





## MISSION STATEMENT

To rank in the top quartile in performance of

**NBP FUNDS** 

relative to the competition,
and to consistently offer
Superior risk-adjusted returns to investors.

# Contents

| FUND'S INFORMATION  | 03 |
|---|----|
| DIRECTORS' REPORT   | 05 |
| CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES         | 09 |
| CONDENSED INTERIM INCOME STATEMENT                            | 10 |
| CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME           | 11 |
| CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND | 12 |
| CONDENSED INTERIM CASH FLOW STATEMENT                         | 13 |
| NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS           | 14 |
|   |    |

#### FUND'S INFORMATION

#### Management Company

NBP Fund Management Limited - Management Company Formerly: NBP Fullerton Asset Management Limited (NAFA)

#### Board of Directors of the Management Company

Mr. Mudassir Husain Khan Chairman

Chief Executive Officer Dr. Amjad Waheed

Mr. Tariq Jamali Director Mr. Abdul Hadi Palekar Director Mr. Kamal Amir Chinoy Director

Mr. Shehryar Faruque Director Dr. Foo Chiah Shiung (Kelvin Foo) Director Mr. Humayun Bashir Director

#### Company Secretary & COO

Mr. Muhammad Murtaza Ali

#### Chief Financial Officer

Mr. Khalid Mehmood

#### Audit & Risk Committee

Mr. Shehryar Faruque Chairman Mr. Tariq Jamali Member Member Dr. Foo Chiah Shiung (Kelvin Foo) Mr. Humayun Bashir Member

#### **Human Resource and Remuneration Committee**

Chairman Mr. Kamal Amir Chinov Mr. Abdul Hadi Palekar Member Mr. Humayun Bashir Member

#### Strategy & Business Planning Committee

Mr. Humayun Bashir Chairman Mr. Tariq Jamali Member Member Mr. Shehryar Faruque Dr. Foo Chiah Shiung (Kelvin Foo) Member

#### Trustee

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, Block "B" S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

#### Bankers to the Fund

Allied Bank Limited Askari Bank Limited

Bank Alfalah Limited

Bank Al-Habib Limited Favsal Bank Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

MCB Bank Limited United Bank Limited

National Bank of Pakistan

Summit Bank Limited

IS Bank Limited

The Bank of Punjab

Zarai Taraqiati Bank Limited Bankislami Pakistan Limited

Dubai Islamic Bank Pakistan Limited

#### Auditors

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal Karachi-75350 Pakistan

#### **Legal Advisor**

M/s Jooma Law Associates 205, E.I. Lines, Dr. Daudpota Road, Karachi.

#### **Head Office:**

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi. UAN: 021 (111-111-632), (Toll Free): 0800-20002, Fax: (021) 35825329 Website: www.nbpfunds.com

#### Lahore Office:

7-Noon Avenue, Canal Bank, Muslim Town, Lahore. UAN: 042-111-111-632 Fax: 92-42-35861095

#### Islamabad Office:

Plot No. 395, 396 Industrial Area, I-9/3 Islamabad. UAN: 051-111-111-632 Phone: 051-2514987 Fax: 051-4859031

#### Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor National Bank Building University Road Peshawar, UAN: 091-111 111 632 Fax: 091-5703202

#### Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan. Phone No: 061-4502204 Fax No: 061-4502203

## **DIRECTORS' REPORT**

The Board of Directors of NBP Fund Management Limited (Formerly; NBP Fullerton Asset Management Limited) is pleased to present the unaudited financial statements of NAFA Asset Allocation Fund (NAAF) for the period year ended March 31, 2018.

#### Fund's Performance

The size of NAFA Asset Allocation Fund has increased from Rs. 3,290 million to Rs.3,698 million during the period, i.e. a increase of 12%. During the period, the unit price of NAFA Asset Allocation Fund has decreased from Rs. 16.9877 (Ex-Div) on June 30, 2017 to Rs. 16.5290 on March 31, 2018, thus showing a decrease of 2.7%. The Benchmark increase during the same period was 1.38%. Thus, the Fund has underperformed its Benchmark by 4.08% during the period under review. Since inception the NAV of the Fund has increased from Rs. 4.7573 (Ex-Div) on August 20, 2010 to Rs. 16.5290 on March 31, 2018, thus showing an increase of 247.45%. During the said period, the Benchmark increased by 121.07%, translating into outperformance of 126.38%. This performance is net of management fee and all other expenses.

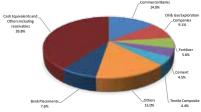
After a sizeable decline of 13.1% during the 1HFY2018 mainly driven by plethora of negative news on the political front and concerns on the widening current account deficit, the stock market staged (100 index) a strong recovery of 12.6% in the 3QFY2018. Overall, during 9MFY2018, the market witnessed a meager decline of 2.2%. The rebound in the 3QFY2018 is attributable to anticipation of a Foreign Assets Declaration Scheme (FADR) with the associated expectation of significant inflows to the tune of USD3-5bn, PKR devaluation of around 9%, and 25 basis points increase in policy rate to address the galloping current account deficit. Adding to the investors' optimism were expectations of some tax relief for the capital market and listed sectors of the economy in the upcoming federal budget. The PKR devaluation is generally positive for the stock market as it usually improves the profitability of the select heavy-weight sectors such as Oil & Gas Exploration, Banks, Textile Composite, and Technology & Communication while, profit margins of the other sectors such as Automobile Assemblers, Cement, and Fertilizer, etc remain intact on account of pass-through of the rising input cost. It is worthwhile to mention that post the first round of devaluation on December 8, 2017 through March-end, the KSE-100 Index is up by 17%. Similarly, positive impact of currency devaluation has started reflecting as exports are up by a handsome 12% on a year-on-year basis in March 2018.

During 9MFY2018, Oil & Gas Exploration, Food & Personal Care, Fertilizer, and Commercial Banks sectors delivered better returns than the market, while Refineries, Cements and Engineering sectors considerably under-performed the market. Foreign investors remained net sellers with outflows of USD124 million during the aforesaid period. On the local side, Insurance and Companies remained major net buyers, taking fresh equity exposure worth USD105 million and USD94 million, respectively. Mutual Funds, on the other hand, remained net sellers, off-loading shares worth USD77 million during the aforementioned period.

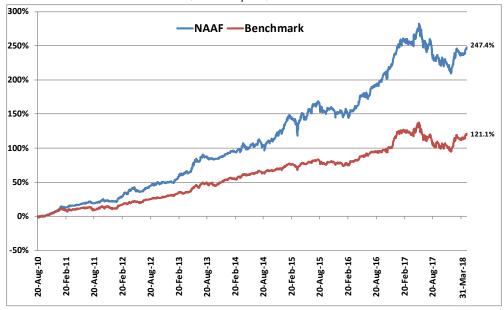
During the period under review, in its bi-monthly monetary policy review in January 2018, State Bank of Pakistan (SBP) increased the policy rate and discount rate by 25 basis points to 6.00% and 6.50%, respectively. After remaining range bound, sovereign yields responded to the recent increase in the policy rate and on expectation of further hike in the near future. During the period under review, yields on T-bills for 3-month, 6-month, and 12-month tenors increased by 41 basis points, 57 basis points and 71 basis points respectively. Expecting upside risks to inflation and interest rates, investors' preference remained tilted toward short tenors.

After remaining relatively dormant, the market witnessed some issuances in the primary corporate debt market. Trading activity in corporate debt securities remained thin and was recorded at Rs. 16.1 billion. The trades were primarily concentrated in Banking sector TFCs. Expecting upside risks to interest rates the trading activity in the long tenor sovereign bonds (PIBs) remained subdued. PIB yields saw an increase of 142 basis points, 145 basis points, 69 basis points and 44 basis points for the 3-year, 5-year, 10 year, and 20 year tenors, respectively.

