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**FULLERTON FUND** 

MANAGEMENT

ANNUAL

REPORT

**2016** 

# MISSION STATEMENT

To rank in the top quartile in performance of

## NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

### FUND'S INFORMATION

### Management Company

### NBP Fullerton Asset Management Limited - Management Company

### Board of Directors of the Management Company

Mr. Nausherwan Adil
Dr. Amjad Waheed
Mr. Nigel Poh Cheng
Mr. Koh Boon San
Mr. Kamal Amir Chinoy
Mr. Shehryar Faruque
Mr. Aamir Sattar
Mr. Abdul Hadi Palekar

Chairman Chief Executive Officer Director Director Director Director Director Director

### **Company Secretary & COO**

Mr. Muhammad Murtaza Ali

### **Chief Financial Officer**

Mr. Khalid Mehmood

### Audit & Risk Committee

Mr. Shehryar Faruque	Chairman
Mr. Koh Boon San	Member
Mr. Aamir Sattar	Member

#### Human Resource and Remuneration Committee

Mr. Nausherwan Adil	Chairman
Mr. Nigel Poh Cheng	Member
Mr. Kamal Amir Chinoy	Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

### Bankers to the Fund

Allied Bank Limited Bank Alfalah Limited Bank Al-Habib Limited Habib Bank Limited Habib Metropolitan Bank Limited **NIB Bank Limited** United Bank Limited National Bank of Pakistan Summit Bank Limited JS Bank Limited Khushhali Bank Limited Sindh Bank Limited Samba Bank Limited Dubai Islamic Bank Pakistan Limited Bankislami Pakistan Limited Zarai Taraqiati Bank Limited

### Auditors

KPMG Taseer Hadi & Co. Chartered Accountants Sheikh Sultan Trust Building No.02 Beaumont Road, Karachi - 75530, Pakistan.

### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

### Head Office:

7<sup>th</sup> Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111-NFA (111-111-632) Helpline (Toll Free): 0800-20001 Fax: (021) 35825329

### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

## Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

### **Peshawar Office:**

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

### **Multan Office:**

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

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# **Board of Directors**



Mr. Nausherwan Adil Chairman



Dr. Amjad Waheed, CFA Chief Executive Officer



Mr. Kamal Amir Chinoy Director



Mr. Koh Boon San Director



Mr. Aamir Sattar Director



Mr. Shehryar Faruque Director

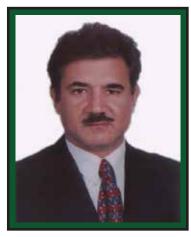


Mr. Nigel Poh Cheng Director



Mr. Abdul Hadi Palekar Director

# **Senior Management**



Dr. Amjad Waheed, CFA Chief Executive Officer



Mr. Sajjad Anwar, CFA Chief Investment Officer



Mr. Ozair Khan Chief Technology Officer



Mr. M. Murtaza Ali Chief Operating Officer & Company Secretary



Syed Suleman Akhtar CFA Head of Research



Mr. Salman Ahmed Head of Risk Management



Mr. Khalid Mehmood Chief Financial Officer



Mr. Muhammad Ali, CFA, FRM Head of Fixed Income



Mr. Raheel Rehman ACA, CICA Senior Manager Compliance



Mr. Samiuddin Ahmed Country Head Corporate Marketing



Mr. Asim Wahab Khan, CFA Head of Equity

## **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the Second Annual Report of NAFA Government Securities Savings Fund for the year ended June 30, 2016.

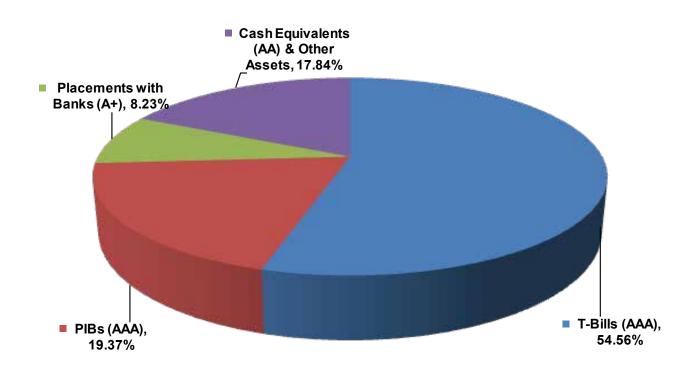
### Fund's Performance

The size of NAFA Government Securities Savings Fund has decreased from Rs. 546 million to Rs. 304 million during the period, i.e. a decline of 44.32%. During the said period, the unit price of the Fund has increased from Rs. 9.6627 (Ex-Div) on June 30, 2015 to Rs. 10.2882 on June 30, 2016, thus posting a return of 6.46% as compared to its Benchmark (70% average 6-Month PKRV & 30% average 3-Month deposit rates of A+ & above rated banks) return of 6.21% for the same period. The return of the Fund is net of management fee and all other expenses.

NAFA Government Securities Savings Fund (NGSSF) invests a minimum of 70% in Government Securities. The Fund invests at least 10% of its assets in less than 90 days T-Bills or saving accounts with banks, which enhances liquidity profile of the Fund.

During the period under review (FY16), due to further abatement in inflationary pressures (average inflation of 2.9%), State Bank of Pakistan (SBP) reduced the policy rate by a cumulative 75 bps following a cumulative 300 bps reduction in FY15. SBP in its policy statement highlighted (i) improvement in the macroeconomic conditions, (ii) better law and order situation; and (iii) positive growth prospects underpinned by investment under China Pakistan Economic Corridor (CPEC). During the period under review, sovereign yields responded accordingly to policy rate cut of 75 bps. We see pickup in inflation to 6% by FY17 year-end due to partial recovery in commodity prices, measured PKR devaluation, and uptick in private sector borrowing.

The Fund has earned a total income of Rs.19.87 million during the period. After deducting total expenses of Rs.6.02 million, the net income is Rs.13.85 million. The asset allocation of NAFA Government Securities Savings Fund as on June 30, 2016 is as follows:



## **Income Distribution**

The Board of Directors of the Management Company has approved cash dividend of 6.48% of opening ex-NAV (6.667% of the par value) during the year.

## Taxation

As the above cash dividend is more than 90% of the income earned during the year, excluding realized and unrealized capital gains on investments, the Fund is not subject to tax under Clause 99 of the Part I of the Second Schedule of the Income Tax Ordinance, 2001.

## Auditors

The present auditors, KPMG Taseer Hadi & Co., Chartered Accountants, retire and, being eligible, offer themselves for re-appointment for the year ending June 30, 2017.

## Directors' Statement in Compliance with Code of Corporate Governance

- 1. The financial statements, prepared by the management company, present fairly the state of affairs of the Fund, the result of its operations, cash flows and statement of movement in unit holders' funds.
- 2. Proper books of account of the Fund have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of financial statements. Accounting estimates are based on reasonable and prudent judgment.
- 4. International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.
- 5. The system of internal control is sound in design and has been effectively implemented and monitored.
- 6. There are no significant doubts upon the Fund's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of Corporate Governance, as detailed in the listing regulations.
- 8. A performance table/ key financial data is given in this annual report.
- 9. Outstanding statutory payments on account of taxes, duties, levies and charges, if any, have been fully disclosed in the financial statements.
- 10. The Board of Directors of the Management Company held six meetings during the period. The attendance of all directors is disclosed in the note 23 to these financial statements.
- 11. The detailed pattern of unit holding is disclosed in the note 22 to these financial statements.
- 12. All trades in the units of the Fund, carried out by directors, CEO, CFO, Company Secretary and their spouses and minor children are disclosed in note 19 to these financial statements.

## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: September 23, 2016 Place: Karachi.

# ڈائریکٹرز رپورٹ

NBP فلرٹن ایسیٹ منچمنٹ کمیٹڑ کا بورڈ آف ڈائر یکٹرز بصد مسرت 30 جون 2016 ء کوختم ہونے والے سال کے لیے NAFA گورنمنٹ سیکیو رٹیز سیونگز فنڈ کی آٹھویں سالا نہ رپورٹ پیش کرتا ہے۔

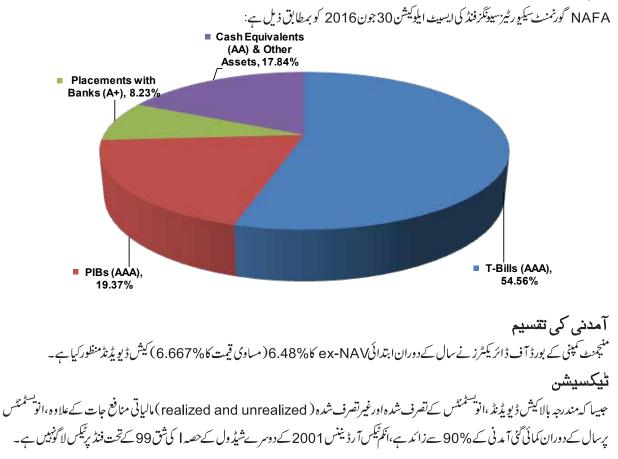
فنڈ کی یرفارمنس

NAFA گورنمنٹ سیکیورٹیز سیونگز فنڈ کے جم میں اس مدت کے دوران 546 ملین روپے سے 304 ملین روپے تک کی آئی ہے، یعنی 44.32 کی۔ اس مدت کے دوران یونٹ کی قیمت 30 جون 2015 کو 9.6627 روپے (Ex-Div) سے 30 جون 2016 کو 10.2882 موج تک پینچ چکی ہے، لہذا اس مدت ک لیے اپنے بینچ مارک منافع (6ماہی PKRV کے 70% اور + A اور زیادہ ریٹنگ والے مینکس کے 3 ماہ کے ڈپازٹ ریٹس کا اوسط) 6.216 کے مقابلے میں 6.46% منافع درج کرایا۔ فنڈ کا منافع نیجنٹ فیس اور دیگر اخراجات کے بعد خالص ہے۔

