

# QUARTERLY REPORT March 31 2017

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FULLERTON FUND MANAGEMENT

Joint - Venture Partners

# MISSION STATEMENT

To rank in the top quartile

in performance of

### NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

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#### FUND'S INFORMATION

#### Management Company

NBP Fullerton Asset Management Limited - Management Company

### Board of Directors of the Management Company

Mr. Nausherwan Adil Dr. Amjad Waheed Mr. Aamir Sattar Mr. Abdul Hadi Palekar Mr. Foo Chiah Shiung (Kelvin Foo) Mr. Lui Mang Yin (Martin Lui) Mr. Kamal Amir Chinoy Mr. Shehryar Faruque Mr. Humayun Bashir Chairman Chief Executive Officer Director Director Director Director Director Director Director

### Company Secretary & COO

Mr. Muhammad Murtaza Ali

### Chief Financial Officer

### Mr. Khalid Mehmood

#### Audit & Risk Committee

Mr. Shehryar Faruque	Chairman
Mr. Foo Chiah Shiung (Kelvin Foo)	Member
Mr. Aamir Sattar	Member

### Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy	Chairman
Mr. Lui Mang Yin (Martin Lui)	Member
Mr. Abdul Hadi Palekar	Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

### Bankers to the Fund

Bank Alfalah Limited Habib Bank Limited United Bank Limited Meezan Bank Limited Sindh Bank Limited Soneri Bank Al Habib Limited Bank Al Habib Limited Allied Bank Limited Habib Metropolitan Bank Limited

#### Auditors

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, P.O.Box 4716 Karachi.

### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

#### Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-11-632 Phone: 051-2514987 Fax: 051-4859031

#### Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

#### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

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### DIRECTORS' REPORT

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Islamic Principal Preservation Fund (NIPPF) for the period ended March 31, 2017.

#### Fund's Performance

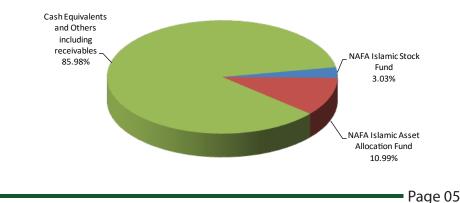
The size of NAFA Islamic Principal Preservation Fund is Rs. 427 million. During the period, the unit price of NAFA Islamic Principal Preservation Fund has increased from Rs. 88.8384 (Ex-Div) on June 30, 2016 to Rs. 101.5061 on March 31, 2017, thus showing an increase of 14.25%. The Benchmark return during the same period was 11.50%. Thus, the Fund has outperformed its Benchmark by 2.75% during the period under review. Since Inception the NAV of Fund has increased from Rs. 81.3267 (Ex-Div) on January 09, 2015 to Rs. 101.5061 on March 31, 2017, thus showing an increase of 24.81%. The Benchmark return during the same period was 20.64%. Thus, the Fund has outperformed its Benchmark by 4.17%. This performance is net of management fee and all other expenses.

After lackluster stock market performance in FY16, the stock market bounced back sharply in 9MFY17, delivering impressive return of 27.5%. It is however worthwhile to note that most of the gains were made during 1HFY17 in which the benchmark KSE-100 index surged by 26.5%. Favorable macroeconomic indicators such as modest inflation, record low interest rates, all time high forex reserves coupled with reclassification of PSX into MSCI emerging market index from frontier market underpinned the strong run-up in the market during 1HFY17. Though the market carried on its momentum entering into 3QFY17 as KSE-100 index crested at all time high level of 50,192 on 26th January, the market remained quite jittery in the subsequent period. Rising political uncertainty unnerved the investors, triggering panic sell-off by the investors. Rising risks to the external account from widening current account deficit and stagnating foreign remittances further soured the investors' sentiments.

Engineering, Chemicals, Autos, Oil & Gas Marketing Companies and Textiles delivered superior returns during 9MFY17, while Fertilizers, E&Ps, Pharmaceuticals and Power sector underperformed the market during the period. Foreign investors remained large net sellers with outflows of USD483 mn during the aforesaid period. On the local side, Mutual Funds remained the main net buyers taking fresh equity exposure worth USD419 mn absorbing most of the foreign selling. Other than Mutual Funds, Insurance and other Companies also remained net buyers investing USD152 mn and USD131 mn, respectively. Amongst the local investors, Banks/DFIs significantly liquidated their equity position worth USD181 mn.