The Fund has incurred a loss of Rs.26.81 million during the period. After accounting for expenses of Rs. 78.27 million, the net loss is Rs. 105.08 million. The asset allocation of the Fund as on March 31, 2018 is as follows:



#### NAAF Performance versus Benchmark (Since Inception)



## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of NBP Fund Management Limited (Formerly; NBP Fullerton Asset Management Limited)

Chief Executive Director

Date: April 30, 2018 Place: Karachi.

## ڈائریکٹر زرپورٹ

NBP فنده منتجت لميند (سابقه: NBP فلرش ايسيث منتجت لميند) كي بورد آف دائر يكثرز بصير سرت 31 مارچ 2018 كونتم بون والى مدّت كے كے NAFA ايسيك ايلويشن فند (NAAF) كي فيرآ دُث شده الياتي گوشوار بيش كرتے ہيں۔

## فنڈ کی کار کردگی

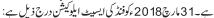
2018 کی پہلی ششاہی میں 13.1% کی نمایاں کی دیکھنے میں آئی جس کی بڑی وجہ ہیاں تھا نہر رہنی فروں کی گھرماراور کرنٹ اکاؤنٹ خمارے کے فدشات میں توسیع تھی تاہم اشاک مارکیٹ (100 نٹریکس) نے 2018 کی تیسری سے باتی میں 12.6% کی معولی کی ہوئی۔ اشاک مارکیٹ میں 13.0% کی تیسری سے ماہی میں مارکیٹ میں 2018 ہے بہتری دکھائی ہمجموئی طور پر 2018 کے نواہ میں مارکیٹ میں 2018 کی معولی کی ہوئی۔ اس کے ملاوہ ہیرونی اٹا شرجات فلاہر کرنے کی اسکیم 12.6% ہمیں اس کے ملاوہ ہیرونی اٹا شرجات فلاہر کے نتیج میں 3-3 ہمیں اس کے گوالر کے اندرونی بہاؤکے امرکانات ، پاکستانی روپے کی قدر میں 80 کی اور کرنٹ اکاؤنٹ خمارے میں تیزی پر قابو پانے کیلئے پالیسی میں 25 ہیں۔ پاکستانی اشافہ 19 ہمی اس بھائی میں 19 ہمیں کے بیٹ میں کہ دورون شرح میں میں اضافہ 19 ہمیں اس کے مقدر میں کی عام طور پر اشاک مارکیٹ کیلئے شبت ہوتی ہے کیونکہ اس سے مومائی ہو شخصیت میں بہتری آتی ہے جب کہ دوسرے شعبہ جات جسے آئی ہمیں اور ٹر ٹیلائز دو غیرہ الاگت کے اخراجات کے لخاظ سے غیر متاثر رہتے ہیں۔ کیونکسیشن کی منفعت میں بہتری آتی ہے جب کہ دوسرے شعبہ جات جسے آئی ہمیں کے کہنا ہے جانہ ہوگا کہ 28 تحسر 2017 سے کہنا ہے جانہ ہوگا کہ 28 تحسر 2017 سے کا ط سے مارچ 2018 میں 2018 سے کا کھا ہے کہنا ہے جانہ ہوگا کہ 28 تحسر 2017 سے کہنا ہے جانہ ہوگا کہ 28 تحسر 2017 سے کہنا ہے جانہ ہوگا کہ 28 تحسر 2017 سے کہنا ہے جانہ ہوگا کہ 28 تحسر 2017 سے کہنا ہے۔ جانہ ہوگا کہ 28 تحسر 2017 سے برتے گا۔

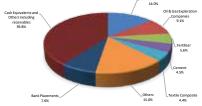
زیرِ جائزہ مدت میں اسٹیٹ بینک آف پاکستان (SBP) نے جنوری 2018 میں اپنی دوماہ کی مانیٹری پالیسی میں پالیسی ریٹ اور ڈسکاؤنٹ ریٹ میں 25 میں اسٹیٹ بینک آف پاکستان (SBP) نے جنوری 2018 میں اپنی دوماہ کی مانیٹر کے اضافے سے آئیس بالتر تیب % 00. 6 اور 6.5 تک پہنچا دیا ہے۔ بقیہ رہنج کے محدود ہونے کے بعد (Sovereign) منافع نے حالیہ پالیسی ریٹس میں اضافے اور مستقبل قریب میں مزید اضاف کی توقع کا رد کمل ظاہر کیا۔ زیر جائزہ مدت کے دوران میں 80، 6 کا دوران کے 12 مان میں میں بالتر تیب 41 ہیں میں پوائنٹس اور 71 ہیں پوائنٹس کا اضافہ ہوا۔ افراطِ زراور شرح سود سے متعلقہ بڑھتے ہوئے خدشات کی بنا پر سرمایہ کاروں کی ترجیح کا جھاؤ مختصر مدت کی طرف رہا۔

نسبتاً غیر فعال رہنے کے بعد مارکیٹ میں بنیادی کار پوریٹ Debt کے پچھا جراء دیکھنے میں آئے۔ کار پوریٹ Debt سیکوریٹیز میں تجارتی سرگرمیاں مختصر میں جو16.1 بلین روپے کی حد تک محدود رہیں۔ تجارت کا عمومی رجحان بینکنگ کے شعبہ TFCs کی طرف رہا ۔ شرح سود میں اضافہ کے خدشات کی توقع کے باعث طویل مدت کے

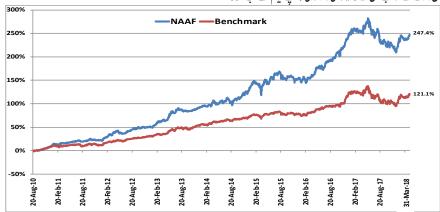
Sovereign بونڈز (PIBs) میں تجارتی سرگرمیاں محدود رہیں۔ PIB کے نتائج میں 3 سال، 5 سال 10 سال اور 20 سال کی مدت کے لئے بالتر تیب 142 ہیسس یوائنٹس، 145 ہیسس یوائنٹس، 69 ہیسس یوائنٹس، 169 ہیسس یوائنٹس کا اضافید کیصفے میں آیا۔

فنڈ کواس بدت کے دوران 26.8 ملین روپے کا خسارہ ہوا۔78.27 ملین روپے کے اخراجات منہا کرنے کے بعد کل خسارہ 105.08 ملین روپے





ن مارك ك مقابلي مين NAAF كى كاركردگى (ايخ قيام سے اب تك)



## اظهار تشكر

بورڈاس موقع کا فائدہ اٹھاتے ہوئے منچنٹ کمپنی پراعتاد، اعتبار اورخدمت کا موقع فراہم کرنے پراپنے قابلِ قدر یونٹ ہولڈرز کاشکر بیاد اکرتا ہے۔ بیسکیو رٹیز اینڈ ایکیپنے کمیشن آف پاکستان اوراسٹیٹ بینک آف پاکستان ہے بھی ان کی سر پرتی اور رہنمائی کے لیے پُرخلوص اظہارِ شکر کرتا ہے۔

پورڈاپنے اسٹاف اورٹرٹی کی طرف ہے محنت ہگن اورعز م کے مظاہرے پراپنا خراج مخسین بھی ریکارڈ پرلانا چا ہتا ہے۔

منجانب بورد آف دُائرَ يكثرز

NBP فنڈ مینجمنٹ لمیٹڈ

(سابقه: NBP فلرٹن ایسیٹ مینجمنٹ لمیٹڈ)

