## NAFA ISLAMIC PENSION FUND



# MISSION STATEMENT 

To rank in the top quartile in performance of NBP FUNDS
relative to the competition, and to consistently offer
Superior risk-adjusted returns to investors.

## FUND'S INFORMATION

## Management Company

## NBP Fund Management Limited - Management Company

Board of Directors of the Management Company

Mr. Mudassir Husain Khan
Dr. Amjad Waheed
Mr. Tariq Jamali
Mr. Abdul Hadi Palekar
Mr. Kamal Amir Chinoy
Mr. Shehryar Faruque
Dr. Foo Chiah Shiung (Kelvin Foo)
Mr. Humayun Bashir
Mr. Wajahat Rasul Khan

Chairman
Chief Executive Officer
Director
Director
Director
Director
Director
Director
Director

Company Secretary \& COO
Mr. Muhammad Murtaza Ali
Chief Financial Officer
Mr. Khalid Mehmood
Audit \& Risk Committee

| Mr. Shehryar Faruque | Chairman |
| :--- | :--- |
| Mr. Tariq Jamali | Member |
| Dr. Foo Chiah Shiung (Kelvin Foo) | Member |
| Mr. Humayun Bashir | Member |

## Human Resource and Remuneration Committee

| Mr. Kamal Amir Chinoy | Chairman |
| :--- | :--- |
| Mr. Abdul Hadi Palekar | Member |
| Mr. Humayun Bashir | Member |

Strategy \& Business Planning Committee

| Mr. Humayun Bashir | Chairman |
| :--- | :--- |
| Mr. Tariq Jamali | Member |
| Mr. Shehryar Faruque | Member |
| Dr. Foo Chiah Shiung (Kelvin Foo) | Member |

## Trustee

Central Depository Company of Pakistan Limited (CDC)
CDC House, 99-B, Block "B" S.M.C.H.S.,
Main Shahra-e-Faisal, Karachi.
Bankers to the Fund

Habib Bank Limited (Islamic)
United Bank Limited (Ameen)
Bank AI Habib Limited (Islamic)
Meezan Bank Limited
Bank Islami (Pakistan) Limited
Sindh Bank Limited (Sa'adat)
MCB Bank Limited (Islamic)
Dubai Islamic Bank Limited
Bank Alfalah Limited (Islamic)
Soneri Bank Limited (Mustaqeem)
HabibMetro Bank Limited (Islamic)
Allied Bank Limited (Islamic)

## Auditors

KPMG Taseer Hadi \& Co.
Chartered Accountants
Sheikh Sultan Trust Building No. 02
Beaumont Road,
Karachi - 75530, Pakistan.

## Legal Advisor

M/s Jooma Law Associates
205, E.I. Lines, Dr. Daudpota Road,
Karachi.

## Head Office:

7th Floor Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton Karachi.
UAN: 021 (111-111-632),
(Toll Free): 0800-20002,
Fax: (021) 35825329
Website: www.nbpfunds.com

Lahore Office:

7-Noon Avenue, Canal Bank,
Muslim Town, Lahore.
UAN: 042-111-111-632
Fax: 92-42-35861095

## Islamabad Office:

Plot No. 395, 396
Industrial Area, I-9/3 Islamabad.
UAN: 051-111-111-632
Phone: 051-2514987
Fax: 051-4859031

## Peshawar Office:

Opposite Gul Haji Plaza, 2nd Floor
National Bank Building
University Road Peshawar,
UAN: 091-111 111632
Fax: 091-5703202

## Multan Office:

NBP City Branch, Hussain-a-Gahi, Multan.
Phone No: 061-4502204
Fax No: 061-4502203

## NAFA ISLAMIC PENSION FUND

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## Board of Directors



Dr. Amjad Waheed, CFA Chief Executive Officer


Mr. Humayun Bashir Director


Dr. Foo Chiah Shiung (Kelvin Foo) Director


Mr. Mudassir Husain Khan
Chairman


Mr. Tariq Jamali Director


Mr. Abdul Hadi Palekar Director


Mr. Kamal Amir Chinoy Director


Mr. Shehryar Faruque Director


Mr. Wajahat Rasul Khan Director

## Senior Management



Mr. Sajjad Anwar, CFA Chief Investment Officer


Mr. Khalid Mehmood Chief Financial Officer


Mr. Muhammad Ali, CFA, FRM Head of Fixed Income


Mr. Salman Ahmed, CFA Head of Risk Management


Mr. Samiuddin Ahmed Country Head Corporate Marketing


Mr. Taha Khan Javed, CFA Head of Equity


Mr. Zaheer Iqbal - ACA, FPFA Head Of Operations


Mr. Ozair Khan Chief Technology Officer


Mr. Hassan Raza, CFA Head of Research


Mr. Raheel Rehman, ACA Head of Compliance


Syed Rizwan Aziez Country Head Sales Strategy


Syed Ali Azhar Hasani Head of Internal Audit


Mr. Shahbaz Umer Head of Human Resource \& Administration

## DIRECTORS' REPORT

The Board of Directors of NBP Fund Management Limited is pleased to present the Sixth Annual Report of NAFA Islamic Pension Fund (NIPF) for the year ended June 30, 2018.

This is the Sixth Annual Report for the year ended June 30, 2018, since launch of NAFA Islamic Pension Fund (NIPF) on July 02, 2013.

## Fund's Performance

|  | Fund Size <br> (Rs. in mln) | NAV Per <br> Unit (Rs.) <br> June 30, <br> 2017 | NAV Per Unit <br> (Rs.) <br> June 30, 2018 | Performance <br> Since Launch <br> July 02, 2013 |
| :--- | :---: | :---: | :---: | :---: |
| NIPF-Equity Sub-fund | $1,110.2$ | 330.0453 | 295.2652 | $24.0 \%$ |
| NIPF-Debt Sub-fund | 372.9 | 124.3591 | 127.8059 | $4.8 \%$ |
| NIPF-Money Market Sub- <br> fund | 418.9 | 124.2692 | 128.6895 | $5.0 \%$ |
| Annualized Return |  |  |  |  |
| [Net of management fee \& all other expenses] |  |  |  |  |

FY2017-18 proved a challenging year for the stock market as the benchmark KMI-30 Index dropped by 9.6\%. It was the first negative return for equity investors after eight years. A host of factors can be attributed to this lackluster performance of the stock market. Contrary to the market expectations, continued sell-off by the foreign investors in FY18 despite up-gradation of PSX into a widely followed MSCI Emerging Index from Frontier Market, shook investors' confidence. Adding to investors' angst was elevated uncertainty in the domestic politics linked to disqualification of elected PM in the historic judgments of Panama Leaks Case, who was later on barred from politics for lifetime. Sit-in by some religious parties in the federal capital and the uncertainty surrounding the elections also took its toll on the stock market. Much awaited Afghan Policy was unveiled by US President, Mr. Donald Trump, signaling tough stance of the US towards Pakistan also perturbed market participants. On the economic front, Current Account Deficit (CAD) sprang up to an unprecedented level of USD18bn during FY18 owing to rising crude oil prices and higher oil \& LNG imports, rising imports of industrial raw material, transport vehicles, and machinery that remained a cause of grave concern for the market. To rein in aggregate demand pressures, series of steps were undertaken that included a measured PKR devaluation, deepening and broadening of duties on non-essential imported items, and hike in interest rates. In a bid to shore up the dwindling Foreign exchange reserves and documentation of economy, the government also announced a Foreign \& Domestic Assets Declaration Schemes that fell below expectations.

In terms of sectoral performance, Oil \& Gas Exploration, Fertilizer and Commercial Bank sectors out-performed the market during FY18, while Cement, Refinery, Engineering, and Automobile Parts \& Accessories sectors lagged behind. Foreign investors remained net sellers with outflows of USD 289 million during the aforesaid period. Among local investors, Insurance and Companies remained major net buyers, taking fresh equity exposure worth USD 204 million and USD 100 million, respectively. Mutual Funds, on the other hand, remained net sellers, off-loading shares worth USD 35 million.

The primary market for Corporate Sukuks remained under-supplied against the large and growing demand. In the secondary market, the trading activity in the Corporate Sukuks remained skewed towards high quality debt issues with cumulative trade value of Rs. 9.6 billion in FY18 compared to Rs. 2.7 billion during the last year. However, the scarcity of primary issuance versus elevated demand squeezed the spread and kept the yields on the high credit quality corporate bonds depressed. During the first half of FY18, the SBP maintained the policy rate at $5.75 \%$ owing to strong likelihood of continued growth momentum; contained inflation; and anticipation of gain in exports due to improvement in domestic energy supplies and incentives given to exports industry. However, in the latter half, the SBP cumulatively increased the policy rate by 75 basis points to $6.5 \%$ in response to growing pressures on the external front driven by ballooning Current Account Deficit (CAD), preempt overheating of the economy, and rein in inflationary pressures. Sovereign yields responded to increase in the policy rate whereby 3 -month, 6 -month, and 12 -month T-Bills yields went up by $79 \mathrm{bps}, 90 \mathrm{bps}$, and 116 bps , respectively.

The equity sub-fund decreased by $10.5 \%$ during FY18 compared with $9.6 \%$ decreased in the benchmark KMI- 30 Index during the same period.

The debt sub-fund yielded a return of 2.8\% during FY18.
During FY18, the money market sub-fund posted a return of 3.6\%. These returns are net of management fee and all other expenses. The asset allocation of the Fund as on June 30, 2018 is as follows:


## Taxation

No provision for taxation for the year ended June 30, 2018 has been made in view of the exemption available under clause 57 (1) (viii) of Part 1 of the Second Schedule to the Income Tax Ordinance, 2001.

## Auditors

The present auditors Messrs KPMG Taseer Hadi \& Co Chartered Accountants, has completed their three year tenure in the capacity of Auditor of the Fund. As per the requirement of Rules 7(h) of Voluntary Pension System Rules, 2004 their replacement would be required. The Board has approved the appointment of Messrs Deloitte Yousuf Adil \& Co. Chartered Accountants, for the year ending June 30, 2019.

Acknowledgement
The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities \& Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of
NBP Fund Management Limited

Chief Executive
Director

Date: September 05, 2018
Place: Karachi.

## NAFA ISLAMIC PENSION FUND

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|  |  |  | ن\% |  |
| :---: | :---: | :---: | :---: | :---: |
| 24.0\% | 295.2652 | 330.0453 | 1,110.2 |  |
| 4.8\% | 127.8059 | 124.3591 | 372.9 | N-NPF |
| 5.0\% | 128.6895 | 124.2692 | 418.9 | (NPF |
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- 116 bps 190 bps 79 bps






## NAFA ISLAMIC PENSION FUND


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## NAFA ISLAMIC PENSION FUND

## TRUSTEE REPORT TO THE PARTICIPANTS

Report of the Trustee pursuant to Rule 31(h) of the Voluntary Pension System Rules, 2005
We, Central Depository Company of Pakistan Limited, being the Trustee of NAFA Islamic Pension Fund (the Fund) are of the opinion that NBP Fund Management Limited being the Pension Fund Manager of the Fund has in all material respects managed the Fund during the year ended June 30, 2018 in accordance with the provisions of the constitutive documents of the Fund and the Voluntary Pension System Rules, 2005.

Aftab Ahmed Diwan<br>Chief Executive Officer<br>Central Depository Company of Pakistan Limited

Karachi, September 25, 2018

## NAFA ISLAMIC PENSION FUND

## STATEMENT OF COMPLIANCE WITH THE SHARIAH PRINCIPLES

NAFA Islamic Pension Fund (the Fund) has fully complied with the Shari'ah principles specified in the Trust Deed and in the guidelines issued by the Shari'ah Advisor for its operations, investments and placements made during the year ended June 30, 2018. This has been duly confirmed by the Shari'ah Supervisory Board of the Fund.

For and behalf of the board

Date: September 05, 2018
Dr. Amjad Waheed, CFA
Karachi
Chief Executive Officer

## FUND MANAGER REPORT

## NAFA Islamic Pension Fund

NAFA Islamic Pension Fund is an open-ended Shariah Compliant Voluntary Pension Scheme

## Investment Objective of the Fund

To provide a secure source of savings and regular income after retirement to the Participants.

## Fund performance review

|  | Fund Size <br> (Rs. in mln) | NAV Per Unit <br> (Rs.) <br> June 30, 2017 | NAV Per Unit (Rs.) <br> June 30, 2018 | Performance <br> Since Launch <br> July 02, 2013 |
| :--- | :---: | :---: | :---: | :---: |
| NIPF-Equity Sub-fund | 1110.2 | 330.0453 | 295.2652 | $24.0 \%$ |
| NIPF-Debt Sub-fund | 372.9 | 124.3591 | 127.8059 | $4.8 \%$ |
| NIPF-Money Market Sub-fund | 418.9 | 124.2692 | 128.6895 | $5.0 \%$ |
| Annualized Return | [Net of management fee \& all other expenses] |  |  |  |

This is the sixth annual report of the Fund. FY2017-18 turned out to be a challenging year for the stock market with first negative return since 2009, as the benchmark KMI-30 Index dropped by $9.6 \%$ on a yearly basis. This lackluster performance, in sharp contrast to FY2010-17 period, in which market surged at a CAGR of $28.4 \%$, is attributable to a host of factors. The upgrade of Pakistan's market to a widely followed MSCI Emerging Index from Frontier Market status failed to live up to expectations and unabated sell-off by the foreign investors during the year shook investors' confidence. Amplified uncertainty in the domestic politics linked to disqualification of elected PM in the historic judgments surrounding Panama Leaks Case, who was later on barred from politics for lifetime also unnerved the investors. Sit-in by some religious parties in the federal capital and uncertainty surrounding the elections also took its toll on the stock market. Market participants were also perturbed by the US Policy toward Afghanistan, signaling challenges for Pakistan.

On the economic front, twin deficits remained a challenge for the government. Current Account Deficit (CAD) sprang up to an unprecedented level of USD18bn during FY18 owing to rising crude oil prices and higher oil \& LNG imports, rising imports of industrial raw material, transport vehicles, and machinery that remained a cause of grave concern for the market. To rein in aggregate demand pressures, series of steps were undertaken of late that included exchange rate adjustment, deepening and broadening of duties on non-essential imported items, and hike in interest rates. In a bid to shore up the dwindling Foreign exchange reserves and documentation of economy, the government also announced a much awaited Foreign \& Domestic Assets Declaration Schemes that however, failed to live up to the expectations.

