



NBP Fullerton Asset Management Ltd. A Substitlary of

National Bank of Pakistan

NAFA ISLAMIC ASSET ALLOCATION FUND

QUARTERLY REPORT March 31 2017



Your investments & "NAFA" grow together



Joint - Venture Partners

MISSION STATEMENT

To rank in the top quartile in performance of

NAFA FUNDS

relative to the competition, and to consistently offer

Superior risk-adjusted returns to investors.

Contents

FUND'S INFORMATION	03
TOIND 3 INFORMATION	US
DIRECTORS' REPORT	05
CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES	09
CONDENSED INTERIM INCOME STATEMENT	10
CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME	11
CONDENSED INTERIM DISTRIBUTION STATEMENT	12
CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND	13
CONDENSED INTERIM CASH FLOW STATEMENT	14
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS	15

FUND'S INFORMATION

Management Company

NBP Fullerton Asset Management Limited - Management Company

Board of Directors of the Management Company

Mr. Nausherwan Adil Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Aamir Sattar Director
Mr. Abdul Hadi Palekar Director
Mr. Foo Chiah Shiung (Kelvin Foo) Director
Mr. Lui Mang Yin (Martin Lui) Director
Mr. Kamal Amir Chinoy Director
Mr. Shehryar Faruque Director
Mr. Humayun Bashir Director

Company Secretary & COO

Mr. Muhammad Murtaza Ali

Chief Financial Officer

Mr. Khalid Mehmood

Audit & Risk Committee

Mr. Shehryar Faruque Chairman Mr. Foo Chiah Shiung (Kelvin Foo) Member Mr. Aamir Sattar Member

Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy Chairman
Mr. Lui Mang Yin (Martin Lui) Member
Mr. Abdul Hadi Palekar Member

Trustee

Central Depository Company of Pakistan Limited (CDC)

CDC House, 99-B, Block "B" S.M.C.H.S.,

Main Shahra-e-Faisal, Karachi.

Bankers to the Fund

Al-Baraka Islamic Bank

Allied Bank Limited

Askari Bank Limited

Bank Alfalah Limited

Bank Islami Pakistan Limited

Burj Bank Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

MCB Bank Limited

Meezan Bank Limited

National Bank of Pakistan

NIB Bank Limited

Soneri Bank Limited

United Bank Limited

Bank Al-Habib Limited

Dubai Islamic Bank Pakistan Limited

Silk Bank Limited

Summit Bank Limited

Sindh Bank Limited

Auditors

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal Karachi-75350 Pakistan

Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111-NFA (111-111-632) Helpline (Toll Free): 0800-20001 Fax: (021) 35825329

Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204

Fax No: 061-4502203

DIRECTORS' REPORT

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Islamic Asset Allocation Fund (NIAAF) for the period ended March 31, 2017.

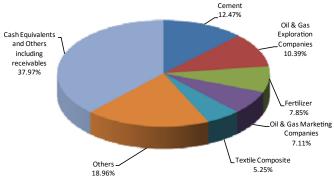
Fund's Performance

The size of NAFA Islamic Asset Allocation Fund has increased from Rs.5,435 million to Rs.13,561 million during the period, i.e. an increase of 150%. During the period, the unit price of NAFA Islamic Asset Allocation Fund has increased from Rs. 15.5920 on June 30, 2016 to Rs. 19.0030 on March 31, 2017, thus showing an increase of 21.88%. The Benchmark return during the same period was 14.48%. Thus, the Fund has outperformed its Benchmark by 7.40% during the period under review. This performance is net of management fee and all other expenses.

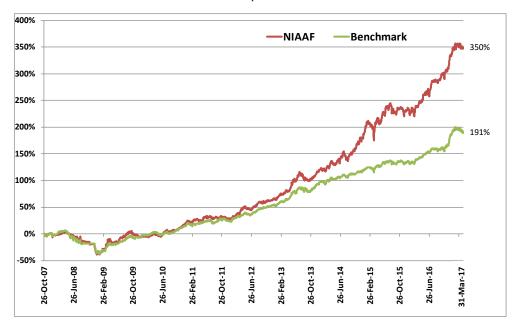
After lackluster stock market performance in FY16, the stock market bounced back sharply in 9MFY17, delivering impressive return of 27.5%. It is however worthwhile to note that most of the gains were made during 1HFY17 in which the benchmark KSE-100 index surged by 26.5%. Favorable macroeconomic indicators such as modest inflation, record low interest rates, all time high forex reserves coupled with reclassification of Pakistan Stock Exchange into MSCI emerging market index from frontier market underpinned the strong run-up in the market during 1HFY17. Though the market carried on its momentum entering into 3QFY17 as KSE-100 index crested at all time high level of 50,192 on 26th January, the market remained quite jittery in the subsequent period. Rising political uncertainty unnerved the investors, triggering panic sell-off by the investors. Rising risks to the external account from widening current account deficit and stagnating foreign remittances further soured the investors' sentiments.

Engineering, Chemicals, Autos, Oil & Gas Marketing Companies and Textiles delivered superior returns during 9MFY17, while Fertilizers, E&Ps, Pharmaceuticals and Power sector underperformed the market during the period. Foreign investors remained large net sellers with outflows of USD483 million during the aforesaid period. On the local side, Mutual Funds remained the main net buyers taking fresh equity exposure worth USD419 million absorbing most of the foreign selling. Other than Mutual Funds, Insurance and other Companies also remained net buyers investing USD152 million and USD131 million, respectively. Amongst the local investors, Banks/DFIs significantly liquidated their equity position worth USD181 million.

