

# QUARTERLY REPORT September 30 2016



Your investments & "NAFA" grow together



## **MISSION STATEMENT**

To rank in the top quartile in performance of

## **NAFA FUNDS**

relative to the competition, and to consistently offer

Superior risk-adjusted returns to investors.

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#### FUND'S INFORMATION

#### Management Company

#### NBP Fullerton Asset Management Limited - Management Company

#### Board of Directors of the Management Company

Mr. Nausherwan Adil Chairman

Dr. Amjad Waheed Chief Executive Officer

Mr. Aamir Sattar Director Mr. Abdul Hadi Palekar Director Mr. Koh Boon San Director Mr. Lui Mang Yin (Martin Lui) Director Mr. Kamal Amir Chinoy Director Mr. Shehryar Faruque Director Mr. Saiyed Hashim Ishaque Director

#### Company Secretary & COO

Mr. Muhammad Murtaza Ali

#### Chief Financial Officer

Mr. Khalid Mehmood

#### Audit & Risk Committee

Mr. Shehryar Faruque Chairman Mr. Koh Boon San Member Mr. Aamir Sattar Member

#### Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy Chairman Member Mr. Lui Mang Yin (Martin Lui) Mr. Abdul Hadi Palekar Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC)

CDC House, 99-B, Block "B" S.M.C.H.S.,

Main Shahra-e-Faisal, Karachi.

#### Bankers to the Fund

Al-Baraka Islamic Bank

Allied Bank Limited

Askari Bank Limited Bank Alfalah Limited

Bank Islami Pakistan Limited

Buri Bank Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

MCB Bank Limited

Meezan Bank Limited

National Bank of Pakistan

NIB Bank Limited

Soneri Bank Limited

United Bank Limited

Bank Al-Habib Limited

Dubai Islamic Bank Pakistan Limited

Silk Bank Limited

Summit Bank Limited

Sindh Bank Limited

#### Auditors

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal Karachi-75350 Pakistan

#### **Legal Advisor**

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

#### Head Office:

7<sup>th</sup> Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111-NFA (111-111-632) Helpline (Toll Free): 0800-20001 Fax: (021) 35825329

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

#### **Peshawar Office:**

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

#### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204

Fax No: 061-4502203

#### **DIRECTORS' REPORT**

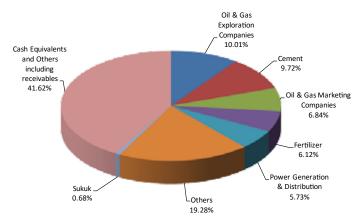
The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of **NAFA Islamic Asset Allocation Fund** (NIAAF) for the quarter ended September 30, 2016.

#### **Fund's Performance**

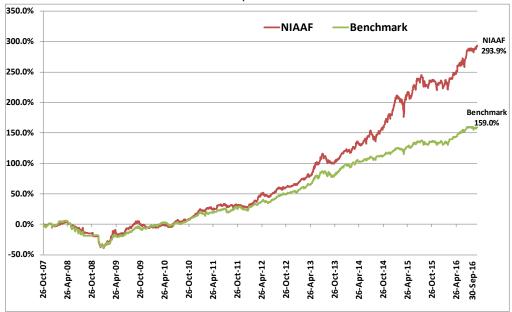
The Fund size of NAFA Islamic Asset Allocation Fund (NIAAF) at the end of the period stood at Rs.6,724 million, 24% higher compared to the previous quarter. During the first quarter, the unit price of NIAAF has increased from Rs. 15.5920 on June 30, 2016 to Rs. 16.6316 on September 30, 2016, thus showing an increase of 6.67%. The Benchmark, daily weighted return of KMI-30 Index & 6-month average deposit rates of three A rated Islamic Banks/Islamic windows of conventional banks as selected by MUFAP, based on Fund's actual allocation, increased by 2.05%. Thus, the Fund has outperformed its Benchmark by 4.62% during the period under review. This performance is net of management fee and all other expenses.

During Q1FY17, the stock market extended the rally that started from the lows hit at the end of February 2016, delivering a return of about 4.2%. Positives like improving economic prospects as captured in an all-time high foreign exchange reserves of US\$23.6bn, multi-year low inflation & interest rates, and pick-up in economic growth, albeit from low levels; attractive stock market valuations; and tepid returns on alternate investment avenues buoyed local investors' interest in the market. Better than expected corporate results announcements for the period ending June 30, 2016 provided the much needed confidence to the market participants. However, foreign investors remained sellers with outflows of US\$ 39.7 million recorded during the quarter. Automobile Assembler, Automobile Parts & Accessories, Engineering, and Textile Composite sectors performed better than the market whereas Cement and Fertilizer sectors lagged behind.