NAFA گورنمنٹ سیکیورٹیز سیونگز فنٹ(NGSSF) کم ازکم %70 سرمایہ کاری گورنمنٹ سیکیو رٹیز میں کرتا ہے۔ فنڈ اپنے ا ثانۋں کے کم از کم %10 کی سرمایہ کاری90 دن سے کم میعاد والے T بلزیا بینکوں کے سیونگز اکا ونٹس میں کرتا ہے، جس سے فنڈ کے لیکو ئیڈیر وفائل میں اضافہ ہوتا ہے۔

ز برجائزہ مدت (مالی سال 2016) کے دوران ، افراط زر کے دباؤ میں مزید کمی سے ساتھ (اوسط افراط زر %2.9) ، اسٹیٹ بینک آف پاکستان نے مالی سال 2015 میں پالیسی ریٹ میں 300 بنیا دی پوائنٹ کی مجموعی کمی کے بعد 75 بنیا دی پوائنٹ مجموعی طور پر مزید کم کردیے -SBP نے اپنے پالیسی بیان میں درج ذیل کی نثان دہی کی ہے(i) مجموعی معاشی حالات میں بہتری (ii) امن وامان کی بہتر صورت حال اور (iii) چین پاکستان اقتصادی راہدار کی (OPEC) کے تحت سرماید کاری کی بدولت نمو کے مثبت امکانات ۔ زیر جائزہ مدت کے دوران آزاداند منافع جات نے پالیسی ریٹ میں 75 بنیا دی پوائنٹ کی کمی کے مطابق رو میں دان مالی سال 2017 کے آخر تک اشیا ہے میں بہتری (ن پاکستانی رو پر کی قدر میں محدود کی اور نجی شعبے بند کی کی کے مطابق ر 6% تک بڑھتاد کچھر ہے ہیں۔

فنڈ نے سال کے دوران 19.87 ملین روپے کی تجوی آمدنی کمائی ہے۔6.02 ملین روپے کے مجموعی اخراجات منہا کرنے کے بعد خالص آمدنی 13.85 ملین روپے ہے۔



**اعتراف** بورڈاس موقع کافائدہ اٹھاتے ہوئے خیجنٹ کمپنی پراعتاد اور اعتبار اور خدمت کا موقع فراہم کرنے پراپنے قابلِ قدریونٹ ہولڈرز کاشکریداد اکرتا ہے۔ بیسیکیورٹیز اینڈ ایکی پنے سیشن آف پاکستان اور اسٹیٹ بینک آف پاکستان سے بھی ان کی سر پرتق اور رہنمائی کے لیے پُرخلوص اظہارِتشکر کرتا ہے۔ بورڈ اپنے اسٹاف اورٹرسٹی کی طرف سے محنت ہگن اورعزم کے مظاہرے پر اپنا خراج بخسین بھی ریکارڈ پرلانا چاہتا ہے۔

ڈائر یکٹر

منجانب بورد آف دْائر يكٹرز NBP فلرٹن ایسیٹ منچمنٹ کمیٹٹر

چيف ايگزيکڻيو

بتاریخ 23 ستمبر 2016 مقام: کراچی

## TRUSTEE REPORT TO THE UNIT HOLDERS NAFA GOVERNMENT SECURITIES SAVINGS FUND

# Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of NAFA Government Securities Savings Fund (the Fund) are of the opinion that NBP Fullerton Asset Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2016 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Muhammad Hanif Jakhura Chief Executive Officer Central Depository Company of Pakistan Limited

Karachi: September 30, 2016

## STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2016

This statement is being presented by the Board of Directors (the Board) of NBP Fullerton Asset Management Limited (the Company), the Management Company of **NAFA Government Secutiries Savings Fund** (the Fund) to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19 of the Rule Book of the Pakistan Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company, though an un-listed Public Limited Company complies with the CCG as the Fund under its management is listed on Pakistan Stock Exchange Limited.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive directors on its Board. The Company, being an un-listed company, does not have any minority interest. As at June 30, 2016, the Board included:

Category	Names
Independent Directors	1. Mr. Kamal Amir Chinoy 2. Mr. Shehryar Faruque
Executive Directors	Dr. Amjad Waheed (Chief Exectuive Officer)
Non-Executive Directors	<ol> <li>Mr. Nausherwan Adil (Chairman)</li> <li>Mr. Aamir Sattar</li> <li>Mr. Abdul Hadi Palekar</li> <li>Mr. Nigel Poh Cheng</li> <li>Mr. Koh Boon San</li> </ol>

The independent directors meets the criteria of independence under clause 5.19.1(b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director of more than seven listed companies, including this Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. No casual vacancy occurred during the year.
- 5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.

- 6. The Board has developed a vision / mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive have been taken by the Board. There is no other executive-director of the Company besides Chief Executive Officer (CEO).
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The directors are conversant of the relevant laws applicable to the Company, its policies and provisions of memorandum and articles of association and are aware of their duties and responsibilities. As of 30 June 2016, three directors of the Company had acquired the director's training certificate as required under the Code. The Company plans to arrange a Director's Training Program in future, for the remaining directors.
- 10. The Board has approved the appointment of Chief Financial Officer (CFO) of the Company with their remuneration and terms and conditions of employment. There has been no new appointment of the Company Secretary and Head of Internal Audit during the year.
- 11. The Directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by CEO and CFO before approval of the Board.
- 13. The Directors, CEO and executives do not hold any interest in the units of the Fund other than that disclosed in note 19 to the financial statements "Transactions with Connected Persons".
- 14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The Board has formed an Audit Committee. It comprises of three members, of whom all are non-executive directors and the chairman of the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Fund and as required by the CCG. The committee has formed the terms of reference for compliance.
- 17. The Board has formed a Human Resource and Remuneration Committee. It comprises of three members. All the members are non-executive directors including an independent director and the chairman of the committee is non-executive director.

- 18. The Board has set up an effective internal audit function.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. Since there is no practical implication of closed period on the announcement of interim and final results of open end Fund. Therefore, there was no 'closed period' prior to the announcement of interim / final results.
- 22. Material / price sensitive information has been disseminated amongst all market participants at once through stock exchange.
- 23. We confirm that all other material principles enshrined in the CCG have been complied with expect the following:

- As per the Code, the mechanism was required to put in place for an annual evaluation of the Board within two years of coming into effect of the Code i.e. April 2014. The mechanism is in place and the Company is in the process of completion of annual evaluation of the Board.

For and behalf of the Board

Karachi September 23, 2016 Dr. Amjad Waheed Chief Executive Officer

## FUND MANAGER REPORT

## NAFA Government Securities Savings Fund

NAFA Government Securities Savings Fund (NGSSF) is an open-end Income Scheme.

## Investment Objective of the Fund

The objective of NAFA Government Securities Savings Fund is to provide competitive return from portfolio of low credit risk by investing primarily in Government Securities.

## Benchmark

70% average 6-Month PKRV & 30% average 3-Month deposit rates (A+ & above rated banks).

## Fund Performance Review

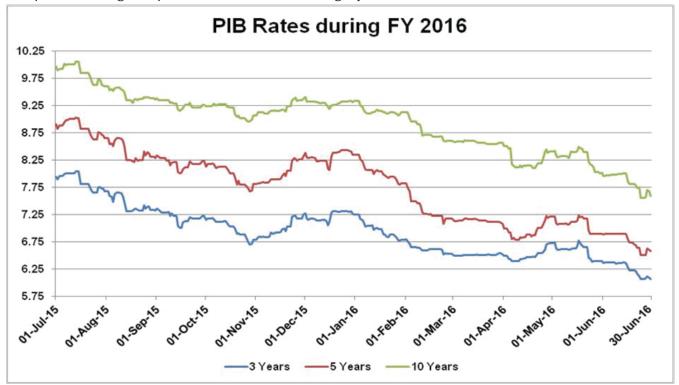
This is the second Annual report since the launch of the Fund on July 10, 2014. The Fund size stands at Rs 304 million as on June 30, 2016. Since its inception, the Fund posted an annualized return of 10.29% versus the benchmark return of 7.68%. This translates into an outperformance of 2.61% p.a. During FY16 the Fund posted an annualized return of 6.46% versus the benchmark return of 6.21%. This translates into an outperformance of 0.25% p.a. This outperformance is net of management fee and all other expenses. Thus, the Fund has achieved its investment objectives.

NAFA Government Securities Savings Fund (NGSSF) invests a minimum of 70% in Government Securities. The Fund invests at least 10% of its assets in less than 90 days T-Bills or saving accounts with banks, which enhances liquidity profile of the Fund.

During the period under review, due to further abatement in inflationary pressures as captured in FY16 average inflation of 2.9%, State Bank of Pakistan (SBP) reduced the policy rate by a cumulative 75 bps in FY16 up on the heels of a cumulative 300 bps reduction in FY15. SBP in its policy statement highlighted (i) improvement in the macroeconomic conditions, (ii) better law and order situation; and (iii) positive growth prospects underpinned by investment under China Pakistan Economic Corridor (CPEC). During the period under review, sovereign yields responded accordingly to policy rate cut of 75 bps. We see pickup in inflation to 5.5% by year-end due to partial recovery in commodity prices, measured PKR devaluation, and uptick in private sector borrowing.

Particulars	30-Jun-16	30-Jun-15
PIBs	19.37%	11.01%
T-Bills	54.56%	54.73%
Placement with Banks	8.23%	-
Cash (Cash Equivalents) & Other Assets	17.84%	34.26%
Total	100.00%	100.00%

## Asset Allocation of Fund (% of NAV)



PIB yields during the year are shown in below graph:

Distribution for the Financial Year 2016

Interim Period/Quarter	Dividend as a % of Par Value (Rs.10)	Cumulative Div. Price / Unit	Ex- Div. Price
Final	6.67%	10.9535	10.2868

Unit Holding Pattern of NAFA Financial Sector Income Fund as on 30th June 2016

Size of Unit	Holding (Units)	No. of Unit Holders
1	1,000	30
1,001	5,000	23
5,001	10,000	18
10,001	50,000	62
50,001	100,000	35
100,001	500,000	35
500,001	1,000,000	2
1,000,001	5,000,000	3
100,000,01	100,000,000	1
	Total:	209

## During the period under question:

There has been no significant change in the state of affairs of the Fund. NAFA Government Securities Savings Fund does not have any soft commission arrangement with any broker in the industry.

