

# QUARTERLY REPORT September 30 2017

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Joint - Venture Partners

# MISSION STATEMENT

To rank in the top quartile

in performance of

## NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

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### FUND'S INFORMATION

#### Management Company

### NBP Fullerton Asset Management Limited - Management Company

### Board of Directors of the Management Company

Mr. Mudassir Husain Khan	Chairman
Dr. Amjad Waheed	Chief Executive Officer
Mr. Tariq Jamali	Director
Mr. Abdul Hadi Palekar	Director
Mr. Kamal Amir Chinoy	Director
Mr. Shehryar Faruque	Director
Dr. Foo Chiah Shiung (Kelvin Foo)	Director
Mr. Lui Mang Yin (Martin Lui)	Director
Mr Humayun Bashir	Director

#### Company Secretary & COO

Mr. Muhammad Murtaza Ali

## **Chief Financial Officer**

#### Mr. Khalid Mehmood

## Audit & Risk Committee

Mr. Shehryar Faruque	Chairman
Mr. Tariq Jamali	Member
Dr. Foo Chiah Shiung (Kelvin Foo)	Member

#### Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy	Chairman
Mr. Abdul Hadi Palekar	Member
Mr. Lui Mang Yin (Martin Lui)	Member

## Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

## Bankers to the Fund

Al-Baraka Bank (Pakistan) Limited Bank Alfalah Limited Dubai Islamic Bank Limited National Bank of Pakistan Silk Bank Limited MCB Bank Limited Meezan Bank Limited Habib Bank Limited Bank Islami Pakistan Limited Sindh Bank Limited United Bank Limited Johank Bank Limited JS Bank Limited JS Bank Limited

## Auditors

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal Karachi-75350 Pakistan

## Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

## Head Office:

7<sup>th</sup> Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111-NFA (111-111-632) Helpline (Toll Free): 0800-20001 Fax: (021) 35825329

## Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

## Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-11-632 Phone: 051-2514987 Fax: 051-4859031

## Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

## Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

## **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of **NAFA Islamic Income Fund** (NIIF) (formerly: NAFA Islamic Aggressive Income Fund) for the quarter ended September 30, 2017.

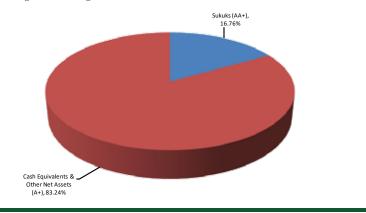
## Fund's Performance

The size of NAFA Islamic Income Fund has decreased from Rs. 4,876 million to Rs. 4,335 million during the quarter, i.e. a decrease of 11%. During the period under review, the unit price of the Fund has increased from Rs. 9.5036 (ex-Div) on June 30, 2017 to Rs. 9.6130 on September 30, 2017; thus posting a return of 4.6% as compared to its Benchmark return of 2.3%. The performance of the Fund is net of management fee and all other expenses.

NIIF is categorized as Islamic Income Scheme and has been awarded stability rating of A- (f) by PACRA. SECP has approved the change in category of NAFA Islamic Aggressive Income Fund from Shariah Compliant Aggressive Income Fund to Shariah Compliant Income Fund w.e.f. March 14, 2017. Consequently name of NAFA Islamic Aggressive Income Fund has been changed to NAFA Islamic Income Fund from March 14, 2017.

During the period, State Bank of Pakistan (SBP) maintained the policy rate at 5.75%. SBP cited that macroeconomic environment remains conducive to growth without impacting headline inflation. Average CPI inflation eased to 3.4% in Jul-Sep FY18 compared to 3.9% during the same period last year. Given potential risks to inflation and interest rates from deteriorating Balance of Payment (BoP) position, investors' preference tilted towards short-term government securities as indicated by heavy participation in 03 month T-bills. During the quarter, T-bill yields remained almost unchanged however, PIB yields increased by 45 bps, 56 bps and 13 bps for the 3 year, 5 year and 10 year tenors, respectively. With pickup in private sector investment activity we have seen increased issuance of corporate debt securities. Trading activity in corporate TFCs/Sukuks increased slightly with a cumulative trade value of around Rs. 2.5 billion as compared to Rs. 1.5 billion during 1QFY17 with Banking sector making up the lion's share.