During the period under review, State Bank of Pakistan (SBP) maintained the discount rate and policy rate at 6.25% and 5.75% respectively. The improved interbank liquidity conditions (due to net government retirement and increase in bank deposits) were well calibrated through the open market operations – keeping the weighted average overnight repo rate close to the policy rate. However, long-term sovereign yields witnessed an average increase of around 45-60 basis points, indicating investors' demand for higher term premium. CPI on year-on-year basis was recorded at 4.01% in 9MFY17 as compared to 2.64% in corresponding period last year.

The Fund has earned total income of Rs.102.66 million during the period. After deducting expenses of Rs.13.43 million, the net income is Rs.89.23 million. The below chart presents the asset allocation of NIPPF.



### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: April 28, 2017 Place: Karachi.

ڈائریکٹرز رپورٹ

NBP فکرٹن ایسیٹ منچنٹ کمیٹڈ کے بورڈ آف ڈائر یکٹرز بصدِ مسرت 31مار پ2017ء کو ختم ہونے والی مدّت کے لیےNAFA اسلا مک پنیپل پریزرویشن فنڈ (NIPPF) کے غیرآڈٹ شدہ مالیاتی گوشوارے پیش کرتے ہیں۔

فنڈ کی کارکردگی

NAFA اسلامک پر بیل پریز رویش فنڈ (NIPPF) کا فنڈ سائز 427 ملین روپے ہے۔ اس مدّت کے دوران NAFA اسلامک پر بیل پریز رویش فنڈ کے بینٹ کی قیمت 30 جون 2016ء کو 88.843 دوپ (Ex-Div) سے بڑھ کر 31 دار 2017ء پر 2016 دوپے موچکی ہے، لہذا 14.25 اضافہ ہوا ہے۔ اس مدّت کے دوران نیچ مارک سے 2018ء کو 2016ء کا دخال اضافہ ہوا ہے۔ اس مدّت کے دوران نیچ مارک کے منافع میں 14.20 ماضافہ ہوا ہے۔ اس مدّت کے دوران نیچ مارک کے منافع میں 2018ء کو 2010ء کا دخال ہوا ہے۔ اس مدّت کے دوران نیچ مارک 2016ء کو 2018ء کو 2018ء کو 2018ء کو 2018ء کو 2018ء کو 2015ء کو دوران میں میں میں 2016ء کو 2018ء کو اضافہ دو کھنے میں آیا۔ لہذا فنڈ نے زیرِ جائزہ مدّت کے دوران خین مارک سے 2018ء کو جنور کا 2015ء کو ک کو ایٹ قیام پر فنڈ کی 2016ء کو 2016ء کو 2016ء کو 2016ء کو 2015ء کو 2015 کو 2015ء کو

انجئیر تک، یمیکلز، آٹوز، آئل اینڈ تیس مارکیننگ کمپنیوں اور ٹیکسٹائل کے شعبہ نے مالی سال2017ء کنوماہ میں بہترین منافع دیا جب کہ اس عرصہ میں فرنلا ئیز رز، تلاش اور پیداوار کی کمپنیوں، فارماسیو ٹیکلز اور پادر کے شعبہ کی کار کردگی معمول سے بھی کم رہی۔ نہ کورہ مذ ت میں غیر ملکی سرما بیکار بڑے فروخت کنندہ رہے اور 483 ملین کی قم بیرون ملک چلی گئی ملکی شطح پرمیو چوکل فنڈ زے 41904 ملین کے صص سے خبر بدار رہے جس نے غیر ملکی سرما بیکار بڑے فروخت کنندہ رہے اور 483 ملین کی قم بیرون سے علاوہ انشوزنس اور دیگر کمپنیاں بھی خالص خریداروں میں شامل رہیں اور انہوں نے بالتر تیب 152 ملین یوالیں ڈالری سرما بیکار کی ۔ مقامی سرما یہ کاروں میں بینک DFIS کے 1810 ملین میں صص کی فروخت کی ۔