The primary market for Corporate Sukuks remained under-supplied against the large and growing demand. In the secondary market, the trading activity in the Corporate Sukuks remained skewed towards high quality debt issues with cumulative trade value of Rs. 9.6 billion in FY18 compared to Rs. 2.7 billion during the last year. However, the scarcity of primary issuance versus elevated demand squeezed the spread and kept the yields on the high credit quality corporate bonds depressed. During the first half of FY18, the SBP maintained the policy rate at $5.75 \%$ owing to strong likelihood of continued growth momentum; contained inflation; and anticipation of gain in exports due to improvement in domestic energy supplies and incentives given to exports industry. However, in the latter half, in response to growing pressures on the external front driven by ballooning Current Account Deficit (CAD) and rein in inflationary pressures, the SBP cumulatively increased the policy rate by 75 basis points from $5.75 \%$ to $6.5 \%$. Sovereign yields responded to increase in the policy rate whereby 3 -month, 6 -month, and 12 -month T-Bills yields went up by $79 \mathrm{bps}, 90 \mathrm{bps}$, and 116 bps , respectively. All Sukuks in the Fund are floating rate linked to KIBOR with three to 6 -month coupon resetting period.

The equity sub-fund decreased by $10.5 \%$ during FY18 compared with $9.6 \%$ decreased in the benchmark KMI-30 Index during the same period.

## NAFA ISLAMIC PENSION FUND

The debt sub-fund yielded a return of $2.8 \%$ during FY18.
During FY18, the money market sub-fund posted a return of $3.6 \%$. These returns are net of management fee and all other expenses.

NIPF-Equity Performance vs. KMI-30 during FY18


Asset Allocation of the Fund (\% of NAV)

| Asset Allocation (\% of Net Assets) |  |  |
| :---: | :---: | :---: |
| Equity Sub-fund |  |  |
| Equity |  | 91.5\% |
| Cash Equivalents |  | 11.5\% |
| Others |  | -3.0\% |
|  | Total | 100.0\% |
| Debt Sub-fund |  |  |
| Sukuks |  | 30.5\% |
| Cash Equivalents |  | 73.1\% |
| Others |  | -3.6\% |
|  | Total | 100.0\% |
| Money Market Sub-fund |  |  |
| Cash Equivalents |  | 101.9\% |
| Others |  | -1.9\% |
|  | Total | 100.0\% |

## During the period under question

During the period there has been no significant change in the state of affairs of the Fund, other than stated above. During the year there were no circumstances that materially affected any interests of the unit holders. The Fund does not have any soft commission arrangement with any broker in the industry.

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability in Equity Sub Fund, Debt Sub Fund \& Money Market Sub fund to the tune of Rs. 6.8 million, 0.7 million \& 0.5 million respectively. If the same were not made the NAV per unit would be higher by Rs.1.8158,0.2467 and 0.1661 per unit respectively in Equity Sub Fund, Debt Sub Fund \& Money Market Sub fund. For details investors are advised to read note 12.1 of the Financial Statement of the Scheme for the year ended June 30, 2018.

## NAFA ISLAMIC PENSION FUND

Report of the Shari'ah Supervisory Board

September 04, 2018/ Dhu Al-Hijjah 23, 1439
Alhamdulillah, the period from July 1, 2017 to June 30, 2018 was the fifth year of operations of NAFA Islamic Pension Fund (NIPF). This report is being issued in accordance with clause 5.13.7 of the Offering Document of the Fund. The scope of the report is to express an opinion on the Shari'ah Compliance of the Fund's activity.

We have prescribed six criteria for Shari'ah compliance of equity investments which relate to (i) Nature of business, (ii) Debt to total assets, (iii) Investment in Shari'ah Non-Compliant activities (iv) Shari'ah Non-Income from Non-Compliant Investments, (v) Illiquid assets to total assets, and (vi) Net liquid assets per share vs. share price.

It is the responsibility of the management company of the fund to establish and maintain a system of internal controls to ensure Shari'ah compliance in line with the Shari'ah guidelines. Our responsibility is to express an opinion, based on our review, to the extent where such compliance can be objectively verified. A review is limited primarily to inquiries from the management company's personnel and review of various documents prepared by the management company to comply with the prescribed criteria.
i) We have reviewed and approved the modes of equity investments of NIPF in light of Shari'ah requirements. Following is a list of top investments of NIPF as on June 30, 2018 and their evaluation according to the screening criteria established by us. (December 31, 2017 accounts of the Investee companies have been used)

|  | (i) | (ii) | (iii) | (iv) | (v) | (vi) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company Name | Nature of Business | Debt to Assets (<37\%) | NonCompliant Investments (<33\%) | Non-Compliant Income to Gross Revenue (<5\%) | Illiquid Assets to Total Assets ( $\mathbf{~} 25 \%$ ) | Net Liquid Assets vs. Share Price ( $B>A$ ) |  |
|  |  |  |  |  |  | Net Liquid Assets per Share (A) | Share Price <br> (B) |
| Pakistan Petroleum Limited | Oil and Gas Exploration Companies | 0.06\% | 20.86\% | 3.79\% | 43\% | 39.29 | 205.91 |
| Engro Corporation | Fertilizer | 29.53\% | 21.57\% | 3.03\% | 65\% | (75.29) |  |
| Oil \& Gas Development Company | Oil \& Gas Exploration Companies | 0.00\% | 25.46\% | 4.60\% | 39\% | 63.81 | 162.79 |
| Engro Fertilizer Ltd | Fertilizer | 29.63\% | 7.32\% | 0.12\% | 77\% | (32.84) |  |
| Pakistan Oilfields Ltd | Oil and Gas Exploration Companies | 0.00\% | 0.01\% | 2.00\% | 72\% | (40.74) |  |
| Nishat Mills | Textile | 21.03\% | 15.89\% | 2.30\% | 69\% | (0.42) |  |
| Mari Petroleum | Oil \& Gas Exploration Companies | 6.30\% | 13.35\% | 0.63\% | 43\% | (440.91) |  |
| Pakistan State Oil* | Oil \& Gas Marketing Companies | 20.44\% | 0.57\% | 0.33\% | 19\% | 119.42 | 293.11 |
| Meezan Bank Ltd | Islamic Banks | 0.00\% | 0.00\% | 0.00\% | 72\% | (587.61) |  |

*PSO scrip has been considered compliant due to circular debt issue.

## NAFA ISLAMIC PENSION FUND

ii) On the basis of information provided by the management and the provisions of the Scheme, investments in equities made on account of NIPF are Shari'ah Compliant and in accordance with the criteria established by us.
iii) There are investments made by NIPF where Investee companies have earned a part of their income from non-compliant sources (e.g. interest income received on bank deposits and etc). In such cases, the management company has been directed to set aside such proportion of the income from Investee companies as charity in order to purify the earnings of the Fund.

In light of the above, we hereby certify that nothing has come to our attention which causes to believe that the overall operations of NIPF for the year ended June 30, 2018 are not in compliance with the Shari'ah principles.

During the year a provision of Rupees 793,661/- was created and an amount of Rupees 581,158/- was available for disbursement into charity as of June 30, 2018, which is inclusive of Rupees 171,684/provisional amount of previous year adjusted after availability of the respective financial statements. However, the provisional amount of the financial year ended June 30, 2018 will be adjusted after the availability of the respective annual financial statements.

May Allah bless us with best Tawfeeq to accomplish our cherished tasks, make us successful in this world and in the Hereafter, and forgive our mistakes.

For and on behalf of Meezan Bank Limited
Shar'iah Technical Services \& Support Provider

[^0]Mufti Ehsan Waquar<br>Shariah Advisor \& Member<br>Shariah Supervisory Board

| Dr. Imran Ashraf Usmani |
| :--- |
| Chairman |
| Shariah Supervisory Board |

# INDEPENDENT REASONABLE ASSURANCE REPORT TO THE PARTICIPANT'S HOLDERS ON THE STATEMENT OF COMPLIANCE WITH THE SHARIAH PRINCIPLES 

We were engaged by the Board of Directors of NBP Fund Management Limited, Pension Fund Manager of NAFA Islamic Pension Fund (the Fund), to report on Fund's Compliance with the Shariah principles as set out in the annexed statement prepared by the Pension Fund Manager for the year ended 30 June 2018, in the form of an independent reasonable assurance conclusion about whether the annexed statement presents fairly the status of the Fund's compliance with Shariah principles specified in the Trust Deed and the guidelines issued by the Shariah Advisor, in all material respects.

## Applicable Criteria

The criteria against which the subject matter information (the Statement) is assessed comprise of Shariah principles specified in the Trust Deed and the guidelines issued by the Shariah Advisor.
The above criteria were evaluated for their implementation on the financial statements of the Fund for the year ended 30 June 2018.

## Responsibilities of the Pension Fund Manager

The Pension Fund Manager is responsible for preparation of the annexed statement that is free from material misstatement and for the information contained therein.

This responsibility includes designing, implementing and maintaining internal controls relevant to the preparation of the annexed statement that is free from material misstatement, whether due to fraud or error. The Pension Fund Manager is also responsible to ensure that the financial arrangements and transactions having Shariah implications entered into by the Fund in substance and in their legal form are in compliance with the Shariah principles specified in the Trust Deed and guidelines issued by the Shariah Advisor.

## Our Independence and Quality Control

We have complied with the independence and other ethical requirements of the Code of Ethics for Chartered Accountants issued by the Institute of Chartered Accountants of Pakistan, which is founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behavior.

The firm applies International Standard on Quality Control 1 "Quality Control for Firms That Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements" and accordingly maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

## Our responsibilities

Our responsibility is to examine the annexed statement and to report thereon in the form of an independent reasonable assurance conclusion based on the evidence obtained. We conducted our engagement in accordance with International Standard on Assurance Engagements (ISAE) 3000 (Revised), Assurance Engagements Other Than Audits or Reviews of Historical Financial Information issued by the International Auditing and Assurance Standards Board. That standard requires that we plan and perform our procedures to obtain reasonable assurance about whether the annexed statement presents fairly the status of the Fund's compliance with the Shariah principles specified in the Trust Deed and the guidelines issued by the Shariah Advisor, in all material respects.
The procedures selected depend on our judgment, including the assessment of the risks of material non-compliances with Shariah principles and guidelines whether due to fraud or error. In making those risk assessments, we have considered internal control relevant to financial arrangements and transactions having Shariah implications, in order to design assurance procedures that are appropriate in the circumstances, but not for the purposes of expressing a conclusion as to the effectiveness of the Fund's internal control. Reasonable assurance is less than absolute assurance.
The procedures performed included performing tests of controls for making investments, maintaining bank accounts and transferring impure income to charity in accordance with the Shariah principles specified in the Trust Deed and the guidelines issued by the Shariah Advisor.

## Conclusion

Our conclusion has been formed on the basis of, and is subject to, the matters outlined in this report. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.
In our opinion, the annexed statement, for the year ended 30 June 2018, presents fairly the status of the Fund's compliance with the Shariah principles specified in the Trust Deed and the guidelines issued by the Shariah Advisor, in all material respects.

Date: 05 September 2018

## KPMG Taseer Hadi \& Co. Chartered Accountants

## Karachi

## NAFA ISLAMIC PENSION FUND

## INDEPENDENT AUDITORS' REPORT TO THE PARTICIPANTS

We have audited the annexed financial statements comprising:
i. Statement of Assets and Liabilities;
ii: Income Statement and Statement of Comprehensive Income;
iii. Cash Flow Statement; and
iv. Statement of Movement in Participants' Sub-Fund,
of NAFA Islamic Pension Fund ("the Fund") as at 30 June 2018 and for the year then ended together with the notes forming part thereof.

## Pension Fund Manager's responsibility for the financial statements

The Pension Fund Manager is responsible for the preparation and fair presentation of these financial statements in accordance with Accounting and Reporting. Standards as applicable in Pakistan, and for such internal control as the Pension Fund Manager determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an oppinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion:
(a) the financial statements have been prepared in accordance with the relevant provisions of the Trust Deed and the Voluntary Pension System Rules, 2005 including the guidelines there under;
(b) a true and fair view is given of the disposition of the Fund as at 30 June 2018 and of the transactions of the Fund for the year ended 30 June 2018 in accordance with the Accounting and Reporting Standards as applicable in Pakistan;
(c) the allocation and reallocation of units of the sub-funds for all the participants have been made according to the Voluntary Pension System Rules, 2005;
(d) the cost and expenses debited to the pension fund and apportionment of expenses between sub-funds are as specified in the constitutive documents of the pension fund;
(e) proper books and records have been kept by the Pension Fund Manager and the financial statements prepared are in agreement with the pension fund's books and records;
(f) we were able to obtain all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of the audit; and
(g) no zakat was deductible at source under the Zakat and Usher Ordinance, 1980.

KPMG Taseer Hadi \& Co.
Chartered Accountants
Engagement Partner
Muhammad Nadeem
Date: September 05, 2018
Place: Karachi

## NAFA ISLAMIC PENSION FUND

Balance Sheet
As at 30 June 2018

|  | 2018 |  |  |  |  | 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Equity | Debt | Money | Others | Total | Equity | Debt | Money | Others | Total |
|  | Sub-Fund | Sub-Fund | Market |  |  | Sub-Fund | Sub-Fund | Market |  |  |
| Note |  |  | Sub-Fund |  |  |  |  | Sub-Fund |  |  |

## Assets

## Bank balances

Investments


Mark-up receivables
Receivable against sale of investment
Advance, deposits and other receivable
Total assets

Payable to NBP Fund Management
Limited - Pension Fund Manager
Payable to Central Depository Company of Pakistan Limited - Trustee
Payable to Securities and Exchange Commission of Pakistan
Payable against purchase of investment Accrued expenses and other liabilities Total liabilities

## Net assets

Participants' funds (as per statement attached)







| $5,305,275$ <br> 211,779 <br> 398,832 <br> - <br> $21,132,411$ |
| ---: |
| $27,048,297$ |


| 1,110,197,234 | 372,899,418 | 418,888,452 | - | 1,901,985,104 | 964,029,792 | 365,707,979 | 253,201,235 | - | 1,582,939,006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,110,197,234 | 372,899,418 | 418,888,452 | - | 1,901,985,104 | 964,029,792 | 365,707,979 | 253,201,235 | - | 1,582,939,006 |

Contingency and commitment
13
Number of units in issue
Net assets value per unit

14 $\qquad$ | 330.0453 |
| :--- |
|  |

The annexed notes 1 to 24 form an integral part of these financial statements.