The Fund has earned total income of Rs.57.13 million during the period. After accounting for expenses of Rs.10.71 million, the net income is Rs.46.42 million. The below chart presents the asset allocation and the weighted average credit rating of each of the sub-asset classes of NIIF:



## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: October 27, 2017 Place: Karachi.

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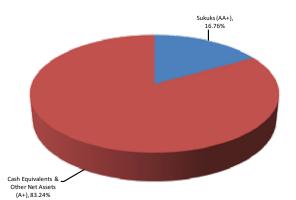
این بی پی فلرٹن ایسیٹ میٹیڈ کے بورڈ آف ڈائر کیٹرز NAFA اسلا مک انکم فنڈ (NIIF) ( سابقہ NAFA اسلامک ا گیر ییوانکم فنڈ ) کے غیر آ ڈٹ شدہ مالیاتی گوشوارے برائے خشتمہ سہ ماہی30 سنمبر2017 پیش کرتے ہوئے اظہار مسرت کرتے ہیں۔

# فنڈ کی کارکردگی

اس سہ ماہی کے دوران ،NAFA اسلامک انگم فنڈ (NIIF) کا جم4,876 ملین روپے سے کم ہوکر4,335 ملین روپے ہوگیا جو 11 فیصد کمی ہے۔زیر جائزہ مدت کے دوران فنڈ کے یونٹ کی قیمت30 جون 2017 کو35,00 (Ex-Div) روپے سے بڑھ کر 30 تتمبر2017 کو 1300.6130 روپے ہوگئی، جو کدینیٹی مارک کے منافع 2.3 فیصد کے مقابلے میں4.6 فیصد منافع کی نشاندہی کرتا ہے۔ بیکارکردگی انتظامیہ کے معاد ضداور دیگر تمام اخراجات نکالنے کے بعد ہے۔

NIIF کی درجہ بندی اسلامک انکم فنڈ میں کی گئی ہے اوراسے PACRA نے (f) - A کی متحکم درجہ بندی سے نوازا ہے۔14 مارچ SECP سے SECP نے NAFA اسلامک ایگر سوائکم فنڈ کی درجہ بندی شریعہ کم پلا سَٹ ایگر یسوانکم فنڈ سے نکال کر شریعہ کم پلا سَٹ انکم فنڈ میں کردی ہے۔جس کے نتیج میں14 مارچ 2017 سے NAFA اسلامک ایگر یسوانکم فنڈ کا نام تبدیل ہوکر NAFA اسلامک انکم فنڈ ہو گیا ہے۔

فنڈ کواس مدت کے دوران 57.13 ملین روپے کی آمدنی ہوئی۔10.71 ملین روپے کے اخراجات منہا کرنے کے بعد خالص آمد نی 46.42 ملین روپے ہوگئی۔مندرجہ ذیل چارٹ اثاثوں کی تخصیص اور NIIF کے ہرذیل اثاثے کی اوز انی اوسط کی کریڈٹ درجہ بندی کو ظاہر کرتا ہے:



**اعتراف** اس موقع پر بورڈاپنے تمام یونٹ ہولڈرز کاشکر گزار ہے جنہوں نے انتظامی کمپنی پراپنے بھر وسے اوراعتما دکااظہار کیااور ہمیں اپنی خدمت کا موقع دیا۔ بورڈ اپنی مخلصا نہ ستائش سیکیو رٹیز اینڈ ایک چینے کمیشن آف پا کستان اوراسٹیٹ بینک کوان کی سر پرستی اور رہنمائی پر پیش کرتا ہے۔

بورڈ بنوشی اس بات کااعتراف کرتا ہے کہ ملاز مین اورٹرسٹیز نے انتخاب محنت، جدو جہداورککن سے کام کیا۔

