

# HALF YEARLY REPORT December



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Joint - Venture Partners

## **MISSION STATEMENT**

To rank in the top quartile in performance of

## **NAFA FUNDS**

relative to the competition, and to consistently offer Superior risk-adjusted returns to investors.

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#### FUND'S INFORMATION

## Management Company

NBP Fullerton Asset Management Limited - Management Company

#### Board of Directors of the Management Company

Mr. Nausherwan Adil Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Aamir Sattar Director
Mr. Abdul Hadi Palekar Director
Mr. Foo Chiah Shiung (Kelvin Foo) Director
Mr. Lui Mang Yin (Martin Lui) Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Mr. Saiyed Hashim Ishaque Director

## Company Secretary & COO

Mr. Muhammad Murtaza Ali

#### Chief Financial Officer

Mr. Khalid Mehmood

#### Audit & Risk Committee

Mr. Shehryar Faruque Chairman Mr. Foo Chiah Shiung (Kelvin Foo) Member Mr. Aamir Sattar Member

#### Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy Chairman
Mr. Lui Mang Yin (Martin Lui) Member
Mr. Abdul Hadi Palekar Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC)

CDC House, 99-B, Block "B" S.M.C.H.S.,

Main Shahra-e-Faisal, Karachi.

#### Bankers to the Fund

Al-Baraka Islamic Bank

Allied Bank Limited

Askari Bank Limited

Bank Alfalah Limited

Bank Islami Pakistan Limited

Burj Bank Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

MCB Bank Limited

Meezan Bank Limited

National Bank of Pakistan

NIB Bank Limited

Soneri Bank Limited

United Bank Limited

Bank Al-Habib Limited

Dubai Islamic Bank Pakistan Limited

Silk Bank Limited

Summit Bank Limited

Sindh Bank Limited

#### Auditors

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal Karachi-75350 Pakistan

## **Legal Advisor**

*M*'s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

#### Head Office:

7<sup>th</sup> Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111-NFA (111-111-632) Helpline (Toll Free): 0800-20001 Fax: (021) 35825329

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

## Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

## Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan.

Phone No: 061-4502204 Fax No: 061-4502203

## **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the reviewed financial statements of NAFA Islamic Asset Allocation Fund (NIAAF) for the half year ended December 31, 2016.

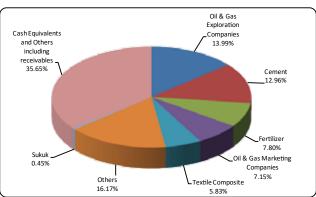
#### **Fund's Performance**

The size of NAFA Islamic Asset Allocation Fund has increased from Rs.5,435 million to Rs.10,025 million during the period, i.e. an increase of 84%. During the period, the unit price of NAFA Islamic Asset Allocation Fund has increased from Rs. 15.5920 on June 30, 2016 to Rs. 18.6026 on December 31, 2016, thus showing an increase of 19.31%. The Benchmark return during the same period was 13.96%. Thus, the Fund has outperformed its Benchmark by 5.35% during the period under review. This performance is net of management fee and all other expenses.

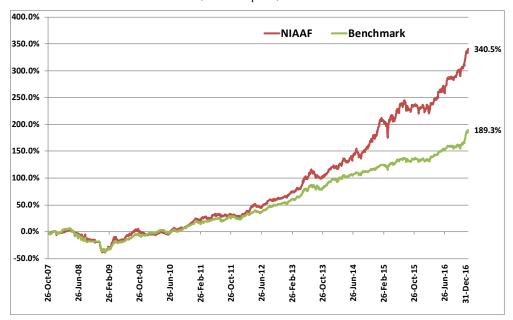
During 1HFY17, riding on the positive momentum built on the Pakistan Stock Exchange (PSX) reclassification into MSCI Emerging Market and driven primarily by the price-to-earnings (PE) re-rating, the stock market delivered a handsome return of about 27%. Positives on the macroeconomic front such as improved economic growth outlook coupled with benign inflation reading and anchored near-term expectations; and stable exchange rate helped the market achieve historic highs. Domestic liquidity unleashed amid low interest rates that helped counter heavy foreign selling of USD298mn. Automobile Assembler, Engineering, Oil & Gas Marketing Companies, and Textile Composite sectors performed better than the market whereas, Power Generation & Distribution Companies and Fertilizer sectors lagged behind. Going forward, expected domestic and foreign liquidity flows amid low interest rates, expected amnesty scheme, and MSCI upgrade theme are likely to keep the market strong while, rising global policy uncertainty pose downside risk.

State Bank of Pakistan (SBP) maintained discount rate and policy rate at 6.25% and 5.75% respectively during the period under review. SBP cited improvement in macroeconomic stability, comfortable liquidity conditions coupled with healthy reserve accumulation, manageable in-flationary backdrop, and CPEC related projects gathering momentum being balanced against latent risks to external accounts/factors. However, there are risks to the external account emanating from expected increase in commodity/global oil prices, confl¬uence of declining remittances, challenged exports outlook and mounting external debt levels that may imperil the medium-term sustainability of the Balance of Payments position and warrant decisive policy action. Long-term sovereign yields witnessed an average increase of around 50 basis points, reflecting an uptick in inflation and interest rates.

Trading activity in corporate debt securities (TFCs & Sukuks) remained thin and was recorded at around Rs.5 billion during the reported period. Demand for the high credit quality corporate bonds issuance was again witnessed. All TFCs/Sukuks in the Fund are floating rate linked to KIBOR, mitigating the interest rate risk. The Fund has earned total income of Rs.1,717.05 million during the period. After deducting expenses of Rs.94.66 million, the net income is Rs.1,622.39 million. The asset allocation of the Fund as on December 31, 2016 is as follows:



## NIAAF Performance versus Benchmark (Since Inception)



## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: February 28, 2017

Place: Karachi.

## ڈائریکٹرز رپورٹ

NBP فلرٹن ایسیٹ منبجنٹ کمیٹڈ کے بورڈ آف ڈائز کیٹرز بصد مسرت 31 دیمبر 2016ء کوختم ہونے والی ششماہی کے لیے NAFAاسلامک ایسیٹ ایلیکشن فنگر (NIAAF) کے جانچ شدہ مالیاتی گوشوار سے پیش کرتے ہیں۔

## فنڈ کی کارکردگی

NAFA ایسیٹ ایلوکیشن فنڈ کا سائزاس مدت میں 5,435 ملین روپے سے بڑھ کر10,025 ملین روپے ہوگیا، یعنی 84 کا اضافہ۔ کہلی ششماہی کے دوران NAFA ایسیٹ ایلوکیشن فنڈ کے یونٹ کی قیت 30 جون 2016 کو15.5920 روپے سے بڑھ کر 311 دسمبر 2016 کو18.6026 ووران نیخ روران ہوگئی، لہذا گا۔ یہا کا اضافہ دیکھا گیا۔ اسی مدت کے دوران نیخ مارک بڑھ کر 13.98 ہوگیا تھا۔ لہذا فنڈ نے زیرجا کڑہ مدت کے دوران نیخ مارک سے 5.35 بہتر کارکردگی دکھائی۔ یہکارکردگی مجمعن فیس اور دیگرتمام اخراجات کے بعد خالص ہے۔

