

HALF YEARLY REPORT December 31 2016

Your investments & "NAFA" grow together



FULLERTON FUND MANAGEMENT

Joint - Venture Partners

MISSION STATEMENT

To rank in the top quartile

in performance of

NAFA FUNDS

relative to the competition,

and to consistently offer

Superior risk-adjusted returns to investors.

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FUND'S INFORMATION

Management Company

NBP Fullerton Asset Management Limited - Management Company

Board of Directors of the Management Company

Mr. Nausherwan Adil
Dr. Amjad Waheed
Mr. Aamir Sattar
Mr. Abdul Hadi Palekar
Mr. Foo Chiah Shiung (Kelvin Foo)
Mr. Lui Mang Yin (Martin Lui)
Mr. Kamal Amir Chinoy
Mr. Shehryar Faruque
Mr. Saiyed Hashim Ishaque

Chairman Chief Executive Officer Director Director Director Director Director Director Director

Company Secretary & COO

Mr. Muhammad Murtaza Ali

Chief Financial Officer

Mr. Khalid Mehmood

Audit & Risk Committee

Mr. Shehryar Faruque	Chairman
Mr. Foo Chiah Shiung (Kelvin Foo)	Member
Mr. Aamir Sattar	Member

Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy	Chairman
Mr. Lui Mang Yin (Martin Lui)	Member
Mr. Abdul Hadi Palekar	Member

Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

Bankers to the Fund

Askari Bank Limited Bank Alfalah Limited NIB Bank Limited National Bank of Pakistan Allied Bank Limited Faysal Bank Limited MCB Bank Limited Bank Al Habib Limited Habib Bank Limited Al Baraka Islamic Bank Limited The Bank of Punjab Limited Summit Bank Limited Sindh Bank Limited United Bank Limited IS Bank Limited Khushhali Bank Limited Samba Bank Limited Dubai Islamic Bank Pakistan Limited Zarai Taragiati Bank Limited Bankislami Pakistan Limited

Auditors

KPMG Taseer Hadi & Co. Chartered Accountants Sheikh Sultan Trust Building No.02 Beaumont Road, Karachi - 75530, Pakistan.

Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

DIRECTORS' REPORT

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the reviewed financial statements of NAFA Financial Sector Income Fund (NFSIF) for the half year ended December 31, 2016.

Fund's Performance

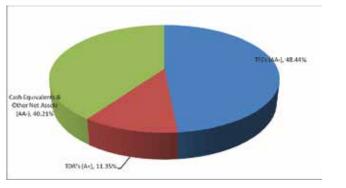
The size of NAFA Financial Sector Income Fund has decreased from Rs. 1,255 million to Rs. 793 million during the period, a drop of 37%. During the period, the unit price of the Fund has increased from Rs. 10.4723 on June 30, 2016 to Rs. 10.7853 on December 31, 2016, thus showing a return of 5.9% as compared to its Benchmark return of 5.9% for the same period. The performance of the Fund is net of management fee and other expenses.

The Fund is unique as it invests a minimum 70% of its assets in financial sector (mainly banks) debt securities, instruments or deposits. Minimum entity / instrument rating of debt securities is 'AA-'. This minimizes credit risk and at the same time enhances the liquidity of the Fund. Duration of the Fund cannot be more than one year. This minimizes interest rate or pricing risk. The Fund invests 25% of its assets in less than 90 days T-Bills or saving accounts with banks, which further enhances the liquidity profile of the Fund. The Fund has been assigned 'A+ (f)' fund stability rating by PACRA.

State Bank of Pakistan (SBP) maintained discount rate and policy rate at 6.25% and 5.75% respectively during the period under review. SBP cited improvement in macroeconomic stability, comfortable liquidity conditions coupled with healthy reserve accumulation, manageable inflationary backdrop, and CPEC related projects gathering momentum being balanced against latent risks to external accounts/factors. However, there are risks to the external account emanating from expected increase in commodity/global oil prices, confluence of declining remittances, challenged exports outlook and mounting external debt levels that may imperil the medium-term sustainability of the Balance of Payments position and warrant decisive policy action. Long-term sovereign yields witnessed an average increase of around 50 basis points, reflecting an uptick in inflation and interest rates.

Trading activity in corporate debt securities (TFCs & Sukuks) remained thin and was recorded at around Rs. 5 billion during the reported period. Demand for the high credit quality corporate bonds issuance was again witnessed. All TFCs/Sukuks in the Fund are floating rate linked to KIBOR, mitigating the interest rate risk.

The Fund has earned total income of Rs.29.83 million during the period. After deducting expenses of Rs.6.82 million, the net income is Rs.23.01 million. The below chart presents the asset allocation and the weighted average credit rating of each of the sub-asset classes of NFSIF.



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Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: February 28, 2017 Place: Karachi.

