

# QUARTERLY REPORT September 30 2016



Your investments & "NAFA" grow together



Joint - Venture Partners

# MISSION STATEMENT

To rank in the top quartile in performance of

## **NAFA FUNDS**

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors.

# Contents

FUND'S INFORMATION	03
DIRECTORS' REPORT	05
CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES	09
CONDENSED INTERIM INCOME STATEMENT	10
CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME	11
CONDENSED INTERIM DISTRIBUTION STATEMENT	12
CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND	13
CONDENSED INTERIM CASH FLOW STATEMENT	14
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS	15

## **FUND'S INFORMATION**

## Management Company

## NBP Fullerton Asset Management Limited - Management Company

## Board of Directors of the Management Company

Mr. Nausherwan Adil Dr. Amjad Waheed

Dr. Amjad Waheed Chief Executive Officer
Mr. Amir Sattar Director

Mr. Aamir Sattar
Mr. Abdul Hadi Palekar
Mr. Koh Boon San
Mr. Lui Mang Yin (Martin Lui)
Mr. Kamal Amir Chinoy
Mr. Shehryar Faruque
Mr. Saiyed Hashim Ishaque

Director
Director
Director
Director
Director
Director

Chairman

## Company Secretary & COO

Mr. Muhammad Murtaza Ali

#### Chief Financial Officer

Mr. Khalid Mehmood

#### Audit & Risk Committee

Mr. Shehryar Faruque Chairman
Mr. Koh Boon San Member
Mr. Aamir Sattar Member

## Human Resource and Remuneration Committee

Mr. Kamal Amir Chinoy Chairmai Mr. Lui Mang Yin (Martin Lui) Member Mr. Abdul Hadi Palekar Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S.,

Main Shahra-e-Faisal, Karachi.

## Bankers to the Fund

Askari Bank Limited

Bank Alfalah Limited

NIB Bank Limited

National Bank of Pakistan

Allied Bank Limited

Faysal Bank Limited

MCB Bank Limited

Bank Al Habib Limited

Habib Bank Limited

Al Baraka Islamic Bank Limited

The Bank of Punjab Limited

Burj Bank Limited

Summit Bank Limited

Sindh Bank Limited

United Bank Limited

JS Bank Limited

Khushhali Bank Limited

Samba Bank Limited

Dubai Islamic Bank Pakistan Limited

Zarai Taraqiati Bank Limited

Bankislami Pakistan Limited

#### Auditors

KPMG Taseer Hadi & Co. Chartered Accountants Sheikh Sultan Trust Building No.02 Beaumont Road, Karachi - 75530, Pakistan.

## Legal Advisor

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

## Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 111-111NFA (111-111-632), (Toll Free): 0800-20001, Fax: (021) 35825329 Website: www.nafafunds.com

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

## Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 (nfa) Fax: 091-5703202

## Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

## **DIRECTORS' REPORT**

The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of **NAFA Financial Sector Income Fund** (NFSIF) for the quarter ended September 30, 2016.

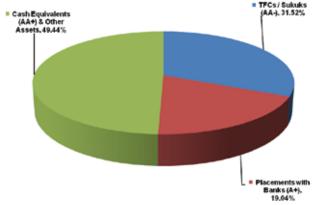
## **Fund's Performance**

The size of NAFA Financial Sector Income Fund has decreased from Rs. 1,255 million to Rs. 1,144 million during the quarter, i.e. a decline of 9%. During the period under review, the unit price of the Fund has increased from Rs. 10.4723 on June 30, 2016 to Rs. 10.6384 on September 30, 2016 thus posting a return of 6.29% as compared to its Benchmark (6-Month KIBOR) return of 5.66%. The performance of the Fund is net of management fee and all other expenses.

The Fund is unique as it invests a minimum of 70% of its assets in financial sector (mainly banks) debt securities, instruments or deposits. Minimum entity/instrument rating of debt securities are AA-. This minimizes credit risk and at the same time enhances the liquidity of the Fund. Duration of the Fund cannot be more than one year. This minimizes interest rate or pricing risk. The Fund invests 25% of its assets in less than 90 days T-Bills or saving accounts with banks, which further enhances the liquidity profile of the Fund.