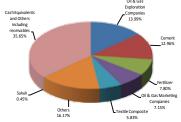
مالی سال 2017 کی پہلی ششاہی کے دوران مثبت رجحان کے ساتھ IMSCI پر جنگ مارکیٹ میں پاکستان اسٹاک ایکیچنج (PSX) کی از سرنوتشکیل ہوئی اوراس میں نرخ آمدن تناسب کی دوبارہ درجہ بندی بنیادی طور پرکار فرماضی، اسٹاک مارکیٹ نے تقریباً %27 کا شاندار منافع فراہم کیا ۔ کلیاتی معاشیات کے مثبت پہلو جیسے ترقی کے بہتر امرکانات، افراطِ زرمیں کی مستقبل قریب میں بہتری کی توقعات اور شکم شرح مبادلہ مارکیٹ کوتاریخی اونچائی معاشیات کے مثبت پہلو جیسے ترقی کے بہتر امرکانات، افراطِ زرمیں کی مستقبل قریب میں بہتری کی توقعات اور شکم شرح مبادلہ مارکیٹ کوتاریخی اونچائی میں معاون ثابت ہوئی۔ گھر پلولیکو پٹر پٹر محمول ہو کی اور خوالک کے مصابی است ہوئی۔ گھر پلولیکو پٹر پٹر کارگردگی کا کرنے میں مدد کی ۔ آٹومو پلی استمبر ز، آخر پئیوش کی بنیاں اور ٹیکسٹائل کمپوزٹ سے ہوئے ، متوقع ملکی اور غیر ملکی لیکو پٹر پٹر کارگردگی نہتا ابتر رہی۔ آگے بڑھتے ہوئے ، متوقع ملکی اور غیر ملکی لیکو پٹر پٹر کارگردگی نہتا ابتر رہی۔ آگے بڑھتے ہوئے ، متوقع ملکی اور غیر ملکی لیکو پٹر کی کارگردگی نہتا ابتر رہی۔ آگے بڑھتے ہوئے ، متوقع ہوئی عالمی منصوبہ سازی کی غیر بھی شرح سودی متوقع رہائی میں بہلوکو فا ہر کرتی ہے۔

اسٹیٹ بینک آف پاکتان (SBP) نے ندکورہ بالامد ت کے دوران ڈسکاؤنٹ ریٹ اور پالیسی ریٹ بالتر تیب %6.25 اور 5.75 برقرار رکھی۔ SBP کے مئوقف کے مطابق متھا کم کلیاتی معیشت ،لیویڈیٹی کی باسہولت صورتِ حال کے ساتھ زیمبادلہ کے ذخیرہ میں خاطر خواہ اضافہ ،محدودا فراطِ زراور SBP سے متعلقہ منصوبے بیرونی اکاؤنٹ اورعوائل کے پوشیدہ خطرات سے نیز دآ ذہا ہونے کے لئے برسر پیکار ہیں۔ تاہم بیرونی اکاؤنٹ کوعالمی تیل اوراشیاء صرف کی قیمتوں میں متوقع اضافہ ،گرتی ہوئی ترسیلات ، برآ مدات سے متعلق چیلنجیز اور برستی ہوئی بیرونی قرض کی سطح سے خطرات لاحق ہیں جو کہ دادائیگ کے توازن کو وسط مدتی و دورانیہ میں متاثر کرسکتا ہے جس کے لئے منصوبہ سازی کی ضرورت ہوگی۔ طویل المیعاد خود مخار منافع میں تقریباً 50 میسس پوائٹٹ کا اوسط اضافہ دیکھا گیا ، جوافر اور اور سود کی شرح میں معتدل اضافے کی عکا سی کرتا ہے۔

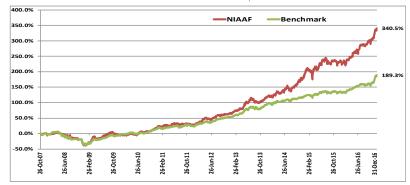
کار پوریٹ ڈیپٹ سیکیوریٹیز (TFCs) اورسکوک) میں ہونے والی تجارتی سرگرمیوں میں جھا ؤ دیکھنے میں آیا اورتقریبا 5 بلین روپے پرریکارڈ کیا۔اعلٰ

کریڈٹ معیاری کارپوریٹ بانڈ کی اجراء کےمطالبہ کا رُجھان دوبارہ دیکھنے میں آیا۔فنڈ میں تمامTFCs اورسکوک رواں شرح میں جو کہ KIBOR سے منسلک میں ، جوسود کی شرح میں خطرے کی کھی کا باعث ہے۔

فنڈ نے اس مدت کے دوران 1,717.05 ملین روپے کی مجموعی آمدنی کمائی ہے۔94.66 ملین روپے کے مجموعی اخراجات منہا کرنے کے بعد خالص آمدنی 1,622.39 ملین روپے ہے۔ فنڈ کی ایسیٹ ایلویشن 31 دئمبر 2016 کو پر طابق ذیل ہے:



NIAAF كى كاركردگى بمقابلەن فىمارك ( قيام سےاب تك )



## اظهار تشكر

بورڈ اس موقع کا فاکدہ اٹھاتے ہوئے مجمعت کمپنی پراعتاد ،اعتبار اورخدمت کا موقع فراہم کرنے پراپنے قابلی قدر بینٹ ہولڈرز کاشکریہا اکرتا ہے۔ سیہ سکیو رٹیز اینڈ ایجیخ کمیشن آف پاکستان اوراسٹیٹ بینک آف پاکستان سے بھی ان کی سر پرتی اور رہنمائی کے لیے پُرخلوص اظہارِ تشکر کرتا ہے۔ بورڈ اپنے اسٹاف اورٹر ٹی کی طرف سے محنت ، گلن اورعز م کے مظاہرے پراپنا خراج تخسین بھی ریکارڈ پرلا ناچاہتا ہے۔

> منجانب بوردُ آف دُّائرَ يكثرُز NBP فلرڻن ايسيك منجمنك لميثيُّدُ

چیف ایگزیکٹیو ڈائریکٹر

بتاریخ 28فروری2017 مقام: کراچی

# TRUSTEE REPORT TO THE UNIT HOLDERS NAFA ISLAMIC ASSET ALLOCATION FUND

Report of the Trustee pursuant to Regulation 41(h) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of NAFA Islamic Asset Allocation Fund (the Fund) are of the opinion that NBP Fullerton Asset Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the six months period ended December 31, 2016 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund:
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan Chief Executive Officer Central Depository Company of Pakistan Limited

Karachi: February 28, 2017

# AUDITORS' REPORT TO THE UNIT HOLDERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

#### Introduction

We have reviewed the accompanying condensed interim statement of assets and liabilities of NAFA Islamic Asset Allocation Fund (the Fund) as at December 31, 2016, and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement in unit holders' fund, condensed interim cash flow statement and notes to the accounts for the half year ended December 31, 2016 (here-in-after referred to as the 'condensed interim financial information'). NBP Fullerton Asset Management Limited (the Management Company) is responsible for the preparation and presentation of this condensed interim financial information in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review. The figures in the condensed interim financial information for the quarter ended December 31, 2016 have not been reviewed by us, as we are required to review only the cumulative figures for the half year ended December 31, 2016.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the half year ended December 31, 2016 is not prepared, in all material respects, in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting.