ڈائریکٹرز رپورٹ

NBP فلرٹن ایسید منچرٹ کمیٹڈ کے بورڈ آف ڈائر یکٹرز بصد مسرت31 دسمبر 2016ء کوختم ہونے والی ششماہی کے لیے NAFA فا نناشل سیکٹرانکم فنڈ(NFSIF) کے جانچ شدہ مالیاتی گوشوارے پیش کرتے ہیں۔

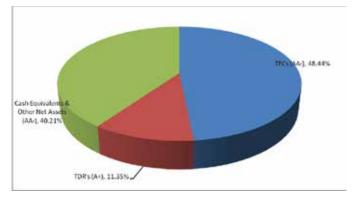
فنڈ کی کار کردگی NAFA فائن شل سیٹر انگم فنڈ کا سائزاس ششماہی کے دوران 1,255 ملین روپے سے گھٹ کر 793 ملین روپے تک پنچن گیا، یعنی زیر جائزہ کے دوران 37% کی۔اس مدت کے دوران یونٹ کی قیمت 30 جون2016 کو10.47233 روپے سے بڑھ کر 31 دسمبر 2016 کو10.78533 روپے تک پنچن چکی ہے،الہٰذااتی مدت کے لیےا پینچنی کارک منافع (5.9% کے مقالیے میں %5.9 منافع درج کرایا۔فنڈ کی کارکردگی پیچنٹ فیں اور دیگر تمام اخراجات کے بعد خالص ہے۔

ید فنڈ منفرد ہے کیوں کہ بیاب اثاثوں کا کم از کم %70 فا ننانشل سیکٹر (بنیادی طور پر مینکس) ڈیٹ سیکیو رشیز ، انسٹر ومنٹ یا ڈپازٹس میں سرما بیکاری کرتا ہے۔ ڈیٹ سیکیو رشیز کی کم از کم اینٹیٹی اانسٹر ومنٹ ریڈنگ - AA ہیں۔ اس سے کریڈٹ رسک میں کی ہوتی ہے اور اس کے ساتھ ساتھ فنڈ کی لیکویڈ پٹ میں اضافہ ہوتا ہے۔ فنڈ کی میعاد ایک سال سے زائد نہیں ہو سکتی۔ بیا نٹر سٹ ریٹ یا پرائسنگ رسک کم کرتا ہے۔ فنڈ اپنے اثاثوں کا %20 دن سے کم مدت کے Tبلز یا بینکول کے ساتھ سیونگ اکاؤنٹس میں انویسٹ کرتا ہے جس سے فنڈ کے لیکویڈ پٹی پروفائل میں مزید اضافہ ہوجاتا ہے۔ اس فنڈ کی PACRA DACRA کی طرف سے (f)+A کی اسٹیسیلیٹی ریڈنگ دی گئی۔

اسٹیٹ بینک آف پاکستان (SBP) نے مذکورہ بالامڈت کے دوران ڈسکاؤنٹ ریٹ اور پالیسی ریٹ بالٹرتیب %6.25 اور %5.75 برقرار رکھی۔SBP کے متوقف کے مطابق متحکم کلیاتی معیشت ،لیکویڈیٹی کی باسہولت صورت حال کے ساتھوزیہ مبادلد کے ذخیرہ میں خاطر خواہ اضافہ ،محد دوا فراطِ زراد رOPEC سے متعلقہ منصوب بیرونی اکاؤنٹ اور والل کے پوشیدہ خطرات سے نز دآ ذما ہونے کے لئے برسر پیکار میں۔ تاہم بیرونی اکاؤنٹ کو عالمی تیل اور اشیاء صرف کی قیمتوں میں متوقع اضافہ، کرتی ہوئی تر سیلات، برآمدات سے متعلق چیلنجیز اور بڑھتی ہوئی بیرونی قرض کی سطح سے خطرات لائن برو کہ ادا ٹیگی کے توازن کو وسط مذتی دورانیہ میں متاثر کر سکتا ہے جس کے لئے منصوب سازی کی ضرورت ہوئی سے مطرات لائی م میسس پوائٹٹ کا اوسط اضافہ دیکھا گیا، جوافر اط زراد رسود کی شرح میں معذل اضافے کی عکامی کرتا ہے۔

کار پوریٹ ڈیپٹ سیکیوریٹیز (TFCs اور سکوک) میں ہونے والی تجارتی سرگرمیوں میں جھکا وَ دیکھنے میں آیااورتقریبا5 بلین روپے پر ریکارڈ کیا۔اعلیٰ کریڈٹ معیاری کار پوریٹ بانڈ کی اجراء کے مطالبہ کا رُجحان دوبارہ دیکھنے میں آیا۔فنڈ میں تما TFCs اور سکوک رواں شرح ہیں جو کہ KIBOR سے منسلک میں، جوسود کی شرح میں خطر بے کی کھا کا جاہ ہے۔

فنڈ نے اس مدت کےدوران29.83 ملین روپے کی مجموعی آمدنی کمائی ہے۔6.82 ملین روپے کےاخراجات منہا کرنے کے بعد خالص آمدنی 23.01 ملین روپے ہے۔ درج ذیل چارٹNFSIF کی ایسیٹ ایلوکیشن اور اس کے ذیلی ا ثاثوں کے تمام درجوں کی پیائش شدہ اوسط کریڈٹ ریڈنگ پیش کرتا ہے:



اطلھارِ تشکر بورڈ اس موقع کا فائدہ اٹھاتے ہوئے منیجنٹ کمپنی پراعقاد، اعتبار اور خدمت کا موقع فراہم کرنے پراپنے قابلِ قدریونٹ ہولڈرز کاشکر بیادا کرتا ہے۔ بیر سیکیو رٹیز اینڈ ایسچینی کمیشن آف پاکستان اور اسٹیٹ بینک آف پاکستان سے بھی ان کی سر پر تی اور رہنمائی کے لیے پُر خلوص اظہارِتشکر کرتا ہے۔ بورڈ اپنے اسٹاف اورٹرٹی کی طرف سے محنت ہگن اور عزم کے مظاہرے پر اپنا خرارج تحسین بھی ریکارڈ پرلا ناچا ہتا ہے۔

منجانب بورڈ آف ڈ ائر یکٹرز NBP فلرٹن ایسیٹ نیچمنٹ کمیٹیڈ

ڈائر یکٹر

حيف ايگزيکڻيو

بتاریخ 28فروری2017 مقام:کراچی

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TRUSTEE REPORT TO THE UNIT HOLDERS

Report of the Trustee pursuant to Regulation 41(h) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We, Central Depository Company of Pakistan Limited, being the Trustee of NAFA Financial Sector Income Fund (the Fund) are of the opinion that NBP Fullerton Asset Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the six months period ended December 31, 2016 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan Chief Executive Officer Central Depository Company of Pakistan Limited

Karachi: February 27, 2017

Report on review of Condensed Interim Financial Information to the Unit Holders

Introduction

We have reviewed the accompanying condensed interim statement of assets and liabilities of NAFA Financial Sector Income Fund ("the Fund") as at 31 December 2016 and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement of movement in unit holders' fund, condensed interim cash flow statement and notes to the accounts for the six months period then ended (here-in-after referred to as the "interim financial information"). Management Company is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for Interim Financial Reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for Interim Financial Reporting.

Other matter

The figures for the three months period ended 31 December 2016 in the condensed interim financial information have not been reviewed and we do not express a conclusion on them.

The interim financial information of the Fund for the six months period ended 31 December 2015 and financial statements for the year ended 30 June 2016 were reviewed and audited by another firm of auditors whose reports dated 29 February 2016 and 30 September 2016 expressed an unmodified conclusion and opinion thereon respectively.

Date: February 28, 2017

Karachi

KPMG Taseer Hadi & Co. Chartered Accountants Muhammad Nadeem

Condensed Interim Statement of Assets and Liabilities As at 31 December 2016

	Note	31 December 2016 Unaudited	30 June 2016 Audited		
		(Rupees ir	es in '000)		
Assets	6	256.006	226.001		
Bank balances Investments	6 7	356,086 474,167	336,091 510,716		
Profit receivables	8	3,325	6,424		
Preliminary expenses and flotation costs	0	5,525	69		
Security deposit		100	100		
Receivable against issue of units		-	463,064		
Prepayments and other receivables		296	345		
Total assets		833,974	1,316,809		
Liabilities					
Payable to NBP Fullerton Asset Management Limited - Management Company	9	17,235	17,125		
Payable to Central Depository Company of Pakistan Limited - Trustee	10	172	137		
Payable to Securities and Exchange Commission of Pakistan		397	822		
Payable against redemption of units		-	18,328		
Accrued expenses and other liabilities	11	23,085	25,698		
Total liabilities		40,889	62,110		
Net assets		793,085	1,254,699		
Unit holders' fund (as per statement attached)		793,085	1,254,699		
Contingency and commitment	12				
		(Number of units)			
Number of units in issue		73,534,150	119,810,599		
		(Rupees)			
Net assets value per unit		10.7853	10.4723		

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

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Condensed Interim Income Statement (Unaudited) For the six and three months period ended 31 December 2016

	Note	2016	eriod ended 2015	2016	s period ended 2015
			(Rupee	es in '000)	
Income Gain on sale of investments - net Income from government securities Income from term deposit receipts Income from term finance certificates Profit on bank deposits Net unrealised (diminution) on re-measurement of investments classified as 'financial assets at fair value through profit or loss' Total income	7.4	7,930 15,025 16,650 (1,717) 37,888	2,634 5,458 4,105 19,629 25,024 (1,564) 55,286	4,812 7,452 5,889 (1,575) 16,578	240 3,148 2,973 9,237 9,401 (506) 24,493
F					
Expenses Remuneration of NBP Fullerton Asset Management Limited - Management Company Sindh Sales Tax on remuneration of the Management Company Federal Excise Duty on remuneration of the Management Company Allocation of expenses related to registrar services, accounting, operation and valuation services Remuneration of Central Depository Company of Pakistan Limited - Trustee Sindh Sales Tax on remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Securities transaction costs Amortisation of preliminary expenses and flotation costs Annual listing fee Auditors' remuneration Mutual fund rating fee Professional charges Settlement and bank charges Total expenses	9.1 9.2 9.3 9.4 10.1	3,709 482 - 529 867 113 397 43 69 27 393 150 23 22 6,824	9,029 1,466 1,445 116 964 134 478 2 110 20 341 139 - 304 14,548	1,676 218 - 245 411 53 184 - 14 17 255 39 23 - 3,135	4,046 657 647 116 473 65 229 1 55 10 203 69 - 116 6,687
Net income from operating activities		31,064	40,738	13,443	17,806
Element of income / (loss) and capital gains / (losses) included in pric of units issued less those in units redeemed -net	ies	(8,057)	(5,301)	(8,289)	(4,262)
Provision for Workers' Welfare Fund	11.1	-	-	-	-
Net income for the period before taxation		23,007	35,437	5,154	13,544
Taxation	13	-	-	-	-
Net income for the period		23,007	35,437	5,154	13,544