## Workers' Welfare Fund (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs 1,621,195. If the same were not made the NAV per unit/FY16 return of scheme would be higher by Rs 0.0549/0.57%. For details investors are advised to read note 13 of the Financial Statement of the Scheme for the year ended June 30, 2016.

# REVIEW REPORT TO THE UNIT HOLDERS ON STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of NBP Fullerton Asset Management Limited ("the Management Company") for and on behalf of NAFA – Government Securities Savings Fund (the Fund) for the year ended 30 June 2016, to comply with the Listing Regulation No. 5.19 (Chapter 5) of Pakistan Stock Exchange Limited where the Fund is listed. The responsibility for compliance with the Code is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Fund's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the company's corporate governance procedures and risks.

The Code requires the company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Fund's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Fund for the year ended 30 June 2016.

Further, we highlight below instances of non-compliance with the requirements of the Code as reflected in the paragraph reference where these are stated in the Statement of Compliance:

- i) Paragraph 21 As per the Code, there should be announcement of 'close period' prior to the announcement of interim / final results, however there was no such 'close period' announced during the year ended 30 June 2016.
- ii) Paragraph 23 A mechanism for an evaluation of the Board's own performance is in place. However, the Management Company is in the process of completion of the annual evaluation of the Board.

Date: 23 September 2016

Place: Karachi

KPMG Taseer Hadi & Co. Chartered Accountants

## INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS

## Report on the Financial Statements

We have audited the accompanying financial statements of **NAFA Government Securities Savings Fund** ("the Fund"), which comprise the statement of assets and liabilities as at 30 June 2016 and the related income statement, statement of comprehensive income, distribution statement, cash flow statement, statement of movement in unit holders' fund for the year then ended and a summary of significant accounting policies and other explanatory notes.

## Management's responsibility for the financial statements

The Management Company of the Fund is responsible for the preparation and fair presentation of the financial statements in accordance with approved accounting standards as applicable in Pakistan, and for such internal control as the management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Fund's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements give a true and fair view of the state of the Fund's affairs as at 30 June 2016 and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

## Report on Other Legal and Regulatory Requirements

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Non-Banking Finance Companies (Establishment and Regulation Rules, 2003) and Non-Banking Finance Companies and Notified Entities Regulations, 2008.

Date: September 23, 2016

Karachi

KPMG Taseer Hadi & Co. Chartered Accountants Muhammad Nadeem

## Statement of Assets and Liabilities As at 30 June 2016

		2016	2015	
	Note	(Rupees ir	ו '000)	
Assets				
Bank balances	5	69,130	242,065	
Investments	6	249,698	358,774	
Profit receivables	7	4,102	4,074	
Receivable against conversion of units	8	700	70,454	
Deposit and prepayment	9	227	218	
Total assets		323,857	675,585	
Liabilities				
Payable to NBP Fullerton Asset Management Limited -				
Management Company	10	2,912	3,631	
Payable to Central Depository Company of Pakistan Limited - Trustee	11	71	126	
Payable to Securities and Exchange Commission of Pakistan	12	275	653	
Payable against purchase of investments		-	99,130	
Payable against redemption of units		-	1,000	
Payable against conversion of units	8	11,748	21,668	
Accrued expenses and other liabilities	13	4,942	3,614	
Total liabilities		19,948	129,822	
Net assets		303,909	545,763	
Unit holders' fund (as per statement attached)		303,909	545,763	
Contingency and commitment	14			
		(Number o	f units)	
Number of units in issue	15	29,539,643	47,885,546	
		(Rupees)		
Net assets value per unit		10.2882	11.3972	

The annexed notes 1 to 27 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

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## Income Statement For the year ended 30 June 2016

	Note	2016 (Rupe	For the period from 10 July 2014 to 30 June 2015 es in '000)
Income			
Income from Market Treasury Bills		13,568	13,954
Income from Pakistan Investment Bonds Income from Term finance certificates		6,977	54,040 304
Profit on bank deposits and Term deposit receipts		- 7,502	19,283
Gain on sale of investments - net		1,615	44,204
Net unrealised (diminution) / appreciation on re-measurement of investments		1,015	11,201
classified as 'financial assets at fair value through profit or loss'	6.4	(1,114)	4,128
Total income		28,548	135,913
Expenses			
Remuneration of NBP Fullerton Asset Management			
Limited - Management Company	10.1	2,945	8,708
Federal Excise Duty on remuneration of Management Company	10.3	471	1,393
Sindh Sales Tax on remuneration of Management Company	10.2	478	1,515
Remuneration of Central Depository Company of Pakistan Limited - Trustee	11	622	1,456
Sindh Sales Tax on remuneration of Trustee	11.2	87	-
Annual fee - Securities and Exchange Commission of Pakistan	12	275	653
Allocation of expenses related to registrar services, accounting, operation and valuation services	10.4	222	
Auditors' remuneration	16	406	452
Fund rating fee	10	241	116
Annual listing fee		40	20
Settlement and bank charges		134	220
Securities transaction cost		15	199
Other charges		81	225
Total expenses		6,017	14,957
Net income from operating activities		22,531	120,956
		,	
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - net		(8,679)	(40,027)
Provision for Workers' Welfare Fund	13.1	-	(1,619)
Net income before taxation		13,852	79,310
Taxation	17	-	-
Net income for the year / period		13,852	79,310

The annexed notes 1 to 27 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

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## Statement of Comprehensive Income For the year ended 30 June 2016

	2016 (Rupe	For the period from 10 July 2014 to 30 June 2015 ses in '000)
Net income for the year / period	13,852	79,310
Other comprehensive income for the year / period	-	-
Total comprehensive income for the year / period	13,852	79,310

The annexed notes 1 to 27 form an integral part of these financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

## Distribution Statement For the year ended 30 June 2016

		For the period from 10 July 2014 to
	2016 (Rupe	30 June 2015 ees in '000)
	(	, ee in 000,
Undistributed income brought forward comprising:	(a <b>7</b> 00	
- Realised income	62,780	-
- Unrealised income	4,128	-
	66,908	
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - amount representing income / (loss) that forms		
part of unit holders' fund - net	-	(12,402)
Net income for the year / period	13,852	79,310
Final distribution for the year ended 30 June 2015: Rs. 1.110 per unit [Date of distribution: 14 July 2015]		
- Cash distribution (Refer note 15.1)	(28,191)	-
Final Distribution for the year ended 30 June 2016: Rs. 0.667 per unit [Date of distribution: 30 June 2016)]		
- Cash distribution *	(13,884)	-
Undistributed income at end of the year / period	38,685	66,908
Undistributed income corried forward comprising		
Undistributed income carried forward comprising: - Realised income	25 676	62 780
	35,676 3,009	62,780 4,128
- Unrealised (loss) / gain	38,685	66,908

The annexed notes 1 to 27 form an integral part of these financial statements.

## For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

## Statement of Movement in Unit Holders' Fund For the year ended 30 June 2016

	2016 (Rupe	For the period from 10 July 2014 to 30 June 2015 es in '000)	
Net assets at beginning of the year / period	545,763	-	
Issue of 70,052,355 (2015: 314,809,432 units) Redemption of 88,398,257 (2015: 266,923,886 units)	744,736 (967,046) (222,310)	3,353,830 (2,927,404) 426,426	
Element of (income) / loss included in prices of units issued less those in units			
redeemed - net - Amount representing loss transferred to income statement - Amount representing loss transferred to distribution statement	8,679	40,027 12,402	
Gain on sale of investments - net	1,615	44,204	
Net unrealised appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' Other net income for the period <b>Total comprehensive income for the year / period</b>	(1,114) 13,351 13,852	4,128 30,978 79,310	
Final distribution for the year ended 30 June 2015: Rs. 1.110 per unit [Date of distribution: 14 July 2015] - Cash distribution	(28,191)	_	
Final Distribution for the year ended 30 June 2016: Rs. 0.667 per unit [Date of distribution: 30 June 2016)] - Cash distribution	(13,884)	_	
Total distributions	(42,075)	-	
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - amount representing income / (loss) that forms part of unit holders fund - net	-	(12,402)	
Net assets at end of the year / period	303,909	545,763	
Net assets value per unit at end of the year / period	(Rupees)		
Net assets value per unit at beginning of the year / period Net assets value per unit at end of the year / period	11.3972 10.2882	11.3972	

The annexed notes 1 to 27 form an integral part of these financial statements.

## For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

## Cash Flow Statement For the year ended 30 June 2016

	Note	2016 (Rupee	For the period from 10 July 2014 to 30 June 2015 s in '000)
CASH FLOWS FROM OPERATING ACTIVITIES Net income before taxation		13,852	79,310
Adjustments: Net unrealised appreciation / (diminution) on re-measurement of investments classified as 'financial assets at fair value through profit or loss'		1,114	(4,128)
Element of (income) / loss and capital losses / (gains) included in prices of units issued less those in units redeemed - net		8,679	40,027
Decrease / (increase) in assets Investments Profit receivables Deposit and prepayment		107,962 (28) (9) 107,925	(354,646) (4,074) (218) (358,938)
(Decrease) / increase in liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to Securities and Exchange Commission of Pakistan Payable against purchase of investments Accrued expenses and other liabilities		(719) (51) (378) (99,130) 1,328 (98,954)	3,631 122 653 99,130 3,618 107,154
Net cash generated from / (used in) operating activities		32,616	(136,575)
CASH FLOWS FROM FINANCING ACTIVITIES Amounts received against issuance of units Payment against redemption of units Net cash (used in) / generated from financing activities		772,415 (977,966) (205,551)	3,283,376 (2,904,736) 378,640
Net (decrease) / increase in cash and cash equivalents Cash and cash equivalents at beginning of the year / period		(172,934) 242,065	242,065
Cash and cash equivalents at end of the year / period	5	69,130	242,065

The annexed notes 1 to 27 form an integral part of these financial statements.

## For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

## Notes to and forming part of the Financial Statements For the year ended 30 June 2016

### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Government Securities Savings Fund ("the Fund") was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on 05 June 2014 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on 30 May 2014 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is also the member of the Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units of the Fund are transferable and can be redeemed by surrendering them to the Fund. The Fund is categorized as an "Income Scheme" as per the criteria laid down by the Securities and Exchange Commission of Pakistan for categorization of Collective Investment Schemes (CIS).