**ڈائریکٹ**ر

چيف ايگزيکڻيو

بتاریخ 30اپریل2018

بمقام: کراچی

## CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31,2018

|   | Note | (Un- Audited)<br>March 31'<br>2018  | Audited<br>June 30,<br>2017  |
|---|------|---|--|
|   |      | (Rupees in  | (000 ו   |
| ASSETS  |      |   |  |
| Bank balances Investments Mark-up accrued and dividend receivable Deposits, prepayments and other receivables   | 4    | 1,834,104<br>1,945,812<br>21,408<br>3,539                                       | 1,018,260<br>2,365,015<br>6,101<br>3,348                                   |
| Total assets  |      | 3,804,863   | 3,392,724  |
| LIABILITIES   |      |   |  |
| Payable to Management Company Payable to Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against purchase of investments Accrued expenses and other liabilities Total liabilities NET ASSETS UNIT HOLDERS' FUND (AS PER STATEMENT ATTACHED) |      | 27,385<br>522<br>2,364<br>36,635<br>39,539<br>106,445<br>3,698,418<br>3,698,418 | 17,876<br>434<br>2,199<br>-<br>82,097<br>102,606<br>3,290,118<br>3,290,118 |
| Contingencies and commitments   | 6    | Number  | r of units   |
| Number of units in issue  |      | 223,752,839   | 193,005,748  |
|   |      | (Rup  |  |
| Net asset value per unit  |      | 16.5290   | 17.0467  |

The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fund Management Limited (Formerly; NBP Fullerton Asset Management Limited) (Management Company)

**Chief Financial Officer Chief Executive Officer** Director

# CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE NINE MONTH PERIOD AND QUARTER ENDED MARCH 31, 2018

|  |               | Nine months ended   |   | Quarte  | r Ended  |
|--|---------------|---|---|---|--|
|  |               | March 31,   | March 31,   | March 31,   | March 31,  |
|  | Note          | 2018  | 2017  | 2018  | 2017   |
| INCOME   |               |   | (Rupee  | s in '000)  |  |
| Capital gain/ (loss) on sale of investments - net Income from government securities Profit on bank deposits & term deposits Dividend income Reversal of provision for Workers' Welfare Fund Net unrealised appreciation / (diminution) on re-measurement of invest classified as 'financial assets at fair value through profit or lotal (loss) / income  EXPENSES   | ments<br>oss' | (113,499)<br>7,642<br>57,473<br>80,816<br>-<br>(59,244)<br>(26,812)   | 44,258<br>4<br>31,568<br>44,660<br>18,638<br>353,276<br>492,404   | (65,814)<br>7,642<br>14,796<br>21,474<br>-<br>284,378<br>262,476                          | 15,011<br>1 13,488<br>16,272<br>18,638<br>47,840<br>111,250  |
| Remuneration of Management Company Sindh sales tax on Management Company's remuneration Remuneration of Trustee Sindh Sale Tax on 'Remuneration of the Trustee Annual fee - Securities and Exchange Commission of Pakistan Accounting and operational charges to the Management Comp. Annual listing fee Securities transaction cost Settlement and bank charges Auditors' remuneration Legal and professional charges Fund rating fee Printing and related costs Provision for Sindh Workers' Welfare Fund- previous years Selling and Marketing Expenses | any<br>7      | 49,759<br>6,469<br>3,239<br>421<br>2,364<br>2,488<br>21<br>2,376<br>478<br>450<br>57<br>172<br>27<br>-<br>9,952 | 28,941<br>3,762<br>2,198<br>286<br>1,375<br>1,447<br>41<br>1,148<br>537<br>430<br>52<br>120<br>79<br>3,032<br>931 | 17,346<br>2,256<br>1,114<br>145<br>824<br>867<br>8<br>1,437<br>10<br>104<br>28<br>81<br>5 | 13,169<br>1,712<br>905<br>118<br>626<br>658<br>13<br>465<br>9<br>86<br>52<br>120<br>33<br>3,032<br>931 |
| Total expenses   |               | 78,273  | 44,379  | 27,694  | 21,929   |
| Net (loss) / income from operating activities  |               | (105,085)   | 448,025   | 234,782   | 89,321   |
| Element of income and capital gains included in prices of units issued less those in units redeemed  |               | -   | 274,920   | -   | 168,800  |
| Provision for Sindh workers' welfare fund  | 5             | -   | (14,459)  | -   | (14,459)   |
| Net (loss) / income for the period before taxation   |               | (105,085)   | 708,486   | 234,782   | 243,662  |
| Taxation   | 9             | -   | -   | -   | -  |
| Net (loss) / income for the period after taxation  |               | (105,085)   | 708,486   | 234,782   | 243,662  |
| Allocation of net loss / (Income) for the period Net loss for the period after taxation Income already paid on units redeemed  Accounting income available for distribution: Relating to capital gain Excluding capital gain   |               |   |   |   |  |
|  |               |   |   |   |  |

The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fund Management Limited (Formerly;NBP Fullerton Asset Management Limited) (Management Company)

Chief Financial Officer Chief Executive Officer Director

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTH PERIOD AND QUARTER ENDED MARCH 31, 2018

|  | Nine months ended |           | Quarter Ended |           |  |
|--|-------------------|-----------|---------------|-----------|--|
|  | March 31,         | March 31, | March 31,     | March 31, |  |
|  | 2018              | 2017      | 2018          | 2017      |  |
|  | (Rupees in '000)  |           |               |           |  |
| Net (loss) / income for the period after taxation  | (105,085)         | 708,486   | 234,782       | 243,662   |  |
| Other comprehensive income                         | -                 | -         | -             | -         |  |
| Total comprehensive (loss) / income for the period | (105,085)         | 708,486   | 234,782       | 243,662   |  |

The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fund Management Limited (Formerly;NBP Fullerton Asset Management Limited) (Management Company)

**Chief Financial Officer** 

**Chief Executive Officer** 

Director

## CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (UNAUDITED) FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2018

|   |                       | Nine months ended<br>March 31, |                       |               |                             |              |  |
|---|-----------------------|--------------------------------|-----------------------|---------------|-----------------------------|--------------|--|
|   |                       | 2018                           |                       | in '000)      | 2017                        |              |  |
|   | Capital<br>Value      | Undistributed<br>income        | Total                 | Capital Value | Undistribute<br>d<br>income | Total        |  |
| Net assets at beginning of the period   | 2,269,232             | 1,020,886                      | 3,290,118             | 581,671       | 592,986                     | 1,174,657    |  |
| Issuance of 108,998,363 units (2017:135,211,885 units)  |                       |                                |                       |               |                             |              |  |
| - Capital value<br>- Element of loss  | 1,854,160<br>(83,592) | -                              | 1,854,160<br>(83,592) |               |                             |              |  |
| Total proceeds on issuance of units   | 1,770,568             | -                              | 1,770,568             | 2,005,152     | 428,501                     | 2,433,653    |  |
| Redemption of 78,251,272 units (2017: 49,810,845 units) - Capital value - Element of income               | (1,330,854)<br>85,179 |                                | (1,330,854)<br>85,179 |               |                             |              |  |
| Total payments on redemption of units   | (1,245,675)           | -                              | (1,245,675)           | (738,680)     | (153,582)                   | (892,262)    |  |
| Element of income and capital gains included in prices of units issued less those in units redeemed - net | -                     | -                              | -                     | -             | (274,920)                   | (274,920)    |  |
| Total comprehensive income for the period Dividend distribution   |                       | (105,085)<br>(11,508)          | (105,085)<br>(11,508) | -             | 708,486                     | 708,486      |  |
| Net assets at end of the period   | 2,794,125             | 904,293                        | 3,698,418             | 1,848,143     | 1,301,472                   | 3,149,614    |  |
| Undistributed income brought forward  |                       |                                |                       |               |                             |              |  |
| - Realised<br>- Unrealised  |                       | 692,762<br>328,124             |                       |               | 537,461<br>55,525           |              |  |
| A   |                       | 1,020,886                      |                       |               | 592,986                     |              |  |
| Accounting income available for distribution  - Relating to capital gain  - Excluding capital gain        |                       | -                              |                       |               |                             |              |  |
| Net (loss) / income for the period after taxation   | •                     | (105,085)                      |                       |               | 708,486                     |              |  |
| Distribution during the period  |                       | (11,508)                       |                       |               | -                           |              |  |
| Undistributed income carried forward  |                       | 904,293                        |                       |               | 1,301,472                   |              |  |
| Undistributed income carried forward  |                       |                                |                       |               |                             |              |  |
| - Realised<br>- Unrealised  |                       | 963,537<br>(59,244)            |                       |               | 948,196<br>353,276          |              |  |
|   |                       | 904,293                        |                       |               | 1,301,472                   |              |  |
|   |                       |                                | - (Rupees) -          |               |                             | - (Rupees) - |  |
| Net assets value per unit at beginning of the period  |                       | •                              | 17.0467               |               | •                           | 14.8297      |  |
| Net assets value per unit at end of the period  |                       |                                | 16.5290               |               |                             | 19.1337      |  |