For NBP Fund Management Limited
(Pension Fund Manager)

## NAFA ISLAMIC PENSION FUND

## Income

Mark-up on bank deposits
Mark-up / return on government securities
Income from commercial paper
Dividend income
(Loss) / gain on sale of investments - net
Net unrealised (diminution) / appreciation on re-measurment of investments classified as 'financial assets at fair value through profit or loss'
Other income

## Expenses

Remuneration to NBP Fund Managemen Limited - Pension Fund Manager Sindh Sales Tax on remuneration to Pension Fund Manager
Remuneration to Central Depository Company of Pakistan Limited - Trustee
Sindh Sales Tax on remuneration to Central Depository Company of Pakistan Limited- Trustee Annual fee - Securities and Exchange Commission of Pakistan
Auditors' remuneration
Charity expense
Securities transaction costs
Printing expenses
Legal and professional charges
Settlement and bank charges

Net (loss)/ income from operating activities
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - net

Reversal of provision for Workers' Welfare Fund
Provision for Sindh Workers' Welfare Fund
Net (loss) / income for the year
The annexed notes 1 to 24 form an integral part of these financial statements.
For the year ended 30 June 2018

| Note | 2018 |  |  |  | 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Equity Sub-Fund | $\begin{gathered} \text { Debt } \\ \text { Sub-Fund } \end{gathered}$ | Money Market Sub-Fund | Total | Equity Sub-Fund | $\begin{gathered} \hline \text { Debt } \\ \text { Sub-Fund } \end{gathered}$ | Money Market Sub-Fund | Total |
|  |  |  |  | --- (Rupees) |  |  |  |  |
| 5.1 | 4,267,879 | 12,699,995 | 16,304,439 | 33,272,313 | 2,172,866 | 10,723,637 | 9,663,787 | 22,560,290 |
|  |  | 7,698,987 | 457,480 | 8,156,467 | - | 5,918,734 | 817,976 | 6,736,710 |
|  | - | 322,776 | - | 322,776 | - | - | - | - |
|  | 43,908,175 |  |  | 43,908,175 | 28,889,732 | - | - | 28,889,732 |
|  | $(57,190,923)$ | $(695,000)$ | $(208,500)$ | $(58,094,423)$ | 55,005,154 | 260,000 | - | 55,265,154 |
| 6.3 | (74,949,057) | (2,571,000) | - | $(77,520,057)$ | 113,480,973 | 1,589,500 | 180,000 | 115,250,473 |
|  | - | - | - | - | 1,187,570 | - | - | 1,187,570 |
|  | $(83,963,926)$ | 17,455,758 | 16,553,419 | $(49,954,749)$ | 200,736,295 | 18,491,871 | 10,661,763 | 229,889,929 |
| 9.1 | 13,960,593 | 5,480,110 | 4,412,574 | 23,853,277 | 10,863,501 | 4,540,324 | 2,724,883 | 18,128,708 |
| 9.2 | 1,814,877 | 712,414 | 573,635 | 3,100,926 | 1,412,255 | 590,242 | 354,235 | 2,356,732 |
| 10.1 | 1,311,879 | 516,351 | 413,155 | 2,241,385 | 1,086,110 | 454,032 | 284,497 | 1,824,639 |
| 10.2 | 170,545 | 67,125 | 53,712 | 291,382 | 141,194 | 59,024 | 36,985 | 237,203 |
| 11 | 307,133 | 120,562 | 97,077 | 524,772 | 238,997 | 99,887 | 59,947 | 398,831 |
| 17 | 116,401 | 116,401 | 116,401 | 349,203 | 121,319 | 121,319 | 121,319 | 363,957 |
|  | 794,205 |  | - | 794,205 | 438,021 | - | - | 438,021 |
|  | 1,044,674 |  | - | 1,044,674 | 739,772 | - | - | 739,772 |
|  | 14,965 | 14,965 | 14,965 | 44,895 | 14,965 | 14,965 | 14,965 | 44,895 |
|  | 109,788 | 29,930 | 29,930 | 169,648 | 54,930 | 29,930 | 29,930 | 114,790 |
|  | 275,003 | 157,321 | 153,299 | 585,623 | 196,642 | 121,564 | 103,234 | 421,440 |
|  | 19,920,063 | 7,215,179 | 5,864,748 | 32,999,990 | 15,307,706 | 6,031,287 | 3,729,995 | 25,068,988 |
|  | $(103,883,989)$ | 10,240,579 | 10,688,671 | $(82,954,739)$ | 185,428,589 | 12,460,584 | 6,931,768 | 204,820,941 |
|  | - | - | - | - | 74,103,589 | 1,730,016 | 2,562,256 | 78,395,861 |
| 12.1 | - | - | - | - | 1,341,944 | 182,708 | 137,564 | 1,662,216 |
| 12.1 | - | $(204,812)$ | $(213,773)$ | $(418,585)$ | $(6,827,479)$ | $(514,949)$ | $(326,873)$ | (7,669,301) |
|  | (103,883,989) | 10,035,767 | 10,474,898 | (83,373,324) | 254,046,643 | 13,858,359 | 9,304,715 | 277,209,717 |

For NBP Fund Management Limited
(Pension Fund Manager)

## NAFA ISLAMIC PENSION FUND

## Statement of Comprehensive Income <br> For the year ended 30 June 2018

|  | 2018 |  |  |  | 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Equity Sub-Fund | Debt Sub-Fund | Money Market Sub-Fund | Total | Equity Sub-Fund | Debt Sub-Fund | Money Market <br> Sub-Fund | Total |
| Net (loss) / income for the year | $(103,883,989)$ | 10,035,767 | 10,474,898 | $\begin{aligned} & -------- \text { (Rupees) } \\ & (83,373,324) \end{aligned}$ | 254,046,643 | 13,858,359 | 9,304,715 | 277,209,717 |
| Other comprehensive income for the year | - | - | - | - | - | - | - | - |
| Total comprehensive (loss) / income for the year | (103,883,989) | 10,035,767 | 10,474,898 | (83,373,324) | 254,046,643 | 13,858,359 | 9,304,715 | $\underline{\text { 277,209,717 }}$ |

The annexed notes 1 to 24 form an integral part of these financial statements

## NAFA ISLAMIC PENSION FUND

## Statement of Movement in Participants' Funds <br> For the year ended 30 June 2018

|  | 2018 |  |  |  | 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Note | Equity Sub -Fund | Debt Sub-Fund | Money Market Sub-Fund | Total | Equity Sub-Fund | Debt Sub-Fund | Money <br> Market Sub-Fund | Total |
|  | 964,029,792 | 365,707,979 | 253,201,235 | ------------- (Rupe | 433,123,546 | 279,690,023 | 152,409,030 | 865,222,599 |
| 16 | $\begin{array}{r\|} \hline 357,809,281 \\ (106,251,428) \\ (1,506,422) \\ \hline \end{array}$ | $\begin{array}{r\|} \hline 150,699,964 \\ (136,646,987) \\ (16,897,305) \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline 291,215,138 \\ (154,406,546) \\ 18,403,727 \\ \hline \end{array}$ | $\begin{gathered} 799,724,383 \\ (397,304,961) \end{gathered}$ | $\begin{array}{r} \hline 429,615,993 \\ (68,858,946) \\ (9,793,855) \\ \hline \end{array}$ | $\begin{array}{r} \hline 185,579,482 \\ (107,212,749) \\ (4,477,120) \\ \hline \end{array}$ | $\begin{gathered} 137,604,144 \\ (57,825,373) \\ 14,270,975 \\ \hline \end{gathered}$ | $\begin{gathered} 752,799,619 \\ (233,897,068) \end{gathered}$ |
|  | 250,051,431 | $(2,844,328)$ | 155,212,319 | 402,419,422 | 350,963,192 | 73,889,613 | 94,049,746 | 518,902,551 |

Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed - net
(Loss) / gain on sale of investments - net
Net unrealised (diminution) / appreciation on re-measurment of investments classified as 'financial assets at fair value through profit or loss'
Other net income for the year
Total comprehensive (loss) / income for the year

Net assets at end of the year
Net assets value per unit at beginning of the year
Net assets value per unit at end of the year
Net assets at beginning of the year
Amount received on issuance of units
Amount paid on redemption of units
Reallocation among sub-funds

The annexed notes 1 to 24 form an integral part of these financial statements

For NBP Fund Management Limited (Pension Fund Manager)

## NAFA ISLAMIC PENSION FUND

CASH FLOWS FOR THE YEAR FROM
OPERATING ACTIVITIES
Net (loss) / income for the year
Adjustments:
(Loss) / gain on sale of investments - net
Net unrealised diminution / (appreciation) on
re-measurment of investments classified as 'financial
assets at fair value through profit or loss'
emer (gains) / losses included
prices of units issued less those in units redeemed - net

## (Increase) / decrease in assets

Investments
Dividend receivable
Mark-up receivables
Receivable against sale of investment
Advance, deposits and other receivable

Increase / (decrease) in liabilities
Payable to NBP Fund Management Limited
Pension Fund Manager
Payable to Central Depository Company of Pakistan
Limited - Trustee
Annual fee payable to Securities and Exchange
Commission of Pakistan
Payable against purchase of investment
Accrued expenses and other liabilities
Net cash (used in) / generated from operating activities
CASH FLOWS FROM FINANCING ACTIVITIES
Amount received on issuance of units
Amount paid on redemption of units
Reallocation among sub-funds
Net cash flow from financing activities
Net increase / (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of the year
Cash and cash equivalents at end of the year
The annexed notes 1 to 24 form an integral part of these financial statements.

Cash Flow Statement
For the year ended 30 June 2018


For NBP Fund Management Limited (Pension Fund Manager)

## NAFA ISLAMIC PENSION FUND

## Notes to and forming part of the Financial Statements <br> For the year ended 30 June 2018

NAFA Islamic Pension Fund ("the Fund") was established under a Trust Deed, dated 12 October 2012, between NBP Fund Management Limited as the Pension Fund Manager and Central Depository Company of Pakistan Limited (CDC) as the trustee. The Fund was authorized by the Securities and Exchange Commission of Pakistan (SECP) as a pension fund on 16 November 2012.
1.2 The Pension Fund Manager has been licensed to act as a Pension Fund Manager under the Voluntary Pension System Rules, 2005 (VPS Rules) through a certificate of registration issued by SECP. The registered office of the Pension Fund Manager is situated at 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi.
1.3 The Fund is an unlisted open end pension scheme and offers units for public subscription on a continuous basis. The units are non-transferable except in the circumstances mentioned in VPS Rules and can be redeemed by surrendering to the Fund. Further, as per the Offering document, distribution of income or dividend is not allowed from any of the sub-funds.
1.4 The objective of the Fund is to provide individuals with a portable, individualized, funded (based on defined contribution), flexible pension scheme, assisting and facilitating them to plan and provide for their retirement.
1.5 The Fund has been formed to enable the participants to contribute in a diversified portfolio of securities, which are Shariah compliant. Under the Trust Deed, all the conducts and acts of the Fund are based on Shariah. The Pension Fund Manager has appointed Mufti Bilal Ahmed Qazi as Shariah Advisor to the Pension Fund to ensure that the activities of the Fund are in compliance with the principles of Shariah.
1.6 The Fund consists of three sub-funds namely, NAFA Islamic Pension Fund Equity Sub-Fund (Equity Sub-Fund), NAFA Islamic Pension Fund Debt Sub-Fund (Debt Sub-Fund) and NAFA Islamic Pension Fund Money Market Sub-Fund (Money Market Sub-Fund) (collectively the Sub-Funds). The investment policy for each of the sub-funds are as follows:

- The Equity Sub-Fund consists of a minimum $90 \%$ of net assets invested in Shariah compliant listed equity securities. Investment in single company is restricted to lower of $10 \%$ of Net Assets Value (NAV) of Equity Sub-Fund or paid-up capital of the investee company. Investment in a single stock exchange sector is restricted to the higher of $30 \%$ of NAV or index weight, subject to a maximum of $35 \%$ of NAV of Equity Sub-Fund. (Remaining assets of the Equity Sub-Fund may be invested in any government treasury bills or government securities having less than one year time maturity, or be deposited with scheduled Islamic commercial banks having at least 'A' rating or Islamic windows of commercial banks having rating not less than 'AA' by a rating).

The Debt Sub-Fund consists of Shariah compliant tradable debt securities with weighted average time to maturity of the investment portfolio of the sub-fund not exceeding five years. At least twenty five percent ( $25 \%$ ) of the net assets of Debt Sub-Fund shall be invested in debt securities issued by the Federal Government. Upto twenty five percent $(25 \%)$ may be deposited with scheduled Islamic banks having not less than 'A+' rating or Islamic windows of commercial banks having not less than 'AA' rating. Investment in securities issued by companies of a single sector shall not exceed $20 \%$ except for banking sector for which the exposure limit shall be up to $30 \%$ of net assets of Debt Sub-Fund. Composition of the remaining portion of the investments shall be as defined in the offering document.

## NAFA ISLAMIC PENSION FUND

The Money Market Sub-Fund consists of Shariah compliant short-term money market securities with weighted average time to maturity not exceeding one year. There is no restriction on the amount of investment in securities issued by the Federal Government and Islamic windows of commercial banks having 'A+' rating provided that deposit with any one bank shall not exceed $20 \%$ of net assets of Money Market Sub-Fund. Investment in securities issued by provincial government, city government, government corporation with ' A ' or higher rating or a corporate entity with ' $\mathrm{A}+$ ' or higher rating shall be in proportion as defined in offering document.



 on a periodic basis such as annual, semi annual, quarterly or monthly basis or with any other frequency.



 business day.

Pakistan Credit Rating Agency (PACRA) has assigned management quality rating of 'AM1' to the Pension Fund Manager while the Fund is currently not rated.
Title to the assets of the Fund are held in the name of CDC as the trustee of the Fund.

## BASIS OF PREPARATION

Statement of compliance
 in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of the Voluntary Pension System Rules, 2005 (the VPS Rules); and
- Provisions of and directives issued under the Companies Act, 2017.
 and directives issued under the Companies Act, 2017 have been followed.


## Accounting convention

These financial statements are prepared under the historical cost convention except for investments which are carried at their fair values.
Functional and presentation currency
 rounded to the nearest rupees, except otherwise stated.
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## NAFA ISLAMIC PENSION FUND

## Critical accounting estimates and judgments

In preparing these financial statements, management has made judgement, estimates and assumptions that affect the application of the Fund's accounting policies and reborted amounts of assets, liabilities, income and expenses. Actual results may differ from the estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revision to estimates are recognised prospectively. Information about judgements made in applying accounting policies that have the most significant effects on the amount recognised in the financial statements and assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment in the subsequent years related to classification and valuation of investments (refer note 4.1 and note 6).