ازطرف بورڈ این بی یی فلرٹن ایسیٹ مینجنٹ کمیٹڈ

ڈائر یکٹر

چیف ایگزیکٹو بتاریخ: اکتوبر2017،27 بمقام کراچی

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## CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2017

	Note	(Un- Audited) September 30' 2017	Audited June 30, 2017	
ASSETS		(Rupees i	n '000)	
Balances with banks Investments Profit receivable Receivable against conversion of units Advances, deposits, prepayments and other receivables <b>Total assets</b>	4 5	3,609,214 726,487 25,798 5,417 1,589 4,368,505	4,210,904 430,906 16,556 262,484 1,403 4,922,253	
LIABILITIES				
Payable to Management Company Payable to Trustee Payable to Securities and Exchange Commission of Pakistan Payable on redemption of units Payable against conversion of units Dividend Payable Accrued expenses and other liabilities <b>Total liabilities</b>	6	6,294 415 771 2,476 - 3,256 19,751 32,963	7,173 321 2,104 4,081 7,995 768 23,634 46,076	
Net Assets		4,335,542	4,876,177	
Unit Holders' Funds (as per statement attached)		4,335,542	4,876,177	
Commitments	13	-	-	
		Number of units		
Number of units in issue		451,009,101	512,725,293	
		(Ruj	pees)	
Net asset value per unit		9.6130	9.5103	

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Financial Officer

**Chief Executive Officer** 

Director

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## CONDENSED INTERIM INCOME STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (UN-AUDITED)

INCOME	Note	Quarter Ended September 30' 2017 (Rupees in '	Quarter Ended September 30, 2016
Income from sukuk, ijarah bonds Income from certificates of musharika Profit on bank deposits		7,789 1,270 51,486	2,269 - 38,603
Net unrealised (diminution) / appreciation in the value of investments carried 'at fair value through profit or loss' Total Income		<u>(3,418)</u> 57,127	<u> </u>
EXPENSES			
Remuneration of the Management Company Sindh Sales Tax on Management Fee Accounting and operational charges to the Management Company Remuneration of the Trustee Sindh Sales Tax on Trustee Fee Annual fee - Securities and Exchange Commission of Pakistan Settlement and bank charges Annual listing fee Auditors' remuneration Printing Expense Fund rating Fee Shariah Advisor Fee Legal and Professional Charges <b>Total Expenses</b>		5,613 730 1,028 1,088 141 771 92 14 83 - 78 106 13 9,757	3,868 503 638 757 98 479 184 10 138 25 77 97 98 - - 6,869
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - net		47,370	34,607 (798)
Provision for sindh workers' welfare fund	7	(947)	-
Net income for the period before taxation		46,423	33,809
Taxation	12	-	-
Net income for the period after taxation		46,423	33,809
Earning per unit	10		
Allocation of Net income for the period:			
Income already paid on units redeemed		(7,627)	-
Accounting income available for distribution: - Relating to Capital Gains - Excluding Capital Gains		(2,856) 41,652 38,796	33,809

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive Officer** 

Director

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (UN-AUDITED)

	Quarter Ended September 30' 2017	Quarter Ended September 30, 2016
	(Rupees i	n '000)
Accounting income available for distribution:	38,796	33,809
Other comprehensive income		
Net unrealised appreciation / (diminution) during the period in the market value of investments classified as 'available for sale'	-	-
Total comprehensive income for the period	38,796	33,809

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Financial Officer** 

**Chief Executive Officer** 

Director

Quarterly Report

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## CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (UN-AUDITED)