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

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Director

Condensed Interim Statement of Comprehensive Income (Unaudited) For the six and three months period ended 31 December 2016

	Six months period ended 2016 2015 (Rupee		2016 2015 20		Three months period ende 2016 2015 s in '000)	
Net income for the period	23,007	35,437	5,154	13,544		
Other comprehensive income	-	-	-	-		
Total comprehensive income for the period	23,007	35,437	5,154	13,544		

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

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Condensed Interim Distribution Statement (Unaudited) For the six and three months period ended 31 December 2016

	Six months p 2016	oeriod ended 2015	Three month 2016	ns period ended 2015
		(Rupe	es in '000)	
Undistributed income brought forward - Realised income - Unrealised (loss)	104,594 (4,924)	103,179 (4,038)	117,665 (142)	122,092 (1,058)
	99,670	99,141	117,523	121,034
Net income for the period	23,007	35,437	5,154	13,544
Undistributed income carried forward	122,677	134,578	122,677	134,578
Undistributed income carried forward comprising: - Realised income - Unrealised (loss)	124,394 (1,717)	136,142 (1,564)	124,394 (1,717)	136,142 (1,564)
	122,677	134,578	122,677	134,578

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

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Director

Condensed Interim Statement of Movement in Unit Holders' Fund (Unaudited) For the six and three months period ended 31 December 2016

	Six months 2016	period ended 2015	2016	ths period ended 2015
		(Rupe	ees in '000)	
Net assets at beginning of the period [Rs. 10.4723 per unit (2015: Rs. 10.4679 per unit)]	1,254,699	776,933	1,143,801	1,240,589
lssue of 33,400,506 units (2015: 151,775,408 units) Redemption of 79,676,955 units (2015: 123,809,896 units)	354,520 (847,198) (492,678)	1,597,214 (1,309,776) 287,438	74,206 (438,365) (364,159)	82,371 (235,657) (153,286)
Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - net	8,057	5,301	8,289	4,262
Net unrealised (diminution) on re-measurement of investments classified as 'financial assets at fair value through profit or loss' Gain on sale of investments - net Other net income for the period Total comprehensive income for the period	(1,717) 	(1,564) 2,634 34,367 35,437	(1,575) - 6,729 5,154	(506) 240 13,810 13,544
Net assets at end of the period [Rs.10.7853 per unit (2015: Rs. 10.8147 per unit)]	793,085	1,105,109	793,085	1,105,109

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director

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Condensed Interim Cash Flow Statement (Unaudited) For the six and three months period ended 31 December 2016

No	ote	Six months p 2016	period ended 2015	Three month 2016	s period ended 2015
			(Rupee	es in '000)	
CASH FLOWS FROM OPERATING ACTIVITIES Net income for the period before taxation		23,007	35,437	5,154	13,544
Amortisation of preliminary expenses and flotation costs Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - net Decrease / (increase) in assets Investments - net	7.4	1,717 69 8,057 32,850 34,832	1,564 110 <u>5,301</u> 42,412 (39,109) 754	1,575 15 <u>8,289</u> 15,033 102,600	506 55 4,262 18,367 (110,882)
Prepayments and other receivables Profit receivables		49 3,099 37,980	754 4,716 (33,639)	23 8,476 111,099	(113) 9,714 (101,281)
 (Decrease) / increase in liabilities Payable to NBP Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities 		110 35 (425) (2,613) (2,893)	(285) (25) (994) (6,734) (8,038)	(403) (159) 184 (4,122) (4,500)	125 (3) 229 (1,221) (870)
Net cash generated from / (used in) operating activities		67,937	735	121,632	(83,784)
CASH FLOWS FROM FINANCING ACTIVITIES Amount received on issuance of units Payments against redemption of units Distributions paid Net cash (used in) financing activities		817,584 (865,526) - (47,942)	1,597,214 (2,476,415) (53,508) (932,709)	74,206 (439,314) - (365,108)	82,371 (235,399) - (153,028)
Net increase / (decrease) in cash and cash equivalents during the period		19,995	(931,974)	(243,476)	(236,812)
Cash and cash equivalents at beginning of the period		336,091	1,546,969	599,562	851,807
Cash and cash equivalents at end of the period	6	356,086	614,995	356,086	614,995

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

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Director

Notes to and forming part of the Condensed Interim Financial Information For the six and three months period ended 31 December 2016

1 LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 NAFA Financial Sector Income Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited as the Management Company and the Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on July 28, 2011 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on August 16, 2011 under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).
- 1.2 The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is also the member of Mutual Funds Association of Pakistan (MUFAP).
- 1.3 The Fund is an open-end mutual fund and is listed on the Pakistan Stock Exchange. Units of the Fund are offered for public subscription on a continuous basis. These units are transferable and can be redeemed by surrendering to the Fund. The Fund is categorized as an Open-End "Income Scheme" as per the criteria laid down by the SECP for categorization of Collective Investment Schemes (CISs).
- 1.4 The core objective of the Fund is to provide income enhancement and preservation of capital by investing in prime quality Financial Sector term finance certificates (TFCs) / sukuks, bank deposits and short-term money market instruments.
- 1.5 The Pakistan Credit Rating Agency (PACRA) has assigned an asset manager rating of 'AM2++' to the Management Company and stability rating of 'A+(f)' to the Fund.
- **1.6** Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as the Trustee of the Fund.

