rupees  | 2015<br>in '000  |
|--|---|---|--|
| INCOME   |   |   |  |
| Capital (loss) / gain on sale of investments - net Profit on bank deposits Income from GoP Ijarah Sukuk Dividend income Unrealised appreciation on remeasurement of investments classified as financial assets 'at fair value through profit or loss' - net Total income   | 5.3   | (33,856)<br>47,260<br>1,508<br>32,387<br>16,545<br>63,844   | 99,489<br>69,559<br>3,275<br>40,174<br>173,109<br>385,606  |
| EXPENSES   |   |   |  |
| Remuneration of NBP Fullerton Asset Management Limited - Management Company Sindh sales tax on Management Company's remuneration Federal excise duty on Management Company's remuneration Accounting and operational charges Remuneration of Central Depository Company of Pakistan Limited - Trustee Sindh sales tax on remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Amortisation of preliminary expenses and floatation costs Auditors' remuneration Legal & professional expenses Annual listing fee Printing charges Securities transaction cost Settlement and bank charges Shariah advisor fee Total expenses | 9.1<br>9.2<br>9.3<br>9.4<br>10.1<br>10.2<br>11.1<br>8<br>15 | 26,995<br>4,384<br>4,319<br>667<br>1,755<br>246<br>1,012<br>789<br>426<br>125<br>40<br>100<br>915<br>423<br>179<br>42,375 | 33,616<br>5,849<br>5,379<br>-<br>2,185<br>-<br>1,261<br>1,161<br>384<br>125<br>40<br>90<br>1,613<br>346<br>-<br>52,049 |
| Net Income from operating activities   |   | 21,469  | 333,557  |
| Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - net  |   | 5,754   | 705  |
| Provision for Workers' Welfare Fund  | 16  | -   | (6,685)  |
| Net income for the year before taxation  |   | 27,223  | 327,577  |
| Taxation   | 17  | -   | -  |
| Net income for the year after taxation   |   | 27,223  | 327,577  |
| Earnings per unit  | 3.11  |   |  |

The annexed notes 1 to 28 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2016

|   | 2016<br>Rupees | 2015<br>in '000 |
|---|----------------|-----------------|
|   |                |                 |
| Net income for the year after taxation  | 27,223         | 327,577         |
| Other comprehensive income for the year | -              | -               |
| Total comprehensive income for the year | 27,223         | 327,577         |

The annexed notes 1 to 28 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

#### DISTRIBUTION STATEMENT FOR THE YEAR ENDED JUNE 30, 2016

|  | 2016<br>Rupee                 | 2015<br>s in '000             |
|--|-------------------------------|-------------------------------|
| Undistributed income at the beginning of the year comprising of:   |                               |                               |
| Realised gain<br>Unrealised gain   | 115,809<br>173,109<br>288,918 | 1,068<br>26,228<br>27,296     |
| Net income for the year after taxation   | 27,223                        | 327,577                       |
| Element of income / (loss) and capital gain / (losses) included in prices of units issued less those in units redeemed - net | -                             | (20,378)                      |
| Distributions made during the year:  |                               |                               |
| Cash distribution<br>- Re 0.3152 per unit declared on July 16, 2015 (2015:Nil)   | (4,455)                       | -                             |
| Bonus distribution - Rs 9.2066 per unit declared on February 26, 2016 (2015:Nil)   | (105,802)                     | -                             |
| Cash distribution - Rs 3.2760 per unit declared on June 30, 2016 (Rs 3.2846 per unit declared on June 30, 2015)              | (19,779)                      | (45,577)                      |
| Undistributed income carried forward   | 186,105                       | 288,918                       |
| Undistributed income at the end of the year comprising of:   |                               |                               |
| Realised gain<br>Unrealised gain   | 169,560<br>16,545<br>186,105  | 115,809<br>173,109<br>288,918 |

The annexed notes 1 to 28 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

#### STATEMENT OF MOVEMENT IN UNITHOLDERS' FUND FOR THE YEAR ENDED JUNE 30, 2016

|  | 2016<br>Rupe                           | 2015<br>es in '000                     |
|--|--|--|
| Net assets at the beginning of the year  | 1,707,275                              | 1,641,496                              |
| Net assets at the beginning of the year  | 1,707,273                              | 1,041,490                              |
| Issue of 191,303 units (2015: 340,123 units) Redemption of 9,205,933 units (2015: 2,265,980 units)   | 21,723<br>(1,035,886)<br>(1,014,163)   | 40,847<br>(256,363)<br>(215,516)       |
| Element of (income) / loss and capital (gains) / losses included in the prices of units issued less those in units redeemed - net  |  |  |
| - transferred to income statement  | (5,754)                                | (705)                                  |
| - transferred to distribution statement  | (5,754)                                | 20,378                                 |
|  | (5,/54)                                | 19,673                                 |
| Issue of 948,266 bonus units (2015:Nil)  | 102,527                                | -                                      |
| Unrealised appreciation on re-measurement of investments classified as financial asset 'at fair value through profit or loss' - net Capital (loss) / gain on sale of investments - net Other net income for the year | 16,545<br>(33,856)<br>44,534<br>27,223 | 173,109<br>99,489<br>54,979<br>327,577 |
| Distributions made during the year:  |  |  |
| Cash distribution - Re 0.3152 per unit declared on July 16, 2015 (2015:Nil)  | (4,455)                                | -                                      |
| Bonus distribution - Rs 9.2066 per unit declared on February 26, 2016 (2015:Nil)   | (105,802)                              | -                                      |
| Cash distribution - Rs 3.2760 per unit declared on June 30, 2016 (Rs 3.2846 per unit declared on June 30, 2015)  | (19,779)                               | (45,577)                               |
| Element of income / (loss) and capital gain / (losses) included in prices of units issued less those in units redeemed - transferred to distribution statement   | -                                      | (20,378)                               |
| Net assets at the end of the year  | 687,072                                | 1,707,275                              |

The annexed notes 1 to 28 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

#### CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2016

|  | 2016<br>Rupees i           | 2015<br>n '000         |
|--|----------------------------|------------------------|
| CASH FLOW FROM OPERATING ACTIVITIES  |                            |                        |
| Net income for the period before taxation  | 27,223                     | 327,577                |
| Adjustments for: Profit on bank deposits   | (47,260)                   | (69,559)               |
| Income on government securities Dividend income  | (1,508)<br>(32,387)        | (3,275)<br>(40,174)    |
| Unrealised appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' - net | (16,545)                   | (173,109)              |
| Amortisation of preliminary expenses and floatation costs Element of (income) / loss and capital (gains) / losses included in        | 789                        | 1,161                  |
| prices of units issued less those in units redeemed - net  | (5,754)                    | (705)                  |
| Provision for Workers' Welfare Fund<br>Federal excise duty on remuneration of the Management Company                                 | 4,319                      | 6,685                  |
|  | (98,346)                   | (273,597)              |
| (Increase) / decrease in assets Investments  | 574,182                    | (7,038)                |
| Receivables against sale of investments Advances, deposits and other receivables   | (66)                       | 2,115<br>8,328         |
|  | 574,116                    | 3,405                  |
| Increase / (decrease) in liabilities Payable to NBP Fullerton Asset Management Limited - Management Company                          | (1,289)                    | (4,848)                |
| Payable to the Central Depository Company of Pakistan Limited - Trustee  | (96)                       | 10                     |
| Payable to Securities and Exchange Commission of Pakistan<br>Accrued expenses and other liabilities                                  | (249) (8,178)              | (1,730)                |
|  | (9,812)                    | (5,699)                |
| Profit received on bank deposits Profit received on government securities  | 48,692<br>1,540            | 68,900<br>3,243        |
| Dividend received  Net cash generated from operating activities  | 34,446<br>577,859          | 40,052<br>163,881      |
|  | ,                          | ,                      |
| CASH FLOW FROM FINANCING ACTIVITIES  |                            |                        |
| Payments on redemption of units  Net cash used in financing activities   | (1,030,739)<br>(1,030,739) | (256,363)<br>(256,363) |
|  |                            |                        |
| Net decrease in cash and cash equivalents during the year  Cash and cash equivalents at the beginning of the year                    | (452,880)<br>856,369       | (92,482)<br>948,851    |
| Cash and cash equivalents at the end of the year   | 403,489                    | 856,369                |

The annexed notes 1 to 28 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2016

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Islamic Principal Protected Fund-I (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as Management Company and the Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on December 30, 2013 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on January 17, 2014 under the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The principal office of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. Due to a fire incident in the month of June 2016 at the registered office of the Management Company, it's office has been temporarily shifted to 2nd floor, Ex - NDFC Building, Tariq Road, Karachi. The Management Company is a member of the Mutual Funds Association of Pakistan (MUFAP).

The Fund has been categorised as an Open-End "Shariah Compliant Capital Protected Fund Scheme" as per the criteria laid down by the Securities and Exchange Commission of Pakistan for categorisation of Collective Investment Schemes (CIS).

The objective of NAFA Islamic Principal Protection Fund-I is to earn a potentially high return through dynamic asset allocation between shariah compliant equities and Money Market investment avenues, while providing principal protection. Principal protection means that the net realisable value of the Fund shall not fall below the initial investment value (adjusted for distributions / redemptions during the life of the Fund), provided that the units are held till the completion of the initial maturity of the Fund.

The Pakistan Credit Rating Agency (PACRA) has assigned an asset manager rating of AM2++ to the Management Company as at August 4, 2016. The Fund has not yet been rated.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited (CDC) as Trustee of the Fund.