During the period under review, State Bank of Pakistan (SBP) maintained the discount rate and policy rate at 6.25% and 5.75% respectively. The improved interbank liquidity conditions (due to net government retirement and increase in bank deposits) were well calibrated through the open market operations – keeping the weighted average overnight repo rate close to the policy rate. However, long-term sovereign yields witnessed an average increase of around 45-60 basis points, indicating investors' demand for higher term premium. CPI on year-on-year basis was recorded at 4.01% in 9MFY17 as compared to 2.64% in corresponding period last year. The Fund has earned total income of Rs. 2,675.33 million during the period. After deducting expenses of Rs.243.58 million, the net income is Rs. 2,431.75 million. The asset allocation of the Fund as on March 31, 2017 is as follows:



NIAAF Performance versus Benchmark (Since Inception)



Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: April 28, 2017 Place: Karachi.

ڈائریکٹرز رپورٹ

NBP فلرٹن ایسیٹ منچمنٹ لمیٹڈ کے بورڈ آف ڈائر کیٹر زبصدِ مسرت 31 مارچ 2017ء کوختم ہونے والی مدّت کے لیے NAFA اسلامک ایسیٹ املوکیشن فنٹر (NIAAF) کے غیرآ ڈٹ شدہ مالیاتی گوشوار سے پیش کرتے ہیں۔

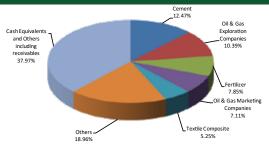
فنڈ کی کارکردگی

NAFA اسلامک ایسیٹ ایلوکیشن فنڈ کا سائز اس مدت میں 5,435 ملین روپے سے بڑھ کر13,561 ملین روپے ہوگیا، یعنی 150% کا اضافہ اس مدت کے دوران NAFA اسلامک ایلوکیشن فنڈ کے بونٹ کی قیت 30 جون 2016ء کو 15.5920 روپے سے بڑھ کر 31 مارچ 2017ء کو 19.0030 روپے ہوگئ، البذا 21.88% کا اضافہ دیکھا گیا۔ اس مدت کے دوران بیٹنی مارک میں 43.48 اضافہ ہوا۔ لبذا فنڈ نے زیرِ جائزہ مدّت کے دوران بیٹی مارک سے 7.40% کا کررڈی دکھائی۔ یہکارکرد گی کمیجنٹ فیس اورد مگرتمام افزاجات کے بعد خالص ہے۔

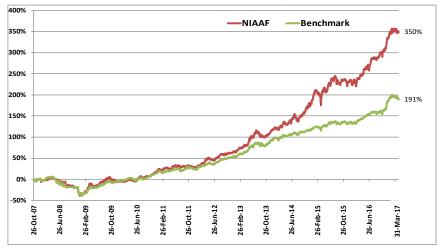
مالی سال 2016ء میں اسٹاک مارکیٹ کی بیٹین کی کیفیت کے بعد مالی سال 2017ء کے نوماہ میں اسٹاک مارکیٹ میں خاطر خواہ تیزی آئی، اور منافع میں 27.5% کا متاثر کن اضافہ حاصل ہوا۔ تاہم میہ بات قابل قدر ہے کہ زیادہ اضافہ مالی سال 2017ء کی پہلی ششمانی میں ہوا جس میں KSE-100 انڈیکس کی معیاری سطح میں 62.5% انڈیکس کی معیاری سطح میں 1966ء کو خاترہ کی بات وقت تک کے سب سے زیادہ زیرمبادلہ کے ذخار مح پاکستان اسٹاک ایکھینی کی معیشت کے مثبت اشارے، جیسے معتدل افراط زر، شرح سود میں ریکارڈ کی، اس وقت تک کے سب سے زیادہ زیرمبادلہ کے ذخار مح پاکستان اسٹاک ایکھینی کی مارکیٹ میں مارکیٹ میں ایک مسئلم تیزی آنے سے تقویت اسٹاک ایکھینی کی مارکیٹ میں مارکیٹ میں میں دوبارہ شہولیت کی بدولت مالی سال 2017ء کی پہلی ششمانی میں مارکیٹ میں ایک مسئلم تیزی آنے سے تقویت حاصل ہوئی۔ اگر چہ مالی سال 2017ء کی تیسری سے مانوں کے آغاز میں مارکیٹ میں ہوئی تعاقب کے باعث سرمایہ کا شکارہ ہوئے کے بلندترین سطح بیونی کی جہدے بیرونی اکاؤنٹس میں خدشات میں بھی اضافہ ہوا اور جس کے نتیج میں انہوں نے تصص فروخت کرنے شروع کرد سے کرنے اکاؤنٹ کے برجھتے ہوئے خسارے کی وجہ سے بیرونی اکاؤنٹس میں خدشات میں بھی اضافہ ہوا اور جس رون ملک سے ترسل زرمیں بھی می میراد آگیا جس سے مرمایہ کارون کا جوش وخروش مزیر شوشند امیوگیا۔