On the corporate debt sphere, trading activity in TFCs/Sukuks remained skewed towards high quality issues with total traded value recorded at around Rs 1.5 billion during the quarter. The trades were mainly concentrated in the Banking sector, making up 64% share. State Bank of Pakistan (SBP) in its bi-monthly monetary policy announcements in July and September 2016 maintained the policy rate at 5.75% citing positives such as comfortable liquidity conditions coupled with record-high foreign exchange reserves and CPEC related projects gathering momentum being balanced against uncertain global oil prices, challenged exports outlook, and heavy scheduled foreign loan payments during FY17, and beyond. We see modest pickup in inflation to 5.0% by the year-end due to partial recovery in commodity prices, measured expected devaluation, and uptick in private sector borrowing.

The Fund has earned total income of Rs.21.54 million during the period. After deducting expenses of Rs.3.69 million, the net income is Rs.17.85 million. The below chart presents the asset allocation and the weighted average credit rating of each of the sub-asset classes of NFSIF.



## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fullerton Asset Management Limited

Chief Executive Director

Date: October 28, 2016

Place: Karachi.

# ڈائریکٹرز رپورٹ

NBP فلرٹن ایسیٹ منیجنٹ لمیٹڈ، بورڈ آف ڈائر کیٹرز بصد مسرت 30 متبر 2016ء کوختم ہونے والی سہ ماہی کے لیے NAFA فائنانشل سیٹر انکم فنٹر (NFSIF) کے غیرآ ڈٹ شدہ مالیاتی گوشوارے پیش کرتا ہے۔

## فنڈ کی کار کردگی

NAFA فا نُنانشل سیکٹرائم فنڈ کاسائزاس سہ ماہی کے دوران 1,255 ملین روپے سے گھٹ کر 1,144 ملین روپے تک پہنٹی گیا، یعنی زیر جائزہ کے دوران 9% کی۔ اس مدت کے دوران بینٹ کی قیت 30 جون2016 کو10.4723 روپے سے بڑھ کر 30 ستمبر 2016 کو83844 روپ سے بڑھ کر 30 ستمبر 2016 کو83844 روپ تک پہنٹی چکی ہے، الہذااتی مدت کے لیے اپنے بنٹی مارک منافع درج کرایا۔ فنڈ کی کارکردگی تجھنٹ فیس اور دیگرتمام افراجات کے بعد خالص ہے۔

یے فنڈ منفرد ہے کیوں کہ بیاب افاقوں کا کم از کم %70 فائنانشل سیٹر (بنیادی طور پربینکس) ڈیٹ سیکیورٹیز، انسٹر ومنٹ یا ڈپازٹس میں سرمایہ کاری کرتا ہے۔ ڈیٹ سیکیورٹیزی کم از کم اینٹیٹی /انسٹر ومنٹ ریٹنگ - AA ہیں۔ اس سے کریڈٹ رسک میں کی ہوتی ہے اور اس کے ساتھ ساتھ فنڈکی کیکویڈ پٹی میں اضافہ ہوتا ہے۔ فنڈ اپنے اٹاثوں کا %25،90 دن سے کم میں اضافہ ہوتا ہے۔ فنڈ اپنے اٹاثوں کا %25،90 دن سے کم مدت کے Tبلزیا بینکوں کے ساتھ سیونگ اکاؤنٹس میں انویسٹ کرتا ہے۔ جس سے فنڈ کے لیکویڈ پٹی پروفائل میں مزید اضافہ ہوجا تا ہے۔

کاروباری قرض کے حلقے میں TFC8سکوک میں تجارتی سرگرمیوں کے اعلیٰ کو الٹی اجراکی کارروائیوں کی طرف جھکا وَرہا، جن کے لین وین کی مجموعی مالیت اس سہ ماہی کے دوران 1.5 ارب روپے ریکارڈی گئی۔ لین وین کا اصل ارتکاز بینکاری کے شعبے میں رہا جس کا حصہ 64% بنتا ہے۔ اسٹیٹ بینک آف پاکستان نے اپنے جولائی اور تمبر 2016 کے دوماہی مالیاتی پالیسی بیانات میں پالیسی ریٹ 5.75 برقر اررکھا، کیلویڈ پٹی کی باسہولت صورتِ حال کے ساتھ زیمبادلہ کے دیکارڈ بلند ذخائر اور تی پیک سے متعلق منصوبوں کی رفتار میں اضافے کے شبت پہلوؤں کی بدولت تیل کی غیریقینی عالمی قیمتوں ، برا مدات سے متعلق چینی آمیز امکانات اور مالی سال 2017 میں اوراس کے بعد شیڈ بول غیر ملکی قرضوں کی بھاری واپسی کے اثر ات بیلنس میں رہنے کی توقع ہے۔ ہم اشیا کے صرف کی قیمتوں میں اضافے کی وجہ سے سال کے اختتا م تک اشیا کے صرف کی قیمتوں میں اضافے کی وجہ سے سال کے اختتا م تک افراط ذر میں ہی 58 کی معتدل اضافہ در کھر ہے ہیں۔