## 3 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 July 2018:

- Classification and Measurement of Share-based Payment Transactions - amendments to IFRS 2 clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 01 January 2018. The amendments cover three accounting areas (a) measurement of cash-settled share-based payments; (b) classification of share- based payments settled net of tax withholdings; and (c) accounting for a modification of a share-based payment from cash-settled to equity-settled. The new requirements could affect the classification and / or measurement of these arrangements and potentially the timing and amount of expense recognized for new and outstanding awards. The amendments are not likely to have an impact on the Fund's financial statements.
- Transfers of Investment Property (Amendments to IAS 40 'Investment Property' - effective for annual periods beginning on or after 01 January 2018 ) clarifies that an entity shall transfer a property to, or from, investment property when, and only when there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments are not likely to have an impact on the Fund's financial statements.
- Annual Improvements to IFRSs 2014-2016 Cycle [Amendments to IAS 28 'Investments in Associates and Joint Ventures'] (effective for annual periods beginning on or after 01 January 2018) clarifies that a venture capital organization and other similar entities may elect to measure investments in associates and joint ventures at fair value through profit or loss, for each associate or joint venture separately at the time of initial recognition of investment. Furthermore, similar election is available to non-investment entity that has an interest in an associate or joint venture that is an investment entity, when applying the equity method, to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture. The amendments are not likely to have an impact on the Fund's financial statements.
- IFRIC 22 'Foreign Currency Transactions and Advance Consideration' (effective for annual periods beginning on or after 01 January 2018) clarifies which date should be used for translation when a foreign currency transaction involves payment or receipt in advance of the item it relates to. The related item is translated using the exchange rate on the date the advance foreign currency is received or paid and the prepayment or deferred income is recognized. The date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) would remain the date on which receipt of payment from advance consideration was recognized. If there are multiple payments or receipts in advance, the entity shall determine a date of the transaction for each payment or receipt of advance consideration. The application of interpretation is not likely to have an impact on the Fund's financial statements.


## NAFA ISLAMIC PENSION FUND

- IFRIC 23 'Uncertainty over Income Tax Treatments' (effective for annual periods beginning on or after 01 January 2019) clarifies the accounting for income tax when there is uncertainty over income tax treatments under IAS 12. The interpretation requires the uncertainty over tax treatment be reflected in the measurement of current and deferred tax. The application of interpretation is not likely to have an impact on the Fund's financial statements.
- IFRS 15 'Revenue from contracts with customers' (effective for annual periods beginning on or after 01 July 2018). IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance, including IAS 18 'Revenue', IAS 11 'Construction Contracts' and IFRIC 13 'Customer Loyalty Programmes'. The application of the standard is not likely to have an impact on the Fund's financial statements.

IFRS 9 'Financial Instruments' and amendment - Prepayment Features with Negative Compensation (effective for annual periods beginning on or after 01 July 2018 and 01 January 2019 respectively). IFRS 9 replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. The amendments are not likely to have an impact on the Fund's financial statements.

IFRS 16 'Leases' (effective for annual period beginning on or after 01 January 2019). IFRS 16 replaces existing leasing guidance, including IAS 17 'Leases', IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC-15 'Operating Leases- Incentives' and SIC-27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'. IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard i.e. lessors continue to classify leases as finance or operating leased. The appication of the standard is not likely to have an impact on the Fund's financial statements.

- Amendment to IAS 28 'Investments in Associates and Joint Ventures' - Long Term Interests in Associates and Joint Ventures (effective for annual period beginning on or after 01 January 2019). The amendment will affect companies that finance such entities with preference shares or with loans for which repayment is not expected in the foreseeable future (referred to as long-term interests or 'LTI'). The amendment and accompanying example state that LTI are in the scope of both IFRS 9 and IAS 28 and explain the annual sequence in which both standards are to be applied. The amendments are not likely to have an impact on the Fund's financial statements.
- Amendments to IAS 19 'Employee Benefits'- Plan Amendment, Curtailment or Settlement (effective for annual periods beginning on or after 01 January 2019). The amendments clarify that on amendment, curtailment or settlement of a defined benefit plan, a company now uses updated actuarial assumptions to determine its current service cost and net interest for the period; and the effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan and is dealt with separately in other comprehensive income. The application of amendments is not likely to have an impact on the Fund's financial statements

Annual Improvements to IFRS Standards 2015-2017 Cycle - the improvements address amendments to following approved accounting standards:
IFRS 3 Business Combinations and IFRS 11 Joint Arrangement - the amendment aims to clarify the accounting treatment when a company increases its interest in a join operation that meets the definition of a business. A company remeasures its previously held interest in a joint operation when it obtains control of the business. A company does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.

- IAS 12 Income Taxes - the amendment clarifies that all income tax consequences of dividends (including payments on financial instruments classified as equity) are recognized consistently with the transaction that generates the distributable profits.
- IAS 23 Borrowing Costs - the amendment clarifies that a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

The above amendments are effective from annual period beginning on or after 01 January 2019 and are not likely to have an impact on the Fund's financial statements.

## NAFA ISLAMIC PENSION FUND

## 4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements have been consistently applied to all periods presented except for the change in accounting policies as stated below:

## New, Amended and Revised Standards and Interpertations of IFRSs

There are new and amended standards and interpretations that are mandatory for accounting periods beginning 01 July 2017 but are considered not to be relevant or do not have any significant effect on the the Funds' financial statements and are therefore not stated in these financial statements.

## Application of Companies Act, 2017

The Companies Act, 2017 was enacted on 30 May 2017 and SECP vide its circular 23 of 2017 which application has been deferred till 31 December 2017. Therefore, the provision of the Companies Act, 2017 are applicable from 01 January 2018 (refer note 2.1). However, it does not have any significant impact on the Fund's financial statements.

## Element of Income / (loss)

Up to 30 June 2017, the element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed to the extent that it is represented by income earned during the accounting period is recognized in income statement and to the extent that it is represented by unrealised appreciation / (diminution) arising during the year on available for sale securities is included in distribution statement.

Effective from 1 July 2017, the Fund has discontinued to record the element of income in line with the requirements of Voluntary Pension Scheme (VPS) Rules 2005 and the industry practice. As required by IAS 8: 'Accounting Policies, Changes in Accounting Estimates and Errors', a change in accounting policy requires retrospective application as if that policy had always been applied. However, the Pension Fund Manager has applied the above changes in accounting policy prospectively from 1 July 2017 in view of clarification provided by SECP vide its email dated 7 February 2018 to mutual fund industry. Accordingly, corresponding figures have not been restated.

Had the element of income been recognised as per the previous accounting policy, the income of the Equity Sub Fund would have been higher by Rs. 26.889 million and the income of the Debt sub fund and Money market sub fund would have been lower by Rs. 0.021 and Rs. 0.391 million respectively, net off charge for SWWF in respect of element of income / loss and consequently NAV per unit would have been lower by Rs. 0.5378 for Equity Sub-Fund and higher by Rs. 0.0004 and Rs. 0.0783 for Debt sub fund and Money market fund.

### 4.1 Financial assets

### 4.1.1 Classification

The Fund classifies its financial assets in the following categories: loans and receivables, at fair value through profit or loss and available for sale. The classification depends on the purpose for which the financial assets were acquired. The Pension Fund Manager determines the appropriate classification of its financial assets at the time of initial recognition and re-evaluates their classification on a regular basis.

## a) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.
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## NAFA ISLAMIC PENSION FUND

## b) Financial assets at fair value through profit or loss

Financial assets that are acquired principally for the purpose of generating profit from short-term fluctuations in prices are classified as held for trading in the financial assets 'at fair value through profit or loss' category.
c) Available for sale

Available for sale financial assets are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables and (b) financial assets at fair value through profit or loss. These are intended to be held for an indefinite period of time which may be sold in response to needs for liquidity or changes in prices. All investments in the sub-funds as at 30 June 2018 are classified as 'financial assets at fair value through profit and loss'.

### 4.1.2 Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset.

### 4.1.3 Initial recognition and measurement

Financial assets are initially recognised at fair value plus transaction costs except for financial assets carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the income statement.

### 4.1.4 Subsequent measurement

Subsequent to initial recognition, financial assets designated by the management as at fair value through profit or loss and available for sale are valued as follows:
a) Basis of valuation of Debt Securities (other than government securities)

The debt securities are valued on the basis of rates determined by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by SECP for valuation of debt securities vide its Circular No. 33 of 2012 dated 24 October 2012. In the determination of the rates, MUFAP takes into account the holding pattern of these securities and categorises them as traded, thinly traded and non-traded securities. The circular also specifies the valuation process to be followed for each category as well as the criteria for the provisioning of non-performing debt securities.
b) Basis of valuation of Government Securities

The government securities are valued on the basis of rates announced by the Financial Markets Association of Pakistan.

## c) Basis of valuation of equity securities

The investment of the Fund in equity securities is valued on the basis of closing quoted market prices available at the stock exchange.
Net gains and losses arising from changes in the fair value of financial assets carried at fair value through profit or loss are taken to the 'income statement'

## NAFA ISLAMIC PENSION FUND

Net gains and losses arising from changes in fair value of available for sale financial assets are taken to the 'statement of comprehensive income' until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised directly in the 'statement of comprehensive income' is transferred to the 'income statement'.

## d) Loans and receivables

Subsequent to initial recognition, financial assets classified as 'loans and receivables' are carried at amortised cost using the effective interest method.

### 4.1.5 Impairment of financial assets

The carrying value of the Fund's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If such an indication exists, the recoverable amount of such asset is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in the income statement.
a) Debt securities

Provision for non-performing debt securities is made on the basis of time based criteria as prescribed under circular 33 of 2012 dated 24 October 2012 issued by SECP.
As allowed under circular no. 13 of 2009 dated 4 May 2009 and circular 33 of 2012 dated 24 October 2012 issued by SECP the management may also make provision against debt securities over and above the minimum provision requirement prescribed in the aforesaid circular, in accordance with a provisioning policy approved by the Board of Directors and disseminated by the Pension Fund Manager on its website.
b) Equity Securities

For equity securities classified as 'available for sale', a significant or prolonged decline in the fair value of the security below its cost is considered, among other indicators, as an indicator that the security is impaired. If any such evidence exists for 'available for sale' financial assets, the cumulative loss measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in 'income statement', is reclassified from other comprehensive income and recognised in the income statement. However, the decrease in impairment loss on equity securities are not reversed through the income statement.
c) Loans and receivables

For financial assets classified as 'loans and receivables', a provision for impairment is established when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The amount of the provision and its subsequent reversal is determined based on the provisioning criteria specified by SECP.

### 4.1.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Fund has transferred substantially all risks and rewards of ownership.

### 4.1.7 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

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## NAFA ISLAMIC PENSION FUND

### 4.2 Cash and cash equivalents

Cash and cash equivalents comprise of deposits and current accounts maintained with banks. Cash equivalents are short term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short term cash commitments rather than for investments and other purposes.

### 4.3 Derivatives

Derivative instruments are initially recognised at fair value and subsequent to initial measurement each derivative instrument is remeasured to its fair value and the resultant gain or loss is recognised in the income statement.

### 4.4 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. They are initially recognised at fair value and subsequently stated at amortised cost. A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired.

### 4.5 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. These costs are being amortised over a period of three years in accordance with the requirements set out in the Trust Deed of the Fund and the VPS Rules.

### 4.6 Provisions

Provisions are recognised when the Fund has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

### 4.7 Taxation

The income of the Fund is exempt from Income Tax under clause $57(3)$ (viii) of Part I of the Second Schedule to the Income Tax Ordinance, 2001. The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A(i) of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

### 4.8 Issue and redemption of units

Contribution received in the individual pension account after deduction of takaful premia (for optional Takaful covers), if any, followed by deduction of applicable front end fee, is used to purchase the units of sub-funds of the Fund according to the Allocation Scheme selected by the participant. The units are allotted at the net assets value notified by the Pension Fund Manager at the close of the business day for each sub-fund. The front end fee is if applicable, payable to the distributors and the Pension Fund Manager.

The Pension Fund Manager makes reallocation of the sub-fund units between the sub-funds at least once a year to ensure that the allocation of the sub-fund units of all the Participants are according to the allocation schemes selected by the Participants. In case of withdrawal before retirement, units are redeemed at the net assets value of each of the Sub-Funds as of the close of the business day on which such request is received by the distributor before the cut off time. Redemption of units is recorded on acceptance of application for redemption.

## NAFA ISLAMIC PENSION FUND

In case of retirement of the participant, units are redeemed at the net assets value of each of the Sub-Fund as of the close of the business day on which retirement age is reached In case of change of Pension Fund Manager, units are redeemed at the net assets value of each of the Sub-Fund as of the close of the business day corresponding to the date of change specified by the participant.

### 4.9 Earnings per unit

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 4.10 Net assets value per unit

The Net Assets Value (NAV) per unit is calculated by dividing the net assets of each of the Sub-Fund by the number of units in circulation of that Sub-Fund at the year end.

### 4.11 Revenue recognition

- Realised gains / (losses) arising on sale of investments are included in the Income Statement on the date at which the transactions take place.
- Unrealised appreciation / (diminution) arising on re-measurement of investments classified as financial assets 'at fair value through profit or loss ' are included in the income statement in the period in which they arise.

Unrealised appreciation / (diminution) arising on re-measurement of investments classified as 'available for sale' investments are included in the statement of comprehensive income in the period in which they arise.

Dividend income is recognised when the right to receive the dividend is established.