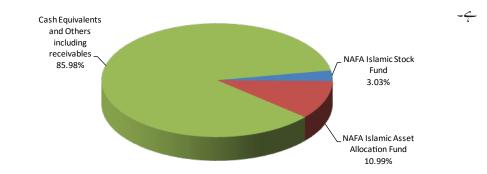
زیر جائزہ مدّت میں اسٹیٹ بینک آف پاکستان (SBP) نے ڈرکاؤنٹ ریٹ اور پالیسی ریٹ بالتر تیب 6.25 اور 5.75 کی شرح پر برقر اررکھا۔ بہتر انٹر بینک سیالیت کی صورتحال (نیٹ گورنمنٹ ریٹائر منٹ اور بینک ڈپازٹس میں اضافہ کے سبب ) کی قدر و قیمت کا او پن مارکیٹ آپریشنر کے ذریعہ بہتر قعین کیا گیا - جبکہ ریپو کے ریٹ کی شرح کی قدر کو پالیسی ریٹ سے قریب تر رکھا گیا۔ تاہم طویل المعیاد بہترین مائٹی میں تقریباً 06-45 بنیادی پو کنٹش کا اوسط اضافہ ہوا، جس سے سرما یہ کاروں کی زیادہ مدّت کے پر سینم کی طلب کا مظاہرہ ہوا۔ مالی سال 2017ء کے نواہ میں سال بہ سال بنا دیر 2012 میں 100 دریکا روگر شد سال اسی مدّت میں 2.64 تھا۔

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ہے۔ درج ذیل چارٹNIPPF کی ایسیٹ ایلوکیشن پیش کرتا ہے:

آمدنی کی تقسیم

مینچن کمپنی کے بورڈ آف ڈائر یکرز نے ابتدانی ex-NAV کا par value 14.79 کے مساوی 15.07) عبوری بوٹس ڈیویڈ منظور کیا



**اظھارِ تنشکر** بورڈاس موقع کا فائدہ اٹھاتے ہوئے منیجنٹ کمپنی پراعتاد اور اعتبار اور خدمت کا موقع فراہم کرنے پراپنے قابلِ قدریونٹ ہولڈرز کاشکریداد اکرتا ہے۔ یہ سیکیو رٹیز اینڈ ایکیچنی کیشن آف پاکستان اور اسٹیٹ بینک آف پاکستان سے بھی ان کی سر پریتی اور رہنمائی کے لیے پُرخلوص اظہارِ تشکر کرتا ہے۔ بورڈ اپنے اسٹاف اورٹر ٹی کی طرف سے محنت بگن اور عزم کے مظاہرے پراپنا خراج تحسین بھی ریکا رڈ پر لانا چاہتا ہے۔

منجانب بورڈ آف ڈائر یکٹرز NBP فلرٹن ایسیٹ بیجمنٹ لمبیٹر

حىف اىگزىكىلىم

بتاریخ 28اپریل201ء مقام:کراچی

ڈائریکٹر

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### CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES (UN-AUDITED) AS AT MARCH 31, 2017

	Note	(Un-audited) March 31, 2017	Audited June 30, 2016
ASSETS		(Rupees	n '000)
Balances with banks Investments Profit receivable Preliminary expenses and floatation costs Advances, deposits and other receivables <b>Total assets</b>	4	380,825 59,912 2,054 - 14 442,805	949,880 396,583 5,924 630 - 1,353,017
LIABILITIES			
Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to Securities and Exchange Commission of Pakistan Payable against redemption of units Accrued expenses and other liabilities <b>Total liabilities</b>	,	9,409 42 707 - 5,591 15,749	10,258 119 1,545 7,372 9,626 28,920
NET ASSETS		427,056	1,324,097
UNIT HOLDERS' FUNDS (AS PER STATEMENT ATTACHED)		427,056	1,324,097
CONTINGENCIES AND COMMITMENTS	5	Numbe	r of units
Number of units in issue		4,207,199	12,960,682
		(Rup	ees)
NET ASSET VALUE PER UNIT		101.5061	102.1626

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

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### CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