	Note	Quarter Ended September 30' 2017 (Rupees in	Quarter Ended September 30, 2016 '000)
Net assets at the beginning of the period		4,876,177	2,566,748
lssue of 250,710,239 units (September 30, 2016: 144,734,557 units )		2,396,524	1,381,884
Redemption of 312,426,431 units (September 30, 2016: 157,197,843 units)		(2,980,567)	(1,500,903)
Element of (income) and capital (gains) included in prices of units issued less those in units redeemed		(584,043)	(119,019)
<ul> <li>amount representing (gain) transferred to income statement</li> <li>amount representing (income) transferred to distribution statement</li> </ul>		-	798
Total Comprehensive income Income already paid on units redeemed		38,796 7,627 46,423	798 33,809 - 33,809
Final distribution for the year ended June 30, 2017 - Cash distribution of Rs.0.0068 per unit declared on Sep 15, 2017		(3,015)	-
Net assets as at the end of the period		4,335,542	2,482,336
Net Assets value per unit as at beginning of the period		9.5103	9.4856
Net Assets value per unit as at end of the period		9.6130	9.6165
Distribution during for the period:			
Accumulated income brought forward - Realised income - Unrealised income Accounting income available for distribution for the period: - Relating to Capital Gains - Excluding Capital Gains		49,278 2,951 52,229 (2,856) 41,652	38,787 760 39,547
Final distribution for the year ended June 30, 2017		38,796	33,809
- Cash distribution of Rs.0.0068 per unit declared on Sep 15, 201	7	(3,015)	-
Undistributed carried forward		88,010	73,356
Undistributed income comprising of : - Realised income - Unrealised income		91,428 (3,418) 88,010	72,752 604 73,356

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Financial Officer** 

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**Chief Executive Officer** 

Director

## CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2017 (UN-AUDITED)

	Quarter Ended September 30' 2017	Quarter Ended September 30, 2016
CASH FLOW FROM OPERATING ACTIVITIES	(Rupees ir	n '000)
Net income for the period	46,423	33,809
Adjustments Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - net Impairment loss on sukuk bonds classified as investments 'available for sale' Net unrealised appreciation in the value of investments carried 'at fair value through profit or loss' decrease / (increase) in assets Investments	13 3,418 49,854 (299,012)	798 - (604) 34,003
Profit receivable Advances, deposits, prepayments and other receivables	(9,242) (186) (308,440)	(7,273) <u>32</u> (7,242)
Increase / (decrease) in liabilities Payable to Management Company Payable to Trustee Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities	(879) 94 (1,333) (3,883) (6,001)	2,424 287 (903) 1,697 3,505
Net cash (used in) / generated from operating activities	(264,587)	30,266
CASH FLOW FROM FINANCING ACTIVITIES		
Receipts from issue of units Payments on redemption of units Distributions paid Net cash (used in ) generated from financing activities	2,653,591 (2,990,167) (527) (337,103)	1,637,855 (1,476,786) (601) 160,468
Net increase / (decrease) in cash and cash equivalents during the period	(601,690)	190,734
Cash and cash equivalents at the beginning of the period	4,210,904	2,345,246
Cash and cash equivalents at the end of the period	3,609,214	2,535,980

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.

## For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive Officer** 

Director

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## NOTES TO AND FORMING PART OF THIS CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2017

## 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Islamic Income Fund (formerly: NAFA Islamic Aggressive Income Fund) (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Truste. The Trust Deed was executed on August 20, 2007 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on August 17, 2007 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules). The Trust Deed was amended through first supplemental trust deed executed for the change of name and categorisation of the Fund as shariah-compliant aggressive fixed income scheme as per the criteria for categorization of open end collective investment scheme as specified by SECP and other allied matters. CDC retired as the Trustee of the Fund and MCB Financial Services Limited (MCBFSL) was appointed as the new Trustee with effect from November 22, 2011. The SECP approved the appointment of MCBFSL as the Trust Deed of CDC on November 15, 2011. Accordingly, the Trust Deed of the Fund was revised through a supplemental Trust Deed executed between the Management Company, CDC and MCBFSL. Thereafter, on July 17, 2014 CDC was re-appointed as the new Trustee of the Fund, after MCBFSL retired on prior day.

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi.

The Fund is an open-ended mutual fund and classified as shariah compliant "income" scheme by the Management Company and is listed on the Pakistan Stock Exchange Limited. Units are offered for public subscription on a continuous basis. The units of the Fund are transferable and can be redeemed by surrendering them to the Fund.