## Other matter

The condensed interim financial information of the Fund for the half year ended December 31, 2015 and the annual financial statements of the Fund for the year ended June 30, 2016 were reviewed and audited respectively by another firm of Chartered Accountants who, through their report dated February 26, 2016 and September 23, 2016 expressed an unqualified conclusion and opinion respectively thereon.

Deloitte Yousuf Adil Chartered Accountants

Engagement Partner Naresh Kumar

Date: February 28, 2017

Place: Karachi

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT DECEMBER 31, 2016

(Un-audited)

(Audited)

	Note	December 31, 2016	(Audited) June 30, 2016
ASSETS		(Rupees i	n '000)
Balance with banks Investments Mark-up accrued and dividend receivable Receivable against sale of investments Receivable against transfer of units Deposits, prepayments and other receivables  Total assets	4 5	3,661,024 6,451,804 31,771 2,501 20,019 3,954	1,615,172 3,414,159 11,803 53 564,154 2,837
LIABILITIES		10,171,073	3,000,170
Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against redemption of units Payable against transfer of units Dividend payable Accrued expenses and other liabilities Total liabilities NET ASSETS UNIT HOLDERS' FUND (AS PER STATEMENT ATTACHED)	6 7 8	101,572 1,019 3,929 - - - 40,052 146,572 10,024,501 10,024,501	59,700 590 3,343 21,699 24,821 1,011 61,896 173,060 5,435,118
Contingencies and commitments	10	Numbe	r of units
Number of units in issue		538,875,830	348,584,676
		Rupe	ees
Net asset value per unit		18.6026	15.5920
The construction of the 10 ferrors internal and of this conductable	C	-:-1:	

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2016

		Half ye	ar ended	Quarter	ended
		December 31, 2016	December 31, 2015	December 31, 2016	December 31, 2015
INCOME	Note	e	Rupees	in '000	
Return / mark-up on:					
- bank balances - sukuks Dividend income Net gain / (loss) on sale of investments Net unrealised gain / (loss) on re-measurement of investments		78,330 1,885 123,779 30,219	50,756 7,092 62,100 14,419	45,582 940 86,660 24,269	29,504 3,496 34,119 (3,827)
at fair value through profit or loss - held for trading Reversal of provision against non-performing sukuks classified as available for sale	5.4	1,178,949	(63,893) 7,143	857,042	32,702 3,572
Total income		1,413,162	77,617	1,014,493	99,566
EXPENSES					
Remuneration of NBP Fullerton Asset Management Limited - Management Company Sindh Sales Tax on remuneration of the Management Company Federal Excise Duty on remuneration of the Management Company Reimbursement of operational expenses to the Management Company Remuneration of Central Depository Company of Pakistan Limited - Trustee Sindh Sales Tax on remuneration of the Trustee Annual fee to the Securities and Exchange Commission of Pakistan Securities transaction cost Settlement and bank charges Auditors' remuneration Fund rating fee Legal and professional charges Annual listing fee Printing charges Shariah advisor fee	6.1 6.2 6.3 6.4 7.1 7.2 8.1	71,024 9,233 - 3,551 4,055 527 3,929 2,153 420 352 - - 28 - 141	36,285 5,893 5,806 392 2,317 324 1,542 1,455 481 261 86 25 20 160	41,459 5,390 - 2,073 2,325 302 2,672 1,800 190 225 - 18 - 141	19,797 3,215 3,168 392 1,241 173 841 543 214 101 43 25 10 160
Total expenses Net income from operating activities		95,413 1,317,749	<u>55,047</u> 22,570	56,595 957,898	29,923 69,643
Net element of income and capital gains included in prices of units issued less those in units redeemed		304,644	57,440	244,202	10,604
Net income for the period before taxation		1,622,393	80,010	1,202,100	80,247
Taxation	12	-	-	-	-
Net income for the period after taxation		1,622,393	80,010	1,202,100	80,247
Earnings per unit	13				

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2016

	Half year ended Qu			arter ended	
	December 31, 2016	December 31, 2015	December 31, 2016	December 31, 2015	
		Rupees	in '000		
Net income for the period after taxation	1,622,393	80,010	1,202,100	80,247	
Other comprehensive income					
Items that may be reclassified subsequently to the income statement:					
Net unrealised gain on re-measurement investments classified as available for sale	-	3,348	-	2,749	
Total comprehensive income for the period	1,622,393	83,358	1,202,100	82,996	

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2016

	Half ye	ar ended	Quarter	ended	
	December 31,	December 31,	December 31,	December 31,	
	2016	2015	2016	2015	
Undistributed income brought forward comprising of:	Rupees in '000				
<ul><li>realized income</li><li>unrealized income / (loss)</li></ul>	182,540 433,815 616,355	344,721 247,527 592,248	714,741 321,907 1,036,648	560,004 (96,595) 463,409	
Net income for the period	1,622,393	80,010	1,202,100	80,247	
Final distribution for the year ended June 30, 2016: Nil (2015: cash distribution @ Rs. 0.8365 per unit declared on July 16, 2015)	-	(128,689)	-	-	
Element of income and capital gains included in prices of units issued less those in units redeemed	-	101	-	14	
Undistributed income carried forward	2,238,748	543,670	2,238,748	543,670	
Undistributed income carried forward comprising of:					
<ul> <li>realized income</li> <li>unrealized income / (loss)</li> </ul>	1,059,799 1,178,949 2,238,748	607,563 (63,893) 543,670	1,381,706 857,042 2,238,748	510,968 32,702 543,670	

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

## CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2016

	Half year ended			ended
	December 31, 2016	December 31 2015	, December 31, 2016	December 31, 2015
			in '000	
		Nupces	000	
Net assets at beginning of the period [Rs. 15.5920 per unit (June 30, 2015: Rs. 15.9909 per unit)]	5,435,118	2,563,446	6,724,408	3,635,046
Issuance of 417,433,957 units (December 31, 2015: 243,278,906 units) Redemption of 227,142,803 units (December 31, 2015:151,055,103 units)	7,126,356 (3,854,722)	3,813,557 (2,363,743)	4,964,580 (2,622,385)	1,180,563 (977,512)
	3,271,634	1,449,814	2,342,195	203,051
Net element of loss and capital losses included in prices of units issued less those in units redeemed - transferred to income statement	(304,644)	(57,440)	(244,202)	(10,604)
Net element of income and capital gains included in prices of units issued less those in units redeemed - transferred to distribution statement	-	(101)	-	(14)
Total comprehensive income for the period	1,622,393	83,358	1,202,100	82,996
Distributions during the period				
Final distribution for the year ended June 30, 2016: Nil (2015: cash distribution @ Rs. 0.8365 per unit declared on July 16, 2015)	-	(128,689)	-	-
Net element of income and capital gains included in prices of units issued less those in units redeemed - transferred to distribution statement	-	101	-	14
Net assets at end of the period [Rs. 18.6026 per unit (December 31, 2015: Rs. 15.4852 per unit)]	10,024,501	3,910,489	10,024,501	3,910,489