The Fund commenced its operations from March 6, 2014. As per the offering document, the nature of the Fund is perpetual and the initial maturity of the fund is two years from the date of commencement. Principal protection will not be available if units are encashed before the expiry of initial maturity term.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of Compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP shall prevail.

#### 2.2 Standards, interpretations and amendments to published approved accounting standards that are effective in current year

The following standard, interpretations and amendment to published approved accounting standards are mandatory for the financial year beginning on or after July 01, 2015 and is relevant to the Fund:

IFRS 13 'Fair Value Measurement' establishes a single framework for measuring fair value and making disclosures about fair value measurements when such measurements are required or permitted by other IFRS. It unifies the definition of fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It replaces and expands the disclosure requirements about fair value measurements in other IFRSs, including IFRS 7 'Financial Instruments: Disclosures'. Notwithstanding the above, the change had no significant impacts on the measurements of the Fund's assets and liabilities except for additional disclosures which are included in note 24 to these financial statements.

There are other amendments to the standards and new interpretations that are mandatory for accounting periods beginning on or after July 1, 2015 but are considered not to be relevant or do not have any significant effect on the Fund's financial statements and are, therefore, not detailed in these financial statements.

#### 2.3 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

There are certain amendments to the existing published approved accounting standards, new interpretations and certain new standards that are mandatory for accounting periods beginning on or after July 01, 2016 but are considered not to be relevant or will not have any significant effect on the Fund's financial statements and are, therefore, not detailed in these financial statements.

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#### 2.4 Critical accounting estimates and judgments

The preparation of the financial statements in conformity with the approved accounting standards requires the management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, income and expenses. It also requires the management to exercise judgment in application of its accounting policies. The estimates, judgments and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. These estimates and assumptions are reviewed as on ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimates are revised if the revision affects only that year, or in the year of revision and future years if the revision affects both current and future years.

The areas involving a degree of judgement or complexity, or areas where estimates and assumption are significant to the financial statements relate to classification, impairment and valuation of investments (note 3.2 and 5).

#### 2.5 Accounting Convention

These financial statements have been prepared under the historical cost convention except for certain investments which have been carried at fair value.

#### 2.6 Functional and Presentation Currency

Items included in these financial statements are measured using the currency of the primary economic environment in which the Fund operates. These financial statements are presented in Pakistani Rupees which is the Fund's functional and presentation currency.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied unless otherwise stated.

#### 3.1 Cash and cash equivalents

Cash and cash equivalents comprise of balances with banks and short-term highly liquid investments with original maturities of three months or less. Cash and cash equivalents are carried in the statement of assets and liabilities at cost.

#### 3.2 Financial Assets

#### 3.2.1 Classification

The Fund classifies its financial assets in the following categories: financial assets at fair value through profit or loss, loans and receivables and available for sale. The classification depends on the purpose for which the financial assets were acquired. The management determines the classification of its financial assets at initial recognition and re-evaluates this classification on a regular basis.

Investments are classified as follows:

#### a) Financial assets at fair value through profit or loss

Financial assets that are acquired principally for the purpose of generating profits from short-term fluctuations in prices are classified as financial assets at fair value through profit or loss category. This include held for trading instruments and such other instruments that upon initial recognition are designated under this category.

#### b) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

#### c) Available for sale

Available for sale financial assets are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables or (b) financial assets at fair value through profit or loss.

#### 3.2.2 Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset.

#### 3.2.3 Initial recognition and measurement

Financial assets are initially recognised at fair value plus transaction costs except for financial assets carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed out in the income statement.

#### 3.2.4 Subsequent measurement

#### a) Financial assets at fair value through profit or loss and available for sale

Subsequent to initial recognition, financial assets classified as "at fair value through profit or loss" and "available for sale" are valued as follows:

#### - Basis of valuation of debt securities

The investment of the Fund in sharia compliant debt securities is valued on the basis of rates determined by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by the SECP for valuation of debt securities. In the determination of the rates the MUFAP takes into account the holding pattern of these securities and categorises them as traded, thinly traded and non-traded securities. The methodology also specifies the valuation process to be followed for each category as well as the criteria for the provisioning of non-performing debt securities.

#### - Basis of valuation of equity securities

The investment of the Fund in equity securities is valued on the basis of closing quoted market prices available at the stock exchange.

Net gains and losses arising from the changes in the fair value and on sale of financial assets at fair value through profit or loss are taken to the income statement.

Net gains and losses arising from changes in the fair value of available for sale financial assets are taken to the other comprehensive income until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised in the other comprehensive income is shown as part of net income for the year.

#### b) Loans and receivables

Subsequent to initial recognition financial assets classified as loans and receivables are carried at amortised cost using the effective interest method.

Gains or losses are recognised in the income statement when the financial assets carried at amortised cost are derecognised or impaired.

#### 3.2.5 Impairment

The Fund assesses at each reporting date whether there is an objective evidence that the financial assets or a group of financial assets is impaired. The carrying value of the Fund's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of such asset is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount.

In the case of equity securities classified as available for sale, a significant or prolonged decline in the fair value of an equity security below its cost is considered as an objective evidence of impairment. In case of impairment of available for sale securities, the cumulative loss previously recognised in other comprehensive income is removed therefrom and shown as part of income before taxation.

The amount of provision for certain debt securities is determined based on the provisioning criteria specified by the Securities and Exchange Commission of Pakistan.

For certain other financial assets, a provision for impairment is established when there is an objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The provision against these amounts is made as per the provisioning policy duly formulated and approved by the Board of Directors of the Management Company in accordance with the requirements of the Securities and Exchange Commission of Pakistan.

#### 3.2.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the investments have expired or the Fund has transferred substantially all risks and rewards of ownership.

#### 3.3 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. These are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expired.

#### 3.4 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the statement of assets and liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the assets and settle the liabilities simultaneously.

#### 3.5 Provisions

Provisions are recognised when the Fund has a present, legal or constructive, obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 3.6 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. These costs are being amortised over a period of two years in accordance with the requirements set out in the Trust Deed of the Fund.

#### 3.7 Taxation

#### Current

The income of the Fund is exempt from income tax under clause 99 of the Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders as cash dividend.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

#### Deferred

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is no longer probable that the related tax benefit will be realised. However, the Fund has not accounted for deferred tax, if any, in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders as cash dividend.

#### 3.8 Proposed distribution

Distributions declared subsequent to the reporting date are considered as non-adjusting events and are recognised in the period in which such distributions are declared.

#### 3.9 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors during business hours on that day. The offer price represents the net asset value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable. Sales load collected, if any, is payable to the Management Company.

Units redeemed are recorded at the redemption price, as per the constitutive documents, applicable to units for which the distributors receive redemption requests during business hours of that day. The redemption price represents daily Net Asset Value (NAV) announced as of the close of the dealing day less any back end load, provisions for transaction costs and any provision for duties and charges, if applicable.

#### 3.10 Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' (the 'element') is created in order to prevent the dilution of per unit income and distribution of income already paid out on redemption. The element is determined based on the income / (loss) incurred during the year including income / (loss) arising as a result of unrealised appreciation / (diminution) on available for sale securities.

The Fund records that portion of the net element of income / (loss) and capital gains / (losses) relating to units issued and redeemed during an accounting year which pertains to element arising as a result of unrealised appreciation / (diminution) on available for sale investments in the distribution statement. The remaining portion of the element is recognised in the income statement.

#### 3.11 Earnings per unit

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

#### 3.12 Net assets value per unit

The Net Asset Value (NAV) per unit as disclosed on the Statement of Assets and Liabilities is calculated by dividing the net assets of the Fund by the number of units in circulation at the period end.

#### 3.13 Revenue recognition

- Dividend income on equity securities is recognised in the income statement when the right to receive dividend is established.
- Realised capital gains / (losses) arising on sale of equity investments are included in the income statement on the date at which the sale transaction takes place.
- Profit on bank deposits is recognised on an accrual basis.
- Unrealised gains / (losses) arising on re-measurement of investments classified as financial assets at fair value through profit or loss are included in the income statement in the year in which they arise.

#### 3.14 Expenses

All expenses including management fee and trustee fee are recognised in the income statement on an accrual basis.

|   |  | Note    | 2016           | 2015              |
|---|--|---------|----------------|-------------------|
| 4 | BALANCES WITH BANKS                              |         | Rupee          | s in '000         |
|   | Profit and loss savings accounts Current account | 4.1 4.2 | 402,556<br>933 | 838,151<br>18,218 |
|   | Current account                                  |         | 403,489        | 856,369           |

**4.1** These carry profits at rates ranging from 2.40% to 6.70% (June 30, 2015: 3.90% to 10.25%) per annum.

4.2

This includes deposit of Rs 0.893 million (2015: Rs 0.065 million), which is maintained with the National Bank of Pakistan, a related party and carries profit rate of 3.5% (2015: 3.90%) per annum.

| 5 | INVESTMENTS   | Note       | 2016<br>Rupe | 2015<br>es in '000 |
|---|---|------------|--------------|--------------------|
|   | Financial assets classified as 'at fair value through profit or loss' | Г 1        | 214 027      | 016 602            |
|   | Listed equity securities<br>Government Securities - GoP Ijarah Sukuk  | 5.1<br>5.2 | 314,827      | 816,603<br>55,861_ |
|   |   |            | 314,827      | 872,464            |

#### 5.1 Listed equity securities

All shares have a nominal face value of Rs10 each except for the shares of Thal Limited which have a face value of Rs5 and K-Electric Limited which have a face value of Rs3.5 each.