2 BASIS OF PREPARATION

2.1 Statement of compliance

This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of the IFRS, the requirements of the NBFC Rules, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP shall prevail.

- 2.1.1 This condensed interim financial information does not include all the information and disclosures required in the annual financial statements and should therefore be read in conjunction with the annual financial statements of the Fund as at and for the year ended 30 June 2016. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Fund's financial position and performance since the last financial statements.
- 2.1.2 This condensed interim financial information is being submitted to the unit holders as required under Regulation 38 (2) (f) of the Non-Banking Finance Companies and notified Entities Regulations, 2008 (NBFC Regulations).

2.2 Functional and presentation currency

This condensed interim financial information is presented in Pak Rupees, which is the Fund's functional and presentation currency. All financial information presented in Pak Rupees has been rounded off to the nearest thousand of rupees except otherwise stated.

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed interim financial information are the same as those applied in the preparation of the annual financial statements of the Fund as at and for the year ended 30 June 2016.

4 USE OF JUDGEMENTS AND ESTIMATES

The preparation of condensed interim financial information requires management to make judgements, estimates and assumption that affect the application of accounting policies and reported amount of assets and liabilities, income and expenses. Actual result may differ from these estimates.

The significant judgements made by management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that applied to annual financial statements as at and for the year ended 30 June 2016.

5 FINANCIAL RISK MANAGEMENT

The Fund's financial risk management objectives and policies are consistent with that disclosed in the annual financial statements as at and for the year ended 30 June 2016.

6	BANK BALANCES	Note	31 December 2016 Unaudited (Rupees	30 June 2016 Audited in '000)
	In current accounts In saving accounts Term deposit receipts - short term	6.1 & 6.2 6.3	1,607 339,206 <u>15,273</u> <u>356,086</u>	1,622 334,469

6.1 These accounts carry profit at the rates ranging from 3.75% to 8.00% (30 June 2016: 5.50% to 8.00%) per annum.

- **6.2** This includes an amount of Rs. 7.922 million on account of redemption of units and Rs. 2.873 million on account of issuance of units relating to various funds under management against switching of units at close of financial period which have been cleared subsequently.
- 6.3 This represents Short Term Deposit with JS Bank Limited at the rate of 7.30% p.a and having maturity on 29 March 2017.

7	INVESTMENTS	Note	31 December 2016 Unaudited (Rupees	30 June 2016 Audited in '000)
	Investments by category			
	Financial assets 'at fair value through profit or loss' Term finance certificates - listed Term finance certificates - unlisted	7.1 7.2	70,175 313,992	105,630 255,086
	Loans and receivables Term deposit receipts - long term	7.5	90,000	<u> </u>

7.1 Term finance certificates - listed

All certificates have a face value of Rs. 5,000 each unless stated otherwise.

			Number	of certificates		Market value/	Market value/	Market value/
Name of the investee company	Tenor	As at July 01, 2016	Purchases during the period	Sales/ matured during the period	As at December 31, 2016	Carrying value as at December 31, 2016	Carrying value as a percentage of net assets	Carrying value as a percentage of total investments
						Rupees in '000	9	·
Faysal Bank Limited - III	7 years	27,900	-	-	27,900	70,175	8.85	14.80
Carrying value before fair value adjustments as at 31 December 2016.					70,825			

7.2 Term finance certificates - unlisted

All certificates have a face value of Rs. 5,000 each unless stated otherwise.

			Number	of certificates		Market value/	Market value/	Market value/
Name of the investee company	Tenor	As at July 01, 2016	As at Purchases Sales matured As at as at July 01, during the during the 2016 Pecember 31, December 31, 2016		Carrying value as at December 31, 2016	Carrying value as a percentage of net assets	Carrying value as a percentage of total investments	
						Rupees in '000	%	6
Askari Bank Limited IV (face value Rs 1 million)	10 years	44	-	-	44	44,571	5.62	9.40
Bank Alfalah Limited IV	8 years	34,300	-	-	34,300	115,233	14.53	24.30
JS Bank Limited	7 years	-	23,400	-	23,400	117,000	14.75	24.67
Jahangir Siddiqui and Company Ltd.	5 years	4,000	-	-	4,000	20,622	2.60	4.35
Standard Chartered Bank Limited - IV	10 years	3,300	-	-	3,300	16,566	2.09	3.49
		41,644	23,400	-	65,044	313,992		
Carrying value before fair value adjustments as at 31 December 2016						315,059		