آنجئیر نگ، کیمیکلز، آٹوز، آئل اینڈ گیس مارکیٹنگ کمپنیوں اور ٹیکٹائل کے شعبہ نے مالی سال 2017ء کے نو ماہ میں بہترین منافع دیا جب کہ اس عرصہ میں فرٹلا ئیز رز، تلاش اور پیداوار کی کمپنیوں، فار ماسیوٹیکلز اور پاور کے شعبہ کی کار کردگی معمول ہے بھی کم رہی۔ نہ کورہ مدّ ت میں غیر ملکی سرما بیکار بڑے فروخت کنندہ رہے اور \$483U ملین کی رقم پیراون ملک چلی گئی۔ ملکی سرما بیکاروں کی جانب سے کی گئی فروخت کے اثر کو زائل کمبنیاں بھی خالص خریداروں میں شامل رہیں اور انہوں نے بالتر شیب 152 ملین یوالیں ڈالر اور 131 ملین یوالیں ڈالر کی سرما بیک کیا۔ مادی کی مقامی میں میں بیک 181US ملین یوالیں ڈالر کی سرما بیک کے ۔ مقامی میر مابیکاروں میں بیک DFIs نیٹ 181US ملین میں حصص کی فروخت کی۔

زیرِ جائزہ مدّت میں اسٹیٹ بینک آف پاکتان(SBP) نے ڈسکاؤنٹ ریٹ اور پالیسی ریٹ بالترتیب 6.25 وارس 5.75 کی شرح پر برقر اررکھا۔ بہترا نثر بینک سیالیت کی صورتحال (نیٹ گورنمنٹ ریٹائزمنٹ اور بینک ڈپازٹس میں اضافہ کے سبب) کی قدرو قیمت کا او پن مارکیٹ آپریشنز کے ذرایعہ بہتر تعین کیا گیا ۔ جبدر یہ و کے را توں رات ریٹ کی شرح کی قدر کو پاکستی ریٹ سے ترب رکھا گیا۔ تاہم طویل المعیاد بہترین تائج میں تقریباً 60 بنیادی پوائنٹس کا اوسط اضافہ ہوا، جس سے سر ما پیکاروں کی زیادہ مدّت کے پریمیئم کی طلب کا مظاہرہ ہوا۔ مالی سال 2017ء کے نو ماہ میں سال بہ سال بنیاد پرا 243.58 ملین رو پے کے مجموعی اخراجات منہا کرنے کے بعد خالص میں 264.5 ملین رو پے کے مجموعی اخراجات منہا کرنے کے بعد خالص آمدنی کا مارٹی 2431.75 میں ہے:



NIAAF كى كاركردگى بمقابلة في مارك (قيام سے اب تك)



اظهار تشكر

بورڈ اس موقع کا فاکدہ اٹھاتے ہوئے ملیجنٹ کمپنی پراعتاد، اعتبار اورخدمت کا موقع فراہم کرنے پراپنے قابلِ قدر بینٹ ہولڈرز کاشکر بیادا کرتا ہے۔ بیہ سیکیو رٹیز اینڈ ایجینچ کمیشن آف پاکستان اوراسٹیٹ بینک آف پاکستان ہے بھی ان کی سر پرسی اور رہنمائی کے لیے پُرخلوص اظہارِ تشکر کرتا ہے۔ بورڈ اپنے اسٹاف اورٹرسٹی کی طرف سے محنت بگن اورعزم کے مظاہرے پراپنا خراج محسین بھی ریکارڈ پرلانا چاہتا ہے۔

> منجانب بوردٌ آف دُّائرَ يَكْتُرز NBP فلرڻن ايسيٺ منچمنٺ لميٽِڭر

ڈائریکٹر

چيف ايگزيکڻيو

بتاریخ 28اپریل2017ء مقام: کراچی

CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2017

	Note	31 March 2017 Unaudited	30 June 2016 Audited
ACCETC		(Rupees	in '000)
ASSETS Balances with banks Investments Dividend and profit receivable Receivable against sale of investment Receivable against conversion of units Advances, deposits, prepayments and other receivables Total assets	4	5,373,489 8,411,509 83,540 - 4,860 3,945 13,877,343	1,615,172 3,414,159 11,803 53 564,154 2,837 5,608,178
LIABILITIES Payable to the Management Company Payable to the Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against redemption of units Payable against purchase of investments Payable against conversion of units Dividend payable Accrued expenses and other liabilities Total liabilities		92,996 1,347 6,655 75,748 22,305 - - 117,554 316,605	59,700 590 3,343 21,699 - 24,821 1,011 61,896
NET ASSETS		13,560,738	5,435,118
Unit holders' funds (As per statement attached)		13,560,738	5,435,118
CONTINGENCIES AND COMMITMENTS	6	-	-
		(Number	of units)
NUMBER OF UNITS IN ISSUE		713,610,225	348,584,676
		(Rupe	ees)
NET ASSET VALUE PER UNIT		19.0030	15.5920

The annexed notes 1 to 12 form an integral part of this condensed interim financial informations.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

Nine Months Ended

March 31,

March 31,

Quarter ended

March 31.