On the corporate debt sphere, trading activity in Sukuks remained skewed towards high quality issues with total traded value recorded at around Rs 1.5 billion during the quarter. The trades were mainly concentrated in the Banking sector, making up 64% share. State Bank of Pakistan (SBP) in its bi-monthly monetary policy announcements in July and September 2016 maintained the policy rate at 5.75% citing positives such as comfortable liquidity conditions coupled with record-high foreign exchange reserves and CPEC related projects gathering momentum being balanced against uncertain global oil prices, challenged exports outlook, and heavy scheduled foreign loan payments during FY17, and beyond. We see modest pickup in inflation to 5.0% by the year-end due to partial recovery in commodity prices, expected devaluation, and uptick in private sector borrowing. The Fund has earned total income of Rs.459.38 million during the period. After deducting expenses of Rs.39.09 million, the net income is Rs.420.29 million. The asset allocation of the Fund as on September 30, 2016 is as follows:







#### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: October 28, 2016 Place: Karachi.

# ڈائریکٹرز رپورٹ

NBP فلرٹن ایسیٹ منیجٹ کمیٹڈ، بورڈ آف ڈائر بکٹرز بصد مسرت 30 ستبر 2016ء کونتم ہونے والی سہ ماہی کے لیے NAFA اسلامک ایسیٹ ایلویشن فنڈ (NIAAF) کے غیرآ ڈٹ شدہ مالیاتی گوشوار سے پیش کرتا ہے۔

## فنڈ کی کارکردگی

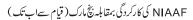
NAFA ایسیٹ ایلویشن فنڈ کاسائز، 30 ستبر2016 کے مطابق 6,724 ملین روپے ہے جوگزشتہ سہائی کے مقابلے میں 24% زیادہ ہے۔ فنڈ نے سال کے دوران NAFA ایسیٹ ایلویشن فنڈ کاسائز، 30 ستبر2016 کے مطابق 102.9 ملین روپے ہے جوگزشتہ سہائی کے 571.99 ملین روپے ہے۔ پہلی سہائی کے 571.99 ملین روپے ہے۔ پہلی سہائی کے دوران NAFA ایسیٹ ایلویشن فنڈ کے بین کی قیت 30 جو 2015 کی 2015 5920 اروپے ہوچکی دوران بھتی مارک (Ex-Div) سے بڑھ کر 30 ستبر 2016 پر 16.631 روپے ہوچکی ہے۔ اللہ کہ سے کہ دوران بین مارک (SMIFAP) سے میں میں ان اور MUFAP کے منتخب کردہ کم ریڈنگ والے اسلامک بینکس /روایتی بینکوں کی اسلامک ونڈ وز کی اصل سر ماریکاری پرمٹنی کا ماہ کا ڈیاز ٹ ریٹ ) 82.05 بڑھا، البذا فنڈ نے زیر جائزہ مدت کے دوران بی مارک کو 46.62 بھترکار کردگی دکھائی ۔ بیکار کردگی منتخب فیس اورد میکر تمام اخراجات کے بعد خالص ہے۔

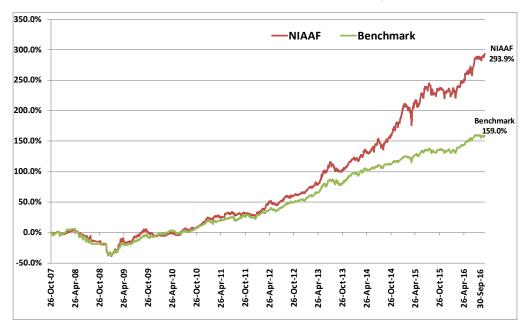
مالی سال 2017 کی پہلی سہ ماہی کے دوران اسٹاک مارکیٹ نے تیزی کا وہ دبھان آگے بڑھایا جس کا آغاز فروری 2016 کے اختتا م پر پست سطح سے ہوا تھا اور %4.2 منافع بیش کیا۔ مثبت عوائل مثلاً بہتر ہوتے اقتصادی امکانات، جن کی نشاندہی 23.6 ارب امریکی ڈالر پرمشتل ملکی تاریخ کے سب سے بلند زرِ مبادلہ کے ذفائر سے بہتر تائج کے سال پرمحیط کم تر افراط زراور شرح سود، اور معاثی نمو میں تیزی، اسٹاک مارکیٹ میں پُرکشش آمدن اور سرمایہ کاری کے متبادل ذرائع سے بہتر تائج کے باعث مقامی سرمایہ کاروں کی طرف سے اسٹاک مارکیٹ میں دل چھی میں اضافہ ہوا۔ 30 جون 2016 کوختم ہونے والی مدت کے لیے توقع سے بہتر کاروباری نتائج کے اعلانات نے مارکیٹ کے شرکاء کو درکارا انتہائی ضروری اعتاد فراہم کیا۔ تاہم غیرملکی سرمایہ کاروں کی طرف سے فروخت کا سلسلہ جاری رہاجس کے نتیج میں سہ ماہی کے دوران 7.9 ملین ڈالرکا اخراج ریکارڈ کیا گیا۔ آٹو موئیل آسمبلر ز، آٹو موئیل پارٹس اور اسیسر بیز ، آنجیئیر نگ اور شکستہ خائل کمپوزٹ نے مارکیٹ کے مقابلے میں بہتر کارکردگی کا مظاہرہ کیا جب کہ سینٹ اور فریٹل آئز درسکٹرز سے مارکیٹ کے مقابلے میں بہتر کارکردگی کا مظاہرہ کیا جب کہ سینٹ اور فریٹل آئز درسکٹرز سے مارکیٹ کے مقابلے میں بہتر کارکردگی کا مظاہرہ کیا جب کہ سینٹ اور فریٹل آئز درسکٹرز نے مارکیٹ کے مقابلے میں بہتر کارکردگی کا مظاہرہ کیا جب کہ سینٹ اور فریٹل آئز درسکٹرز سے مارکیٹ کے مقابلے میں بہتر کارکردگی کا مظاہرہ کیا جب کہ سینٹ واور ٹیل آئز درسکٹرز سے مارکیٹ کے مقابلے میں بہتر کارکردگی کا مظاہرہ کیا جب کہ سینٹ اور فریشل کوئیشر نے مارکیٹ کے مقابلے میں بہتر کارکردگی کا مظاہرہ کیا جب کہ سینٹ اور فریشل کی کا شکار رہے۔