The Management Company has obtained approval of SECP, pursuant to which the category of the Fund has been changed from shariah compliant aggressive fixed income scheme to 'shariah compliant income scheme' and the name of the Fund 'NAFA Islamic Income Fund' with effect from March 14, 2017. The trust deed has been amended through supplemental trust deed executed for the change of name and categorisation of the fund as income scheme.

The core objective of the Fund is to provide preservation of capital and earn a reasonable rate of return. The principal activity of the Fund is to make investments in Shariah compliant securities, having a good credit rating and liquidity subject to the guidlines prescribed by SECP.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM1' to the Management Company and has assigned stability rating of 'A-(f)' to the Fund.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as the Trustee of the Fund.

## 2 STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprises of such International Financial Reporting Standards (IFRS) issued by International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP prevail. The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34, Interim Financial Reporting.

2.1 The directors of the Asset Management Company declare that these condensed interim financial statements give a true and fair view of the Fund.

## 3 SUMMARY OF ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed financial statements for the quarter ended September 30, 2017 are same as those applied in the preparation of annual audited financial statements for the year ended June 30, 2017 except for element of income. Pursuant to SRO 756(I)/2017, management has changed its accounting policy whereby element of income / loss and capital gains / losses in prices of units issued less those in units redeemed' during the year, previously transferred to the 'income statement' has now been taken to unit holders' fund. The above change has been applied from July 01, 2017 as clarified by MUFAP, therefore the comparative information have not been restated.

		Note	Un-audited As at September 30, 2017	Audited As at June 30, 2017
4	INVESTMENTS		(Rupees in	'000)
	<b>Available for sale</b> Sukuk and Ijara bonds	4.1	-	-
	At fair value through profit or loss - held for trading Sukuk and Ijara bonds	4.2	556,487	430,906
	Loans and Receivables	4.3	170,000	-
	Certificates of musharika		726,487	430,906

### 4.1 Sukuk and Ijara bonds - available for sale

	Number of bonds		Investment as a percentage of					
Name of the investee company	As at July 1, 2017	Purchases during the period	Sales / matured during the period	As at September 30, 2017	Market value as at September 30, 2017	Net assets	Market value of total investments	lssue size
New Allied Electronics Industries (Private)					Rupees in '000		%	
Limited-1st issue (note 4.1.2.1)	352,000	-	-	352,000	-	-	-	14.67
New Allied Electronics Industries (Private)								
Limited-2nd issue (note 4.1.2.1)	1,000	-	-	1,000	-	-	-	0.65
	353,000	-	-	353,000	-	-	-	
Carrying Value as at September 30, 2017					114,905			
Accumulated Impairment					114,905			

- 4.1.1 All sukuk bonds have a face value of Rs 5,000 each except sukuk bonds of New Allied Electronics (Private) Limited 1st issue which have a face value of Rs 312.5.
- 4.1.2.1 These represent investments in privately placed Term Finance Certificates and Sukuk bonds of the investee company. These investments have been fully provided.

## 4.2 Sukuk and Ijara bonds - At fair value through profit or loss - held for trading

		Number of bonds				Investment as a percentage of		
Name of the investee company	As at July 1, 2017	Purchases during the period	Sales / matured during the period	As at September 30, 2017	Market value as at September 30, 2017	Net assets	Market value of total investments	lssue size
					Rupees in '000		%	
K-Electric Limited - AZM Sukuk (5 years)	5,200	-	-	5,200	26,777	0.62	3.69	1.81
Dubai Islamic Bank Limited - Sukuk	-	129	-	129	129,000	2.98	17.76	-
GOPIS-XVI	1,000	-	-	1,000	100,740	2.32	13.87	0.09
GOPIS-XIX	3,000	-	-	3,000	299,970	6.92	41.29	0.43
Total - September 30, 2017	9,200	129	-	9,329	556,487	12.84	76.60	
Carrying Value as at September 30, 2017					559,905			

- 4.2.1 All sukuk bonds have a face value of Rs 5,000 each except for GOP Ijara Sukuks which have face value of Rs.100,000 each.
- 4.3 This represents investment in certificates of musharike of First Habib Modaraba at mark up rate of 6.2%.