March 31,

	Note	2017	2016	2017	2016
INCOME			Rupees	in '000	
INCOME					
Gain / (loss) on sale of investments - net		36,763	4,688	6,544	(9,731)
Income from sukuk bonds		2,678	10,424	793	3,332
Profit on bank deposits		144,520	78,593	66,190	27,837
Dividend income		194,222	97,403	70,443	35,303
Unrealised gain on revaluation of investments carried at fair value					
through profit or loss - net		1,376,892	2,024	197,943	65,917
Reversal of provision for Workers' Welfare Fund		15,789		15,789	-
Total Income		1,770,864	193,132	357,702	122,658
EXPENSES					
Remuneration of the Management Company		131,252	55,559	60,228	19,274
Sindh sales tax on Management Fee		17,063	9,023	7,830	3,130
Federal Excise Duty on remuneration to Management Company		-	8,890	-	3,084
Remuneration of the Trustee		7,313	3,529	3,258	1,212
Sindh sales tax on remuneration of Trustee		951	494	424	170
Annual fee - Securities and Exchange Commission of Pakistan		6,655	2,361	2,726	819
Accounting and operational charges to the Management Company	/	6,563	1,355	3,012	963
Securities transaction cost		4,010	1,713	1,857	258
Shariah advisor fee		301	-	160	-
Settlement and bank charges		668	705	248	224
Annual listing fee		41	30	13	10
Auditors' remuneration		432	365	80	104
Stability Rating fee Legal and professional charges		120 25	128 116	120	42 91
(Reversal) of provision against non-performing sukuk bonds		23	110	23	91
classified as 'available for sale' - net		_	(10,714)	_	(3,571)
Selling & Marketing Expenses	9	4,310	(10,714)	4,310	(5,5,1)
Other expenses		- 1,5.0	3	- 1,3.0	3
Provision for Sindh Workers' Welfare Fund- previous years		14,240	-	14,240	-
Printing charges		4	251	4	91
Total Expenses		193,948	73,808	98,535	25,904
Net income from operating activities		1,576,916	119,324	259,167	96,754
Element of income and capital gains included in prices of units					
issued less those in units redeemed		904,466	73,763	599,822	16,323
Description for Circula Majoritana I Majoritana Francis	_	(40, 620)		(40, 630)	
Provision for Sindh Workers' Welfare Fund	5	(49,628)		(49,628)	
Net income for the period before taxation		2,431,754	193,087	809,361	113,077
Taxation	7	-	-	-	-
Net income for the period after taxation		2,431,754	193,087	809,361	113,077

The annexed notes 1 to 12 form an integral part of this condensed interim financial informations.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

	Note	Nine Mor	ths Ended	Quarte	r ended
1		March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
	-		Rupees	in '000	
Net income for the period after taxation		2,431,754	193,087	809,361	113,077
Other comprehensive income					
Items that may be reclassified subsequently to the income statement	t:				
, ,		-	3,468	-	120
Total comprehensive income for the period		2,431,754	196,555	809,361	113,197

The annexed notes 1 to 12 form an integral part of this condensed interim financial informations.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

	Nine Mo	nths Ended	Quarte	r ended
	March 31, 2017	March 31, 2016	2017	March 31, 2016
		Rupee	s in '000	
Undistributed income brought forward	616,355	592,248	2,238,748	543,670
Distribution:				
Final distribution for the year ended June 30, 2016: Nil (2015: cash distribution @ Rs. 0.8365 per unit declared on July 16, 2015)	-	(128,689)	-	-
Net income / (loss) for the period	2,431,754	193,087	809,361	113,077
Element of income and capital gains included in prices of units issued less those in units redeemed - amount representing income that form part of the unit holders' fund	-	182	-	81
Undistributed income carried forward	3,048,109	656,828	3,048,109	656,828

The annexed notes 1 to 12 form an integral part of this condensed interim financial informations.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

	Nine Mor	nths Ended	Quarter	ended
	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
		Rupees	in '000	
Net assets at the beginning of the period	5,435,118	2,563,446	10,024,501	3,910,489
Issue of 705,158,806 units (2016: 339,689,645 units) Redemption of 340,133,257 units (2016: 242,170,145 units)	12,590,768 (5,992,436)	5,305,925 (3,759,454)		
Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - net	6,598,332 (904,466)	1,546,471	3,326,698 (904,466)	96,657
- amount representing (income) transferred to condensed interim distribution statement	-	(182)	304,644	(81)
- amount representing (income) transferred to condensed interim income statement condensed interim income statement	-	(73,763)	-	(16,323)
Net unrealised appreciation during the period in the market value of investments classified as 'available for sale'	-	3,468	-	120
Total comprehensive income for the period	2,431,754	193,087	809,361	113,077
Element of income and capital gains included in prices of units issued less those in units redeemed - amount representing income that forms part of the unit holders' fund	-	182	-	81
Net assets as at the end of the period	13,560,738	4,104,020	13,560,738	4,104,020

The annexed notes 1 to 12 form an integral part of this condensed interim financial informations.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2017

	Nine Mor	nths Ended	Quarter	ended
CASH FLOW FROM OPERATING ACTIVITIES	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
		Rupees	in '000	
Net income for the period before taxation	2,431,754	193,087	809,361	113,077
Adjustments Unrealised (gain) / loss on investments at fair value through profit or loss - net	(1,376,892)	(2,024)	(197,943)	(65,917)
Capital (gain) / loss on sale of investments - net	(36,763)	(4,688)	(6,544)	9,731
Reversal of provision against non-performing sukuk bonds classified as 'available for sale'	-	(10,714)	-	(3,571)
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed	(904,466)	(73,763)	(599,822)	(16,323)
4	113,633	101,898	5,052	36,997
(Increase) / decrease in assets Receivable against sale of investments Dividend and profit receivable Advances, deposits, prepayments and other receivable Increase / (decrease) in liabilities Payable to the Management Company Payable to the Trustee Payable to Securities and Exchange Commission of Pakistan Payable against purchase of investments Payable against redemption of units Accrued expenses and other liabilities Net cash (outflow) from operating activities	53 (3,583,695) (71,737) 558,186 (3,097,193) 33,296 757 3,312 22,305 29,228 55,659 144,557 (2,839,003)	(410,907) (40,917) (214) (452,038) 18,152 232 1,169 - (132,390) (7,524) (120,361) (470,501)	2,501 (1,755,218) (51,769) 559,303 (1,245,183) (8,576) 328 2,726 22,305 29,228 77,503 123,514 (1,116,617)	71,826 (37,438) 10 34,398 5,569 58 819 - (132,390) 6,428 (119,516) (48,121)
CASH FLOW FROM FINANCING ACTIVITIES				
Receipts from issue of units Payments on redemption of units Dividend paid Net cash (outflow) / inflow on financing activities	12,590,768 (5,992,436) (1,011) 6,597,321	5,366,154 (3,869,714) (140,307) 1,356,133	4,920,277 (2,091,194) - 2,829,083	1,483,179 (1,289,724) - 193,455
Net (decrease) / increase in cash and cash equivalents during the period	3,758,317	885,632	1,712,465	145,334
Cash and cash equivalents at the beginning of the period	1,615,172	977,085	3,661,024	1,717,383
Cash and cash equivalents at the end of the period	5,373,489	1,862,717	5,373,489	1,862,717