		Nine mon	ths ended	Quarter Ended		
		March 31,	March 31,	March 31,	March 31,	
No	ote	2017	2016	2017	2016	
			(Kupees	s in '000)		
INCOME						
Capital income / (loss) on sale of investments - net Profit on bank deposits Dividend Income		124,495 27,374	(54,702) 47,386 29,174	10,385 8,763	(30,918) 19,081	
Reversal of provision for Workers' Welfare Fund Income from Back End Load Net unrealised appreciation / (diminution) on re-measurement		1,767 1,560	1,552	1,767 38	603	
as 'financial assets at fair value through profit or loss' Total Income		8,626 163,822	7,331 30,741	(7,027) 13,926	15,715 4,481	
EXPENSES						
Remuneration of NBP Fullerton Asset Management Limited Management Company Sindh sales tax on remuneration of the Management Company		5,189 675	9,845 1,599	1,369 178	3,788 615	
FED on remuneration of the Management Company Accounting and operational charges to the Management Company		744	1,575 577	151	605 407	
Remuneration of the Central Depository Company of Pakistan Limited - True Sindh Sales Tax on remuneration of the Trustee	stee	721 94	1,143	150 20	367	
Annual fee - Securities and Exchange Commission of Pakistan Settlement and bank charges		707	1,210 126	144 69	387 5	
Annual listing fee		41	30	14	10	
Auditors' remuneration		304	246 893	55 31	45 295	
Amortisation of preliminary expenses and floatation costs Printing charges		630 37	60	- 31	11	
Provision for Sindh Workers' Welfare Fund- previous years		2,072	-	2,072	-	
Shariah advisor fee		304	-	157	-	
Legal & Professional charges Total Expenses		<u>19</u> 11,611	17,464	4,419	6,586	
Net income / (loss) from operating activities		152,211	13,277	9,507	(2,105)	
Element of income / (loss) and capital gains / (losses) included in th prices of units issued less those in units redeemed - net	ne	(61,161)	(1,335)	(51,409)	-363	
Provision for Sindh Workers' Welfare Fund	6	(1,821)	-	(1,821)	-	
Net income / (loss) for the period before taxation		89,229	11,942	(43,723)	(2,468)	
Taxation	7	-	-	-	-	
Net income / (loss) for the period after taxation		89,229	11,942	(43,723)	(2,468)	

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

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### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

	Nine months ended		Quarter Ended		
	March 31,	March 31,	March 31,	March 31,	
	2017	2016	2017	2016	
		(Rupees	in '000)		
Net income / (loss) for the period after taxation	89,229	11,942	(43,723)	(2,468)	
Other Comprehensive Income	-	-	-	-	
Total comprehensive income / (loss) for the period	89,229	11,942	(43,723)	(2,468)	

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Director

Quarterly Report

### CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

	Nine months ended		Quarter Ended	
	March 31,	March 31,	March 31,	March 31,
	2017	2016	2017	2016
		(Rupees	s in '000)	
Undistributed income at the beginning of the period				
Realised gain Unrealised gain / (loss)	35,709 <u>1,094</u> 36,803	7,882 <u>31,442</u> 39,324	154,102 <u>15,653</u> 169,755	58,359 (8,384) 49,975
Net income / (loss) for the period after taxation	89,229	11,942	(43,723)	(2,468)
Interim bonus distribution made during the period Rs 15.0671 per unit distribution (2016: Nil)	(91,992)	-	(91,992)	-
Final distribution made during the period Nil (Re 0.2206 per unit June 30, 2015)	-	(3,759)	-	-
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net	-	-	-	-
Undistributed income carried forward	34,040	47,507	34,040	47,507
Undistributed income at the end of the period comprising of:				
Realised gain Unrealised gain / (loss)	25,414 8,626 34,040	40,176 7,331 47,507	41,067 (7,027) 34,040	31,792 15,715 47,507

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

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### CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