		Un-audited As at September 30, 2017	Audited As at June 30, 2017
5	PROFIT RECEIVABLE	(Rupees in	'000)
	Profit on savings deposits Income accrued on sukuk bonds - net Income accrued on certificates of musharika	17,006 7,521 <u>1,271</u> <u>25,798</u>	16,240 316 - 16,556
6	ACCRUED EXPENSES AND OTHER LIABILITIES		
	Auditors' remuneration Bank charges payable Payable to brokers Provision for Sindh Workers' Welfare Fund Fedreal Excise Duty on remuneration of the Management Company Printing charges payable Legal Fee Settlement Charges Withholding tax Capital gain tax Shariah Advisor Fee Others	599 1 22 3,481 3,955 58 62 2 8,958 1,328 531 754 	516 34 22 2,534 3,955 58 49 21 8,230 6,586 425 1,204 23 634
		19,751	23,634

## 7 PROVISION FOR SINDH WORKERS' WELFARE FUND

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but were pass through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF.

In view of the above developments regarding the applicability of SWWF on CISs / mutual funds, MUFAP on January 12, 2017 recommended all its members that as a matter of abundant caution the provision in respect of SWWF should be made on a prudent basis with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from May 21, 2015).

Had the provision for SWWF not been recorded in the financial statements of the Fund, the net asset value of the Fund as at September 30, 2017 would have been higher by Re 0.0077 per unit.

## 8 DETAILS OF NON-COMPLIANT INVESTMENTS

The Securities and Exchange Commission of Pakistan vide circular no. 7 of 2009 dated March 6, 2009, required all Asset Management Companies to categorize funds under their management on the basis of criteria laid down in the circular. The Board has approved the category of the fund as 'income scheme'.

The SECP vide circular no. 16 dated July 07, 2010, prescribed specific disclosures for the scheme holding investments that are non-compliant either with the minimum investment criteria specified for the category assigned to such schemes or with investment requirements of their constitutive documents.

Name of non- compliant investment	Non-compliance of clause	Type of investment	Value of investment before provision	Provision held, if any	Value of investment after provision	% of net assets
*New Allied Electronics Industries (Private) Limited - Sukuk I	Rating is below investment grade as prescribed in clause 9(v) of the Annexure of circular 7 of 2009	Sukuks	110,000	(110,000)	-	-
*New Allied Electronics Industries (Private) Limited - Sukuk 2	Rating is below investment grade as prescribed in clause 9(v) of the Annexure of circular 7 of 2009	Sukuks	4,905	(4,905)	-	-
Total carrying value and	d accumulated impairment as at June 30, 2017		114,905	(114,905)		

At the time of purchase, these sukuks were in compliance with the aforementioned circular. However, they either subsequently defaulted or were downgraded to non investment grade.

## 9 TRANSACTIONS WITH CONNECTED PERSONS

Connected persons include NBP Fullerton Asset Management Limited (NAFA) being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan (NBP) and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.

The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.

Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

9.1	Details of the transactions with connected persons are as follows:	Quarter ended September 30, 2017	Quarter ended September 30, 2016	
5.1	Details of the transactions with connected persons are as follows.	(Rupees i	upees in '000)	
	NBP Fullerton Asset Management Limited - Management Company		,	
	Management fee expense for the period	5,613	3,868	
	Sindh Sales Tax on Management Fee	730	503	
	Reimbursement of operational expenses	1,028	638	
	Front end load for the period	468	422	
	Central Depository Company of Pakistan Limited - Trustee			
	Trustee fee expense for the period	1,088	757	
	Sindh Sales Tax on Trustee Fee	141	98	
	CDS charges	46	2	
	Alexandra Fund Management Pte. Limited - Sponsor			
	Units redeemed / transferred out 5,969,262 units (September 30, 2016: Nil units)	56,795	-	
	Mr. Khalid Mehmood - CFO			
	Units issued / transferred in 312,120 units (September 30, 2016: 31,502 units)	3,000	300	
	Units redeemed / transferred out Nil units (September 30, 2016: 31,502 units)	-	300	
	Akhuwat (Portfolio managed by the Management Company)			
	Dividend Re-invest units issued 2,305	22	-	
	Employees of the Management Company			
	Dividend Re-invest units issued 2,983	29	-	
	Units issued / transferred in 5,374,048 units (September 30, 2016: 2,346,356 units)	51,455	22,467	
	Units redeemed / transferred out 2,453,888 units (September 30, 2016: 1,896,008 units)	23,444	18,133	
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		(Un-Audited) As at September 30, 2017	(Audited) As at June 30, 2017
		(Rupees in	'000)
9.2	Amounts outstanding as at quarter end		
	NBP Fullerton Asset Management Limited - Management Company		
	Management fee payable	1,952	1,624
	Sindh Sales Tax payable on Management Fee	251	209
	Sindh Sales Tax and Federal Excise Duty on sales load	1.046	985
	Front end load	2,017	1,549
	Accounting and operational charges to the Management Company	1,028	2,806
	Central Depository Company of Pakistan Limited - Ex Trustee		
	Remuneration payable	367	284
	Sindh Sales Tax payable	48	37
	Security deposits	100	100
	National Bank of Pakistan - Sponsor		
	Balance in current account	4,311	3,311
	Alexandra Fund Management Pte. Limited - Sponsor		
	Investment held by the Sponsor in the Fund (Nil units; June 30, 2017: 5,969,262 units)		56,770
	(Nit units, June 30, 2017. 3, 505, 202 units)	-	30,770
	Employees of Management Company		
	Investment held by the executives in the Fund		
	(6,737,037 units; June 30, 2017: 3,813,893 units)	64,763	36,271
	Mr. Khalid Mehmood - CFO		
	Investment held in the Fund 312,120 units: (June 30, 2017: Nil units)	3,000	-
	Although (Dentify light and heather Management Community)		
	Akhuwat (Portfolio managed by the Management Company) Investment held in the Fund 3,254,552 units: (June 30, 2017: 3,252,247 units)	31,286	30,930
	Sadia Kamran (Unit holder of 10% or more of units of the CIS)		
	Investment held in the Fund Nil units : (June 30, 2017: 51,923,866 units)	-	493,812
	Punjab Police Welfare Fund (Unit holder of 10% or more of units of the CIS)		
	Investment held in the Fund 74,730,658 units	718,386	-
	Bank Islami Pakistan Limited (Common Directorship)		
	Balance in savings accounts		61,832
	Amount receivable against issue of units from:		215
	NAFA Islamic Asset Allocation Fund NAFA Islamic Energy Fund	-	215 248,834
	NAFA Riba Free Savings Fund	-	10,800
	NAFA Islamic Stock Fund	-	2,439
	NAFA Stock Fund	-	196
	Amount payable against conversion of units to: NAFA Islamic Stock Fund		7.005
	INALA ISIAIIIL SLOCK FUILU	-	7,995

## 10 EARNING PER UNIT

Earning per unit (EPU) for the quarter ended September 30, 2017 has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

## 11 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 1.04% p.a. including 0.25% representing government levies on collective Investment scheme such as Sales tax, Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the period.

## 12 TAXATION

The income of the Fund is exempt from income tax as per clause 99 of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders as cash dividend. The management intends to distribute 90 percent of the Fund's net accounting income earned by the year end as cash dividend to the unit holders. Accordingly, no provision in respect of taxation has been made in this condensed interim financial information.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

### 13 COMMITMENTS

There were no commitments as on September 30, 2017 and June 30, 2017.

## 14 DATE OF AUTHORISATION FOR ISSUE

**14.1** These financial statements were authorised for issue by the Board of Directors of the Management Company on 27 October 2017.

## 15 GENERAL

15.1 Figures have been rounded off to the nearest thousand rupees.

## For NBP Fullerton Asset Management Limited (Management Company)

**Chief Financial Officer** 

**Chief Executive Officer** 

Director



# Head Office

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