|  |                       | Number of shares                  |                        |                                 |                           |  | Market Value as a percentage of |                      | Holding as  |
|--|-----------------------|-----------------------------------|------------------------|---------------------------------|---------------------------|--|---------------------------------|----------------------|---|
| Name of the Sector / investee company    | As at July<br>1, 2015 | Purchases<br>during the<br>period | Bonus /<br>Right Issue | Sales /<br>during the<br>period | As at<br>June<br>30, 2016 | Market value<br>as at June<br>30, 2016 | Net<br>assets                   | Total<br>investments | a percentage of Paid up capital of the investee company |
| Automobile Assembler                     |                       |                                   | •                      |                                 |                           | (Rupees in '000)                       |                                 | ·%                   |   |
| Ghandhara Nissan Limited                 | 96,500                | _                                 | _                      | 96,500                          | _                         |  |                                 |                      |   |
| Honda Atlas Cars (Pakistan) Limited      | 45,700                | 9,400                             | -                      | 55,100                          | -                         |  |                                 |                      | -   |
| Indus Motor Company Limited              | 27,850                | 9,400                             | -                      | 2,100                           | 25,750                    | 24,193                                 | 3.52                            | 7.68                 | 0.03  |
| Pak Suzuki Motor Company Limited         | 42,400                | 20,400                            | _                      | 62,800                          | 23,730                    | 24,133                                 | 3.32                            | 7.00                 | 0.03  |
| ran sazam motor company zimited          | .2,.00                | 20,.00                            |                        | 02,000                          |                           | 24,193                                 | 3.52                            | 7.68                 |   |
| Automobile Parts and Accessories         |                       |                                   |                        |                                 |                           | ,                                      |                                 |                      |   |
| Thal Limited                             | 137,200               | -                                 | -                      | 137,200                         | -                         | -                                      | -                               | -                    | -   |
| Cable and Electrical Goods               |                       |                                   |                        |                                 |                           |  |                                 |                      |   |
| Pak Elektron Limited                     | 239,500               | -                                 | 59,875                 | 196,500                         | 102,875                   | 6,651                                  | 0.97                            | 2.11                 | 0.02  |
| Cement                                   |                       |                                   |                        |                                 |                           |  |                                 |                      |   |
| Attock Cement Pakistan Limited           | -                     | 46,400                            | -                      | -                               | 46,400                    | 11,076                                 | 1.61                            | 3.52                 | 0.04  |
| D.G. Khan Cement Company Limited         | 335,000               | 27,000                            | -                      | 314,700                         | 47,300                    | 9,010                                  | 1.31                            | 2.86                 | 0.01  |
| Fauji Cement Company Limited             | -                     | 336,000                           | -                      | 65,500                          | 270,500                   | 9,684                                  | 1.41                            | 3.08                 | 0.02  |
| Lucky Cement Limited                     | 107,100               | 20,300                            | -                      | 107,400                         | 20,000                    | 12,970                                 | 1.89                            | 4.12                 | 0.01  |
| Maple Leaf Cement Factory Limited        | 475,000               | 25,500                            | -                      | 477,500                         | 23,000                    | 2,427                                  | 0.36                            | 0.77                 | - *   |
| Pioneer Cement Limited                   | 272,500               | 151,000                           | -                      | 357,500                         | 66,000                    | 7,088                                  | 7.61                            | 2.25<br>16.60        | 0.03  |
| Chemical                                 |                       |                                   |                        |                                 |                           | 52,255                                 | 7.01                            | 10.00                |   |
| Akzo Nobel Pakistan Limited              | 43,300                | -                                 | -                      | 43,300                          | -                         | -                                      | -                               | -                    | -   |
|  | ,                     |                                   |                        | ,                               |                           |  |                                 |                      |   |
| Commercial Banks                         | 222.000               | 27 500                            |                        | 107 500                         | 172.000                   | 7.210                                  | 1.00                            | 2.22                 | 0.02  |
| Meezan Bank Limited                      | 332,000               | 37,500                            | -                      | 197,500                         | 172,000                   | 7,310                                  | 1.06                            | 2.32                 | 0.02  |
| Engineering                              |                       |                                   |                        |                                 |                           |  |                                 |                      |   |
| Mughal Iron and Steel Industries Limited | -                     | 138,500                           | -                      | 7,000                           | 131,500                   | 8,835                                  | 1.29                            | 2.81                 | 0.10  |
| ~  |                       |                                   |                        |                                 |                           |  |                                 |                      |   |

|   |                       | N                                 | Number of sha          | ires                            |                           |  |               | t Value as a<br>entage of | Holding as  |
|---|-----------------------|-----------------------------------|------------------------|---------------------------------|---------------------------|--|---------------|---------------------------|---|
| Name of the Sector / investee company                                   | As at July<br>1, 2015 | Purchases<br>during the<br>period | Bonus /<br>Right Issue | Sales /<br>during the<br>period | As at<br>June<br>30, 2016 | Market value<br>as at June<br>30, 2016 | Net<br>assets | Total<br>investments      | a percentage of Paid up capital of the investee company |
| Fertilizer  |                       |                                   |                        |                                 |                           | (Rupees in '000)                       |               | %                         |   |
| Engro Corporation Limited   | 231,900               | 59,900                            | _                      | 242,200                         | 49,600                    | 16,515                                 | 2.40          | 5.25                      | 0.01  |
| Engro Fertilizers Limited   | 351,000               | 163,500                           | -                      | 359,000                         | 155,500                   | 10,027                                 | 1.46          | 3.18                      | 0.01  |
| Fauji Fertilizer Bin Qasim Limited                                      | -                     | 105,000                           | -                      | -                               | 105,000                   | 5,566                                  | 0.81          | 1.77                      | 0.01  |
| Fauji Fertilizer Company Limited  | 36,000                | -                                 | -                      | 36,000                          | -                         | 32,108                                 | 4.67          | 10.20                     | -   |
| Food and Personal Care Products<br>Al Shaheer Corporation Limited       | -                     | 170,000                           | -                      | -                               | 170,000                   | 8,876                                  | 1.29          | 2.82                      | 0.14  |
| Oil and Gas Exploration Companies                                       |                       |                                   |                        |                                 |                           |  |               | 1                         | 1   |
| Mari Petroleum Company Limited  | - 07 400              | 7,300                             | -                      | -                               | 7,300                     | 6,630                                  | 0.97          | 2.11                      | 0.01  |
| Pakistan Oilfields Limited<br>Pakistan Petroleum Limited                | 87,400<br>237,900     | 70,200<br>206,100                 | -                      | 98,800<br>285,200               | 58,800<br>158,800         | 20,432<br>24,622                       | 2.97<br>3.58  | 6.49<br>7.82              | 0.02<br>0.01  |
|   | 237,500               | 200,100                           | -                      | 203,200                         | 130,000                   | 51,684                                 | 7.52          | 16.42                     | J 0.01  |
| Oil and Gas Marketing Companies   | 4 = 400               | 4 000                             |                        | 2.000                           | 44000                     | 6.540                                  | 0.05          |                           | 1   |
| Attock Petroleum Limited  | 17,400                | 1,300                             | - 07                   | 3,800                           | 14,900                    | 6,519                                  | 0.95<br>0.01  | 2.07<br>0.03              | 0.02  |
| Hascol Petroleum Limited (Note 5.4) Pakistan State Oil Company Limited  | 435<br>91,880         | 34,500                            | 87                     | 69,100                          | 522<br>57,280             | 102<br>21,506                          | 3.13          | 6.83                      | 0.02  |
| Shell Pakistan Limited  | 55,600                | 2,000                             | _                      | 31,100                          | 26,500                    | 7,691                                  | 1.12          | 2.45                      | 0.02  |
| Sui Northern Gas Pipelines Limited                                      | -                     | 96,000                            | -                      | 96,000                          | · -                       | -                                      | 5.21          | - 11.20                   | -   |
| Paper and Board   |                       |                                   |                        |                                 |                           | 35,818                                 | 5.21          | 11.38                     |   |
| Packages Limited  | -                     | 18,500                            | -                      | 4,800                           | 13,700                    | 8,716                                  | 1.27          | 2.77                      | 0.02  |
| Pharmaceuticals   |                       |                                   |                        |                                 |                           |  |               |                           | _   |
| Abbott Laboratories Pakistan Limited                                    | 3,500                 | -                                 | -                      | 3,500                           | -                         | -                                      | -             | -                         | -   |
| Ferozsons Laboratories Limited<br>Glaxo Smith Kline Pakistan Limited    | 10,000                | 37,500                            | _                      | 10,000                          | 37,500                    | 7,767                                  | 1.13          | 2.47                      | 0.01  |
| Glaxo Smith Kline Consumer Healthcare                                   |                       | 37,300                            |                        |                                 | 37,300                    | 7,707                                  | -             | 1 2.17                    | 0.01  |
| Pakistan Limited**  | -                     | -                                 | 11,250                 | -                               | 11,250                    | 698                                    | 0.10          | 0.22                      | -   |
| The Searle Company Limited (Note 5.4)                                   | -                     | 21,000                            | 2,100                  | 5,500                           | 17,600                    | 9,436<br>17,901                        | 1.38<br>2.61  | 3.00<br>5.69              | 0.01  |
| Power Generation and Distribution                                       |                       |                                   |                        |                                 |                           |  | 2.01          |                           | _   |
| K-Electric Limited  | 900,000               | -                                 | -                      | 900,000                         | -                         | - 10.724                               | - 2.07        |                           | -   |
| Kot Addu Power Company Limited<br>Lalpir Power Limited                  | 790,000<br>920,500    | -                                 | -                      | 569,000<br>920,500              | 221,000                   | 19,724                                 | 2.87          | 6.26                      | 0.03  |
| Pakgen Power Limited  | 920,300               | 147,000                           | -                      | 146,500                         | 500                       | 12                                     | _*            | _ *                       | -*  |
| The Hub Power Company Limited   | 817,500               | 43,000                            | -                      | 714,300                         | 146,200                   | 17,553                                 | 2.56          | 5.58                      | 0.01  |
| Refinery  |                       |                                   |                        |                                 |                           | 37,289                                 | 5.43          | 11.84                     |   |
| Attock Refinery Limited   | -                     | 36,000                            | -                      | 36,000                          | -                         | -                                      | -             | -                         | ] -   |
| National Refinery Limited   | -                     | 16,500                            | -                      | 10,100                          | 6,400                     | 3,043                                  | 0.44          | 0.97                      | 0.01  |
| Technology and Communication Pakistan Telecommunication Company Limited | -                     | 334,000                           | -                      | 245,000                         | 89,000                    | 1,338                                  | 0.19          | 0.42                      | -*  |
| Textile Composite   |                       |                                   |                        |                                 |                           |  |               |                           |   |
| Kohinoor Textile Mills Limited (Note 5.4)                               | 606,000               | 102,000                           | 21,000                 | 606,000                         | 123,000                   | 9,844                                  | 1.43          | 3.12                      | 0.04  |
| Nishat Mills Limited  | 227,600               | 20,500                            | -                      | 165,000                         | 83,100                    | 8,966<br>18,810                        | 2.74          | 2.85<br>5.97              | 0.02  |
|   |                       |                                   |                        |                                 |                           | 314,827                                | 45.82         | 100.00                    | -<br>-  |
| Carrying value as at June 30, 2016                                      |                       |                                   |                        |                                 |                           | 298,282                                |               |                           |   |
| Unrealised diminution on re-measurement of inv                          | estments cla          | ssified as                        |                        |                                 |                           | _                                      |               |                           |   |
| financial assets 'at fair value through profit or                       |                       |                                   | 16                     |                                 |                           | 16,545                                 |               |                           |   |