کاروباری قرض کے علقے میں سکوک میں تجارتی سرگرمیوں کا اعلیٰ کوائی اجرا کی کارروائیوں کی طرف جھکاؤر ہا، جن کے لین دین کی مجموعی مالیت اس سہاہی کے دوران لگ بھگ 1.5 ارب روپے ریکارڈ کی گئی۔ لین دین کا اصل ارتکاز بدیکاری کے شعبے میں رہا جس کا حصہ %64 بنتا ہے۔ اسٹیٹ بینک آف پاکستان نے اپنے جولائی اور تقبر 2016 کے دومان مالیاتی پالیسی بیانات میں پالیسی ریٹ %57.5 برقر اررکھا، کیکو ٹیر ٹی کی ہاسہولت صورت حال کے ساتھ زرمبادلہ کے ریکارڈ بلند ذخائز اور تی پیک سے متعلق منصوبوں کی رفتار میں اضاف نے کے شبت پہلوؤں کی بدولت تیل کی غیر تیفنی عالمی قیمتوں ، برامدات سے متعلق چیننی آف میں رہنے کی توقع ہے۔ ہم سے متعلق چیننی آف میں اور اس کے بعد شیڈ بول غیر ملکی قرضوں کی بھاری والیسی کے اثر ات بیلنس میں رہنے کی توقع ہے۔ ہم اشیا کے صرف کی قیمتوں میں بزوی بھالی ، روپے کی قدر میں نبی تلی متوقع کی اور خی شعبے کی طرف سے قرضوں میں اضافے کی وجہ سے سال کے اختتا م تک



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## اظهار تشكر

بورڈ اس موقع کا فاکدہ اٹھاتے ہوئے منجمٹ کمپنی پراعتاد ،اعتبار اورخدمت کا موقع فراہم کرنے پراپنے قابلِ قدر یونٹ ہولڈرز کاشکریہا داکر تاہے۔ یہ سکیو رٹیز اینڈ ایمپینے کمیشن آف پاکستان اوراسٹیٹ بینک آف پاکستان ہے بھی ان کی سر پرستی اور رہنمائی کے لیے پُر خلوص اظہارِ تشکر کرتا ہے۔ بورڈ اپنے اسٹاف اورٹرسٹی کی طرف سے محنت ہگن اورعزم کے مظاہرے پراپناخراج تحسین بھی ریکارڈ پر لانا چاہتا ہے۔

> منجانب بوردٌ آف ڈائر یکٹرز NBP فلرٹن ایسیٹ منجمنٹ لمیٹلڑ

ڈائریکٹر

چيف ايگزيکڻيو

بتاریخ 28اکتوبر2016 مقام: کراچی

## CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2016

	Note	Un-Audited September 30, 2016	Audited June 30, 2016
		(Rupees in	'000)
Assets Balances with banks Investments Dividend and profit receivable Receivable against conversion of units Receivable against sale of Investments Advances, Deposits, prepayments and other receivable Total assets	4 5	2,858,057 3,925,560 72,422 15,296 - 2,883 6,874,218	1,615,172 3,414,159 11,803 564,154 53 2,837 5,608,178
Liabilities			
Payable to Management Company Payable to Trustee Payable to Securities and Exchange Commission of Pakistan Payable against redemption of units Payable against purchase of Investments Payable against conversion of units Dividend payable Accrued expenses and other liabilities Total liabilities	6	68,409 752 1,257 28,825 13,835 - - 36,732 149,810	59,700 590 3,343 21,699 - 24,821 1,011 61,896
Net Assets		6,724,408	5,435,118
Unit Holders' Funds (as per statement attached)		6,724,408	5,435,118
Commitments	12		
		Number of	units
Number of units in issue		404,314,694	348,584,676
		Rupees	
Net asset value per unit		16.6316	15.5920