The annexed notes 1 to 12 form an integral part of this condensed interim financial informations.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

Notes to and forming part of the Condensed Interim Financial information (Un-audited) FOR THE NINE MONTH PERIOD AND QUARTER ENDED MARCH 31, 2017

1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Islamic Asset Allocation Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on August 20, 2007 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on September 03, 2007 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules). The Trust Deed was amended through supplemental trust deed executed on October 07, 2013 for the change of name and categorization of the Fund as an asset allocation scheme.

The Management Company of the Fund has been licensed to act as an asset management company under the NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi.

The Fund is an open-ended mutual fund and categorised as an islamic asset allocation scheme and its units are listed on Pakistan Stock Exchange Limited. Units of the Fund are offered for public subscription on a continuous basis. The units of the Fund are transferable and can be redeemed by surrendering them to the Fund.

The investment objective of the Fund is to generate income by investing in shariah compliant equity and equity related securities and income by investing in shariah compliant bank deposits, debt and money market securities.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM1' w.e.f April 21, 2017 to the Management Company while the Fund is currently not rated.

Title of the assets of the Fund is held in the name of CDC as a trustee of the Fund.

2 BASIS OF PREPARATION

2.1 Statement of compliance

This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP prevail.

The disclosures made in this condensed interim financial information have been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information does not include all the information and disclosures required in a full set of financial statements and should be read in conjunction with the annual published financial statements of the Fund for the year ended June 30, 2016.

In compliance with schedule V of the NBFC Regulations the directors of the Management Company hereby declared that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at March 31, 2017.

3 ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed interim financial information are the same as those applied in the preparation of the annual audited financial statements for the year ended June 30, 2016.

4 INVESTMENTS

At fair value through profit or loss - held for trading Investment in shares of listed company Investment in sukuk bonds

Note	(Un-audited) March 31, 2017 Rupees in	Audited June 30, 2016 n '000
4.1	8,411,509	3,369,248
4.2	-	44,911
•	8 411 509	3 414 159

4.1 Investment in shares of listed companies - at fair value through profit or loss

			1						
Name of the investee company	As at July 01, 2016	Purchases during the period	Bonus / Right Issues	Sold during the period	As at March 31, 2017	Market value as at March 31, 2017	Market value as a percentage of net assets	Market value as a percentage of total investment	Investment as a percentage of paid up capital of the investee company
		(N	umber of share	s)		Rupees in '000		%	
OIL AND GAS MARKETING COMPANIES									
Attock Petroleum Limited	89,100	38,100			127,200	80,745	0.60	0.96	0.10
Pakistan State Oil Company Limited	731,196	303,800	-	35,000	999,996	423,518	3.12	5.03	0.16
Hascol Petroleum Limited	2,604		-		2,604	781	0.01	0.01	0.00
Shell Pakistan Limited	201,100	293,100	-	-	494,200	322,342	2.38	3.83	0.30
Sui Northern Gas Pipelines Limited	-	960,500	-	-	960,500	137,131	1.01	1.63	0.02
OIL AND GAS EXPLORATION COMPANIES									
Mari Petroleum Company Limited	214,050	116,670	-	-	330,720	502,850	3.71	5.98	0.46
Oil and Gas Development Company Limited	489,000	1,797,300	-	-	2,286,300	339,081	2.50	4.03	0.01
Pakistan Oilfields Limited	537,760	160,400	-	18,500	679,660	302,483	2.23	3.60	0.13
Pakistan Petroleum Limited	904,570	839,200	-	37,000	1,706,770	264,396	1.95	3.14	0.01
REFINERY									
Attock Refinery Limited	184,600	-	-	34,000	150,600	67,591	0.50	0.80	0.08
CHEMICALS									
AKZO Noble Pakistan Limited	29,900	-	-	-	29,900	7,033	0.05	0.08	0.02
Dynea Pakistan Limited	21,500	-			21,500	1,408	0.01	0.02	0.01
Ittihad Chemicals Limited	464,750	-	60,509	137,000	388,259	12,608	0.09	0.15	0.02
FOOD AND PERSONAL CARE PRODUCTS									
Al Shaheer Corporation Limited	927,525	50,000	139,129	-	1,116,654	52,259	0.39	0.62	0.04
Engro Foods Limited	-	401,000	-	200,500	200,500	32,569	0.24	0.39	0.00
LEATHER AND TANNERIES									
Service Industries Limited	26,000	-	-	-	26,000	38,146	0.28	0.45	0.32
ENGINEERING									
International Industries Limited		105,300			105,300	25,534	0.19	0.30	0.11
Mughal Iron And Steel Industries Limited	829,125	-	-	147,000	682,125	96,200	0.71	1.14	0.08
K.S.B. Pumps Company Limited	-	8,200	-		8,200	3,104	0.02	0.04	0.02
Amreli Steels Limited	-	1,413,000	-	-	1,413,000	134,164	0.99	1.60	0.05
Crescent Steel & Allied Products Limited	-	350,000	-	-	350,000	87,605	0.65	1.04	0.11
International Steels Limited	-	366,500	-	-	366,500	47,257	0.35	0.56	0.01
CEMENT									
Attock Cement Pakistan Limited	410,900	388,900	-	-	799,800	271,932	2.01	3.23	0.24
D.G. Khan Cement Company Limited	497,500	1,206,400	-	-	1,703,900	395,986	2.92	4.71	0.09
Maple Leaf Cement Factory Limited Fauii Cement Company Limited	738,500 2,486,500	255,500	-	-	994,000 2.486,500	123,316 106,124	0.91 0.78	1.47 1.26	0.02 0.01
Pioneer Cement Limited	535,500	1,037,300	-	-	1,572,800	224.910	1.66	2.67	0.10
FECTO Cement Limited	276,500	1,037,300		37,300	239,200	29,898	0.22	0.36	0.06
Lucky Cement Limited	330,700	222,800	_	30,800	522,700	437,704	3.23	5.20	0.14
Cherat Cement Company Limited	-	427,200	_	-	427,200	81,685	0.60	0.97	0.05
Kohat Cement Limited	-	74,400	-	-	74,400	19,596	0.14	0.23	0.01
TRANSPORT									
Pakistan National Shipping Corporation	174,200	-	-	5,000	169,200	29,668	0.22	0.35	0.02
TEXTILE COMPOSITE									
Nishat Mills Limited	1,083,100	1,090,000	-	-	2,173,100	358,996	2.65	4.27	0.10
Kohinoor Textile Mills Limited	1,964,600	1,187,500	-	-	3,152,100	353,004	2.60	4.20	0.13
FERTILIZER									
Dawood Hercules Corporation Limited	-	267,200	-	-	267,200	35,407	0.26	0.42	0.05
Engro Fertilizers Limited	1,885,000	4,045,000	-	-	5,930,000	371,574	2.74	4.42	0.03
Fatima Fertilizer Company Limited	2,500	-	-	-	2,500	97	0.00	0.00	0.00
Fauji Fertilizer Bin Qasim Limited Fauji Fertilizer Company Limited	825,000 68	-	-	- 68	825,000	43,090	0.32	0.51	0.00
Engro Corporation Limited	758,200	912,500		-	1,670,700	614,851	4.53	7.31	0.05
0	, _ 50	, _ 50			,,. 50	,			