<sup>\*</sup> Nil value due to rounding off difference.

Investments include shares with market value of Rs 43.677 million (2015: Rs 54.775 million) which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular no. 11 dated October 23, 2007 issued by the SECP.

#### 5.2 Government Securities - GoP Ijarah Sukuk

| Government Securities - Gor   | IJaran Sakak             |                        | Numbers                         | of certificates               |                           |  | I                                |   |
|---|--------------------------|------------------------|---------------------------------|-------------------------------|---------------------------|--|----------------------------------|---|
| Issue Date  | Coupon<br>rate / tenor   | As at July<br>01, 2015 | Purchases<br>during<br>the year | Matured<br>during<br>the year | As at<br>June<br>30, 2016 | Market value<br>as at June<br>30, 2016 | Investment as p<br>Net<br>assets | Market value<br>of total<br>investments |
| June 28, 2012   | 6.9355 /<br>November 21, | -<br>2015              | 11,100                          | -                             | 11,100                    | (Rupees in '000)                       | %-<br>-<br>-                     |   |
| Carrying value as at June 30, 2016  |                          |                        |                                 |                               |                           |  |                                  |   |
| Unrealised diminution on re-measurement financial assets 'at fair value through p |                          |                        | 16                              |                               |                           |  |                                  |   |

<sup>\*\*</sup> During the year Glaxo Smith Kline Pakistan Limited (GSK) announced a demerger scheme whereby three ordinary shares of GSK Consumer Healthcare Pakistan Limited (GSK CHC) were issued for every ten ordinary shares held in GSK. The net assets of the consumer health business on the said date were 7.67% of net assets of the total assets of GSK and hence market price has been adjusted accordingly. GSK CHC is under the process of being listed on the stock exchange.

|     |  | Note      | 2016               | 2015               |  |
|-----|--|-----------|--------------------|--------------------|--|
|     |  |           | Rupees in '000     |                    |  |
| 5.3 | Unrealised appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' - net |           |                    |                    |  |
|     | Market value of investments Less: Carrying value of investments  | 5.1 & 5.2 | 314,827<br>298,282 | 872,464<br>699,355 |  |
|     | 2000. 047  |           | 16,545             | 173,109            |  |

5.4 The Finance Act, 2014 introduced amendments to the Income Tax Ordinance 2001. As a result of these amendments, companies are liable to withhold bonus shares at the rate of 5 percent. In accordance with the requirement of the Ordinance these shares shall only be released if the fund deposit tax equivalent to 5% of the value of the bonus shares issued. The value of tax is computed on the basis of day-end price on the first day of book closure.

In this regard, a constitution petition has been filed by Collective Investment Schemes (CISs) through their Trustees in the High Court of Sindh, challenging the applicability of withholding tax provisions on bonus shares received by CISs, which is pending adjudication. The petition is based on the fact that because CISs are exempt from deduction of income tax under Clause 99 Part I to the Second Schedule of the Income Tax Ordinance 2001, the withholding tax provision should not be applicable on bonus shares received by CISs. A stay order has been granted by the High Court of Sindh in favour of CISs.

As at June 30, 2016, the following bonus shares of the Fund were withheld by certain companies at the time of bonus declaration. The Fund has included these shares in its portfolio, as the management believes that the decision of the constitutional petition will be in favour of the CISs.

|                                | June 3  | 30, 2016        | June 30, 2015 |                 |  |
|--------------------------------|---------|-----------------|---------------|-----------------|--|
| Name of the company            | Bonus S | hares           |               |                 |  |
|                                | Number  | Market value    | Number        | Market value    |  |
|                                |         | Rupees in '000' |               | Rupees in '000' |  |
| Hascol Petroleum Limited       | 522     | 102             | 435           | 50              |  |
| Kohinoor Textile Mills Limited | 1,050   | 84              | -             | -               |  |
| The Searle Company Limited     | 105     | 56              | -             |                 |  |
|                                |         | 242             |               | 50              |  |

| 6 | DIVIDEND AND PROFIT RECEIVABLE  | Note | 2016<br>Rupe                | 2015<br>ees in '000           |
|---|---|------|-----------------------------|-------------------------------|
|   | Profit accrued on saving deposits Dividend receivable Profit accrued on GOP Ijarah sukuk  |      | 2,377<br>359<br>-<br>2,736  | 3,809<br>2,418<br>32<br>6,259 |
| 7 | ADVANCES, DEPOSITS AND OTHER RECEIVABLES  |      |                             |                               |
|   | Security deposit with National Clearing Company of Pakistan Limited Security deposit with Central Depository Company of Pakistan Limited Tax withheld on dividend |      | 2,500<br>100<br>66<br>2,666 | 2,500<br>100<br>-<br>2,600    |
| 8 | PRELIMINARY EXPENSES AND FLOATATION COSTS   |      |                             |                               |
|   | At the beginning of the year<br>Less: Amortisation during the year<br>At the end of the year  | 8.1  | 789<br>(789)                | 1,950<br>(1,161)<br>789       |

8.1 Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund and are amortised over a period of two years commencing from March 06, 2014 as per the requirements set out in the Trust Deed.

|   |   | Note | 2016<br>Rupe | 2015<br>es in '000 |
|---|---|------|--------------|--------------------|
| 9 | PAYABLE TO NBP FULLERTON ASSET MANAGEMENT<br>LIMITED - MANAGEMENT COMPANY |      |              |                    |
|   | Remuneration of the Management Company                                    | 9.1  | 1,180        | 2,835              |
|   | Sindh sales tax on remuneration of Management Company                     | 9.2  | 192          | 493                |
|   | Federal excise duty on remuneration of Management Company                 | 9.3  | 11,370       | 7,051              |
|   | Sales load payable  |      | 5,514        | 5,514              |
|   | Accounting and operational charges  | 9.4  | 667          | -                  |
|   |   | -    | 18.923       | 15.893             |

- 9.1 The Management Company has charged remuneration at the rate of 2% (2015: 2%) per annum based on the daily net assets of the Fund. The amount of remuneration is being paid monthly in arrears.
- **9.2** The Provincial Government of Sindh has levied Sindh sales tax at the rate of 14% (2015: 15%) on the remuneration of the Management Company through the Sindh Sales Tax on Services Act, 2011.
- **9.3** As per the requirement of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16% on the remuneration of the Management Company has been applied effective June 13, 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the sprit of the law.

On 4 September 2013, a Constitutional Petition has been filed in the Honorable Sindh High Court (SHC) jointly by various asset management Companies, together with their representative Collective Investment Schemes through their trustees, challenging the levy of FED.

Subsequent to year ended June 30, 2016; the SHC has passed an order whereby all notices, proceedings taken or pending, orders made, duty recovered or actions taken under the Federal Excise Act, 2005 in respect of the rendering or providing of services (to the extent as challenged in any relevant petition) have been set aside.

With effect from July 01, 2016, FED on services provided or rendered by non-banking financial institutions dealing in services which are subject to provincial sales tax has been withdrawn by the Finance Act, 2016.

In view of the above, the Fund has discontinued making further provision in respect of FED on management fee from July 01, 2016. However, the provision made till June 30, 2016, aggregating to Rs. 11.370 million (2015: Rs. 7.051 million) (including Rs. 4.319 million for the current year) has not been reversed as the management believes that the Federal Government retains the right to appeal against the said order in the Supreme Court within the prescribed timeline. Had the provision not been made, the Net Asset Value per unit of the Fund as at June 30, 2016 would have been higher by Rs 1.8489 (2015: Re 0.4960) per unit.