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM INCOME STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2016 (UN-AUDITED)

	Note	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
INCOME		(Rupee	s in '000)
Gain on sale of investments - net Income from Sukuk bonds Profit on bank deposits Dividend income Unrealised gain / (loss) on investments at fair value through profit or loss - net Total Income EXPENSES		5,950 945 32,748 37,388 321,907	18,246 3,596 21,252 27,981 (96,595) (25,520)
Remuneration of the Management Company Sindh Sales Tax on Management Fee Federal Excise Duty on Management Fee Accounting and operational charges to the Management Company Remuneration of the Trustee Sindh Sales Tax on Trustee Fee Annual fee - Securities and Exchange Commission of Pakistan Securities transaction cost Settlement and bank charges Annual listing fee Auditors' remuneration Impairment loss / (reversal) on investments classified as 'available for sale' Rating fee Other expenses Legal and Professional charges Total Expenses		29,565 3,843 - 1,478 1,730 225 1,257 353 230 10 113 - 51 95 137	16,488 2,678 2,638 - 1,076 151 701 912 267 10 160 (3,571) 43 - - 21,553
Net income / (loss) income from operating activities		359,851	(47,073)
Element of income and capital gains included in prices of units issued less those in units redeemed		60,442	41,428
Provision for workers' welfare fund	8	-	-
Net income / (loss) for the period before taxation		420,293	(5,645)
Taxation	11	-	-
Net income / (loss) for the period after taxation		420,293	(5,645)
Earning per unit	9		

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED SEPTEMBER 30, 2016 (UN-AUDITED)

**Quarter Ended** 

**Quarter Ended** 

	September 30, 2016	September 30, 2015	
	(Rupees in '000)		
Net income / (loss) for the period after taxation	420,293	(5,645)	
Other comprehensive income			
Net unrealised appreciation / (diminution) during the period in the market value of investments classified as 'available for sale'	-	599	
Total comprehensive income / (loss) for the period	420,293	(5,046)	

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

## CONDENSED INTERIM DISTRIBUTION STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2016 (UN-AUDITED)

	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015	
	(Rupees in '000)		
Undistributed income brought forward - Realised income - Unrealised gain	182,540 433,815 616,355	344,721 247,527 592,248	
Distribution:			
Final distribution for the period ended June 30, 2016: Nil: (June 30, 2015: 8.365%) - Cash Distribution	-	(128,689)	
Net income / (loss) for the period	420,293	(5,645)	
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - amount representing income / (losses) that form part of the unit holders' fund	-	87	
Undistributed income carried forward	1,036,648	458,001	
Undistributed income comprising:			
- Realised income - Unrealised gain / (loss)	714,741 321,907 1,036,648	554,596 (96,595) 458,001	

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

## CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE QUARTER ENDED SEPTEMBER 30, 2016 (UN-AUDITED)

	Quarter Ended September 30, 2016 (Rupee	Quarter Ended September 30, 2015 s in '000)
Net assets at the beginning of the period	5,435,118	2,563,446
Issue of 132,388,269 units (September 30, 2015: 166,939,807 units)	2,161,776	2,632,994
Redemption of 76,658,250 units (September 30, 2015: 87,414,116 units)	(1,232,337)	(1,386,231)
Element of income and capital gains included in prices of units issued less those in units redeemed	929,439	1,246,763
<ul> <li>amount representing (income) transferred to income statement</li> <li>amount representing (income) transferred to distribution statement</li> </ul>	(60,442) (60,442)	(41,428) (87) (41,515)
Net unrealised appreciation during the period in the market value of investments classified as 'available for sale' Unrealised gain/(loss) on investments at fair value through profit or loss - net Gain on sale of investments - net Other income (net of expenses)	321,907 5,950 92,436 420,293	599 (96,595) 18,246 72,704 (5,046)
Less: Distribution:		
Final distribution for the period ended June 30, 2016: Nil (June 30, 2015: 8.365%) - Cash Distribution	-	(128,689) (128,689)
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - amount representing income / (losses) that form part of the unit holders' fund	-	87
Net assets as at the end of the period	6,724,408	3,635,046