The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fund Management Limited (Formerly;NBP Fullerton Asset Management Limited) (Management Company)

Chief Financial Officer Chief Executive Officer Director

## CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2018

|  | Nine mor   | nths ended  |
|--|--|---|
|  | March 31,<br>2018  | March 31,<br>2017   |
| CASH FLOWS FROM OPERATING ACTIVITIES   | Rupees i   | n '000  |
| Net (loss) / income for the period before taxation   | (105,085)  | 708,486   |
| Adjustments:   |  |   |
| Net loss / (gain) on sale of investments   | 113,499  | (44,258)  |
| Net unrealized loss / (gain) on re-measurement of investments at fair value through profit or loss - held for trading  | 59,244   | (353,276)   |
| Net element of income and capital gains included in prices in prices of units issued less those in units redeemed  | 172,743  | (274,920)<br>(672,454)  |
| (Increase) / decrease in assets<br>Investments - net<br>Dividend and profit receivable<br>Deposits, prepayments and other receivables  | 246,460<br>(15,307)<br>(191)<br>230,962                      | (789,496)<br>(15,534)<br>(500)<br>(805,530)                         |
| Increase / (decrease) in liabilities Payable to the Management Company Payable to the Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against purchase of investments Accrued expenses and other liabilities  Net cash generated / (used in) from operating activities | 9,509<br>88<br>165<br>36,635<br>(42,558)<br>3,839<br>302,459 | 6,000<br>489<br>(26)<br>15,821<br>(46,123)<br>(23,839)<br>(793,337) |
| CASH FLOWS FROM FINANCING ACTIVITIES   |  |   |
| Amounts received on issuance of units Amounts paid on redemption of units Distributions paid Net cash generated from financing activities Net increase in cash and cash equivalents during the period  | 1,770,568<br>(1,245,675)<br>(11,508)<br>513,385<br>815,844   | 2,433,153<br>(828,180)<br>-<br>1,604,973<br>811,636                 |
| Cash and cash equivalents at the beginning of the period   | 1,018,260  | 479,335   |
| Cash and cash equivalents at the end of the period   | 1,834,104  | 1,290,971   |

The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.

For NBP Fund Management Limited (Formerly;NBP Fullerton Asset Management Limited) (Management Company)

Chief Financial Officer Chief Executive Officer Director

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTH PERIOD AND QUARTER ENDED MARCH 31, 2018

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

NAFA Asset Allocation Fund (the Fund) was established under a Trust Deed executed between NBP Fund Management Limited (formerly NBP Fullerton Asset Management Limited) as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed on June 29, 2010 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on July 14, 2010 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules).

The Management Company of the Fund has been licensed to act as an asset management company under the NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi.

The Fund is an open-ended mutual fund categoised as "asset allocation scheme" and its units are listed on Pakistan Stock Exchange Limited. Units of the Fund are offered for public subscription on a continuous basis. The units of the Fund are transferable and can be redeemed by surrendering them to the Fund.

The investment objective of the Fund is to generate income by investing in debt and money market securities and to generate capital appreciation by investing in equity and equity related securities. The Fund also undertakes transactions under margin trading system.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM1' to the Management Company and has assigned performance ranking of "4 star" to the Fund.

Title of the assets of the Fund is held in the name of CDC as a trustee of the Fund.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017 along with part VIIIA of the repealed Companies Ordinance, 1984; and
- Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), Non-Banking
   Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and requirements of the Trust Deed.

Where provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations and requirements of the Trust Deed differ from the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations and requirements of the Trust Deed have been followed.

The disclosures made in this condensed interim financial information have been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information does not include all the information and disclosures required in a full set of financial statements and should be read in conjunction with the annual published financial statements of the Fund for the year ended June 30, 2017

In compliance with schedule V of the NBFC Regulations the directors of the Management Company hereby declared that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at March 31, 2018.

#### 3. ACCOUNTING POLICIES

The accounting policies, basis of accounting estimates applied and method of computation adopted in the preparation of this condensed interim financial information and financial risk management objectives and policies are the same as those applied in the preparation of the financial statements of the Fund for the year ended June 30, 2017 except as explained in note 3.1.

3.1 The Securities and Exchange Commission of Pakistan through its SRO 756(I)/2017 dated August 3, 2017 has made certain amendments in the NBFC Regulations. The notification includes a definition and explanation relating to "element of income" and excludes the element of income from the expression "accounting income" as described in Regulation 63 (amount distributable to unit holders) of the NBFC Regulations. As per the notification, element of income represents the difference between net assets value per unit on the issuance or redemption date, as the case may be, of units and the net assets value per unit at the beginning of the relevant accounting period. Further, the revised regulations also specify that element of income is a transaction of capital nature and the receipt and payment of element of income shall be taken to unit holders' fund. However, to maintain the same ex-dividend net asset value of all units outstanding on the accounting date, net element of income contributed on issue of units lying in unit holders fund will be refunded on units in the same proportion as dividend bears to accounting income available for distribution. Furthermore, the amended regulations also require certain additional disclosures with respect to 'Income Statement' has been deleted in the amended regulations.

Previously, an equalization account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' was created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption. The net element of income / (loss) and capital gains / (losses) relating to units issued and redeemed during the accounting period which pertained to unrealized appreciation / (diminution) held in the Unit Holder's Fund was recorded in a separate account and any amount remaining in this reserve account at the end of the accounting period (whether gain or loss) was included in the amount available for distribution to the unitholders. The remaining portion of the net element of income / (loss) and capital gains / (losses) relating to units issued and redeemed during an accounting period was recognized in the Income Statement.

As required by IAS 8: 'Accounting Policies, Changes in Accounting Estimates and Errors', a change in accounting policy requires retrospective application as if that policy had always been applied. However, the Management Company has applied the above changes in accounting policy, including the additional disclosures requirements in the 'Income Statement' and 'Statement of Movement in Unit Holders' Fund', prospectively from July 1, 2017 as allowed by the SECP vide their email to MUFAP dated February 8, 2018. Accordingly, corresponding figures have not been restated. The 'Distribution Statement' for the comparative period has not been presented as it has been deleted as a result of the amendments made in the NBFC Regulations the aforementioned SRO issued by the SECP.