- Markup / return on government securities, ijarah sukuks, bank balances and term deposit receipts are recognised on a time proportion basis using the effective interest method.

|  | 2018 |  |  |  |  | 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Equity Sub-Fund | Debt <br> Sub-Fund | Money Market Sub-Fund | Others (note 5.2) | Total | Equity Sub-Fund | Debt Sub-Fund | Money <br> Market Sub-Fund | Others | Total |
| 5.1 | 114,754,050 | 257,948,255 | 418,202,813 | 3,394,877 | 794,299,995 | 97,597,766 | 198,562,188 | 231,069,973 | 4,932,588 | 532,162,515 |

## NAFA ISLAMIC PENSION FUND

6 INVESTMENTS

| 2018 |  |  |  | 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity | Debt | Money | Total | Equity | Debt | Money | Total |
| Sub-Fund | Sub-Fund | Market |  | Sub-Fund | Sub-Fund | Market |  |
|  |  | Sub-Fund |  |  |  | Sub-Fund |  |

## Investments by category

At fair value through profit and loss -

## held for trading

Listed equity securities 6.1
Government of Pakistan - Ijarah Sukuks 6.2

| 1,015,418,934 | - | - | 1,015,418,934 | 875,929,525 | - |  | 875,929,525 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | 113,774,500 | - | 113,774,500 | - | 167,340,500 | 15,298,500 | 182,639,000 |
| 1,015,418,934 | 113,774,500 | - | 1,129,193,434 | 875,929,525 | 167,340,500 | 15,298,500 | 1,058,568,525 |

6.1 Listed equity securities
6.1.1 Held by Equity Sub-Fund

Name of the investee company

| As at 01 <br> July 2017Purchases <br> during <br> the year | Bonus shares <br> issue during <br> the year | Right shares <br> purchased $/$ <br> subscribed <br> during <br> the year | Sales <br> during <br> the year | As at | 30 June 201 |
| :---: | :---: | :---: | :---: | :---: | :---: |

Commercial Bank
Meezan Bank Limited

| 103,500 | 365,000 | - | 6,210 | - | 474,710 | 38,793,301 | 3.49 | 3.82 | 0.05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 103,500 | 365,000 | - | 6,210 | - | 474,710 | 38,793,301 | 3.49 | 3.82 |  |
| 57,100 | 1,000 | - | - | - | 58,100 | 7,813,288 | 0.70 | 0.78 | 0.05 |
| 162,000 | 324,400 | - | - | 229,000 | 257,400 | 29,469,726 | 2.65 | 2.90 | 0.06 |
| 376,500 | 221,500 | - | - | 330,500 | 267,500 | 6,112,375 | 0.55 | 0.60 | 0.02 |
| 35,500 | - | - | - | 15,900 | 19,600 | 818,496 | 0.07 | 0.08 | 0.04 |
| 39,000 | 111,500 | - | - | 88,700 | 61,800 | 7,605,726 | 0.69 | 0.75 | 0.04 |
| 62,750 | 31,200 | - | - | 45,800 | 48,150 | 24,456,830 | 2.20 | 2.41 | 0.01 |
| 159,000 | 231,000 | - | 9,375 | 186,000 | 213,375 | 10,826,648 | 0.98 | 1.08 | 0.04 |
| 128,300 | 57,000 | - | - | 42,000 | 143,300 | 6,715,038 | 0.60 | 0.66 | 0.06 |
| 1,020,150 | 977,600 | - | 9,375 | 937,900 | 1,069,225 | 93,818,127 | 8.44 | 9.26 |  |
| 280,800 | 383,500 | - | - | 107,000 | 557,300 | 51,360,768 | 4.63 | 5.06 | 0.05 |
| 197,500 | 29,000 | - | - | 58,500 | 168,000 | 9,056,880 | 0.82 | 0.89 | 0.02 |
| 478,300 | 412,500 | - | - | 165,500 | 725,300 | 60,417,648 | 5.45 | 5.95 |  |

## NAFA ISLAMIC PENSION FUND

| Name of the investee company | As at 01 <br> July 2017 | Purchases during the year | Bonus shares issue during the year $\qquad$ | Right shares purchased / subscribed during the year <br> f Shares) $\qquad$ | Sales during the year | As at 30 June 2018 | Market value / carrying value as at 30 June 2018 <br> (Rupees) | Market value / carrying value as a percentage of net assets of sub-fund | Market value / carrying value as a percentage investments of sub-fund --------- (\%) $\qquad$ | Percentage of paid-up capital of the investee company held |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Oil \& Gas Exploration Companies |  |  |  |  |  |  |  |  |  |  |
| Mari Petroleum Company Limited | 26,000 | 17,800 | - | - | 9,800 | 34,000 | 51,210,120 | 4.61 | 5.04 | 0.03 |
| Oil \& Gas Development Company | 240,600 | 309,300 | - | - | 55,000 | 494,900 | 77,016,338 | 6.94 | 7.58 | 0.01 |
| Pakistan Oilfields Limited | 82,400 | 66,800 | - | - | 51,700 | 97,500 | 65,499,525 | 5.90 | 6.45 | 0.04 |
| Pakistan Petroleum Limited | 244,632 | 246,200 | - | - | 67,000 | 423,832 | 91,081,497 | 8.20 | 8.97 | 0.02 |
|  | 593,632 | 640,100 | - | - | 183,500 | 1,050,232 | 284,807,480 | 25.65 | 28.04 |  |
| Oil \& Gas Marketing Companies |  |  |  |  |  |  |  |  |  |  |
| Attock Petroleum Limited | 8,700 | 1,700 | - | - | - | 10,400 | 6,135,896 | 0.55 | 0.60 | 0.01 |
| Hascol Petroleum Limited (note 6.1.2) | 288 | 33,500 | - | - | - | 33,788 | 10,601,323 | 0.95 | 1.04 | 0.03 |
| Pakistan State Oil Company Limited (note 6.1.2) | 69,670 | 156,600 | 18,294 | - | 99,700 | 144,864 | 46,111,660 | 4.15 | 4.54 | 0.05 |
| Shell Pakistan Limited | 28,500 | - | - | - | 17,500 | 11,000 | 3,476,990 | 0.31 | 0.34 | 0.01 |
| Sui Northern Gas Pipelines Limited | - | 377,000 | - | - | 124,000 | 253,000 | 25,355,660 | 2.28 | 2.50 | 0.40 |
|  | 107,158 | 568,800 | 18,294 | - | 241,200 | 453,052 | 91,681,529 | 8.24 | 9.02 |  |
| Refinery |  |  |  |  |  |  |  |  |  |  |
| Attock Refinery Limited | 13,900 | 19,500 | - | - | 27,500 | 5,900 | 1,270,329 | 0.11 | 0.13 | 0.01 |
|  | 13,900 | 19,500 | - | - | 27,500 | 5,900 | 1,270,329 | 0.11 | 0.13 |  |
| Textile Composite |  |  |  |  |  |  |  |  |  |  |
| Dawood Lawrencepur Limited | 31,600 | - | - | - | 31,600 | - | - | - | - | - |
| Kohinoor Textile Mills Limited (note 6.1.2) | 202,875 | - | - | 12,117 | - | 214,992 | 11,822,410 | 1.06 | 1.16 | 0.08 |
| Nishat Mills Limited | 173,000 | 245,900 | - | - | 49,500 | 369,400 | 52,055,848 | 4.69 | 5.13 | 0.11 |
|  | 407,475 | 245,900 | - | 12,117 | 81,100 | 584,392 | 63,878,258 | 5.75 | 6.29 |  |
| Chemical |  |  |  |  |  |  |  |  |  |  |
| Akzo Nobel Pakistan Limited | 53,000 | - | - | - | - | 53,000 | 9,898,280 | 0.89 | 0.97 | 0.11 |
| Dynea Pakistan Limited | 91,500 | - | - | - | 75,000 | 16,500 | 2,097,150 | 0.19 | 0.21 | 0.09 |
| Engro Polymer and Chemicals Limited | - | 713,000 | - | - | - | 713,000 | 22,359,680 | 2.01 | 2.20 | - |
| Engro Polymer and Chemicals Limited (Right issue) | - | - | - | 263,778 | - | 263,778 | 2,326,522 | 0.21 | 0.23 | - |
| Ittehad Chemical Limited | - | 305,000 | - | - | 33,000 | 272,000 | 9,454,720 | 0.85 | 0.93 | 1.23 |
|  | 144,500 | 1,018,000 | - | 263,778 | 108,000 | 1,318,278 | 46,136,352 | 4.15 | 4.54 |  |
| Fertilizer |  |  |  |  |  |  |  |  |  |  |
| Dawood Hercules Corporation Limited | 116,500 | 18,900 | - | - | 76,500 | 58,900 | 6,524,942 | 0.59 | 0.64 | 0.01 |
| Engro Corporation Limited | 146,300 | 188,700 | - | - | 75,000 | 260,000 | 81,603,600 | 7.35 | 8.04 | 0.05 |
| Engro Fertilizers Limited | 312,000 | 764,000 | - | - | 150,000 | 926,000 | 69,366,660 | 6.25 | 6.83 | 0.07 |
|  | 574,800 | 971,600 | - | - | 301,500 | 1,244,900 | 157,495,202 | 14.19 | 15.51 |  |
| Automobile Parts \& Accessories |  |  |  |  |  |  |  |  |  |  |
| Agriautos Industries Limited | 22,000 | - | - | - | - | 22,000 | 6,490,000 | 0.58 | 0.64 | 0.08 |
| Baluchistan Wheels Limited | 78,300 | 4,500 | - | - | - | 82,800 | 8,959,788 | 0.81 | 0.88 | 0.62 |
| Thal Limited | 10,400 | - | - | - | - | 10,400 | 4,966,312 | 0.45 | 0.49 | 0.01 |
|  | 110,700 | 4,500 | - | - | - | 115,200 | 20,416,100 | 1.84 | 2.01 | Page 32 |
| Annual Report 2018 |  |  |  |  |  |  |  |  |  |  |

## NAFA ISLAMIC PENSION FUND

| Name of the investee company | As at 01 July 2017 | Purchases during the year | Bonus shares issue during the year $\qquad$ | Right shares purchased / subscribed during the year <br> f Shares) $\qquad$ | Sales during the year | As at 30 June 2018 | Market value / carrying value as at 30 June 2018 <br> ---(Rupees)--- | Market value / carrying value as a percentage of net assets of sub-fund | Market value / carrying value as a percentage investments of sub-fund $\qquad$ (\%) $\qquad$ | Percentage of paid-up capital of the investee company held |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Automobile Assembler |  |  |  |  |  |  |  |  |  |  |
| Al-Ghazi Tractors Limited | 2,100 | - | - | - | 2,100 | - | - | - | - | - |
| Honda Atlas Cars (Pakistan) | 28,500 | - | - | - | 28,500 | - | - | - | - | - |
| Hinopak Motors Limited | 6,220 | - | - | - | 6,220 | - | - | - | - | - |
| Indus Motor Company Limited | 9,350 | - | - | - | 9,350 | - | - | - | - | - |
| Millat Tractors Limited | 13,100 | - | - | - | 5,040 | 8,060 | 9,575,764 | 0.86 | 0.94 | 0.02 |
| Pak Suzuki Motor Company Limited | 11,000 | 5,500 | - | - | 15,700 | 800 | 314,704 | 0.03 | 0.03 | - |
| Sazgar Engineering Works Limited | 24,500 | - | - | - | 24,500 | - | - | - | - | - |
|  | 94,770 | 5,500 | - | - | 91,410 | 8,860 | 9,890,468 | 0.89 | 0.97 |  |
| Paper \& Board |  |  |  |  |  |  |  |  |  |  |
| Century Paper and Board Mills Limited | - | 41,000 | - | - | 41,000 | - | - | - | - | - |
| Packages Limited | 7,100 | - | - | - | - | 7,100 | 3,477,012 | 0.31 | 0.34 | 0.01 |
|  | 7,100 | 41,000 | - | - | 41,000 | 7,100 | 3,477,012 | 0.31 | 0.34 |  |
| Sugar \& Allied Industries |  |  |  |  |  |  |  |  |  |  |
| Faran Sugar Mills Limited | 43,000 | - | - | $-$ | - | 43,000 | 3,573,300 | 0.32 | 0.35 | 0.17 |
|  | 43,000 | - | - | - | - | 43,000 | 3,573,300 | 0.32 | 0.35 |  |
| Engineering |  |  |  |  |  |  |  |  |  |  |
| Amreli Steels Limited | 216,500 | 13,500 | - | - | 163,000 | 67,000 | 4,726,850 | 0.43 | 0.47 | 0.02 |
| Crescent Steel \& Allied Products |  |  |  |  |  |  |  |  |  |  |
| Limited | 15,700 | - | - | - | - | 15,700 | 1,431,369 | 0.13 | 0.14 | 0.02 |
| Ittefaq Iron Industries Limited | - | 173,500 | - | - | 173,500 | - | - | - | - | - |
| Mughal Iron and Steel Industries Limited (note 6.1.2) | 122,750 | 19,000 | - | - | 75,000 | 66,750 | 4,099,785 | 0.37 | 0.40 | 0.03 |
|  | 354,950 | 206,000 | - | - | 411,500 | 149,450 | 10,258,004 | 0.93 | 1.01 |  |
| Transport |  |  |  |  |  |  |  |  |  |  |
| Pakistan National Shipping Corporation Limited | 27,000 | - | - | - | - | 27,000 | 2,212,380 | 0.20 | 0.22 | 0.02 |
|  | 27,000 | - | - | - | - | 27,000 | 2,212,380 | 0.20 | 0.22 |  |
| Cable \& Electrical Goods |  |  |  |  |  |  |  |  |  |  |
| Pak Elektron Limited | 229,625 | 80,000 | - | - | 196,500 | 113,125 | 4,011,413 | 0.36 | 0.40 | 0.02 |
|  | 229,625 | 80,000 | - | - | 196,500 | 113,125 | 4,011,413 | 0.36 | 0.40 |  |
| Technology and Communication |  |  |  |  |  |  |  |  |  |  |
| Avanceon Limited (note 6.1.2) | 194,125 | 43,500 | - | - | 147,500 | 90,125 | 5,969,880 | 0.54 | 0.59 | 0.07 |
| Systems Limited | - | 253,000 | - | - | - | 253,000 | 25,608,660 | 2.31 | 2.52 | - |
| NetSol Technologies Limited | - | 152,500 | - | - | - | 152,500 | 18,463,175 | 1.66 | 1.82 | 2.06 |
|  | 194,125 | 449,000 | - | - | 147,500 | 495,625 | 50,041,715 | 4.51 | 4.93 |  |

## Miscellaneous

Ecopack Limited
Synthetic Products Enterprises Limited (note 6.1.2)

| 238,700 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\mathbf{2 3 8 , 7 0 0}$ |  |
| $\mathbf{5 , 0 0 0}$ |  |
|  | - |

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## NAFA ISLAMIC PENSION FUND

Name of the investee company

| As at 01 <br> July 2017 | Purchases during the year | Bonus shares issue during the year | Right shares purchased / subscribed during the year | Sales during the year | As at 30 June 2018 | Market value / carrying value as at 30 June 2018 | Market value / carrying value as a percentage of net assets of sub-fund | Market value / carrying value as a percentage investments of sub-fund | Percentage of paid-up capital of the investee company held |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## Food and Personal Care Products

Al-Shaheer Corporation Limited (note 6.1.2)
Shezan International Limited

## Glass \& Ceramics

Ghani Glass Limited XD
Shabbir Tiles \& Ceramics Limited
Tariq Glass Industries Limited

| 193,035 | 321,500 | - | - | 113,000 | 401,535 | 10,941,829 | 0.99 | 1.08 | 0.28 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | - | - | - | - | - |
| 193,035 | 321,500 | - | - | 113,000 | 401,535 | 10,941,829 | 0.99 | 1.08 |  |
| 32,200 | - | - | 28,980 | - | 61,180 | 3,773,582 | 0.34 | 0.37 | 0.03 |
| 900,000 | - | - | - | 721,000 | 179,000 | 3,769,740 | 0.34 | 0.37 | 0.05 |
| 120,000 | 16,500 | - | - | - | 136,500 | 14,627,340 | 1.32 | 1.44 | 0.19 |
| 1,052,200 | 16,500 | - | 28,980 | 721,000 | 376,680 | 22,170,662 | 2.00 | 2.18 | 0.27 |

Pharmaceuticals
Abbot Laboatories (Pakistan) Limited
AGP Limited
Ferozsons Laboratories Limited
GlaxoSmithKline (Pakistan) Limited
GlaxoSmithKline Consumer Healthcare
(Pakistan) Limited
The Searle Company Limited (note 6.1.2)

Total - 30 June 2018

| 11,550 | 7,000 | - | - | 4,800 | 13,750 | 9,418,750 | 0.85 | 0.93 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | 88,500 | - | - | 39,000 | 49,500 | 4,395,105 | 0.40 | 0.43 |
| 17,800 | - | - | - | - | 17,800 | 3,466,194 | 0.31 | 0.34 |
| 28,080 | - | - | - | 11,000 | 17,080 | 2,835,280 | 0.26 | 0.28 |
| 3,444 | - | - | - | - | 3,444 | 1,394,992 | 0.13 | 0.14 |
| 18,371 | 17,600 | 3,674 | - | 10,500 | 29,145 | 9,894,734 | 0.89 | 0.97 |
| 79,245 | 113,100 | 3,674 | - | 65,300 | 130,719 | 31,405,055 | 2.84 | 3.09 |
|  |  |  |  |  |  |  |  |  |
| 6,067,865 | 6,461,100 | 21,968 | 320,460 | 3,906,410 | 8,964,983 | 1,015,418,934 | 91.45 | 100.00 |

Carrying value before fair value adjustment as at 30 June 2018
$\xlongequal{1,090,367,991}$





 Manager is of the view that the decision will be in the favour and accordingly has recorded the bonus shares on gross basis.
 accordance with Circular number 11 dated October 23, 2007 issued by the Securities and Exchange Commission of Pakistan.