The objective of the Fund is to provide unit holders with competitive return from portfolio of low credit risk securities by investing primarily in Government Securities.

The Pakistan Credit Rating Agency (PACRA) has assigned an asset manager rating of AM2++ to the Management Company and stability rating of 'AA-(f)' to the Fund.

Title of the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited (CDC) as Trustee of the Fund.

The initial offering period of the Fund was started on 3 July 2014 and ended on 10 July 2014. During the initial offering period there was no investment made by the investors, accordingly, as per trust deed, preliminary expenses amounting to Rs. 1.313 million have been borne by the Management Company. The Fund has commenced its commercial activities from the end of initial period i.e. 10 July 2014.

### 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, the Non- Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRS, the requirements of the NBFC Rules, 2003, the NBFC Regulations, 2008, or the directives issued by the SECP shall prevail.

### 2.2 Accounting convention

These financial statements are prepared under the historical cost convention except for investments which are carried at fair values.

### 2.3 Functional and presentation currency

These financial statements are presented in Pakistan Rupees, which is the Fund's functional and presentation currency. All financial information presented in Pakistan Rupees has been rounded to the nearest thousand rupees, except otherwise stated.

### 2.4 Critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards as applicable in Pakistan requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. The areas where various assumptions and estimates are significant to the Fund's financial statements or where judgment was exercised in application of accounting policies principally related to Classification and valuation of investments (refer note 4.1 and note 6).

### 3 NEW, AMENDED AND REVISED STANDARDS AND INTERPRETATIONS OF IFRSs

3.1 IFRS 10 'Consolidated Financial Statements', IFRS 11 'Joint Arrangements', IFRS I2 'Disclosure of Interests in Other Entities' and IFRS 13 'Fair Value Measurements'. These standards became applicable from 1 July 2015, as per the adoption status of IFRS in Pakistan.

The application of IFRS 10, IFRS 11 and IFRS 12 did not have any impact on the financial statements of the Fund.

IFRS 13 Fair Value Measurement, consolidates the guidance on how to measure fair value, which was spread across various IFRS, into one comprehensive standard. It introduces the use of an exit price, as well as extensive disclosure requirements, particularly the inclusion of non-financial instruments into the fair value hierarchy. The application of IFRS 13 did not have an impact on the financial statements of the Fund, except certain additional disclosures.

### 3.2 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 1 July 2016:

- Amendments to IAS 38 Intangible Assets and IAS 16 Property, Plant and Equipment (effective for annual periods beginning on or after 1 January 2016) introduce severe restrictions on the use of revenue-based amortization for intangible assets and explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. The rebuttable presumption that the use of revenue-based amortization methods for intangible assets is inappropriate can be overcome only when revenue and the consumption of the economic benefits of the intangible asset are 'highly correlated', or when the intangible asset is expressed as a measure of revenue. The amendments are not likely to have an impact on Fund's financial statements.
- Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures) [effective for annual periods beginning on or after 1 January 2016) clarifies (a) which subsidiaries of an investment entity are consolidated; (b) exemption to present consolidated financial statements is available to a parent entity that is a subsidiary of an investment entity; and (c) how an entity that is not an investment entity should apply the equity method of accounting for its investment in an associate or joint venture that is an investment entity. The amendments are not likely to have an impact on Fund's financial statements.
- Accounting for Acquisitions of Interests in Joint Operations Amendments to IFRS 11 'Joint Arrangements' (effective for annual
  periods beginning on or after 1 January 2016) clarify the accounting for the acquisition of an interest in a joint operation where the
  activities of the operation constitute a business. They require an investor to apply the principles of business combination accounting
  when it acquires an interest in a joint operation that constitutes a business. The amendments are not likely to have an impact on the
  Fund's financial statements.
- Amendment to IAS 27 'Separate Financial Statement' (effective for annual periods beginning on or after 1 January 2016) allows entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. The amendment is not likely to have an impact on the Fund's financial statements.
- Agriculture: Bearer Plants [Amendment to IAS 16 and IAS 41] (effective for annual periods beginning on or after 1 January 2016). Bearer plants are now in the scope of IAS 16 Property, Plant and Equipment for measurement and disclosure purposes. Therefore, a company can elect to measure bearer plants at cost. However, the produce growing on bearer plants will continue to be measured at fair value less costs to sell under IAS 41 Agriculture. A bearer plant is a plant that: is used in the supply of agricultural produce; is expected to bear produce for more than one period; and has a remote likelihood of being sold as agricultural produce. Before maturity, bearer plants are accounted for in the same way as self-constructed items of property, plant and equipment during construction. The amendments are not likely to have an impact on the Fund's financial statements.
- Amendments to IAS 12 'Income Taxes' are effective for annual periods beginning on or after 1 January 2017. The amendments clarify that the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset. The amendments are not likely to have an impact on Fund's financial statements.
- Amendments to IAS 7 'Statement of Cash Flows' are part of IASB's broader disclosure initiative and are effective for annual periods beginning on or after 1 January 2017. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. The amendments are not likely to have an impact on Fund's financial statements.
- Amendments to IFRS 2 Share-based Payment clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 1 January 2018. The amendments cover three accounting areas (a) measurement of cash-settled share-based payments; (b) classification of share-based payments settled net of tax withholdings; and (c) accounting for a modification of a share-based payment from cash-settled to equity-settled. The new requirements could affect the classification and / or measurement of these arrangements and potentially the timing and amount of expense recognised for new and outstanding awards. The amendments are not likely to have an impact on Fund's financial statements.

Annual Improvements 2012-2014 cycles (amendments are effective for annual periods beginning on or after 1 July 2016). The new cycle of improvements contain amendments to the following standards:

- IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. IFRS 5 is amended to clarify that if an entity changes the method of disposal of an asset (or disposal group) i.e. reclassifies an asset from held for distribution to owners to held for sale or vice versa without any time lag, then such change in classification is considered as continuation of the original plan of disposal and if an entity determines that an asset (or disposal group) no longer meets the criteria to be classified as held for distribution, then it ceases held for distribution accounting in the same way as it would cease held for sale accounting.
- IFRS 7 'Financial Instruments Disclosures'. IFRS 7 is amended to clarify when servicing arrangements on continuing involvement in transferred financial assets in cases when they are derecognized in their entirety are in the scope of its disclosure requirements. IFRS 7 is also amended to clarify that additional disclosures required by 'Disclosures: Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS7)' are not specifically required for inclusion in the Fund's financial statements.
- IAS 19 'Employee Benefits'. IAS 19 is amended to clarify that high quality corporate bonds or government bonds used in determining the discount rate should be issued in the same currency in which the benefits are to be paid.
- IAS 34 'Interim Financial Reporting'. IAS 34 is amended to clarify that certain disclosures, if they are not included in the notes to interim financial statements and disclosed elsewhere should be cross referred.

The above amendments are not likely to have an impact on the Fund's financial statements.

### 4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all periods presented except for the additional disclosures (refer note 3.1).

### 4.1 Financial Assets

### 4.1.1 Classification

The Fund classifies its financial assets in the following categories: loans and receivables, at fair value through profit or loss and available for sale. The classification depends on the purpose for which the financial assets were acquired. The Management Company determines the classification of its financial assets at initial recognition.

### a) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

### b) Financial assets 'at fair value through profit or loss'

Financial assets that are acquired principally for the purpose of generating profit from short-term fluctuations in prices are classified as held for trading in the financial assets 'at fair value through profit or loss' category.

### c) Available for sale

Available for sale financial assets are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables or (b) financial assets at fair alue through profit or loss. These are intended to be held for an indefinite period of time which may be sold in response to the needs for liquidity or change in price.

All investments in the fund as at 30 June 2016 are classified as 'financial assets at fair value through profit and loss'.

### 4.1.2 Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset.

### 4.1.3 Initial recognition and measurement

Financial assets are initially recognised at fair value plus transaction costs except for financial assets carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed as incurred in the income statement.

### 4.1.4 Subsequent measurement

Subsequent to initial recognition, financial assets designated by the management as at fair value through profit or loss and available for sale are valued as follows:

### a) Basis of valuation of Debt Securities (other than government)

The debt securities are valued on the basis of rates determined by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by SECP for valuation of debt securities vide its Circular No. 33 of 2012 dated October 24, 2012. In the determination of the rates, MUFAP takes into account the holding pattern of these securities and categorises them as traded, thinly traded and non-traded securities. The circular also specifies the valuation process to be followed for each category as well as the criteria for the provisioning of non-performing debt securities.

### b) Basis of valuation of government securities

The investment o the Fund in government securities is valued on the basis of rates announced by the Financial Markets Association of Pakistan.

Net gains and losses arising from changes in the fair value of financial assets carried at fair value through profit or loss are taken to the 'income statement'.

Net gains and losses arising from changes in fair value of available for sale financial assets are taken to the statement of comprehensive income until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised directly in the 'statement of comprehensive income' is transferred to the 'income statement'.

Subsequent to the initial recognition, financial assets classified as 'loans and receivables' are carried at amortised cost using the effective interest rate method.

### 4.1.5 Impairment of financial assets

The carrying value of the Fund's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If such an indication exists, the recoverable amount of such asset is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in the income statement.

### a) Debt securities

Provision for non-performing debt securities is made on the basis of time based criteria as prescribed under circular 33 of 2012 dated 24 October 2012 issued by SECP.

As allowed under circular no. 13 of 2009 dated 4 May 2009 and circular 33 of 2012 dated 24 October 2012 issued by SECP the management may also make provision against debt securities over and above the minimum provision requirement prescribed in the aforesaid circular, in accordance with a provisioning policy approved by the Board of Directors and disseminated by the Management Company on its website.

### b) Loans and receivables

For financial assets classified as 'loans and receivables', a provision for impairment is established when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The amount of the provision is determined based on the provisioning criteria specified by SECP.

### 4.1.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and where the Fund has transferred substantially all risks and rewards of ownership.

### 4.1.7 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amount and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

### 4.2 Cash and cash equivalents

Cash and cash equivalents comprise of deposits and current accounts maintained with banks. Cash equivalents are short term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short term cash commitments rather than for investments and other purposes.