Had the element of income been recognised as per the previous accounting policy, the profit of the Fund would have been lower by Rs. 1.587 million net off charge for SWWF in respect of element of income / loss and consequently NAV per unit would have been higher by Rs. 0.0001. However, the change in accounting policy does not have any impact on the 'Cash Flow Statement', the 'net assets attributable to the unit holders' and 'net asset value per unit' as shown in the 'statement of Assets and Liabilities' and 'Statement of Movement in Unit Holders' Fund'. The change has resulted in inclusion of certain additional disclosures / new presentation requirements in the 'Income Statement' and 'Statement of Movement in Unit Holders' Fund which have been incorporated in these statements.

|   |   |      | (On-auditeu) | (Auditeu) |
|---|---|------|--------------|-----------|
|   |   |      | March 31,    | June 30,  |
| 4 | INVESTMENTS   |      | 2018         | 2017      |
|   |   | Note | Rupees       | in '000   |
|   | At fair value through profit or loss - held for trading |      |              |           |
|   | Listed equity securities                                | 4.1  | 1,945,812    | 2,060,320 |
|   | Loans & Receivable                                      |      |              |           |
|   | Term deposit receipts                                   | 4.2  | -            | 304,695   |
|   |   |      | 1,945,812    | 2,365,015 |
|   |   |      |              |           |

(Audited)

(Lin audited)

#### 4.1 Listed equity securities at fair value through profit or loss - held for trading

| Sector and Name of the investee company                        | As at<br>July 01,<br>2017 | Purchased<br>during<br>the<br>period | Bonus /<br>right<br>issue | Sold<br>during<br>the<br>period | As at<br>March 31,<br>2018 | Market value<br>as at<br>March 31,<br>2018 | Market<br>value<br>as a<br>percentage<br>of net assets | Market value<br>as a<br>percentage<br>of total<br>investment | Investment<br>as a<br>percentage of<br>paid up capital<br>of the investee<br>company |
|--|---------------------------|--------------------------------------|---------------------------|---------------------------------|----------------------------|--|--|--|--|
|  |                           |                                      |                           |                                 |                            | •  |  | %  |  |
| All shares have a nominal face value of Rs. 10 each except for | shares of Thal L          | imited and K-Elec                    | tric Limited wh           | ich have a face va              | lue of Rs. 5 and Rs        | s. 3.5 each respectively                   |  |  |  |
| OIL AND GAS MARKETING COMPANIES                                |                           |                                      |                           |                                 |                            |  |  |  |  |
| Attock Petroleum Limited                                       | 24,250                    | -                                    | -                         | 750                             | 23,500                     | 13,502                                     | 0.37   | 0.69   | 0.03   |
| Hascol Petroleum Limited                                       | 1,354                     | -                                    | -                         | -                               | 1,354                      | 359  | 0.01   | 0.02   | 0.00   |
| Shell Pakistan Limited   | 110,900                   | -                                    | -                         | 8,500                           | 102,400                    | 37,298                                     | 1.01   | 1.92   | 0.3  |
| Pakistan State Oil Company Limited                             | 116,720                   | 63,000                               | 27,744                    | 127,600                         | 79,864                     | 25,676                                     | 0.69   | 1.32   | 0.6  |
| Sui Northern Gas Pipelines Limited                             | -                         | 169,700                              | -                         | -                               | 169,700                    | 19,127                                     | 0.52   | 0.98   | 0.5  |
|  |                           |                                      |                           |                                 |                            |  | 2.60   | 4.93   |  |
| OIL AND GAS EXPLORATION COMPANIES                              |                           | 4 200                                |                           | 7 000                           | E0.6E0                     | 06.025                                     | 2.25   | 1.16   | 0.4  |
| Mari Petroleum Company Limited                                 | 62,250<br>341,300         | 4,200<br>456,900                     | -                         | 7,800<br>301,000                | 58,650<br>497,200          | 86,835<br>86,553                           | 2.35<br>2.34   | 4.46<br>4.45   | 0.4<br>3.7   |
| Oil and Gas Development Company Limited                        |                           |                                      | -                         |                                 | 124,050                    | 80,702                                     | 2.34   | 4.45   | 0.9  |
| Pakistan Oilfields Limited<br>Pakistan Petroleum Limited       | 139,650<br>391,961        | 101,800<br>208,100                   | -                         | 117,400<br>217,000              | 383,061                    | 80,702                                     | 2.18   | 4.15   | 2.8  |
| rakisian Petroleum Limited                                     | 391,961                   | 208,100                              | -                         | 217,000                         | 505,001                    | 100,10                                     |  |  |  |
| REFINERY   |                           |                                      |                           |                                 |                            |  | 9.07   | 17.25  |  |
| REFINERY Attock Refinery Limited                               | 39,200                    | -                                    | -                         | 39,200                          | -                          | -  | -  | -  | -  |
| ,  |                           |                                      |                           |                                 |                            |  | -  | -  | -  |
| FERTILIZER   |                           |                                      |                           |                                 |                            |  |  |  |  |
| Engro Corporation Limited                                      | 244,900                   | 277,700                              | -                         | 219,000                         | 303,600                    | 94,010                                     | 2.54   | 4.83   | 0.0  |
| Engro Fertilizers Limited                                      | 452,500                   | 1,278,000                            | -                         | 723,000                         | 1,007,500                  | 69,608                                     | 1.88   | 3.58   | 0.0  |
| Fauji Fertilizer Bin Qasim Limited                             | 326,500                   |                                      | -                         | 326,500                         |                            |  | -  | -  |  |
| Fauji Fertilizer Company Limited                               | -                         | 660,000                              | -                         | 215,000                         | 445,000                    | 41,852                                     | 1.13<br>5.55   | 8.41   |  |
| CHEMICALS  |                           |                                      |                           |                                 |                            |  |  |  |  |
| Engro Polymer & Chemicals Limited                              | 1,357,000                 | 355,000                              | -                         | 1,188,000                       | 524,000                    | 18,681                                     | 0.51<br>0.51   | 0.96<br>0.96   | 0.0  |
| FOOD AND PERSONAL CARE PRODUCTS                                |                           |                                      |                           |                                 |                            |  | 0.31   | 0.50   |  |
| Rafhan Maize Products Limited                                  | 1,640                     | -                                    | -                         | -                               | 1,640                      | 13,612                                     | 0.37   | 0.70   | 0.0  |
| Matco Foods Limited  | -                         | 200,000                              | -                         | -                               | 200,000                    | 7,890                                      |  |  |  |
| Al Shaheer Corporation Limited                                 | 92,000                    | 54,500                               | -                         | -                               | 146,500                    | 4,486                                      | 0.12   | 0.23   | 0.1  |
|  |                           |                                      |                           |                                 |                            |  | 0.49   | 0.93   |  |
| ENGINEERING  | 258,500                   | 262,000                              |                           | 243,000                         | 277,500                    | 32,165                                     | 0.87   | 1.65   | 2.0  |
| International Steels Limited                                   | 139,000                   | 262,000                              | -                         | 10,100                          | 128,900                    | 36,659                                     | 0.87   | 1.88   | 0.9  |
| International Industries Limited<br>Amreli Steels Ltd.         | 250,000                   | 59,300                               | -                         | 10,100                          | 309,300                    | 28,465                                     | 0.99   | 1.46   | 0.9  |
| Amreli Steels Ltd.<br>Amreli Steels Ltd.                       | 250,000                   | -                                    | -                         | 131,000                         | 119,000                    | 8,735                                      | 0.24   | 0.45   | 0.0  |
| - Sectorial  |                           |                                      |                           | , , , , ,                       | 5,000                      | 0,, 33                                     | 2.87   | 5.44   | . 0.0  |
| CEMENT   |                           |                                      |                           |                                 |                            |  |  |  |  |
| D.G. Khan Cement Company Limited                               | 381,900                   | 153,200                              | -                         | 372,600                         | 162,500                    | 26,505                                     | 0.72   | 1.36   | 0.3  |
| Lucky Cement Limited   | 100,500                   | 22,500                               | -                         | 39,700                          | 83,300                     | 57,445                                     | 1.55   | 2.95   | 0.6  |
| Maple Leaf Cement Factory Limited                              | 136,550                   | -                                    | -                         | 136,100                         | 450                        | 32   | -  | -  | 0.0  |
| Attock Cement Pakistan Limited                                 | 183,701                   | -                                    | -                         | -                               | 183,701                    | 34,969                                     | 0.95   | 1.80   | 0.0  |
| Pioneer Cement Limited   | 265,400                   | -                                    | -                         | 207,500                         | 57,900                     | 4,055                                      | 0.11   | 0.21   | 0.1  |
| Cherat Cement Company Limited                                  | 216,900                   | 232,500                              | -                         | 149,000                         | 300,400                    | 38,541                                     | 1.04   | 1.98   | 0.6  |
| Kohat Cement Company Limited                                   | -                         | 36,500                               | -                         | -                               | 36,500                     | 5,858                                      | 0.16   | 0.30   | 0.2  |
| Fauji Cement Company Limited                                   | 327,000                   | 78,000                               | -                         | 388,500                         | 16,500                     | 483  | 0.01   | 0.02   | 0.7  |
| TRANSBORT  |                           |                                      |                           |                                 |                            |  | 4.54   | 8.62   |  |
| TRANSPORT Pakistan National Shipping Corporation               | 78,700                    |                                      |                           | 19,700                          | 59,000                     | 6,138                                      | 0.17   | 0.32   | 0.4  |
| akistan National Shipping Corporation                          | 70,700                    |                                      |                           | ,                               | ,                          | -,   | ****   |  |  |