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2016

Half year ended

Quarter ended

		Halt ye	ear ended	Quarter	ended
	Note	December 31, 2016	December 31, 2015	December 31, 2016	December 31, 2015
CASH FLOWS FROM OPERATING ACTIVITIES			Rupees	in '000	
Net income for the period before taxation		1,622,393	80,010	1,202,100	80,247
Adjustments:					
Return / mark-up on: - bank balances - sukuks		(78,330) (1,885)	(50,756) (7,092)	(45,582) (940)	(29,504) (3,496)
Dividend income Net (gain) / loss on sale of investments Net unrealised (gain) / loss on re-measurement of investments		(123,779) (30,219)	(62,100) (14,419)	(86,660) (24,269)	(34,119) 3,827
at fair value through profit or loss - held for trading		(1,178,949)	63,893	(857,042)	(32,702)
Net element of income and capital gains included in prices of units issued less those in units redeemed		(304,644)	(57,440)	(244,202)	(10,604)
Reversal of provision against non-performing sukuks classified as available for sale		(95,413)	(7,143) (55,047)	(56,595)	(3,572) (29,923)
Increase in assets Investments - net Deposits, prepayments and other receivables Receivable against sale of investments		(1,828,477) (1,117) (2,448)	(482,733) (224)	(1,644,664) (1,071) (2,501)	(328,091) (95)
Increase / (decrease) in liabilities		(1,832,042)	(482,957)	(1,648,236)	(328,186)
Payable to the Management Company Payable to the Trustee Payable to the Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities		41,872 429 586 (21,844) 21,043	12,583 174 350 (13,952) (845)	33,163 267 2,117 3,320 38,867	12,093 36 841 43 13,013
Mark-up on bank balances received Mark-up on sukuks received Dividend received		67,272 114,880 1,874 184,026	44,786 7,129 64,554 116,469	56,923 114,880 2,316 174,119	29,236 3,529 58,389 91,154
Net cash used in operating activities		(1,722,386)	(422,380)	(1,491,845)	(253,942)
CASH FLOWS FROM INVESTING ACTIVITIES					
Net cash generated from investing activities		-	-	-	-
CASH FLOWS FROM FINANCING ACTIVITIES					
Amounts received on issuance of units Amounts paid on redemption of units Distributions paid Net cash generated from financing activities Net increase / (decrease) in cash and cash equivalents during the perio	od	7,670,491 (3,901,242) (1,011) 3,768,238 2,045,852	3,882,975 (2,579,990) (140,307) 1,162,678 740,298	4,959,857 (2,657,919) - 2,301,938 810,093	1,171,072 (947,760) 
Cash and cash equivalents at the beginning of the period		1,615,172	977,085	2,850,931	1,748,013
Cash and cash equivalents at the end of the period	4	3,661,024	1,717,383	3,661,024	1,717,383

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENED DECEMBER 31, 2016

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Islamic Asset Allocation Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on August 20, 2007 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on September 03, 2007 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules). The Trust Deed was amended through supplemental trust deed executed on October 07, 2013 for the change of name and categorization of the Fund as an asset allocation scheme.

The Management Company of the Fund has been licensed to act as an asset management company under the NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi.

The Fund is an open-ended mutual fund and categorised as an islamic asset allocation scheme and its units are listed on Pakistan Stock Exchange Limited. Units of the Fund are offered for public subscription on a continuous basis. The units of the Fund are transferable and can be redeemed by surrendering them to the Fund.

The investment objective of the Fund is to generate income by investing in shariah compliant equity and equity related securities and income by investing in shariah compliant bank deposits, debt and money market securities.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM2++' to the Management Company while the Fund is currently not rated.

Title of the assets of the Fund is held in the name of CDC as a trustee of the Fund.

#### 2 BASIS OF PREPARATION

## 2.1 Statement of compliance

This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of NBFC Rules, the NBFC Regulations or directives issued by SECP differ with the requirements of the IFRS, the requirements of NBFC Rules, the NBFC Regulations or the directives issued by SECP shall prevail.

The disclosures made in this condensed interim financial information have, however, been limited based on the requirements of International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information does not include all the information and disclosures required in a full set of financial statements and should be read in conjunction with the annual financial statements of the Fund for the year ended June 30, 2016.

In compliance with Schedule V of the NBFC Regulations, the directors of the Management Company hereby declare that this condensed interim financial information give a true and fair view of the state of the Fund's affairs as at December 31, 2016.

#### 2.2 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention, except for the investments which are stated at fair value.

#### 2.3 Functional and presentation currency

This condensed interim financial information is presented in Pak Rupees, which is the functional and presentation currency of the Fund.

## 2.4 Estimates and judgements

The preparation of this condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. In preparing this condensed interim financial information, significant judgments made by management in applying accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended June 30, 2016.

#### 2.5 Financial risk management

The Fund's risk management objectives and policies are consistent with those objectives and policies which were disclosed in the financial statements of the Fund as at and for the year ended June 30, 2016.

#### SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied for the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements of the Fund as at and for the year ended June 30, 2016.

4	BALANCE WITH BANKS	Note	(Un-audited) December 31, 2016 Rupees i	Audited June 30, 2016 n '000
	Current accounts	4.1	170,886	163,219
	Saving accounts	4.1 & 4.2	3,490,138	1,451,953
			3,661,024	1,615,172

- 4.1 This includes Rs 49.04 million pertaining to amounts from other collective investment schemes being managed by the Management Company in respect of units issued to various unit holders based on their request for transfer of units from other collective investment scheme to the Fund which have been cleared subsequent to the period end.
- 4.2 These saving accounts carry markup at rates ranging from 5.00% to 6.75% per annum (June 30, 2016: 5.00% to 8.00% per

	annum).	Note	(Un-audited)	Audited
5	INVESTMENTS		December 31, 2016	June 30, 2016
	At fair value through profit or loss - held for trading		Rupees i	n '000
	Listed equity securities Sukuks	5.1 5.2	6,406,413 45,391	3,369,248 44,911
	Available for sale			
	Sukuks	5.3	6,451,804	3,414,159

#### Listed equity securities 5 1

Name of the investee company	As at July 01, 2016	Purchases during the period	Bonus / Right Issues	Sold during the period	As at December 31, 2016	Market value as at December 31, 2016	Market value as a percentage of net assets	percentage of total	Investment as a percentage of paid up capital of the investee company		
Rupees in '000 % %											

All shares have a nominal face value of Rs. 10 each except for shares of Thal Limited and K-Electric Limited which have a face value of Rs. 5 and Rs. 3.5 each respectively.

