

# QUARTERLY REPORT September 30 2016

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Joint - Venture Partners

## MISSION STATEMENT

To rank in the top quartile

in performance of

## NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

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#### FUND'S INFORMATION

#### Management Company

NBP Fullerton Asset Management Limited - Management Company

#### Board of Directors of the Management Company

Mr. Nausherwan Adil	Chairman
Dr. Amjad Waheed	Chief Executive Officer
Mr. Aamir Sattar	Director
Mr. Abdul Hadi Palekar	Director
Mr. Koh Boon San	Director
Mr. Lui Mang Yin (Martin Lui)	Director
Mr. Kamal Amir Chinoy	Director
Mr. Shehryar Faruque	Director
Mr. Saiyed Hashim Ishaque	Director

### Company Secretary & COO

Mr. Muhammad Murtaza Ali

#### Chief Financial Officer

#### Mr. Khalid Mehmood

#### Audit & Risk Committee

Mr. Shehryar Faruque	Chairman
Mr. Koh Boon San	Member
Mr. Aamir Sattar	Member

#### Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy	Chairman
Mr. Lui Mang Yin (Martin Lui)	Member
Mr. Abdul Hadi Palekar	Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

### Bankers to the Fund

Allied Bank Limited Bank Alfalah Limited Bank Al-Habib Limited Habib Bank Limited Habib Metropolitan Bank Limited **NIB Bank Limited** United Bank Limited National Bank of Pakistan Summit Bank Limited **JS Bank Limited** Khushhali Bank Limited Sindh Bank Limited Samba Bank Limited Dubai Islamic Bank Pakistan Limited Bankislami Pakistan Limited Zarai Taraqiati Bank Limited

### Auditors

KPMG Taseer Hadi & Co. Chartered Accountants Sheikh Sultan Trust Building No.02 Beaumont Road, Karachi - 75530, Pakistan.

### Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

## Head Office:

7<sup>th</sup> Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111-NFA (111-111-632) Helpline (Toll Free): 0800-20001 Fax: (021) 35825329

### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

### Islamabad Office:

Plot No. 395, 396 Industrial Area, 1-9/3 Islamabad. UAN: 051-111-11-632 Phone: 051-2514987 Fax: 051-4859031

### **Peshawar Office:**

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

## **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Government Securities Savings Fund (NGSSF) for the quarter ended September 30, 2016.

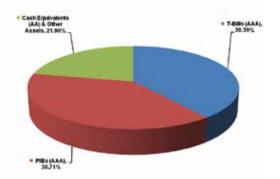
## Fund's Performance

The size of NAFA Government Securities Savings Fund has decreased from Rs. 304 million to Rs. 150 million during the quarter, i.e. a decline of 51%. During the period under review, the unit price of the Fund has increased from Rs. 10.2882 on June 30, 2016 to Rs. 10.4119 on September 30, 2016, thus posting a return of 4.77% as compared to its Benchmark (6-Month PKRV) return of 5.49%. The performance of the Fund is net of management fee and all other expenses.

NAFA Government Securities Savings Fund (NGSSF) invests a minimum of 70% in Government Securities. The Fund invests at least 10% of its assets in less than 90 days T-Bills or saving accounts with banks, which enhances liquidity profile of the Fund.

During the period under review, State Bank of Pakistan (SBP) in its bi-monthly monetary policy announcements in July and September 2016 maintained the policy rate owing to YoY increase in monetary aggregates (M2), comfortable liquidity conditions coupled with record-high foreign exchange reserves and CPEC related projects gathering momentum. Besides, SBP also highlighted that the expected pick up in domestic demand, improvements in current & expected economic conditions and rise in consumer confidence are the main drivers for determining inflation during FY17. However, uncertain global oil price continues to remain a major risk along with challenged exports outlook, heavy scheduled foreign loan payments during FY17 and possible currency devaluation. We see pickup in inflation to 5.0% by year-end due to partial recovery in commodity prices, measured expected devaluation, and uptick in private sector borrowing.