| Sector and Name of the investee company                        | As at<br>July 01,<br>2017 | Purchased<br>during<br>the<br>period | Bonus /<br>right<br>issue | Sold<br>during<br>the<br>period | As at<br>March 31,<br>2018 | Market value<br>as at<br>March 31,<br>2018 | Market<br>value<br>as a<br>percentage<br>of net assets | Market value<br>as a<br>percentage<br>of total<br>investment | Investment as a percentage of paid up capital of the investee company |
|--|---------------------------|--------------------------------------|---------------------------|---------------------------------|----------------------------|--|--|--|---|
|  |                           |                                      |                           |                                 |                            | Rupees in '000                             |  | %  |   |
| All shares have a nominal face value of Rs. 10 each except for | r shares of Thal L        | imited and K-Elec                    | tric Limited wh           | nich have a face va             | lue of Rs. 5 and Rs        | . 3.5 each respectively                    | :  |  |   |
| TEXTILE COMPOSITE  |                           |                                      |                           |                                 |                            |  |  |  |   |
| Nishat Mills Limited<br>Gul Ahmed Textile Mills Limited        | 471,700                   | 207,000                              | -                         | 317,500<br>238,500              | 361,200                    | 57,391                                     | 1.55   | 2.95   | 2.71  |
| Crescent Textile Mills Limited                                 | 854,800<br>182,500        | -                                    | -                         | 50,000                          | 616,300<br>132,500         | 26,304<br>4,017                            | 0.71<br>0.11   | 1.35<br>0.21   | 0.05<br>0.29  |
| Nishat (Chunian) Limited                                       | 619,000                   | 693,000                              | -                         | 980,500                         | 331,500                    | 17,149                                     | 0.46   | 0.88   | 2.49  |
| Dawood Lawrencepur Limited<br>Kohinoor Textile Mills Limited   | 73,000<br>589,794         | 49,900                               | -                         | -                               | 73,000<br>639,694          | 12,193<br>45,002                           | 0.33<br>1.22   | 0.63<br>2.31   | 0.16<br>4.80  |
|  |                           | ,                                    |                           |                                 | ,                          | ,  | 4.38   | 8.33   |   |
| POWER GENERATION AND DISTRIBUTION                              | N.                        |                                      |                           |                                 |                            |  |  |  |   |
| The Hub Power Company Limited                                  | 338,700                   | 348,500                              | _                         | 61,000                          | 626,200                    | 62,933                                     | 1.70   | 3.23   | 0.05  |
| Kot Addu Power Company Limited                                 | 310,000                   | -                                    | -                         | 144,000                         | 166,000                    | 10,704                                     | 0.29   | 0.55   | 1.24  |
| Saif Power Limited<br>K-Electric Limited                       | 129,500<br>2,642,000      | 4,250,000                            | -                         | 29,000<br>5,070,000             | 100,500<br>1,822,000       | 2,915<br>12,772                            | 0.08   | 0.15<br>0.66   | 0.33  |
|  | _,,                       | .,,                                  |                           |                                 | .,,                        | ,  | 2.42   | 4.59   | •   |
| COMMERCIAL BANKS   |                           |                                      |                           |                                 |                            |  |  |  |   |
| Allied Bank Limited  | 550,701                   | 44,500                               | _                         | _                               | 595,201                    | 58,610                                     | 1.58   | 3.01   | 51.98   |
| Bank Al-falah Limited  | -                         | 2,312,000                            | -                         | 211,000                         | 2,101,000                  | 110,996                                    | 3.00   | 5.70   | 0.13  |
| Bank Al-Habib Limited<br>MCB Bank Limited                      | 529,150<br>247,300        | 140,000<br>55,500                    |                           | 317,000<br>90,000               | 352,150<br>212,800         | 27,292<br>46.844                           | 0.74<br>1.27   | 1.40<br>2.41   | 0.03  |
| United Bank Limited  | 293,903                   | 132,700                              | -                         | 96,000                          | 330,603                    | 69,060                                     | 1.87   | 3.55   | 0.03  |
| Faysal Bank Limited<br>Askari Bank Limited                     | 29,838                    | 1,939,000<br>1,514,500               | 295,326                   | -                               | 2,264,163<br>1,514,500     | 59,729<br>34,712                           | 1.61   | 3.07   | 0.08  |
| Habib Bank Limited   | 240,467                   | 555,400                              | -                         | 264,400                         | 531,467                    | 112,751                                    | 3.05   | 5.79   | 0.04  |
|  |                           |                                      |                           |                                 |                            | - '  | 13.12  | 24.93  | •   |
| PAPER AND BOARD  |                           |                                      |                           |                                 |                            |  |  |  |   |
| Century Paper and Board Mills Limited                          | 352,500                   | -                                    | -                         | 3,000                           | 349,500                    | 24,766                                     | 0.67   | 1.27   | 0.42  |
| Cherat Packaging Limited                                       | 4,054                     | -                                    | -                         | -                               | 4,054                      | 692  | 0.02   | 0.04   | 0.01  |
|  |                           |                                      |                           |                                 |                            |  | 0.69   | 1.31   |   |
| AUTOMOBILE ASSEMBLER   | 39.330                    |                                      |                           | 18.540                          |                            |  | 0.98   |  |   |
| Indus Motor Company Limited<br>Millat Tractors Limited         | 57,500                    | -                                    | -                         | 29,040                          | 20,790<br>28,460           | 36,221<br>36,496                           | 0.98   | 1.86<br>1.88   | 0.16<br>0.21  |
| Honda Atlas Cars Pakistan Limited                              | 35,300                    | -                                    | -                         | 21,000                          | 14,300                     | 6,826                                      | 0.18   | 0.35   | -   |
|  |                           |                                      |                           |                                 |                            |  | 2.15   | 4.09   |   |
| AUTOMOBILE PARTS AND ACCESSORIES                               |                           |                                      |                           |                                 |                            |  |  |  |   |
| Thal Limited<br>Baluchistan Wheels Limited                     | 65,200<br>7,500           | -                                    | -                         | 39,200                          | 26,000<br>7,500            | 13,407<br>902                              | 0.36<br>0.02   | 0.69<br>0.05   | 0.06<br>0.01  |
| Balderistan Wieers Emilied                                     | 7,300                     | -                                    | _                         |                                 | 7,300                      | 302  | 0.38   | 0.74   | . 0.01  |
| TECHNOLOGY AND COMMUNICATION                                   |                           |                                      |                           |                                 |                            |  |  |  |   |
| Systems Limited  | 259,500                   | _                                    | _                         |                                 | 259,500                    | 25,073                                     | 0.68   | 1.29   | 0.86  |
| ,  | ,                         |                                      |                           |                                 |                            |  | 0.68   | 1.29   | •   |
| GLASS AND CERAMICS   |                           |                                      |                           |                                 |                            |  |  |  |   |
| Tariq Glass Industries Limited                                 | 452,000                   | 800                                  | -                         | 136,000                         | 316,800                    | 34,167                                     | 0.92   | 1.76   | 1.05  |
| Shabbir Tiles & Ceramics Limited                               | 2,128,500                 | -                                    | -                         | 1,863,500                       | 265,000                    | 5,115                                      | 0.14   | 0.26   | 0.88  |
|  |                           |                                      |                           |                                 |                            |  | 1.06   | 2.02   |   |
| CABLE AND ELECTRIC GOODS                                       |                           |                                      |                           |                                 |                            |  |  |  |   |
| Pak Elektron Limited   | 391,375                   | 32,000                               | -                         | 388,500                         | 34,875                     | 1,577                                      | 0.51   | 0.79   | 0.26  |
|  |                           |                                      |                           |                                 |                            |  | 0.51   | 0.79   |   |
| PHARMACEUTICALS  |                           |                                      |                           |                                 |                            |  |  |  |   |
| Abbott Laboratories<br>The Searle Company Limited              | 12,000                    | 14,000<br>22,000                     | -                         | 2,100<br>10,400                 | 23,900<br>11,600           | 17,230<br>4,079                            | 0.51   | 0.79   | 0.02  |
| Ferozsons Laboratories Limited                                 | 18,050                    | -                                    | -                         | -                               | 18,050                     | 4,717                                      | 0.51   | 0.79   | 0.00  |
|  |                           |                                      |                           |                                 |                            |  | 1.02   | 1.58   | •   |
| Synthetic Products   |                           |                                      |                           |                                 |                            |  |  |  |   |
| Synthetic Products Enterprises Limited                         | -                         | 25,500                               | -                         | -                               | 25,500                     | 1,404                                      | 0.51   | 0.79   | 0.08  |
|  |                           |                                      |                           |                                 |                            | ,  | 0.51   | 0.79   | •   |
| Total as at December 31, 2017                                  |                           |                                      |                           |                                 | 19,979,577                 | 1,945,812                                  | 52.72  | 97.32  | •   |
| •  |                           |                                      |                           |                                 |                            |  |  |  | Į.  |
| Carrying value before mark to market as at                     | March 31, 2               | 018                                  |                           |                                 |                            | 2,005,056                                  |  |  |   |