#### OIL AND GAS MARKETING COMPANIES

Attock Petroleum Limited Pakistan State Oil Company Limited Hascol Petroleum Limited (Refer 5.1.2) Shell Pakistan Limited	89,100 731,196 2,604 201,100	38,100 189,000 - 271,600	- - -	35,000	127,200 885,196 2,604 472,700	87,084 384,361 879 244,528	0.87 3.83 0.01 2.44 7.15	1.35 5.96 0.01 3.79 11.11	0.15 0.33 0.00 0.44
OIL AND GAS EXPLORATION COMPANIES									
Mari Petroleum Company Limited Oil and Gas Development Company Limited Pakistan Oilfields Limited Pakistan Petroleum Limited	214,050 489,000 537,760 904,570	92,550 1,402,800 130,400 839,200	-	18,500 37,000	306,600 1,891,800 649,660 1,706,770	421,547 312,809 347,321 321,180	4.21 3.12 3.46 3.20 13.99	6.53 4.85 5.38 4.98 21.74	0.28 0.04 0.27 0.09
Attock Refinery Limited	184,600	-		34,000	150,600	64,050	0.64	0.99	0.18

Name of the investee company	As at July 01, 2016	Purchases during the period	Bonus / Right Issues	Sold during the period	As at December 31, 2016	Market value as at December 31,2016	Market value as a percentage of net assets	Market value as a percentage of total investment	Investment as a percentage of paid up capital of the investee company
CHEMICALS						Rupees in '000		%	
AKZO Noble Pakistan Limited Dynea Pakistan Limited Ittihad Chemicals Limited	29,900 21,500 464,750	-	-	137,000	29,900 21,500 327,750	6,997 1,148 13,185	0.07 0.01 0.13 0.21	0.11 0.02 0.20 0.33	0.06 0.23 0.50
FOOD AND PERSONAL CARE PRODUCTS									
Al Shaheer Corporation Limited (Refer 5.1.2) Engro Foods Limited	927,525	50,000 401,000	139,129	200,500	1,116,654 200,500	64,096 38,484	0.64 0.38 1.02	0.99 0.60 1.59	0.79 0.03
LEATHER AND TANNERIES									
Service Industries Limited	26,000	-	-	-	26,000	38,925	0.39	0.60	0.22
ENGINEERING									
International Industries Limited Mughal Iron And Steel Industries Limited (Refer 5.1.2 K.S.B. Pumps Company Limited	829,125	18,000 - 8,200	- - -	147,000	18,000 682,125 8,200	3,667 60,136 3,348	0.04 0.60 0.03 0.67	0.06 0.93 0.05 1.04	0.02 0.54 0.06
CEMENT									
Attock Cement Pakistan Limited D.G. Khan Cement Company Limited Maple Leaf Cement Factory Limited Fauji Cement Company Limited Flooneer Cement Limited FECTO Cement Limited Lucky Cement Limited	410,900 497,500 738,500 2,486,500 535,500 276,500 330,700	317,400 693,500 255,500 - 689,200 - 103,000	-	37,300 30,800	728,300 1,191,000 994,000 2,486,500 1,224,700 239,200 402,900	244,898 264,080 126,815 112,091 174,018 28,491 349,016	2.44 2.63 1.27 1.12 1.74 0.28 3.48	3.80 4.09 1.97 1.74 2.70 0.44 5.41	0.64 0.27 0.19 0.18 0.54 0.48
TRANSPORT							12.96	20.15	
Pakistan National Shipping Corporation	174,200	-	-	-	174,200	28,112	0.28	0.44	0.13
TEXTILE COMPOSITE							0.20	0	
Nishat Mills Limited Kohinoor Textile Mills Limited (Refer 5.1.2)	1,083,100 1,964,600	893,000 475,000	-	-	1,976,100 2,439,600	300,901 283,482	3.00 2.83 5.83	4.66 4.39 9.05	0.56 0.86
FERTILIZER									
Dawood Hercules Corporation Limited Engro Fertilizers Limited Fatima Fertilizer Company Limited Fauji Fertilizer Bin Qasim Limited Fauji Fertilizer Company Limited Engro Corporation Limited	1,885,000 2,500 825,000 68 758,200	267,200 2,180,000 - - - 586,500	:	- - - 68	267,200 4,065,000 2,500 825,000 - 1,344,700	38,565 276,339 92 42,248 - 425,046	0.38 2.76 0.00 0.42 - 4.24 7.81	0.60 4.28 0.00 0.65 - 6.59	0.06 0.31 0.00 0.09 - 0.26
POWER GENERATION AND DISTRIBUTION	N								
The Hub Power Company Limited Lalpir Power Limited Pakgen Power Limited Kot Addu Power Company Limited K-Electric Limited	1,360,260 857,000 1,079,500 1,532,500 5,123,000	349,400 - - - 3,000,000	:	228,100 450,000 1,074,500 2,105,000	1,481,560 407,000 5,000 1,532,500 6,018,000	182,943 9,849 134 120,761 56,389	1.82 0.10 0.00 1.20 0.56 3.69	2.84 0.15 0.00 1.87 0.87 5.73	0.13 0.11 0.00 0.17 0.02
COMMERCIAL BANKS									
Meezan Bank Limited	665,781	-	-	-	665,781	45,346	0.45 0.45	0.70 0.70	0.07
AUTOMOBILE ASSEMBLER									
Millat Tractors Limited Indus Motor Company Limited Hinopak Motors Limited Sazgar Engineering Works Limited	114,380 171,500	253,500 20,000 1,780	- - -	- - - 171,500	253,500 134,380 1,780	229,331 216,961 3,227	2.29 2.16 0.03 	3.55 3.36 0.05 -	0.57 0.17 0.01
AUTOMOBILE PARTS AND ACCESSORIES									
Baluchistan Wheels Limited Thal Limited	227,000 159,196	900	-	Ī	227,000 160,096	29,549 81,414	0.29 0.81 1.11	0.46 1.26 1.72	1.70 0.20

Name of the investee company	As at July 01, 2016	Purchases during the period	Bonus / Right Issues	Sold during the period	As at December 31, 2016	Market value as at December 31, 2016	Market value as a percentage of net assets	Market value as a percentage of total investment	Investment as a percentage of paid up capital of the investee company
						Rupees in '000		%	
PHARMACEUTICALS									
Abbott Laboratories (Pakistan) Limited Ferozsons Laboratories Limited The Searle Company Limited (Refer 5.1.2) Glaxosmithkline Pakistan Limited	30,500 18,150 69,223 97,100	- - -	9,691 -	-	30,500 18,150 78,914 97,100	29,191 13,590 51,593 22,653	0.29 0.14 0.51 0.23 1.17	0.45 0.21 0.80 0.35	0.03 0.06 0.06 0.03
TECHNOLOGY AND COMMUNICATION									
Avanceon Limited	1,029,500	-	-	-	1,029,500	35,878	0.36 0.36	0.56 0.56	0.97
CABLE AND ELECTRIC GOODS									
Pak Elektron Limited	1,062,500	351,000	-	105,000	1,308,500	93,270	0.93 0.93	1.45 1.45	0.26
GLASS AND CERAMICS									
Tariq Glass Industries Limited	685,000	75,500	-	-	760,500	76,395	0.76 0.76	1.22 1.22	1.04
						6,406,413	63.90	99.30	
Carrying value before mark to market as a	t December 31	1, 2016				5,227,944			