March 31, 2017March 31, 2016March 31, 2017March 31, 2016March 31, 2017March 31, 2016Net assets at the beginning of the period $1,324,097$ $1,758,318$ $1,164,580$ $1,678,353$ Issue of 869,556 (2016: 32,405 units) $87,393$ $3,373$ $87,393$ $-$ Redemption of 9,623,038 (2016: 2,093,255 units) $(1,042,832)$ $(215,086)$ $(740,611)$ $(120,125)$ Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net $61,161$ $1,335$ $51,409$ $363$ Net unrealised appreciation / (diminution) on re-measurement as 'financial assets at fair value through profit or loss' Capital income / (loss) on sale of investments - net $8,626$ $7,331$ $(7,027)$ $15,715$ Other income (net of expenses) for period Rs 15.0671 per unit distribution (2016: Nil) $(91,992)$ $ (91,992)$ $-$ Final distribution made during the period Nil (Re 0.2206 per unit June 30, 2015) $ (3,759)$ $ -$ Net assets at the end of the period Nil (Re 0.2206 per unit June 30, 2015) $ (3,759)$ $ -$ Net assets at the end of the period Nil (Re 0.2206 per unit June 30, 2015) $ (3,759)$ $ -$		Nine mor	ths ended	Quarter Ended	
Rupees in '000)Net assets at the beginning of the period $1,324,097$ $1,758,318$ $1,164,580$ $1,678,353$ Issue of 869,556 (2016: 32,405 units) $87,393$ $3,373$ $87,393$ $-$ Redemption of 9,623,038 (2016: 2,093,255 units) $87,393$ $(215,086)$ $(740,611)$ $(120,125)$ Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net $61,161$ $1,335$ $51,409$ $363$ Net unrealised appreciation / (diminution) on re-measurement as 'financial assets at fair value through profit or loss' Capital income / (loss) on sale of investments - net $8,626$ $7,331$ $(7,027)$ $15,715$ $024,495$ $(54,702)$ $(10,385)$ $(30,918)$ $(21,7081)$ $12,735$ Net income / (loss) for the period Rs 15.0671 per unit distribution (2016: Nil) $(91,992)$ $ (91,992)$ $-$ Final distribution made during the period Nil (Re 0.2206 per unit June 30, 2015) $ (3,759)$ $ -$		March 31,	March 31,	March 31,	March 31,
Net assets at the beginning of the period $1,324,097$ $1,758,318$ $1,164,580$ $1,678,353$ Issue of 869,556 (2016: 32,405 units) $87,393$ $3,373$ $87,393$ $(1,042,832)$ $(215,086)$ $(740,611)$ $(120,125)$ Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net $61,161$ $1,335$ $51,409$ $363$ Net unrealised appreciation / (diminution) on re-measurement as 'financial assets at fair value through profit or loss' Capital income / (loss) on sale of investments - net $8,626$ $7,331$ $(7,027)$ $15,715$ $0000$ $(1000)$ $(1000)$ $(1200)$ $(1200)$ $(1200)$ $(1200)$ $(1200)$ Net unrealised appreciation / (diminution) on re-measurement as 'financial assets at fair value through profit or loss' Capital income / (loss) on sale of investments - net Other income / (loss) for the period Rs 15.0671 per unit distribution (2016: Nil) $(91,992)$ $(91,992)$ $(91,992)$ $(91,992)$ $(91,992)$ $(91,992)$ $(91,992)$ $(2,759)$ Final distribution made during the period Nil (Re 0.2206 per unit June 30, 2015) $(3,759)$ $(3,759)$ $(3,759)$ $(3,759)$ $(3,759)$ $(3,759)$		2017	2016	2017	2016
Issue of 869,556 (2016: 32,405 units) Redemption of 9,623,038 (2016: 2,093,255 units) $87,393$ (1,042,832) (215,086) (211,713) $87,393$ (740,611) (120,125)Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net $87,393$ (215,086) (211,713) $87,393$ (740,611) (120,125)Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net $61,161$ (1,335 $1,335$ (53,218) $(120,125)$ (120,125)Net unrealised appreciation / (diminution) on re-measurement as 'financial assets at fair value through profit or loss' Capital income / (loss) on sale of investments - net Other income (net of expenses) for period Net income / (loss) for the period Rs 15.0671 per unit distribution (2016: Nil) $8,626$ (91,992) $7,331$ (1,0,42,812) $(7,027)$ (10,385) (30,918) (21,703) (24,68)Interim bonus distribution made during the period Nil (Re 0.2206 per unit June 30, 2015) $(91,992)$ $-$ (3,759) $-$ $-$			(Rupee	es in '000)	
Issue of 869,556 (2016: 32,405 units) Redemption of 9,623,038 (2016: 2,093,255 units) $87,393$ (1,042,832) (215,086) (211,713) $87,393$ (740,611) (120,125)Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net $87,393$ (215,086) (211,713) $87,393$ (740,611) (120,125)Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net $61,161$ (1,335 $1,335$ (53,218) $(120,125)$ (120,125)Net unrealised appreciation / (diminution) on re-measurement as 'financial assets at fair value through profit or loss' Capital income / (loss) on sale of investments - net Other income (net of expenses) for period Net income / (loss) for the period Rs 15.0671 per unit distribution (2016: Nil) $8,626$ (91,992) $7,331$ (1,0,42,812) $(7,027)$ (10,385) (30,918) (21,703) (24,68)Interim bonus distribution made during the period Nil (Re 0.2206 per unit June 30, 2015) $(91,992)$ $-$ (3,759) $-$ $-$					
Redemption of 9,623,038 (2016: 2,093,255 units) $(1,042,832)$ $(215,086)$ $(740,611)$ $(120,125)$ Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net $61,161$ $1,335$ $51,409$ $363$ Net unrealised appreciation / (diminution) on re-measurement as 'financial assets at fair value through profit or loss' Capital income / (loss) on sale of investments - net Other income (net of expenses) for period Net income / (loss) for the period Rs 15.0671 per unit distribution (2016: Nil) $8,626$ (24,759) $7,331$ (24,759) $(7,027)$ (15,715 (30,918) (23,723) $(7,027)$ (30,918) (24,702) $15,715$ (30,918) (22,468)Interim bonus distribution made during the period Nil (Re 0.2206 per unit June 30, 2015) $(91,992)$ $ (91,992)$ $-$	Net assets at the beginning of the period	1,324,097	1,758,318	1,164,580	1,678,353
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net61,1611,33551,409363Net unrealised appreciation / (diminution) on re-measurement as 'financial assets at fair value through profit or loss' Capital income / (loss) on sale of investments - net8,6267,331(7,027)15,715124,495(54,702)(10,385)(30,918)12,735Other income / (loss) for the period Rs 15.0671 per unit distribution (2016: Nil)89,22911,942(43,723)(2,468)Interim bonus distribution made during the period Nil (Re 0.2206 per unit June 30, 2015)-(3,759)		(1,042,832)	(215,086)	(740,611)	
as 'financial assets at fair value through profit or loss'  8,626  7,331  (7,027)  15,715    Capital income / (loss) on sale of investments - net  124,495  (54,702)  10,385  (30,918)    Other income / (loss) for the period  89,229  11,942  (43,723)  (2,468)    Interim bonus distribution made during the period  89,229  11,942  (91,992)  -    Final distribution made during the period  (91,922)  -  (91,992)  -    Final distribution made during the period  (3,759)  -  -  -		. , , ,	. , , ,	. , ,	. , ,
Rs 15.0671 per unit distribution (2016: Nil)  (91,992)  -  (91,992)  -    Final distribution made during the period         Nil (Re 0.2206 per unit June 30, 2015)	as 'financial assets at fair value through profit or loss' Capital income / (loss) on sale of investments - net Other income (net of expenses) for period	124,495 (43,892)	(54,702) 59,313	10,385 (47,081)	(30,918) 12,735
Nil (Re 0.2206 per unit June 30, 2015)    -    (3,759)    -		(91,992)	-	(91,992)	-
Net assets at the end of the period 427,056 1,556,123 427,056 1,556,123		-	(3,759)	-	-
	Net assets at the end of the period	427,056	1,556,123	427,056	1,556,123