### 4.3 Derivatives

Derivative instruments are initially recognised at fair value and subsequent to initial measurement each derivative instrument is remeasured to its fair value and the resultant gain or loss is recognised in the income statement.

### 4.4 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. They are initially recognised at fair value and subsequently stated at amortised cost. A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired.

### 4.5 Provisions

Provisions are recognised when the Fund has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

### 4.6 Taxation

The income of the Fund is exempt from income tax as per clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed among the unit holders, provided that for the purpose of determining distribution of not less than 90% of its accounting income for the year, the income distributed through bonus units shall not be taken into account.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is no longer probable that the related tax benefit will be realised. However, the Fund has not recognised any amount in respect of taxation in these financial statements as the Fund has distributed more than ninety percent of its accounting income for the current period and intends to continue availing the tax exemption in future years by distributing at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders every year.

### 4.7 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors / Management Company during business hours on that day. The offer price represents the net assets value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable. The sales load is payable to the market faciliators, distributors and the Management Company.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours of that day. The redemption price represents the net assets value per unit as of the close of the business day less any back-end load, any duties, taxes, charges on redemption and any provision for transaction costs, if applicable.

### 4.8 Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption.

The element of income and capital gains included in the prices of units issued less those in units redeemed to the extent that it is represented by income earned during the year is recognised in the income statement and and to the extent that is represented by unrealized appreciation / (diminution) arising during the year on available for sale securities is included in the distribution statement.

### 4.9 Earnings per unit

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 4.10 Net Assets Value Per Unit

The net asset value per unit as disclosed on the Statement of Assets and Liabilities is calculated by dividing the net assets of the Fund by the number of units in circulation at the period end.

### 4.11 Revenue recognition

- Realised capital gains / (losses) arising on sale of investments are included in the income statement on the date at which the transaction takes place.
- Unrealised appreciation / (diminution) arising on re-measurement of investments classified as 'financial assets at fair value through profit or loss' are included in the income statement in the period in which they arise.
- Unrealised appreciation / (diminution) arising on re-measurement of investments classified as 'available for sale' investments are included in the other comprehensive income in the period in which they arise.
- Discount on purchase of Market Treasury Bills is amortised to income statement using the straight line method.
- Profit on bank deposits, mark-up / return on investments in debt securities and income from government securities is recognised using the effective yield method.

### 4.12 Proposed distribution

Dividend / distributions are recognised in the financial statements in the period in which suchdistributions are declared / approved.

5	BANK BALANCES		2016 (Rupee	2015 es in '000)
	In current accounts In savings accounts	5.1 & 5.2	278 68,852	456 241,609
			69,130	242,065

- 5.1 These carry a rate of return ranging from 4.50% to 9.00% per annum (2015: 4.50% to 10.75% per annum).
- **5.2** These have been adjusted with cheques of Rs. 5.2 million (2015: 2.042 million) issued on account of redemption of units and cheques of Rs. 0.056 million (2015: 0.820) million received on account of issuance of units at close of financial period which have cleared subsequent to period end.

#### 2016 2015 Note (Rupees in '000) 6 **INVESTMENTS** Financial assets 'at fair value through profit or loss' - held for trading Market Treasury Bills 6.1 165,820 298,695 Pakistan Investment Bonds 6.2 58,878 60,079 224,698 358,774 Loans and receivables Term Deposit Receipts - Long Term 6.3 25,000 358,774 249,698

### 6.1 Market Treasury Bills

				Face value				Market value
		4	Purchases	Sales /	As at	Market value	Market value as	as a
Issue date	Tenor	As at 01		matured		as at June 30,	a percentage of	percentage of
		July 2015	during the	during the	June	2016	net assets	total
			year	year	30, 2016			investment
				Rupees in '000			0/	
8-lan-15	6 Months	200,000	-	200,000	-	-	/0	-
8-lan-15	12 Months		90,000	90,000	_	-	-	-
22-lan-15	6 Months	-	50,000	50,000	_	-	-	-
22-lan-15	12 Months	-	70,000	70,000	-		-	-
19-Feb-15	6 Months	-	50,000	50,000	_	-	-	-
5-Mar-15	6 Months	-	40,000	40,000	-	-	-	-
5-Mar-15	12 Months	-	70,000	70,000	-	-	-	-
28-May-15	3 Months	-	49,000	49,000	-	-	-	-
29-lun-15	6 Months	100,000	100,000	200,000	-	-	-	-
9-Jul-15	3 Months	-	100,000	100,000	-	-	-	-
6-Aug-15	6 Months	-	25,000	25,000	-	-	-	-
20-Aug-15	12 Months	-	95,000	95,000	-	-	-	-
3-Sep-15	12 Months	-	160,000	160,000	-	-	-	-
30-Apr-15	6 Months	-	30,000	30,000	-	-	-	-
26-Nov-15	3 Months	-	70,000	70,000	-	-	-	-
21-Jan-16	12 Months	-	70,000	-	70,000	67,787	22.31	27.15
4-Feb-16	12 Months	-	50,000	-	50,000	48,314	15.90	19.35
7-Jan-16	3 Months	-	55,000	55,000	-	· -	-	-
6-Aug-15	12 Months	-	150,000	100,000	50,000	49,719	16.36	19.91
29-Oct-15	6 Months	-	20,000	20,000	-	· -	-	-
12-Nov-15	6 Months	-	60,000	60,000	-	-	-	-
21-Jan-16	3 Months	-	20,000	20,000	-	-		-
28-May-15	12 Months	-	140,000	140,000	-	-	-	-
10-Dec-15	6 Months	-	140,000	140,000			-	
Total			1,704,000	1,834,000	170,000	165,820	54.57	66.41
Carrying value before fair value ac	ljustment as at 3	0 June 2016				165,733		
Net unrealised diminution on re-m classified as 'financial assets at t			.1			88		

**6.1.1** These carry a rate of return ranging from 5.80% to 8.00% (2015: 6.50% to 10.20%) per annum.

### 6.2 Pakistan Investment Bonds

Issue date	Tenor	As at 01 July 2015	Purchases during the year	Face value Sales / matured during the year	As at June 30, 2016	Market value as at June 30, 2016	Market value as a percentage of net assets	Market value as a percentage of total investment
				Rupees in '000			%	
17 July 2014 26-Mar-15	3 Years 3 Years	55,900 -	100,000	100,000	55,900	58,878	19.37	23.58
Total			100,000	100,000	55,900	58,878	19.37	23.58
Carrying value before fair value a	ljustment as at 3	30 June 2016				60,079		
Net unrealised appreciation on re- classified as 'financial assets at	measurement of air value throug	investments h profit or los	S'			(1,201)		
D								D

- 6.2.1 These carry a rate of return ranging from 7.31% to 8.00% (2015: 7.00% TO 13.35%) per annum.
- 6.3 This represents TDRs placed with Khushali Bank Limited carrying mark-up at the rate of 10.00% per annum and matures on July 06, 2016.

6.4	Net unrealised appreciation on re-measurement of investments classified as financial assets at 'fair value through profit or loss'	Note	2016 (Rupee	2015 s in '000)
	Market value of investments Less: Carrying value of investments	6	224,698 (225,812) (1,114)	358,774 (354,646) 4,128
7	PROFIT RECEIVABLES			
	Savings deposits Pakistan Investment Bonds Term deposit receipts		18 2,886 1,198 4,102	1,231 2,843 - 4,074

### 8 RECEIVABLE / (PAYABLE) AGAINST CONVERSION OF UNITS

At year end, units of Rs. 74.098 million (2015: 386.907 million) have been issued and units of Rs. 85.146 (2015: 338.121 million) have been redeemed (conversion / switching of units) as per the instructions of units holders of the respective funds between funds managed by the Management Company. However, receivable and payable have been stated based on net settlement basis among funds made subsequent to year end (refer note 19.6).

		Note	2016	2015
9	DEPOSIT AND PREPAYMENT		(Rupe	es in '000)
	Security deposit with Central Depository Company of Pakistan Limited Prepaid rating fee	-	102 125 227	102 116 218
10	PAYABLE TO NBP FULLERTON ASSET MANAGEMENT LIMITED - MANAGEMENT COMPANY			
	Management remuneration	10.1	186	726
	Sindh Sales Tax	10.2	30	126
	Federal Excise Duty	10.3	1,864	1,393
	Allocation of expenses related to registrar services, accounting, operation and valuation services Sindh Sales Tax and FED payable on sales load	10.4	222 420	- 565
	Sales & transfer load payable		145	776
	Other payable			
	Otter payable	-	45 2,912	<u>45</u> <u>3,631</u>

- **10.1** Under the revised Non-Banking Finance Companies & Notified Entities Regulations 2008, notified on 25 November 2015, the Management Company of the Fund is entitled to a remuneration of an amount not exceeding 1.5 percent of average annual net assets. The Management Company has charged its remuneration at the rate of 1.5 percent per annum (30 June 2015: 1% average annual net assets) of the average net assets of the Fund till 6 December 2015 and effective from 7 December 2015, the Management Company has revised its remuneration to the rate of 10% of net income subject to minimum of 0.5% of average annual net assets and maximum of 1% of average annual net assets per annum.
- **10.2** The Sindh Provincial Government has levied Sindh Sales Tax at the rate of 15% on the remuneration of the Management Company through Sindh Sales Tax on Services Act, 2011, effective from 1 July 2014. However, the rate has been revised from 15% to 14% effective from 1 July 2015.
- **10.3** As per the requirement of Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16% on the remuneration of the Management Company has been applied effective 13 June 2013. The Management Company is of the view that since the remuneration is already subject to provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the spirit of the law. The Honorable Sindh High Court (SHC) through its recent order dated 2 June 2016, in CPD-3184 of 2014 (and others) filed by various taxpayers, has interalia declared that Federal Excise Act 2005 (FED Act) is on services, other than shipping agents and related services, is ultra vires to the Constitution from 01 July 2011. However, the declaration made by the Honorable Court, as directed, will have affect in the manner prescribed in the judgment. The Sind High Court in its decision dated 16 July 2016 in respect of constitutional petition filed by management companies of mutual funds maintained the previous order on the FED.