#### 5 PROVISION FOR SINDH WORKERS' WELFARE FUND

The legal status of applicability of Worker's Welfare Fund and Sindh Workers' Welfare Fund is same as that disclosed in note 16 to the annual audited financial statements of the Fund for the year ended June 30, 2017.

The Fund, being prudent, recognised provision for SWWF amounting to Rs. 18.468 million for the period ended March 31, 2018 in this condensed interim financial information, Had the provision not been made, net assets value per unit at March 31, 2018 would have been higher by Rs. 0.0825 per unit (June 30, 2017: Rs. 0.0957 per unit).

#### 6 CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments as at March 31, 2018 and June 30, 2017.

#### 7 SELLING & MARKETING EXPENSES

SECP vide a circular no.40 SCD/PRDD/ Circular/361/2016 dated December 30, 2016 (later amended vide circular no. 05 of 2017 dated February 13, 2017), allowed the Asset Management Companies to charge selling and marketing expenses to open end equity, asset allocation and index funds, initially for three years (from January 1, 2017 till December 31, 2019). Maximum cap of selling and marketing expense shall be 0.4% per annum of net assets of the fund or actual expenses whichever is lower. Accordingly, such expenses have been charged at the rate of 0.4% of net assets of the Fund, being lower than the actual expenses incurred

#### 8 TOTAL EXPENSE RATIO

Total Expense Ratio (all the expenses incurred during the period divided by Average net assets value for the period) is 3.14 % per annum including 0.37 % representing government levies on collective investment scheme such as sales tax, sindh worker's welfare fund and SECP fee for the period.

#### 9 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the period, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders. The management intends to distribute atleast 90% of the Fund's net accounting income earned by the year end to the unit holders. Accordingly, no provision for taxation has been made in this condensed interim financial information.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

### 10 TRANSACTION AND BALANCES WITH CONNECTED PERSONS AND RELATED PARTIES

- 10.1 Connected persons and related parties include NBP Fund Management Limited (fromerly: NBP Fullerton Asset Management Limited) being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan being the Parent of the Management Company and Alexandra Fund Management Pte. Limited being the sponsor of the Management Company. It also includes associated companies of Management Company due to common directorship, post-employment benefit funds of the Management Company, its parent and sponsor. It also includes subsidiaries and associated companies of the Parent of the Management Company and other collective investment schemes (CIS) managed by the Management Company, directors and key management personnel of the Management Company and any person or company beneficially owning directly or indirectly 10% or more of the units in issue / net assets of the Fund.
- 10.2 The transactions with connected persons and related parties are carried out in the normal course of business, at contracted rates and terms determined in accordance with the market norms.
- 10.3 Remuneration of the Management Company is determined in accordance with the provisions of the NBFC Regulations.
- 10.4 Remuneration of the Trustee is determined in accordance with the provisions of the Trust Deed.

|  | (Un-audited)<br>Half year ended            |                                 |
|--|--|---------------------------------|
|  | March 31,<br>2018                          | March 31,<br>2017               |
| Details of transactions with connected persons and related parties are as follows:   | Rupees                                     | in '000                         |
| NBP Fund Management Limited - (Management Company)<br>((Formerly;NBP Fullerton Asset Management Limited)   |  |                                 |
| Remuneration of the Management Company<br>Sindh Sales Tax on remuneration of the Management Company<br>Reimbursement of operational expenses to the Management Company<br>Selling and Marketing expenses<br>Sales load and related Sindh Sales Tax and Federal Excise Duty | 49,759<br>6,469<br>2,488<br>9,952<br>5,362 | 28,941<br>3,762<br>1,447<br>931 |
| Central Depository Company of Pakistan Limited (Trustee)   |  |                                 |
| Remuneration of the Trustee<br>Sindh Sales Tax on remuneration of the Trustee<br>CDS charges   | 3,239<br>421<br>111                        | 2,198<br>286<br>241             |
| Employees of the Management Company  |  |                                 |
| Units issued / transferred in 13,007 units (2017: 82,060 units) Units redeemed / transferred out 34,486 units (2017: 90,366 units) Dividend re-invest: 232 units (2017: Nil units)   | 215<br>553<br>4                            | 1,375<br>1,559<br>-             |
| Taurus Securities Limited (Subsidiary of the Parent of the Management Company)   |  |                                 |
| Brokerage expense  | 145  | 64                              |
| Service Provident Fund Trust (Related Party)   |  |                                 |
| Units issued / transferred in 11,694,694 units (2017: Nil units) Units redeemed / transferred out 10,340,152 units (2017: Nil units)   | 166,912<br>157,005                         | 218,050                         |
| Company Secretary / Chief Operating Officer of the Management Company  |  |                                 |
| Units redeemed / transferred out - Nil (2017: 46,996 units)  | -  | 741                             |
| Humayun Bashir (Director of the Management Company)  |  |                                 |
| Dividend re-invest 3,011 units (2017: Nil units)<br>Units Redeemed / Transferred out 889,875 units (2017: Nil units)   | 48<br>14,500                               | -<br>-                          |
| NBP Fund Management Limited - (Management Company) ((Formerly;NBP Fullerton Asset Management Limited) Units Issued / Trasferred In 3,062,787 units (2017: Nil units) Units Redeemed / Transferred out 622,580 units (2017: Nil units)                                      | 50,000<br>10,000                           | -<br>-                          |
| International Industries Limited<br>(Common directorship with the Management Company)  | 0.040                                      | 00.40-                          |
| Sale of shares - 10,100 shares (2017: 311,000 shares)  | 2,960                                      | 33,195                          |