The Fund has earned total income of Rs.2.67 million during the period. After deducting expenses of Rs.0.89 million, the net income is Rs.1.78 million. The below chart presents the asset allocation and the weighted average credit rating of each of the sub-asset classes of NGSSF.



## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: October 28, 2016 Place: Karachi.

## ڈائریکٹرز رپورٹ

NBP فلرٹن ایسیٹ ملیجنٹ کمیٹڈ بورڈ آف ڈائر یکٹرز بصد مسرت 30 ستمبر 2016 ء کوختم ہونے والی سہ ماہی کے لیے NAFA گور نمنٹ سیکیو رشیز سیونگز فنڈ (NGSSF) کے غیرآ ڈٹ شدہ مالیاتی گوشوار بے پیش کرتا ہے۔

فنڈ کی کا کردگی

NAFA گور نمنٹ سیکو ریٹز سیونگز فنڈ سا تزاس مدت کے دوران 304 ملین روپ سے گھٹ کر150 ملین روپ تک پینی گیا ہے، یعنی 51% کمی۔ اس مدت کے دوران یونٹ کی قیمت30 جون2016 کو10.2882 روپ سے بڑھ کر30 تمبر2016 کو10.4119 روپ تک پینی چکی ہے،الہٰذااس مدت کے لیےا پینینی ارک منافع (6ماہی PKRV)%PKC کے مقابلے میں %4.77 منافع درج کرایا۔فنڈ کی کارکردگی منیجنٹ فیس اوردیگر تمام اخراجات کے بعدخالص ہے۔

NAFA گور نمنٹ سیکیور شیز سیونگز فنڈ (NGSSF) کم از کم %70 سرماید کاری گور نمنٹ سیکیور شین کرتا ہے۔ فنڈ ایپ اثاثوں کے کم از کم 10% کی سرماید کاری 90 دن سے کم میعادوالے T بلز یا بیکوں سے سیونگز اکا ونٹس میں کرتا ہے، جس سے فنڈ کے لیکوئیڈ پر وفائل میں اضافہ ہوتا ہے۔ زیر جائزہ مدت کے دوران اسٹیٹ بینک آف پاکستان نے اپنے جولائی اور تمبر 2016 کے دوماہی مالیاتی پالیسی بیانات میں پالیسی ریٹ برقر ارر کھا جس کا نیمیا دی سب مالیاتی مجموعوں (M2) میں سال برسال اضافہ، لیکو ٹریٹ کی با سہولت صورت حال کے ساتھ زیر مبادلہ کے ریکار ڈ بلند ذخائر اور تی پیک سے متعلق منصوبوں کی رفتار میں اضافہ ہے۔ علاوہ ازیں اسٹیٹ بینک آف پاکستان نے یہ بھی نشان دہی کی ہے کہ ملکی طلب میں متوقع اضاف ، موجودہ اور متعلق منصوبوں کی رفتار میں اضافہ ہے۔ علاوہ ازیں اسٹیٹ بینک آف پاکستان نے یہ بھی نشان دہی کی ہے کہ ملکی طلب میں متوقع اضاف ، موجودہ اور متعلق منصوبوں کی رفتار میں اضافہ ہے۔ علاوہ ازیں اسٹیٹ بینک آف پاکستان نے یہ بھی نشان دہی کی ہے کہ ملکی طلب میں متوقع اضاف ، موجودہ اور متعلق منصوبوں کی رفتار میں اضافہ ہے۔ علاوہ ازیں اسٹیٹ بینک آف پاکستان نے یہ بھی نشان دہ کی ہے کہ ملکی طلب میں متوقع اضافے ، موجودہ اور تیل کی غیر یقینی عالمی قیمتیں ، برآمدات سے متعلق چیلیخ آمین اضافہ مالی سال 2017 کے دروران افر اور زر کے تعین کے لیے مرکزی کی خرکات ہیں۔ تیل کی غیر یقینی عالمی قیمتیں ، برآمدات سے متعلق چیلیخ آمین اضافہ مالی سال 2017 کے دروران افر طوز رکے تعین کے لیے مرکزی کی خرکات ہیں۔