Sindh Revenue Board and Federal Board of Revenue have filed appeals before Honorable Supreme Court against the Sindh High Court's decision dated 2 June 2016. Therefore, as a matter of abundant caution, without prejudice to the above, the Management Company has made a provision with effect from 10 July 2014, aggregating to Rs.1.864 million. Had the provision not been made, the Net Assets Value (NAV) per unit of the Fund as at 30 June 2016 would have been higher by Rs. 0.0631 per unit (30 June 2015: Rs. 0.0291 per unit). However, after the exclusion of the mutual funds from federal statute on FED from 1 July 2016, the Fund has discontinued making the provision in this regard.

**10.4** Securities and Exchange Commission of Pakistan through its SRO 1160(I)/2015 dated 25 November 2015 has revised the Non-Banking Finance Companies and Notified Entities Regulations, 2008. In the revised regulations a new clause 60(s) has been introduced allowing the management company to charge "fees and expenses related to registrar services, accounting, operation and valuation services related to CIS maximum up to 0.1% of average annual net assets of the Scheme or actual whichever is less" from the mutual funds managed by it.

The expenses represents the allocation of expenses relating to registrar services, accounting, operations and valuation services at 0.1% of average net annual assets of the Fund with effect from 25 November 2015.

11	PAYABLE TO CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED - TRUSTEE	Note	2016 (Rupees	2015 in '000)
	Trustee remuneration	11.1	53	122
	Sindh Sales Tax on trustee remuneration	11.2	7	-
	Settlement charges		11	4
		_	71	126

**11.1** The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net assets value of the Fund. The remuneration is paid to the Trustee monthly in arrears.

Based on the Trust Deed, the tariff structure applicable to the Fund is as follows:

Net Assets	Tariff per annum
Upto Rs 1,000 million	0.17% p.a. of net assets
On an amount Rs 1,000 million to 5,000 million	Rs 1.7 million plus 0.085% p.a. of net assets exceeding Rs 1,000 million.
On an amount exceeding Rs 5,000 million	Rs 5.1 million plus 0.07% p.a. of net assets exceeding Rs 5,000 million.

**11.2** The Sindh Provincial Government levied Sindh Sales Tax at the rate of 14% on the remuneration of the Trustee through Sindh Sales Tax on Services Act, 2011, effective from 1 July 2015.

### 12 PAYABLE TO SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

Under the provisions of the NBFC Regulations, a collective investment scheme categorized as an income scheme is required to pay an annual fee to Securities and Exchange Commission of Pakistan, an amount equal to 0.075 percent of the average annual net assets of the Fund. The fee is paid annually in arrears.

		Note	2016	2015	
13	ACCRUED EXPENSES AND OTHER LIABILITIES		(Rupee	pees in '000)	
	Provision for Workers' Welfare Fund	13.1	1,619	1,619	
	Auditors' remuneration		330	335	
	Brokerage		8	-	
	Bank charges		39	30	
	Printing charges		84	99	
	Withholding tax		2,564	88	
	Capital gains tax		275	1,318	
	Legal fee		23	125	
			4,942	3,614	

**13.1** The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication.

During the year ended 30 June 2011, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However, on 14 December 2010, the Ministry filed its response against the constitutional petition requesting the Court to dismiss the petition. According to the legal counsel who is handling the case there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in Court.

During the year ended 30 June 2012, the Honorable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, had declared the said amendments as unlawful and unconstitutional. In March 2013, a larger bench of the Sindh High Court (SHC) passed an order declaring that the amendments introduced in the WWF Ordinance, 1971 through the Finance Act 2006 and 2008 respectively do not suffer from any constitutional or legal infirmity. However, the Honorable High Court of Sindh has not addressed the other amendments made in the WWF Ordinance 1971 about applicability of WWF to the CISs which is still pending before the Court. The decisions of SHC (in against) and LHC (in favour) are pending before Supreme Court. However, after the exclusion of the mutual funds from federal statue on WWF from 1 July 2015, the Fund has discontinued making the provision in this regard. As a matter of abundant caution, the Fund has decided to continue to maintain the provision for WWF amounting to Rs. 1.619 million (30 June 2015: Rs. 1.619 million). Had the same not been made the net assets value per unit of the Fund would have been higher by Re 0.0548 per unit (30 June 2015: Re. 0.0339 per unit).

### 14 CONTINGENCY AND COMMITMENT

There is no contingency and commitment as at 30 June 2016.

15	NUMBER OF UNITS IN ISSUE		2016 (Num	2015 Iber of units)
	Total Units in issue at beginning of the period	45.4	47,885,546	-
	Add: Units issued Less: Units redeemed Total Units in issue at end of the period	15.1	70,052,355 (88,398,258) 29,539,643	314,809,432 (266,923,886) 47,885,546

**15.1** This includes 3,556,724 units issued against Dividend Reinvestment Plan amounting to Rs. 36.705 million, net of taxation.

16	AUDITORS' REMUNERATION	2016	For the period from 10 July 2014 to 30 June 2015
	Audit fee	250	250
	Half yearly review	100	117
	Out of pocket expenses and others including government levy	56	85
		406	452

### 17 TAXATION

1

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders, provided that for the purpose of determining distribution of not less than 90% of its accounting income for the year, the income distributed through bonus units shall not be taken into account. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than capital gains to the unit holders. Subsequent to the period, the Board of Directors of the Management Company in their meeting held on 30 June 2016 has distributed more than ninety percent of the Fund's accounting income for the year ended 30 June 2016.

#### FINANCIAL INSTRUMENTS BY CATEGORY 18

FINANCIAL INSTRUMENTS BY CATEGORY		June 30,2016			
	Loans and receivables	Assets at fair value through profit or loss	Total		
Assets		(Rupees in '000)			
Bank balances	69130	-	69130		
Investments	25,000	224,698	249,698		
Profit receivables	4102		4102		
Receivable against conversion of units	700	-	700		
Deposit	102	-	102		
	99034	224,698	323,732		
		June 30,2016			
	Liabilities at fair value through profit or loss	Other financial liabilities	Total		
Liabilities		(Rupees in '000)			
Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan	-	2,912	2,912		
Limited -Trustee	-	71	71		
Payable against purchase of investments	-	-	-		
Payable against redemption of units		-	-		
Payable against conversion of units	-	11,748	11,748		
Accrued expenses and other liabilities		484	484		
	-	15,215	15,215		
	June 30,2015				
		Accets at fair			
	Loans and receivables	Assets at fair value through profit or loss	Total		
A (-		(Rupees in '000)			
Assets		(			
Bank balances	242,065	-	242,065		
Investments Profit receivables	4,074	358,774	358,774 4,074		
Receivable against conversion of units	70,454	-	70,454		
Deposit	102	-	102		
Deposit	316,695	358,774	675,469		
	June 30,2015				
	Liabilities at fair	,			
	value through profit or loss	Other financial liabilities	Total		
Liabilities		(Rupees in '000)			
Payable to NBP Fullerton Asset Management Limited -					
Management Company Payable to Central Depository Company of Pakistan	-	3,631	3,631		
Limited -Trustee	-	126	126		
Payable against purchase of investments	-	99,130	99,130		
Payable against redemption of units Payable against conversion of units		1,000 21,668	1,000 21,668		
Accrued expenses and other liabilities	-	21,668	21,668 589		
Accorded expenses and other habilities	_	126 144	126 144		

#### 19 TRANSACTIONS AND BALANCES WITH CONNECTED PERSONS

Connected persons include NBP Fullerton Asset Management Limited being the Management Company (NAFA), Central Depository 19.1 Company of Pakistan Limited (CDC) being the Trustee, National Bank of Pakistan (NBP) and its connected persons, and Alexandra Fund Management Pte. Limited being the sponsors, NAFA Pension Fund, NAFA Provident Fund Trust being the associates of the Management Company, other collective investment schemes managed by the Management Company and directors and officers of the Management Company, any person or company beneficially owning directly or indirectly ten percent or more of the capital of the Management Company or the net assets of the Fund and unit holders holding 10 percent or more units of the Fund.

126,144

126,144

- **19.2** The transactions with connected persons are in the normal course of business, at contracted terms determined in accordance with the market rates.
- **19.3** Remuneration to the Management Company and Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- **19.4** The details of significant transactions and balances with connected persons at period end except those disclosed elsewhere in these financial statements are as follows:

19.5	Transactions during the year / period:	2016 (R	For the period from 10 July 2014 to 30 June 2015 upees in '000)
	NBP Fullerton Asset Management Limited Management Company	(1)	
	Management remuneration	2,945	8,708
	Sindh Sales Tax on remuneration of Management Company	478	1,515
	Federal Excise Duty on remuneration of Management Company	471	1,393
	Allocation of expenses related to registrar services, accounting,		
	operation and valuation services	222	-
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration of the Trustee	622	1,456
	CDS charges	13	9
	Sindh Sales Tax on remuneration of Trustee	87	-
	Employees of the Management Company		
	Issue of 41,440 units (2015: 1,715,757 units)	441	18,028
	Redemption of 86,575 units (2015: 1,604,387 units)	952	17,016
	Mr Khalid Mehmood - CFO		
	Units issued: 150,628	1,582	-
	Units redeeemed: 5,665	60	-
	Attock Petroleum Limited		
	Units issued: 10,056,987	104,796	-
	Gul Ahmed Energy Limited		
	Units issued: 3,598,267	37,020	-
	National Bank of Pakistan - NBP		
	Market Treasury Bills purchased	208,608	39,906
	Market Treasury Bills sold	82,911	187,664
	Pakistan Investment Bonds sold	-	137,308
	NAFA Money Market Fund		
	Market Treasury Bills sold	-	230,061
	NAFA Income Opportunity Fund		
	Pakistan Investment Bonds sold	-	105,210
	Market Treasury Bills sold	4780	-
	NAFA Government Securities Liquid Fund		
	Market Treasury Bills sold	178381	-