7.3 Significant terms and conditions of term finance certificates outstanding at the period end are as follows:

Name of securities	Name of securities Tenor Number of certificates Unredeemed face value (Rupees)		Mark-up rate (per annum)	Issue date	Rating	Secured / unsecured	
Listed term finance certificates Faysal Bank Limited III	7 years	27,900	2,495	6-months KIBOR + 2.25%	27 December 2010	AA-	Unsecured
Unlisted term finance certificates Bank Al-Falah Limited - IV Askari Bank Limited - IV Standard Chartered Bank Limited Jahangir Siddiqui and Company Limited JS Bank Limited	8 years 10 years 10 years 5 years 7 years	34,300 44 3,300 4,000 23,400	3,325 998,000 5,000 5,000 5,000	6-months KIBOR + 2.50% 6-months KIBOR + 1.75% 6-months KIBOR + 0.75% 6-months KIBOR + 1.65% 6-months KIBOR + 1.65%	02 December 2009 23 December 2011 29 June 2012 24 June 2016 14 December 2016	AA AAA AA+	Unsecured Unsecured Unsecured Secured Secured

7.4	Net unrealised (diminution) on remeasurement of investments classified as 'financial assets at fair value through profit or loss'	Note	31 December 2016 Unau (Rupees	2015 dited
	Market value / Carrying value of investments Less: Carrying cost of investments	7.1 & 7.2 7.1 & 7.2	384,167 (385,884) (1,717)	413,929 (415,493) (1,564)

This represents term deposit receipts placed with Khushali Bank Limited carrying markup rate of 8.35% and having maturity 7.5 of upto 17 January 2017.

8	PROFIT RECEIVABLES		l December 2016 Unaudited (Rupee	30 June 2016 Audited s in '000)
9	Saving deposits Term deposit receipts Debt securities PAYABLE TO NBP FULLERTON ASSET MANAGEMENT LIMITED - MANAGEMENT CO		246 1,581 <u>1,498</u> 3,325	52 4,805 <u>1,567</u> 6,424
	Management Remuneration Sindh Sales Tax Federal Excise Duty Sales load and transfer load Allocation of expenses related to registrar services, accounting, operation and valuation services Preliminary expenses and flotation costs Other expenses	9.1 9.2 9.3 9.4	505 66 14,947 1,018 529 - 170 17,235	514 84 14,947 836 575 17 <u>152</u> 17,125

9.1 Under the revised Non-Banking Finance Companies & Notified Entities Regulations 2008, notified on 25 November 2015, the Management Company of the Fund is entitled to a remuneration of an amount not exceeding 1.5 percent of average annual net assets. Effective from 7 December 2015, the Management Company charged its remuneration at the rate of 10% of net income subject to minimum of 0.5% of average net assets and maximum of 1.5% of average net assets of the Fund.

9.2 The Sindh Provincial Government has levied Sindh Sales Tax at the rate of 13% (30 June 2016: 14%) on the remuneration of the Management Company through Sindh Sales Tax on Services Act, 2011.

9.3 As per the requirement of Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16% on the remuneration of the Management Company has been applied effective 13 June 2013. The Management Company is of the view that since the remuneration is already subject to provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the spirit of the law. The Honorable Sindh High Court (SHC) through its recent order dated 2 June 2016, in CPD-3184 of 2014 (and others) filed by various taxpayers, has interalia declared that Federal Excise Act 2005 (FED Act) is on services, other than shipping agents and related services, is ultra vires to the Constitution from 01 July 2011. However, the declaration made by the Honorable Court, as directed, will have affect in the manner prescribed in the judgment. The Sind High Court in its decision dated 16 July 2016 in respect of constitutional petition filed by management companies of mutual funds maintained the previous order on the FED.

Sindh Revenue Board and Federal Board of Revenue have filed appeals before Honorable Supreme Court against the Sindh High Court's decision dated 2 June 2016. Therefore, as a matter of abundant caution, without prejudice to the above, the Management Company has made a provision with effect from 10 July 2014, aggregating to Rs.16.443 million out of which Rs. 1.496 million have been paid to the Management Company. Had the provision not been made, the Net Assets Value (NAV) per unit of the Fund as at 31 December 2016 would have been higher by Rs. 0.2236 per unit (30 June 2016: Rs. 0.1372 per unit). However, after the exclusion of the mutual funds from federal statute on FED from 1 July 2016, the Fund has discontinued making the provision in this regard.

9.4 Securities and Exchange Commission of Pakistan through its SRO 1160(I)/2015 dated 25 November 2015 has revised the Non-Banking Finance Companies and Notified Entities Regulations, 2008. In the revised regulations a new clause 60(s) has been introduced allowing the management company to charge "fees and expenses related to registrar services, accounting, operation and valuation services related to CIS maximum up to 0.1% of average annual net assets of the Scheme or actual whichever is less" from the mutual funds managed by it.

The expenses represents the allocation of expenses relating to registrar services, accounting, operations and valuation services at 0.1% of average net annual assets of the Fund with effect from 25 November 2015.

10	PAYABLE TO THE CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED - TRUSTEE		ecember 2016 audited (Rupees in	30 June 2016 Audited n '000)
	Trustee remuneration Sindh Sales Tax on Trustee remuneration CDC charges	10.1	126 16 30	120 17

10.1 The Sindh Provincial Government levied Sindh Sales Tax at the rate of 13% (30 June, 2016: 14%) on the remuneration of the Trustee through Sindh Sales Tax on Services Act, 2011, effective from 1 July 2016.