9.4 During the year, the SECP vide SRO No 1160 (1) / 2015 dated November 25, 2015 introduced amendments in the NBFC regulations. As a result of these amendments, the Management Company of the Fund is entitled to reimbursement of fees and expenses incurred by the Management Company in relation to registrar services, accounting, operation and valuation services related to collective investment schemes upto maximum of 0.1% of the average annual net assets of the scheme or actual whichever is less. Based on these requirements, the Management Company has charged operating expenses amounting to Rs 0.667 million to the Fund from November 25, 2015 to June 30, 2016.

|    |   | Note | 2016<br>Rupe | 2015<br>es in '000 |
|----|---|------|--------------|--------------------|
| 10 | PAYABLE TO THE CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED - TRUSTEE |      |              |                    |
|    | Trustee remuneration  | 10.1 | 77           | 184                |
|    | Sindh sales tax on trustee remuneration                                 | 10.2 | 11           |                    |
|    |   | _    | 88           | 184                |

- 10.1 The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff structure specified therein, based on the daily net assets of the Fund. The fee is paid on a monthly basis in arrears at the rate of 0.13% of the net assets. There is no change in tariff structure in the current year.
- 10.2 The Sindh Revenue Board through Circular No. SRB 3-4/TP/01/2015/86554 dated June 13, 2015 has amended the definition of services and has levied Sindh Sales Tax on custodianship services. Accordingly, Sindh Sales Tax of 14% is charged on Trustee fee under section 2(79A) of the Sindh Finance Bill, 2010 with effect from July 01, 2015.

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|      |   | Note | 2016<br>Rupees i | 2015<br>in '000 |
|------|---|------|------------------|-----------------|
| 11   | PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN                           |      |                  |                 |
|      | Annual fee  | 11.1 | 1,012            | 1,261           |
| 11.1 | Under the provisions of the NBFC Regulations, a collective investment scheme categorise |      |                  |                 |

11.1 Under the provisions of the NBFC Regulations, a collective investment scheme categorised as Shariah Compliant Capital Protected Scheme is required to pay an annual fee to SECP at an amount equal to 0.075 percent of the average annual net assets of the fund. There has been no change in this percentage in the current year.

2016

----Rupees in '000-----

Note

2015

| ACCRUED EXPENSES AND OTHER LIABILITIES |        |            |
|--|--------|------------|
| Auditors' remuneration payable         | 318    | 291        |
| Provision for Workers' Welfare Fund 16 | 7,552  | 7,552      |
| Payable to brokers                     | -      | 81         |
| Settlement charges                     | 26     | 69         |
| Bank charges                           | 21     | 53         |
| Printing charges                       | 122    | 101        |
| Withholding tax                        | 2,184  | 4,835      |
| Legal Fee                              | 121    | 125        |
| Haram portion of dividend 12.1         | 953    | 761        |
| Shariah advisory fee                   | 179    | <u>-</u> _ |
|  | 11,476 | 13,868     |

12.1 Total haram portion of dividend for the year amounted to Rs 0.622 million (2015: Rs 0.729 million). Dividend income is recorded net of haram portion.

### 13 CONTINGENCIES AND COMMITMENTS

12

There were no contingencies and commitments outstanding as at June 30, 2016 and June 30, 2015.

| 14 | NUMBER OF UNITS IN ISSUE                           | 2016<br>Numb | 2015<br>er of units |
|----|--|--------------|---------------------|
|    | Total number of units at the beginning of the year | 14,216,154   | 16,142,011          |
|    | Add: units issued during the year                  | 191,303      | 340,123             |
|    | Add: bonus units issued during the year            | 948,266      | -                   |
|    | Less: units redeemed during the year               | (9,205,933)  | (2,265,980)         |
|    | Total units in issue at the end of the year        | 6,149,790    | 14,216,154          |

| 15 | AUDITORS' REMUNERATION                   | 2016<br>Rupees | 2015<br>in '000 |
|----|--|----------------|-----------------|
|    | Annual audit fee and other certification | 273            | 250             |
|    | Half yearly review fee                   | 93             | 84              |
|    | Out of pocket expenses                   | 60             | 50              |
|    |  | 426            | 384             |

#### 16 PROVISION FOR WORKERS' WELFARE FUND

16.1 The Finance Act, 2008 had introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it was construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeded Rs 0.5 million in a tax year, had been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this connection, a constitutional petition was filed by certain CISs through their trustees in the Honorable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication.

During the year ended June 30, 2012, the Honourable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006 and the Finance Act, 2008, had declared the said amendments as unlawful and unconstitutional. In March 2013, a larger bench of the Honourable Sindh High Court (SHC) passed an order declaring that the amendments introduced in the WWF Ordinance, 1971 through the Finance Act, 2006 and the Finance Act, 2008 do not suffer from any constitutional or legal infirmity. However, the Honorable High Court of Sindh has not addressed the other amendments made in the WWF Ordinance, 1971 about applicability of WWF to the CISs which is still pending before the Court. In May 2014, the Peshawar High Court (PHC) has also held these amendments to be ultra vires as they lacked the essential mandate to be introduced and passed through the Money Bill under the Constitution. Without prejudice to the above, the Management Company, as a matter of prudence and abundant caution, has made provision for WWF amounting to Rs 7.552 million up to June 30, 2015. Had the same not been made the net asset value per unit of the Fund as at June 30, 2016 would have been higher by Rs 1.2280 (2015: Re 0.5312) per unit.

16.2 The Finance Act, 2015 has excluded Mutual Funds and Collective Investment Schemes from the definition of 'Industrial establishment' subject to WWF under WWF Ordinance, 1971. Accordingly, no further provision for WWF has been made from July 01, 2015. The provision made till June 30, 2015 has not been reversed as the above law suit is still pending in the SHC.

#### 17 TAXATION

The income of the Fund is exempt from income tax under Clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders as cash dividend. The Fund has not recorded provision for taxation as the Management Company has distributed at least ninety percent of the Fund's accounting income for the period as reduced by capital gains, whether realised or unrealised, to its unit holders as cash dividend.

### 18 TRANSACTIONS WITH CONNECTED PERSONS

- 18.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan, and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company, entities having common directorship with the Management Company and directors and officers of the Management Company. It also includes any person or company beneficially owing directly or indirectly 10% or more of the units in the issue/ net assets of the Fund.
- 18.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 18.3 Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- 18.4 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

| 18.5 | Details of the transactions with connected persons are as follows: | 2016<br>Rupees | 2015<br>in '000 |
|------|--|----------------|-----------------|
|      | NBP Fullerton Asset Management Limited - Management Company        |                |                 |
|      | Remuneration for the year  | 26,995         | 33,616          |
|      | Sindh sales tax on remuneration of Management Company              | 4,384          | 5,849           |
|      | Federal excise duty on remuneration of the Management Company      | 4,319          | 5,379           |
|      | Expenses reimbursed to the Management Company                      | .,,,           | 3,373           |
|      | - Preliminary expenses and floatation costs                        | _              | 2,322           |
|      | - Initial deposit on opening of bank accounts                      | _              | 45              |
|      | - Listing fee  | _              | 20              |
|      | - Other expenses   | _              | 2,608           |
|      | Accounting and operational charges                                 | 667            |                 |
|      | Central Depository Company of Pakistan Limited - Trustee           |                |                 |
|      | Remuneration for the year  | 1,755          | 2,185           |
|      | Sindh sales tax on remuneration of Trustee                         | 246            | -               |
|      | Settlement charges   | 272            | 309             |
|      | Employees of the Management Company                                |                |                 |
|      | Issue of 57 (2015: 56) units                                       | 6              | 7               |
|      | Bonus of 147 (2015: Nil) units                                     | 16             | -               |
|      | Redemption of 505 (2015: Nil) units                                | 60             | -               |
|      | Cash distribution for the year                                     | 6              | 7               |
|      | Taurus Securities Limited  |                |                 |
|      | Brokerage expense  | 51             | 172             |
|      | National Bank of Pakistan - Sponsor                                |                |                 |
|      | Profit on bank deposits  | 60             | 49              |

| Amounts / balances outstanding as at year end:   | 2016<br>Rupees                         | 2015<br>in '000                |
|--|--|--------------------------------|
| NBP Fullerton Asset Management Limited - Management Company Management fee payable Sindh sales tax payable on remuneration of Management Company Federal excise duty payable on remuneration of Management Company Sales load payable Accounting and operational charges | 1,180<br>192<br>11,370<br>5,514<br>667 | 2,835<br>493<br>7,051<br>5,514 |
| Central Depository Company of Pakistan Limited - Trustee<br>Remuneration payable<br>Sindh sales tax payable on remuneration of Trustee<br>Settlement charges payable<br>Security deposit   | 77<br>11<br>26<br>100                  | 184<br>-<br>69<br>100          |
| Employees of the Management Company<br>Investment held in the Fund 2,013 units (2015: 2,314 units)   | 225                                    | 278                            |
| National Bank of Pakistan - Sponsor<br>Bank balance<br>Profit receivable   | 893<br>26                              | 65<br>4                        |
| Amount payable against redemption of units to:<br>NAFA Islamic Active Allocation Fund - I (Plan - III)   | 5,147                                  | -                              |

#### 19 PARTICULARS OF THE INVESTMENT COMMITTEE AND THE FUND MANAGER

Details of members of the investment committee of the Fund are as follows:

|       |                         | As at June 30, 2016                              | As at June 30, 2016 |  |  |  |
|-------|-------------------------|--|---------------------|--|--|--|
| S.No. | Name                    | Qualification                                    | Experience in years |  |  |  |
| 1     | Dr. Amjad Waheed        | MBA / Doctorate in Business Administration / CFA | 28                  |  |  |  |
| 2     | Mr. Sajjad Anwar*       | CFA / MBA Finance                                | 16                  |  |  |  |
| 3     | Mr. Muhammad Ali Bhabha | CFA / MBA / FRM                                  | 21                  |  |  |  |
| 4     | Mr. Syed Suleman Akhtar | CFA / MBA Finance                                | 16                  |  |  |  |
| 5     | Mr. Asim Wahab Khan     | CFA  | 10                  |  |  |  |
| 6     | Mr. Muhammad Imran      | CFA / ACCA                                       | 10                  |  |  |  |