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

## CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED SEPTEMBER 30, 2016 (UN-AUDITED)

	Quarter Ended September 30, 2016 (Rupees	Quarter Ended September 30, 2015 s in '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Net (loss) / Income for the period	420,293	(5,645)
Adjustments Unrealised (gain) / loss on investments at fair value through profit or loss - net (Gain) on sales of investments Impairment (gain) / loss on investments classified as 'available for sale' Element of income and capital gains included in prices of units issued less those in units redeemed	(321,907) (5,950) - - (60,442) 31,994	96,595 (18,246) (3,571) (41,428) 27,705
(Increase) / decrease in assets Receivable against sale of investments Investments Dividend and profit receivable Advances, Deposits, prepayments and other receivable	53 (183,544) (60,619) (46) (244,156)	(154,642) (27,514) (129) (182,285)
Increase / (decrease) in liabilities Payable to Management Company Payable against sale of investments Payable to Trustee Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities	8,709 13,835 162 (2,086) (25,164) (4,544)	490 - 138 (491) (13,995) (13,858)
Net cash used in operating activities	(216,706)	(168,438)
CASH FLOW FROM FINANCING ACTIVITIES		
Receipts from issue of units Payments on redemption of units Distribution paid Net cash inflow from financing activities	2,710,634 (1,250,032) (1,011) 1,459,591	2,711,903 (1,632,230) (140,307) 939,366
Net increase in cash and cash equivalents during the period	1,242,885	770,928
Cash and cash equivalents at the beginning of the period	1,615,172	977,085
Cash and cash equivalents at the end of the period	2,858,057	1,748,013

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

## NOTES TO AND FORMING PART OF THIS CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Islamic Asset Allocation Fund ("the Fund") was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on 20 August 2007 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on 03 September 2007 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules 2003.

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is also the member of MUFAP.

The Fund is an open-ended mutual fund and is listed on the Pakistan Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The Board of Directors had approved that the Fund should be categorized as "Shariah Compliant (Islamic) Scheme" and Balanced Fund as per the categories defined by the Securities and Exchange Commission of Pakistan. With effect from 22 April 2014 the Fund re-categorized as shariah compliant Asset Allocation scheme. Accordingly name of the fund was renamed as NAFA Islamic Asset Allocation Fund.

The Objective of the Scheme is to generate capital appreciation by investing in Shariah Compliant equity and equity related securities and income by investing in Shariah Compliant bank deposits, debt & money market securities.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of AM2++ to the Management Company.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as trustee of the Fund.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of Compliance

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprises of such International Financial Reporting Standards (IFRS) issued by International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Regulations or directives issued by SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP shall prevail. The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34, Interim Financial Reporting.

The directors of the Asset Management Company declare that these condensed interim financial statements give a true and fair view of the Fund.

#### 3 ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the financial statements for the quarter ended September 30, 2016 are same as those applied in the preparation of the annual audited financial statements for the year ended June 30, 2016.