Name of the investee company	As at July 01, 2016	Purchases during the period	Bonus / Right Issues	Sold during the period	As at March 31, 2017	Market value as at March 31, 2017	Market value as a percentage of net assets	Market value as a percentage of total investment	Investment as a percentage of paid up capital of the investee company
		(N	umber of shar	es)		Rupees in '000		%	
POWER GENERATION AND DISTRIBUTION	ON								
The Hub Power Company Limited	1,360,260	653,300	-	228,100	1,785,460	234,002	1.73	2.78	0.02
Lalpir Power Limited	857,000	-	-	450,000	407,000	8,999	0.07	0.11	0.00
Pakgen Power Limited	1,079,500	-	-	1,074,500	5,000	111	0.00	0.00	0.00
Kot Addu Power Company Limited	1,532,500	389,000	-	- 405 000	1,921,500	154,124	1.14	1.83	0.02
K-Electric Limited	5,123,000	12,947,000	-	2,105,000	15,965,000	130,594	0.96	1.55	0.00
COMMERCIAL BANKS									
Meezan Bank Limited	665,781	-	-	-	665,781	47,603	0.35	0.57	0.00
AUTOMOBILE ASSEMBLER									
Millat Tractors Limited	_	275,000		_	275.000	362,013	2.67	4.30	0.82
Indus Motor Company Limited	114,380	20,000	-	-	134,380	213,874	1.58	2.54	0.27
Hinopak Motors Limited	-	1,780	-	-	1,780	2,848	0.02	0.03	0.02
Sazgar Engineering Works Limited	171,500	-	-	171,500	-	-	-	-	-
Honda Atlas Cars (Pakistan) Limited	-	19,550	-	-	19,550	14,700	0.11	0.17	0.01
AUTOMOBILE PARTS AND ACCESSORIES									
Baluchistan Wheels Limited	227,000	-	-	-	227,000	26,139	0.19	0.31	0.20
Thal Limited	159,196	900	-	-	160,096	84,851	0.63	1.01	0.10
PHARMACEUTICALS									
Abbott Laboratories (Pakistan) Limited	30,500	117,950	-	_	148,450	139,475	1.03	1.66	0.14
Ferozsons Laboratories Limited	18,150		-	_	18,150	10,220	0.08	0.12	0.03
The Searle Company Limited	69,223	-	17,583	-	86,806	54,854	0.40	0.65	0.04
Glaxosmithkline Pakistan Limited	97,100	-	-	-	97,100	21,908	0.16	0.26	0.01
TECHNOLOGY AND COMMUNICATION Avanceon Limited	1.029.500			409,500	620.000	34.038	0.25	0.40	0.03
Avanceon Limited	1,029,300			409,300	020,000	34,030	0.23	0.40	0.03
CABLE AND ELECTRIC GOODS Pak Elektron Limited	1,062,500	2,045,000	-	105,000	3,002,500	276,530	2.04	3.29	0.06
GLASS AND CERAMICS Tariq Glass Industries Limited	685,000	193,500	-	-	878,500	103,805	0.77	1.23	0.14
MISCELLANEOUS Synthetic Products Enterprises Limited	-	198,000	10,500	-	208,500	14,180	0.10	0.17	0.02
	31,903,638	35,178,750	227,721	5,225,768	62,084,341	8,411,509	62.03	100.00	