- 5.1.1 Investments include shares with market value of Rs. 107.872 million (June 30, 2016: Rs. 89.792 million) which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular number 11 dated October 23, 2007 issued by the Securities and Exchange commission of Pakistan.
- 5.1.2 The Finance Act, 2014 has brought amendments in the Income Tax Ordinance, 2001 whereby the bonus shares received by the shareholder are to be treated as income and a tax at the rate of five percent is to be applied on value of bonus shares determined on the basis of day end price on the first day of closure of books. The tax is to be collected at source by the Company declaring bonus shares which shall be considered as final discharge of tax liability on such income. However, the Management Company of the Fund jointly with other asset management companies and Mutual Funds Association of Pakistan, has filed a petition in the Honorable Sindh High Court to declare the amendments brought in Income Tax Ordinance, 2001 with reference to tax on bonus shares for collective investment schemes as null and void and not applicable on the mutual funds based on the premise of exemption given to mutual funds under clause 47B and 99 of Second Schedule of Income Tax Ordinance, 2001. The Honorable Sindh High Court has granted stay order till the final outcome of the case. Accordingly, the investee company(s) has withheld the shares equivalent to five percent of bonus announcement and not yet deposited in CDC account of department of Income Tax.

#### 5.2 Sukuks

- at fair value through profit or loss - held for trading

		Number of	certificate	s	Market	Inves	tment as a percer	itage of
Name of the investee company	As at July 1, 2016	Purchas ed during the period	Sold / matured during the period	As at December 31, 2016	value as at December 31, 2016	Net assets	Market value of total investments	Issue size
All sukuks have a face value of Rs. 5,000 each.				•	Rupees in		%-	
K-Electric Limited - AZM Sukuk 2	9,000	-	-	9,000	45,391	0.45	0.70	1.20

#### 5.3 Sukuks - available for sale

Name of the investee company

		1	Number of	certificate	es	M arket value	Inves	stment as a percer	ntage of
Name of the investee company	Note	As at July 1, 2016	Purchased during the period	Sold / Matured during the period	As at December 31, 2016	as at December 31, 2016	Net assets	Market value of total investments	Issue size
All sukuks have a face value of Rs. 5,000 each.				-	R	upees in '000	)	%	
Eden Housing Limited	5.3.1	5,000	-	-	5,000	-			3.42
Carrying value as at December 31, 2016						4,922	:		
Accumulated impairment						4,922			

- 5.3.1 This represents investment in privately placed sukuks with a term of five years. On May 6, 2011, the investee company defaulted its principal and profit payment and therefore it was classified as non performing asset by MUFAP. The amount of provision as per circular no. 1 of 2009 and circular no. 33 of 2012 has been maintained by valuing the investment in terms of the said circulars.
- 5.3.2 The sukuks held by the Fund are generally secured against hypothecation of stocks and receivables and mortgage of fixed assets of the issuer.

Face value

## 5.3.3 Other particulars of sukuks outstanding as at December 31, 2016 are as follows:

	Name of the investee company	(unredeemed)	Mark-up rate per annum	Rating	Issue Date	M aturity Date
	ctric Limited - AZM Sukuk 2 House Limited	5,000 984	3 Month KIBOR ask rate plus 2.25% 6 Month KIBOR ask rate plus 2.5%		9-M ar-14 31-M ar-08	9-M ar-17 31-M ar-13
			Note	Dec	-audited) ember 31, 2016	Audited June 30, 2016
5.4	Net unrealised gain / (loss) on re-m- through profit or loss - held for tr		nents at fair value			1'000
	Market value of investments Less: carrying value of investments	-	5.1, 5.2 5.1, 5.2	,	51,804 72,855)	3,414,159 (3,143,767)
	, , ,		,	1,12	78,949	270,392
5.5	Net unrealised gain / (loss) on re-m classified as available for sale	easurement of investr	ments			
	Market value of investments Less: carrying value of investments		5.3		(4,922)	(4,922)
	Less. Carrying value of investments				(4,922)	(4,922)
	Add: provision against non performing	ng sukuks			4,922	4,922
		.0				-
5.6	Movement in provision against non	-performing sukuks			4,922	22,779
	Opening balance				-	(17,857)
	Reversal of provision against non per	forming sukuks			4,922	4,922

M aturity

Rating

Issue Date

Closing balance

		Note	(Un-audited) December 31, 2016	Audited June 30, 2016
6	PAYABLE TO NBP FULLERTON ASSET MANAGEMENT LIMITED - MANAGEMENT COMPANY		Rupees ir	1 '000
	Remuneration of the Management Company	6.1	16,394	8,125
	Sindh Sales Tax on remuneration of the Management Company	6.2	2,128	1,317
	Federal Excise Duty on remuneration of the Management Company	6.3	18,406	18,406
	Operational expenses	6.4	3,551	2,509
	Sales load		38,329	9,777
	Sindh Sales Tax and Federal Excise Duty on sales load		22,764	19,566
			101,572	59,700

6.1 Under the provisions of the NBFC Regulations, the Management Company of the Fund was entitled to a remuneration during the first five years of the Fund, of an amount not exceeding three percent of the average annual net assets of the Fund and thereafter of an amount equal to two percent of such assets provided that Management Company may charge performance based or fixed fee or a combination of both which shall not exceed the limit prescribed in the NBFC Regulations and such fee structure shall be disclosed in the offering document.

On November 25, 2015, SECP had made certain amendments in the NBFC Regulations through S.R.O 1160(1)/2015. As per the provision of amended NBFC Regulations, the applicable rate has been changed to 2% of average annual net assets.

Accordingly, Management Company has charged its remuneration at the rate of two percent of the average annual net assets of the Fund from that date.

- **6.2** This represents amount payable in respect of Sindh Sales Tax at the rate of 13% (June 30, 2016: 14%) on the remuneration of the Management Company through the Sindh Sales Tax on Services Act, 2011.
- 6.3 As per the requirement of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16% on the remuneration of the Management Company has been applied effective from June 13, 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Funds Association of Pakistan with the Sindh High Court (SHC).

While disposing the above petition through order dated July 16, 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from July 01, 2011. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

Further, the Finance Act 2016, also introduced an amendment to the Federal Excise Act, 2005 whereby FED was withdrawn on services of different industries including Non-Banking Financial Institutions, which are already subject to provisional sales tax.

However, since the appeal is pending in the Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, is carrying provision for FED aggregating to Rs. 18.406 million as at December 31, 2016.