فنڈ نے اس مدت کے دوران 21.54 ملین روپے کی مجموعی آمدنی کمائی ہے۔3.69 ملین روپے کے اخراجات منہا کرنے کے بعد خالص آمدنی 17.85 ملین روپے ہے۔ درج ذیل چارٹ NFSIF کی ایسیٹ ایلوکیشن اوراس کے ذیلی اٹا ثوں کے تمام درجوں کی پیائش شدہ اوسط کریڈٹ ریٹنگ پیش کرتا ہے:

Cashift gelenthrete (AAT) & Other Assets, ALASTS - Placement with Built of Placement with Built of Placement with

## اظهار تشكر

بورڈ اس موقع کا فائدہ اٹھاتے ہوئے منجمن کمپنی پراعتاد، اعتبار اور خدمت کا موقع فراہم کرنے پراپنے قابلِ قدر یونٹ ہولڈرز کاشکریہ ادا کرتا ہے۔ یہ سکیورٹیز اینڈ ایجینے کمیشن آف پاکستان اوراسٹیٹ بینک آف پاکستان ہے بھی ان کی سر پرستی اور رہنمائی کے لیے پُرخلوص اظہارِ تشکر کرتا ہے۔ بورڈ اپنے اسٹاف اورٹرسٹی کی طرف سے محنت بگن اورعزم کے مظاہرے پراپنا خراج تحسین بھی ریکارڈ پرلانا چاہتا ہے۔

> منجانب بوردٌ آف ڈائر یکٹرز NBP فلرٹن ایسیٹ منجمنٹ لمیٹلڈ

ڈائریکٹر

چيف ايگزيکڻيو

بتاریخ 28 اکتوبر2016 مقام: کراچی

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2016

	Note	Un-Audited September 30, 2016	Audited June 30, 2016
ASSETS		(Rupees in	'000)
Balances with banks Investments Profit receivable Preliminary expenses and floatation costs Security deposit Receivable against issue of units Prepayments and other receivables Total assets	4 5	599,562 578,341 11,801 15 100 - 319 1,190,138	336,091 510,716 6,424 69 100 463,064 345 1,316,809
LIABILITIES			
Payable to the Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against redemption of units Accrued expenses and other liabilities Total liabilities	6	17,638 330 213 949 27,207 46,337	17,125 137 822 18,328 25,698 62,110
NET ASSETS		1,143,801	1,254,699
Unit holders' fund (as per statement attached)		1,143,801	1,254,699
CONTINGENCIES AND COMMITMENTS	9		
Number of units in issue		107,516,125	119,810,599
Net asset value per unit		10.6384	10.4723

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

Quarter Ended

Quarter Ended

	Note	September 30, 2016	September 30, 2015	
INCOME		(Rupees in '000)		
Capital gain on sale of investments - net Income from term finance certificates and commercial papers Income from government securities Income on bank and term deposit receipts Unrealised diminution on re-measurement of investments classifed as Financial assets 'at fair value through proft or loss' - net Total income		7,573 - 13,879 (142) 21,310	2,394 10,392 2,310 16,755 (1,058) 30,793	
EXPENSES				
Remuneration of the Management Company Sindh sales tax on remuneration of the Management Company Federal excise duties on remuneration of the Management Company Accounting and operating charges to the Management Company Remuneration of the Trustee Sindh sales tax on remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Securities transaction cost Settlement and bank charges Annual listing fee Auditors' remuneration Fund's Rating fee Amortisation of preliminary expenses and floatation costs Total expenses		2,033 264 - 284 456 60 213 - 101 10 138 75 55 3,689	4,983 809 798 - 491 69 249 1 1 188 10 138 70 55	
Net income from operating activities		17,621	22,932	
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net		232	(1,039)	
Net income for the period		17,853	21,893	
Provision for workers' welfare fund	8			
Net income for the period before taxation		17,853	21,893	
Taxation	10	-		
Net income for the period after taxation		17,853	21,893	
Earnings per unit	7			