## NAFA ISLAMIC PENSION FUND

### 6.2 Government securities - Ijarah Sukuk

6.2.1 Held by Debt Sub-Fund

6.2.1.1 These carry mark-up at the rate of $5.51 \%$ per annum receivable semi-annually in arrears, maturing on 18 December 2018 .
6.2.1.2 These carry mark-up at the rate of $6.10 \%$ per annum receivable semi-annually in arrears, maturing on 15 February 2019 ,
6.2.1.3 These carry mark-up at the rate of $5.24 \%$ per annum receivable semi-annually in arrears, maturing on 30 June 2020
6.2.2 Held by Money Market Sub-Fund

| Issue date |  | Tenor | Face value |  |  |  | Market value / carrying value as at 30 June 2018 | Market value / carrying value as a percentage of net assets of subfund | Market value / carrying value as a percentage of total investments of sub-fund |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Note |  | $\begin{gathered} \hline \text { As at } \\ 1 \text { July } 2017 \end{gathered}$ | Purchases during the year $\qquad$ | Matured / sold during the year $\qquad$ | As at 30 June 2018 |  |  |  |
| 18 December 2015 | 6.2.2.1 | 3 years | 15,000,000 | - | 15,000,000 | - | - | - | - |
|  |  |  | 15,000,000 | - | 15,000,000 | - | - | - | - |
| Carrying value before fair value adjustment as at 30 June 2018 |  |  |  |  |  |  | - |  |  |

6.2.2.1 These carry mark-up at the rate of $5.51 \%$ per annum receivable semi-annually in arrears, maturing on 18 December 2018
6.3 Net unrealised appreciation / (diminution) on re-measurement of investments classified as 'financial assets at fair value through profit or loss'

Market value / carrying value of investments Less: Carrying cost of investments

7 MARK-UP RECEIVABLES

Mark-up on GoP Ijara sukuks Mark-up on bank deposits

| 2 |  |  |  | , |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity Sub-Fund | $\begin{gathered} \text { Debt } \\ \text { Sub-Fund } \end{gathered}$ | Money <br> Market <br> Sub-Fund | Total | Equity Sub-Fund | $\begin{gathered} \text { Debt } \\ \text { Sub-Fund } \end{gathered}$ | Money Market Sub-Fund | Total |
| $\begin{gathered} 1,015,418,934 \\ (1,090,367,991) \\ \hline \end{gathered}$ | $\begin{gathered} 113,774,500 \\ (116,345,500) \\ \hline \end{gathered}$ |  | $\begin{gathered} 1,129,193,434 \\ (1,206,713,491) \end{gathered}$ | $\begin{array}{r} 875,929,525 \\ (762,448,552) \\ \hline \end{array}$ | $\begin{gathered} 167,340,500 \\ (165,751,000) \\ \hline \end{gathered}$ | $\begin{gathered} 15,298,500 \\ (15,118,500) \\ \hline \end{gathered}$ | $\begin{array}{r} 1,058,568,525 \\ (943,318,052) \\ \hline \end{array}$ |
| $(74,949,057)$ | (2,571,000) | - | $(77,520,057)$ | 113,480,973 | 1,589,500 | 180,000 | $\underline{\text { 115,250,473 }}$ |
| 2018 |  |  |  | 2017 |  |  |  |
| Equity <br> Sub-Fund | $\begin{gathered} \hline \text { Debt } \\ \text { Sub-Fund } \end{gathered}$ | Money Market Sub-Fund | Total | Equity Sub-Fund | $\begin{gathered} \text { Debt } \\ \text { Sub-Fund } \end{gathered}$ | Money Market Sub-Fund | Total |
| - | 2,162,979 | - | 2,162,979 | - | 291,264 | 29,443 | 320,707 |
| 674,614 | 1,496,995 | 2,543,237 | 4,714,846 | 286,444 | 1,840,463 | 1,547,576 | 3,674,483 |
| 674,614 | 3,659,974 | 2,543,237 | 6,877,825 | 286,444 | 2,131,727 | 1,577,019 | 3,995,190 |

## NAFA ISLAMIC PENSION FUND

8 ADVANCE, DEPOSITS AND OTHER RECEIVABLE

Advance tax
Security deposit with the Central Depository Company of Pakistan Limited Security deposit with the National Clearing Company of Pakistan Limited Receivable against sale / reallocation of units
Advance against Initial Public Offer

9 PAYABLE TO NBP FUND MANAGEMENT LIMITED -
PENSION FUND MANAGER

Remuneration to Pension Fund Manager
Sindh Sales Tax on management remuneration Preliminary expenses and floatation cost Sindh Sales Tax on sales load Sales load

|  |  |  | 2018 |  |  |  | 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Equity Sub-Fund | Debt Sub-Fund | Money Market Sub-Fund | Total | Equity Sub-Fund | Debt Sub-Fund | Money <br> Market <br> Sub-Fund | Total |
|  |  |  |  |  |  | ------ (Rup | --------------- | 侕 |  | ---------- |
|  |  |  | 426,931 | - | - | 426,931 | 351,926 | - | - | 351,926 |
|  |  |  | 100,000 | 100,000 | 100,000 | 300,000 | 100,000 | 100,000 | 100,000 | 300,000 |
|  |  |  | 2,500,000 | - | - | 2,500,000 | 2,500,000 | - | - | 2,500,000 |
|  |  |  | - | - | - | - | 65,243 | - | 6,945,428 | 7,010,671 |
|  |  |  | 2,557,500 |  |  | 2,557,500 | - | - | - | - |
|  |  |  | 5,584,431 | 100,000 | 100,000 | 5,784,431 | 3,017,169 | 100,000 | 7,045,428 | 10,162,597 |
|  |  |  | 2018 |  |  |  |  | 2017 |  |  |
|  |  |  |  | Others | Total | Equity | Debt | Money | Others | Total |
|  | Sub-Fund | Sub-Fund | Market |  |  | Sub-Fund | Sub-Fund | Market |  |  |
|  |  |  | Sub-Fund |  |  |  |  | Sub-Fund |  |  |
|  |  |  |  | ------ | -------- (Rup | ----------- |  |  |  | -- |
| 9.1 | 1,296,858 | 469,730 | 467,932 | - | 2,234,520 | 1,195,046 | 417,648 | 277,867 | - | 1,890,561 |
| 9.2 | 168,492 | 61,398 | 60,826 | - | 290,716 | 155,256 | 54,627 | 36,119 | - | 246,002 |
|  | 75,000 | 75,000 | 75,000 | - | 225,000 | 75,000 | 75,000 | 75,000 | - | 225,000 |
|  | - | - | - | 158,569 | 158,569 | - | - | - | 348,599 | 348,599 |
|  | - | - | - | 951,976 | 951,976 | - | - | - | 2,595,113 | 2,595,113 |
|  | 1,540,350 | 606,128 | 603,758 | 1,110,545 | 3,860,781 | 1,425,302 | 547,275 | 388,986 | 2,943,712 | 5,305,275 |

 remuneration is paid on a monthly basis in arrears.
 the rate of $13 \%$ ( 30 June 2017: 13\%) was charged on management remuneration and sales load.

10 PAYABLE TO CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED - TRUSTEE

Trustee remuneration
Sindh Sales Tax on Trustee remuneration

10.1 The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net assets of the Fund. Based on the Trust Deed, the tariff structure applicable to the Fund as at 30 June 2018 is as follows:

## Net assets

Up to Rs. 1,000 million
Exceeding Rs. 1,000 million up to Rs. 3,000 million Exceeding Rs. 3,000 million up to Rs. 6,000 million Exceeding Rs. 6,000 million

Tariff
Rs. 0.3 million or $0.15 \%$ p.a of net assets value, whichever is higher
Rs. 1.5 million plus $0.10 \%$ p.a of net assets value, exceeding Rs. 1,000 million
Rs. 3.5 million plus $0.08 \%$ p.a of net assets value, exceeding Rs. 3,000 million
Rs. 5.9 million plus $0.06 \%$ p.a of net assets value, exceeding Rs. 6,000 million

The remuneration is paid to the Trustee monthly in arrears.
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## NAFA ISLAMIC PENSION FUND

 $13 \%$ ) was charged on trustee remuneration.

## 11 PAYABLE TO SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

 of $1 \%$ of the average annual net assets value of each of the Sub-Fund.

## 12 ACCRUED EXPENSES AND OTHER

LIABILITIES

| Provision for Sindh Workers' Welfare Fund | 12.1 | 6,827,479 | 719,761 | 540,646 | - | 8,087,886 | 6,827,479 | 514,949 | 326,873 | - | 7,669,301 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal Excise Duty on management remuneration | 12.2 | 1,103,629 | 725,198 | 420,894 | - | 2,249,721 | 1,103,629 | 725,198 | 420,894 | - | 2,249,721 |
| Federal Excise Duty on Sales load |  | - | - | - | 1,988,876 | 1,988,876 | - | - | - | 1,988,876 | 1,988,876 |
| Auditors' remuneration |  | 103,281 | 103,282 | 103,284 | - | 309,847 | 97,164 | 97,164 | 97,166 | - | 291,494 |
| Bank charges |  | 173,657 | 169,260 | 60,765 | - | 403,682 | 129,945 | 96,343 | 69,828 | - | 296,116 |
| Printing charges |  | 29,086 | 29,092 | 29,086 | - | 87,264 | 23,121 | 23,126 | 23,121 | - | 69,368 |
| Legal and professional fees |  | 162,496 | 41,662 | 41,663 | - | 245,821 | 65,900 | 22,532 | 22,533 | - | 110,965 |
| Brokerage fees |  | 153,315 | - | - | - | 153,315 | 120,124 | - | - | - | 120,124 |
| Payable against redemption / reallocation of units |  | - | - | - | - | - | 6,997,607 | 192,404 | 304,230 | - | 7,494,241 |
| Witholding tax |  | 10,037 | 5,214 | 3,827 | 295,456 | 314,534 | 152,099 | 53,058 | 38,602 | - | 243,759 |
| Charity payable | 12.3 | 1,119,607 | - | - | - | 1,119,607 | 576,342 | - | - | - | 576,342 |
| Other charges |  | 13,297 | 18,761 | 12,530 | - | 44,588 | 7,377 | 7,461 | 7,266 | - | 22,104 |
|  |  | 9,695,884 | 1,812,230 | 1,212,695 | 2,284,332 | 15,005,141 | 16,100,787 | 1,732,235 | 1,310,513 | 1,988,876 | 21,132,411 |








 Market sub fund repectively were reversed in the year 2017.
 management companies and not on mutual funds.
 2018 would have been higher by Rs. 1.8158 , Rs. 0.2467 and Rs. 0.1661 per unit respectively (2017: Rs. 2.3375 , Rs. 0.175 and Rs. 0.1604 )

 with the Honorable Sindh High Court (SHC) on 4 September 2013

 decision dated 16 July 2016 in respect of constitutional petition filed by management companies of mutual funds maintained the previous order on the FED.
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## NAFA ISLAMIC PENSION FUND

 mutual funds from federal statute on FED from 1 July 2016, the Fund has discontinued making the provision in this regard.

 have been higher by Rs. 0.2935 , Rs. 0.2486 and Rs. 0.1293 (2017: Rs. 0.3778 , Rs. 0.2466 and Rs. 0.2065 ) per unit respectively
 better presentation and accordingly, comparatives have been rearranged.
 of income of the Fund from those investments should be given away for charitable purposes directly by the Fund. During the year, Rs. 0.251 million ( 30 June 2017 : Rs. 0.133 million) has been given out to charitable institutions.

## 13 CONTINGENCY AND COMMITMENT

There were no contingencies and commitments outstanding as at 30 June 2018.