19.6	Amounts outstanding as at year / period end:	2016 (Ru	For the period from 10 July 2014 to 30 June 2015 pees in '000)
	NBP Fullerton Asset Management Limited - Management Company		
	Management remuneration payable	186	726
	Sindh Sales Tax payable	30	126
	Federal Excise Duty payable	1,864	1,393
	Allocation of expenses related to registrar services, accounting, operation and valuation services	222	-
	Sales load and transfer load payable	145	776
	Sindh Sales Tax and FED payable on sales load	420	565
	Other payable	45	45
	Employees of the Management Company		
	Units held: 66,234 units (2015: 111,369 units)	681	1,269
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration payable	53	122
	Sindh Sales Tax payable Settlement charges payable	7	-
	Security deposit	11 102	4 102
	Security deposit	102	102
	Mr Khalid Mehmood - CFO		
	Units held: 144,963 units	1,491	-
	,	.,	
	Attock Petroleum Limited Units held: 10,056,987 units	103,468	-
	Gul Ahmed Energy Limited Units held: 3,598,267 units	37,020	-
	National Bank of Pakistan Bank Balance in savings account	1,036	3,277
	Summit Bank Bank Balance in current account	278	457
	NAFA Asset Allocation Fund Net (payable) / net receivable against conversion of units	(700)	4202
	NAFA Financial Sector Income Fund Net receivable against conversion of units	-	3,735
	NAFA Islamic Asset Allocation Fund Net receivable / (payable) against conversion of units	700	(251)
	NAFA Money Market Fund Net (payable) against conversion of units	(8945)	(21070)
	NAFA Riba Free Savings Fund (Payable) against conversion of units	-	(347)
	NAFA Saving Plus Fund Net (payable) / net receivable against conversion of units	(2103)	62466
	NAFA Government Securities Liquid Fund Receivable against conversion of units	-	51

### 20 PARTICULARS OF INVESTMENT COMMITTEE AND FUND MANAGER

Details of members of the Investment Committee of the Fund are as follows:

S. No	Name	Qualification	Experience in years"
1	Dr. Amjad Waheed	MBA / Doctorate in Business Administration / CFA	28
2	Sajjad Ánwar	CFA / MBA Finance	16
3	Syed Suleman Akhtar	CFA	16
4	Muhammad Ali Bhabha	MBA / MS (CS) / CFA / FRM	21
5	Asim Wahab Khan	MBA / CFA	10
6	Muhammad Imran	ACCA / CFA	10
7	Asad Haider*	MBA	11

\*Mr. Asad Haider is the Manager of the Fund.

#### 21 TOP TEN BROKERS / DEALERS BY PERCENTAGE OF COMMISSION PAID / PAYABLE

List of brokers by percentage of commission paid during the year ended 30 June 2016:

Parti	culars	Percentage (%)
1	Magenta Capital (Private) Limited	66.66
2	Next Capital Limited	17.45
3	Optimus Markets (Pvt) Ltd	6.5
4	J.S. Global Capital Limited	2.8
5	BMA Capital Management Limited	2.25
6	Invest Capital Markets Limited	2.17
7	KASB Securities Ltd	2.17

List of brokers by percentage of commission paid during the year ended 30 June 2015:

Partic	ulars	Percentage (%)
1	Invest Capital Markets Limited	44.29
2	Next Capital Limited	17.64
3	Invest & Finance Securities (Private) Limited	6.21
4	Invest One Markets Limited	4.48
5	Vector Capital (Private) Limited	3.76
6	First Capital Securities Corporation Limited	3.43
7	Invest Öne Markets Limited	3.23
8	J.S. Global Capital Limited	2.86
9	Magenta Capital (Private) Limited	2.86
10	BMA Capital Management Limited	2.56

### 22 PATTERN OF UNIT HOLDING

## ------As at June 30, 2016-----

Category	Number of unit holders	Investment amount	Percentage of Investments	
		(Rupees in '000)	%	
Category				
Individuals	200	134,151	64.16	
Retirement Funds	1	565	0.12	
Insurance companies	1	15,281	3.23	
Listed Companies	6	103,468	21.84	
Others	1	50,444	10.65	
	209	303,909	100.00	

## -----As at June 30, 2015-----

Category	Number of unit holders	Investment amount	Percentage of Investments
		(Rupees in '000)	%
Individuals	453	436,468	79.97
Retirement Funds	3	13,033	2.39
Insurance companies	1	25,000	4.58
Others	12	71,262	13.06
	469	545,763	100.00
D (0010			D 2

### 23 ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

The 54th, 55th, 56th, 57th, 58th & 59th Board meetings were held on July 14, 2015, September 30, 2015, October 21, 2015, February 26, 2016, April 29, 2016 and June 28, 2016 respectively. Information in respect of attendance by directors in the meetings is given below:

	Num	ber of Me	etings	
Name of Director	Held	Attended	Leave granted	Meetings not attended
Mr. Nausherwan Adil	6	5	1	54th meeting
Mr. Aamir Sattar	6	4	2	56th & 57th meeting
Mr. Abdul Hadi Palekar	6	5	1	58th meeting
Mr. Koh Boon San	6	4	2	54th & 57th meeting
Mr. Nigel Poh Cheng	6	3	3	56th, 58th & 59th meeting
Mr. Kamal Amir Chinoy	6	5	1	57th meeting
Mr. Shehryar Faruque	6	4	2	54th & 59th meeting
Dr. Amjad Waheed	6	6	-	-

#### 24 FINANCIAL RISK MANAGEMENT

The Fund's objective in managing risk is the creation and protection of unit holders' value. Risk is inherent in the Fund's activities, but it is managed through monitoring and controlling activities which are based on limits established by the Management Company, Fund's constitutive documents and the regulations and directives of the SECP. These limits reflect the business strategy and market environment of the Fund as well as the level of the risk that Fund is willing to accept. The Board of Directors of the Management Company supervises the overall risk management approach within the Fund.

The Fund's risk management policies are established to identify and analyse the risks faced by the Fund, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed by Board of Directors and Audit Committee regularly to reflect changes in market conditions and the Fund's activities.

The management of these risks is carried out by the Investment Committee (IC) under policies approved by the Board of Directors of the Management Company. The IC is constituted and approved by the Board of Directors of the Management Company. IC is responsible to devise the investment strategy and manage the investment portfolio of the Fund in accordance with limits prescribed in the Non Banking Finance Companies and Notified Entities Regulations, 2008, offering document of the Fund in addition to Fund's internal risk management policies.

The Fund primarily invests in a portfolio of money market investments such as government securities, secured privately placed instruments, spread transactions, continuous funding system transactions and investments in other money market instruments (including the clean placements). Such investments are subject to varying degrees of risk. These risks emanate from various factors that include, but are not limited to market risk, credit risk and liquidity risk.

### 24.1 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price of securities due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. Market risk comprises of three types of risk: currency risk, interest rate risk and other price risk (equity price risk).

#### Management of market risk

The Management Company manages market risk by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Board of Directors and regulations laid down by SECP.

#### 24.2 Currency risk

Currency risk is that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Fund, at present is not exposed to currency risk as all transactions are carried out in Pakistani Rupees.

#### 24.3 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

#### a) Sensitivity analysis for variable rate instruments

Presently, the Fund does not hold any variable rate instrument and is not exposed to cash flow interest rate risk.

#### b) Sensitivity analysis for fixed rate instruments

Fixed rate instruments comprise Market Treasury Bills and Pakistan Investment Bonds and bank balances. Except for Market Treasury Bills and Pakistan Investment Bonds, the Fund's income and net assets are substantially independent of changes in market interest rate.

As at 30 June 2016, the Fund holds Market Treasury Bills and Pakistan Investment Bonds which are classified as 'at fair value through profit or loss' exposing the Fund to fair value interest rate risk. In case of 100 basis points increase in rates announced by the Financial Markets Association of Pakistan on 30 June 2016, with all other variables held constant, the net income for the year and net assets would have been lower by Rs. 0.258 million (2015: Rs 1.229 million). In case of 100 basis points decrease in rates announced by the Financial Markets Association of Pakistan on 30 June 2016, with all other variables held constant, the net income for the year and net assets would have been higher by Rs. 0.473 million (2015: Rs 1.299 million).

The composition of the Fund's investment portfolio and rates announced by MUFAP is expected to change over time. Therefore, the sensitivity analysis prepared as of 30 June 2016 is not necessarily indicative of the effect on the Fund's net assets due to future movements in interest rates.

Yield / interest rate sensitivity position for on balance sheet financial instruments based on the earlier of contractual repricing or maturity date and for off balance sheet instruments based on settlement date is as follows: ------As at June 30, 2016-----

Exposed to yield/interest rate risk

	Yield / interest rate	Upto three months	More than three months and upto one year	More than one year	Not exposed to Yield/ Interest risk	Total
			(Rupees	s in '000)		
On-balance sheet financial instruments Financial assets						
Bank balances	4.5 % - 9.00%	68,852	-	-	278	69,130
Investments Profit receivables	6.00% - 10.20%	74,719	116,101	58,878	-	249,698
Receivable against conversion of units		4,102	-	-	- 700	4,102 700
Deposit		-	-	-	102	102
		147673	116,101	58,878	1,080	323732
Financial liabilities Payable to NBP Fullerton Asset Management				· ·		
Limited - Management Company Payable to Central Depository Company of		-	-	-	2,912	2,912
Pakistan Limited - Trustee		-	-	-	71	71
Payable against conversion of units		-	-	-	11,748	11,748
Accrued expenses and other liabilities		-	-	-	484	484
		-	-	-	15215	15215
On-balance sheet gap		147673	116,101	58,878	-14135	308,517
Off-balance sheet financial instruments		-	-	-	-	-
Off-balance sheet gap		-	-	-	-	-
Total interest rate sensitivity gap		147,673	116,101	58,878	(14,135)	308,517
Cumulative interest rate sensitivity gap		147,673	263,774	322,652		

			As at June 3	0, 2015		
		Exposed	to yield/interest r	ate risk		
	Yield / interest rate	Upto three months	More than three months and upto one year	More than one year	Not exposed to Yield/ Interest risk	Total
	. <u> </u>		(Rupees	s in '000)		
On-balance sheet financial instruments Financial assets						
	4.50% - 10.75%	241,609	-	-	456	242,065
	6.50% - 13.35%	199,658	99,037	60,079	-	358,774
Profit receivables		4,074	-	-	-	4,074
Receivable against conversion of units		-	-	-	70,454	70,454
Deposit			-	-	102	102
Financial liabilities		445,341	99,037	60,079	71,012	675,469
Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of		-	-	-	3,631	3,631
Pakistan Limited - Trustee		-	-	-	126	126
Payable against purchase of investments		-	-	-	99,130	99,130
Payable against redemption of units					1,000	1,000
Payable against conversion of units		-	-	-	21,668	21,668
Accrued expenses and other liabilities		-	-	-	589	589
		-	-	-	126,144	126,144
On-balance sheet gap		445,341	99,037	60,079	(55,132)	549,325
Off-balance sheet financial instruments		-	-	-	-	
Off-balance sheet gap		-	-	-	-	
Total interest rate sensitivity gap		445,341	99,037	60,079	(55,132)	549,325
Cumulative interest rate sensitivity gap		445,341	544,378	604,457		

#### 24.4 Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from yield / interest risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. Presently, the Fund is not exposed to any price risk as no equity securities are held by the Fund as at 30 June 2016.