11	ACCRUED EXPENSES AND OTHER LIABILITIES		31 December 2016 Unaudited (Rupees in	30 June 2016 Audited 1 '000)
	Provision for Workers' Welfare Fund	11.1	17,976	17,976
	Auditors' remuneration		346	448
	Printing charges		63	130
	Bank charges		41	110
	Withholding tax		3,622	7,006
	Professional charges		25	12
	Brokerage		12	16
	Others		1,000	-
			23,085	25.698

11.1 The Finance Act, 2008 introduced amendments to the Workers' Welfare Fund (WWF) Ordinance, 1971 whereby the definition of industrial establishment was extended. The amendments were challenged at various levels and conflicting judgments were rendered by the Lahore High Court, Sindh High Court and Peshawar High Court. The Honourable Supreme Court of Pakistan vide its judgment dated 10 November 2016, has upheld the view of Lahore High Court and hence the amendments introduced through Finance Act, 2008 are ultra-vires to the Constitution. The Federal Board of Revenue has filed Civil Review Petitions in respect of above judgment with the prayer that the judgment dated 10 November 2016 passed in the Civil Appeal may kindly be reviewed in the interest of justice.

Furthermore, the Sindh Revenue Board (SRB) had written to few mutual funds in January 2016 to register and pay Sindh Workers Welfare Fund (SWWF) for the accounting year closing on or after 31 December 2013. MUFAP reviewed the issue and based on an opinion dated August 2016 decided that SWWF is not applicable on mutual funds as they are not financial institutions as required by SWWF Act, 2014. MUFAP wrote to SRB that mutual funds are not establishments and are pass through . vehicles hence, they do not have any worker and no SWWF is payable by them SRB responded back that as mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001, therefore SWWF is applicable on mutual funds. MUFAP has taken up this matter before the Sindh Finance Ministry to exclude mutual funds from SWWF.

In view of the above developments regarding the applicability of WWF and SWWF on CISs / mutual funds and considering the legal opinion obtained on these matters, MUFAP has recommended the following to all its members on 12 January 2017:

- The entire provision against the Federal WWF held by the CISs till 30 June 2015, to be reversed on 12 January 2017; and
- The provision in respect of Sindh WWF should be made on a prudent basis on 12 January 2017 with effect from the date of enactment of the Sindh WWF Act, 2014 (i.e. starting from 21 May 2015).

Accordingly, the provision for SWWF is being made on a daily basis going forward.

The above decisions were communicated to the SECP and the Pakistan Stock Exchange Limited on 12 January 2017 and the SECP vide its letter dated 1 February 2017 has advised MUFAP that the adjustments relating to the above should be prospective and supported by adequate disclosures in the financial statements of the CISs/ mutual funds. Accordingly, reversal of provision for WWF amounted to Rs. 17.976 million upto 31 December 2016 and recording of provision for SWWF of Rs. 1.173 million upto 31 December 2016 have been made on 12 January 2017. The net effect of these adjustments as at 31 December 2016 amounted to Rs. 16.803 million.

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Had above adjustments been made on 31 December 2016 the net assets value per unit of the Fund would have been higher by Rs. 0.2285.

12 CONTINGENCY AND COMMITMENT

There was no contingency and commitment as at 31 December 2016 (30 June 2016: Nil)

13 TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Provided that for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than capital gains / loss to the unit holders. The Fund has not recorded any tax liability in respect of income relating to the current period as the Management Company intends to distribute in cash at least 90 percent of the Fund's accounting income for the year ending 30 June 2017 as reduced by capital gains (whether realised or unrealised) to its unit holders in the form of cash.

14 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 1.29% p.a. including 0.19% representing government levies on Collective Investment scheme such as Sales tax, Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the period

15 TRANSACTIONS AND BALANCES WITH CONNECTED PERSONS

- 15.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company (NAFA), Central Depository Company of Pakistan Limited (CDC) being the Trustee, National Bank of Pakistan (NBP) and its connected persons, and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company, entities having common directorship with the Management Company, retirement funds of group companies, directors and officers of the Management Company and any person or company which beneficially owns directly or indirectly 10% or more of the units in issue / net assets of the Fund.
- **15.2** The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- **15.3** Remuneration and sales load payable to the Management Company and the Trustee is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- **15.4** The details of significant transactions carried out by the Fund with connected persons and balances with them at period end are as follows:
- 15.5 Details of the transactions with connected persons are as follows:

	(Unaudited)						
	Six months pe	eriod ended	Three months	period ended			
	2016	2015 (Rupees	2016 5 in '000)	2015			
NBP Fullerton Asset Management Limited -		-					
Management Company							
Management remuneration	3,709	9,029	1,676	4,046			
Sindh Sales Tax on remuneration of							
Management Company	482	1,466	218	657			
Federal Excise Duty on remuneration of							
Management Company	-	1,445	-	647			
Sales load	161	633	161	138			
Allocation of expenses related to registrar services,							
accounting, operation and valuation services	529	116	245	116			