NUMBER OF UNITS IN ISSUE
2018

| Money | Total | Equity | Debt |
| :---: | :---: | :---: | :---: |
| Market |  | Sub-Fund | Sub-Fund |

-- (Number of units)


Opening balance as at 1 July 2017
Receivable against issuance of units
Payable against redemption of units

Amount received on issuance of units
Amount paid on redemption of units

Closing balance as at 30 June 2018
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Opening balance as at 1 July 2017
Receivable against issuance of units Payable against redemption of units

Amount received on issuance of units Amount paid on redemption of units

## Closing balance as at 30 June 2018

Opening balance as at 1 July 2017
Receivable against issuance of units
Payable against redemption of units

Amount received on issuance of units Amount paid on redemption of units

Closing balance as at 30 June 2018

| Debt - Sub Fund |  |  |
| :---: | :---: | :---: |
| - | $(192,404)$ | $(192,404)$ |
| 150,699,964 - | $(153,544,292)$ | $\begin{aligned} & \hline(150,699,964) \\ & (153,544,292) \\ & \hline \end{aligned}$ |
| 150,699,964 | $(153,544,292)$ | (304,244,256) |
| (150,699,964) | $153,736,696$ | $\begin{aligned} & \hline 150,699,964 \\ & 153,736,696 \end{aligned}$ |
| (150,699,964) | 153,736,696 | 304,436,660 |
| - | - | - |
| Money Market - Sub Fund |  |  |
| Receivable against sale of units | Payable against redemption of units | Total |
| 6,945,428 | $(304,230)$ | $(7,249,658)$ |
| 309,618,865 | - | (309,618,865) |
| - | $(154,406,546)$ | $(154,406,546)$ |
| 309,618,865 | $(154,406,546)$ | $(464,025,411)$ |
| $(316,564,293)$ | - | 316,564,293 |
|  | 154,710,776 | 154,710,776 |
| (316,564,293) | 154,710,776 | 471,275,069 |
| - | - | - |

## NAFA ISLAMIC PENSION FUND

## CONTRIBUTION TABLE

Contributions received during the year are as follows:


18 FINANCIAL INSTRUMENTS BY CATEGORY

| As at 30 June 2018 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity Sub-Fund |  |  |  | Debt Sub-Fund |  |  |  | Money Market Sub-Fund |  |  |  | $\qquad$ | Total |
| Loans and receivables | Available for sale | At fair value through profit and loss - held for trading | Total | Loans and receivables | Available for sale | At fair value through profit and loss - held for trading | Total | Loans and receivables | Available for sale | At fair value through profit and loss - held for trading | Total |  |  |
|  |  |  |  |  |  | ---. (Rupees) |  |  |  |  |  |  |  |
| 114,754,050 | - | - | 114,754,050 | 257,948,255 | - | - | 257,948,255 | 418,202,813 | - | - | 418,202,813 | 3,394,877 | 794,299,995 |
| - | - | 1,015,418,934 | 1,015,418,934 | - | - | 113,774,500 | 113,774,500 | - | - | - | - | - | 1,129,193,434 |
| 1,850,288 | - | - | 1,850,288 | - | - | - | - | - | - | - | - | - | 1,850,288 |
| 674,614 | - | . | 674,614 | 3,659,974 | - | - | 3,659,974 | 2,543,237 | - | - | 2,543,237 | - | 6,877,825 |
| 5,157,500 | - | - | 5,157,500 | 100,000 | - | - | 100,000 | 100,000 | $-$ | - | 100,000 | - | 5,357,500 |
| $\underline{\text { 122,436,452 }}$ | - | $\underline{\text { 1,015,418,934 }}$ | $\underline{ }$ 1,137,855,386 | 261,708,229 | - | $\underline{113,774,500}$ | 375,482,729 | 420,846,050 | - |  | 420,846,050 | 3,394,877 | 1,937,579,042 |

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## NAFA ISLAMIC PENSION FUND



19 TRANSACTIONS AND BALANCES WITH CONNECTED PERSONS
 and other collective investment schemes managed by the Pension Fund Manager, directors and officers of the Pension Fund Manager and directors of connected persons and employee benefit funds of the NBP Fund Management Limited. Manager
19.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
19.3 Remuneration payable to Pension Fund Manager and the Trustee is determined in accordance with the provisions of the Voluntary Pension System Rules, 2005 and the Trust Deed respectively

## NAFA ISLAMIC PENSION FUND

The details of significant transactions carried out by the Fund with connected persons and balances with them for the year and at year end are as follows:

| 2018 |  |  |  | 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity | Debt | Money | Total | Equity | Debt | Money | Total |
| Sub-Fund | Sub-Fund | Market |  | Sub-Fund | Sub-Fund | Market |  |
|  |  | Sub-Fund |  |  |  | Sub-Fund |  |

NBP Fund Management Limited -

## Pension Fund Manager

Remuneration to Pension Fund Manager
Sindh Sales Tax on remuneration to Pension Fund Manager
Number of units reallocated
Amount of units reallocated
Number of units issued
Amount of units issued
Number of units redeemed
Amount of units redeemed

## Central Depository Company of

Pakistan Limited - Trustee
Remuneration to the Trustee
Sindh Sales Tax on remuneration to Trustee

Alexandra Fund Management Pte. Limited

- Sponsor

Number of units issued
Amount of units issued
Number of units redeemed
Amount of units redeemed
Units

Taurus Securities Limited
Brokerage charges

Employees of NBP Fund Management Limited
Number of units issued
Amount of units issued
Number of units redeemed
Amount of units redeemed

|  | 13,960,593 | 5,480,110 | 4,412,574 | 23,853,277 | 10,863,501 | 4,540,324 | 2,724,883 | 18,128,708 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,814,877 | 712,414 | 573,635 | 3,100,926 | 1,412,255 | 590,242 | 354,235 | 2,356,732 |
| Units | - | - | - | - | - | - | - | - |
|  | - | - | - | - | - | - | - | - |
| Units | 2,342 | - | - | 2,342 | 86,799 | 75,546 | 24,780 | 187,125 |
|  | 677,790 | - | - | 677,790 | 24,770,264 | 9,138,613 | 3,022,519 | 36,931,396 |
| Units | - | - | 5,270 | 5,270 | 89,530 | 309,512 | 224,317 | 623,359 |
|  | - | - | 677,790 | 677,790 | 25,567,703 | 37,751,912 | 27,144,396 | 90,464,011 |
|  | 1,311,879 | 516,351 | 413,155 | 2,241,385 | 1,086,110 | 454,032 | 284,497 | 1,824,639 |
|  | 170,545 | 67,125 | 53,712 | 291,382 | 141,194 | 59,024 | 36,985 | 237,203 |
| Units | - | - | - | - | - | 16,823 | 16,429 | 33,252 |
|  | - | - | - | - | - | 2,083,058 | 2,038,016 | 4,121,074 |
| Units | 63,651 | 172,800 | 172,490 | 408,941 | 12,256 | - | - | 12,256 |
|  | 20,210,411 | 21,472,785 | 21,444,723 | 63,127,919 | 4,121,074 | - | - | 4,121,074 |
|  | 58,736 | - | - | 58,736 | 49,357 | - | - | 49,357 |
| Units | 54,330 | 14,290 | 69,063 | 137,683 | 16,725 | 588 | 65,133 | 82,446 |
|  | 16,085,956 | 1,791,653 | 8,868,224 | 26,745,833 | 5,180,327 | 71,726 | 8,077,748 | 13,329,801 |
| Units | 6,301 | 7,461 | 5,937 | 19,699 | 20,994 | 2,496 | 6,914 | 30,404 |
|  | 1,995,130 | 943,360 | 763,629 | 3,702,119 | 6,929,124 | 307,457 | 844,861 | 8,081,442 |

## NAFA ISLAMIC PENSION FUND

|  |  |  |  |  |  |  |  |  | 20 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Equity Sub-Fund | $\begin{gathered} \text { Debt } \\ \text { Sub-Fund } \end{gathered}$ | Money Market Sub-Fund | Total | Equity Sub-Fund | $\begin{gathered} \text { Debt } \\ \text { Sub-Fund } \end{gathered}$ | Money Market Sub-Fund | Total |
|  |  |  |  |  |  |  | ---------- (Rup | s) ------------ | ------------- |  |  |
| Dr. Amjad Waheed - Chief Executive Officer |  |  |  |  |  |  |  |  |  |  |  |
| Number of units issued |  |  | Units | - | - | - | - | 18,693 | - | - | 18,693 |
| Amount of units issued |  |  |  | - | - | - | - | 6,000,000 | - | - | 6,000,000 |
| Aamir Sattar - Director |  |  |  |  |  |  |  |  |  |  |  |
| Number of units issued |  |  | Units | - | - | - | - | 6,262 | - | - | 6,262 |
| Amount of units issued |  |  |  | - | - | - | - | 2,000,000 | - | - | 2,000,000 |
| Banklslami Pakistan Limited (Common directorship with the Management Company) |  |  |  |  |  |  |  |  |  |  |  |
| Purchase of Commercial Paper |  |  |  | - | 8,677,224 | - | 8,677,224 | - | - | - | - |
| Mark-up on bank balances |  |  |  | 2,506,201 | 3,034,061 | 2,543,968 | 8,084,230 | - | - | - | - |
| Amount outstanding as at year end |  |  |  | 2018 |  |  |  |  | 2017 |  |  |
|  |  |  | Debt | Money | Other | Total | Equity | Debt | Money | Other | Total |
|  |  | Sub-Fund | Sub-Fund | Market |  |  | Sub-Fund | Sub-Fund | Market |  |  |
|  |  |  |  | Sub-Fund |  |  |  |  | Sub-Fund |  |  |
| NBP Fund Management |  |  |  |  |  | --------- (Rup | ---------- | --------------- |  |  |  |
| Limited - Pension Fund Manager |  |  |  |  |  |  |  |  |  |  |  |
| Remuneration payable |  | 1,296,858 | 469,730 | 467,932 |  | 2,234,520 | 1,195,046 | 417,648 | 277,867 |  | 1,890,561 |
| Sindh Sales Tax payable |  | 168,492 | 61,398 | 60,826 |  | 290,716 | 155,256 | 54,627 | 36,119 |  | 246,002 |
| Preliminary expenses and floatation cost payable |  | 75,000 | 75,000 | 75,000 |  | 225,000 | 75,000 | 75,000 | 75,000 |  | 225,000 |
| Number of units held | Units | 113,471 | - | 29,284 |  | 142,755 | 111,129 | - | 34,553 |  | 145,682 |
| Amount of units held |  | 33,504,128 | - | 3,768,518 |  | 37,272,646 | 36,677,659 | - | 4,293,927 |  | 40,971,586 |
| Sales load inclusive of Sinds Sales Tax |  | - | - | - | 1,110,545 | 1,110,545 | - | - | - | 2,943,712 | 2,943,712 |
| Alexandra Fund Management Pte. Limited - Sponsor |  |  |  |  |  |  |  |  |  |  |  |
| Number of units held | Units | - | - | - | - | - | 63,651 | 172,800 | 172,490 | - | 408,941 |
| Amount of units held |  | - | - | - | - | - | 21,007,723 | 21,489,253 | 21,435,184 | - | 63,932,160 |
| Employees of NBP Fund Management Limited |  |  |  |  |  |  |  |  |  |  |  |
| Number of units held | Units | 98,037 | 7,272 | 121,817 | - | 227,126 | 50,009 | 443 | 58,691 | - | 109,143 |
| Amount of units held |  | 28,946,966 | 929,442 | 15,676,608 | - | 45,553,016 | 16,505,277 | 55,108 | 7,293,530 | - | 23,853,915 |
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## NAFA ISLAMIC PENSION FUND


 These activities are exposed to a variety of financial risks i.e. market risk (which includes currency risk, interest rate risk and price risk), credit risk and liquidity risk arising from the financial instruments it holds.

### 20.1 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.
The Pension Fund Manager manages market risk by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee and regulations laid down by the Securities and Exchange Commission of Pakistan. The maximum risk resulting from financial instruments equals their fair values.

Market risk comprises three types of risk; currency risk, interest rate risk and price risk.

### 20.1.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Fund, at present, is not exposed to currency risk as its operations are geographically restricted to Pakistan and all transactions are carried out in Pak Rupees.

## NAFA ISLAMIC PENSION FUND

### 20.1.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

## a) Sensitivity analysis for variable rate instruments

Presently, the Fund holds KIBOR based interest bearing GoP Ijara Sukuk that expose the Fund to cash flow interest rate risk as at 30 June 2018. In case of 100 basis points increase in KIBOR on 30 June 2018, with all other variables held constant, the net assets of the Fund for the year would have been higher by Rs. 1.126 million and net income for the year would have been higher by Rs. 1.126 million. In case of 100 basis points decrease in KIBOR on 30 June 2018, with all other variables held constant, the net assets of the Fund for the year would have been lower by Rs. 1.126 million and net income for the year would have been lower by Rs. 1.126 million.
b) Sensitivity analysis for fixed rate instruments

Presently, the Fund holds KIBOR based interest bearing GoP Ijara Sukuk that expose the Fund to fair value interest rate risk as at 30 June 2018. In case of 100 basis points increase in KIBOR on 30 June 2017, with all other variables held constant, the net assets of the Fund for the year would have been higher by Rs. Nil (30 June 2017: Rs. 0.05 million) and net income for the year would have been higher by Rs. Nil (30 June 2017: Rs. 0.05 million). In case of 100 basis points decrease in KIBOR on 30 June 2017, with all other variables held constant, the net assets of the Fund for the year would have been lower by Rs. Nil ( 30 June 2017: Rs. 0.05 million) and net income for the year would have been lower by Rs. Nil (30 June 2017: Rs. 0.05 million).

The composition of the Fund's investment portfolio, KIBOR rates and rates announced by Financial Markets Association of Pakistan are expected to change over time. Accordingly, the sensitivity analysis prepared as of 30 June 2018 is not necessarily indicative of the impact on the Fund's net assets of future movements in interest rates.

## NAFA ISLAMIC PENSION FUND



On-balance sheet financial instruments


## NAFA ISLAMIC PENSION FUND

### 20.1.3 Price risk

Price risk is the risk of volatility in prices of financial instruments resulting from their dependence on market sentiments, speculative activities, supply and demand for financial instruments and liquidity in the market. The value of investments may fluctuate due to change in business cycles affecting the business of the company in which the investment is made, change in business circumstances of the company, industry environment and / or the economy in general.

The pension fund manager's strategy on the management of investment risk is driven by the Fund's investment objective. The primary objective of the Fund is to provide the maximum return to the participants from investment in Shariah compliant investments for the given level of risks. The Fund's market risk is managed on a daily basis by the pension fund manager in accordance with the policies and procedures laid down by the SECP. The funds are allocated among various asset classes based on the attractiveness of the particular asset class. The allocation among these is dependent on the time horizon for investments and liquidity requirements of the portfolio. The market risk is managed by monitoring exposure to marketable securities, and by complying with the internal risk management policies and regulations laid down in VPS Rules and directives issued by the SECP.

The Fund's overall market positions are monitored on a quarterly basis by the board of directors of the Pension Fund Manager.
Details of the Fund's investment portfolio exposed to price risk, at the balance sheet date are disclosed in note 6 to these financial statements. At 30 June 2017 the Fund's overall exposure to price risk is limited to the fair value of those positions. The Fund also manages its exposure to price risk by analysing the investment portfolio by industrial sector and benchmarking the sector weighting to that of the Karachi Meezan Index - 30 (KMI). The Fund's policy is to concentrate the investment portfolio in sectors where management believes that the Fund can maximise the returns derived for the level of risk to which the Fund is exposed.

The net assets of the Fund will increase / decrease by approximately Rs. 10.154 million (2017: Rs. 8.759 million) if the prices of equity vary due to increase / decrease in the KMI. This is based on the assumption that the fair value of the Fund's portfolio moves according to their historical correlation with the KMI and that the KMI increases / decreases by $1 \%$ on KMI index with all other factors held constant.

The pension fund manager uses the KMI as a reference point in making investment decisions. However, the Pension Fund Manager does not manage the Fund's investment strategy to track the KMI or any other index or external benchmark. The sensitivity analysis presented is based upon the portfolio composition as at 30 June 2017 and the historical correlation of the securities comprising the portfolio of the KMI. The composition of the Fund's investment portfolio and the correlation thereof to the KMI, is expected to change over time. Accordingly, the sensitivity analysis prepared as of 30 June 2017 is not necessarily indicative of the effect on the Fund's net assets attributed to units of future movements in the level of the KMI.