\*Mr. Sajjad Anwar is the manager of the Fund. He is also the Fund Manager of NAFA Islamic Principal Protected Fund - II, NAFA Islamic Principal Preservation Fund, NAFA Islamic Stock Fund, NAFA Pension Fund, NAFA Islamic Pension Fund and NAFA Islamic Active Allocation Plan - I, II, III

| 20 | 0 TOP TEN BROKERS / DEALERS BY PERCENTAGE OF COMMISSION PAID |  |  |  |
|----|--|--|--|--|
|    | 1<br>2<br>3<br>4<br>5<br>6<br>7<br>8<br>9                    | Taurus Securities Limited Aqeel Karim Dehdi Securities (Private) Limited Fortune Securities Limited Arif Habib Securities Limited BMA Capital Management Limited Sherman Securities (Private) Limited Next Capital Limited Concordia Securities (Private) Limited Optimus Capital Management Limited Global Securities Pakistan Limited                                    | 6.49%<br>5.22%<br>5.13%<br>4.74%<br>4.52%<br>4.35%<br>4.28%<br>4.13%<br>3.92%<br>3.72% |  |
|    | 1<br>2<br>3<br>4<br>5<br>6<br>7<br>8<br>9                    | Taurus Securities Limited J.S. Global Capital Limited Fortune Securities Limited Aqeel Karim Dehdi Securities (Private) Limited Elixir Securities Pakistan (Private) Limited Foundation Securities (Private) Limited Arif Habib Securities Limited Habib Metropolitan Financial Services Limited Al Habib Capital Markets (Private) Limited BMA Capital Management Limited | 2015 10.71% 7.37% 7.22% 6.73% 6.61% 6.24% 5.05% 4.44% 4.04% 3.76%                      |  |

18.6

#### 21 PATTERN OF UNIT HOLDING

| <br>As at | lune 30. | 2016 |
|-----------|----------|------|
|           |          |      |

| Category                             | Number of unit holders | Investment<br>amount                     | Percentage of invesment |
|--------------------------------------|------------------------|--|-------------------------|
|                                      |                        | Rupees in '000                           |                         |
| Individuals* Retirement Funds Others | 197<br>23<br>10<br>230 | 218,282<br>291,792<br>176,998<br>687,072 | 31.77%<br>42.47%<br>    |

<sup>\*</sup> This includes investment amount of Rs 0.225 million of related parties / connected persons

----- As at June 30, 2015-----

| Category                             | Number of unit holders | Investment<br>amount                       | Percentage of invesment |
|--------------------------------------|------------------------|--|-------------------------|
|                                      |                        | Rupees in '000                             |                         |
| Individuals* Retirement Funds Others | 526<br>33<br>22<br>581 | 789,958<br>407,662<br>509,655<br>1,707,275 | 46.28%<br>23.87%<br>    |

<sup>\*</sup> This includes investment amount of Rs 0.278 million of related parties / connected persons

#### 22 ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

The 54th, 55th, 56th, 57th, 58th & 59th Board meetings were held on July 14, 2015, September 30, 2015, October 21, 2015, February 26, 2016, April 29, 2016 and June 28, 2016 respectively. Information in respect of attendance by directors in the meetings is given below:

| Name of Director       |   | ber of Mee | etings           |                           |  |
|------------------------|---|------------|------------------|---------------------------|--|
|                        |   | Attended   | Leave<br>granted | Meetings not attended     |  |
| Mr. Nausherwan Adil    | 6 | 5          | 1                | 54th meeting              |  |
| Mr. Aamir Sattar       | 6 | 4          | 2                | 56th & 57th meeting       |  |
| Mr. Abdul Hadi Palekar | 6 | 5          | 1                | 58th meeting              |  |
| Mr. Koh Boon San       | 6 | 4          | 2                | 54th & 57th meeting       |  |
| Mr. Nigel Poh Cheng    | 6 | 3          | 3                | 56th, 58th & 59th meeting |  |
| Mr. Kamal Amir Chinoy  | 6 | 5          | 1                | 57th meeting              |  |
| Mr. Shehryar Faruque   | 6 | 4          | 2                | 54th & 59th meeting       |  |
| Dr. Amjad Waheed       | 6 | 6          | -                | -                         |  |

## 23 FINANCIAL INSTRUMENTS BY CATEGORY

| As at | June | 30, | 20 | 16- |  |  |
|-------|------|-----|----|-----|--|--|
|-------|------|-----|----|-----|--|--|

| Particulars                              | Loans and receivables | At fair value<br>through profit<br>or loss | Total   |
|--|-----------------------|--|---------|
| Financial assets                         |                       | Rupees in '000-                            |         |
| Balances with banks                      | 403,489               | -  | 403,489 |
| Investments                              | -                     | 314,827                                    | 314,827 |
| Dividend and profit receivable           | 2,736                 | -  | 2,736   |
| Advances, deposits and other receivables | 2,666                 | -  | 2,666   |
|  | 408,891               | 314,827                                    | 723,718 |

#### -----As at June 30, 2016-----

| Particulars   | Loans and receivables | Other financial liabilities at amortised cost | Total  |
|---|-----------------------|---|--------|
|   |                       | Rupees in '000-                               |        |
| Financial liabilities   |                       | •   |        |
| Payable to NBP Fullerton Asset Management Limited - Manageme      | nt Company -          | 18,923  | 18,923 |
| Payable to the Central Depository Company of Pakistan Limited - T | rustee -              | 88  | 88     |
| Accrued expenses and other liabilities                            | -                     | 1,740   | 1,740  |
| Payable against redemption of units                               |                       | 5,147   | 5,147  |

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-----As at June 30, 2015-----

184

1,481

184

1,481

| AS at June 30, 2015   |                       |   |           |
|---|-----------------------|---|-----------|
| Particulars   | Loans and receivables | At fair value<br>through profit<br>or loss          | Total     |
| Financial assets  |                       | Rupees in '000                                      |           |
| Balances with banks   | 856,369               | -   | 856,369   |
| Investments   | -                     | 872,464   | 872,464   |
| Receivable against sale of investments  | -                     | -   | -         |
| Dividend and profit receivable  | 6,259                 | -   | 6,259     |
| Advances, deposits and other receivables  | 2,600                 |   | 2,600     |
|   | 865,228               | 872,464   | 1,737,692 |
|   |                       | As at June 30, 2015                                 |           |
| Particulars   | Loans and receivables | Other financial<br>liabilities at<br>amortised cost | Total     |
|   |                       | Rupees in '000                                      |           |
| <b>Financial liabilities</b> Payable to NBP Fullerton Asset Management Limited - Manage | ement Company -       | 15,893  | 15,893    |

#### 24 FINANCIAL RISK MANAGEMENT

Accrued expenses and other liabilities

The Fund's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk.

#### 24.1 Market risk

This is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of the changes in market prices.

The Management Company manages market risk by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee and the regulations laid down by the Securities and Exchange Commission of Pakistan.

Market risk comprises three types of risk: currency risk, profit rate risk and price risk.

Payable to the Central Depository Company of Pakistan Limited - Trustee

#### 24.1.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in foreign exchange rates. At present, the Fund is not exposed to currency risk as all the transactions are carried out in Pakistani Rupees.

#### 24.1.2 Yield / Profit rate risk

Yield / profit rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market profit rates. The Fund is mainly exposed to profit rate risk on balances held with banks and investment in GoP Ijarah Sukuks.

### a) Sensitivity analysis for variable rate instruments

Presently, the Fund does not hold any variable rate instrument except for balances in certain profit and loss saving accounts, the profit rate of which ranges from 2.40% to 6.70%.

#### b) Sensitivity analysis for fixed rate instruments

Presently, the Fund does not hold any fixed rate instrument that may expose the Fund to any material profit rate risk.