فنڈ نے اس مدت کے دوران 2.67 ملین روپے کی مجموعی آمدنی کمائی ہے۔0.89 ملین روپے کے اخراجات منہا کرنے کے بعد خالص آمدنی 1.78 ملین روپے ہے۔ درج ذیل چارٹ NGSSF کی ایسیٹ ایلوکیشن اور اس کے ذیلی اثاثوں کے تمام درجوں کی پیائش شدہ اوسط کریڈٹ ریئنگ پیش کرتا ہے:

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**اظھارِ تشکر** بورڈ اس موقع کا فائدہ اٹھاتے ہوئے پنچنٹ کمپنی پراعتاد اور اعتبار اور خدمت کا موقع فراہم کرنے پراپنے قابلِ قدر یونٹ ہولڈرز کا شکریدادا کرتا ہے۔ یہ سیکو رٹیز اینڈ ایم چینی کیشن آف پاکستان اور اسٹیٹ بینک آف پاکستان ہے بھی ان کی سر پر تق اور رہنمائی کے لیے پُر خلوص اظہارِتشکر کرتا ہے۔ بورڈ اپنے اسٹاف اورٹر ٹی کی طرف سے محنت بگن اور عزم کے مظاہرے پر اپنا خرائ<sup>ے عس</sup>ین بھی ریکارڈ پر لا ناچا ہتا ہے۔

ڈائریکٹر

منجانب بورڈ آف ڈائر یکٹرز NBP فلرٹن ایسیٹ منیجنٹ لمیٹڈ

چیف ایگزیکٹیو

بتاريخ 2016) توبر2016 مقام: كراچي

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## CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2016

	Note	Un-Audited September 30, 2016	Audited June 30, 2016
ASSETS		(Rupees in	'000)
Balances with banks Investments Profit receivable Receivable against conversion of units Deposits and prepayments <b>Total assets</b>	4 5	35,828 117,381 1,487 - 808 155,504	69,130 249,698 4,102 700 227 323,857
LIABILITIES			
Payable to the Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to Securities and Exchange Commission of Pakistan Payable against redemption of units Payable against conversion of units Accrued expenses and other liabilities <b>Total liabilities</b>	6	2,778 27 45 8 - 2,347 5,205	2,912 71 275 - 11,748 4,942 19,948
NET ASSETS		150,299	303,909
UNIT HOLDERS' FUNDS (AS PER STATEMENT ATTACHED)		150,299	303,909
CONTINGENCIES AND COMMITMENTS	7		
Number of units in issue		14,435,313	29,539,643
NET ASSET VALUE PER UNIT		10.4119	10.2882
The approved notes 1 to 14 form an integral part of these condensed interim t	financial	statomonts	

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

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## CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Note	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
INCOME		(Rupee	s in '000)
Income from treasury bills Income from Pakistan Investment Bonds Profit on bank deposits Capital loss/gain on sale of investments - net Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' <b>Total income</b>		2,001 1,585 910 (10) (724) 3,762	2,660 2,256 1,947 1,646 549 9,058
EXPENSES			
Remuneration of the Management Company Sindh sales tax on remuneration of the Management Company FED on remuneration of the Management Company Accounting and operational expenses Remuneration of Central Depository Company of Pakistan Limited - Trustee Sindh sales tax on remuneration of Trustee Annual fee - Securities and Exchange Commission of Pakistan Securities transaction cost Securities transaction cost Settlement and bank charges Annual listing fee Auditors' remuneration Fund rating fee Printing charges Other charges <b>Total Expenses</b>		340 44 - 60 102 13 45 - 32 10 120 92 28 - 886	901 146 144 - 153 21 68 11 91 10 137 58 25 2 2 1,767
Net Income from operating activities		2,876	7,291
Net element of income/(loss) and capital gains/(losses) included 'in prices of units issued less those in units redeemed		(1,093)	(24,354)
Provision for Workers' Welfare Fund	8	-	-
Net Income/loss for the period before taxation		1,783	(17,063)
Taxation	9		-
Net income/loss for the period after taxation		1,783	(17,063)
Earnings per unit	10		