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

### CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

	Nine months ended		Quarter Ended	
	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
		(Rupee	s in '000)	
CASH FLOW FROM OPERATING ACTIVITIES				
Net income / (loss) for the period before taxation	89,229	11,942	(43,723)	(2,468)
Adjustments Net unrealised appreciation / (diminution) on re-measurement as 'financial assets at fair value through profit or loss'	(8,626)	(7,331)	7,027	(15,715)
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net Amortisation of preliminary expenses and floatation costs	61,161 <u>630</u> 142,394	1,335 <u>893</u> 6,839	51,409 <u>31</u> 14,744	363 <u>295</u> (17,525)
(Increase) / decrease in assets Investments Profit receivable Advances, deposits and other receivables	345,297 3,870 (14) 349,153	394,855 (1,135) (10) 393,710	40,218 350 14 40,582	201,585 (390) 9 201,204
Increase / (decrease) in liabilities Payable to the Management Company Payable to the Trustee Payable to the Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities	(849) (77) (838) (4,035) (5,799)	(614) 10 403 (4,978) (5,179)	(1,010) (65) 144 2,450 1,519	(1,269) (6) 386 (147) (1,036)
Net cash generated operating activities	485,748	395,370	56,845	182,643
CASH FLOW FROM FINANCING ACTIVITIES Net receipts from issue of units Net payments on redemption of units Distributions made Net cash (used in) financing activities	87,393 (1,050,204) (91,992) (1,054,803)	3,373 (215,086) (3,759) (215,472)	87,393 (740,611) (91,992) (745,210)	(120,125) (120,125)
Net (decrease) / increase in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the period	(569,055) 949,880	179,898 986,966	(688,365) 1,069,190	62,518 1,104,346
Cash and cash equivalents at the end of the period	380,825	1,166,864	380,825	1,166,864