Had the provision not being made, the net asset value per unit as at December 31, 2016 would have been higher by Rs.0.0342 per unit (June 30, 2016: Rs. 0.0534 per unit).

6.4 This represents reimbursement of certain expenses to the Management Company. As per regulation 60(3)(s) of the NBFC Regulations, fee and expenses pertaining to registrar services, accounting, operation and valuation services related to a Collective Investment Scheme (CIS) are chargeable to the scheme, maximum up to 0.1% of the average annual net assets or the actual cost whichever is lower. Accordingly, the Management Company has charged 0.1% of the average annual net assets, being the lower amount, to the Fund.

7	PAYABLE TO CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED - TRUSTEF	Note	(Un-audited) December 31, 2016Rupees in	Audited June 30, 2016 n '000
	Remuneration of the Trustee Sindh Sales Tax on remuneration of the Trustee	7.1 7.2	905 114	520 70
			1,019	590

7.1 The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net assets of the Fund. The remuneration is payable to the Trustee monthly in arrears.

Tariff structure applicable to the Fund as at December 31, 2016 is as follows:

Net asset value	Tariff per annum
Up to Rs. 1,000 million	Rs. 0.7 million or 0.20% per annum of net assets, whichever is higher.
On an amount exceeding Rs. 1,000 million	Rs. 2.0 million plus 0.10% per annum of net assets exceeding Rs.1,000 million.

7.2 This represents amount payable in respect of Sindh Sales Tax at the rate of 13% (June 30, 2016: 14%) on the remuneration of the Trustee through the Sindh Sales Tax on Services Act, 2011.

#### 8 PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

**8.1** Under the provisions of the NBFC Regulations, a collective investment scheme categorized as "asset allocation scheme" is required to pay as annual fee to the Securities and Exchange Commission of Pakistan, an amount equal to 0.095 percent of the average annual net assets of the Fund. The fee is paid annually in arrears.

9	ACCRUED EXPENSES AND OTHER LIABILITIES	Note	(Un-audited) December 31, 2016 Rupees in	Audited June 30, 2016 '000
	Auditors' remuneration		351	418
	Provision for Workers' Welfare Fund	11	15,790	15,790
	Bank charges		3	193
	Settlement charges		52	17
	Printing charges		90	159
	Charity		5,102	2,822
	Withholding tax		5,544	37,740
	Capital gain tax		12,750	4,537
	Others		370	220
			40,052	61,896

#### 10 CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments as at December 31, 2016 and June 30, 2016.

#### 11 WORKERS' WELFARE FUND AND SINDH WORKERS' WELFARE FUND

The Finance Act, 2008 introduced amendments to the Workers' Welfare Fund Ordinance, 1971 whereby the definition of industrial establishment was extended. The amendments were challenged at various levels and conflicting judgments were rendered by the Lahore High Court, Sindh High Court and Peshawar High Court. The Honourable Supreme Court of Pakistan vide its judgment dated November 10, 2016, has upheld the view of Lahore High Court and decided that Workers Welfare Fund (WWF) is not a tax and hence the amendments introduced through Finance Act, 2008 are ultra-vires to the Constitution. The Federal Board of Revenue has filed Civil Review Petitions in respect of above judgment with the prayer that the judgment dated November 10, 2016 passed in the Civil Appeal may kindly be reviewed in the interest of justice.

"Furthermore, the Sindh Revenue Board (SRB) had written to few mutual funds in January 2016 to register and pay Sindh Workers Welfare Fund (SWWF) for the accounting year closing on or after December 31, 2013. MUFAP reviewed the issue and based on an opinion decided that SWWF is not applicable on mutual funds as they are not financial institutions as required by SWWF Act, 2014. MUFAP wrote to SRB that mutual funds are not establishments and are pass through vehicles hence, they do not have any worker and no SWWF is payable by them. SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, therefore SWWF is applicable on mutual funds. MUFAP has taken up this matter before the Sindh Finance Ministry to exclude mutual funds from SWWF.

In view of the above developments regarding the applicability of WWF and SWWF on mutual funds and considering the legal opinion obtained on these matters, MUFAP has recommended the following to all its members on January 12, 2017:

- The entire provision against the Federal WWF held by the mutual funds till June 30, 2015, to be reversed on January 12, 2017; and
- The provision in respect of Sindh WWF should be made on a prudent basis on January 12, 2017 with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from May 21, 2015).

Accordingly, the provision for Sindh WWF is being made on a daily basis going forward.

The above decisions were communicated to the SECP and the Pakistan Stock Exchange Limited on January 12, 2017 and the SECP vide its letter dated February 01, 2017 has advised MUFAP that the adjustments relating to the above should be prospective and supported by adequate disclosures in the financial statements of the mutual funds. Accordingly, the Fund has recorded these adjustments in its books on January 12, 2017.

The net effect of the above two adjustments if these had been made on December 31, 2016 would have resulted in decrease in the net asset value per unit of the Fund by Rs. 0.0573.

#### 12 TAXATION

The Fund's income is exempt from income tax as per clause 99 of Part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders (excluding distribution made by issuance of bonus units). Furthermore, as per regulation 63 of the NBFC Regulations, the Fund is required to distribute ninety percent of accounting income other than capital gains whether realised or unrealised to the unit holders. The Fund intends to distribute such accounting income for the year ending June 30, 2017 to its unit holders. Accordingly, no provision in respect of taxation has been made in the current period.

The Fund is also exempt from the provision of Section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

## 13 EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of management, the determination of the cumulative weighted average number of outstanding units for calculating EPU is not practicable.

#### 14 DETAILS OF NON-COMPLIANT INVESTMENTS

The Securities and Exchange Commission of Pakistan vide circular no. 7 of 2009 dated March 6, 2009, required all Asset Management Companies to classify funds under their management on the basis of categorisation criteria laid down in the circular. The Board has approved the category of the fund as 'Income Scheme'.

The Securities and Exchange Commission of Pakistan vide its circular no. 16 dated July 7, 2010, prescribed specific disclosures for the schemes holding investments that are non-compliant either with the minimum investment criteria specified for the category assigned to such schemes or with the investment requirements of their constitutive documents.

The following are the details of non-compliant investments:

Names of non- compliant investment	Non-compliance of clause	Type of Investment	Value of investment before provision	Provision held	Value of investment after provision	% of net assets	% of gross assets
,	•	,	Ru	pees in '000			
Eden Housing Limited	Rating is below investment grade as prescribed in clause 9 (v) of the annexure of circular no. 7 of 2009	Sukuks (14.1)	4,922	(4,922)	-		-

14.1 At the time of purchase, these sukuks were in compliance with the aforementioned circular. However, they were subsequently defaulted or were downgraded to non investment grade.

#### 15 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by average net assets for the period) is 2.68% per annum including 0.38% representing government levies on collective investment scheme such as sales tax and Securities and Exchange Commission of Pakistan fee for the period.