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief	Executive

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Director

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
	(Rupees in '000)	
Net income/loss for the period after taxation	1,783	(17,063)
Other Comprehensive Income	-	-
Total comprehensive income/loss for the period	1,783	(17,063)

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

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## CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarter Ended September 30, 2016 (Rupee	Quarter Ended September 30, 2015 es in '000)
Undistributed income brought forward		
Realised income	35,676	62,780
Unrealised income	3,009 38,685	4,128 66,908
Net income/loss for the period	1,783	(17,063)
Final distribution for the year ended June 30, 2016 : Nil (2015: 11.104%) - Cash distribution	-	(28,191)
Undistributed income carried forward	40,468	21,654
Undistributed income carried forward		
Undistributed income comprising of:		
Realised income	41,192	21,105
Unrealised loss/income	(724)	549
	40,468	21,654

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

## CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
	(Rupee	s in '000)
Net assets at the beginning of the period Issue of 1,164,022 units (2015: 27,509,287 units)	303,909	545,763
Redemption of 16,268,352 units (2015: 40,210,745 units) Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed	(168,492) (156,486) 1,093	(446,173) (155,011) 24,354
Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' Capital gain/loss on sale of investments - net Other income (net of expenses) for period	(724) (10) 2,517 1,783	549 1,646 (19,258) (17,063)
Final distribution for the year ended June 30, 2016 : Nil (2015: 11.104%) - Cash distribution	-	(28,191)
Net assets at the end of the period	150,299	369,852

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

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## CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
	(Rupee	s in '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Net Income/loss for the period before taxation	1,783	(17,063)
Adjustments Net unrealised (diminution) / appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss'	724	(549)
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed	1,093	<u>      24,354    </u> 6,742
(Increase) / decrease in assets Investments Profit receivable Deposits and prepayments	131,593 2,615 (581) 133,627	55,958 2,524 28 58,510
Increase / (decrease) in liabilities Payable to the Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against purchase of investments Accrued expenses and other liabilities	(134) (44) (230) - (2,595) (3,003)	(1,273) (64) (585) (99,130) (113) (101,165)
Net cash generated from / (used in) operating activities	134,224	(35,913)
CASH FLOW FROM FINANCING ACTIVITIES Net receipts from issue of units Net payments on redemption of units Distibution made Net cash (used in) from financing activities	12,706 (180,232) - (167,526)	361,616 (468,607) (28,191) (135,182)
Net (decrease) in cash and cash equivalents during the period Cash and cash equivalents at the beginning of the period	(33,302) 69,130	(171,095) 242,065
Cash and cash equivalents at the end of the period	35,828	70,970

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

### For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

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Director

## NOTES TO AND FORMING PART OF THESE FINANCIAL STATEMENTS (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Government Securities Savings Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on June 05, 2014 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on May 30, 2014. under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The principal office of the Management Company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is a member of the Mutual Funds Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund and is listed on the Pakistan Stock Exchange. The units of the Fund are transferable and can be redeemed by surrendering them to the Fund. The units are listed on the Pakistan Stock Exchange. The Fund is categorized as an Open-End "Income Scheme" as per the criteria laid down by the Securities and Exchange Commission of Pakistan for categorization of Collective Investment Schemes (CIS).

The objective of NAFA Government Securities Savings Fund is to provide competitive return from portfolio of low credit risk by investing primarily in Government Securities.

The Pakistan Credit Rating Agency (PACRA) has assigned an asset manager rating of AM2++ to the Management Company and stability rating of 'AA-(f)' to the Fund.

Title of the assets of the Fund is held in the name of Central Depository Company of pakistan limited (CDC) as trustee of the Fund.

### 2 BASIS OF PREPARATION

### 2.1 Statement of Compliance

This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Rules, the NBFC Rules issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Rules, the NBFC Rules issued by the SECP differ with the requirements of IFRSs, the requirements of the SECP and in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'.