### 4 INVESTMENTS

At fair value through profit or loss - held for trading

Investment in shares of listed companies Investment in Sukuk bonds

 4.1
 3,879,905
 3,369,248

 4.2
 45,655
 44,911

 3,925,560
 3,414,159

#### 4.1 Investment in shares of listed companies - at fair value through profit or loss

							Investn	nent as a precen	tage of
Name of the investee company	As at July 01, 2016	Purchases during the period	Bonus / Right Issues	Sales during the period	As at September 30, 2016	Market value as at September 30, 2016	Net assets	Market value of total investments	Paid-up capital of the investee company held
						Rupees in '000		· %	
Oil and Gas									
Oil & Gas Development									
Company Limited	489,000	250,000			739,000	104,369	1.55	0.03	0.00
Pakistan Oil Fields Limited Pakistan Petroleum Limited	537,760 904,570	-	-	18,500 37,000	519,260 867,570	208,384 141,995	3.10 2.11	0.05 0.04	0.09 0.01
Pakistan State Oil Company Limited	731,196			35,000	696,196	288,323	4.29	0.04	0.01
Attock Petroleum Limited	89,100	-	-	-	89,100	46,332	0.69	0.01	0.06
Shell (Pakistan) Limited	201,100	102,500		-	303,600	124,494	1.85	0.03	0.12
Attock Refinery Limited	184,600	-	-	17,000	167,600	54,618	0.81	0.01	0.06
Hascol Petroleum Limited (Note 6.1.1) Mari Petroleum Company Limited	2,604 214,050	15,000	-		2,604 229,050	574	0.01 3.25	0.00	0.00 0.20
Mari Petroleum Company Limited	214,050	15,000	-	-	229,050	218,635	3.23	0.06	0.20
Chemicals									
Fauji Fertilizer Company Limited	68	-	-	-	68	7	0.00	0.00	0.00
Fauji Fertilizer Bin Qasim Limited	825,000	-	-	-	825,000	42,389	0.63	0.01	0.45
Dynea Pakistan Limited	21,500	216.000	-	-	21,500	1,268	0.02 1.93	0.00	0.00
Engro Fertilizers Limited Engro Corporation Limited	1,885,000 758,200	216,000		-	2,101,000 758,200	129,548 220,826	3.28	0.03 0.06	0.02 0.01
Fatima Fertilizer Limited	2,500	_	_	_	2,500	87	0.00	0.00	0.00
Ittehad Chemicals Limited	464,750	-	-	106,000	358,750	15,545	0.23	0.00	0.02
Dawood Hercules	-	139,700	-	-	139,700	18,575	0.28	0.00	0.00
6									
Construction and Materials Attock Cement Pakistan Limited	410,901				410,901	103,190	1.53	0.03	0.09
D.G. Khan Cement Company Limited	497,500				497,500	92,475	1.38	0.03	0.03
Lucky Cement Company Limited	330,700	-	-	16,100	314,600	213,066	3.17	0.05	0.07
Akzo Nobel Pakistan Limited	29,900	-	-	-	29,900	7,439	0.11	0.00	0.02
Fauji Cement Company Limited	2,486,500	-	-	-	2,486,500	87,699	1.30	0.02	0.01
Maple Leaf Cement Factory Limited	738,500	-	-	-	738,500	70,748	1.05	0.02	0.01
Pioneer Cement Limited Fecto Cement Limited	535,500 276,500		-	37,300	535,500 239,200	56,597 29,582	0.84 0.44	0.01 0.01	0.02
recto cement Emined	270,300			37,300	233,200	23,302	0.44	0.01	0.02
General Industrials									
Thal Limited	159,197	-	-	-	159,197	64,578	0.96	0.02	0.16
Personal Goods									
Nishat Mills Limited	1.083.100	120.000		_	1,203,100	169,517	2.52	0.04	0.05
Kohinoor Textile Limited	1,003,100	120,000			1,203,100	103,317	2.32	0.04	0.03
(Refer note 6.1.1)	1,964,600	-	-	-	1,964,600	166,991	2.48	0.04	0.07
Service Industries Limited	26,000	-	-	-	26,000	33,237	0.49	0.01	0.01
Electricity									
The Hub Power Company Limited	1,360,260			143,700	1,216,560	144,978	2.16	0.04	0.01
Kot Addu Power Company Limited	1,532,500		_	143,700	1,532,500	128,255	1.91	0.04	0.01
K-Electric Limited	5,123,000	3,000,000	-	780,000	7,343,000	67,629	1.01	0.02	0.00
Lalpir Power Limited	857,000	-	-	-	857,000	19,000	0.28	0.00	0.01
Pakgen Power Limited	1,079,500	-	-	-	1,079,500	25,681	0.38	0.01	0.01
Banks									
Meezan Bank Limited	665,782		_		665,782	36,625	0.54	0.01	0.00
	,- 02				,	,		01	2.30
AutoMobile and Parts									
Sazgar Engineering Works Limited	171,500	-	-	-	171,500	9,950	0.15	0.00	0.06
Baluchistan Wheels Limited Indus Motor Company Limited	227,000 114,380	17,250	-	-	227,000 131,630	32,289 197,495	0.48 2.94	0.01 0.05	0.24 1.10
Millat Tractor	114,380	39,700			39,700	26,956	0.40	0.05	0.20
		33,700			33,, 30	20,550	0.40	0.01	0.20
Industrial Transportation									
Pakistan National Shipping	4=46				47405-	40.6	0.5-	0	0.53
Corporation Limited	174,200	-	-	-	174,200	19,625	0.29	0.00	0.01

							Investr	nent as a precen	tage of	
Name of the investee company	As at July 01, 2016	Purchases during the period	Bonus / Right Issues	Sales during the period	As at September 30, 2016	Market value as at September 30, 2016	as at September	Net assets	Market value of total investments	Paid-up capital of the investee company held
						Rupees in '000		%		
Pharma and Bio Tech										
Abbott Laboratories (Pakistan) Limited	30,500		-		30,500	25,879	0.38	0.01	0.03	
Glaxo smithkline	97,100	-	-	-	97,100	20,964	0.31	0.01	0.01	
Ferozsons Laboratories Limited	18,150	-	-	-	18,150	15,799	0.23	0.00	0.05	
The Searle Company										
Limited (Note 6.1.1)	69,223	-	-	-	69,223	39,699	0.59	0.01	0.05	
Technology Hardware and Equipment Avanceon Limited	1,029,500	_	_	-	1,029,500	33,469	0.50	0.01	0.03	
Engineering Mughal Iron & Steel		-	_	_						
Limited (Note 6.1.1)	829,125	-	-	-	829,125	70,899	1.05	0.02	0.06	
International Industries Limited	-	18,000	-	-	18,000	2,423	0.04	0.00	0.00	
Household Goods										
Pak Elektron Limited (Note 6.1.1)	1,062,500			105,000	957,500	67,762	1.01	0.02	0.02	
Tarig Glass Industries Limited	685,000			103,000	685,000	65,603	0.98	0.02	0.02	
tariq Glass maastres Emiliea	003,000				003,000	03,003	0.50	0.02	0.03	
Food Producers										
Engro Foods	-	401,000	-	-	401,000	58,670	0.87	0.01	0.01	
Al Shaheer Corporation										
Limited (Note 6.1.1)	927,525	-	-	-	927,525	59,167	0.88	0.02	0.05	
Total - 30 September 2016					34,927,191	3,879,905	28.85			
Carrying value of investment before fair va	lue adjustment					3,558,742				