The annexed notes 1 to 11 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

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Director

### NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS (Un-Audited) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Islamic Principal Preservation Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on October 16, 2014 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on October 29, 2014. under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The principal office of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is a member of the Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund and is listed on the Pakistan Stock Exchange. The units of the Fund are transferable and can be redeemed by surrendering them to the Fund. The units are listed on the Lahore Stock Exchange. The Fund is categorized as an Open-End "Shariah Compliant Fund of Funds" as per the criteria laid down by the Securities and Exchange Commission of Pakistan for categorization of Collective Investment Schemes (CIS).

The objective of NAFA Islamic Principal Preservation Fund is to earn a potentially high return through dynamic asset allocation between Shariah compliant equity related, and Sharia compliant income/money market Collective Investment Schemes, while providing principal preservation

The Pakistan Credit Rating Agency (PACRA) has assigned an asset manager rating of AM1 w.e.f April 21, 2017 to the Management Company

Title of the assets of the Fund is held in the name of Central Depository Company of pakistan limited (CDC) as trustee of the Fund.

The Fund commenced its operations from January 9, 2015. As per the offering document, the duration of the Fund is perpetual and the initial maturity of the Fund is two (2) years from the commencement of the life of the Fund. Principal preservation will not be available if units are encashed before the expiry of the initial maturity term. However, SECP or the Management Company may wind it up on the occurrence of certain events as specified in the offering document of the Fund.

### 2 BASIS OF PREPARATION

### 2.1 Statement of Compliance

This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

The disclosures made in this condensed interim financial information have been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information does not include all the information and disclosures required in a full set of financial statements and should be read in conjunction with the annual published financial statements of the Fund for the year ended June 30, 2016

In compliance with schedule V of the NBFC Regulations the directors of the Management Company hereby declare that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at March 31, 2017

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed interim financial information are the same as those applied in the preparation of the annual audited financial statements for the year ended June 30, 2016.

4	INVESTMENTS	Note	(Un-audited) March 31, 2017 Rupees ii	Audited June 30, 2016 1 '000
	Financial assets at fair value through profit or loss' - Units of mutual funds	4.1	59,912	396,583

#### 4.1 Investment in Mutual Funds

Name of the fund	As at July 1, 2016	Purchases during the period	Redeemed during the period	As at March 31, 2017	Market Value as at March 31, 2017	Market value as a percentage of net assets	Market value as a percentage of total
					Rupees in '000		%
NAFA Islamic Asset Allocation F NAFA Islamic Stock Fund	Fund 7,883,311 23,921,693		23,866,043 36,725,395	2,470,824 830,689	46,953 12,959	10.99 3.03	78.37 21.63
				3,301,513	59,912	14	100
Carrying value as at March 3	1, 2017				51,287	=	

### 5 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at March 31, 2017 and June 30, 2016

### 6 PROVISION FOR SINDH WORKERS' WELFARE FUND

The Finance Act, 2008 introduced amendments to the Workers' Welfare Fund (WWF) Ordinance, 1971 whereby the definition of industrial establishment was extended. The amendments were challenged at various levels and conflicting judgements were rendered by the Lahore High Court, Sindh High Court and Peshawar High Court. The Honourable Supreme Court of Pakistan vide its judgement dated November 10, 2016, has upheld the view of Lahore High Court and decided that WWF is not a tax and hence the amendments introduced through Finance Act, 2008 are ultra-vires to the Constitution. The Federal Board of Revenue has filed Civil Review Petitions in respect of above judgement with the prayer that the judgement dated November 10, 2016 passed in the Civil Appeal may kindly be reviewed in the interest of justice.

Furthermore, the Sindh Revenue Board (SRB) had written to few mutual funds in January 2016 to register and pay Sindh Workers Welfare Fund (SWWF) for the accounting year closing on or after December 31, 2013. The MUFAP reviewed the issue and based on an opinion decided that SWWF is not applicable on mutual funds as they are not financial institutions as required by SWWF Act, 2014. The MUFAP wrote to the SRB that mutual funds are not establishments and are pass through vehicles hence, they do not have any worker and no SWWF is payable by them. The SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, therefore SWWF is applicable on mutual funds. The MUFAP has taken up this matter before the Sindh Finance Ministry to exclude mutual funds from SWWF.