#### 16 TRANSACTIONS WITH CONNECTED PERSONS AND RELATED PARTIES

- 16.1 Connected persons and related parties include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan being the Parent of the Management Company and Alexandra Fund Management Pte. Limited being the sponsor of the Management Company. It also includes associated companies of Management Company due to common directorship, post-employment benefit funds of the Management Company, its parent and sponsor. It also includes subsidiaries and associated companies of the Parent of the Management Company and other collective investment schemes (CIS) managed by the Management Company, directors and key management personnel of the Management Company and any person or company beneficially owning directly or indirectly 10% or more of the units in issue / net assets of the Fund.
- 16.2 The transactions with connected persons and related parties are carried out in the normal course of business, at contracted rates and terms determined in accordance with the market norms.
- 16.3 Remuneration of the Management Company is determined in accordance with the provisions of the NBFC Regulations.
- 16.4 Remuneration of the Trustee is determined in accordance with the provisions of the Trust Deed.

## 16.5 Details of transaction with connected persons and related parties are as follows:

	Half year ended Quarter e			ended	
	December 31,	December 31,	December 31,	December 31,	
	2016	2015	2016	2015	
NIDDE II ( A ())		(Rupees	in '000)		
NBP Fullerton Asset Management Limited (Management Company)					
Remuneration of the Management Company	71,024	36,285	41,459	19,797	
Sindh Sales Tax on remuneration of the Management Company	9,233	5,893	5,390	3,215	
Federal Excise Duty on remuneration of the Management Company	-	5,806	-	3,168	
Reimbursement of operational expenses to the Management Company	3,551	392	2,073	392	
Sales load and related Sindh Sales Tax and Federal Excise Duty	87,048	47,078	48,751	18,442	
Central Depository Company of Pakistan Limited (Trustee)					
Remuneration of the Trustee	4,055	2,317	2,325	1,241	
Sindh Sales Tax on remuneration of the Trustee	4,033 527	324	302	1,241	
Sindh Sales Tax on remuneration of the Trustee	527	324	302	1/3	
Employees of the Management Company					
Units issued / transferred in 370,821 units (2015: 1,721,898 units)	6,235	27,147	3,324	6,284	
Units redeemed / transferred out 378,730 units (2015: 1,763,293 units	) 6,333	27,946	3,399	9,372	
Dividend re-invest: Nil (2015: 25,012 units)	-	395	-	-	
Taurus Securities Limited (Subsidiary of Parent of the Management Company)					
Brokerage charges	158	96	151	6	
National Bank of Pakistan (Parent of the Management Company)					
Cash dividend paid	-	11,618	-	-	
Chief Financial Officer of the Management Company					
Units issued / transferred in 54,049 units (2015: Nil)	913	-	-	-	
NAFA Islamic Principal Preservation Fund (CIS managed by the Management Company)					
Units issued / transferred in Nil (2015: 14,373,672 units)	-	228,778	_	49,796	
Units redeemed / transferred out Nil (2015: 21,482,965 units)	-	327,931	-	110,122	
Aamir Sattar (Director of the Management Company)					
Units issued / transferred in 47,031 units (2015: Nil)	800	-	800		
Dividend re-invest Nil (2015: 3,029 units)	-	48	-	-	
International Industries Limited (Common directorship with the Management Company)					
Shares purchased 18,000 (2015: Nil)	2,250	-	-	-	

6	Amounts outstanding as at period / year end are as follows:	(Un-audited) December 31, 2016 Rupees in	Audited June 30, 2016 1 '000
	NBP Fullerton Asset Management Limited (Management Company)		
	Remuneration of the Management Company Sindh Sales Tax on remuneration of the Management Company Federal Excise Duty on remuneration of the Management Company Operational expenses Sales load Sindh Sales Tax and Federal Excise Duty on sales load	16,394 2,128 18,406 3,551 38,329 22,764	8,125 1,317 18,406 2,509 9,777 19,566
	Central Depository Company of Pakistan Limited (Trustee)		
	Remuneration of the Trustee Sindh Sales Tax on remuneration of the Trustee CDS charges Security deposit	905 114 3 100	520 70 33 100
	National Bank of Pakistan (Parent of the Management Company)		
	Bank balance	5,156	26,902
	International Industries Limited (Common directorship with the Management Compa	ny)	
	Ordinary shares held 18,000 shares (2016: Nil)	3,667	-
	Summit Bank Limited (Common directorship with the Management Company)		
	Bank balance	8,491	8,878
	Aamir Sattar (Director of the Management Company)		
	Investment held in the Fund 219,214 units (2016: 172,210 units)	4,078	2,685
	Chief Financial Officer of the Management Company		
	Investment held in the Fund 54,049 units (2016: Nil)	1,005	-
	Employees of the Management Company		
	Investment held in the Fund 605,610 units (2016: 613,520 units)	11,266	9,566
	Taurus Securities Limited (Subsidiary of Parent of the Management Company) Brokerage payable	79	-
	Net amount receivable / (payable) against transfer of units from / to:		
	NAFA Islamic Aggressive Income Fund NAFA Asset Allocation Fund NAFA Riba Free Savings Fund NAFA Islamic Principal Protected Fund - I NAFA Islamic Principal Protected Fund - II NAFA Islamic Stock Fund NAFA Stock Fund NAFA Stock Fund NAFA Government Securities Liquid Fund NAFA Income Opportunity Fund NAFA Government Securities Savings Fund	- - - - - - - 20,019	(22,710) 26,139 10,466 6,512 7,498 261,074 2,662 214,028 (1,411) 35,775 (700)
	0		(. 23)

16.6

#### 17 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Fair value hierarchy:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices)."
- Level 3: Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

The following table presents the Fund's financial assets which are carried at fair value:

	As	at December 31	1, 2016	
Assets	Level 1	Level 2	Level 3	Total
At fair value through profit or loss - held for trading		Rupees in 'C	000	
Listed equity securities Sukuks	6,406,413	- 45,391	-	6,406,413 45,391
		As at June 30	0, 2016	
Assets	Level 1	Level 2	Level 3	Total
At fair value through profit or loss - held for trading		Rupees in 'C	000	
Listed equity securities Sukuks	3,369,248 -	- 44,911	- -	3,369,248 44,911

There were no transfers between above levels during the period.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The Fund has not disclosed the fair values for other financial assets and financial liabilities, as these are either short term in nature or repriced periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

#### 18 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on February 28, 2017 by the Board of Directors of the Management Company.

#### 19 GENERAL

- 19.1 Figures have been rounded off to the nearest thousand rupees.
- 19.2 Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of better presentation.

For NBP Fullerton Asset Management Limited (Management Company)



NBP Fullerton
Asset Management Ltd.

A Subsidiary of
National Bank of Pakistan

## **Head Office**

7th Floor, Clifton Diamond Building, Block No.4, Scheme No.5, Clifton, Karachi.

UAN: 021-111-111-632 Toll Free: 0800-20002

Sms: NAFA INVEST to 8080

Fax: 021-35825335

Email: info@nafafunds.com Website: www.nafafunds.com

11/nafafunds