10.5

|                      |   | (Un-au   |  |
|----------------------|---|--|--|
|                      |   | Half year<br>March 31,                           | March 31,                                      |
|                      |   | 2018   | 2017   |
|                      | ternational Steels Limited<br>(Common directorship with the Management Company)   | Rupees   | in '000  |
|                      | urchase of 262,000 shares - (2017: Nil shares)<br>ale of 243,000 shares - Nil (2017: 609,500 shares)  | 32,273<br>28,850                                 | -<br>30,879                                    |
|                      | yco Petroleum Pakistan Limited - Employee Provident Fund<br>(Portfolio managed by the Management Company)   |  |  |
| D                    | nits issued / transferred in Nil units (2017: 840,198 units)<br>ividend re-invest 3,070 units (2017: Nil units)<br>nits redeemed / transferred out 1,180,650 units (2017: Nil units)  | -<br>49<br>18,295                                | 13,729<br>-<br>-                               |
| G                    | ul Ahmed Textile Mills Limited Employees Provident Fund Trust   |  |  |
| U                    | nits issued / transferred in 2,207,474 units (2017: Nil units)  | 34,100   | -  |
| М                    | r. Khalid Mehmood - CFO   |  |  |
| D                    | ividend re-invest 200 units (2017: Nil units)   | 3  | -  |
|                      | herat Cement Limited<br>Common directorship with the Management Company)  |  |  |
|                      | urchase of 232,500 shares (2017: 77,700 shares)<br>ale of 149,000 shares - Nil (2017: Nil shares)   | 38,074<br>19,138                                 | 14,765   |
|                      |   | (Un-audited)                                     | (Audited)                                      |
|                      |   | March 31,<br>2018                                | June 30,<br>2017                               |
|                      |   |  | es in '000                                     |
| Aı                   | mounts outstanding as at period / year end are as follows:  | •  |  |
|                      | BP Fund Management Limited - (Management Company) ormerly;NBP Fullerton Asset Management Limited)   |  |  |
| Si<br>Re<br>Se<br>Sa | emuneration payable to Management Company<br>ndh Sales Tax on remuneration of the Management Company<br>eimbursement of operational expenses to the Management Company<br>elling and Marketing expenses<br>ales load<br>ndh Sales Tax and Federal Excise Duty on sales load | 7,542<br>980<br>2,488<br>9,952<br>2,690<br>3,733 | 6,031<br>784<br>2,315<br>4,432<br>514<br>3,800 |
| C                    | entral Depository Company of Pakistan Limited (Trustee)   |  |  |
| Si<br>CI             | emuneration of the Trustee<br>ndh sales tax on remuneration of the Trustee<br>DS charges<br>ecurity deposit   | 462<br>60<br>27<br>100                           | 384<br>50<br>20<br>100                         |
| N                    | ational Bank of Pakistan (Parent of the Management Company)   |  |  |
| Ва                   | ank balance   | 5,364  | 12,469   |
|                      | 2 20  |  |  |

Page 20

10.6

| <u> </u>  | (Un-audited)<br>March 31, | (Audited)<br>June 30, |
|---|---------------------------|-----------------------|
|   | 2018                      | 2017                  |
| International Industries Limited (Common directorship with the Management Company)  | Rupe                      | es in '000            |
| Ordinary shares held 128,900 (June 2017: 139,000)   | 36,659                    | 51,231                |
| International Steels Limited (Common directorship with the Management Company)  |                           |                       |
| Ordinary shares held 277,500 (June 2017: 258,500)   | 32,165                    | 33,060                |
| Cherat Packaging Limited (Common directorship with the Management Company)  |                           |                       |
| Ordinary shares held 4,054 (June 2017: 3,572)   | 692                       | 51,231                |
| GUL Ahmed Textile Limited Employees (Common Directorship with the Management Company)   |                           |                       |
| Investment held in the Fund Nil units (June 2017: 854,000 units)  | -                         | 35,030                |
| Summit Bank Limited (Common Directorship with the Management Company)   |                           |                       |
| Bank balance<br>Mark-up on bank balance   | 4,719<br>1                | 4,245                 |
| Askari Bank Limited (Common Directorship with the Management Company)   |                           |                       |
| Bank balance<br>Mark-up on bank balance   | 4,566<br>1                | 1,072<br>8            |
| Bank Islami Pakistan Limited (Common Directorship with the Management Company)  |                           |                       |
| Bank balances<br>Markup on bank balances  | 1,336<br>1                | 990<br>12             |
| Cherat Cement Company Limited (Common directorship with the Management Company)   |                           |                       |
| Ordinary shares held 300,400 (June 2017: 216,900)   | 38,541                    | 38777                 |
| Chief Financial Officer of the Management Company   |                           |                       |
| Investment held in the Fund 66,163 units (June 2017: 67,085 units)  | 1,094                     | 1,124                 |
| Employees of the Management Company   |                           |                       |
| Investment held in the Fund 54,872 units (June 2017: 95,395 units)  | 907                       | 1,298                 |
| Byco Petroleum Pakistan Limited - Employee Provident Fund<br>(Portfolio managed by the Management Company)  |                           |                       |
| Investment held in the Fund - Nil (June 2017: 1,177,580 units)  | -                         | 20,074                |
| Gul Ahmed Textile Mills Limited Employees Provident Fund<br>(Portfolio managed by the Management Company)   |                           |                       |
| Investment held in the Fund 4,014,693 units (June 2017: 1,807,219 units)  | 66,359                    | 30,807                |
| Humayun Bashir (Director of the Management Company)   |                           |                       |
| Investment held in the Fund 103,131 units (June 2017: 989,995 units)  | 1,705                     | 16,876                |
| NBP Fund Management Limited (Management Company) (Formerly;NBP Fullerton Asset Management Limited) Investment held in the Fund 2,440,207 units (June 2017: Nil units) | 40,334                    |                       |
| Service Provident Fund Trust (Related Party)<br>(Portfolio managed by the Management Company)   |                           |                       |
| Investment held in the Fund - 13,737,709 units (June 2017: 13,239,287 units)  | 227,071                   | 225,686               |

#### 11 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorized for issue on 30 April,2018 by the Board of Directors of the Management Company.

- 12 GENERAL
- 12.1 Figures have been rounded off to the nearest thousand rupees, unless otherwise specified.
- 12.2 Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of better presentation and disclosure. There have been no significant reclassification during the period except for the impact of change in accounting policy.

For NBP Fund Management Limited (Formerly;NBP Fullerton Asset Management Limited) (Management Company)

Chief Financial Officer Chief Executive Officer Director

## **Head Office**

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