In view of the above developments regarding the applicability of Federal and Sindh WWF on Mutual Funds, the MUFAP has recommended the following to all its members on January 12, 2017:

- based on legal opinion, the entire provision against the Federal WWF held by the CISs till June 30, 2015, to be reversed on January 12, 2017; and
- the provision in respect of Sindh WWF should be made on January 12, 2017 with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from May 21, 2015).

Accordingly, the provision for SWWF is being made on a daily basis going forward.

The above decisions were communicated to the SECP and the Pakistan Stock Exchange Limited on January 12, 2017 and the SECP vide its letter dated February 1, 2017 has advised MUFAP that the adjustments relating to the above should be prospective and supported by adequate disclosures in the financial statements of the CISs/ mutual funds. Accordingly, the Fund has recorded these adjustments in its books on January 12, 2017.

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 3.893 Million, If the same were not been made, the NAV per unit of the scheme would have been higher by Re 0.9253.

### 7 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the period, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders. The management intends to distribute atleast 90% of the Fund's net accounting income earned by the year end to the unit holders. Accordingly, no provision for taxation has been made in this condensed interim financial information.

The Fund is also exempt from the provision of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

### 8 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 1.81 % p.a. including 0.72% representing government levies on Collective Investment scheme such as Sales tax, Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the period.

### 9 TRANSACTIONS WITH CONNECTED PERSONS

9.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, NAFA provident Trust Fund being the employee contribution plan of the Management Company, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.

- **9.2** The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- **9.3** Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- **9.4** Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC regulation and the Trust Deed.
- 9.5 Details of the transactions with connected persons are as follows:

	Nine month ended		Quarter ended	
	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
NIDD Full-stern Asset Management Limited Management Comments	Rupees in '000			
NBP Fullerton Asset Management Limited - Management Company Remuneration of the Management Company Sindh sales tax on remuneration of the Management Company FED on remuneration of the Management Company Accounting and operational charges to the Management Company Sales load	5,189 675 - 744	9,845 1,599 1,575 577	1,369 178 - 151	3,788 615 605 407
Sales load	-	-	-	-
NAFA Islamic Stock Fund Units purchased 13,634,387 (2016: 26,704,010 units) Units sold 36,725,395 (2016: 41,492,480 units)	176,677 530,631	295,666 433,609	41,353	144,149 211,759
NAFA Islamic Asset Allocation Fund Units purchased 18,453,552 (2016: 24,408,329 units) Units sold 23,866,043 (2016: 38,712,256 units)	311,663 427,499	385,575 587,786	9,249	156,797 259,855
Central Depository Company of Pakistan Limited - Trustee				
Remuneration Sindh Sales Tax on remuneration of the Trustee	721 94	1,143 160	150 20	367 51
State Petroleum Refining & Petrochemical Corporation (Pvt Limited (Unit Holder with more than 10% holding) Bonus Distribution: 287,565 units	30,422	-	30,422	-
			31 March 2017 Unaudited	30 June 2016 Audited
Amounts outstanding as at period end			(Rupees	
NBP Fullerton Asset Management Limited - Management Co	mpany		(Kupees	III 000)
Management remuneration payable Sales tax payable Accounting and operational charges to the Management Com F.E.D payable FED on Sales load payable to the Management Company	• /		353 46 744 3,007 5,258	915 149 929 3,007 5,258
NAFA Islamic Stock Fund Units held: 830,689 (June 30, 2016: 23,921,695 units)			12,959	273,666
NAFA Islamic Asset Allocation Fund Units held: 2,470,825 (June 30, 2016: 7,883,316 units)			46,953	122,917
Employees of the Management Company Units held: 1,837 (June 30, 2016: 1,608 units)			187	164
<b>Central Depository Company of Pakistan Limited - Trustee</b> Remuneration payable Sindh Sales Tax on remuneration of the Trustee			37 5	104 15
State Petroleum Refining & Petrochemical Corporation (Pvt Limited (Unit Holder with more than 10% holding) Units held: 2,306,673 (June 30, 2016: 2,019,108 units)			234,141	206,277

9.6

### 10 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on April 28, 2017

### 11 GENERAL

11.1 Figures have been rounded off to the nearest thousand rupees.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director



# Head Office

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