Yield / profit rate sensitivity position for on-balance sheet financial instruments is based on the earlier of contractual repricing or maturity date and for off-balance sheet financial instruments is based on settlement date.

|   |                       |  | June 30, 2016<br>Exposed to yield / profit rate risk |   |                               |  |
|---|-----------------------|--|--|---|-------------------------------|--|
| Particulars   | Yield/ profit<br>rate | Total  | Upto three<br>months                                 | More than three<br>months and<br>upto one year  | More than<br>one year         | Not exposed to<br>yield / profit<br>rate risk  |
| On-balance sheet financial instruments  | %                     |  |  | -(Rupees in '000)   |                               |  |
|   |                       |  |  |   |                               |  |
| Financial assets<br>Balances with banks   | 2.40 - 6.70           | 403,489  | 402,556  | _   | -                             | 933  |
| nvestments  |                       | 314,827  | -  | -   | -                             | 314,827  |
| Dividend and profit receivable  |                       | 2,736  | -  | -   | -                             | 2,736  |
| Advances, deposits and other receivables  |                       | 2,666<br>723,718   | 402,556  | -   | -                             | 2,666<br>321,162   |
| Financial liabilities<br>Payable to NBP Fullerton Asset Management  |                       | ,  |  |   |                               |  |
| Limited - Management Company  |                       | 18,923   | -  | -   | -                             | 18,923   |
| Payable to Central Depository Company of pakistan Limited - Trustee   |                       | 88   |  |   |                               | 88   |
| Accrued expenses and other liabilities  |                       | 1,740  | _  | -   | -                             | 1,740  |
| Payable against redemption of units   |                       | 5,147  | -  | -   | -                             | 5,14   |
|   |                       | 25,898   | -  | -   | -                             | 25,898   |
| On-balance sheet gap (a)  |                       | 697,820  | 402,556  | -   | -                             | 295,264  |
| Off-balance sheet financial instruments   |                       | -  | -  | -   | -                             |  |
| Off-balance sheet gap (b)   |                       | -  | -  | -   | -                             |  |
| Total yield / profit rate sensitivity gap (a+b)   |                       | 697,820  | 402,556  | -   | _                             | 295,26   |
| Cumulative yield / profit rate sensitivity gap  |                       |  | 402,556  | 402,556   | 402,556                       | -  |
|   |                       |  |  |   |                               | -  |
|   |                       |  |  |   |                               |  |
|   |                       |  |  | June 30, 2015<br>ed to yield / profit   |                               |  |
|   | Vield/ profit         |  | Expos  | ed to yield / profit  | rate risk                     | Not exposed t  |
| Particulars   | Yield/ profit<br>rate | Total  |  |   |                               | Not exposed t  |
| Particulars   |                       | Total  | Expos  Upto three months                             | ed to yield / profit  More than three months and                                      | More than<br>one year         | Not exposed t<br>yield / profit<br>rate risk   |
|   | rate                  | Total  | Expos  Upto three months                             | ed to yield / profit  More than three months and upto one year                        | More than<br>one year         | Not exposed t<br>yield / profit<br>rate risk   |
| Particulars On-balance sheet financial instruments Financial assets   | rate                  | Total  | Expos  Upto three months                             | ed to yield / profit  More than three months and upto one year                        | More than<br>one year         | Not exposed t<br>yield / profit<br>rate risk   |
| On-balance sheet financial instruments Financial assets Balances with banks   | rate                  | Total 856,369  | Expos  Upto three months                             | More than three months and upto one year -(Rupees in '000)                            | More than<br>one year         | Not exposed tyield / profit rate risk  |
| On-balance sheet financial instruments Financial assets Balances with banks nvestments  | rate<br>%             | Total  | Expos Upto three months                              | ed to yield / profit  More than three months and upto one year  -(Rupees in '000)     | More than<br>one year         | Not exposed tyield / profit rate risk  |
| On-balance sheet financial instruments Financial assets Balances with banks nvestments Receivable against sale of investments   | rate<br>%             | Total 856,369 872,464  | Expos Upto three months                              | More than three months and upto one year -(Rupees in '000)                            | More than<br>one year         | Not exposed tyield / profit rate risk  |
| On-balance sheet financial instruments Financial assets Balances with banks nvestments Receivable against sale of investments Dividend and profit receivable  | rate<br>%             | 856,369<br>872,464<br>-<br>6,259<br>2,600  | Expos Upto three months  838,15                      | More than three months and upto one year -(Rupees in '000)  1 - 55,861                | More than<br>one year         | Not exposed tyield / profit rate risk  18,218 816,600 6,259 2,600                          |
| On-balance sheet financial instruments Financial assets Balances with banks nvestments Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables   | rate<br>%             | 856,369<br>872,464<br>-<br>6,259   | Expos Upto three months                              | More than three months and upto one year -(Rupees in '000)  1 - 55,861                | More than<br>one year         | Not exposed tyield / profit rate risk  18,21 816,60 6,25 2,60                              |
| On-balance sheet financial instruments  Financial assets Balances with banks nvestments Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables  Financial liabilities   | rate<br>%             | 856,369<br>872,464<br>-<br>6,259<br>2,600  | Expos Upto three months  838,15                      | More than three months and upto one year -(Rupees in '000)  1 - 55,861                | More than<br>one year         | Not exposed tyield / profit rate risk  18,21 816,60 6,25 2,60                              |
| On-balance sheet financial instruments  Financial assets Balances with banks nvestments Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables Financial liabilities Payable to NBP Fullerton Asset Management Limited - Management Company   | rate<br>%             | 856,369<br>872,464<br>-<br>6,259<br>2,600<br>1,737,692                                     | Expos Upto three months  838,15                      | More than three months and upto one year -(Rupees in '000)  1 - 55,861                | More than<br>one year         | Not exposed yield / profit rate risk  18,21 816,60 6,25 2,60 843,68                        |
| On-balance sheet financial instruments  Financial assets Balances with banks nvestments Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables Financial liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of  | rate<br>%             | 856,369<br>872,464<br>-<br>6,259<br>2,600<br>1,737,692                                     | Expos Upto three months  838,15                      | More than three months and upto one year -(Rupees in '000)  1 - 55,861                | More than<br>one year         | Not exposed yield / profit rate risk  18,21 816,60 6,25 2,60 843,68                        |
| On-balance sheet financial instruments  Financial assets Balances with banks nvestments Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables Financial liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee   | rate<br>%             | 856,369<br>872,464<br>-<br>6,259<br>2,600<br>1,737,692                                     | Expos Upto three months  838,15                      | More than three months and upto one year(Rupees in '000)  1 - 55,861                  | More than<br>one year         | Not exposed tyield / profit rate risk  18,216 816,600 6,255 2,600 843,680                  |
| On-balance sheet financial instruments  Financial assets Balances with banks nvestments Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables Financial liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee   | rate<br>%             | 856,369<br>872,464<br>   | Expos Upto three months  838,15                      | More than three months and upto one year  -(Rupees in '000)  1 - 55,861 1 55,861      | Amore than one year           | Not exposed tyield / profit rate risk  18,218 816,603 6,259 2,600 843,680 15,893 184 1,485 |
| On-balance sheet financial instruments  Financial assets Balances with banks nvestments Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables Financial liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Accrued expenses and other liabilities  | rate<br>%             | 856,369<br>872,464<br>-<br>6,259<br>2,600<br>1,737,692<br>15,893<br>184<br>1,481           | Expos Upto three months  838,15                      | More than three months and upto one year  -(Rupees in '000)  1 - 55,861 1 55,861      | Amore than one year           | 18,218<br>816,603<br>6,259<br>2,600<br>843,680<br>15,893<br>18-<br>17,558                  |
| On-balance sheet financial instruments  Financial assets Balances with banks nvestments Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables Financial liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Accrued expenses and other liabilities  On-balance sheet gap (a)  | rate<br>%             | 856,369<br>872,464<br>-<br>6,259<br>2,600<br>1,737,692<br>15,893<br>184<br>1,481<br>17,558 | Upto three months  838,15                            | More than three months and upto one year  -(Rupees in '000)  1 - 55,861 1 55,861      | Amore than one year           | 18,216<br>816,600<br>843,680<br>15,89<br>18-<br>1,48<br>17,556                             |
| On-balance sheet financial instruments  Financial assets Balances with banks nvestments Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables  Financial liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of   | rate<br>%             | 856,369<br>872,464<br>   | Upto three months  838,15                            | More than three months and upto one year  -(Rupees in '000)  1                        | Amore than one year           | 18,218<br>816,603<br>6,259<br>2,600<br>843,680<br>15,893<br>184<br>1,481                   |
| On-balance sheet financial instruments  Financial assets Balances with banks Investments Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables  Financial liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Accrued expenses and other liabilities  On-balance sheet gap (a)  Off-balance sheet financial instruments | rate<br>%             | 856,369<br>872,464<br>   | Upto three months  838,15                            | ded to yield / profit  More than three months and upto one year  -(Rupees in '000)  1 | rate risk  More than one year | Not exposed t<br>yield / profit<br>rate risk   |

#### 24.1.3 Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market prices (other than those arising from profit rate risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Fund is primarily exposed to equity price risk because of investments held and classified by the Fund on the statement of assets and liabilities at fair value through profit or loss. To manage its price risk arising from investments in equity securities, the Fund diversifies its portfolio within the eligible stocks prescribed in the Trust deed. The Fund's constitutive document / NBFC Regulations also limit individual equity securities based on the net assets, or issued capital of the investee company and sector exposure limit.

In case of 5% increase / decrease in KMI 30 index on June 30, 2016, net income for the year would increase / decrease by Rs 8.969 million (2015: Rs 9.776 million) and net assets of the Fund would increase / decrease by the same amount as a result of gains / losses on equity securities at fair value through profit or loss.

The analysis is based on increase / decrease of equity index by 5% with all other variables held constant and with an assumption that all the Fund's equity instruments will move according to the historical correlation with the index. This represents management's best estimate of a reasonable possible shift in the KMI 30 index having regard to the historical volatility of the index. The composition of the Fund's investment portfolio and the correlation thereof to the KMI 30 index, is expected to change over time. Accordingly, the aforementioned sensitivity analysis is not necessarily indicative of the effects on the Fund's net assets of future movements in the level of KMI 30 index.

#### 24.2 Credit risk

Credit risk represents the risk of a loss if counterparties fail to perform as contracted. The Fund's credit risk is primarily attributable to balances with banks, dividend receivable and profit receivable on balances with banks. The credit risk on liquid funds is limited because the counter parties are financial institutions with reasonably high credit ratings. In addition, the internal risk management policies and investment guidelines (approved by the investment Committee) require the Fund to invest in debt securities that have been rated by a well known rating agency. Credit risk on dividends receivable is minimal due to statutory protection. All transactions in listed securities are settled / paid for upon delivery using the central clearing company. The risk of default is considered minimal due to inherent systematic measures taken therein. The Fund does not foresee any credit risk with respect to investment in government securities as these represent the interest of the Government of Pakistan.