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015
	(Rupee	es in '000)
Net income for the period after taxation	17,853	21,893
Other comprehensive income for the period	-	-
Total comprehensive income for the period	17,853	21,893

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarter Ended September 30, 2016	Quarter Ended September 30, 2015	
	(Rupees in '000)		
Accumulated income brought forward - Realised income - Unrealised loss	104,594 (4,924) 99,670	103,179 (4,038) 99,141	
Net income for the period after taxation	17,853	21,893	
Element of Income / (loss) and Capital gains / (losses) included in the prices of units issued less those in units redeemed	232	-	
Undistributed income carried forward  Undistributed income comprising of:	117,755	121,034	
- Realised income	117,897	122,092	
- Unrealised loss	(142) 117,755	(1,058) 121,034	

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

Quarter Ended

Quarter Ended

	September 30, 2016	September 30, 2015
	(Rupee	es in '000)
Net assets at the beginning of the period	1,254,699	776,933
Issue of 26,455,131 units (2015: 144,069,548 units) Redemption of 38,749,606 units (2015: 101,868,481 units)	280,314 (408,833) (128,519)	1,514,843 (1,074,119) 440,724
Element of Income / (loss) and Capital gains / (losses) included in the prices of units issued less those in units redeemed - net - transferred to income statement	(232)	1,039
Unrealised diminution on re-measurement of investments classifed as financial assets 'at fair value through proft or loss' - net Capital gain on sale of investments - net Other income (net of expenses) for period	(142) - 17,995 17,853	(1,058) 2,394 20,557 21,893
Net assets as at the end of the period	1,143,801	1,240,589

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2016

	Quarter Ended September 30, 2016 (Rupee	Quarter Ended September 30, 2015 s in '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Net income for the period before taxation	17,853	21,893
Adjustments:  Net unrealised Diminution on re-measurement of investments classified as 'financial assets at fair value through profit or loss'  Amortisation of preliminary expenses and floatation costs  Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - net	142 55 (232) 17,818	1,058 55 1,039 24,045
Decrease / (increase) in assets Investments Profit receivable Receivable against sale of units Prepayments and other receivables  Increase in liabilities Payable to the Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to the Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities	(67,768) (5,378) 463,065 26 389,945 513 193 (609) 1,509 1,606	71,773 (4,998) - 867 67,642 (410) (22) (1,223) (5,513) (7,168)
Net cash generated from operating activities	409,369	84,519
CASH FLOW FROM FINANCING ACTIVITIES		
Receipts from issue of units Payment on redemption of units Cash distribution Net cash (outflow) from financing activities	280,314 (426,212) - (145,898)	1,514,843 (2,241,016) (53,508) (779,681)
Net decrease in cash and cash equivalents during the period	263,471	(695,162)
Cash and cash equivalents at the beginning of the period	336,091	1,546,969
Cash and cash equivalents as at the end of the period	599,562	851,807

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

For NBP Fullerton Asset Management Limited (Management Company)

# NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2016 (UN-AUDITED)

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Financial Sector Income Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited (NAFA) as the Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on July 28, 2011 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on August 16, 2011 under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block 4, Scheme no. 5, Clifton, Karachi. The Management Company is a member of the Mutual Fund Association of Pakistan (MUFAP).

The Fund is an open-ended mutual fund and is listed on the Pakistan Stock Exchange. Units are offered for public subscription on a continuous basis. The units of the Fund are transferable and can be redeemed by surrendering these to the Fund. The Fund is categorized as an Open-End "Income Scheme" as per the criteria laid down by SECP for categorisation of Collective Investment Schemes (CIS).

The core objective of the Fund is to provide income enhancement and preservation of capital by investing in prime quality Financial Sector TFCs / Sukuks, Bank deposits and short-term money market instruments.

The Pakistan Credit Rating Agency (PACRA) has assigned stability rating of A+(f) to the Fund as at December 31, 2015 and an asset manager rating of AM2++ to the Management Company as at August 04, 2016.

Title of the assets of the Fund is held in the name of CDC as Trustee of the Fund.

## 2 STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2007 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Regulation or directives issued by SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP prevail. The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'.

The directors of the asset management company declare that these condensed interim financial statements give a true and fair view of the fund

#### 3 ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed financial statements for the quarter ended September 30, 2016 are same as those applied in the preparation of annual audited financial statements for the year ended June 30, 2016.