The directors of the Management Company hereby declare that these condensed interim financial information gives a true and fair view of the state of the Fund's affairs.

## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Principal accounting policies adopted for the preparation of these condensed interim nancial statements for the quarter ended September 30, 2016 are the same as those applied in the preparation of the annual audited financial statements of the Fund for the year ended June 30, 2016.

		Note	September 30, 2016 (Un-audited)	June 30, 2016 (Audited)
4	Investments		(Rupees i	n '000)
	At fair Value through profit and loss			
	Market Treasury Bills	4.1	59,208	165,820
	Pakistan Investment Bonds	4.2	58,173	58,878
			117,381	224,698
	Loans and receivables			
	Term Deposit Receipts		-	25,000
4.1	March of Transverse Dillo		117,381	249,698

#### 4.1 Market Treasury Bills

	Tenor	Face Value				Market value	Market	Market
Issue date		As at July 01, 2016	Purchases during the period	Sales/ matured during the period		as at September 30, 2016	value as a percentage of net assets	value as a percentage of total investments
						Rupees in '000	%	, o
Treasury Bills								
6-Aug-15	12 Months	50,000	-	50,000	-	-	-	-
20-Aug-15	12 Months	-	30,000	30,000	-	-	-	-
21-Jan-16	12 Months	70,000		70,000	-	-	-	-
4-Feb-16	12 Months	50,000	-	20,000	30,000	29,405	19.56	25.05
11-Jul-16	3 Months	-	70,000	70,000	-	-	-	-
18-Aug-16	3 Months	-	30,000	-	30,000	29,803	19.83	25.39
						59,208	39.39	50.44

Carrying value before fair value adjustment as at September 30, 2016

## 4.2 Pakistan Investment Bonds

	Tenor	Face Value				Market value	t value Market	Market
Issue date		As at July 01, 2016	Purchases during the period	Sales/ matured during the period	As at September 30, 2016	as at	value as	value as a percentage of total investments
						Rupees in '000	%	
17-Jul-14	3 Years	55,900	-	-	55,900	58,173 58,173	<u>38.70</u> 38.70	<u>2 49.56</u> 49.56
Carrying value before fair value adjustment as at September 30, 2016					58,878			

59,227

		Note	September 30, 2016 (Un-audited)	June 30, 2016 (Audited)
5	PROFIT RECEIVABLE		(Rupees in '000)	
	Savings deposits Term deposit receipts Pakistan Investment Bonds		161 - 1,326 - 1,487	18 1,198 2,886 4,102
6	ACCRUED EXPENSES AND OTHER LIABILITIES Provision for Workers' Welfare Fund Auditors' remuneration Settlement charges Bank charges Printing charges Withholding tax Capital gain tax Legal fee Brokerage Payable		1,619 450 13 47 112 17 79 2 8 2,347	1,619 330 - 39 84 2,564 275 23 8 4,942

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### 7 CONTINGENCIES AND COMMITMENTS

There were no contingencies outstanding as at September 30, 2016 and June 30, 2016.

### 8 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015. Accordingly no further provision for WWF has recorded subsequent to June 30, 2015.

However, without prejudice to the above and owing to the fact that the decision of Sindh High Court on the applicability of WWF (till June 30, 2015) to the CISs is currently pending for adjudication, the Management Company has decided to record and retain provision of WWF in financial statements for the quarter ended September 30, 2015 which aggregates to Rs. 1.619 million. Had the same not been made the net asset value per unit / return of the Fund would have been higher by Re 0.1122 per unit respectively.

### 9 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded a tax liability in respect of income relating to the current period as the Management company has decided to distribute the required minimum Fund's accounting income for the year as reduced by capital gains (whether realised or unrealised) to its unit holders.

## 10 EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 11 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 1.49% p.a. including 0.20% representing government levies on collective Investment scheme such as Sales tax, Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the period.