Carrying value of investment before fair value adjustment

7,034,617

- 4.1.1 All shares have a nominal face value of Rs 10 each except for the shares of Thal Limited and K-electric which have a face value of Rs 5 & Rs. 3.5 respectively.
- 4.2 Sukuk bonds at fair value through profit or loss

		Num	ber of bonds		Investr	nent as a	
Name of investee company	As at 01 July 2016	Purchases during the period	Sales during/Mature the period	As at 31 March 2017	Market value at 31 March 2017	Market value of net assets	Market value of total investments
					(Rupees in '000)		
K-Electric AZM Sukuk	9,000	-	9,000	-	-	-	-
Carrying value of investment before fair value adjustment					_		

4.3 Sukuk bonds - available for sale

	Name of investee company		Num	ber of bonds		Market	Investr	nent as a
		As at 01 July 2016	Purchases during the period	Sales/ Matured during the period	As at 31 March 2017	value at 31 March 2017	Market value of net assets	Market value of total investments
						(Rupees in '000)		
	Eden Housing Limited	5,000	-	-	5,000	-	-	-
	Carrying value of investment before fair value adjustment					4,922	ı	

- 4.3.1.1 All sukuk bonds have a face value of Rs 5.000 each.
 - 4.3.2 Fair value of all performing listed term finance certificates classified as investments at fair value through profit or loss is determined using rates notified by the Mutual Funds Association of Pakistan (MUFAP).

5 PROVISION FOR SINDH WORKERS' WELFARE FUND

The Finance Act, 2008 introduced amendments to the Workers' Welfare Fund (WWF) Ordinance, 1971 whereby the definition of industrial establishment was extended. The amendments were challenged at various levels and conflicting judgments were rendered by the Lahore High Court, Sindh High Court and Peshawar High Court. The Honourable Supreme Court of Pakistan vide its judgment dated 10 November 2016, has upheld the view of Lahore High Court and decided that WWF is not a tax and hence the amendments introduced through Finance Act, 2008 are ultra-vires to the Constitution. The Federal Board of Revenue has filed Civil Review Petitions in respect of above judgment with the prayer that the judgment dated 10 November 2016 passed in the Civil Appeal may kindly be reviewed in the interest of justice.

Furthermore, the Sindh Revenue Board (SRB) had written to few mutual funds in January 2016 to register and pay Sindh Workers Welfare Fund (SWWF) for the accounting year closing on or after December 31, 2013. The MUFAP reviewed the issue and based on an opinion decided that SWWF is not applicable on mutual funds as they are not nancial institutions as required by SWWF Act, 2014. The MUFAP wrote to the SRB that mutual funds are not establishments and are pass through vehicles hence, they do not have any worker and no SWWF is payable by them. The SRB responded back that as mutual funds are included in de nition of nancial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, therefore SWWF is applicable on mutual funds. The MUFAP has taken up this matter before the Sindh Finance Ministry to exclude mutual funds from SWWF.

In view of the above developments regarding the applicability of Federal and Sindh WWF on Mutual Funds, the MUFAP has recommended the following to all its members on January 12, 2017:

- based on legal opinion, the entire provision against the Federal WWF held by the CISs till June 30, 2015, to be reversed on January 12, 2017; and
- The provision in respect of Sindh WWF should be made on a prudent basis on January 12, 2017 with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from May 21, 2015).

Accordingly, the provision for Sindh WWF is being made on a daily basis going forward.

The above decisions were communicated to the SECP and the Pakistan Stock Exchange Limited on January 12, 2017 and the SECP vide its letter dated February 1, 2017 has advised MUFAP that the adjustments relating to the above should be prospective and supported by adequate disclosures in the nancial statements of the CISs/ mutual funds. Accordingly, the Fund has recorded these adjustments in its books on January 12, 2017.

The scheme has maintained provision against Sindh Workers' Welfare Fund's liability to the tune of Rs 63.87 million- If the same were not been made, the NAV per unit of the scheme would have been higher by Rs 0.0895.

6 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments as on March 31, 2017 and June 30, 2016.

7 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the period, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders. The management intends to distribute atleast 90% of the Fund's net accounting income earned by the year end to the unit holders. Accordingly, no provision for taxation has been made in this condensed interim financial information.

The Fund is also exempt from the provision of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

8 TOTAL EXPENSE RATIO

Total Expense Ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 3.70% per annum including 1.34 % representing government levies on collective investment scheme such as sales tax, worker's welfare fund and SECP fee for the period.

9 SELLING AND MARKETING EXPENSE

During the current period, the SECP through its Circular No. SCD/PRDD/Circular/361/2016 (Circular No. 40 of 2016) dated December 30, 2016 introduced allowance for charging of selling and marketing expenses initially for three years (effective from January 01, 2017 till December 31, 2019) to the open end equity, asset allocation, and index funds maximum of 0.4% of the average annual net assets or the actual expenses, whichever is lower, subject to the conditions mentioned in the aforementioned Circular and its amendment of condition 05 through Circular No. SCD/PRDD/Circular/418/2016 (Circular No. 05 of 2017) dated February 13, 2017.