4	INVESTMENTS	Note	September 30, 2016	(Audited) June 30, 2016
	At fair value through profit or loss - held for trading		(Rupees in	(000)
	Investment in term finance certificates - listed	4.1	105.630	105,630
	Investment in term finance certificates - unlisted	4.2	254,944	255,086
	Loans and receivables			
	Term deposit receipts	4.3	217,767	150,000
			578.341	510.716

## 4.1 Term finance certificates - listed

All term finance certificates have a face value of Rs. 5,000 each unless stated otherwise

	Number of certificates / bonds				Market value	Investment as a percentage of		
Name of the investee company	As at July 01, 2016	Purchases during the period	Sale / matured during the period	As at September 30, 2016	as at September 30, 2016	Net Assets	Market value of total investments	Issue Size
Term finance certificates - listed					Rupees in '000		·····%	
Faysal Bank Limited - III	27,900	-	-	27,900	105,630	9.23	1	8.26
				27,900	105,630	9.23	1:	8.26
Carrying Value as at September 30, 2016					105,630			
Net unrealised diminution on re-measurement of investments as at September 30, 2016								

#### 4.2 Term finance certificates - unlisted

All term finance certificates have a face value of Rs. 5,000 each unless stated otherwise

		Number of	certificates / bo	nds	Market value	Investme	ent as a percenta	nt as a percentage of	
Name of the investee company	As at July 01, 2016	Purchases during the period	Sale / matured during the period		as at September 30, 2016	Net Assets	Market value of total investments	Issue Size	
					Rupees in '000		······%		
Term finance certificates - unlisted									
Bank Alfalah Limited - IV FT	34,300	-	-	34,300	173,131	15.14	29.94	3.43	
Askari Bank Limited - IV	44	-	-	44	44,580	3.90	7.71	4.40	
Standard Chartered Bank	3,300	-	-	3,300	16,571	1.45	2.87	0.83	
Jahangir Siddiqui and Company Limited	4,000	-	-	4,000	20,662	1.81	3.57	2.00	
				41,644	254,944	22.29	44.08		
Carrying Value as at September 30, 2016					255,086				
Net unrealised diminution on re-measurement of inv	estments as at Septe	ember 30, 2016			(142)				

4.3 This represents term deposit receipts of Rs 217.767 million with JS Bank Limited respectively. They carry interest at the rate of 7.3% and will mature on Dec 29, 2016 respectively.

		Note	September 30, 2016	June 30, 2016
			(Rupees ir	(000' ה
5	PROFIT RECEIVABLE		•	
	Profit receivable on bank deposits		892	52
	Profit receivable on term finance certificates		9,026	1,567
	Profit receivable on term deposit receipts		1,883	4,805
			11,801	6,424
6	ACCRUED EXPENSES AND OTHER LIABILITIES			
	Auditors' remuneration		586	448
	Provision for Workers' Welfare Fund	8	17,975	17,975
	Brokerage		16	16
	Printing charges		130	130
	Legal fee		13	13
	Settlement and bank charges		138	110
	Rating fee payable		10	-
	Other payable		1,000	-
	Withholding tax payable		7,339	7,006
			27,207	25,698

## 7 EARNINGS PER UNIT

Earnings per unit (EPU) for the period ended September 30, 2016 has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

## 8 TOTAL EXPENSE RATIO

Total expense ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 1.30% p.a. including 0.19% representing government levies on collective Investment scheme such as Sales tax, Worker's Welfare Fund and Securities & Exchange Commission of Pakistan fee for the same period.

## 9 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding CIS from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 1, 2015. Accordingly no further provision for WWF has recorded subsequent to June 30, 2015.

However, without prejudice to the above and owing to the fact that the decision of Sindh High Court on the applicability of WWF (till June 30, 2015) to the CISs is currently pending for adjudication, the Management Company has decided to record and retain provision of WWF in financial statements for the quarter ended September 30, 2016 which aggregates to Rs. 17.975 million. Had the same not been made the net asset value per unit / return of the Fund would have been higher by 0.1672 per unit respectively.

## 10 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at September 30, 2016 and June 30, 2016

## 11 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded a provision for taxation in respect of income relating to the current period as the Management Company has decided to distribute the required minimum percentage of the Fund's accounting income for the period as reduced by capital gains (whether realised or unrealised) to its unit holders.