### 12 TRANSACTIONS WITH CONNECTED PERSONS

- 12.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan and Alexandra Fund Management Pte. Limited being the sponsors, NAFA provident Trust Fund being the employee contribution plan of the Management Company, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 12.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- **12.3** Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- 12.4 Remuneration payable to the Trustee is determined in accordance with the provisions of the NBFC regulation and the Trust Deed.

		(Un-Audited) September 30, 2016	(Audited) June 30, 2016
		(Rupees in '	000)
12.5	Details of the transactions with connected persons are as follows:		
	NBP Fullerton Asset Management Limited - Management Company		
	Remuneration of the Management Company	340	901
	Sindh sales tax on remuneration of the Management Company	44	146
	FED on remuneration of the Management Company Sales load	- 2	144 168
	Accounting and operational expenses	60	-
	NAFA Government Securities Liquid Fund		
	Treasury Bills purchased	-	168,451
	Treasury Bills sold	29,800	-
	NAFA Income Opportunity Fund		
	Treasury Bills sold	68,308	-
	Employees of the Management Company		
	Dividend Re-invest: Nil (2015: 6,896 units)	-	71
	Units issued / transferred In: Nil (2015: 16,040 units) Units redeemed / transferred out 9,778 units (2015: 66,106 units)	- 101	172 733
	Chils redeemed / transiened out 9,776 units (2015: 66,106 units)	101	/ 33
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration	102	153
	Sindh sales tax on remuneration of Trustee	13	21
	Mr Khalid Mehmood - CFO		
	Units redeemed / transferred out 96,149 units (2015: Nil units)	1,000	-
	Attock Petroleum Limited Units issued / transferred In Nil units (2015: 9,590,854 units)	-	100,000
	Gul Ahmed Energy Limited		
	Units redeemed / transferred out 1,662,966 units (2015: Nil units)	17,310	-
		(Un-Audited) September 30, 2016	(Audited) June 30, 2016
12.6	Amounts outstanding as at period end	(Rupees in '	000)
	NBP Fullerton Asset Management Limited - Management Company		
	Management remuneration payable	75	186
	Sindh Sales Tax payable	10	30
	Federal Excise Duty payable	1,865	1,864
	Accounting and operational expenses Sales load and transfer load payable	282 97	222 145
	Sinch Sales Tax and FED payable on sales load	404	420
	Other payable	45	45
	Employees of the Management Company	588	681
	"Units held: 56,456 units (June 30, 2016	000	001

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	(Un-Audited) September 30, 2016	(Audited) June 30, 2016
	(Rupees i	n '000)
<b>Central Depository Company of Pakistan Limited - Trustee</b> Trustee fee payable CDS charges payable Security deposit Sindh Sales Tax payable	24 13 102 3	53 11 102 7
Mr Khalid Mehmood - CFO "Units held: 48,814 units (June 30, 2016 144,963 units) "	508	1,491
<b>Gul Ahmed Energy Limited</b> "Units held: 1,935,302 units (June 30, 2016 3,598,267 units) "	20,150	37,020
National Bank of Pakistan Bank Balance in Savings account	1,530	1,036
Summit Bank Bank Balance in Current account	189	278
Attock Petroleum Limited "Units issued / transferred In Nil units (June 30, 2016 10,056,987 units)"	-	103,468
Sindh Insurance Limited "Units held: 1,485,342 units (June 30, 2016 Nil units) "	15,465	-
NAFA Asset Allocation Fund Net (payable) / net receivable against conversion of units	-	(700)
NAFA Islamic Asset Allocation Fund Net receivable / (payable) against conversion of units	-	700
NAFA Money Market Fund Net (payable) against conversion of units	-	(8,945)
NAFA Saving Plus Fund Net (payable) / net receivable against conversion of units	-	(2,103)
DATE OF AUTHORISATION FOR ISSUE		

### 13 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on October 28, 2016.

## 14 GENERAL

14.1 Figures have been rounded off to the nearest thousand rupees.

## For NBP Fullerton Asset Management Limited (Management Company)

**Chief Executive** 

Director

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## Head Office

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