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6	riod ended 2015 (Rupees 964 134 147 53,508 721,058 15,430 14,594 94,537 489	Three months per 2016 in '000)	2015
67 13 43 - 75	(Rupees) 964 134 147 53,508 721,058 15,430 14,594 94,537	in '000) 411 53 - - - 575 805 - - 31 December 2016	473 65 73 - 528 203 47,657 489
67 13 43 - - 75	964 134 147 53,508 721,058 15,430 14,594 94,537	411 53 - - 575 805 - - 31 December 2016	473 65 73 - 528 203 47,657 489
13 43 - 75	134 147 53,508 721,058 15,430 14,594 94,537	53 - - 575 805 - - 31 December 2016	65 73 - 528 203 47,657 489
13 43 - 75	134 147 53,508 721,058 15,430 14,594 94,537	53 - - 575 805 - - 31 December 2016	65 73 - 528 203 47,657 489
43 - - 75	147 53,508 721,058 15,430 14,594 94,537	- - - - - - - - - - 31 December 2016	73 - 528 203 47,657 489
	721,058 15,430 14,594 94,537	805 - - 31 December 2016	203 47,657 489
	721,058 15,430 14,594 94,537	805 - - 31 December 2016	203 47,657 489
	721,058 15,430 14,594 94,537	805 - - 31 December 2016	203 47,657 489
	14,594 94,537	805 - - 31 December 2016	203 47,657 489
	14,594 94,537	805 - - 31 December 2016	203 47,657 489
	14,594 94,537	805 - - 31 December 2016	203 47,657 489
	14,594 94,537	805 - - 31 December 2016	203 47,657 489
-	94,537	- - 31 December 2016	47,657 489
-		2016	489
-		2016	489
-	489	2016	
-	489	2016	
-	489	2016	
		2016	30 Iune
		2016	30 June
			2016
			Audited
		(Rupees i	n '000)
			1
		-	1
		1,018	83
		170	15
		505	51
		66	8-
		14,947	14,94
		529	57.
		142	13
			10
		30	-
		-	2
		9,129	76
		1.383	1,39
		,	.,
		112,125	-
		1	1,36
			.,50
		-	15,43
		Pa	ge 23 💻
			9,129 1,383 112,125 1 -

	31 December 2016 Unaudited	30 June 2016 Audited
	(Rupees ii	n '000)
NAFA Islamic Active Allocation Plan III Payable against redemption of units	-	174
NAFA Islamic Stock Fund Payable against redemption of units	-	2,521
NAFA Riba Free Savings Fund Payable against redemption of units	-	154
NAFA Income Opportunity Fund Receivable against issuance of units	-	423,934
NAFA Income Fund Receivable against issuance of units	-	30,566
NAFA Asset Allocation Fund Receivable against issuance of units	-	4,593
NAFA Islamic Energy Fund Receivable against issuance of units	-	3,971

16 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market price used for financial assets held by the Fund is current bid price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurement' requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

				31 Decemb	2010				
	Carrying amount					Fair value			
	At fair value through profit or loss	Loans and receivables	Other Financial liabilities	Total	Level 1	Level 2	Level 3	Total	
				Unau	dited				
				(Rupees					
On-balance sheet financial instruments Financial assets measured at fair value Investments									
-Term finance certificates - listed	70,175	-	-	70,175	-	70,175	-	70,175	
-Term finance certificates - unlisted	313,992	-	-	313,992		313,992	-	313,992	
	384,167	-	-	384,167		384,167	-	384,167	
Financial assets not measured at fair value	16.1								
Bank balances	-	356,086	-	356,086	-	-	-	-	
Investments - term deposit receipts	-	90,000	-	90,000	-	-	-	-	
Profit receivables	-	3,325	-	3,325	-	-	-	-	
Security deposit	-	100	-	100	-	-	-	-	
Other receivables		268	-	268		-	-	-	
	-	449,779	-	449,779		-	-	-	
Financial liabilities not measured at fair value Payable to NBP Fullerton Asset Manageme Limited - Management Company Payable to Central Depository Company c	ent -	-	17,235	17,235	-	-	-	-	
Pakistan Limited - Trustee)		172	172					
Accrued expenses and other liabilities	_	_	1,487	1,487	-	-	-	-	
Accrucia expenses and other hashines	-	-	18,894	18,894		-	-	-	
				30 June 2	016				
	-	Carrying	amount	o o june 1		Fai	r value		
	At fair value through profit or loss	Loans and	Other Financial liabilities	Total	Level 1	Level 2	Level 3	Total	

360,716 360,716 360,716 Financial assets not measured at fair value Bank balances 336,091 336,091 Investments - term deposit receipts 150,000 150,000 6,424 Profit receivables 6,424 Security deposit 100 100 Receivable against issue of units 463,064 463,064 Other receivables 191 191 955,870 955,870 Financial liabilities not measured at fair value Payable to NBP Fullerton Asset Management Limited - Management Company 17,125 17,125 Payable to Central Depository Company of Pakistan Limited - Trustee 137 137 Payable against redemption of units 18,328 18,328 716 Accrued expenses and other liabilities 716 36,306 36,306

16.1 The Fund has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

17 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on Februaru 28, 2017 by the Board of Directors of the Management Company.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive

Director



Head Office

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