The Fund's policy is to enter into financial contracts in accordance with the internal risk management policies and investment guidelines approved by the Investment Committee. The Fund does not expect to incur material credit losses on its financial assets.

### 24.2.1 Credit quality of the Fund's Balances with Banks

| Name of the Bank                  | Rating<br>Agency | Latest available published rating | Percentage of Bank Balance |
|-----------------------------------|------------------|-----------------------------------|----------------------------|
| Bank Alfalah Limited              | PACRA            | AA                                | 0.28%                      |
| Habib Metropolitan Bank Limited   | PACRA            | AA+                               | 0.15%                      |
| Habib Bank Limited                | JCR-VIS          | AAA                               | 68.55%                     |
| National Bank of Pakistan Limited | JCR-VIS          | AAA                               | 0.22%                      |
| Soneri Bank Limited*              | PACRA            | AA-                               | -                          |
| United Bank Limited               | JCR-VIS          | AAA                               | 0.31%                      |
| Meezan Bank Limited               | JCR-VIS          | AA                                | 5.41%                      |
| Sindh Bank Limited*               | JCR-VIS          | AA                                | -                          |
| Bank Al Habib Limited             | PACRA            | AA+                               | 25.08%                     |
| Allied Bank Limited*              | PACRA            | AA+                               | -                          |

<sup>\*</sup> Nil value due to rounding off difference.

#### 24.2.2 Concentration of credit risk

The Fund mainly deals in equity securities which are primarily subject to price risk. The concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio of other financial instruments comprise of bank balances and securities issued by the State Bank of Pakistan on behalf of the Government of Pakistan.

The Fund's major bank balances are held with two Banks. The management believes that these are credit-worthy counterparties.

### 24.3 Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disadvantageous to the Fund.

The Fund is exposed to the daily settlement of equity securities and to daily cash redemptions, if any. The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions without incurring unacceptable losses or risking damage to the Fund's reputation. The Fund's policy is therefore to invest the majority of its assets in investments that are traded in an active market and can be readily realised. The Fund's listed securities are considered readily realisable as they are liquid shares listed on the Stock Exchanges.

24.3 In order to manage the Fund's overall liquidity, the Fund may withhold daily redemption requests in excess of ten percent of units in issue and such requests would be treated as redemption requests qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. The Fund did not withhold any redemptions during the period.

The table below indicates the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

|   |  |  | June 30, 2016                             |                                      |  |
|---|--|--|---|--------------------------------------|--|
| Particulars   | Total                                    | Upto three<br>months                   | Over three<br>months and<br>upto one year | Over one<br>year                     |  |
| Financial liabilities   | Rupees in '000                           |  |   |                                      |  |
| Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Accrued expenses and other liabilities Payable against redemption of units | 18,923<br>88<br>1,740<br>5,147<br>25,898 | 1,372<br>88<br>1,740<br>5,147<br>8,347 | -<br>-<br>-<br>June 30, 2015              | 17,551<br>-<br>-<br>-<br>-<br>17,551 |  |
| Particulars   | Total                                    | Upto three<br>months                   | Over three<br>months and<br>upto one year | Over one<br>year                     |  |
| Financial liabilities   |  | Rι                                     | upees in '000                             |                                      |  |
| Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Accrued expenses and other liabilities                                     | 15,893<br>184<br>1,481                   | 3,328<br>184<br>1,481                  | -   | 12,565<br>-<br>-                     |  |
| Accided expenses and other habilities   | 17,558                                   | 4,993                                  |   | 12,565                               |  |

#### 25 UNIT HOLDERS' FUND RISK MANAGEMENT

The Unit Holders' Fund is represented by redeemable units. These units are entitled to distributions and to payment of a proportionate share, based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown on the 'Statement of Movement in Unit holders' Fund'.

The Fund has no restrictions on the subscription and redemption of units. As required under the NBFC Regulations, every open end scheme shall maintain fund size (i.e. net assets of the Fund) of Rs 100 million at all times during the life of the scheme. The Fund has maintained and complied with the requirement of minimum fund size during the current period.

In accordance with the risk management policies stated in note 24, the Fund endeavours to invest the subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemptions, such liquidity being augmented by short-term borrowings or disposal of investments where necessary.

The Fund provides protection of principal to the unit holders' through its investment methodology (Constant Proportion Portfolio Insurance 'CPPI' methodology) and the investment structure of the Fund and not through an undertaking by the Management Company, the Trustee or the SECP.

#### 26 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or liability can be settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Financial assets which are traded in an open market are revalued at the market prices prevailing on the reporting date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from the carrying values as the items are either short term in nature or periodically repriced.

Fair value of investments is determined as follows:

- Fair value of listed equity securities is determined on the basis of closing market prices quoted on the stock exchange.
- Investments in government securities are valued on the basis of average rates of brokers as announced by the Financial Markets Association of Pakistan.
- The fair values of all other financial assets and financial liabilities of the Fund approximate their carrying amounts due to short term maturities of these instruments.

#### 26.1 Fair value hierarchy

International Financial Reporting Standard 13, 'Fair Value Measurement' requires the Fund to classify assets using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active market for identical assets or liabilities.
- **Level 2:** Fair value measurements using inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- **Level 3:** Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

As at June 30, 2016, the Fund held the following financial instruments measured at fair value:

| , ,                                      |                     |          |             |         |  |
|--|---------------------|----------|-------------|---------|--|
|  | As at June 30, 2016 |          |             |         |  |
|  | Level 1             | Level 2  | Level 3     | Total   |  |
|  | (Rupees in '000)    |          |             |         |  |
| ASSETS                                   |                     |          |             |         |  |
| Investment in listed equity securities   | 314,827             | -        | -           | 314,827 |  |
|  |                     | As at Ju | ne 30, 2015 |         |  |
|  | Level 1             | Level 2  | Level 3     | Total   |  |
|  |                     | (Rupe    | es in '000) |         |  |
| ASSETS                                   |                     |          |             |         |  |
| Investment in listed equity securities   | 816,603             | -        | -           | 816,603 |  |
| Government Securities - GoP Ijarah Sukuk | -                   | 55,861   | -           | 55,861  |  |

### 27 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on September 23, 2016 .

## 28 GENERAL

- 28.1 Figures have been rounded off to the nearest thousand rupees.
- **28.2** Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of better presentation. No significant rearrangement or reclassification were made in these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

### **PERFORMANCE TABLE**

| Particulars  | For the year ended<br>June 30, 2016 | For the year ended<br>June 30, 2015 | For the period from<br>March 6, 2014 to June<br>30, 2014 |
|--|-------------------------------------|-------------------------------------|--|
| Net assets at the year / period ended (Rs '000)                | 687,072                             | 1,707,275                           | 1,641,496  |
| Net income for the year / period ended (Rs '000)               | 27,223                              | 327,577                             | 42,476   |
| Net Asset Value per unit at the year / period ended (Rs)       | 111.7228                            | 120.0940                            | 101.6909   |
| Offer Price per unit at year end                               | N/A                                 | N/A                                 | 101.6909   |
| Redemption Price per unit at year end                          | 111.7228                            | 120.0940                            | 101.6909   |
| Highest offer price per unit (Rs)                              | N/A                                 | N/A                                 | 102.0287   |
| Lowest offer price per unit (Rs)                               | N/A                                 | N/A                                 | 98.2219  |
| Ex- Highest redemption price per unit (Rs)                     | 112.9390                            | 121.2598                            | 102.0287   |
| Ex- Lowest redemption price per unit (Rs)                      | 104.3273                            | 96.9092                             | 98.2219  |
| Ex- Fiscal Year Opening Nav                                    | 107.2386                            | 98.7167                             | -  |
| Total return of the fund                                       | 4.18%                               | 21.34%                              | 2.63%  |
| Capital gowth  | -7.00%                              | 17.74%                              | 1.70%  |
| Income distribution % of Ex NAV                                | 11.18%                              | 3.65%                               | 0.00%  |
| Income distribution % of Par Value                             | 12.48%                              | 3.60%                               | 0.93%  |
| Distribution   |                                     |                                     |  |
| Interim distribution per unit                                  | 12.4826                             | 3.2846                              | -  |
| Final distribution per unit                                    | -                                   | 0.3152                              | 0.9300   |
| Distrubution Dates   |                                     |                                     |  |
| Interim  | 26-Feb-16 & 30-Jun-16               | 30-Jun-15                           | 26-Jun-14  |
| Final  | -                                   | 16-Jul-15                           | -  |
| Average annual return of the fund (launch date March 06, 2014) |                                     |                                     |  |
| (Since inception to June 30, 2016)                             | 29.74%                              |                                     |  |
| (Since inception to June 30, 2015)                             |                                     | 18.10%                              |  |
| (Since inception to June 30, 2014)                             |                                     |                                     | 2.63%  |
| Portfolio Composition ( Please see Fund Manager Report)        |                                     |                                     |  |

Past performance is not necessarily indicative of future performance and that unit prices and investment returns may go down, as well as up

## PROXY ISSUED BY THE FUND

The proxy voting policy of NAFA Islamic Principal Protected Fund - I, duly approved by Board of Directors of the Management Company, is available on the website of NBP Fullerton Asset Management Limited i.e. www.nafafunds.com. A detailed information regarding actual proxies voted by the Management Company in respect of the fund is also available without charge, upon request, to all unit holders.

The details of summarized proxies voted are as follows:

|         | Resolutions | For  | Against | Abstain |
|---------|-------------|------|---------|---------|
|         |             |      |         |         |
| Number  | 3           | 3    | -       | -       |
| (%ages) | 100%        | 100% | -       | 1       |





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