Based on the requirements to fulfil for charging selling and marketing expense, the Management Company has started accruing the expense to the Fund at the rate of 0.4% per annum of the average annual net assets of the Fund w.e.f March 01, 2017.

10 TRANSACTIONS WITH CONNECTED PERSONS

- 10.1 Connected persons include NBP Fullerton Asset Management Limited (NAFA) being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan (NBP) and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 10.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 10.3 Remuneration to the Management Company and Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.

10.4 Details of the transactions with connected persons are as follows:

Nine months ended		Quarter ended	
March 31,	March 31,	March 31,	March 31,
2017	2016	2017	2016
	Rupees in '000		
131,252	55,559	60,228	19,274
17,063	9,023	7,830	3,130
-	8,890	-	3,084
6,563	1,355	3,012	963
4,310	-	4,310	-
50,000	-	50,000	-
7,313	3,529	3,258	2,777
951	494	424	170
8,149	-	1,914	-
10,054	-	3,721	-
800	48	-	-
32,500	-	32,500	-
	March 31, 2017 131,252 17,063 - 6,563 4,310 50,000 7,313 951 8,149 10,054	March 31, 2017 March 31, 2016	March 31, 2017 March 31, 2016 March 31, 2017 2017 2016 2017

		Nine mor	Nine months ended		Quarter ended	
		March 31,	March 31,	March 31,	March 31,	
		2017	2016	2017	2016	
		,	Rupee	s in '000		
	NAFA Islamic Principal Preservation Fund					
	Units Issued (18,453,552 units 2016: Nil units)	311,663	-	311,663	-	
	Units Redeemed (23,866,043 units 2016: Nil units)	427,499	-	427,499	-	
	TELENOR PAKISTAN (PVT) LTD EMPLOYEES P.F (ISLAMIC)					
	Units Issued (2,107,392 units 2016: Nil units)	40,007	-	40,007	_	
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,		,		
	Chief Financial Officer of the Management Company					
	Units issued (54,049 units (2016: Nil units)	913	-	-	-	
	with the Lifeting of					
	National Bank of Pakistan - Sponsor Cash Dividend Paid		11,618			
	Cash Dividend Paid	-	11,618	-	-	
	Taurus Securities Limited					
	(Subsidiary of Parent of the Management Company)					
	Brokerage charges	220	84	62	2	
	Executive of management Company					
	Units Issued (Nil units; 2016: 1,907,334 Units)	-	30,059	-	2,912	
	Units Redeemed (Nil units; 2016: 2,096,161 units)	-	33,173	-	-	
	International Industries Limited					
	(Common directorship with the Management Company)					
	Shares Purchased	105,300	-	87,300	-	
				31 March	30 June	
				2017	2016	
5	Amounts outstanding as at period / year end			Unaudited	Audited	
	NBP Fullerton Asset Management Company Limited - Ma	nagament Comp	anv.	(Rupees	in '000)	
	Remuneration of the Management Company	nagement Comp	ally	22,201	8,125	
	Sindh Sales Tax on remuneration of the Management Comp			2,883	1,317	
	Federal Excise Duty on remuneration of the Management C Operational expenses	ompany		18,406 6,563	18,406 2,509	
	Sales load			18,452	9,777	
	Sindh Sales Tax and Federal Excise Duty on sales load			20,180	19,566	
	Selling and Marketing Expense payable Units held in the Fund (2,643,251 units; June 30, 2016 : Ni	Lunita)		4,311	-	
	Offits field in the Fund (2,643,231 units; June 30, 2016 : Ni	i units)		50,230	-	
	Central Depository Company of Pakistan Limited - Truste	e			=	
	Trustee fee payable Sindh Sales tax Trustte remuneration			1,196 151	520 70	
	Security deposit			100	100	
	National Bank of Pakistan - Sponsor Bank balance			19,441	26,902	
				13,111	20,302	
	International Industries Limited					
	(Common directorship with the Management Company) Ordinary shares held 105,300 shares (2016: Nil)			25,534	_	
	•			,		
	Summit Bank Limited (Common directorship with the Ma	nagement Comp	any)	22.001	0.070	
	Bank balance			22,001	8,878	
	Aamir Sattar (Director of the Management Company)					
	Units held in the fund: 219,242 units (30 June 2016: 172,2)	10 units)		4,166	2,685	
	Chief Financial Offi cer of the Management Company					
	Investment held in the Fund 54,049 units (2016: Nil)			1,027	-	

10.5

	31 March 2017 Unaudited (Rupees i	30 June 2016 Audited n '000)
Employees of the Management Company		
Units held in the Fund (511,628 units; June 30, 2016 : 613,520 units)	9,722	9,566
PAKISTAN CABLES MANAGEMENT STAFF PENSION FUND		
Units held in the fund: 1,954,111 units (30 June 2016: Nil units)	37,134	-
NAFA Islamic Principal Preservation Fund		
Units held in the fund: 2,470,825 units (30 June 2016: Nil units)	46,953	-
TELENOR PAKISTAN (PVT) LTD EMPLOYEES P.F (ISLAMIC)		
Units held in the fund: 2,107,392 units (30 June 2016: Nil units)	40,047	-

11 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue by the Board of Directors of the Management Company on 28 April, 2017.

- 12 GENERAL
- 12.1 Figures have been rounded off to the nearest thousand rupees.
- 12.2 The bifurcation of undistributed income into realised and unrealised income at the beginning and end of the period as required by the NBFC Regulations has not been disclosed as such bifurcation is not practicable.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director



NBP Fullerton
Asset Management Ltd.

A Subsidiary of
National Bank of Pakistan

Head Office

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