Page 17

### 12 TRANSACTIONS WITH CONNECTED PERSONS

- 12.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan (NBP), and Alexandra Fund Management Pte. Limited being the sponsors, NAFA Provident Fund Trust being the employee contribution plan of the Management Company, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 12.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 12.3 Remuneration and front end load payable to the Management Company and remuneration payable to the Trustee are determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

Un-audited Un-audited Quarter Ended Quarter Ended September 30, September 30, 2016 2015

-----(Rupees in '000)-----

12.4 Details of the transactions with connected persons are as follows:

NBP Fullerton Asset Management Limited - Management Company		
Remuneration of the Management Company	2,033	4,983
Sindh sales tax on remuneration of the Management Company	264	809
Accounting and operating charges to the Management Company	284	-
Federal excise duties on remuneration of the Management Company	-	798
Front end load	-	495
National Bank of Pakistan		
Dividend paid to sponsor	-	53,508
Central Depository Company of Pakistan Limited - Trustee		
Remuneration of the Trustee	456	491
Sindh sales tax on remuneration of the Trustee	60	69
Settlement charges	00	74
Settlement charges	-	74
Employees of the Management Company		
Nil Units issued / transferred in during the period (2015 : 1,418,035 units)	_	14,902
109,503 Units redeemed / transferred out during the period (2015 : 1,366,583 units)	1,149	14,391
NAFA Income Opportunity Fund		
Sale of Treasury Bills		46,880
Jaie of freasury bills	-	40,000
JK Dairies (Private) Limited*		
23,586,463 Units issued / transferred in during the period (2015 : Nil units)	250,000	-
12,158,799 Units redeemed / transferred out during the period (2015 : Nil units)	129,000	-

12.5	Balances outstanding as at period end	Un-audited Quarter Ended September 30, 2016	Audited June 30, 2016
	NBP Fullerton Asset Management Limited - Management Company	(Rupees in '000)	
	Preliminary expenses and floatation costs paid by Management Company on		
	behalf of the Fund	-	17
	Sales load and transfer load payable to the Managment Company	378 696	836 152
	Other Payable Management remuneration payable	671	514
	Sindh Sales Tax payable on Management Company's remuneration	87	84
	Federal Excise Duties on Management Company's remuneration Accounting and operating charges to the Management Company	14,947 859	14,947 575
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration payable '	330	137
	Security deposit	100	100
	National Bank of Pakistan - Sponsor Payable against Nil units (June 30, 2016 : Nil units redeemed as		
	at June 30, 2015 Profit receiable of bank balances		28
	Bank balance	820	762
	Employees of the Management Company Units held: 21,018 units (June 30, 2016: 130,521 units)	224	1,367
	Summit Bank Limited		
	Bank balance	1,706	1,398
	Amount payable against redemption of units to:		
	NAFA Government Securities Liquid Fund		15,438
	NAFA Government Securities Saving Fund	-	-
	NAFA Islamic Asset Allocation Fund NAFA Income Opportunity Fund	-	-
	NAFA Islamic Active Allocation Plan III	_	174
	NAFA Islamic Stock Fund	-	2,521
	NAFA Riba Free Savings Fund NAFA Multi Asset Fund	-	154
	NAFA Stock Fund	-	-
	NAFA Income Fund	-	-
	Amount Receivable against issuance of units from:		
	NAFA Income Opportunity Fund	-	423,934
	NAFA Income Fund	-	30,566
	NAFA Asset Allocation Fund NAFA Islamic Energy Fund	-	4,593 3,971
	JK Dairies (Private) Limited* Units held: 11,427,664 units (June 30, 2016: Nil units)	121,572	-
	Suraj Cotton Mills Limited* Units held: 11,333,522 units (June 30, 2016: Nil units)	120,571	_
	* These represents unit holder, holding 10% or more of the units in the fund at the close of the period.		

## 13 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on October 28, 2016 by the Board of Directors of the Management Company.

## 14 GENERAL

14.1 Figures have been rounded off to the nearest thousand rupees, unless otherwise specified.

For NBP Fullerton Asset Management Limited (Management Company)

Chief Executive Director

Un-audited



NBP Fullerton
Asset Management Ltd.

A Subsidiary of
National Bank of Pakistan

## **Head Office**

7th Floor, Clifton Diamond Building, Block No.4, Scheme No.5, Clifton, Karachi.

UAN: 021-111-111-632 Toll Free: 0800-20002

Sms: NAFA INVEST to 8080

Fax: 021-35825335

Email: info@nafafunds.com Website: www.nafafunds.com

11/nafafunds