- 4.1.1 This represents gross bonus shares as per Fund's entitlement declared by the investee company. Finance Act, 2014 has brought amendments in the Income Tax Ordinance, 2001 whereby the bonus shares received by the shareholder are to be treated as income and a tax at the rate of 5 percent is to be applied on value of bonus shares determined on the basis of day end price on the first day of closure of books. The tax is to be collected at source by the investee company which shall be considered as final discharge of tax liability on such income. However, the Management Company of the Fund jointly with other asset management companies and Mutual Fund Association of Pakistan, has filed a petition in Honourable Sindh High Court to declare the amendments brought in Income Tax Ordinance, 2001 with reference to tax on bonus shares for collective investment schemes as null and void and not applicable on the funds based on the premise of exemption given to mutual funds under clause 57 (3) (viii) of Part I of the Second Schedule of the Income Tax Ordinance, 2001. The Honourable Sindh High Court has granted stay order till the final outcome of the case. However, the investee company(s) has withheld the share equivalent to 5% of bonus announcement and not yet deposited on CDC account of department of Income tax. Management is of the view that the decision will be in the favour and accordingly has recorded the bonus shares on gross basis.
- 4.1.2 All shares have a nominal face value of Rs 10 each except for the shares of Thal Limited and K-electric which have a face value of Rs 5 & Rs. 3.5 respectively.
- 4.1.3 The above investments in securities with market value aggregating to Rs. 82.94 million (30 June 2016: 89.792 million) have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in terms of Circular no. 11 dated 23 October 2007 issued by SECP.

#### 4.2 Sukuk bonds - at fair value through profit or loss

	Number of bonds				Market	Investment as a percentage of	
Name of investee company	As at 01 July 2016	Purchases during the period	Sales during the period	As at 30 Sep 2016	value at 30 Sep 2016	Market value of net assets	Market value of total investments
					(Rupees in '00	00)	
K-Electric AZM Sukuk	9,000	-	-	9,000	45,655	0.68	1.16
				9,000	45,655	0.68	1.16

Carrying value of investment before fair value adjustment

Sukuk bonds - available for sale

		Numbe	er of bonds			1	s a percentage of
Name of investee company	As at 01 July 2016	Purchases during the period	Sales during the period	As at 30 Sep 2016	Market value at 30 Sep 2016	Market value of net assets	Market value of total investments

Eden Housing Limited (Note 4.2.3)

5,000

5 000

(Un-audited)

44,911

(Audited)

**4.2.1** All sukuk bonds have a face value of Rs 5.000 each.

- **4.2.2** Fair value of all performing listed term finance certificates classified as investments at fair value through profit or loss is determined using rates notified by the Mutual Funds Association of Pakistan (MUFAP).
- **4.2.3** This represents investment in privately placed sukuk bonds issued with a term of ve years. On 6 May 2011, these Sukuks have been classified as non performing by MUFAP.

		September 30, 2016	June 30, 2016
5	DIVIDEND AND PROFIT RECEIVABLE	(Rupees i	n '000)
	Dividend receivable on equity securities Profit receivable on savings deposits Income accrued on sukuk bonds-net	42,306 29,048 1,068 72,422	4,476 7,204 123 11,803
6	ACCRUED EXPENSES AND OTHER LIABILITIES		
	Auditors' remuneration	531	418
	Brokerage payable	-	-
	Bank charges payable	316	193
	Payable against printing charges	209	159
	Accrued NCCS charges	109	17
	Charity payable	3,260	2,822
	Rating fee payable	50	-
	Others	3,472	220
	Withholding tax	5,964	37,740
	Capital gain tax	7,031	4,537
	Provision for Workers' Welfare Fund	15,790	15,790
		36,732	61,896

#### 7 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act, 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015. Accordingly no further provision of WWF has been recorded subsequent to June 30, 2015.

However, without prejudice to the above and owing to the fact that the decision of Sindh High Court on the applicability of WWF (till June 30, 2015) to the CISs is currently pending for adjudication, the Management Company has decided to record and retain provision of WWF in financial statements for the quarter ended September 30, 2016 which aggregates to Rs. 15.790 million. Had the same not been made the net asset value per unit / return of the Fund would have been higher by Re.0.0391 per unit respectively.

#### 8 TRANSACTIONS WITH CONNECTED PERSONS

Connected persons include NBP Fullerton Asset Management Limited (NAFA) being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan (NBP) and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.

The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.

Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

		Note	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
3.1	Details of the transactions with connected persons are as follows:		(Rupees in '000)	
	NBP Fullerton Asset Management Limited - Management Company			
	Management fee expense for the period		29,565	16,488
	Sindh Sales Tax for the period on Management Fee		3,843	2,678
	FED for the period on Management Fee		-	2,638
	Front end load for the period		8,424	28,636
	Accounting and operational charges to the Management Company		1,478	-
	National Bank of Pakistan - Sponsor			
	Payment of Cash Dividend		-	11,618
	Taurus Securities (Private) Limited			
	Brokerage		7	90
	Central Depository Company of Pakistan Limited - Trustee			
	Trustee fee for the period		1,730	1,076
	Sindh Sales Tax on Trustee Fee		225	151
	CDS charges		-	-
	Mr Aamir Sattar - Director			
	Dividend Re-invest nil (; September 2015: 3,029 Units)		-	48
	•			

d

8.

		Note	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
			(Rupees	in '000)
	Emloyees of the Management Company			
	Dividend Re-invest Nil units (units; September 2015: 25,012 units)		-	395
	Units Issued (178,273 units; September 2015; 1,312,709 units)		2,911	20,863
	Units Redeemed (179,625 units; September 2015; 1,154,328 units)		2,934	18,574
	NAFA Islamic Principal Preservation Fund Units Issued (6,347,743 units; September 2015; 11,149,007 units)		102,542	178,982
	Units Redeemed ( 2,278,434 units; September 2015; 14,226,216 units)		37,058	217,809
		Note	Un-Audited As at September 30, 2016	Audited As at June 30, 2016
8.2	Amounts outstanding as at quarter / year end		(Rupees	in '000)
	NBP Fullerton Asset Management Limited - Management Company			
	Management Fee payable		10,315	8,125
	Sindh Sales Tax on Management Fee		1,338	1,317
	FED Payable on Management Fee		18,406	18,406
	Front End Load Payable		18,202	9,777
	Sindh Sales tax payable on front end load		2,598	1,589
	Federal Excise Duty Payable on front end load		17,549	17,976
	Accounting and operational charges to the Management Company		3,988	2,509
	0 1 0 1 7		,	,
	National Bank of Pakistan - Sponsor			
	Balance in current account		3,168	26,902
	Central Depository Company of Pakistan Limited - Trustee		500	F20
	Trustee fee payable		599	520
	Sindh Sales Tax on Trustee Fee		74 79	70 33
	CDS cahrges payable Security deposit		100	100
	security deposit		100	100
	Employees of the Management Company			
	Units held: 612,168 (2016: 613,520)		10,181	9,566
			,	-,
	Aamir Sattar - Director			
	Units held: 172,210 units (2016: 172,210)		2,864	2,685
	Muhammad Junaid Tayyab			
	Units held: Nil (2015: 6,221 units )		-	97
	Committee Developing the of			
	Summit Bank Limited Balance held in current account		12.047	0.070
	balance nero in current account		12,047	8,878
	NAFA Islamic Aggressive Income Fund			
	Net (payable) / receivable against conversion of units		_	(22,710)
	(2-)			(22)
	NAFA Asset Allocation Fund			
	Net receivable against conversion of units		-	26,139
				•

NAFA Income Opportunity Fund Net receivable against conversion of units	Note	Un-Audited As at September 30, 2016 (Rupees in 10,061	Audited As at June 30, 2016 n '000) 35,775
NAFA Islamic Stock Fund Net payable against conversion of units		-	261,074
NAFA Riba Free Savings Fund Net payable against conversion of units		-	10,466
NAFA Government Securities Savings Fund Net (payable) / receivable against conversion of units		-	(700)
NAFA Islamic Principle Protected Fund - I Receivable against conversion of units		-	6,512
NAFA Islamic Principle Protected Fund - II Receivable against conversion of units		-	7,498
NAFA Government Securities Liquid Fund Net receivable / (payable) against conversion of units		5,236	(1,411)
NAFA Income Fund Receivable against conversion of units		-	-
NAFA Stock Fund Receivable against conversion of units		-	2,662
Nafa Islamic Energy Fund Receivable against conversion of units		-	214,028
NAFA Islamic Principal Preservation Fund Unoits Held 2,019,108 ( June 30 2016: 2,019,108 units)		2,015,777	122,917

#### 9 EARNING PER UNIT

Earning per unit (EPU) for the quarter ended September 30, 2016 has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

#### 10 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 2.64% p.a. including 0.36% representing government levies on collective Investment scheme such as Sales tax, Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the period.

#### 11 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded a tax liability in respect of income relating to the current period as the management company has decided to distribute at least 90 percent of the Fund's accounting income for the period as reduced by capital gains (whether realised or unrealised) to its unit holders.

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12	COMM	ITMENTS

There were no commitments as on September 30, 2016 and June 30, 2016.

#### 13 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on October 28, 2016.

- 14 GENERAL
- 14.1 Figures have been rounded off to the nearest thousand rupees.
- 14.2 The bifurcation of undistributed income into realised and unrealised income at the beginning and end of the year as required by the NBFC Regulations has not been disclosed as such bifurcation is not practicable.

For NBP Fullerton Asset Management Limited (Management Company)



NBP Fullerton
Asset Management Ltd.

A Subsidiary of
National Bank of Pakistan

## **Head Office**

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