## NAFA ISLAMIC PENSION FUND

## Credit risk

The Fund is exposed to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when they fall due. Credit risk arises from the inability of the relevant brokerage house or the counter party to fulfill their obligations.

The Fund's credit risk is primarily attributable to balances with banks only. The credit risk of the Fund is limited as the balances are maintained with counter parties that are financial institutions with reasonably high credit ratings.

The Fund's policy is to enter into financial contracts in accordance with the internal risk management policies and investment guidelines approved by the Investment Committee. In addition, the risk is managed through the assignment of credit limits and by following strict credit evaluation criteria laid down by the Pension Fund Manager.

The maximum exposure to credit risk is as follows:

| Ratings | As at 30 June 2018 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Equity Sub-Fund | Debt Sub-Fund | Money <br> Market <br> Sub-Fund <br> (Rupees) $\qquad$ | Others | Total |
| AAA | 26,981,996 | 90,869,416 | 128,689,549 | 2,126,322 | 248,667,283 |
| AA+ | 62,965,599 | 35,432,193 | 129,534,709 | 1,263,555 | 229,196,056 |
| AA | 4,951 | 188,161 | 547,582 | - | 740,694 |
| AA- | - | 57,852,037 | 78,637,420 | - | 136,489,457 |
| A+ | 24,801,504 | 73,606,448 | 80,793,553 | 5,000 | 179,206,505 |
|  | 114,754,050 | 257,948,255 | 418,202,813 | 3,394,877 | 794,299,995 |
| Dividend receivable | 1,850,288 | - | - | - | 1,850,288 |
| Mark-up receivables | 674,614 | 3,659,974 | 2,543,237 | - | 6,877,825 |
| Deposits and other receivable | 5,157,500 | 100,000 | 100,000 | - | 5,357,500 |

## NAFA ISLAMIC PENSION FUND

| Ratings | As at 30 June 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Equity Sub-Fund | Debt <br> Sub-Fund | Money | Others | Total |
|  |  |  | Market |  |  |
|  |  |  | Sub-Fund |  |  |
|  |  |  | (Rupees) --- |  |  |
| AAA | 41,923,555 | 55,787,102 | 53,161,220 | 3,949,382 | 154,821,259 |
| AA+ | 3,241 | 65,384,170 | 47,141,335 | - | 112,528,746 |
| AA | 38,059,104 | 12,331,848 | 12,871,917 | 978,104 | 64,240,973 |
| AA- | - | 1,102,318 | 70,759,570 | - | 71,861,888 |
| A+ | 17,611,866 | 63,956,750 | 47,135,931 | 5,000 | 128,709,547 |
|  | 97,597,766 | 198,562,188 | 231,069,973 | 4,932,486 | 532,162,413 |
| Dividend receivable | 3,630,981 | - | - | - | 3,630,981 |
| Mark-up receivables | 286,444 | 2,131,727 | 1,577,019 | - | 3,995,190 |
| Deposits and other receivable | 2,665,243 | 100,000 | 7,045,428 | - | 9,810,671 |

The maximum exposure to credit risk before any credit enhancement is the carrying amount of these financial assets.

## Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. Currently the Fund has placed its money in saving accounts with highly rated financial institutions.

### 20.3 Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligation in full as they fall due or can only do so on terms that are materially disadvantageous to the Fund.

The Fund is exposed to cash redemptions of its units on a regular basis. Units are redeemable at the participant's option based on the Fund's net asset value per unit at the time of redemption calculated in accordance with the Fund's constitutive document and guidelines laid down by Securities and Exchange Commission of Pakistan (SECP). The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions, without incurring unacceptable losses or risking damages to the Fund's reputation. Its policy is therefore to invest the majority of its assets in investments that are traded in an active market and cannot be readily disposed and are considered readily realisable.
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## NAFA ISLAMIC PENSION FUND

 No such borrowings were made during the period.

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows

|  | As at 30 June 2018 |  |  |  |  |  |  |  | Money Market Sub-Fund |  |  |  | $\begin{array}{ll}  & 2017 \\ & \text { Total } \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Equity Sub-Fund |  |  |  | Debt Sub-Fund |  |  |  |  |  |  |  |  |  |
|  | Total | Upto three months | More than three months and upto one year | More than one year | Total | Upto three months | More than three months and upto one year | More than one year | Total | Upto three months | More than months and upto one year | $\begin{gathered} \text { More than } \\ \text { one year } \end{gathered}$ | $\begin{gathered} \text { Upto three } \\ \text { months } \end{gathered}$ |  |
| Financial Liabilities (excludingparticipants' funds) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payable to NBP Fund Management Limited <br> - Pension Fund Manager | 1,540,350 | 1,540,350 | - | - | 606,128 | 606,128 | - | - | 603,758 | 603,758 | - | - | 1,110,545 | 3,860,781 |
| Payable to Central Depository Company |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Payable against purchase of investment | 16,417,313 | 16,417,313 | - | - | - | - | - | - | - | - | - | - | - | 16,417,313 |
| Accrued expenses and other liabilities | 1,754,739 | 1,754,739 | - | - | 362,057 | 362,057 | - | - | 247,328 | 247,328 | - | - | - | 2,364,124 |
|  | 19,836,805 | 19,836,805 | - | - | 1,012,576 | 1,012,576 | - | - | 895,154 | 895,154 | - | - | 1,110,545 | 22,855,080 |
| Participants' funds | 1,110,197,234 | 1,110,197,234 | - | . | 372,899,418 | 372,899,418 | - | . | 418,888,452 | 418,888,452 | - | - | . | 1,901,985,104 |
|  |  |  |  |  | As at 30 June 2017 |  |  |  |  |  |  |  |  | 2015 |
|  | Equity Sub-Fund |  |  |  | Debt Sub-Fund |  |  |  | Money Market Sub-Fund |  |  |  | Others | Total |
|  | Total | Upto three months | More than three months and upto one year | More than one year | Total | Upto three months | More than three months and upto one year | More than one year | Total | Upto three months | More than months and upto one year | More than one year | Upto three months |  |
| Financial Liabilities (excluding participants' funds) |  |  |  |  |  |  | (Rupees) |  |  |  |  |  |  |  |
| Payable to NBP Fund Management Limited - Pension Fund Manager | 1,425,302 | 1,425,302 | - | - | 547,275 | 547,275 | - | - | 388,986 | 388,986 | - | - | 3,155,986 | 5,517,549 |
| Payable to Central Depository Company of Pakistan Limited - Trustee | 134,502 | 134,502 | - | - | 47,038 | 47,038 | - | - | 30,239 | 30,239 | - | - | - | 211,779 |
| Accrued expenses and other liabilities | 8,017,580 | 8,017,580 | - | - | 439,090 | 439,090 | - | - | 524,144 | 524,144 | - | - | - | 8,980,814 |
|  | 9,577,384 | 9,577,384 | - | - | 1,033,403 | 1,033,403 | - | - | 943,369 | 943,369 | - | - | 3,155,986 | $\underline{14,710,142}$ |
| Participants' funds | 964,029,792 | 964,029,792 |  | - | $\underline{\text { 365,707,979 }}$ | 365,707,979 | - - | - | 253,201,235 | 253,201,235 | - | $-$ | - | 1,582,939,006 |

The above mentioned financial liabilities do not carry any mark-up.
Units of the Fund are redeemable on demand at the participants' option. However, participants typically retain them from medium to long term.

## 21 PARTICIPANTS' FUNDS RISK MANAGEMENT (CAPITAL RISK)

The participants' fund is represented by redeemable units. These units are entitled to payment of a proportionate share, based on the Fund's net asset value per unit on the redemption date
The Fund has no restrictions on the subscription and redemption of units. There is no specific capital requirement which is applicable to the Fund
The Fund's objectives when managing participants' funds are to safeguard its ability to continue as a going concern so that it can continue to provide returns to participants and to maintain a strong base of assets under management.
 the possibility of a significant redemption pressure is limited, such liquidity being augmented by borrowing arrangements (which can be entered if necessary) or disposal of investments where necessary.
 the sub-fund proportionate to the units held by such participant in such sub-fund.
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## NAFA ISLAMIC PENSION FUND

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| Equity Sub-Find |  |  |  |  |  |  |  |  | Debt Sub F Find |  |  |  |  |  |  |  |  | Money Market Sub-Find |  |  |  |  |  |  |  |  | Othes |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Carrying value |  |  |  |  | Value |  | Carring value |  |  |  |  | value |  |  |  | Carrying value |  |  |  |  | Fiar value |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Avaiblabe } \\ \text { forsale } \end{gathered}$ | Held for trading | $\begin{aligned} & \text { Loans and } \\ & \text { receivables } \end{aligned}$ | $\begin{gathered} \text { Ohther } \\ \text { finarial } \\ \text { liabilites } \end{gathered}$ | Toal | Level 1 | Level 2 | Level 3 | Toal | $\begin{gathered} \text { Available-for- } \\ \text { sale } \end{gathered}$ | Held for trading | $\begin{aligned} & \text { Loans and } \\ & \text { receivables } \end{aligned}$ | $\begin{gathered} \text { Ohther } \\ \text { finarial } \\ \text { liabilites } \end{gathered}$ | Toal | Level 1 | Level 2 | Level 3 | Toal | $\begin{gathered} \text { Avaiblble } \\ \text { forsale } \end{gathered}$ | $\begin{array}{\|l} \hline \text { Held ior } \\ \text { traing } \end{array}$ | $\begin{aligned} & \text { Loans and } \\ & \text { receivables } \end{aligned}$ | $\begin{gathered} \text { Ohther } \\ \text { Sinarial } \\ \text { liabilites } \end{gathered}$ | Toal | tevel 1 | Level 2 | Level 3 | Toal | $\begin{gathered} \text { Lapan and } \\ \text { receiver } \end{gathered}$ | $\underset{\substack{\text { Other } \\ \text { thincraial } \\ \text { linhibitics }}}{ }$ | Toal |  |



## NAFA ISLAMIC PENSION FUND

## 23 FINANCIAL PERFORMANCE

### 23.1 Equity sub-fund

Net (loss) / income for the year
Realised (loss) / gains
Unrealised (diminution) / appreciation
Dividend income
Mark-up on bank deposits
NAV per unit
Transactions in securities
Purchases
Sales
Total contribution received

| Equity sub-fund |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2018 | 2017 | \% Change | 2016 | 2015 | 2014 |
| (Rupees) ---------------- |  |  | --------------- | (Rupees) | --- |
| $(103,883,989)$ | 254,046,643 | -141\% | 62,465,968 | 52,435,170 | 13,074,583 |
| $(57,190,923)$ | 55,005,154 | -204\% | 5,445,863 | 17,811,482 | 7,151,944 |
| $(74,949,057)$ | 113,480,973 | -166\% | 38,840,657 | 24,960,581 | 5,137,389 |
| 43,908,175 | 28,889,732 | 52\% | 14,696,771 | 4,677,308 | 2,121,162 |
| 4,267,879 | 2,172,866 | 96\% | 1,599,504 | 760,381 | 316,870 |
| 295.2652 | 330.0453 | -11\% | 243.0699 | 208.0138 | 137.3012 |
| 736,430,683 | 541,531,325 | 36\% | 315,525,028 | 223,091,819 | 106,263,868 |
| 466,729,537 | 229,964,004 | 103\% | 163,386,816 | 115,788,008 | 7,151,939 |
| 357,809,281 | 429,615,993 | -17\% | 233,501,357 | 151,408,445 | 14,242,087 |

### 23.2 Debt sub-fund

Debt sub-fund

| Debt sub-fund |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2018 | 2017 | \% Change | 2016 | 2015 | 2014 |
| (Rupees) ---------------- |  |  | -- | (Rupees) - | ---- |
| 10,035,767 | 13,858,359 | -28\% | 10,181,651 | 5,709,594 | 2,967,848 |
| $(695,000)$ | 260,000 | -367\% | $(803,480)$ | $(24,500)$ | - |
| (2,571,000) | 1,589,500 | -262\% | $(59,000)$ | $(523,150)$ | 558,700 |
| 12,699,995 | 10,723,637 | 18\% | 6,199,090 | 1,085,411 | 505,362 |
| 127.8059 | 124.3591 | 3\% | 119.6465 | 115.2910 | 109.1759 |
| 9,000,000 | 75,000,000 | -88\% | 127,877,588 | 73,660,150 | 33,135,200 |
| 50,000,000 | - | 100\% | - | 1,005,000 |  |
| 150,699,964 | 185,579,482 | -19\% | 156,738,807 | 100,310,247 | 20,492,900 |

## NAFA ISLAMIC PENSION FUND

| 23.3 | Money market sub-fund | Money Market sub-fund |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2018 | 2017 | \% Change | 2016 | 2015 | 2014 |
|  |  | (Rupees) |  |  | -------------- | (Rupees) -- | ---------- |
|  | Net income for the year | 10,474,898 | 9,304,715 | 13\% | 5,762,625 | 4,030,640 | 2,421,001 |
|  | Realized (loss) | $(208,500)$ | - | 100\% | $(366,750)$ | - | - |
|  | Unrealized appreciation / (diminution) | - | 180,000 | -100\% | 118,500 | $(358,600)$ | 153,100 |
|  | Mark-up on bank deposits | 16,304,439 | 9,663,787 | 69\% | 4,606,485 | 784,974 | 562,048 |
|  | NAV per unit | 128.6895 | 124.2692 | 4\% | 119.7025 | 115.1765 | 108.5032 |
|  | Transactions in securities |  |  |  |  |  |  |
|  | Purchases | - | - | 0\% | 15,000,000 | 21,772,250 | 54,300,000 |
|  | Sales | 15,000,000 | - | 100\% | - | - | - |
|  | Total contribution received | 291,215,138 | 137,604,144 | 112\% | 75,950,614 | 40,712,651 | 9,157,220 |
| 23.4 | Highest and lowest issue price of units during the period | Equity Sub-Fund |  | Debt Sub-Fund |  | Money Market Sub-Fund |  |
|  |  | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
|  |  | ------------ | -------------- | --------- (Rup | --- | - | ---- |
|  | Highest issue price | 334.7733 | 366.6211 | 127.8059 | 124.3591 | 124.2804 | 124.2692 |
|  | Lowest issue price | 268.4293 | 243.0494 | 124.2132 | 119.6588 | 128.6895 | 119.7172 |
| 24 | DATE OF AUTHORIZATION FOR ISSUE |  |  |  |  |  |  |

These financial statements were authorized for issue by the Board of Directors of the Pension Fund Manager in their meeting held on September 05, 2018.

For NBP Fund Management Limited
(Pension Fund Manager)

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[^0]:    Mufti Muhammad Naveed Alam
    Member
    Shariah Supervisory Board