#### 24.5 Credit risk

#### Management of credit risk

Credit risk represents the risk of a loss if counter parties fail to perform as contracted. The Fund's credit risk is primarily attributable to its investment in loans and receivables and bank balances. Risks attributable to investments in National Savings Certificate, Market Treasury Bills and Pakistan Investment Bonds is limited as these are guaranteed by the Federal Government while bank balances are maintained with banks with a reasonably high credit rating.

The analysis below summarises the credit quality of the Fund's bank balances as at 30 June 2016 and 30 June 2015.

Ratings	2016	2015 ees in '000)
Katings	(Кире	
AAA	3,527	4,939
AA+	37,095	35,630
AA	1,147	4,484
AA-	25,649	137,206
A+	1,434	59,349
A-	278	457
	69,130	242,065

The maximum exposure to credit risk before any credit enhancement as at 30 June 2016 is the carrying amount of the financial assets.

### Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio of financial instruments is mostly concentrated in government sector and deposits held with commercial banks.

#### 24.6 Liquidity risk

Liquidity risk is the risk that the Fund will encounter difficulty in meeting obligations arising from its financial liabilities that are settled by delivering cash or another financial asset, or that such obligations will have to be settled in a manner disadvantageous to the Fund.

#### Management of liquidity risk

The Fund is exposed to daily cash redemptions at the option of unit holders. The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions, without incurring unacceptable losses or risking damages to the Fund's reputation. Its policy is therefore to invest the majority of its assets in investments that are traded in an active market and can be readily disposed and are considered readily realisable.

The Fund has the ability to borrow in the short term to ensure settlement. The maximum amount available to the Fund from the borrowing would be limited to fifteen percent of the net assets upto 90 days and would be secured by the assets of the Fund. The facility would bear interest at commercial rates. However, during the current period, no borrowing was obtained by the Fund.

In order to manage the Fund's overall liquidity, the Fund also has the ability to withhold daily redemption requests in excess of ten percent of the units in issue and such requests would be treated as redemption requests qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. The Fund did not withhold any significant redemptions during the period.

#### Maturity analysis for financial liabilities

The table below analyses the Fund's liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows:

The maturity profile of the Fund's liabilities based on contractual maturities is given below:

		As at June 30, 2016					
	Upto three months	Over three months and upto one year	Over one year	Total			
	(Rup	ees in '000)					
Financial Liabilities							
Payable to NBP Fullerton Asset Management							
Limited - Management Company	2,912	-	-	2,912			
Payable to Central Depository Company of							
Pakistan Limited - Trustee	71	-	-	71			
Payable against purchase of investments		-	-	-			
Payable against conversion of units	11,748	-	-	11,748			
Accrued expenses and other liabilities	484	-	-	484			
	15,215	-	-	15,215			
Unit holders' fund	303,909	-	-	303,909			
				303,303			

		As at June 30, 2015						
	Upto three months	Over three months and upto one year	Over one year	Total				
	(Rup	(Rupees in '000)						
<b>Financial Liabilities</b> Payable to NBP Fullerton Asset Management								
Limited - Management Company Payable to Central Depository Company of	3,631	-	-	3,631				
Pakistan Limited - Trustee	126	-	-	126				
Payable against purchase of investments	99,130	-	-	99,130				
Payable against redemption of units	1,000	-	-	1,000				
Payable against conversion of units	21,668	-	-	21,668				
Accrued expenses and other liabilities	589	-	-	589				
	126,144	-	-	126,144				
Unit holders' fund	545,763	-	-	545,763				

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### 25 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market price used for financial assets held by the Fund

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly

IFRS 13, 'Fair Value Measurement' requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in fair value hierarchy.

					30 June 201	16				
		Carrying value					Fair value			
	Available- for-sale	Fair value through profit or loss	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total	
On-balance sheet financial instruments				(	Rupees in '0	00)				
Financial assets measured at fair value Investments										
- Market Treasury Bills	-	165,820	-	-	165,820	-	165,820	-	165,820	
- Pakistan Investment Bonds	-	58,878	-	-	58,878	-	58,878	-	58,878	
	-	224,698	-	-	224,698	-	224,698	-	224,698	
Financial assets not measured at fair value 25.	1									
Bank balances	-	-	69,130	-	69,130	-	-	-	-	
Investment in Term Deposit Receipts	-	-	25,000	-	25,000	-	-	-	-	
Profit receivables	-	-	4,102	-	4,102	-	-	-	-	
Receivable against conversion of units	-	-	700	-	700					
Deposit	-	-	102	-	102	-	-	-	-	
		-	99,034	-	99,034	-	-	-	-	
<b>Financial liabilities not measured at fair valu</b> <i>25.</i> Payable to National Investment Trust Limited -	1									
Management Company Payable to Central Depository Company of	-	-	-	2,912	2,912	-	-	-	-	
Pakistan Limited - Trustee	-	-	-	71	71	-	-	-	-	
Payable against purchase of investments	-	-	-	-	-	-	-	-	-	
Payable against redemption of units	-	-	-	-	-	-	-	-	-	
Payable against conversion of units				11,748	11,748	-	-	-	-	
Accrued expenses and other liabilities	-	-	-	484	484	-	-	-	-	
		-	-	15,215	15,215	-	-	-	-	

	30 June 2015								
	Carrying value				Fair value				
	Available- for-sale	Fair value through profit or loss	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
On-balance sheet financial instruments Financial assets measured at fair value Investments									
- Market Treasury Bills	-	298,695	-	-	298,695	-	298,695	-	298,695
- Pakistan Investment Bonds	_	60,079	-	-	60,079	-	60,079	-	60,079
	-	358,774	-	-	358,774		358,774	-	358,774
<b>Financial assets not measured at fair value</b> Bank balances	-	-	242,065	-	242,065	-	_	-	-
Investment in Term Deposit Receipts	-	-	-	-	-	-	-	-	-
Profit receivables	-	-	4,074	-	4,074	-	-	-	-
Receivable against conversion of units	-	-	70,454	-	70,454	-	-	-	-
Deposit and prepayment	-	-	102	-	102	-	-	-	-
	-	-	316,695	-	316,695	-	-	-	-
<b>Financial liabilities not measured at fair value</b> Payable to National Investment Trust Limited									
Management Company Payable to Central Depository Company of	-	-	-	3,631	3,631	-	-	-	-
Pakistan Limited - Trustee	-	-	-	126	126	-	-	-	-
Payable against purchase of investments	-	-	-	99,130	99,130	-	-	-	-
Payable against redemption of units	-	-	-	1,000	1,000	-	-	-	-
Payable against conversion of units	-	-	-	21,668	21,668	-	-	-	-
Accrued expenses and other liabilities	-	-	-	589	589	-	-	-	-
	-	-	-	126,144	126,144	-	-	-	-

**25.1** The Fund has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

#### 26 UNIT HOLDERS' FUND RISK MANAGEMENT

The units holders' fund is represented by redeemable units. These units are entitled to distributions and to payment of a proportionate share, based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown on the statement of movement in unit holders' fund.

The Fund has no restrictions on the subscription and redemption of units.

The Fund meets the requirement of sub-regulation 54 (3a) which requires that the minimum size of an Open End Scheme shall be one hundred million rupees at all time during the life of the scheme.

The Fund's objectives when managing unit holders' funds are to safeguard its ability to continue as a going concern so that it can continue to provide returns to unit holders and to maintain a strong base of assets under management.

In accordance with the risk management policies stated in note 24, the Fund endeavors to invest the subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemption, such liquidity being augmented by short term borrowing arrangements (which can be entered if necessary) or disposal of investments where necessary.

#### 27 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on September 23, 2016.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

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Particulars	For the Period ended June 30, 2016	For the period from July 10, 2014 to June 30, 2015	
Net assets (Rs. '000')	303,909	545,763	
Net Income / (loss) (Rs. '000')	13,852	79,310	
Net Asset Value per units (Rs.)	10.2882	11.3972	
Offer price per unit	10.4243	11.5492	
Redemption price per unit	10.2882	11.3972	
Highest offer price per unit (Rs.)	10.4243	10.4859	
Lowest offer price per unit (Rs.)	9.7948	9.1493	
Highest redemption price per unit (Rs.)	10.2882	10.3479	
Lowest redemption price per unit (Rs.)	9.6645	9.0289	
Opening Nav of Fiscal Year	9.6627	9.0276	
Total return of the fund	6.47%	13.97%	
Capital growth	-0.01%	1.67%	
Income distribution as a % of e x nav	6.48%	12.30%	
Income distribution as a % of par value	6.67%	11.10%	
Interim distribution per unit	0.6667	-	
Final distribution per unit	-	1.1104	
Distribution dates			
Interim	30-Jun-16	-	
Final	-	14-Jul-15	
Average annual return (launch date 10-07-14)			
(Since inception to June 30, 2016)	10.29%		
(Since inception to June 30, 2015)		14.40%	
Portfolio Composition (Please see Fund Manager Report) Weighted average portfolio duration	160 Days	82 Days	

# **PERFORMANCE TABLE**

"Past performance is not necessarily indicative of future performance and that unit prices and investment returns may go down, as well as up."



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# Head Office

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